2022

May/June Post Conference Edition

FALI Forum

Official publication of the Florida Association of Licensed Investigators



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FALI Annual Conference 2022 3 Days of Learning, Networking, Fun and Family

After postponing the annual Conference in 2020 due to the Pandemic and then taking extra precautions in 2021 to make everyone feel comfortable, this year's Conference truly had the air of being back to normal. The fact that it was held at the Hilton Tampa Airport Westshore made it feel like we were coming home.

This was our 4th Conference at the hotel. This is also where we hold the annual FALI-U and BootCamp in the fall. The unofficial theme of the Conferences at this hotel is "Back Home in Tampa" Each time we have an event at this hotel we are greeted by the staff like family. Many of them have been there since our first Conference at the location. Just ask anyone who has met "Gene" the bartender. Whether you order a Coke, or a Coke with something stronger he will remember your drink the next time you come in.

While this may seem like a small thing, the point of bringing it up is to emphasize the point that FALI Conferences are more than just gatherings of colleagues. They are a gathering of the "PI Family." This is not meant to be a "feel good" statement. It is one the Board, and our Administrative Director, O'Rourke, Amy constantly hear from attendees, especially the first timers. Most of us have been in the situation where you have made the commitment to attend a professional event, such as a conference, where you do not know anyone. Maybe you decide in advance that once the events of the day are over you are going to your room and hunker down with work, or a movie.

Maybe some of this year's attendees thought the same thing. Throughout the evening hours it was

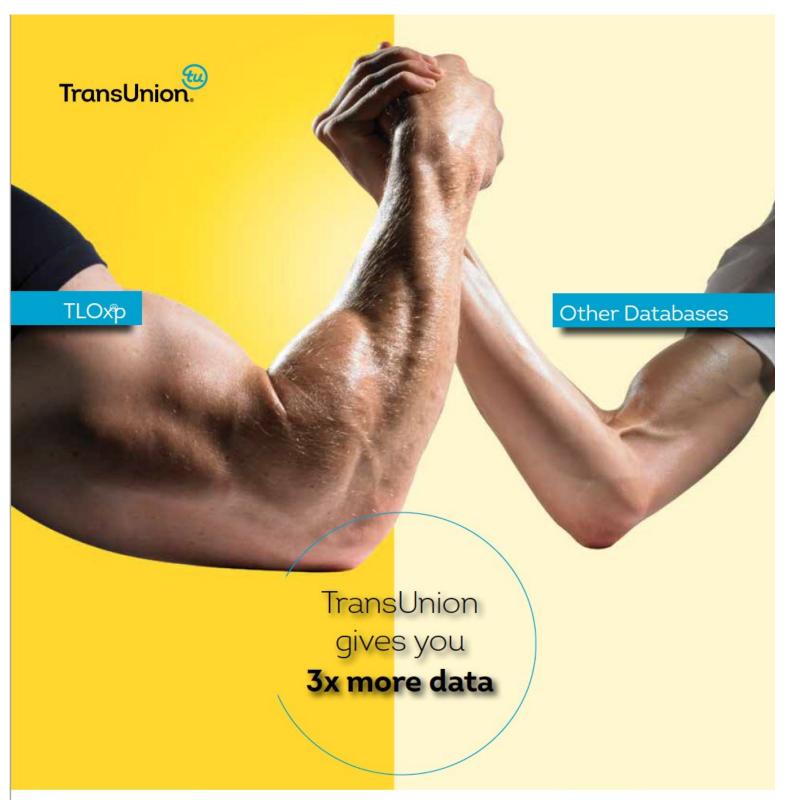
wonderful to see the newbees welcomed by the veterans like old friends. As we all know, most of the best networking is after hours in the bar. This year we had a large number of first timers, including colleagues from other states, comment on how welcome they were made to feel, and how they will definitely attend future conferences.

It is important to mention that this feeling of being part of the "family" has also been expressed to us by many of the vendors. You can only imagine how many conferences these folks attend every year. Some have shared with us that little things like making sure they are participating in the meals or inviting them to hang out after hours are things that not all associations do.

And speaking of family... several years ago several of our members' kids started helping Amy at the registration table. This started with her own daughters, Molly, and Megan, and eventually the Kamp boys, Keegan and Cooper got involved as part of the team. These interns, as we call them, have become an important part of helping things go smoothly and assisting attendees.

Next year is FALI's 29th Anniversary Conference. It will be held in Cocoa Beach April 27-29, 2023. We hope to see you there.

In the meantime, enjoy these highlights from this year's Conference.



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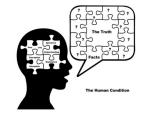
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The FALI Pre-Conference - Value-Added Benefit!

FORENSIC INTERVIEWING - FTER - Forensic Testimonial Evidence Recovery

Presented by Brandon A. Perron, CCDI, CFI-FTER National Director, Criminal Defense Investigation Training Council





Participants who successfully complete the program will be awarded the CDITC designation of CFI-FTER (Certified Forensic Interview – FTER Method)

The Preconference has long been an extra day of training, prior to the official start of the Conference. For years this was an add on, for an extra fee, sometimes equal to the regular Conference fee. With a goal of giving back to the membership in the form of benefits, in 2016 the FALI Board decided to start offering the Pre-Conference, *FREE OF CHARGE* to "fully paid" Conference attendees. The response has been so fantastic, that this annual event has truly become three full days for many attendees.

