

ADAMS N. ODHIAMBO

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EDUCATION

Howard University – Washington, DC
B.S. in Computer Information Systems

GPA: 3.65/4.0
Graduation Year: 2028

- Accomplishments: Howard University Founders Scholarship Recipient
- Relevant Courses: Business Problem Solving, Swahili

PROFESSIONAL EXPERIENCE

Taco Bell – *Crew Member* | Melissa, TX

November 2022 – August 2024

- Processed thousands of donations contributing to the Collin County Boys & Girls Club while assisting in the process of the store generating over 1,000 dollars on a daily basis.
- Acquired extensive knowledge of the menu, memorizing 77 menu items, while helping the manager track the inventory, and helping customers place their orders.

21st Century Advantage Program – *Team Member* | Washington, DC

August 2024 – Present

- Participated in professional and personal development activities with a team of 23 business students to engage in competitive case studies, presentations, and stock pitches.
- Fostered professional communication skills when networking with corporate sponsor PricewaterhouseCoopers.

EY, Ernst & Young Conference & Expedition Program – *Participant* | Atlanta, Georgia

January 2025 – Present

- Engaged in a 3-day conference in Atlanta, Georgia for about 260 students nationwide to learn about professional services.
- Finished virtual Expedition EY program to learn about EY as well as provide mentorship and knowledge about consulting.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote
Selected Case Experience:

February 2025 – Present

- *Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)*
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

Howard University Cross Country and Track – *NCAA Division I Athlete* | Washington, DC

August 2024 – Present

- Develop exceptional time management skills by balancing a rigorous 60-mile weekly training schedule with full-time academic responsibilities, demonstrating discipline and dedication.
- Hone goal-setting and strategic planning skills through consistent training, competition preparation, and post-race performance analysis.

Grassroots Health – *Nutrition Educator* | Washington, DC

October 2024 – Present

- Mentor 25+ 6th-grade children, teaching them the importance of eating a balanced diet while stressing the consequences of neglecting key nutrients.
- Devise and organize dozens of nutrition related games each week to keep the kids attentive and the learning atmosphere light hearted and fun.

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning.

Friends of The Melissa Public Library – *Library Aide* | Melissa, TX

August 2021 – November 2024

- Coordinated and organized the annual end-of-year library celebration, successfully managing logistics for an event attended by over 300 community members.
- Supported library operations by efficiently shelving and reorganizing hundreds of books in alphabetical order, ensuring accessibility and system accuracy.

ADDITIONAL SKILLS

- Skills: Customer Service, Teamwork, Communication

Alima O. Kassim

[LINKEDIN PROFILE](#) • (629-899-1462) • Alima.o.kassim@vanderbilt.edu

EDUCATION

Vanderbilt University _____ University – Nashville, TN

GPA: 3.94/4.0

B.A. in Undecided | Minor in _____ (if applicable) | ACT/SAT: _____ (if above 30 or 1300) Graduation Year: 2028

Accomplishments: **Chancellor's Scholar at Vanderbilt University**- Awarded for students with outstanding leadership, strength of character, academic achievement, and a deep-seated commitment to diversity and social justice. Chancellor's Scholars have worked to build strong high school communities by bridging gaps among economically, socially, and racially diverse groups and have demonstrated significant interest in issues of diversity education, tolerance, and social justice.

Relevant Courses: HOD-1250-09 Applied Human Development

PROFESSIONAL EXPERIENCE

Brentwood Country Club– *Hostess* | Brentwood, TN

615-373-2552

- Applied hospitality skills by conversing with various customers to maintain a fine dining experience for over 500 customers
- Provided thoughtful feedback and customer service to provide for the needs of individuals working for and attending the club
- Developed conversational skills by engaging with members and making sure their comfort is our utmost priority

Bank Director – *Intern* | Brentwood, TN

877-764-4681

- Researched the banking trends of various prominent companies to accurately create predictions for the future finance industry.
 - Engaged in hands-on beginner practice with Excel to enhance skills and proficiency in using the software for various data analysis tasks
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LEADERSHIP & COMMUNITY DEVELOPMENT

Restorative Justice Committee – *Leader* | Nashville, TN

- Instilled a culture of inclusivity within the University School of Nashville student population by creating a committee responsible for addressing identity target violence, raising the standard of student conduct within the school
- Presented the various advantages of non-punitive measures when addressing conflict to faculty over 20+ occasions, resulting in the development of adaptation and public speaking skills
- Researched the advantages of restorative practices on both a local and on a national scale, involving over 100+ hours of research over 4 years, resulting in the detailed Restorative Justice Proposal that outlines the rationale and goals of the committee

Habitat For Humanity – *Leader/Organizer* | Nashville, TN

- Facilitated organization-wide meetings for over 30 members of the Habitat for Humanity group to educate students on upcoming volunteer opportunities, events, and housekeeping information that included: the annual run, the spaghetti supper, and the Habitat 5k
- Delegated volunteer tasks for members over the course of each year resulting in the accumulation of over \$10,000 in donations to help a Nashville family own a home
- Participated and helped fund the local annual “Habitat Build” that helps improve the living situation for 7.1 million individuals nationwide each year

Vanderbilt Varsity Track & Field – *NCAA Division I Student Athlete* | Nashville, TN

- Devote 20+ hours a week to practice/training, film sessions, individual and team meetings, games, tutoring, travel, and community service
 - Provide thoughtful leadership that is inclusive, transparent & empowering & supports the team’s goal to develop teammates on/off the field
 - Develop a results-oriented focus & skills in communication, critical thinking, accountability, resiliency, teamwork, and time management
-

ADDITIONAL SKILLS

- Skills and Language(s): Spanish (Advanced), Child Care

Alima O. Kassim

[LINKEDIN PROFILE](#) • (629-899-1462) • Alima.o.kassim@vanderbilt.edu

- Programs: Make a Play, Black Student Athlete Group, African Student Union
- Interests: Community Involvement, Reading, Sports, Foreign Language

AMBER W. YIN

[LINKEDIN PROFILE](#) • (314) 541-6796 • AWY2112@COLUMBIA.EDU

EDUCATION

Columbia University – New York
B.A. in Economics | Undecided minor

GPA: 3.85/4.0
Graduation Year: 2028

Lafayette High School – St. Louis, Missouri | GPA – 4.4 (W) / 3.9 (UW) | ACT – 35

- Accomplishments: National Merit Finalist (2024), Glory of Missouri Award Recipient for Education (2024), USTA St. Louis Player of the Year (2022), Post-Dispatch Girls Tennis Player of the Year (2024), Leadership Award in Scholastic Journalism Honoree (2024)
- Relevant Courses: Principles of Economics, Calculus III, Calculus-based Intro to Statistics, AP Statistics, AP Calculus BC, AP Macroeconomics, AP Microeconomics

PROFESSIONAL EXPERIENCE

The Legend Marketing/Sales – *Member* | Wildwood, Missouri

August 2021 – May 2024

- Sold ads promoting the Legend Yearbook to small businesses in the St. Louis area, making over \$15,000 as a team

Online Tutoring for Students in China Project – *Tutor* | Remote

January 2021 – May 2021

- Taught basic English skills to young Chinese students over Zoom, helping over 50 kids improve their vernacular

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- *Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)*
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision

Columbia University, NCAA Division I Women's Tennis Team – *Member* | New York

September 2024 – Present

- Dedicated 35 hours per week to practice, competition, travel, agility & conditioning, strength-training, team meetings while balancing academic coursework
- Hosted recruiting events, organized schedules, worked with teammates to build relationships and collaboration

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning

High School Yearbook: The Legend – *Events Editor, Sports Editor* | Wildwood, Missouri

August 2021 – May 2024

- Served as an editor for 2 years (on staff for 3) with 20 hours a week in publications, oversaw Events and Sports sections of 5-8 students each, was a photographer all 3 years for events and sports, taught journalism to new students
- Awards: All-Missouri Winner for Yearbook Portrait/People Design (2022), Best of Show for Yearbook Sports Package (2023), Excellent Winner for Sports Feature/Reaction Photo and Sports Action Photo (2024)

Creve Coeur Racquet Club – *Assistant Coach* | Creve Coeur, Missouri

June 2023 – August 2024

- Coached team training groups, helped develop the skills of over 50 young players

ADDITIONAL SKILLS

- Language(s): English (native), Fluent in Mandarin Chinese
- Tools and Programs: Social Media, Canva, EDesign, InDesign
- Interests: Photography, Newspaper/Publications, Sports

ASHER L. PATEL

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EDUCATION

Cornell University – Ithaca, NY **GPA: 3.80/4.0**
B.S. in Industrial Labor Relations Graduation Year: 2028
• Relevant Courses: Microeconomics, Macroeconomics, Psychology of Work, Information Ethics and Policy

PROFESSIONAL EXPERIENCE

Cocola Bakery – *Barista* | Walnut Creek, CA **January 2024 – June 2024**
• Served 100+ diverse and multilingual customers daily, enhancing customer satisfaction while balancing athletics and academics
• Learned valuable skills in customer service and satisfaction, language, time management, patience, and adaptability

Miramonte High School – *Psychologist Intern* | Orinda, CA **August 2023 – May 2024**
• Chosen by faculty to co-lead a weekly support group for 15 students with IEPs, resulting in over half reporting increased happiness, engagement, and improved social and academic participation.
• Collaborated with 2 local graduate students to create lesson plans and activities for learning social skills and emotional support
• Strengthened skills in empathy, communication, active listening, critical thinking, and patience

Tynker – *Marketing Intern* | Mountain View, CA **October 2023 – February 2024**
• Developed social media content for edtech startup's Instagram page, increasing CTR by 5% to attract younger audiences
• Collaborated with product team to improve app usability and increase new user engagement by 15%
• Conducted strategic market research for Tynker's LATAM expansion to expand global market share on path to acquire 5-10 million new students.

Palais Oriental – *Associate* | Oranjestad, Aruba **June 2021 – July 2023**
• Worked at family business over three summers and managed social media accounts, improving engagement 80%
• Applied basics of business administration, accounting, and customer service
• Learned skills in cash-basis accounting and financial transaction analysis through statements and journal entries

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote **February 2025 – Present**
Selected Case Experience:
• **Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)**

- Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early
- Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
- Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

Aruba Athletic Federation – *National Track Team Captain* | Oranjestad, Aruba **July 2023 – Present**
• Represented Aruba at the 2023 U18 NACAC Championships in Costa Rica, winning Aruba's first-ever international gold medal in the 3,000 meters and setting a national record with a bronze in the 1,500 meters

Cornell University – *Division I Varsity Cross Country/Track Athlete* | Ithaca, NY **August 2024– Present**
• Balances 20 hours per week of training while maintaining a full and rigorous course load, demonstrating robust time management and commitment
• Gained leadership, communication, and teamwork skills working with a diverse team pursuing a common goal

Cornell Naval ROTC – *Midshipman* | Ithaca, NY **August 2024 – Present**
• Selected for national four-year NROTC scholarship
• Attended the 2024 Leadership in Naval Symposium, where I networked with senior officers and developed strategic leadership skills through workshops and mentorship.

