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Send to admin@fali.org

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FALI

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Here we are at the end of yet another year. After the craziness of the last few years things finally started to feel “normal” in 2022. However, there were still remnants of the so called “new” normal that we have had to deal with.

After spending most of 2020 and a good portion of 2021 in the “Zoomiverse,” members were ready to get back to meeting in-person. The 2021 Conference was our step into normalcy and it helped set the stage moving forward.

Over the last year many of our areas have gone back to meeting in-person, which has been very much appreciated by our members. We are hoping that 2023 will be the year when ALL our areas can meet in-person.

A main challenge for our Area Directors (AD) has always been finding a location for meetings. We look for a restaurant that has a FREE private meeting room that is conducive to networking as well as a speaker. It's also important that we are able to order from the

restaurant's menu rather than book a banquet.

There are some restaurants that were used for meetings that closed during the Pandemic. Then there's the new phenomenon known as “The Great Resignation.” Some of the restaurants our ADs have approached would love to host our meetings, but they don't have the staff.

We would be remiss if we didn't mention one of the biggest challenges that impacted our members this year both personally and professionally, Hurricanes Ian and Nicole. We have tried to get a feel for those who might need assistance and continue to call upon members to let us know if anyone is in need so we can figure out how to assist.

Our area meetings, listserv and other networking opportunities are here to help our members grow their businesses.

***Please go to page 3 for
“FALI's Year in Review”
to celebrate all we accomplished in 2022.***



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FALI's 2022 Year in Review



Getting Back to Normal

While 2022 brought the return of in-person meetings throughout the state, finding venues for these meetings was challenging for some of our areas. We are hoping to return to in-person meetings in ALL areas in 2023 and call upon members to reach out to their AD if they have suggestions.

February 9th All Areas Zoom

Presentation by: Jim Casteel: Surveillance Cameras Techniques

March 22nd: Palm Beach Area In-Person Meeting

July 13th: Orlando Area In-Person Meeting

July 20th: Broward/Dade/Monroe Area In-Person Meeting

July 25th: Jacksonville Area In-Person Meeting

August 8th: Tampa Area In-Person Meeting

August 16th: Palm Beach Area In-Person Meeting

August 19th: Panhandle Area In-Person Meeting

August 23rd: Broward/Dade/Monroe Area In-Person Meeting

September 13th: Palm Beach Area In-Person Meeting

September 20th: Broward/Dade/Monroe Area In-Person Meeting

October 26th: Tampa Area In-Person Meeting

November 15th: Palm Beach Area In-Person Meeting

December 12: Tampa Area In-Person "Pre-Holiday" Get Together

January 12th Zoom: Understanding the Gramm-Leach-Bliley Act (GLBA)
Presented by: Judy Shea

February 28th Tampa Area In-Person Advanced PI Skills Workshop
Presentations by: Peter Warmka, Mark Aubin, Nathan Goode, Tim O'Rourke

March 16th Zoom: Are you using your database as effectively as you can be?
Presented by: TransUnion

August 17th Zoom: Evidence Inspection & Documentation
Presented by: Dean Beers

Legislative Happenings

Hard at Work in Tallahassee: The FALI Officers and Administrative Director Hit-the-Hill in Tallahassee in January. They were kept busy for two days meeting with legislators and their staff members who were very supportive of our bill to eliminate the sales tax on PI services. Our bills on both the house and senate sides made it through committee, and we expected these bills would have been adopted into the tax package. Unfortunately, that did not happen. We were told that the legislative body decided to make all decisions for tax cuts only apply to one year and our language was for longer. It was more important for the legislation to eliminate sales tax for visiting businesses than the hard-working Florida businesses that should not be charging a service sales tax! The good news is that we were able to substantially reduce the fiscal impact and hope next session we can get the number closer to the accurate, nominal impact.

Hurricane Executive Orders: As Hurricane Ian caused devastation in Florida the Commissioner of Agriculture followed suit with the Governor and issued emergency orders suspending expiration dates for licenses and certain other requirements. The Division of Licensing notified FALI each time an order was issued and in turn FALI immediately notified the membership. The current order is extended through January 21, 2023.