The first FREE Preconference was Brandon Perron's Forensic Interviewing - FTER - Forensic Testimonial Evidence Recovery concepts and techniques program. Those who completed the program and met the qualifications receive the designation of CFI-FTER. This year we once again offered this certification course.

Those who completed the full day on Thursday and then the two hours on Friday are now eligible to sit for the exam to earn the designation. As of this writing, several Conference attendees have successfully completed the exam and now have the designation of CFI-FTER. Many others will sit for the exam in the next three months and earn the designation. This course normally goes for \$375. Maintenance of the certification requires an annual fee of \$50. Those who participated in the program through the Conference now own the certification. Click on the logo below for more information about CDITC



Annual Shooting Competition and FREE Requal

The FALI sharp shooters were at it again this year as they participated in the "Annual FALI Pistol Shoot and G Annual Requal." The FALI Pistol Shoot has been a long time FALI tradition. Rick Neal, who has been a Florida-certified CJSTC (Police Academy) Firearms Instructor since 1985, and a K-Licensed Instructor since 1995, has run the competition for many years and over the last few years has donated the prize money. Several years ago, he and Jerry Bloechle added the requal portion to the day as a benefit for Conference participants. Now that Jerry is enjoying retirement the buck(shot) was passed to Bret Bartlett.

20 shooters joined Rick and Bret, as well as Tim O'Rourke, who donated the range fees, at the Wyoming Antelope Club for the shooting portion of the requal followed by the competition and for those interested, EP scenario drills.

Due to schedule juggling the requal participants had to take the classroom portion in the evening making for an exceptionally long day, especially for those who also participated in the Preconference with Brandon Perron.

This year's winners of prize money donated by the Neal Group International were:

Master's Division



1st Place – Tim O'Rourke 2nd Place – Lucas Delgado 3rd Place – James White

Open Division



1st Place – Brandon Fortuno (Moves to Master's next year) 2nd Place tie – David Long, Steve Salach, Don Redl 3rd Place –Eric Kolbinsky

Thank you to our sponsors:







Current FALI Stats Members: 680

FBCIs: 44

Remember to Report Unlicensed Activity

Anyone who tries to provide PI services without a license is taking money out of all of our pockets. If you come across someone doing this, make sure to report this using the "Report Unlicensed PIs" tab, on the bottom right side of the FALI website.

FALI WEBSITE FAQ: Once you are logged in to your FALI Profile you can . . .

Renew your membership and update your profile 24/7.

Find business forms and samples, and other forms, under the "Resources" tab.

Find FALI Board meeting minutes, financials, and FALI Forums, also under the "Resources" tab. Some date back as far as 1994 when FALI began.

LICENSE STATS (5/31/22)

Private Investigator "C" 6,964
PI Interns "CC" 1,348
PI Agencies "A" 2,657
PI Agency Branch "AA" 21
Statewide Firearm "G" 23,896
Concealed Weapon "W" 2,522,094

NEXT PIRSAC MEETING:

Friday, May 13, 2022 9am-12pm, Hyatt Regency Grand Cypress, Orlando, Florida

For more information, visit the DoL website by clicking **HERE**.



Dan Riemer

FALI President

Greetings Members:

I was newly elected president a month ago and thought I'd introduce myself.

I am the owner of Revelations, Inc. dba South Florida PI and have been in the private investigation business 26 years. I am a general investigation agency, but most of my caseload involves homicides, wrongful deaths, criminal defense, backgrounds, and fraud cases. My strength and success in this business come from my skills in interviews and finding information.

I got involved with FALI many years ago and served as the Broward, Miami-Dade, Monroe Area Director. Three years ago, I was asked to run for vice president under Rick Root. Rick, after being president for 5 years, stepped down, and it was my time to step up to the challenge of president. During the past year as vice president, I shadowed Rick in his duties as president to get a good understanding of what the job requires.

A big thank you to Rick Root for being a great president for this organization. My hope and prayer is that I can serve this membership to the best of my ability. My personal goal is to grow our membership and provide the necessary tools, education, and networking necessary to make every one of our members successful or continue to be successful in the private investigation business. The PI business is difficult with many ups and downs, but I found an anchor in FALI to help smooth out the difficult times.

We had a very successful conference in May that offered many benefits to our members. Brandon Perron (a life member of FALI) presented our Preconference and was the first speaker on our opening day of the conference. He trained us in forensic interviewing. Those who attended all sessions could sit online for testing to obtain the CFI-FTER designation free of charge. This is normally a pay to attend, pay to test course, but FALI covered the cost the course and the designation were no charge to those who attended.