Miramonte High School – *Curriculum Consultant* | Orinda, CA **September 2022 – May 2024**
• Helped pioneer new program to partner students with teachers to ensure diverse perspectives represented in curriculum
• Collaborated with the history department to integrate required World History content on non-European cultures
• Spoke at school board meetings to have program implemented across school district, impacting 2500+ students

ADDITIONAL SKILLS

- Skills and Language(s): Spanish, Papiamentu, Active listening, Leadership, Social Media Marketing, Strategic Research
- Programs: CIEE Study Abroad Madrid, Substance Free Athletics National Committee, Make a Play Foundation
- Interests: Global Expansion Strategy, Operational Efficiency, ESG Policy, Geopolitics, Geography, Athletics, Travel

Audrey Lin

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EDUCATION

Massachusetts Institute of Technology – Cambridge, MA

GPA: 5.0/5.0

B.S. in Electrical Engineering with Computing | Minor in Math, Economics | ACT/SAT: 36/1580

Anticipated Graduation: May 2028

- Accomplishments: Regeneron Science Talent Search Top 300 Scholar, National Merit Finalist, AP Scholar with Distinction, International Summer School for Young Physicists (ISSYP) Student Scholar, ASA/NAMEPA Marine Science Scholarship 1st Place HS
- Relevant Courses: Programming in Python, Programming in C and Assembly, Differential Equations, Mathematics for Computer Science (Discrete Math), Multivariable Calculus, Electricity & Magnetism, Classical Mechanics

PROFESSIONAL EXPERIENCE

MIT Research Laboratory of Electronics – *Undergraduate Researcher* | Cambridge, MA

12/2024 – Present

- Fabricate an innovative open-source spectrometer with broad spectral range (200-1100 nm) utilizing back-thinned CCD technology, improving sensitivity and affordability and achieving comparable readout rates to state-of-the-art commercial systems
- Conduct performance characterization tests to evaluate quantum efficiency, sensitivity, and signal-to-noise ratio
- Utilize technical skills in hardware design, device fabrication, and data analysis to optimize system performance

MIT Student Sustainability Coalition – *Co-lead* | Cambridge, MA

12/2024 – Present

- Serve as a liaison between student groups, MIT Climate Project, and key climate decision-makers at the Institute
- Plan and promote events for student sustainability leaders such as the annual Sustainability Midway event, facilitating collaboration opportunities and attracting 600+ guests
- Manage budget requests, expense tracking, and social media/website maintenance

MIT Energy Conference – *Deputy Partnerships Director, Deputy Marketing Director* | Cambridge, MA

10/2024 – Present

- Build conference-level partnerships and collaboration with sponsorship groups for funding, securing \$11k+
- Support marketing strategy, visual design planning, external and internal marketing, and website maintenance
- Communicate with external marketing agencies to maximize conference reach and impact, engaging 700+ attendees

Greenwich High School Science Research – *Student Researcher* | Greenwich, CT

8/2021 – 6/2024

- Conducted year-long projects on water purification (15 hrs/wk); synthesized alternative, eco-friendly methods of removing PAHs and NH₄⁺ (ammonium ions) from water
- Used advanced equipment for experimentation such as SEM, FTIR, EDS, fluorescence spectroscopy, etc.
- Prepared detailed abstracts, papers, and posters for science fairs, earning statewide and national recognition

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – *NXT Phase 2 Team Leader* | Remote

1/2025 – Present

- Lead team of 6 student-athletes tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months
- Selected by leadership to serve as Scrum Master for Wells Fargo Affordable Housing Innovation Case Competition, orchestrating 1-2 sprint planning meetings each week, optimizing 5+ workstreams against a 6-week project deadline + implementing a burndown chart in AirTable
- Strategically assign teammates to 5 critical sprints—planning, execution, control, monitoring, and closure—based on their unique skills/expertise, maximizing efficiency while conducting a thorough workflow analysis to identify/reduce bottlenecks
- Manage the team's sprint backlog, meticulously outlining deliverables for each sprint with ~10 tasks each, ensuring alignment across team and providing a clear visual representation of their role(s), empowering them to stay focused and productive

MIT DynaMIT – *Executive Board Member* | Cambridge, MA

10/2024 – Present

- Design curriculum promoting free STEM outreach for underserved middle school students, liaise with MIT campus and greater Boston community to draw hundreds of participants
- Test experiments and determine logistics throughout the year to inspire the next generation of scientists and engineers
- Organize mentor and student recruitment, outreach events, manage publicity and funding

NCAA DI/High School Varsity Crew – *Team Member* | Cambridge, MA/Greenwich, CT

1/2021 – Present

- Member of MIT Division I Varsity Lightweight Women's Crew (August 2024 - Present)
- Greenwich Crew: 20 hrs/wk practice, racing all year except winter; emphasis on teamwork and collaboration
- Medaled in the Northeast Youth Championships and qualified for Nationals, placing top 10 in the country in multiple events

Alpha Chi Omega – *Sorority Member* | Cambridge, MA

9/2024 – Present

- Organize philanthropic events; raise awareness for Domestic Violence Awareness Month and Healthy Relationships Week

Spanish National Honor Society – *Director of Mentoring* | Greenwich, CT

8/2021 – 6/2024

- Organized events to promote the Spanish language and cultural awareness, led the largest language society at GHS (180+ members)
- Planned first International Night event at GHS (highlighting entertainment, food, music, and traditions of different cultures) for 7 months, with attendance of ~300 guests
- Managed event promotions, liaised with school officials and teachers, oversaw mentoring program and communications

SKILLS & INTERESTS

- Skills and Language(s): Laboratory (SEM, ATR-FTIR, EDS, Fluorescence Spectroscopy), Computer-Aided Design (CAD), Soldering, PCB Design, Marketing, Event Planning, Partnership Relations, Collaboration, English, Chinese, Spanish
- Programs: Python, Java, JavaScript, C, HTML/CSS, Microsoft Word, Excel, Powerpoint, KiCad
- Interests: Energy, Artificial Intelligence/Machine Learning, Sustainability, Climate, Engineering Innovation

BROOKE L. SUTTLE

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EDUCATION

University of Pennsylvania | The Wharton School of Business – Philadelphia, PA

Bachelor of Science in Economics | Intended Concentration: Marketing and Management

Graduation Year: 2028

- Accomplishments: NCAA Division 1 Student-Athlete (Penn Varsity Women's Basketball)
 - Relevant Courses: BEPP 1010 (Wharton's Microeconomics and Macroeconomics Course), Wharton 1010 (Wharton's Leadership Course), Law and Social Values, Introduction to Marketing, and Introduction to Management
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PROFESSIONAL EXPERIENCE

Skilladelphia Basketball Academy – *Counselor* | Philadelphia, PA

October 2024 – Present

- Coach basketball fundamentals to 50+ youth athletes, focusing on skill development, teamwork, and sportsmanship to enhance their on-court performance.
- Lead individualized and group training sessions, providing personalized feedback to improve players' shooting, ball-handling, and defensive techniques.
- Foster a positive and inclusive learning environment, mentoring young athletes to build confidence, discipline, and a strong work ethic both on and off the court.

University of Pennsylvania (Work Study - Ott Center) – *Student-Employee* | Philadelphia, PA

November 2024 – Present

- Manage event operations by scanning tickets and verifying credentials, ensuring smooth and efficient entry for hundreds of attendees at university athletic events.
 - Monitor and secure facility entry points, enforcing safety protocols to maintain a controlled and organized environment for athletes, staff, and spectators.
 - Assist with concession sales, handling transactions and providing customer service to enhance the fan experience while supporting revenue generation.
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LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

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 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

University of Pennsylvania Varsity Women's Basketball – *Player* | Philadelphia, PA

August 2024 – Present

- Compete as an NCAA Division I varsity athlete, managing a rigorous 30+ hour weekly schedule of training, practices, film study, and national travel while maintaining full-time academic coursework at the Wharton School.
- Mentor and coach elementary school students through the Young Quakers program, fostering basketball skills, leadership development, and academic engagement for 20+ youth participants in under-resourced Philadelphia schools.
- Collaborate with teammates and coaching staff to develop game strategies and execution plans, contributing to team performance and securing victories in Ivy League and non-conference competitions.

Caring for Others – *Volunteer* | Atlanta, GA

June 2019 – Present

- Support poverty relief efforts by packaging and distributing essential resources (i.e., food, clothing) to 100+ families in need.
 - Assist in store operations by organizing inventory, restocking supplies, and providing customer service to ensure a welcoming and dignified shopping experience for underserved communities.
 - Contribute to large-scale community events, coordinating logistics and engaging with attendees to promote the organization's mission and maximize outreach impact.
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ADDITIONAL SKILLS

- Skills and Language(s): Leadership, Teamwork, Time Management, Communication, Event Operations, Coaching & Mentorship, Customer Service, Sales Transactions, Conflict Resolution
- Programs: Microsoft Office, Google Workspace, Social Media Platforms, Canva
- Interests: Basketball/Sports, Marketing & Social Media Strategy, (Event/Business) Management & Operations

CARLY HAMILTON

Chestnut Hill, MA | hamiltbt@bc.edu | (775) 530 4096 | <https://www.linkedin.com/in/carlykhamilton/>

EDUCATION

Boston College, Carroll School of Management

Bachelor of Arts in Finance | GPA: 3.8

Relevant Coursework: Financial Accounting, Statistical Analysis, Business Law, Business Ethics

Chestnut Hill, MA

May 2028

WORK EXPERIENCE

Juvenon

Digital Marketing Assistant

Remote

April 2024-August 2024

- Edited and produced 100+ digital ads targeting individuals over 40 with anti-aging vitamin supplements, placed on Meta and Tiktok, contributed to online sales of \$30 million
- Launched company's use of AI software tools to rapidly iterate and test ads, reducing the cost of traditional influencers by \$30,000, and enhancing efficiency by 60 hours per week
- Documented and trained employees on AI tools and best practices, ensuring efficient continuation of AI tools
- Launched and analyzed customer surveys, capturing 5,000+ customers feedback to be incorporated in future products
- Aligned Shopify ecommerce with marketing programs to ensure maximum impact of promotional opportunities

Tahoe Toddlers

Founder/Entrepreneur

Lake Tahoe, NV

2019-Current

- Identified opportunity for childcare services in Lake Tahoe for children under 10, marketing to local families and fostered strong communication with families to ensure a collaborative and supportive care experience
- Supported 3 primary families, creating positive environments tailored to each child, managed daily routines, designed engaging educational activities
- Generated over \$10,000 dollars in the last 3 years. Primarily ran business during school breaks, paying for some of my education expenses, supporting 1 client during their 3-week international trip

Apex 2100

Team Member

Tignes, France

April 2023-May 2024

- 1 of 8 top U.S. female ski racers selected among European teammates for Post Graduate professional ski team
- Dedicated 40+ hours weekly towards training and racing throughout Europe in leading competitive junior races
- Formed goal-oriented team, leading to 4 members qualifying for World Cup and NCAA D1 teams

EXTRACURRICULAR EXPERIENCE

Boston College Women's Varsity Ski Team

Team Member

Chestnut Hill, MA

August 2024-Current

- 1 of 3 freshman selected for NCAA Division 1 team competing at the highest collegiate level
- Train 30+ hours a week in season, balancing competition and travel while maintaining a full academic course load

Boston College Women in Business

Board Member

Chestnut Hill, MA

September 2024-Current

- Elected as 1 of 2 Freshman Representatives onto executive board for 1,000+ members, assisting in organizing business events to drive opportunities for women in business fields
- Edited and designed 60+ graphics to advertise social and networking events for female business students, producing and marketing content on social media and weekly newsletter, driving attendance and outreach

SKILLS & INTERESTS

Computer: Microsoft Office Suite, HeyGen, CapCut, Creatify AI, R Studio

International Experience: Extremely comfortable traveling: traveled 20+ countries for ski racing and training

Interests: Trail running, Social Media Marketing, Artificial Intelligence, Fashion, Rock Climbing

Chloe Brissett

<https://www.linkedin.com/in/chloe-brissett-718852282> | (346) 770-4968 | brissett@wustl.edu | Houston, TX

EDUCATION

Washington University in St. Louis (WashU)

St. Louis, MO

Bachelor of Science in Business Administration, Finance & Accounting

May, 2028

- **Activities:** Student Athlete on WashU Varsity Women's Tennis Team, Black Athlete Coalition

The Kinkaid School

Houston, TX

High School Diploma

May, 2024

- **Activities:** Gordy Center for Entrepreneurship & Finance Scholar, Captain on Varsity Women's Tennis Team, Student Diversity Leadership Board, Upper to Lower School Peer Mentor
- **Honors & Awards:** Graduated with honors; Dean's List

PROFFESIONAL EXPERIENCE

Garcia Hamilton & Associates

Houston, TX

Finance Intern

June 2024 - August 2024

- Analyzed market trends to identify best practices for fund management tailored to the organization's strategic objectives
- Prepared and delivered presentations to the investment team on market trends, providing actionable insights and recommendations

