

Hunter Valley Riding Academy

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Owned/Leased Horse Lessons/Training Information Sheet

Lesson and Training Rates:

Single Lesson/Training session **\$65**

*Payment is due at the time of the lesson/school.

4 Lessons/Training Monthly Package **\$200**

8 Lessons/Training Monthly Package **\$360**

12 Lessons/Training Monthly Package **\$480**

16 Lessons/Training Monthly Package **\$600**

Payment is due at the first of every month for prepaid packages listed above.

Should your horse require lunges*, turnouts and/or hand walks, you will be charged for those services separately at a rate less than a normal lesson or training ride.

*The exception to this policy are Pessoa Rig lunging sessions and/or lunging after a period of rain when the arenas are still closed and we have to use the open field in the front of the ranch. These sessions are very labor intensive since so these lunges count as a training session.

Lesson Duration:

Regularly scheduled private lessons include ½ hour of mounted instruction, semi-private (2-3 riders) include 45 minutes of mounted instruction and group lessons (4 or more riders) include 1 hour of mounted instruction. At the instructor's discretion, as in the case of inclement weather (i.e. rain, wind, excessive heat) or issues concerning the well-being/soundness of either the horse or rider, the duration of a lesson may be shortened accordingly.

Missed Lesson Policy:

Missed lessons (except for "No Shows") may be made up at any time in the same calendar month. If riders are not able to get their missed lesson(s) made up in the same calendar month, one (1) Missed Lessons/training session may be carried over to the following month for clients enrolled in a weekly or twice weekly training program. Two (2) missed lessons/training session may be carried over to the following month for clients enrolled in a three or four times weekly training program. Riders must take their makeup lessons or substitute a training ride in addition to their normal pre-paid package. Make-up lessons will be not be allowed during a month that a package is not pre-paid, so riders who suspend or skip a month on their lesson/training package will forfeit their missed lesson(s). 24 hours' notice of cancellation is appreciated so that the trainer has the opportunity to fill the opening created by the cancellation. Riders who "no show" will not be entitled to a makeup lesson. Missed sessions will not be refunded under any circumstance.

Clients may schedule a make-up session:

- 1) On an additional day of the week other than their regularly scheduled lesson day, for mounted or unmounted instruction.
- 2) On the same day as their regularly scheduled lesson - riding a different horse for 2nd lesson or doing some type of unmounted instruction.
- 3) On a school horse should their own horse be laid up.
- 4) By joining a group unmounted horsemanship lessons that will cover a variety of informative horse care and training subjects. Depending on the number of students in attendance, these horsemanship lessons will last 1-2 hours.

Makeup lessons may also be formal or casual instruction. If you would like a bareback lesson or a trail ride instead please let us know! Let us know if there is something specific you would like to learn during a makeup lesson that would not be covered during a typical riding lesson, or perhaps not covered in depth.

Horse Shows:

Coaching fees	<u>1-2 Client</u>	<u>3+ Clients</u>	
	\$75	\$50	
Schooling fees	\$35	Schooling fee covers trainer riding horse for warm-ups and/or classes	
Horse Use	\$80	if using horse owned by HV, HV client, or Heartland Ranch (fee waived if leasing)	
Day Care	\$35	when provided by HVRA representative; includes feeding, cleaning, watering and wrapping of horses. Applies at horse shows when a professional groom has not been hired and owner elects to not handle those chores themselves.	
Grooming	varies	professional groomers set their own fees for full grooming and day care	

Other fees that may apply

Set up/tear down **\$40/show** covers packing and unpacking of supplies, set up and tear down of stalls, tack rooms, grooming and seating area. Clients that assist with set up or tear down may receive a credit/partial credit on this fee.

Trailing:

To Horse Show

	<u>Bonita</u>	<u>Del Mar</u>	<u>Vista</u>	<u>Temecula</u>	<u>SJC</u>
	\$100	\$150	\$200	\$250	\$325

Load/Unload **\$15/\$30** if owner/rider not present to wrap, load/unload horse and before or after the show.

Basic Rate (\$50 min) **\$35 per hour + \$.85 per mile** (round trip)
Basic rate fee is calculated on round trip time & mileage. Includes loading time, time spent at destination, unloading.