We also had a pre-conference pistol shoot, and "G" requalification available to all FALI members attending the conference. This was all paid for and conducted by the Grafton Group, Neil Group International and Ex Umbra Investigations, another valuable benefit of being a FALI member. We thank all our speakers in the conference, all of which made it a smashing success, Brandon Perron, Mark Aubin, William Berger, Ashley Silver, Bruce Anderson, Jane Holmes, Brandon Fortuno and Kelly Riddle. I also want to thank the "glue" of FALI, Amy O'Rourke, who spent a year preparing for this conference and Molly O'Rourke, who stepped up to keep all speakers and flow of the conference going while Amy was fighting a cold for the first couple days of the conference.

Between the annual election, and Board appointment I am happy to report that we have a full board of directors for 2022-2023. I would like to welcome our newest Board members: Michelle DeCastro, Secretary, David Rogers, Orlando Area Director, Aaron Johnson, Palm Beach Area Director, James White, Panhandle/Tallahassee Area Director. Also, not new to the FALI board but to new positions, Tim O'Rourke, Vice President, and Rick Root Treasurer. I can't be more excited with this new board, including two past presidents who continue to help making FALI a great organization.

So, this year -

We have our first quarterly board meeting set for Monday, June 13, 2022 from 1500 hours to 1800 hours via Zoom.. All members are welcome to attend and observe. Contact Amy O'Rourke for Zoom details.

Continued on page 5

Our in-person area meetings will be in full operation in the near future. Some of these meetings will have a speaker or a special guest, and some might be just a networking opportunity. Lacking an area director in Palm Beach for the majority of last year, Rick Root and I held a couple of network meetings at the usual meeting place, Twin Peaks in West Palm Beach, and all who attended were glad they came.

We have already started planning for our next conference which will be in Cocoa Beach April 2023. The board is working hard to make this conference better than ever.

In closing, I will make myself available for any questions or concerns regarding FALI. Please feel free to email me at president@fali.org, and I'll get back to you as soon as I can.

Respectfully,

Dan Riemer

FALI President

mie P. Frence



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FALI Area Directors

Tampa Bay: Matt Aubin Orlando: David Rogers Jacksonville: Richard Hedges Panhandle/Tallahassee: James White Broward/Dade: Jacques Houssou Palm Beach: Aaron Johnson Fort Myers/Southwest: Walt Zalisko

FALI Committee Chairpersons:

Advisory: All Past Presidents Conference: Amy O'Rourke

BCI: Terry Roffler T Task Force: Open ctions: Jack Belich lative: Rick Root plarship: Open vs: Walt Zalisko

echnology: Michael Goodfellow

thics: Mark Aubin

oublications: Amy O'Rourke ecruitment: Matt Aubin

Additional Support:

Administrative Director: Amy O'Rourke Bookkeeper: Heather Roberts Lobbyist: Cynergy Consulting

Next FALI Quarterly Board Meeting:

June 13, 2022

Conference Highlights Friday, May 6th

Although the Conference is basically a three-day event with the inclusion of the Preconference, the "official" start to the Conference was Friday morning. After a wonderful breakfast sponsored by our *Silver Sponsor - NITA* members and guests were welcomed by FALI President Rick Root during the Opening Session.

In addition to Conference welcome announcements, introductions, and the results of the Pistol Shoot, this year we once again included the cherished tradition of the Parade of Military and Law Enforcement Flags. This event was started in 2011 by then President Tim O'Rourke during lunch on the first day of the Conference. It remained a lunchtime tradition until 2021. Due to COVID precautions the meals were not held in the same room as the Conference so the event was moved to the opening session and there it will remain so that the flags are displayed from the beginning of the Conference until the end. Tim O'Rourke served as Master of Ceremonies. Thank you to this year's flag carriers and to all who have served.



The Conference lead off speaker was **Brandon Perron** who presented: **Methodology of the FTER Forensic Interviewing Process.** For those who attended the Preconference and were planning to get the certification, this was the final portion of the course. For those who didn't attend, this gave a great overview, and introduction to, the process.

Next up was *Mark Aubin*, who spoke about *The Most Common Complaints Under 493*. Mark is both a PI and an Attorney. He drafted FALI's Code of Conduct and serves as the Ethics Committee Chair. He has presented at FALI meetings many times regarding contracts and business agreements. In the "members only" section of the FALI website there are forms he drafted for members to use. Since members frequently contact him about what they can and cannot do according to 493 he offered to do this presentation to offer guidance to attendees.



After lunch we welcomed **US Marshal William Berger** who spoke about the *Florida Police Chief's Association Public Private Partnership Committee.* At first glance this might not seem like a subject suited for our Conference. However, when you think about the misconceptions law enforcement sometimes has about PIs, it starts to make sense. We need to do whatever we can do bridge this gap. In addition, collaborating with this committee could be an asset at FALI grows the Child Sex Trafficking Task force.

TransUnion has always been a big supporter of FALI. This year they were our "Titanium Sponsor." Aleck Ragsdale, their lead trainer who most recently presented during FALI-U Lite in February, presented Are You Using Your Database as Effectively as You Can? Participants were amazed to learn what they didn't know.