Meetings with DOL Staff: Even though we still were not able to resume a meeting at the DOL office as part of the Annual Hit-the-Hill visit to Tallahassee, we still had several meetings with Director Hurm and his staff via Zoom and at the quarterly PIRSAC meetings. Director Hurm has retired and we are waiting to hear about the appointment of the new director, but we have already received confirmation from staff that they will be at the Conference in 2023.

NCISS: FALI is a longtime member of NCISS which keeps us current on legislation on the federal level. We participate in their quarterly meetings with other PI associations from around the country.

FALI Yearly Events

February 16th in Boca Raton



November 2nd & 3rd in Tampa



Other Important Accomplishments

- Surge in use of Listserv.
- Growth of membership.
- Annual Election conducted online.
- Awarding of "2" educational scholarships.
- Multiple Board Meetings.
- Big 3 Virtual Networking Meeting.
- Thank you celebration for Rick Root for serving as FALI president for five years.
- Preconference with Brandon Perron offering CDITC designation of CFI-FTER.
- Free G requals for Conference attendees.
- Agreement with InvestigativeCourses.com to give FALI members a discount.

Current FALI Stats

Members: 693

FBCIs: 44

Remember to Report Unlicensed Activity

Anyone who tries to provide PI services without a license is taking money out of all of our pockets. If you come across someone doing this, make sure to report this using the "Report Unlicensed PIs" tab, on the bottom right side of the FALI website.

FALI WEBSITE FAQ: Once you are logged in to your FALI Profile you can . . .

Renew your membership and update your profile 24/7.

Find business forms and samples, and other documents under the "Resources" tab.

Find FALI Board meeting minutes, financials, and FALI Forums, also under the "Resources" tab. Some date back as far as 1994 when FALI began.

LICENSE STATS (11/30/22)

Private Investigator "C"	7,094
PI Interns "CC"	1,431
PI Agencies "A"	2,663
PI Agency Branch "AA"	20
Statewide Firearm "G"	25,010
Concealed Weapon "W"	2,597,069

NEXT PIRSAC MEETING:

Thursday, February 16, 2023
9am-12pm,
Hyatt Regency Grand Cypress,
Orlando, Florida

For more information, visit the DoL website by clicking [HERE](#).



Dan Riemer

FALI President

Greeting members,

We have been busy since our last FALI Forum.

After attending the California Association of Licensed Investigators (CALI) Conference in Palm Springs, California in June, in August, I represented FALI at the Texas Association of Licensed Investigators (TALI) Conference in Lake City, Texas. I had extensive talks with presidents of both associations.

One issue that we discussed is talk that is going around regarding a nationwide compact where you can obtain a PI license in your state, and then use it in any state in the United States. We had previously talked with the Division of Licensing (DOL) regarding this. Florida is a lot stricter in requirements for training and obtaining a PI license than many other states. As you may know, there are states like Mississippi that have never had licensing or others Colorado which recently dropped their whole licensing for any PIs. They won't meet our standards. We don't want them coming into our state to work. Those investigators can hire us in Florida to do work for them.

DOL is also not in support of such a compact because the requirements involved might require a Constitutional change plus statutory changes that would require the Senate and the House passing with the governor also in approval.

While I was at each conference, several members signed up for the Big 3. As a reminder through the Big 3 when you are a fully paying member in any of the three associations you can pay half price and be members of the other two associations. I would encourage each and every one of you to take a look at the Big 3 and sign up. It gives you great advantages in attending their conferences at their cost. In addition, you have access to their listserv which is a great source of both information and subcontract work.

Several individuals from California and Texas stated they would be joining us in April for our conference, so we should have a record crowd attending.

On August 17, we held a Zoom training for all FALI members put on by Dean Beers from Colorado. It was an evidence inspection and documentation course which was very enlightening.

As you know in September, a hurricane came through Florida during the week which was scheduled for FALI-U and FALI Bootcamp in Tampa. We postponed the events with an abundance of caution. Even though it ended up Tampa wasn't really affected, it did hit the Ft. Myers area very hard as well as other parts of Florida. We have been trying to find out about any members in need following this devastating storm as well as the next one that came through. Please contact any FALI Board member if you know of anyone in need.