Icon Wealth Partners

Houston, TX

Wealth Management Intern

January 2024 - February 2024

- Researched market trend and industry developments to support the identification of strategic investment opportunities
- Engaged in client and strategy meetings, enhancing understanding of wealth management practices and contributing to relationship-building efforts

Forge Equity Partners

Houston, TX

Summer Intern

July 2023

- Assisted in analyzing private company investments, evaluating financial fundamentals, and contributing to the structuring of investment opportunities under varying risk and return profiles
- Supported the development of investment strategies and business expansion recommendations through detailed financial analysis and market research

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Casa El Buen Samaritano

Houston, TX

Nutritionist Assistant

December 2020 - Present

- Weekly volunteer at Casa el Buen Samaritano Medical Clinic, provided free medical care and women's care to uninsured Latinx community members

Morgan Stanley Jumpstart Scholar

New York, NY

- Delivered presentations on capital markets, fixed income strategies, and intuition equities
- Collaborated with Morgan Stanley analysts and associates to develop comprehensive company profiles

Jack & Jill of America

Houston, TX

- Chair of Community Service Board: Houston Chapter (2019-2024)

December 2019 - June 2024

Girl Scouts of America

Houston, TX

- Created a recipe book and health program for a low-income community health clinic
- Bronze, Silver, Gold, and Congressional Award recipient

December 2020 - June 2024

SKILLS & INTERESTS

- Skills: Microsoft Office Suite (proficient)
- Languages: Spanish (conversational)
- Interests: Board games, Reading, Tennis, Traveling, Contemporary art, Hiking, Hot Yoga, Cooking

CHRISTOPH B. OSSELMANN-CHAI

[LINKEDIN.COM/IN/CHRISTOPH-OSSELMANN-CHAI-780486328/](https://www.linkedin.com/in/christoph-ossekmann-chai-780486328/) • (978) 844-4665 • [COSSELMANNCHAI28@AMHERST.EDU](mailto:OSSELMANNCHAI28@AMHERST.EDU)

EDUCATION

Amherst College – Amherst, MA

B.A. in Economics/Mathematics

GPA: 3.75/4.0

Graduation Year: 2028

- Accomplishments: NCAA Division III Student-Athlete (Amherst College Track and Field)
- Relevant Courses: Calculus, Intro Macro/Microeconomics, Industrial Organization

PROFESSIONAL EXPERIENCE

Department of Conservation and Recreation, Massachusetts – *Lifeguard* | Concord, MA

June 2022 – August 2023

- Maintained the safety and general welfare of thousands of swimmers at Walden Pond State Park in order to prevent and mend life-threatening situations.
- Helped manage and organize a roster of 15 lifeguards in order to promote efficiency in the protection of the patrons of Walden Pond, actively saved multiple people from drowning over the course of two summers.

Impact Speed and Agility – *Athletics Coach* | Westford, MA

June 2024 – August 2024

- Coached 3 state-championship winning track and field athletes in sport-specific skills such as running technique, mental toughness, and discipline, ultimately leading to each of them dropping ~.1 seconds in the 40-yard dash.
- Oversaw and taught groups of ~20 athletes to correctly execute athletics drills and techniques, leading to group-wide improvements in speed and agility.
- Fostered skills such as leadership, discipline, and resilience in young athletes to prepare them for futures in team and individual sports.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- *Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)*
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

Amherst College Finance and Investment Club – *Member* | Amherst, MA

September 2024 – Present

- Interpret current events and how they relate to the economy, discuss how certain stocks may be affected.
- Discuss and learn about the intricacies of finance recruiting.
- Actively manage a club investment portfolio while discussing and pitching various stocks.

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning.
- Attend(ed) weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

Acton-Boxborough Regional High School – *3x Varsity Track & Field Captain* | Acton, MA

September 2021 – June 2024

- Led Acton-Boxborough to two Division I State Championship victories (Indoor, Outdoor Track & Field) in 2024 and multiple runner-up finishes at the Division 1 State Championship over the course of 3 years as captain.
- Won the 2024 individual Men's Pole Vault at the Division I State Championship meet in a highly competitive field, which contributed to a team State Championship title.
- Led a \$10,000 fundraising drive to design and purchase custom warm-up tracksuits by organizing my team of 25 athletes into smaller groups to do paid manual labor for our community.

ADDITIONAL SKILLS

- Skills and Language(s): English, Spanish, Leadership, Discipline
- Interests: Electronic music production, music theory, guitar, DJing, sports science, mathematics

DANA S. GREER

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EDUCATION

Harvard University – Cambridge, MA

GPA: 3.6/4.0

B.S. in Computer Science | Minor in American Sign Language

Graduation Year: 2028

- Relevant Courses: Intro into Computer Science

PROFESSIONAL EXPERIENCE

Harvard University – *Youth Sports Coach/Referee* | Cambridge, MA

September 2024 – Present

- Managed and organized youth sports events by coordinating schedules, ensuring proper equipment setup, and implementing fair game rules, leading to increased event participation through strategic engagement and outreach efforts.
- Mentored young athletes by providing individual and team coaching sessions, helping them improve technical skills, game strategy, and overall sportsmanship, resulting in stronger team cohesion and better performance in competitions.
- Streamlined event operations by developing a structured system for registration, warm-ups, and match execution, effectively reducing setup time and optimizing efficiency for both players and organizers.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- **Collaborating with a team of 6 to expand Wells' Down Payment Grant program in ~1.5 months (ongoing)**
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

Harvard University – *NCAA Division I Athlete* | Cambridge, MA

August 2024 – Present

- Balanced rigorous academic and athletic commitments by maintaining a 3.6 GPA while participating in daily training sessions, demonstrating strong time management and discipline.
- Led team-building initiatives by organizing practice drills, motivational talks, and peer support groups, fostering a culture of resilience and collaboration, which resulted in improved practice efficiency and stronger team dynamics on a national team.

Girls Who Code – *Student* | Remote

August 2024 – Present

- Developed cybersecurity projects by designing encryption algorithms and secure communication protocols, successfully implementing cryptographic techniques to protect simulated data breaches in coding exercises.
- Led group coding challenges by facilitating brainstorming sessions, delegating tasks, and assisting peers with debugging, which significantly improved peer collaboration, problem-solving skills, and overall project efficiency.

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote | Rating: Very Strong

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning.

Christian Brothers High School – *Mock Trial Participant* | Sacramento, CA

September 2023 – May 2024

- Conducted in-depth legal research by analyzing case laws, statutes, and legal precedents, enabling the team to strengthen their case arguments and improve their chances of winning competitions.
- Delivered persuasive public speeches by refining legal arguments, practicing courtroom etiquette, and improving public speaking skills, which enhanced presentation effectiveness & contributed to higher team performance rankings in mock trials.

ADDITIONAL SKILLS

- Skills and Language(s): Computer programing and American Sign Language
- Interests: Cybersecurity, Law, and Cooking

DANIEL Y. GAO

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EDUCATION

Boston College – Chestnut Hill, MA

GPA: 3.73/4.0

B.A. in Economics and Computer Science | Minor in Finance | SAT: 1560 Graduation Year: 2028

- Relevant Courses: ECON1101 Principles of Economics, CSCI2268 Data, Ethics and Society, ACCT1021 Financial Accounting, ECON1151 Statistics, AP Computer Science A, Multivariable Calculus, Linear Algebra

PROFESSIONAL EXPERIENCE

Cavalier Fencing Club – *Coach* | Burlington, MA

07/2023 – Present

- Provide weekly private lessons to youth fencers, earning \$75/hour by delivering personalized coaching that focuses on refining technical skill and strategic decision making while also building excitement for the sport
- Lead group classes and summer camps for young athletes, teaching foundational and advanced techniques such as footwork, situational boutting, conditioning, and sports psychology, while providing real-time strip-coaching during regional and national tournaments to enhance competitive confidence and performance
- Educate parents on proper upkeep of blades and electrical equipment for tournament compliance, and assist non-Chinese-speaking families by communicating in English to coordinate lesson schedules and free trials

Make A Play Foundation – *Competitor* | Chestnut Hill, MA

01/2025–Present

- Collaborated virtually in a team of other high-performing Division I athletes from under-resourced backgrounds in the MAP NXT competition to tackle a real-world business challenge presented by Wells Fargo, demonstrating strategic thinking and teamwork
- Engaged in intensive career preparation, including mock interviews, case studies, and direct mentorship from MAP Olympians and alumni currently in leadership roles at Fortune 500 companies
- Presented actionable solutions to a Wells Fargo business problem, culminating in networking opportunities with professionals and MAP alumni across consulting, corporate finance, and investment banking sectors

ATHLETICS

Boston College Men's Fencing – *Epee Starter* | Chestnut Hill, MA

09/2024 – Present

- Competed as an épée starter for the Boston College Division 1 Fencing Team, contributing to team victories and individual rankings in NCAA competitions against top ACC collegiate programs
- Committed 12+ hours per week to intensive training, refining technical skills, conditioning, video review, and tactical strategies to excel at the highest level of collegiate fencing
- Worked closely with teammates and coaches to develop and implement strategic game plans, offering support and motivation in high-pressure situations, contributing to a cohesive and successful Division 1 team dynamic

Cavalier Fencing Club – *Athlete* | Burlington, MA

06/2022 – Present

- Take twice-weekly private lessons off-campus with a former Chinese Olympic head coach, refining skills and strategies in preparation for NCAA and USA Fencing tournaments
- Travel between Boston and New York for regional competitions on weekends, experimenting with new techniques and strengthening mental preparation to perform at a high level in large-scale events
- Competed internationally 6x for Team USA, earning Team and Individual Gold Medals at the Pan-American Championships and ranking #7 among U17 and #19 among U20 fencers in the U.S.

LEADERSHIP & COMMUNITY DEVELOPMENT

Boston College Chinese Students Association – *Freshmen Representative* | Chestnut Hill, MA

10/2024 – Present

- Coordinate with the CSA executive board to organize 150+ attendee events and collaborated with CSAs from other universities to build a supportive and unified Asian community
- Established connections between the freshman class to the Chinese Student Association, managing social media campaigns and in-person outreach to foster engagement in social, cultural, and professional initiatives
- Leveraged my family's diverse backgrounds from Xinjiang in western China and Beijing in eastern China to educate the Boston College community on the wide-ranging cultural traditions, customs, and history within China

NON-TECHNICAL SKILLS & INTERESTS

- Computer: Python, Java, HTML, Microsoft Excel (pivot tables, VLOOKUP, financial modeling)
- Language: English (Native), Chinese (Fluent), French (Conversational)
- Interests: Boston College Investment Banking Association, Boston College Sales and Trading Club
- Non-Technical Skills and Interests: Ice Hockey, Skiing, Fishing

EDWARD LIAO

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EDUCATION

Yale University | GPA: 3.8

Expected May 2028

Bachelor of Arts in Economics and Psychology, Pierson College

New Haven, CT

- **Related Coursework:** Introductory Microeconomics, Calculus of Functions of One Variable II

Commack High School | Weighted GPA: 102.18 | High Honor Roll

June 2024

International Baccalaureate (IB) Diploma Graduate

Commack, NY

- **Activities:** National Honor Society, National Technical Honor Society, Scholar Athlete Leadership Club

PROFESSIONAL EXPERIENCE

Excalibur Investment Banking

January 2025 - Present

Investment Banking Intern

Washington, D.C.

- Conducted in-depth research on artificial intelligence (AI) trends, market developments, and regulatory landscapes to inform investment strategies
- Authored policy and analyst papers evaluating AI-driven opportunities, risks and their impact on M&A and capital markets

Tennis Instructor

June 2020 - Present

Self-employed

Commack, NY

- Taught private lessons to 10+ clients of varying skill levels, improving their technique, strategy and athletic performance.
- Designed and implemented personalized lesson plans that helped clients improve tournament performance and overall physical fitness.