The last presentation of the day was **Ashley Silver** who spoke on Background and Social Media **Investigations.** Ashley gave an overview on how to use investigative databases, and criminal civil research, and OSINT. The biggest comment we had about presentation was that it wasn't long enough. We are hoping to have Ashley come back again to present in the future.



The last "official" business for the day was the FALI Annual General Membership Business meeting which was called to order by Rick Root.

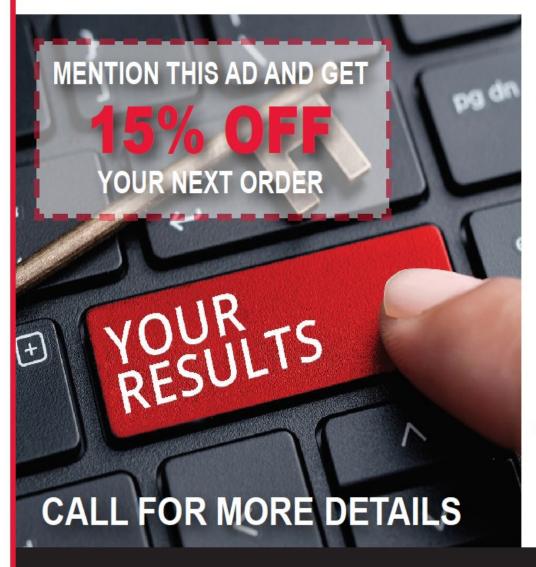
One of the first orders of business was the certification of the annual election by Election Chairman, Jack Belich. As of the election all positions were filled except for Secretary, Orlando Area Director, and Panhandle/Tallahassee Area Director. As of the end of the Conference, all positions were filled as members stepped up to fill the vacancies and were voted on by the Board.



The 2022-2023 Board Left to Right:
David Rogers, Tim O'Rourke, Aaron Johnson, Richard Hedges, Matt
Aubin, Rick Root, Jacques Houssou, Dan Riemer, James White.
Missing: Walt Zalisko. Information about each is on the back page of this edition.

Rick went over the financials and other important information, introduced representatives from CALI, TALI and NALI and took questions from the attendees. The meeting was adjourned to the Pool Deck for the annual TGIF Fiesta.

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Meet the FALI Area Directors for 2022-2023

FALI Area meetings offer members the opportunity to network with others and learn something new from guest speakers. Area Directors (ADs) work hard to recruit knowledgeable speakers or conduct engaging networking sessions. Our ADs are hard at work looking for places to hold in-person meetings. The ideal place has a private meeting room offered free of charge, with the opportunity to order food and drinks. If you have an idea of a location, please contact your AD.

Monthly Zoom Options

During the Pandemic we were able to continue meeting and networking via Zoom. This opened up FALI to members from all over Florida, and the United States, who aren't normally able to attend meetings due to distance or other reasons. Since then, we have continued to offer one Zoom meeting each month. One month is an afternoon training, with the other an evening "all areas" meeting with Area Directors hosting. These will resume sometime this summer.

Potential members are always welcome to attend one meeting as a guest. After that we ask that they join to continue taking part and show support of FALI. Meetings are announced via email and posted on the calendar section of the FALI website. If you are not receiving notifications of meetings, please send an email to both your AD, and admin@fali.org to make sure you are on the correct list.

Tampa Bay Area: Matt Aubin

My name is Matt Aubin, and I am the Tampa Area Director. I have served in multiple positions on the FALI Board since 2016. I am excited to continue to serve as the Tampa Area Director for this coming year. I have been in the investigation industry since 2009. I am currently the managing partner at Southern Recon Agency, I work as a subject matter expert in Cyber Intelligence and Internet Related Crimes. I'm always willing to make myself available to assist our membership with any challenges or questions you may have.

Moving forward, all Tampa area meetings will be inperson. We will be announcing our next Tampa meeting within a few weeks. Our Tampa meetings are dynamic and extremely unique thanks to a lot of helpful contributions from the diversity of the members and guests in our area. Our meetings are incredibly productive and beneficial to our members. We're going to be featuring our local talent a lot with Round Table Discussions, Master Mind events, PI Skills workshops, and a lot of group collaboration.

We definitely need help finding a new, more centrally located meeting place.

If anyone has any suggestions for a great place to meet in the Greater Tampa area, please contact myself or Amy O'Rourke and we will be happy to discuss the option with you in detail.

FALI has approximately 200 members in the Greater Tampa Area. Our meetings are one of the best and most effective networking and educational tools available in this profession. We have a great time discussing cases, equipment, business plans, etc., while networking and getting to know our colleagues. I look forward to seeing you at an upcoming meeting!

Southwest Florida (Ft. Myers Area): Walt Zalisko

I hope everyone enjoyed the FALI annual conference. I understand it was a huge success. I would like to thank everyone for re-electing me as your Fort Myers area director. I believe this is my ninth year serving in this position. I look forward to serving as your area contact and FALI spokesperson. I also congratulate and welcome the new and re-elected board members and look forward to working with you.