FALI-U and Bootcamp were rescheduled to November 2nd and 3rd. Ashley Silver, who spoke at FALI Conference 2022 and is a private investigator out of Savannah, Georgia, was our speaker. She is very competent in comprehensive open records research and social media research and retention. I've been in this business 26 years, and I've learned something new each time I've sat through her training sessions. It was very good.

Transunion was our sponsor for the two-day event and we're extremely grateful for their support. During FALI-U they had Aleck Ragsdale teach a one-hour session about the database and deep dives. The whole two days were free for FALI members.

FALI Bootcamp is basically the best practices, beginning course for new hires, CCs or Cs wanting to open up an agency. The course was presented by our vice president, Tim O'Rourke, who you probably know very well, and who started the program back in 2013. He talked about ethics, privacy laws, testifying, information resources and the governing statute of Florida PIs, Florida State Statute 493. Various aspects of 493 were discussed including common mistakes that PIs make that get them into trouble with the State. The day ended with a demonstration of various "tricks of the trade" by Terry Roffler. He shared information about some of his favorite cameras, and other equipment.

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Our FALI 2023 conference is going to be held April 27-29 in Cocoa Beach. Our speakers are finalized and will be announced shortly. However, I would like to announce that Michelle Stuart is coming from Arizona to be our preconference speaker on April 27th. She is known nationwide as one of the most premiere instructors in open-source internet type stuff which is just overcoming the investigation agency because everything is tied to the internet and social media.

I attended the PIRSAC meeting in Orlando following FALI-U. The PIRSAC meeting occurs on a quarterly basis and is open to the public, in particular those involved in the 493 professions. Aaron Rogers, our director from Palm Beach, Martin and Saint Lucie Counties, also attended. It was a great meeting. I encourage other members to attend when they can.

Our area meetings continue every month at various locations throughout the state. Look for them to resume in the new year. Most areas have taken a break during December as people are busy preparing for the holidays. Our membership is growing. We hope to have just over 700 members by the end of the year, and we are excited about what the New Year will bring. Help us spread the word about by joining us on Facebook and/or Instagram sharing our posts with others in the profession.

On behalf of FALI, I wish each and every one of you a wonderful holiday season and a Happy New Year.

Respectfully,

Dan Riemer
FALI President



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FALI Area Directors

Tampa Bay: Matt Aubin

Orlando: David Rogers

Jacksonville: Richard Hedges

Panhandle/Tallahassee: James White

Broward/Dade: Jacques Houssou

Palm Beach: Aaron Johnson

Fort Myers/Southwest: Walt Zalisko

FALI Committee Chairpersons:

Advisory: All Past Presidents

Conference: Amy O'Rourke

FBCI: Terry Roffler

CST Task Force: Open

Elections: Jack Belich

Legislative: Rick Root

Scholarship: Open

Bylaws: Walt Zalisko

Technology: Michael Goodfellow

Ethics: Mark Aubin

Publications: Amy O'Rourke

Recruitment: Matt Aubin

Additional Support:

Administrative Director: Amy O'Rourke

Bookkeeper: Heather Roberts

Lobbyist: Cynergy Consulting

Next FALI Quarterly Board Meeting:

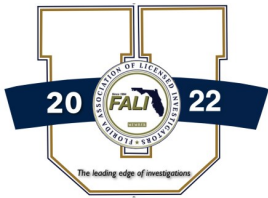
September 28, 2022



Member Benefits in Action



Whether you are a seasoned pro, or new to the profession, there are always new things to be learned to fill your “PI Toolbox.” This is particularly true in the digital age. The desire to keep learning is what sparked the creation of FALI-U and BootCamp in 2013. These programs are FREE for FALI members and represent just one of FALI’s many outstanding benefits. This year’s events were originally scheduled for the end of September but were postponed due until November 2nd & 3rd due to Hurricane Ian.



Presented by: Ashley Silver

Morning Session

"Comprehensive Open Records Research"

Ashley provided an in-depth study of the “best practices” of conducting comprehensive background investigations. She discussed how investigators “should” conduct background investigations using both primary and third-party sources to verify the information provided to the client.



Afternoon Session

"Social Media Research"

In this session Ashley discussed the need for a “human-touch” when conducting social media research. An investigator cannot just stop with his/her subject. Rather, this course looked at the necessity to go “beyond” the subject as a means of comprehensively conducting social media research.