LEADERSHIP & COMMUNITY DEVELOPMENT

Yale Men's Varsity Tennis

August 2024 - Present

2nd Doubles/5th Singles

New Haven, CT

- Dedicate 15+ hours/week to practice and games during the fall season and 30+ hours/week during winter/spring to training and practice.
- Ranked as high as 15 nationally within the Class of 2024 by TennisRecruiting.net.
- Participate in monthly sessions with NewHytes to mentor underprivileged children through teaching tennis and with schoolwork.

Make A Play Foundation (MAP)

January 2025 - Present

Winter NXT Fellow

Remote

- Selected for Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ peers in weekly mock interviews
- Completed 3 modules on 10+ hours of instruction on behavioral, technical, and hybrid interview preparation.

Yale Undergraduate Diversified Investment Group

September 2024 - Present

Member

New Haven, CT

- Participate in weekly educational meetings focused on exploring different investment strategies and portfolio management.
- Attend bi-annual 10-week lecture series featuring Wall Street executives and Yale School of Management professors, focusing on industry insights and holding Q&A sessions.

Yale Entrepreneurial Society

September 2024 - Present

Member

New Haven, CT

- Engage in monthly meetings that focus on discussing successful startups, participating in entrepreneurial workshops, and networking with industry leaders.

USTA Long Island Junior Council

June 2021- August 2024

Suffolk County Representative

Roslyn, NY

- Led and organized 5+ fundraising events throughout Long Island that led to 50+ tennis racquets donations to underprivileged children.

SKILLS & INTERESTS

Languages: Mandarin (fluent), Spanish (proficient) | **Interests:** Lifting, Cooking, Origami, Running, NY Bagels

GENIE H. DICKENS

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EDUCATION

Brown University – Providence, RI

GPA: 4.0/4.0

B.A. in Business Economics

Graduation Year: 2028

- Accomplishments: NCAA D1 Student-Athlete (Rugby), USA Rugby Women's U-18 National Team, AP Scholar Award
- Relevant Courses: Principles of Economics, Financial Accounting, Mathematics for Economics

PROFESSIONAL EXPERIENCE

Cantina 18 – *Hostess* | Raleigh, NC

December 2024 – January 2025

- Spearheaded the dining industry with my fast-paced work ethic, quick thinking in restaurant management, and positive attitude, resulting in good customer feedback and increased shift hours.

Pool Professionals – *Head Lifeguard* | Raleigh, NC

June 2022 – August 2024

- Created a safe environment for patrons an essential part of my day-to-day duties.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- ***Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)***
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

Brown University Varsity Women's Rugby Team – *Student-Athlete* | Providence, RI

August 2024 – Present

- Managing time efficiently between a rigorous course schedule and 30+ hours of rugby activities per week.
- Developing myself as a player as well as a person by using constructive criticism from staff and teammates.
- Gaining leadership skills by uniting with my diversified team to progress and succeed as one whole unit.

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote | Rating: Very Strong

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning.

Second Chance Pet Adoption – *Volunteer* | Raleigh, NC

January 2023 – August 2024

- Being the first face people see when looking to adopt a pet plays a pivotal role in second-chance pet adoptions, leading to an increase in cat adoptions.

RedHawks Rugby – *Volunteer* | Raleigh, NC

December 2021 – August 2024

- Fundraised for low-income families in order for them to be able to participate in an international sport, resulting in 4 fully acquired scholarships raised by the program.

AFSP Committee – *Volunteer* | Providence, RI

December 2021 – August 2024

- Fundraised & promoted the charity walk as a part of the leadership committee, thereby increasing donations at a rapid rate

ADDITIONAL SKILLS

- Skills and Language(s): Communication Skills (acquired through women's rugby team) | English | Basic Business Skills
- Programs: Spanish tutoring, various business internships, women in business associate, AFSP committee
- Interests: Rugby, Travel, Stocks, Coding

GIANNA L. ADAMS

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EDUCATION

Carnegie Mellon University – Pittsburgh, PA

GPA: 3.8/4.0

B.A. in Business Administration | Intended Minor in Human-Computer Interaction & Product Management Concentration

Graduation Year: 2028

- Accomplishments: Brian Cashmere Scholarship Award 2024
- Relevant Courses: 70106 Business Science, 73102 Principles of Microeconomics, 70122 Intro to Accounting

PROFESSIONAL EXPERIENCE

Self-Established Softball Instructor – *Pitching Coach* | Pittston, PA

August 2022 – Present

- Mentored young women in beginner and intermediate softball pitching techniques, fostering athletic development and competitive success in children aged 7-12
- Led strategic planning and execution of an athletic clinic, engaging 15 participants and partnering with athletic organizations to expand outreach to major cities, including Philadelphia, PA
- Fostered a positive learning environment for groups of over 10 individuals, elevating both health and happiness through supportive engagement and effective management

Grande Pizza & Restaurant – *Hostess/ Waitress* | Moosic, PA

October 2022 – July 2024

- Delivered customer service by managing dining experiences for 100+ patrons per shift and ensuring prompt food service to enhance customer satisfaction and increase return visits
- Cultivated positive customer relationships by consistently greeting and interacting with customers daily, creating a welcoming atmosphere and enhancing restaurant satisfaction
- Leveraged advanced technology systems daily, utilizing phones and computers to improve communication and streamline operations

Pittston Area Senior High School Varsity Softball – *Volunteer Coach* | Pittston, PA

June 2024 – Present

- Developed strong leadership & teamwork skills by organizing practices, collaborating with coaching staff + creating individualized training plans
- Mentored high school student-athletes by sharing technical expertise and personal experience, fostering growth of 20+ players on/off the field

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow; Scrum Master* | Remote

February 2025 – Present

Selected Case Experience:

- **Leading scrum team of 6 student-athletes tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months (ongoing)**
 - Selected by leadership to serve as Scrum Master, orchestrating 1-2 sprint planning meetings each week, effectively optimizing 5+ workstreams against a 6-week project deadline + implementing a burndown chart in AirTable to ensure we meet 100% of deadlines
 - Strategically assigning teammates to 5 critical sprints—planning, execution, control, monitoring, and closure—based on their unique skills/expertise, maximizing our efficiency while conducting a thorough workflow analysis to proactively identify/reduce bottlenecks
 - Actively managing the team's sprint backlog, meticulously outlining deliverables for each sprint with ~10 tasks each, ensuring alignment across team + providing a clear visual representation of their role/s, empowering them to stay focused and productive
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, empowering and driving the entire team toward excellence and continuous improvement

Women In Business Club – *Member* | Pittsburgh, PA

November 2024 – Present

- Promoted gender and race equality, helping to organize professional development workshops attended by 100+ students and professionals
- Partnered with local organizations to host networking events, fostering connections between students and business leaders to help women and other minorities in college navigate the professional field and develop personal connections throughout Pittsburgh

Buggy Team--Carnegie Mellon University – *Member* | Pittsburgh, PA

October 2024 – Present

- Collaborated with engineers to develop a racing vehicle and present compelling pitches to alumni, working up to 6 hours per week aiding the design team and securing funding for aerodynamic vehicle designs in the traditional CMU Buggy relay race
- Strengthened relationships with alumni donors through strategic communication and funding proposals, contributing to successful production of a new Buggy vehicle

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote | Rating: Very Strong

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview preparation (i.e., behavioral, technical, hybrid)
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning, achieving the top score in the program

National Honors Society – *President* | Pittston, PA

April 2023 – June 2024

- Oversaw a diverse group of over 200 students, presenting at various conferences and events to advocate for the student body
- Organized a city-wide fundraising campaign for a clothing drive, aiding over 100 families in the community by using diverse outreach strategies to local organizations such as Goodwill and Salvation Army
- Traveled with a team of officers to represent high school at educational conferences and competitive events, delivering presentations and competing against schools to showcase programs and initiatives

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Data Analytics, Digital Product Creation, Communication and Public Speaking, Adaptability and Mentorship
- Programs: R, Google Workspace (Docs, Slides, Sheets), Microsoft Office Suite (Word, PowerPoint, Excel), Canva, Qualtrics
- Interests: Mentorship/ Coaching, Social Impact/ Volunteering, Travel, Fitness

ISABEL M. ALLORI

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EDUCATION

University of Notre Dame – Notre Dame, IN

GPA: 4.0/4.0

B.S. in Applied & Computational Mathematics and Statistics | Concentration in Biological Sciences | SAT: 1550 Grad. Year: 2028

- Accomplishments: NCAA D1 Student-Athlete (Notre Dame Cross Country & Track) Glynn Family Honors Program
- Relevant Courses: Introduction to Applied Mathematics I

PROFESSIONAL EXPERIENCE

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- *Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)*
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision

Liberty Common High School – *Community Outreach Officer (Volunteer)* | Fort Collins, CO

November 2021 – May 2024

- Acted as main student leader for annual Grandparents Day event, which involved over 1000 grandparents and took place across three campuses, by attending frequent meetings, recruiting student volunteers, and setting up decor
- Coordinated with parent volunteers, students, and administrators to plan decorations, presentations, food, parking, etc. to put on a well-run and enjoyable Grandparents Day
- Spoke to audience of grandparents to provide insight about their grandchildren's school experience
- Facilitated a Student-Led Candidates Forum where the public questioned potential school board members about their views and policy ideas, ultimately training another student to take over the role after I graduated

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning

University of Notre Dame Cross Country and Track Team – *Distance Athlete* | Notre Dame, IN

August 2024 – Present

- Developed strong time management skills by competing in three different seasons and dedicating 20+ hrs per week to athletics-related activities, all while balancing a full course load
- Implemented strong communication and adaptation skills to successfully transition from high school to collegiate competition and immediately contribute to the team's success
- Finished 31st at the 2024 ACC Cross Country Championships, playing a key role in the team's first ever ACC title
- Battled through significant illness to compete at the 2024 NCAA Cross Country Championships

Liberty Common High School – *Mu Alpha Theta Club Member* | Fort Collins, CO

August 2023 – May 2024

- Worked with two classmates by allocating tasks and performing under pressure to win Colorado State University Math Day, a bowl-style tournament with over 64 teams
- Presented to other club members on interesting math topics
- Promoted enthusiasm for math through math-related activities and art

National Honor Society – *Peer Tutor* | Fort Collins, CO

May 2022 – May 2024

- Mentored younger students in a variety of subjects, especially math and Latin, to help them perform well in the classroom
- Fostered a growth mindset and promoted self-confidence in students through encouragement and positivity

ADDITIONAL SKILLS

- Skills: Moderate experience with Python; some exposure to R and CAD software
- Interests: Hiking, reading, paddle-boarding

Israel Mbatai

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EDUCATION:

Washington University in St. Louis, St. Louis, MO

Expected Graduation: May 2028

Bachelors of Science in Computer Science - McKelvey School of Engineering

- ❖ John B. Ervin Scholar
- ❖ WashU Varsity Football Player
- ❖ 2025 Make-A-Play Foundation NXT Fellow

Lakeside School, Seattle, WA (GPA. 3.8)

Graduation: June 2024

EXPERIENCE:

Christian Faith, Mill Creek WA

Nov. 2019 - Aug. 2024

Preschool Ministry Co-Pastor/Supervisor

- ❖ Managed hundreds of church services for children ages 3-5 over 5 years.
- ❖ Created easy-to-digest lesson plans and organized many special events (such as Christmas and Easter services).

Washington University in St. Louis, St. Louis MO

Jan. 2025 - Present

Varsity Event Staff

- ❖ Assist with the coordination of WashU's athletic events and manage event responsibilities.
- ❖ Ensure university safety and security policies and procedures are followed for the duration of the event.

PROJECTS:

Guess Who? National Basketball Association (NBA) Edition

- ❖ A game where the user guesses the NBA team based on player clues.
- ❖ Stored game data, displayed graphics, and ran the game's functions using Java.

NBA Wordle

- ❖ Similarly to *Wordle*, this game takes a random NBA player and displays clues based on the user's guesses.
- ❖ Created the design of the website using HTML, CSS, and Javascript.
- ❖ Coded game's functionality and held user's data using Python and MySQL.
- ❖ Called upon the NBA's external API to get the random player and their attributes.