I'm happy to announce that the Southwest Florida area membership continues to grow. We welcome new members and those that renew. We are slowly moving forward with our in-person meetings. However, finding a venue that will accommodate in-person meetings is still proving difficult. If anyone in my area has suggestions on a venue, please feel free to contact me.

Until a venue can be found we will still rely on Zoom meetings. As you know, these sessions are free to our members. I hope to have some of our highly experienced investigators become presenters at our quarterly Zoom meetings. Just think, from the comfort of your office or home, you can share your knowledge and expertise, and at the same time, boost your business. If you're interested in being a presenter, please reach out to me. Presentations should average between 45 minutes to an hour.

I urge members to take advantage of FALI's Boot Camp and FALI-U training opportunities in Tampa in September. Where else can you get free training?

I encourage members to complete the requirements to attain the prestigious designation of FBCI (Florida Board Certified Investigator). Earning an FBCI designation sets the investigator apart from others and brings new business opportunities.

As always, please feel free to reach out to me should you have any questions, comments, or concerns. I can be reached at (386) 295-9500 or globalpi@comcast.net.

* * * * *

Northeast Florida (Jacksonville): Richard Hedges

My name is Richard Hedges, and I am the Northeast Florida Area Director. I am retired law enforcement and have been working for Blue Line Investigative Solutions of North Florida since its startup a few years ago. I have served as your FALI Area Director for a couple of years and am honored that I was reelected to the position.

I had the pleasure of seeing any of you at the FALI Conference in Tampa. If you could not attend, it was a missed opportunity to get the FTER Forensic Interviewing Certification at no additional cost and hear some great presenters.

Continued on Page 9

Continued from page 8

I am working on an in-person area meeting so you can meet and network with your fellow investigators. The meetings are informal, informative, and free to members and prospective members. We are lucky to have some very skilled investigators in our area that may be of assistance to you. Let me know if you have any ideas for meeting topics or speakers.

If I can be of service, do not hesitate to call or email me. RichardHedgesPI@gmail.com 904-669-4253

* * * *

Orlando Area: David Rogers

My name is David Rogers and I now serve as your FALI Area Director. Activities in the Orlando area have been dormant in the recent past. We are going to re-ignite the Orlando area. The first thing we will do is start with a monthly meeting. We are going to have a kick-off meeting on **Wednesday**, **July 13**, **6:00pm at Bloodhound Brew**, **5801 Conroy-Windermere Rd.**, **Orlando.** Then we will meet same time and location the 2nd Wednesday of each month.

Our first meeting will be focused on "re-organization." This will be a time to meet or get reacquainted with your fellow FALI members. The main topic will be for us as a group to discuss and make suggestions regarding the meetings, how they will be structured, what you want to get out of the meeting, possible topics, and guest speakers, and overall, how all of us together can energize FALI's Orlando Area. Some of our Board of Directors will attend to show support for Orlando. If you haven't met them, this is a perfect time. I am looking forward to meeting each Orlando FALI member on July 13th.

* * * *

Palm Beach Area: Aaron Johnson

I thoroughly enjoyed the recent FALI annual conference. I found it to be a great time of learning and networking!

Association involvement is invaluable to professional development. Nothing will have a greater impact on your education, advancement, or in the presentation of opportunities, than in being involved in an association. I am looking forward to open communications with our members to help better understand your needs, interests, and expectations for your FALI.

Our area currently has 105 members, but there are many more license holders in our area that should be involved and would receive value from membership in FALI. We want to pull them in and get them involved. We will continue to have our monthly networking meetings in a Palm Beach location, and we also want to add a location to the north, in the St. Lucie or Indian River area to bring in more participation from members that work in these areas.

Additionally, I look forward to connecting with our local law enforcement officials to establish and strengthen our private/public partnerships. I think it is important to work with them to understand how we can best serve one another. I look forward to working with our other directors and the board to bring consistency and uniformity to our area operations and offerings.

I am looking forward to stepping into the role of Area Director for Palm Beach and excited to work with you!

* * * *

Panhandle/Tallahassee: James White

I hope everyone is enjoying the beautiful weather frequently taken for granted in this great state of ours. My name is James White. I am the Chief of Legal Investigations at Distinctive Investigations in Navarre, FL, and your new Area Director for Area 7, otherwise known as the Tallahassee/Panhandle region.

I look forward to setting up our quarterly meetings and would appreciate some volunteers to step forward with topic suggestions and subject matter presentations. The various locations of our presenters will determine where the meetings will be held. Our first in-person meeting will be held at the end of August 2022, in Navarre, Florida with further details to follow.

I will be putting an emphasis this year on increasing our membership, but I need your help. If you know people that are eligible for membership, associate membership, or student membership (investigators, students, or attorneys) talk to them about the benefits of joining FALI or send their contact information my way and I'll reach out to them. Bringing in new blood carries with it benefits in the way of experience, business contacts and training (and honestly makes my job easier).

I look forward to meeting everyone soon. If there is something I can do for you or you have questions or concerns, I can be reached at 865-230-6559 or James@Distinctivepi.com.