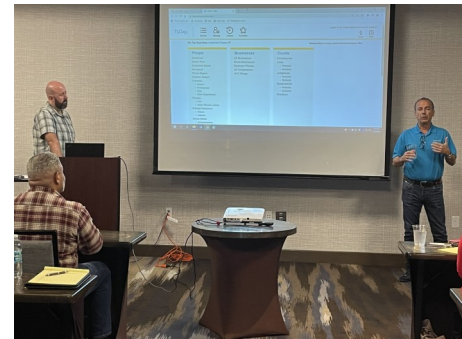
Thank you Ashley, for another fantastic educational presentation and your flexibility with the date change.



Note to those who were unable to attend FALI-U and hear Ashley’s presentation. . . stay tuned for about FALI-U Lite coming up at the TransUnion headquarters in Boca Raton on February 9, 2023.

* * * * *

Thank to our friends at TransUnion for sponsoring FALI-U, and BootCamp. Also for flying in Aleck Ragsdale for the sponsor presentation.



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Updates, and Messages, from the Area Directors

FALI Area meetings offer members the opportunity to network with others and learn something new from guest speakers. Area Directors (ADs) work hard to recruit knowledgeable speakers or conduct engaging networking sessions. Our ADs are hard at work looking for places to hold in-person meetings. The ideal place has a private meeting room offered free of charge, with the opportunity to order food and drinks. If you have an idea of a location, please contact your AD.

Monthly Zoom Options

During the Pandemic we were able to continue meeting and networking via Zoom. This opened up FALI to members from all over Florida, and the United States, who aren't normally able to

attend meetings due to distance or other reasons. Since then, we have continued to Zoom meetings throughout the year.

Potential members are always welcome to attend one meeting as a guest. After that we ask that they join to continue taking part and show support of FALI. Meetings are announced via email and posted on the calendar section of the FALI website.

If you are not receiving notifications of meetings, please send an email to both your AD, and admin@fali.org to make sure you are on the correct list.

Tampa Bay Area: Matt Aubin

My name is Matt Aubin and I am the Tampa Area Director. I have served in multiple positions on the FALI Board since 2016. I am excited to continue to serve as the Tampa Area Director. I have been in the investigation industry since 2009. I am currently the managing partner at Southern Recon Agency, and I enjoy sharing my experience and expertise in Cyber Intelligence, OSINT, TSCM and Internet Related Crimes.

Our Tampa meetings are dynamic and extremely unique thanks to a lot of helpful contributions from the diversity of the members and guests in our area. Our meetings are incredibly productive and beneficial to our members. We're going to be featuring our local talent a lot with Round Table Discussions, Master Mind events, PI Skills workshops, and a lot of group collaboration.

Tampa has been meeting at our new meeting location at O'Brien's Irish Pub in Brandon. We were excited to host the FALI-U and Boot Camp in November. At our next Tampa meeting will be joined by our Orlando Area members. This will take place on December 12th at 5:00pm at Four Green fields in Channelside. Since it's coming up on Christmas and the holidays this will be a more casual type meeting. We will do some networking and introductions to welcome all of the new members to the area and give our existing members a chance to catch up. Then we will have a round table discussion, which has often been one of the most productive and powerful formats for the investigators in the Tampa area. We are excited to welcome anyone in driving distance to the private meeting room at our new location.

We will be offering new trainings and potentially another PI skills workshop after the 1st of the year!

FALI has approximately 250 members in the Greater Tampa Area and the in-person meetings are one of the best and most effective networking and educational tools available in this profession. We also have a great time discussing cases, equipment, business plans, etc., while networking and getting to know our colleagues.

* * * *

Northeast Florida (Jacksonville): Richard Hedges
Hello FALI Northeast Florida Area members!

I hope everyone is doing well and enjoying the holiday season with family and friends.

In November, FALI hosted BootCamp and FALI-U. Those that attended were treated to some great presenters and camaraderie. You should attend to learn a new skill, hone some old ones, or depart some sage advice to others. Education is one of the reasons FALI is the 2nd largest private investigator association in the U.S.

It has been a while since we had our quarterly area in-person meeting. I will be planning one in January to start the new year. Come and enjoy the fellowship and networking. Get acquainted with your fellow investigators as you never know when you will need some assistance, or they may require your assistance. If you are interested in a special topic, please let me know.