Lunging & Hand Walking:

Pessoa Rig/Rain Lunge **\$37.50 - \$50**
Billed as training session so price varies according to your training package

Lunging **\$25/\$35**

Hand walking **\$25/\$35**

*If a client has prepaid for a Training Package, Lunging sessions and hand walks provided will be \$25. Lunging in surcingle/biting rig and lunging days after rain storms in the open field are billed as a training sessions since they are very labor intensive. Clients not signed up for a monthly training package will be charged \$50 for a rain day lunge or surcingle lunge, \$35 regular lunge, \$35 for hand walking.

Turnouts:

Single Turnout per service **\$10** on grass or in arena with no chase involved

Lunch/Supplements/Medications:

	<u>simple preparation</u>	<u>complicated preparation</u>
Per feeding	\$1.50	\$3.00

Simple preparation would be feeding grain/pellets/hay. Anything requiring extra preparations such as mixing supplements, medication, grinding or soaking, or if it must be given orally, would be considered complicated preparation.

Assisting Vet or Farrier:

	<u>15 minutes or less</u>	<u>15-30 minutes</u>	<u>30-45 minutes</u>
Holding horse	\$10	\$20	\$25*

For services requiring more than 45 minutes, each additional 15 minutes will be charged at a rate of \$10.

Wound/Injury or other care:

	<u>15 minutes or less</u>	<u>15-30 minutes</u>	<u>30-45 minutes</u>
Any care	\$10	\$20	\$25*

For services requiring more than 45 minutes, each additional 15 minutes will be charged at a rate of \$10. Extra charge will apply to cover cost of supplies if provided by trainer.

PEMF treatments	\$160 per month for 4 treatments
	\$50 single treatment
	\$25 spot treatment
Gameready treatments	\$20 single treatment
Shot administration	\$3 per shot
	\$5 per shot if providing the needle and syringe

Shaving & Mane Pulling:

	<u>per session</u>
Show clipping	\$25 includes face, bridle path, legs and ears (if horse allows)
Clipper Loan	\$20 (small pair) \$60 (large pair)
Body Shave	\$200
Trace Clip	\$125
Mane pulling	\$15-\$25 (depending on length/thickness)
	If horse requires tranquilization owner covers cost of medication.
	Client is responsible for any damage incurred to clippers while on loan.

Trainer Commissions on Outside Lease, Purchases and Sales of Horses:

Ready to look for your own horse? Let us use our combined 40 years of experience in the horse industry to help you find just the right one!! Aside from teaching their clients to ride, trainers also play a vital role assisting clients in finding suitable horses when it comes time to purchase or lease their own. As with many industries (real estate agents for example) you hire a professional for their expertise as well their contacts in that industry - both of which most riders/parents won't have. I came across an article in Practical Horseman magazine that states it well and plainly. *"The purpose of commissions is to reimburse agents (trainers/dealers serving as intermediaries for buyers and sellers) for their time and expertise in helping you select a horse who will suit your goals. Many trainers have devoted years to developing their skills in assessing horses and riders, and they strive to work in good faith for their clients. On a practical note, because trainers generally experience high overhead in the form of staff and facility costs and a low return on the time they spend on lessons and at shows, sales commissions ensure their ability to earn a living"*. Industry standard is anywhere from 10-15%. We charge a 10% commission on the purchase/sale prices or lease fee price of the horse, with a \$750 minimum commission for all sale, purchases or leases. By California Law all commissions over \$500 must be declared and transparent. **Clients will be provided a commission contract and asked pay a \$500 deposit which will be applied toward commission on purchase or lease of horse.**

If we negotiate a lease on a current client owned horse and another current client, a flat fee of \$500 will apply, to be split between the 2 parties.

When purchasing/leasing a horse it is always best to negotiate a trial period if possible. This gives you the ability to ride the horse on your "home turf" and allows us multiple rides in order to help decide if the horse is suitable. ***During this trial period you will be financially responsible for hauling to/from the barn, board/care while the horse is at our facility, and lessons and/or professional rides and a pre-purchase exam.*** If the horse does not work out or pass a vet check, which can be disappointing, consider it spending a little to save a lot.