* * * *

Southeast Florida: Jacques Houssou

Greetings my fellow members! Thank you for selecting me to serve you this coming year as FALI Southeast Florida Area Director; I am honored to be your voice and help every member. I will be delighted to see more members attend our meetings to bring about some new ideas and make our FALI association unique and attractive to existing members and new members.

A little about me, I am a licensed Private Investigator specializing in Due Diligence with AF1 Protective Agency in Weston, Florida. My plan for this coming year is to provide you with more in-person meetings than last year; I will do my very best to organize in-person meetings in Broward County and Miami/Dade.

I plan to invite special guest speakers that can bring helpful insight into our business practices and new tools to facilitate our day-to-day operations and planning. This year's goal is to have themes related to our investigative business interest, having guests like attorneys, forensic accountants or CPAs, US government officials (to be confirmed), and local vendors (process server-Mobile Notaries), bankers and fellow investigators as a spotlight. P

lease note that some meetings will be just networking meetings, and the theme could be to get to know your fellow investigators and learn about their specialty. In today's world, networking is a key to any business survival.

Thank you for taking the time to read this introduction, and I am looking forward to serving you from 2022-to 2023.

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WHO'S ATTENDING?



INVALUABLE NETWORKING

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Conference Highlights Saturday, May 7th

our Silver Sponsor US Law Shield who also gave a attendees. presentation to familiarize attendees with the service they offer for those who work armed.



After breakfast **Bruce** Anderson was the leadoff speaker with his presentation, You Can Run, But You Can't **Hide** which delved into the growing world of cyber investigations and tools PIs can use to crack these cases.

Jane Holmes tackled a subject that many roll their eyes at and immediately think, "boring." Her "ETHICS and the Professional Investigator - Are We Really **Doing It Right?"** took a fresh approach to this topic. One of the important points she stressed was the public perception of the private investigator which has been Awards Banquet. hindered by the media, mythical characters and unscrupulous PIs who make headlines. This is something ALL of us need to work on to get the respect that our profession has earned and deserves

Following Jane's presentation Matt Aubin facilitated the **Centurion Panel Discussion** which received accolades from attendees. The panel included: Jane Holmes, Kelly Riddle, Brandon Perron and Dan Riemer. Collectively the panel members had well over "100 Years" of experience and had lots of stories to share and advice to give. There was even a laugh or two.



After lunch Brandon Fortuno, who is both a PI and an attorney, discussed **Legal Considerations for Family** Law Investigations. These cases often come with much emotion, and some drama adding to the stress of the

Day 2 of the Conference started out breakfast sponsored by investigation. He sprinkled in some humor as he educated

We saved one of the most requested topics for last to make sure folks stayed around till the end. Kelly Riddle a guru on the subject of PI marketing, presented, *Marketing Your* Business on the Internet. Let's face it, all business sectors were navigating through virtual marketing prior to the Pandemic. The year 2020 took this to a whole new level. Now even though we were resisting the internet to grow their business had to re-evaluate. As always Kelly offered advice and guidance that attendees could being utilizing immediately.



After another full day of learning, attendees took a break to get ready for the evening festivities, the FALI Annual

An extra special thank you to...





One of the highlights of each year's conference is the Awards Banquet on the last evening. The mood is festive food and dress are a little fancier, accomplishments are celebrated, and prizes are won. This year's banquet was extra special as we celebrated Rick Roots completion or his 5th and final year as president. The Board surprised him with a special presentation

Thank you to our banquet sponsor:



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At last year's Conference Rick Root implemented the "Presidential Award" to honor those who have gone above and beyond for FALI. *This year's recipients are: Matt Aubin, Burt Hodge, Dan Riemer and Walt Zalisko.*





Once all the awards were distributed the proverbial Gavel was passed to new president, Dan Riemer. Dan introduced the new Board, thanked the outgoing Board and spoke briefly about plans for the upcoming year.

As Dan finished speaking music started playing and the banquet was hijacked by Tim O'Rourke. The reason became very clear as Rick was invited to the state and a picture appeared on the screen. Follow Tim to the next page for a look at the tribute to Rick who had served as president for 5 years.



An old school tribute to outgoing president Rick Root



Rick Root is the second president in FALI's 27-year history to serve as president for "5" years. This is an incredible show of dedication and support for FALI. As such, the Board couldn't let him go quietly. When Tim O'Rourke finished his 5-year term his outgoing banquet was hijacked by Lucy and Ethel (google it if you don't know who they are.) Tim and Amy came up with the idea to do a Dean Martin "Man of the Hour" type roast (google that too). Several people who have been involved in FALI during Rick's term stepped up to both roast him (all in fun) and toast him for his leadership and all that he accomplished. The Aubins, Frank from CALI, Kelly from TALI and Ty from TransUnion all gave us a laugh or two. Burt put a big smile on Rick's face when he welcomed him to the "Past Presidents Club. The final roaster was our new president, Dan Riemer, who really showed his humorous side. On behalf of the Board, he then presented Rick with a gift including life membership in FBCI (as long as he keeps up with the requirements.) Thank you to Rick's wife Diann who suggested the present that when he opened you would have thought he won the lottery. *Thank you, Rick, for all you have done for FALI*.



