This is YOUR organization so be involved and let your voice be heard. Your participation makes for a better organization.

Stay safe,
Richard Hedges
FALI Northeast Florida Area Director
RichardHedgesPI@gmail.com
904-669-4253

* * * *

Southeast Florida: Jacques Houssou
Greeting my fellow members,

Serving as Area Director of FALI, I am honored to be your voice and to serve our members to the best of my ability. I am delighted to see more members attend our meetings bringing about new ideas and make our association unique and attractive to existing members and new members.

I have had the opportunity to meet face to face with members in my area. I was pleased with the exchange of ideas.

On January 18, 2023, we will be hosting our monthly area in person meeting. The meeting will give us all the opportunity to meet one another, network, and connect. In addition, we found new locations for our monthly meetings both in Broward and Miami/Dade. I am looking forward to sharing these new locations and discussing topics of interest and guest speakers.

In place of the February meeting there will be FALI-U Lite at the TransUnion Boca Raton office.

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Continued from page 8

I will reiterate on my last note, moments of crisis can be exhausting to go through, especially on the scale of what we witnessed in the past two hurricanes. But they may also give us new ways to restructure our culture and turn the tide on what seems "possible" to accomplish. And these possibilities will lead to a metamorphosis that takes us closer to a future recovery that is more life-sustaining, where everybody can prosper.

Thank you for taking the time to read this note and I am looking forward to greeting you next year at our next meeting and get to know each one of you.

HAPPY HOLIDAYS TO YOU ALL !!!

* * * *

Palm Beach Area: Aaron Johnson

We have been having some really great conversations, education, and networking at our Palm Beach Area Meetings. We are averaging 10-12 people per meeting, and have brought in several new members.

We have had two guest speakers. One of these was Jamie Katz, who works as a pet detective in South Florida. She shared with us how she conducts her investigations, and how she came to own her pet detective niche. We also had Gabriela Fernandez who is with Stratejic Relationships. She shared about how Stratejic can be a valuable tool and resource by finding "fact witnesses" and ex-employees that may be relevant to the cases we are working on.

We have had success by alternating locations between our northern boundary in Port St. Lucie and our southern boundary in Palm Beach. We will continue to do this in the coming year. Our first meeting will be in January (date to be determined) in Port St. Lucie. FALI-U Lite will be held in February in Boca Raton. This will serve as our February meeting.

I look forward to continuing to work with you and to all the good things that the new year will bring our way!

* * * *

Panhandle/Tallahassee: James White

Greetings Panhandle FALI Members,

I hope everyone is prepared for the holiday season. I apologize first and foremost for not having a quarterly meeting this quarter but felt with Halloween, Thanksgiving, Christmas and New Year's all being on top of us... I would give it a rest through the holidays. look forward to setting up our next quarterly meeting over in Tallahassee in the first couple of weeks of February and will be in contact with some of our Tallahassee members for venue choices.

Again, If you know people that are eligible for membership, associate membership, or student membership (investigators, students, or attorneys) talk to them about the benefits of joining FALI or send their contact information my way and I'll reach out to them. Bringing in new blood carries with it benefits in the way of experience, business contacts and training (and honestly makes my job easier).

Until our next meeting, I would like to wish everyone the

happiest of holidays and a verry happy New Year. If there is something I can do for you or you have questions or concerns, I can be reached at 865-230-6559 or James@Distinctivepi.com.

* * * *

Southwest Florida (Ft. Myers Area): Walt Zalisko

Once again, I'm happy to see that the Southwest Florida area membership continues to grow. We welcome new members and those that renew. Remember, we are the largest and most active private investigator association in Florida, and second largest in the United States.

Attending our local quarterly in-person meetings is a unique way of bringing new and fresh ideas to our members, and to find out what FALI has been doing. We will soon have a new venue for our meetings, and I expect to have our next meeting sometime in January or February 2023.

I hope to have some of our highly experienced investigators become presenters at our quarterly meetings. Just think, by being a presenter you can share your knowledge and expertise, and at the same time, boost your business. If you're interested in being a presenter, please reach out to me. Presentations should be no longer than thirty minutes.