Scavenger

- ❖ A social media app that creates an online scavenger hunt that users can play along with their friends. Scavenger hunts would start at the beginning of the week and users would take photos of the completed tasks to move on.
- ❖ Designed the app's visuals and coded its functionality using SwiftUI.
- ❖ Stored user's data using Google's Firebase.

ACTIVITIES:

WashU Association of Black Students (ABS), St. Louis, MO

September 2024 - Present

First-Year Intern

- ❖ Report to the President and Vice President, an organization consisting of over 500 members.
- ❖ Assist other executive members in the planning, execution, and recruitment of all ABS events.

One Family Church, St. Louis, MO

November 2024 - Present

Dream Team Production Volunteer

- ❖ Utilize audio mixing skills to produce a smooth and exciting listening experience for all church members.
- ❖ Collaborate with 3 other production volunteers to ensure all the stage technology works to its best.

WashU Student Life Newspaper, St. Louis, MO

August 2024 - Present

Sports Section Staff Writer

- ❖ Collaborated with other writers to generate compelling article ideas on WashU athletics.
- ❖ Authored multiple articles with a primary focus on the NBA and WashU men's basketball.

SKILLS:

- ❖ **Computer Skills:** Java, Python, HTML, MySQL, CSS, Javascript, SwiftUI, APIs
 - ❖ **Languages:** Fluent in English, Beginner in Chinese (3 years of study)
 - ❖ **Hobbies and Interests:** Video games, ukulele, photography, content creation, sports, coding, shopping, exploring new places, music, clothes, volunteering
-

Jerry Z Yan

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EDUCATION

Columbia University – New York, NY
B.A. in Applied Mathematics & Economics

GPA: 3.620
Graduation Year: 2028

- Accomplishments: Dean's List
- Relevant Courses: Calculus III, Intermediate Macroeconomics, Calc-Based Statistics

Santa Margarita Catholic High School – Rancho Santa Margarita, CA
High School Degree

GPA: 4.6 Weighted
Graduation Year: 2024

- Accomplishments: First Honors Honor Roll, AP Scholar, and Magna Cum Laude Graduate

Work & Leadership Experience

Columbia University Swimming and Diving – *Student-Athlete* | New York, NY

09/2024 – Present

- Selected by head coach to serve as a Student-Athlete Advisory Council Representative; collaborated with representatives from all Columbia sports in monthly meetings to improve the athletic program
- Training 25 hours per week while having a rigorous academic workload

Make-A-Play Foundation (MAP) - Winter Fellow (Phase 1) | Remote

01/2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

Santa Margarita Catholic High School Varsity Swimming – *Team Captain* | Rancho Santa Margarita, CA

08/2022 – 05/2024

- Captain of the boys and girls swim team junior and senior year, which consists of nearly 150 people. I would lead prayer and cheer at every swimming competition.
- Organized events and team bonding activities throughout the season like beach day and team dinner to promote inclusion
- Led out men's swim and dive team to becoming 4 x Division 1 CIF Champions and 2 x State Champions
- Trained an average of 22 hours per week for my club and high school team throughout all 4 years of HS
- 4 x Scholastic All-American and 2 x All-American during my high school swim career
- Qualified for Junior Nationals and the Toyota US Open Championship

Vocational Visions – *Assistant Supervisor* | Mission Viejo, CA

08/2023 – 05/2024

- Volunteered at a nonprofit organization supporting people with disabilities
- Advised events such as preparing dinner and setting up trivia night as the assistant supervisor
- Facilitated community events like dance lessons and bingo to enhance community inclusion
- Organized activities like board games and drawing projects for every Saturday's club events

Food Pantry – *Volunteer* | Rancho Santa Margarita, CA

08/2023 – 05/2024

- Volunteered at a local food drive that is hosted by a local Church, which serves families every Saturday
- Carried food and water to people's cars from 7 am-10:30 am during the school year
- Served an average of 200 families and donating the rest of the supplies to other non-profit organizations
- Assisted with the setup and closure of the food pantry and making sure that the operation runs smoothly

ADDITIONAL SKILLS

- Skills and Language(s): Fluent in Chinese
- Interests: music, reading

JESSICA T. CHARALEL

(845)-596-4579 • JESSICA.CHARALEL@TUFTS.EDU

EDUCATION

Tufts University – Medford, MA

GPA: 3.55/4.0

B.S.E in Computer Science | Minor in Biology | ACT: 33/36

Anticipated Graduation: May 2028

- Accomplishments: USFA All-Academic Team 2020-2024, High Honor Roll 2020-2024, Math Honor Society, Social Studies Honor Society, English Honor Society, National Honor Society, and Science Honor Society, Clarkstown Fencing Foil Captain, All-Section Athlete 2020-2024
- Relevant Courses: Intro to Computer Science, Calculus I, Intro to Engineering Wind Energy, Organisms and Ecology, Data Structures, Calculus II

PROFESSIONAL EXPERIENCE

Dr. Anju Varghese MD - *Medical Office Secretary* | New City, NY

08/2020 – 08/2024

- Sorted Patient files and organized appointments
- Developed online application to sort patient information
- Hard Coded design of application in C++

Behasstic - *History Curriculum Manager* | Remote

08/2022 – 08/2024

- Taught history courses for free online to elementary students
- Offered opportunities to underrepresented youth to pursue more chances at education
- Managed other history teachers in my branch and organized weekly meetings to brainstorm curriculum ideas

Woodmont Day Camp - *Camp Counselor* | New City, NY

06/2023 – 08/2023

- Directed 30+ ten year olds in day to day activities
- Taught 40+ kids the sport of fencing throughout the summer
- Coordinated activities throughout the summer to help kids foster relationships with each other in a safe and reliable environment

Score Health LLC - *Social Media Marketing Intern* | Remote

05/2022 – 08/2022

- Worked as a digital intern under Dr. Mike Skorheim, Board Certified Specialist in Orthopedics
- Made promotional videos centered around Score Health, an app that allowed users to receive physical therapy treatment online.
- Managed the official Instagram and Tiktok pages of Score Health, with the biggest viewing of one of my videos accounting to 1,650

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow; Scrum Master* | Remote

02/2025 – Current

Selected Case Experience:

- **Leading scrum team of 6 tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months (ongoing)**
 - Nominated by leadership to serve as scrum master, leading 1-2 sprint planning meetings per week to streamline 5+ workstreams in 6 weeks, creating a burndown chart on Air Table to ensure we meet 100% of our deadlines & can visually track our progress
 - Assigning teammates to 5 distinct "sprints" (planning, execution, control, monitoring, closure) based on skill/strength/experience, initiating a comprehensive workflow analysis to resolve any bottlenecks in our process, thereby strengthening team dynamics
 - Created and actively managing the team's sprint backlog, clearly outlining deliverables for each sprint (6 deliverables per sprint), to ensure teammates are on the same page, providing them with a visual representation of their specific tasks and activities

Tufts Women's Fencing Team – *Varsity Athlete* | Medford, MA

08/2024 – Current

- Led a 0.889 win percentage in starting season
- Varsity starter for ¾ tournaments
- Helped lead Tufts wins against Haverford, Stevens Institute of Technology, Lafayette, and Farleigh Dickenson

Institute Sketch Comedy – *General Member/Actress* | Medford, MA

09/2024 – Current

- Helped write and organize sketches for three shows to perform throughout the semester
- Rehearsed live sketches to perform in coordinated shows

Epiphany Literary Magazine - *Editor in Chief* | New City, NY

09/2021 – 06/2024

- Established the first interactive digital literary magazine in my school's history
- Edited and gave feedback for each of the literary submissions, and interacted with my high school's Art Department for visual needs for the literary magazine
- Published literary magazines entailing the student body's best and most impressive works of literary and visual art

Student Advisory Council - *Vice President* | New City, NY

09/2022 – 06/2024

- Directed meetings with the Clarkstown Board of Education and representatives from our partner high school
- Proposed and created initiatives to improve the learning environment of more than 3,000 students

NON-TECHNICAL SKILLS & INTERESTS

- Computer Skills: C++, Python, Java
- Interests: Fencing | Acting | Research | Biology

Kaitlyn Liu

kaitlynliu@uchicago.edu | 347-633-7481 | 1101 E 56th St, Chicago, IL 60637

EDUCATION

The University of Chicago

Chicago, IL

GPA: 4.0

Expected, Jun. 2028

Bachelor of Arts in Economics, Bachelor of Arts in Psychology

Great Neck South High School

Great Neck, NY

GPA: 4.0

Jun. 2024

Awards: National Merit Scholarship Finalist, AP Scholar with Distinction, GNPS Board of Education Citizenship

Award, Scholar-Athlete Award, 2x Newsday Top 25 Long Island Swimmer

EXPERIENCE

Selected Cohort Member

Chicago, IL

Trott Emerging Business Leaders

Sep. 2024 - Present

- Member of selective one-year program to equip students for careers in business through skill-building workshops, professional experiences, and networking events

Assistant Coach, Communications Manager

Uniondale, NY

Lead Swim School

Jul. 2021 - Sep. 2024

- Coached students aged 8-12
- Managed communications with parents, resolving issues through professional dialogue
- Recruited dozens of clients through promotional communication, designing/distributing marketing materials

LEADERSHIP & ACTIVITIES

NXT Fellow

Chicago, IL

Make-a-Play Foundation

Jan. 2025 - Present

- Compete with 200+ high-achieving college athletes in weekly mock interviews to implement learnings from 3 modules + ~10 hours of instruction on behavioral/technical/hybrid skills
- Selected among cohort to participate in case competition with Wells Fargo

Possibilities Summit Participant

Chicago, IL

Goldman Sachs

Jan. 2025 - Dec. 2025

- Participate in summit to enhance professional skills and equip for career opportunities at Goldman Sachs

NCAA Varsity Swimmer

Chicago, IL

University of Chicago Swimming

Sep. 2024 - Present

- Commit 20+ hours/week to intensive training, competitions, and travel as part of a top NCAA DIII swim team

Professional Committee Member

Chicago, IL

Alpha Kappa Psi

Sep. 2024 - Present

- Enhance leadership and professional skills by presenting on current market trends, taking classes on business career fields
- Won class-wide Finance Challenge by raising most money through pitching, organizing, and running a fundraiser
- Organize professional events that connect students with business opportunities and career development resources

Team Captain

Great Neck, NY

Great Neck South Varsity Swimming

Aug. 2019 - Nov. 2023

- Led and motivated a team of 30+ high school swimmers
- Organized team events to create unified culture, resulting in consistent promotion and team improvement

KAROLYN ZENG

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EDUCATION

Amherst College – Amherst, MA

B.A. in Economics and Statistics | SAT: 1560

GPA: 3.8/4.0

Graduation Year: 2028

- Accomplishments: George Chiu Golf Classic Scholarship (2019), American Junior Golf Association Rolex Scholastic Junior All-American Honoree (2023), CSIA Ontario Scholarship (2023-2024)
- Relevant Courses: Intro to Economics, Intro to Computer Science I, Intro to Calculus, Financial Economics, Intro to Stats Modeling, Intermediate Calculus

PROFESSIONAL EXPERIENCE

Mount St. Louis Moonstone Ski Resort/457 Sports Club – *Ski Instructor* | Coldwater, ON

December 2023 – April 2024

- Earned CSIA Level 2 Instructor Certification by analyzing students' skiing techniques, and providing tailored feedback, while developing interpersonal and leadership skills, including effective communication, and client-focused professionalism

Uplands Golf & Ski Club – *Ski Instructor* | Thornhill, ON

December 2022 – April 2023

- Earned CSIA Level 1 Instructor Certification, led lessons for various skill levels, facilitated equipment setup, and taught on the slopes while managing client relationships, collaborating with coworkers & developing teamwork/communication skills

Mount St. Louis Moonstone Ski Resort/ISnow Club – *Apprentice Ski Instructor* | Coldwater, ON

December 2021 – April 2022

- Provided ski lessons under the supervision of a certified ski professional for various age groups, gaining hands-on experience, and developing skiing/teaching skills through practical application and one-on-one mentorship