-welcome-NEW MEMBERS

Broward/Dade

Martino Radcliffe

Ft. Myers

Yosvani Alfonso (Welcome back!) Sean Havenner Chester Noplis

Jacksonville

Michelle DeCastro (Welcome back!) Courtney Doroski Jonathan Ruda

Orlando

Nicole Dombal Carolyn Tann-Starr (Welcome back!)

Tampa Area

Elizabeth Dumbaugh
Daryl Flowers (Welcome back!)
Marca Gadsen
Bella Schafrath
Nathen Strong
David Summers (Welcome back!)

Tallahassee/Panhandle

Tonya Burke
Jewel Crouch—Scholarship Recipient

Big 3 Members

Paul Mason - CALI Denver Moore - CALI (Welcome back!) Mark Zane—CALI

Out of State

Tim Boileau - Montana



The Big 3 membership require that an applicant be a fully paid member in good standing of one of the three associations. They can then apply to the other two states at the Big 3 rate which is half of that state's regular out-of-state member price. CALI's Associate Member rate is \$229 so the Big 3 rate is \$114.50.

TALI'S Associate member rate is \$175 so the Big 3 rate is \$87.50.

Not a member of the Big 3? Click <u>HERE</u> for more information. Please note that you do have to join each association separately using their normal procedures. Make sure to use TheBig3 promo code to get the discount.

Click **HERE** for CALI Information

Click **HERE** for TALI Information

FALI was honored to welcome our friends from CALI and TALI to the Conference. During the Annual General Membership Meeting we heard from CALI President Frank Huntington and TALI Region 2 Director Bob Washington. Each gave an update and invited FALI members to attend their respective conferences. If you click on each Ad below you can get all the details. FALI President Dan Riemer will be attending both to promote the Big 3 and make new FALI connections.



CALIFORNIA ASSOCIATION OF LICENSED INVESTIGATORS

2 2 2 2 2

CALI ANNUAL CONFERENCE
JUNE 23-25, 2022

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The NCISS Legislative Advisory Board (LAB) assists supporting member state associations monitor state legislative activity!

NCISS extends its appreciation to FALI and members. NCISS has a strong relationship with FALI through Board members supporting FALI with membership. In addition, NCISS welcomes all the members of FALI supporting NCISS through membership, including several from the FALI Board and general membership!

Your NCISS Regional Director is:

Alden Wheeler: Alden Wheeler Detective Agency – S.C., (864) 437-8850, alden.wheeler@gmail.com

Legislative News

Moving through the rest of this year, we look to have an easier road in terms of potential legislation that could impact us. Washington is currently busy on several matters not involving our interests. In addition, most elected representatives are getting ready for the November elections. It is likely that we will have some type of divided government next year. Generally, that implicates a slower move on potential legislation. However, it is possible that some could join to move on the data privacy matters. If that happens, we will need to be ready to triage whatever comes down the pipe.

Congress is beginning to look at passing the Open Courts Act. NCISS is supportive of this measure as it would open up the federal courthouse and drop or eliminate search and copy fees for the vast majority of our members. A national data privacy bill is still being considered as a priority by Congress. NCISS continues to monitor both activities.

Multiple states, including Michigan and Idaho most recently, have seen courts restrict access to records or at least the personal identifiers in the records. Michigan has an application process to be receive unredacted records. Other states vary, with most having no ability for private investigators or process servers to receive unredacted records with personal identifiers. States, like Colorado, continue to add professions to those whose data – from work and home addresses to licensure status – to be removed from public records. Recently passed legislation includes child and social service workers, doctors and nurses, and other professions. Each of these actions further restrict the ability for private investigators to access, verify, and provide important information to their client for background and other legitimate purposes.

NCISS is asking members from all states to report these activities. The sooner this information is known, the sooner NCISS can work with state associations for solutions. NCISS will also continue to hold Legislative Advisory Board (LAB) meetings with association leaders and members to discuss legislation and impacts.

How Effective is NCISS Legislation and Regulation Monitoring?

As an Investigator, Security Agency, Process Server, or related professional... have you benefited from:

- Having access to driving records and motor vehicle information from your state DMV and private data providers?
- Having access to databases with permissible purposes under the GLBA?
- Having access to Social Security Numbers, Birthdates, Address History, Credit Reports and other vital information?
- Carry a firearm in the course of your professional duties?
- Having the ability to use a pretext for undercover operations, shopping services and other permissible purposes?
- Used the National Sex Offender Registry (Dru's Law) for background investigations?
- Used GPS, drones and other modern technology in your investigations and security services?

If you answered YES to just one of these questions, you have directly benefitted from the more than 40-year history of NCISS, volunteers, and support of NCISS every member – just like YOU! NCISS and membership have provided responsive testimony to Congress and federal regulators, as well as assisting state associations with similar issues at the state level. View NCISS as your insurance policy - you don't make claims every day, but when the big claim comes, and every privacy fight is that "claim" - you will want NCISS protecting you at every turn.