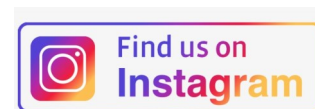
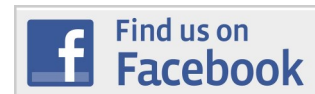
We are seeing more members complete the requirements to attain the prestigious designation of FBCI (Florida Board Certified Investigator). Earning an FBCI designation sets the investigator apart from others and brings new business opportunities.

As always, please feel free to reach out to me should you have any questions, comments or concerns.

I can be reached at (386) 295-9500 or globalpi@comcast.net.

Remember to visit the FALI Calendar on the website for the latest events happening in your area and throughout the state.

Also visit our social media platforms and sign up for additional announcements





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FALI BOOTCAMP

New Private Investigators and Agency Owners Best Practices BootCamp



FALI BootCamp, which was on Thursday November 2nd, is designed specifically for new private investigator licensees, and agency owners, looking to begin their career with a solid foundation. FALI BootCamp provides an overview of the profession and the basics of starting and operating a business. Each attendee leaves with enhanced knowledge, and tools necessary to operate as a successful private investigator and/or effectively, and efficiently, manage an investigative agency.

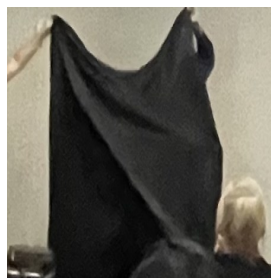
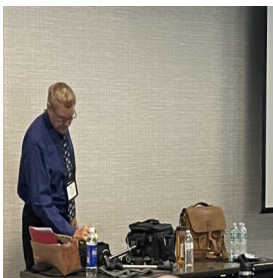
This year FALI Vice President Tim O'Rourke, who developed the program when he was president, presented with the assistance of Terry Roffler (FALI FBCI Chair).

The morning session started with Tim going around the room and having everyone introduce themselves to the rest of the group and share their niche. One of the greatest benefits of FALI membership is the networking opportunities. By truly listening to one another, and developing a rapport, when members need the assistance of someone with a specialty they do not possess, they will remember who to contact.

Once the program presentation started topics vital to a successful PI career were discussed. These included: ethics, privacy laws, testifying, information resources and the governing statute of Florida PIs, Florida State Statute 493. Various aspects of 493 were discussed but in particular common mistakes that PIs make that get them into trouble with the State.



Ty Urker from TransUnion, our sponsor, talked to the participants about the importance of using databases in investigations.



The day ended with a demonstration of various "tricks of the trade" by Terry Roffler. He shared information about some of his favorite cameras, and other equipment. He also shared some of his "homemade" creations that have proven to be invaluable tools for surveillance. These included drapes that he handmade to provide cover during nighttime surveillance.

Thank you to everyone who attended the Special Events. Thank you to our Sponsor TransUnion. If you were unable to attend, we hope you can participate in FALI-U Lite coming up on February 9th as well as the "Special Edition" FALI-U Preconference coming up in April at FALI Conference 2023.

Details coming soon!

These are more of the great benefits of FALI membership.

**FALI Members:
Remember to take advantage of this members' only benefit**

Working Together for FALI – Discounts for Members!

- * Standards of Practice and Ethics
- * PI and Attorney Ethics
- * Time is Money - Bending Space and Time
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FALI Conference 2022 Reminders:

Preconference attendees:

If you haven't already done so, contact Brandon Perron to see if you can still take the test to earn your certification.



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SAVE THE DATE!

Full details coming right after the New Year
Here's a preview of what to expect. . .



FALI Conference 2023
The 29th Anniversary
Professional Development
Conference for PIs

back to the beach...
Cocoa Beach

April 27-29, 2023

Host Hotel
Hilton Cocoa Beach Oceanfront
1550 N. Atlantic Avenue, Cocoa Beach 32931 Tel: (321) 799-0003

www.FALI.org
(727) 373-8028



FALI members asked... the FALI Board delivered

Announcing FALI Preconference 2023
Presented by Michele Stuart
Topics will include:
Internet Open Sources – Actionable Intelligence
Search Engines and Correct Effective Searching Techniques
Using Social Networking Sites

In addition:
A special FBCI only breakfast with Michele
Friday morning 2-hour Keynote