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

Feb. 2025 – Present

Selected Case Experience:

- ***Leading scrum team of 6 tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months (ongoing)***
 - Nominated by leadership to serve as scrum master, leading 1-2 sprint planning meetings per week to streamline 5+ workstreams in 6 weeks, creating a burndown chart on Air Table to ensure we meet 100% of our deadlines
 - Assigning teammates to 5 distinct "sprints" (planning, execution, control, monitoring, closure) based on skill/strength/experience, initiating a comprehensive workflow analysis to resolve any bottlenecks in our process
 - Created and actively managing the team's sprint backlog, clearly outlining deliverables for each sprint (6 tasks per sprint), to ensure teammates are on the same page & have a visual representation of their specific tasks/activities

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote | Rating: Very Strong

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning
- Attended weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company

Toronto Tiger Golf Association Junior Committee – *Vice President* | Vaughan, ON

October 2020 – September 2021

- Organized a local junior tournament and fundraiser, raised \$2,000 for the Canadian Cancer Society's breast cancer research, and collaborated with Golf Canada's Golf Fore the Cure program, promoting junior golf and supporting cancer research
- Hosted online seminars with golf coaches from Ontario for local juniors during the COVID-19 pandemic, providing accessible learning opportunities that engaged juniors and enhanced their golf skills despite restrictions

Mackenzie PGA Canada – *Volunteer (Spotter)* | Alton, ON

September 2020 – October 2020

- Acted as a spotter for players in the Canada Life Series at TPC Toronto: Heathlands Course, ensuring accurate tracking of player progress and supporting the smooth execution of the professional golf event

ADDITIONAL SKILLS

- Technical Skills: Java, Python, R, Microsoft Office, Google Workspace
- Languages: English (fluent), Mandarin (conversational)
- Programs: Women in Finance, Amherst Quant Club, Amherst College Women's Golf Team
- Interests: Golf, Skiing, Snowboarding, Travel

Katherine D. Mitchell

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EDUCATION

Brown University – Providence, RI
B.A. in Mechanical Engineering

ACT/SAT: 1400

Graduation Year: 2028

PROFESSIONAL EXPERIENCE

See's Candies – *Seasonal Sales Associate* | Corte Madera, CA

Spring 2024

- I directed floor supervision, product presentation, backroom inventories, and customer service. I was responsible for facilitating a conflict-free workday, navigating customer service issues, and problem solving when we were short on resources or staff. I accomplished all this from developing my multi-tasking abilities, organization, and leadership capabilities. As a result, at the end of every workday I ensured we met if not surpassed our profit goals for the day while also receiving positive feedback from customers.

Bay Area Discovery Museum – *Senior Camp Facilitator* | Sausalito, CA

Spring 2024- Summer 2024

- I facilitated a creative and curious learning environment. As a senior camp facilitator I was responsible for overseeing weekly learning and activity agenda, supervising students to ensure their safety, learning, and general well-being, while also organizing the tasks and responsibilities of my junior camp facilitators. I managed these tasks by anticipating all problems with prepared solutions to mitigate risks, learning to take the initiative and fill a leadership role as a mentor for both my students and by junior camp facilitators. As a result I was able to create an environment for my students that made them want to come back and bring their friends again while also developing connections with my co-workers and managers to foster improvement each day.

LEADERSHIP & COMMUNITY DEVELOPMENT

Brown Women's Crew – *Coxswain* | Providence, RI

2024- Present

- As a coxswain I have worked to actively facilitate a competitive and high-performing environment on both my high school and now D1 rowing team. I am responsible foremost for ensuring boat and rower safety, executing race and practice strategy, providing technical feedback on and off the water, and leading my crew to push themselves to new levels every practice. The role as a coxswain is to be the voice in the rowers head that allows them to do their job to their greatest capacities. The development of my quick-thinking, problem-solving, and leadership capabilities have allowed me to fill my role in my greatest capacity. I have measured my success in the top boats I have been placed in and races I have won.

National Charity League | San Rafael, CA

2020-2024

- The work I've accomplished at the National Charity League has been integral in keeping me grounded with the communities I am involved in. Through the vast array of volunteer work I covered in my time at NCL– including running concessions at Mountain Theater, crafts for SPCA, Homeless shelters, Edible Garden Project at the MLK Elementary School, Marin City– I discovered what it meant to me to contribute to the better good. I have taken the values gained at NCL to bring purpose into my actions in my Brown university community and beyond.

ADDITIONAL SKILLS

- Skills and Language(s): Spanish, Autodesk Fusion 360, CAD Solidworks, Matlab, Soldering, Metal working/welding, Wood working, 3d printing, and Laser cutting
- Programs: Tillman Student-Athlete Emerging Leaders Program

KELLER C. PATTERSON

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EDUCATION

Columbia University – New York, New York

B.A. in Political Science

Graduation Year: 2028

- Accomplishments: NCAA Division I Student-Athlete (Football); Education Is Freedom (EIF) Scholar

PROFESSIONAL EXPERIENCE

Lynn Creek Park / Grand Prairie Parks – *Lynn Park Attendant* | Grand Prairie, TX

March 2024 – August 2024

- Collected entrance fees by informing visitors about park regulations, processing the appropriate fees, issuing receipts, and maintaining accurate transaction records resulting in an increase of customer satisfaction.
- Delivered excellent customer service through frequent interactions with park guests, answering inquiries, and providing directions.
- Ensured safety and security by monitoring park activities and observing patrons to maintain a safe environment.

Walmart – *Cart Associate* | Fort Worth, TX

December 2021 – March 2022

- Maintained cleanliness and organization of shopping carts in the parking lot and designated storage area making the process more efficient for the customer.
- Collaborated with store staff to maintain a safe and efficient customer shopping experience.
- Assisted customers with loading and unloading items into their vehicles to ensure their satisfaction and convenience.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- *Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)*
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early.
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

Columbia University / Black Student Athlete Alliance– *Member* | New York, NY

August 2024 – Present

- Contribute to collaborative events alongside peers of underrepresented backgrounds.
- Provide insight into the betterment of the Columbia Student Athlete atmosphere resulting in a happier and more inclusive environment for athletes and their respective teams.

Columbia University Football – *Defensive Lineman* | New York, NY

August 2024 – Present

- Maintain a demanding academic course load while allocating 40 hours weekly to practice, conditioning, competition, and team meetings.
- Showcasing mental toughness and resilience by adapting to and contributing to team dynamics under pressure resulting in a higher tolerance to temptation.
- Maintaining a healthy balance between academic and athletic obligations while continuously improving time management, teamwork, and leadership abilities.

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote | Rating: Very Strong

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning.
- Attend(ed) weekly virtual recruiting events with MAP's diverse rolodex of partners (NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

ADDITIONAL SKILLS

- Skills: Collaborative communication | Critical thinking | Leadership | Adaptability | Problem-Solving

LINDSAY J. YAO

[LINKEDIN PROFILE](#) • (213)-910-8899 • lindsayjyao@gmail.com

EDUCATION

University of Pennsylvania – Wharton School | Philadelphia, PA

GPA: 3.93/4.0

Bachelor of Science in Economics | SAT: 1530 (780 M, 750 R)

Graduation Year: 2028

- **Relevant Courses:**

- Fall Semester: Introduction to Management, Business Statistics, Business Economics and Public Policy, Writing Seminar on Climate Change
- Spring Semester: Introduction to Marketing, Business Statistics Cont., Law and Social Values, Data Science with Python, Intro to Computer Science with Python

Fairmont Preparatory Academy – Anaheim, CA

GPA: 4.33/4.0

Advanced Science and Engineering Diploma

- **Honors:** Valedictorian, National Honors Society Member, 2 Class Awards and 1 Student of the Year Award, AP Scholar with Distinction, Orange County Student Athlete Award, AJGA Scholastic Junior All-American Award

PROFESSIONAL EXPERIENCE

Make a Play Foundation – *MAP NXT Finance Fellow* | Ewing, New Jersey

01/2025 – Present

- Selected out of a competitive pool of candidates to participate in an eight-week fellowship designed to prepare under-resourced athletes for professional success in the finance industry, culminating in a final case competition with a Fortune 500 company.
- Advanced to Phase #2 of our NXT Fellowship, where our team will work on small case teams to evaluate Wells Fargo's Special Purpose Credit Program and recommend a new metropolitan area to receive a \$10,000 Homebuyer Access grant

Ecotelesis – *Lead Intern* | Los Angeles, California

08/2022 – 07/2024

- Documented and analyzed on-site data at material recycling facilities to be used for streamlining operations of solid waste processing and disposal facilities at Material Recycling Facilities
- Wrote a research paper analyzing data with google colab to find possible causes of odor emissions from Sunshine Canyon Landfill
- Developed an app that would allow residents to report odor missions and send the data to local enforcement agencies.

First Avenue Education – *Teaching Assistant / Tutor* | Arcadia, California

08/2020 – 07/2024

- Led classes as a teaching assistant, designed a curriculum and schedule for summer school students
- Taught in afterschool and summer tutoring sessions as a volunteer tutor

Workers and Tech. Together Project - ARCS CSUN – *Research Assistant* | Northridge, California

08/2023 – Present

- WATT seeks to improve the lives of workers and streamline operations throughout the environmental industry through the incorporation of technology ranging from robotics to artificial intelligence.
- Coordinated meetings, conducted literature reviews, peer-edited performance evaluation papers, and drafted proposals to research and integrate artificial intelligence into waste sorting processes
- Contributed to a \$5 million proposal to Waste Management for AI-enhanced waste characterization and curriculum development.

EXTRACURRICULAR EXPERIENCE

NCAA Division 1 Athlete, Penn Women's Golf Team

08/2024-Present

- Practiced and Competed 20 hours a week for University of Pennsylvania's women's golf team

Wharton Retail Club | Consulting Committee

02/2025- Present

- Worked in teams collaborating with retail companies to address key areas identified by clients by delivering valuable insights to enhance client's operations and growth.

LINDSAY J. YAO

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Wharton Marketing Undergraduate Student Establishment | Digital Committee

02/2025- Present

- Worked in teams to improve the usability of the MUSE website and promote the role of the digital space in marketing through hands-on client projects.

QuakeReady - *Founder*

09/2020 – 07/2024

- Created and designed a website dedicated as an information hub for Earthquake preparation.
- Raised over 3,000 dollars to help distribute earthquake preparation kits through a partnership with Union.

Ecotelesis School Chapter – *Chapter President & Intern* | Anaheim, CA

08/2024 – 05/2024

- Gave presentations and hosted discussions regarding the current state of waste management, topics of recycling and best management practices for solid waste management.
- Changed misconceptions about the waste industry and introduced members to how waste management has changed, advanced with AI, and impacted society.

United Nations Association Chapter – *Chapter Leader* | Anaheim, CA

08/2022 – 05/2024

- Hosted and directed club meetings, fundraisers, and donation drives to help children in Ghana gain access to educational resources and school supplies.
- Invited speakers who worked with UN to discuss global issues with club members

SKILLS AND INTERESTS

Skills and Language(s): English, Conversational Chinese, Social Media, Communication, Teamwork, Leadership, Presentation Skills, Python, Java

Programs: JMP, Microsoft Word, PowerPoint, and Excel, Canva, Social Media, Google Colab, Video Editing

Interests: Entertainment, Competitive Golf, Fashion, Gaming, Art, Learning investment and technology

LUKAS H EICHHORN

[LINKEDIN PROFILE](#) • (404) 625-0887 • [EMAIL ADDRESS](#)

EDUCATION

Boston College – Boston, MA

B.A. in Economics | Minor in Computer Science

Anticipated Graduation: May 2028

- Accomplishments: Olympic qualifier runner-up in the men's Sabre fencing category, Ranked 20th globally for fencers in the U20 category

PROFESSIONAL EXPERIENCE

St. Germain Bakery – *Server* | Atlanta, GA

04/2022 – 07/2024

- Oversaw the analysis of patient data with a healthcare team, enhancing understanding of rare diseases and their therapeutic approaches.
- Managed daily operations, ensuring accurate transactions and efficient customer flow in a bustling café environment, maintaining high service standards and customer satisfaction.
- Conducted inventory management to maintain optimal stock levels, supporting daily bakery operations and preventing product shortages.
- Served as the primary point of contact for customer service, ensuring guest satisfaction and fostering a welcoming atmosphere, contributing to repeat customer visits.