NCISS LEGISLATIVE ADVISORY BOARD

Legislative Committee Chairs

Legislative Advocacy provided by: Lobby t.com



Wes Bearden Investigations Brad Duffy Security



The Beat Dave Keck 2022 Raffle Challenge - Year 2!

Every year, Conference attendees look forward to the annual raffle that helps fund the FALI Educational Scholarship. We have a team that encourages the purchase starting on Friday morning. They are very persuasive.

Dave Keck has won the grand prize TV almost every year. Just for fun last year President Root added a new sales pitch, "Beat Dave Keck." Dave was among the last few standing for the TV drawing but alas he was beat. He was a good sport and coincidentally had already won a tablet earlier in the day. So, in a sense he won a "screen."

It was so successful Rick decided to do it again this year but this time there was a twist. . . Dave was unable to join us for the Conference in-person. However, he gave his trusted friend Terry Roffler \$100 to buy him tickets. These were carefully guarded by Amy O'Rourke. Throughout the Conference anytime there were reminders about raffle ticket sales they came with the rallying cry of "Beat Dave Keck!" We even had #beatDavidkeck

During the banquet Tim O'Rourke took possession of the tickets. Early on Dave won a tablet and then a gift card. Burt Hodge won the first TV of the night. After a few more prizes it was time for the grand finale of one more TV. Rick called the first few numbers and asked everyone to stand up who had that number, then he added one at a

time to add to the drama. Tim was still standing for Dave until the last number was called. And. . . nobody won!!

Another ticket was picked. Once again Tim was standing for Dave. At that point we had to get Dave on the phone to be with us. Tim was standing until almost the last number at which point Megan O'Rourke stood up saying that she was checking her sister's tickets and that Molly and Ethan actually one the TV.

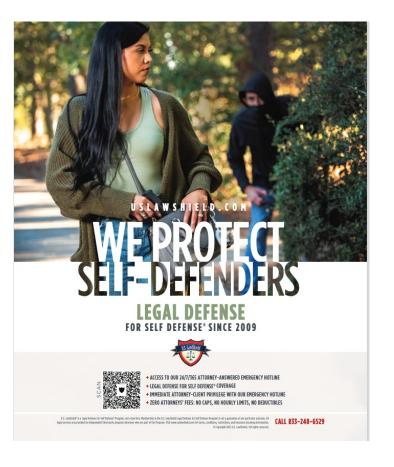


And now for the rest of the story...

Molly texted Dave to let him know she won "his" TV. Dave texted back that he was happy for her but would have loved the TV for his new cabin. Molly said she would have preferred a tablet. You PIs out there can guess the plot twist and who had the last laugh. . .









Thank you to our FALI Conference 2022 Vendors & Sponsors













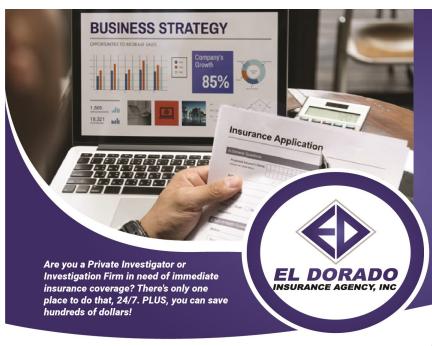












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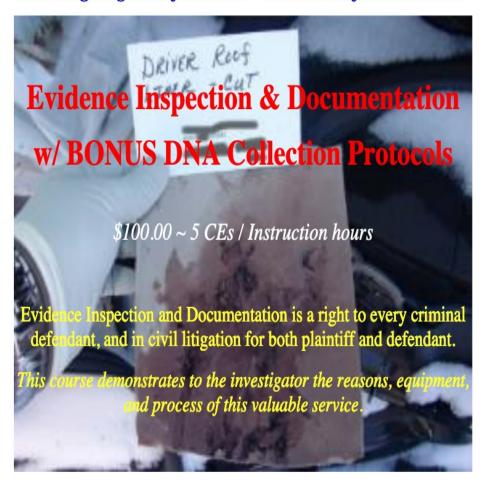
Click **HERE** for complete details.

A New FALI Benefit:

FALI recently entered into an agreement with Dean and Karen Beers and InvestigativeCourses.com to offer both FBCIs and other FALI members online training at a discount.

Click the Ad to the right for more information.

Working Together for FALI – Discounts for Members!



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TGIF Fiesta Party



Thank you to our Administrative Director Amy O'Rourke, our Conference Interns (including a new addition this year, FALI 25 Year/Life Member Scott Kamp) and Seth Yamamoto who made sure our A/V was running smoothly.



IS YOUR ONLINE/MEMBERSHIP FALI PROFILE UP TO DATE???



Save the Dates!
FALI-U: September 29th
FALI BootCamp: September 30th
Hilton Tampa Airport Westshore
Details coming soon!

NOTES				

Keep YOUR information up to date online- Log In TODAY! www.FALI.org

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