Conference Topics include:

Michele Stuart Keynote Presentation
The Art of Human Hacking
Researching Organizations & People
Surveillance Mistakes
The Evolution of Eavesdropping
Court Appointed Cases
Accident Investigations
Using Forensic Genetic Genealogy to Solve Serial Sexual Assaults
Investigating Product Liability Cases

Conference Registration:

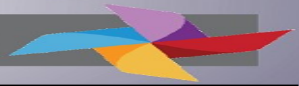
Early Bird Registration Fee FALI Members: \$295 through April 10th

Early Bird Registration Fee Non-Members: \$425 through April 10th

The FALI website is still being updated but you can get a preview of the Conference by clicking [HERE](#)

welcome

NEW MEMBERS



Broward/Dade

Chris Cappannelli
Erna Julien
Justin Moore

Ft. Myers

Lawrence O'Leary

Jacksonville

Beaute Ange Paul
Donnie Slayton
Derek Tirado
Jim Wojnar

Orlando

Ashley Blue
Beth Chamberlain
Nathan Deschenes
John Hislop
Juan Jacome

Palm Beach

Kasey Hatwood
Neosha Jones
Leisa Valerio
Myishea White

Tampa Bay

Mark Anthony
Natasha Cox
David Cummings
Robert Edmonds
John Everett
Walter Krupa
Cindy Mather

Crystal Mendez
Dwight Murphy
Stan Perkins
Ashley Player
Thomas Santarlas
Kristina Todd
Joseph Townsend

Big 3 Members

Kathie Allen-CALI
David Amis—TALI
Abboud Bedro-CALI
Arthur Chatman-TALI
Fred Clark-TALI
Mark Debeyssey—TALI
James Ellis—TALI
Michael Escalante—TALI
Robert Glucroft—CALI
Noel Gonzalez—TALI
Kristian Hall-CALI
Evelyn James—TALI
Avi Klein—CALI
Michael Medrano-CALI
Cory Morse—CALI
Michael Rood-CALI
Matt Spaier—TALI
Tawni Tyndall—CALI
Connie Vogler—TALI
Estella Wheelus—TALI

Out of State

Richard Hopkinson—Massachusetts

THE BIG 3



The Big 3 membership require that an applicant be a fully paid member in good standing of one of the three associations. They can then apply to the other two states at the Big 3 rate which is half of that state's regular out-of-state member price.

CALI's Associate Member rate is \$229 so the Big 3 rate is \$114.50.

TALI's Associate member rate is \$175 so the Big 3 rate is \$87.50.

Not a member of the Big 3? Click [HERE](#) for more information. Please note that you do have to join each association separately using their normal procedures. Make sure to use TheBig3 promo code to get the discount.

Click [HERE](#) for CALI Information

Click [HERE](#) for TALI Information



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The NCISS Legislative Advisory Board (LAB) assists supporting member state associations monitor state legislative activity!

NCISS extends its appreciation to FALI and members. NCISS has a strong relationship with FALI through Board members supporting FALI with membership. In addition, NCISS welcomes all the members of FALI supporting NCISS through membership, including several from the FALI Board and general membership!

Your NCISS Regional Director is:

Alden Wheeler: Alden Wheeler Detective Agency – S.C., (864) 437-8850, alden.wheeler@gmail.com

NCISS Annual Meeting - Back to In-Person!

The NCISS Board and Members held their Annual Meeting and elections in September in Scottsdale, Arizona. Thank you to all Board Members who made the trip to Arizona on the heels of the Arizona Association of Licensed Private Investigators (AALPI) Conference. We are pleased to announce the new NCISS President and board members for this next year. Thank you to our most recent past president, Lisa Turley, for your excellent service this past year!