Bestar Steel Group– *Intern* | Atlanta, GA

06/2023 – 07/2023

- Observed the purchase and sales order processes to learn how efficiency is maintained at an international steel supplier, enhancing my understanding of global supply chain management.
- Investigated customer service and logistics strategies, identifying methods to enhance customer satisfaction and streamline operations, leading to a proposal that potentially reduces customer complaints by a significant margin
- Assisted in researching market demands and developing marketing strategies, observing and supporting the deployment of targeted campaigns to increase market engagement.

Rare Disease Research Center – *Intern* | Atlanta, GA

07/2022 – 07/2022

- Researched the metabolic disorder Galactosemia under the guidance of pediatric neurologist Dr. Han Phan, compiling and analyzing data to learn about new treatment strategies, which contributed to a deeper understanding of treatment impacts in pediatric health.
- Synthesized research findings on Galactosemia, contributing to academic papers and presentations that enhanced understanding of its impact on pediatric health.
- Oversaw the analysis of patient data with a healthcare team, enhancing understanding of rare diseases and their therapeutic approaches.

LEADERSHIP & COMMUNITY DEVELOPMENT

Fencing For Perú – *Founder* | Lima, Perú

05/2022 – Present

- Established and registered a 501(c)(3) nonprofit dedicated to expanding access to fencing across socio-economic barriers in South America, fostering inclusivity and diversity in the sport.
- Managed fundraising and operations successfully, accumulating over \$1,000 and 500 pounds of donated fencing equipment, which equipped and supported over 100 new athletes across the region.
- Expanded donation reach from Peru to Venezuela and Cuba, significantly enhancing the nonprofit's impact and outreach across multiple countries.
- Mentored and coached young fencers, cultivating their skills and leading them to win numerous medals in international competitions, elevating the program's global profile.

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

02/2025 – Present

Selected Case Experience:

- ***Delivering an agile transformation approach to introduce a more accessible housing system to the bank (ongoing)***
 - Collaborating with a team of high-performing athletes to introduce new processes that improve the housing experience for residents (i.e., enhanced service delivery) to create innovative pathways for upward mobility
 - Transforming our current state analysis into a final 2-page recommendation report to drive implementation of our strategy across the bank, communicating the value of our strategy through a pitch deck/final presentation
 - Creating a roadmap to visually represent the team's multi-year strategy to ~5 stakeholders at Wells Fargo, demonstrating my growing understanding of workforce development & homeownership pathways in 2 slides

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Fencing, International Business Fluent in both English and Spanish

MARTINA YU

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EDUCATION

Duke University – Durham, NC

GPA: 3.66/4.0

B.S. in Math, Economics, Statistics, or Computer Science

Anticipated Graduation: 2028

- Relevant Courses: Calculus, Economics 101, Economics 104, Computer Science 101, Stats 199

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

02/2025 – Present

Selected Case Experience:

- ***Delivering an agile transformation approach to introduce a more accessible housing system to the bank (ongoing)***
 - Collaborating with a team of high-performing athletes to introduce new processes that improve the housing experience for residents (i.e., enhanced service delivery) to create innovative pathways for upward mobility.
 - Transforming our current state analysis into a final 2-page recommendation report to drive implementation of our strategy across the bank, communicating the value of our strategy through a pitch deck/final presentation.
 - Creating a roadmap to visually represent the team's multi-year strategy to ~5 stakeholders at Wells Fargo, demonstrating my growing understanding of workforce development & homeownership pathways in 2 slides.

Varsity Golf – *Captain* | Pinetree Secondary School - Coquitlam, BC, Canada

09/2020 – 06/2024

- Instructed teammates on movement and positioning, fostering teamwork and motivation to enhance overall performance and build a stronger, more unified team.
- Trained year-round with dedication, leading the team to their first Districts Championship win and inspiring a culture of perseverance and success.
- Achieved individual low score at Districts Championship, becoming the first woman to earn the title and breaking barriers in women's sports.

HH Club – *Vice President/Co-Founder* | Pinetree Secondary School - Coquitlam, BC, Canada

09/2021 – 06/2022

- Supported the club president in organizing activities and initiatives, ensuring smooth operations and alignment with the club's goals.
- Facilitated club meetings in the president's absence, maintaining clear communication, structure, and engagement among members.
- Developed and presented engaging materials to the student body, showcasing the club's achievements and promoting upcoming projects to drive participation.

Unicef Club – *Volunteer* | Pinetree Secondary School - Coquitlam, BC, Canada

12/2020 – 06/2023

- Developed presentations to raise awareness about global issues, educating peers on UNICEF's mission and encouraging action to address critical challenges worldwide.
- Participated in organizing fundraising events, managing campaigns that supported UNICEF's initiatives, and helping to raise funds for global relief efforts.
- Collaborated with team members to promote UNICEF's efforts, inspiring others to engage in community service and contribute to the organization's mission of improving children's lives.

Self-Employed – *Tutor* | Coquitlam, BC, Canada

09/2020 – 05/2023

- Taught math, English, science, golf, and fitness to students of various ages, tailoring lessons to individual needs and fostering academic and personal growth.
- Designed engaging lesson plans and exercises to build confidence and mastery in academic subjects and sports, resulting in measurable improvement in students' performance and self-esteem.
- Supported students' progress by caddying for them in tournaments and providing encouragement, helping them apply skills in real-world scenarios and achieve personal milestones.

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Music, Piano, Tennis, Basketball, Fashion, Acting, Photography, Investment, Food! (I'm a huge foodie and love experimenting with new recipes, though I once burned my cookies to coal)

MARY K. FELIZ

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EDUCATION

Massachusetts Institute of Technology (MIT) – Cambridge, MA

B.S. in Computer Science | Minor in Mathematics | ACT/SAT: 36/1550

Graduation Year: 2028

- Accomplishments: Student-Athlete (MIT Swimming & Diving), National Merit Finalist, National Hispanic Scholar, AP Scholar with Honor, AACC Math Department Student Achievement Award, Future of Artificial Intelligence Essay Contest Winner, Burnet Foundation STEM Scholarship Recipient, Association of the US Navy Scholarship
- Relevant Courses: Introduction to Algorithms, Fundamentals of Programming, Mathematics for Computer Science

PROFESSIONAL EXPERIENCE

Kennedy-Lugar Scholar, US State Dept. – *Student Ambassador* | Medan, Indonesia

June 2023 – May 2024

- Immersed in the 12th grade Indonesian Natural Sciences track, mastering coursework in a foreign language and adapting to a new academic system, enhancing cross-cultural communication and problem-solving skills.
- Volunteered with AFS Intercultural Programs, supporting exchange students and local initiatives. Worked with local and international volunteers to promote intercultural exchange.
- Conducted research on mangroves with the Center for Excellence for Mangroves at Universitas Sumatera Utara. Collaborated with university researchers and contributed to local environmental research and conservation efforts.

Johns Hopkins University Applied Physics Laboratory – *ASPIRE Intern* | Laurel, MD

June 2022 – August 2022

- Worked within the Human Performance and Biometrics Group to explore health monitoring technology for military applications.
- Conducted research analyzing heartbeat data from a smartwatch study involving midshipmen at the U.S. Naval Academy. Refined algorithms for measuring heartbeat waves.
- Presented technical research results to a professional audience within the field of applied physics. Strengthened communication skills while contributing to ongoing research discussions at APL.

Anne Arundel Community College – *Data Science Intern* | Arnold, MD

June 2021 – August 2021

- Collaborated with faculty to design and develop data science projects for a proposed major at AACC. Worked to create a curriculum with real-world applications in data science.
- Designed projects using Chesapeake Bay Wildlife statistics and Baltimore major league team data. Focused on creating meaningful, local applications for data science students at AACC.
- Presented a personal data science project as a Data Science Showcase Presenter at the National Community College Data Science Conference. Shared research and project outcomes with a national audience.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- **Delivering an agile transformation approach to introduce a more accessible housing system to the bank (ongoing)**
 - Collaborating with a team of high-performing athletes to introduce new processes that improve the housing experience for residents (i.e., enhanced service delivery) to create innovative pathways for upward mobility.
 - Transforming our current state analysis into a final 2-page recommendation report to drive implementation of our strategy across the bank, communicating the value of our strategy through a pitch deck/final presentation.
 - Creating a roadmap to visually represent the team's multi-year strategy to ~5 stakeholders at Wells Fargo, demonstrating my growing understanding of workforce development & homeownership pathways in 2 slides.

Amphibious Achievement Mentorship Program – *Mentor* | Cambridge, MA

August 2024 – Present

- Mentor Boston-area high school students in a combined athletic and academic mentorship program, coaching swimming and teaching college-preparatory academics.
- Guide students in both athletic skill development and academic excellence
- Instill a love of learning, build perseverance and grit, and help students navigate the path to higher education.

Swim Coach – *Assistant Head Coach* | Severna Park, MD

June 2021 – August 2024

- Ran daily practices and weekly summer swim meets for over 200 swimmers, including a junior team for children under 5 years old. Managed large teams with varied skill levels.
- Wrote workout plans, critiqued stroke mechanics, and organized team spirit activities. Improved swimmers' technique and performance while cultivating a positive atmosphere.
- Coached special developmental meet and champs. Provided feedback for swimmers on their races.

Maryland Swimming Board of Directors – *Senior Athlete Representative* | Severna Park, MD

April 2021 – May 2023

- Acted as a liaison between athletes and the board, advocating for swimmer concerns.
- Spearheaded a food drive service project at championship meets. Strengthened the sense of community and social responsibility within the swimming organization.
- Assisted in the redesign of Maryland Swimming's logo and branding. Modernized Maryland Swimming's branding

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Java, Python, C, C++; Mac OS, Windows; Statistics, Linear Algebra, Microsoft office, Google Workspace
- Programs: MIT Varsity Women's Swimming, Girls Who Code Chapter Leader
- Interests: Linguistics, Photography

Meagan Elizabeth Y. Co Say

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EDUCATION

Columbia University | B.A. Candidate in Data Science

Anticipated Grad Date: May 2028

- Varsity Athlete, *Columbia University Fencing Team*

Everest Academy Manila | High School Diploma

Grad Date: June 2024

- Valedictorian | Athletic Scholar | Student Delegate, *Asian Institute of Management Data Science Experiential Course*

Honors & Awards: AP Scholar with Distinction | Certificate of Merit - Department of Education Region V

EXPERIENCE

National Athlete

2021 - Present

Philippine Sports Commission/Philippine Fencing Association | Pasig City, Philippines

- [#1 U17 Women's Sabre fencer in Southeast Asia](#) (2023); ranked #1 U20 Women's Sabre fencer in the Philippines 3rd among all Women's Sabre fencers nationally; represented the country at Senior Asian Championships and Junior World Championships.

Summer Intern

2023

CTS Global Equity Group | Pasig City, Philippines

- Shadowed traders and analysts to develop skills in market analysis, risk management, and market sentiment, achieving a 6.88% return on a paper trading portfolio in one month; awarded *Best Thesis* among all cybersecurity interns; received a [recommendation](#) from the President of CTS Global Equity Group.

LEADERSHIP

Founder/Director

2022 - Present

Vote4Youth | Quezon City, Philippines

- Developed a grassroots campaign that collected 9,000+ signatures for a petition to strengthen early voter education in schools; submitted to the Department of Education and the Commission for Elections.
- [Developed and implemented a pilot voters' education curriculum](#) for Grades 4-8, reaching 800+ students across 4 major cities including 6 public schools; co-authored and published the first youth voters' education activity book in the Philippines.

Chairperson, Founding Treasury Chair

2021 - 2023

Everest Business Council | Taguig City, Philippines

- Designed a website for and recruited members to join the first and only financial literacy and business club in school; led the successful accounting and allocation of over \$2k+ in generated revenue from the first online bazaar promoting products from indigenous groups in remote province Tuguegarao to help their livelihood.