The current Board is as follows:

- Tina Thomas - President - New Appointment
- Lisa Turley - Chair - New Appointment
- Kelly Cory - 1st VP - New Appointment
- Ed Ajaeb - Secretary - Second Term
- Kelly Riddle - Treasurer - Second Term
- Greg Colton - Director at Large - New Appointment
- Paul Cicarella - Director at Large - New Appointment
- Mike Depew - Director at Large - New Appointment
- Merrilee Riley - Region 5 - Second Term
- Scott Fulmer - RD 4 - New Appointment
- Cynthia Cavale - Gonzalez - Region 6 - New Appointment
- Brandy Lord - RD 1
- Matt Spaier - RD 2
- Alden Wheeler - RD 3
- Mike Cook - Director at Large

The primary objective of the National Council of Investigation & Security Services is to monitor national legislative and regulatory activities affecting the investigation and security industry. A substantial part of the Council's activities shall be to assist, advise, inform and influence legislation. NCISS actively works to promote the private investigation and security industry and to educate members and the public in the advancement, improvement and uses of investigation and security services. NCISS Legislative Advisory Board is comprised of the leaders of each member State Association.



NCISS LEGISLATIVE UPDATE



**Reminder to All Current FBCIs:
Your annual renewal must be paid by
January 31, 2023**

- To maintain the FBCI designation, members must
- Be current in their FALI membership,
 - Submit an annual FBCI renewal fee of \$100 by January 31st of every calendar year, and
 - Submit a minimum of twenty-four (24) hours of continuing education training every two (2) years.

All current FBCIs will be mailed an invoice for their 2023 renewal by the middle of December. This invoice will include their FALI Membership expiration date and the number of CEUs that they currently have on file.

A Reminder About Submitting CEUs

We ask that FBCIs acquire prior approval for potential CEUs from organizations outside of FALI. However, if you can't or don't when you submit for CEUs, include as much information as possible about the training you attended. Just a certificate is not enough. The committee needs to see descriptions of the sessions you actually attended, as well as proof of your attendance. Please email this to admin@fali.org and it will be forwarded to the FBCI committee for review. You will be notified of acceptance or rejection.

How to check CEUs

- Login to your FALI profile
- Go to Manage Profile> Professional Development
- **Journal Entries** will show the history of every CEU awarded
 - The listing at the bottom is for the initial 24 CEUs you were awarded when you became a FBCI.
 - One of the more recent entries is: "Certification of 24+ CEUs for period ending 12/31/2020" with an expiration date of 12/31/2022. This is a place holder to keep your account active while you are earning your next 24 CEUs.
- **Certifications/Programs** will show the CEUs you earned by category

* * * * *

Conference special event "ONLY FOR FBCIs"
If you've been thinking of becoming a FBCI we encourage you to do so before this year's Conference. There will be an FBCI only breakfast with Michele Stuart Friday, April 28th, prior to the start of the Conference. Don't miss out.

Click [HERE](#) for complete details about FBCI.

Click [HERE](#) to download the FBCI Policies & Procedures.

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SAVE THE DATE!!
FALI-U Lite is coming to Boca Raton on
Thursday, February 9, 2023

Sponsored by TransUnion at their Headquarters
4530 Conference Way South
Boca Raton, FL 33431

FALI-U Lite is a shortened version of the popular FALI-U full day program. Unlike FALI-U, which is for members with 3+ years of industry related experience, FALI-U Lite is open to all members, regardless of experience level who want to add more to their PI toolbox. This event is FREE to FALI members throughout the State as well as those who are members of PI Associations in neighboring States

Details are being finalized but we will be welcoming Ashley Silver for another fantastic day of training on Open Records Research, Social Media Research and more.



TransUnion will be sponsoring breakfast and lunch.
The Palm Beach Area will be hosting a Meet & Greet at a local restaurant.
Details and registration information coming soon!!!





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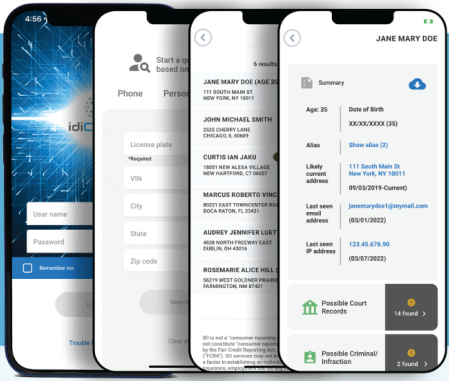
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Save the Dates!
FALI-U Lite:
February 9, 2023

FALI Conference 2023:
April 27-29, 2023

NOTES

Keep YOUR information up to date online– Log In TODAY! www.FALI.org

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dan@southfloridapi.com

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Rick Root
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