President, 9A Mano Amiga Book Drive/Everest Academy Student Council

2021 - 2024

Independent Covid/Typhoon Relief Efforts | Quezon City, Philippines

- During the pandemic lockdown, led the class to collect and distribute 9,625 books for the Mano Amiga library; raised \$3k+ in cash and in-kind donations ([canned goods and food packs](#)), as well as sponsored 2 scholars.
- Raised \$2k+ to [help Typhoon Goring/Hanna victims](#); distributed relief goods to over 500 families affected by the typhoon; led typhoon relief drive, providing 250kg of rice and canned goods for 300 affected families; generated \$3.2k of non-profit revenue from merch sales.

OTHER ACCOMPLISHMENTS

Top 100, Genesis Global Business Pitch Competition

2023

- Led a team in conceptualizing an app and website offering accessible health education and personalized dietary supplements for disease prevention, placing in the top 20% among 500+ teams judged by industry experts.

Finance Head, Everest Prom Committee

2023

- Raised and managed P700,000 (\$12,600) for the JS Prom through effective fundraising strategies and sponsorships, exceeding the initial target by 40%; facilitated and led successful food fundraisers that contributed over 20% of the total revenue for the JS Prom, ensuring a financially sustainable event.

SKILLS

Project Management | Writing | Organization | Fundraising | Leadership | Digital Marketing | Public Policy

Languages: English (Fluent Proficiency), Filipino (Fluent Proficiency), Chinese (Limited Working Proficiency)

Interests: Cooking, Watching sitcoms (Big Bang Theory, Friends), Trying new restaurants, Skincare, Makeup

Megumi E. Field

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EDUCATION

Stanford University – Palo Alto, CA GPA: 4.0

Graduation Year: 2028

- Relevant Courses: psych courses, communications courses

PROFESSIONAL EXPERIENCE

USA Artistic Swimming – *athlete* | Colorado Springs, CO

09/2020 – 08/2024

- Olympic Silver medalist
- I joined the Senior National Team when I was 14 years old. I have trained full time, (8-10 hours a day 6 days a week) for the last four years.
- Represented the United States professionally in several international competitions over the years. This included three world championships, one pan american championship, eight world cups, and one Olympic Games.

La Mirada Aquabelles – *coach* | La Mirada, CA

08/2020 - current

- Coached and inspired the next generation of young athletes to achieve their goals.
- Helped bring the La Mirada Aquabelles (a club) from being ranked fifth to first in the United States.
- Choreographed some of their routines that they then went on to win national championships with.

News – *interviewed* |

- Worked with several different news companies who wanted to learn more about our story of bringing the US back on the map.
- Some of these included NBC News, WHYY, Inquirer, and Joy Sauce.

LEADERSHIP & COMMUNITY DEVELOPMENT

USA Artistic Swimming – *athlete* | Colorado Springs, CO

09/2020 - 08/2024

- With my leadership and dedication, we were able to change the team dynamic from one that was toxic and demotivating to one that was motivating and worked collaboratively as well.
 - The United States Artistic Swimming Team has not been excelling on the international stage for quite some time. The last time we had won a medal at the Olympics was 2004 and the last time we had even qualified to go to the Olympics was 2008. Joining the team at a young age, I had huge dreams; I knew that I wanted to get the US back on top.
- We then went on to win the first few medals for the US at the World Championships in 2023. With this momentum we were able to qualify the team for the Olympics and ultimately win silver at this past Paris 2024 Olympic Games.

ADDITIONAL SKILLS

- **Skills and Language(s)**: English and Japanese (fluent)
- **Programs**: Stanford University, Stanford Artistic Swimming team, USA Artistic Swimming
- **Interests**: I am very interested in sports psychology and exploring how our mental aspects affect our performances. Also really interested in how I can contribute to bettering society. We are all so divided and if there is one thing I learned throughout my sports journey it is to know how to bring people together.
- **Biggest sports lesson**: Through sport I have been able to learn the importance of teamwork, especially with my sport where we quite literally have to be one to succeed. Coming into a team where everyone had such different backgrounds with strong personalities that often clashed, it was a challenge to learn how to bring everyone together towards a common goal. Over time we were able to create a sense of unbreakable trust and unity within each other. This trust and collaboration is what ultimately led us to our history making silver medal.

MICHAEL S. BARNES- PACE

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EDUCATION

Union College – Schenectady, NY

B.A. in Economics | Minor in Africana Studies

Graduation Year: 2028

- Accomplishments: NCAA Student-Athlete (Football)
- Relevant Courses: Intro to ECON

PROFESSIONAL EXPERIENCE

The Haverford School – *Camp Liaison* | Haverford, PA

June 2024 – August 2024

- Coordinated and managed operations for six sports camps, ensuring smooth execution and participant satisfaction at a rate of 95%.

Lio Insurance – *Student Intern* | Conshohocken, PA

May 2024 – June 2024

- Researched state professional associations to generate leads and Met with department heads to learn about the different functions within an insurance carrier.

ESF Camps & Experiences – *Camp Counselor* | Haverford, PA

June 2022 – June 2024

- Organized, supervised, and coached children aged 5-13 in various sports activities with an incentive to include everyone.

Atkins Olshin Schade Architects – *Student Artist* | Philadelphia, PA

July 2022 – August 2022

- Produced sketches and supported architectural projects under the guidance of senior architects along with visiting project locations.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- **Leveraging an innovation mindset to design ~5 housing affordability solutions for the bank (ongoing)**
 - Working on a high-impact team of scholar-athletes with various core disciplines to support the build, launch, and delivery of our strategy that introduces innovative housing solutions to solve affordability challenges.
 - Established the strategic direction of our approach by leading and participating in weekly all-hands meetings, helping to guide the execution of our matrixed priorities and evaluate the tactical possibilities available to us.
 - Designed and delivered the executive summary to 5+ stakeholders at Wells Fargo through a 1-minute pitch that defined our: (1) offering, (2) audience, (3) problem, (4) key differentiator, and (5) defined market/value.

Blackhawks Athletic Club – *Assistant Coach* | Philadelphia, PA

September 2020 – Present

- Coached and mentored children 9-12 in football, contributing over 15 hours weekly during spring and summer seasons to give young men in the inner city the opportunity see and touch a role model.

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote | Rating: Very Strong

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning.

Signet Society – *Student Leader* | Haverford, PA

May 2023 – June 2024

- Advised several members of the Haverford school community while serving as a leader and representing Haverford at special events.

Black Student Union – *Student Leader* | Haverford, PA

September 2022 – June 2024

- Organized discussions and help lead events to create an inclusive environment for all community members..

Haverford Admissions – *Tour Guide* | Haverford, PA

September 2022 – June 2024

- Directed and coordinated tours for incoming families and alums interested in the Haverford School.

ADDITIONAL SKILLS

- Skills and Language(s): I have taken up to four levels of Spanish and high school and wish to continue pursuing Spanish.
- Interests: I have an interest in consulting, business development, and administration.

MICHAEL TZITZIKAKIS

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EDUCATION

Columbia University – New York City, New York

GPA: 3.6/4.0

B.S. in Financial Engineering | Minor in Computer Science | **ACT: 35** Graduation Year: 2028

- **Accomplishments:** D1 Rower, British Physics Olympiad Gold, Maclaurin Maths Olympiad Merit, Senior Physics Online Challenge Gold, Intermediate Maths Challenge Gold, Senior Maths Challenge Gold - all of which are international/national competitions
- **Relevant Courses:** Java, Calc II, Physics, Chemistry

Westminster School – London, United Kingdom

A-Level grades: A* Physics, A Maths, A Further Maths

PROFESSIONAL EXPERIENCE

Trinny London Cosmetics Company – *Intern* | London, United Kingdom

07/2022 - 09/2022

- Shadowed workers from each department of the company: tech, managerial, marketing and product development departments
- Was one of two interns selected to work at the company - selective application process.
- Worked on constructing online ingredients database, involved a high level of organisational skills and time efficiency.

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – *Winter Fellow (Phase 1)* | Remote

January 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Opportunity to network through MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley).

Clubs – *Integral member and organiser of multiple clubs* | London, United Kingdom

09/2022 - Present

- Member of Science, AI, Literature, Philosophy societies in high school. Often speaking/organising events for the entire school to attend. Pursued my interests avidly. Brought great popularity to many clubs.
- Current member of 'Asian & Pacific Islanders in sport' club at Columbia, help to organise and attend events. Want to become club leader by senior year.

Westminster School Boat Club – *Boat Club Captain* | London, United Kingdom

09/2019 – 06/2024

- Competed at the highest level of schoolboy rowing in international competitions. Contested spots on the GB junior national team. Goal was to compete again at college through recruitment and eventually make team GB.
- Appointed team captain by the senior management committee of my high school, for being an exceptional role model for younger athletes. My goal was to leave an impact behind on the team and to raise a culture that was better than when I first joined.
- Organised events for the boat club. Negotiated brand deals with clothing companies on behalf of the team. As Captain I dealt with all admin tasks.
- Worked closely with school teachers and staff members to mentor and guide younger athletes - wanted to help younger students the same way I felt the sport had helped me.

St Vincent De Paul Primary School – *Volunteer* | London, United Kingdom

09/2022 - 09/2023

- Volunteered at local primary school to teach underprivileged children to read. English teacher at the time put me forward as ideal candidate for the role. Seen huge improvement in pupils.
- Helped to run the after school club. I volunteered to do the extra work to have a greater impact on those around me. Greatly improved my time management skills as I juggled this responsibility with strong academic pressures.

ADDITIONAL SKILLS

- **Skills and Language(s):** Can speak: English fluently, intermediate in French and Mandarin. Currently learning Japanese. Currently learning Java and Python. Did first aid certification program in high school. Strong interpersonal skills. Great communicator. Good at managing people. Driven. Will work hard.
- **Interests:** Currently interested in exploring a career in finance or computer science. Very interested in the way that AI will affect the future.

MORGAN A. BOONSHAFT

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EDUCATION

BROWN UNIVERSITY

B.A. in Business Economics and Political Science

Providence, Rhode Island

August 2024-May 2028

- *Cumulative GPA:* 4.00/4.00
- *Honors and Organizations:* Varsity Cross Country & Track (D1), Residence Hall Council, Run Your City -Providence, Assistant Researcher at the Watson Institute for International and Public Affairs - Civil Resistance and Security Studies Lab
- *Relevant Coursework:* Principles of Economics, Gender in the Economy, Advanced Spanish I, The Digital World

PROVIDENCE DAY SCHOOL

High School Diploma

Charlotte, North Carolina

August 2010-May 2024

- *Cumulative GPA:* 4.57/4.00 | *ACT:* 35
- *Honors and Organizations:* Varsity Cross Country & Track (5xNCISAA State Champion, 3xAll-American Honors), Four-Year Elected Class Officer, Model United Nations Leadership Team, Big Brother Big Sister, Cum Laude, Spanish Seal of Bilitracy, National Honor Society, Spanish National Honor Society, National Merit Commended Scholar, National AP Scholar with Distinction, Charlotte's 20 Under 20 Awards Recipient

PROFESSIONAL EXPERIENCE

THE CHARLOTTE LEDGER – Election Hub Intern | Charlotte, NC

05/2024 – 11/2024

- Researched and compiled 200+ comprehensive candidate profiles for state and local elections across five counties, enhancing voter awareness through *The Charlotte Ledger's* Election Hub.
- Designed and published targeted social media campaigns using Canva and TikTok, boosting Election Hub engagement by 20% during the 2024 election cycle.
- Coordinated podcast content development and facilitated in-person voter education workshops, contributing to community outreach and informed voter participation.

CHARGER ASSET MANAGEMENT BOARD – Student Endowment Fund Trader | Charlotte, NC

05/2023 – 05/2024

- Collaborated with a team of student traders to actively manage a \$140,000 diversified portfolio for an autonomous, student-led endowment board.
- Conducted in-depth market research on Health Care and Consumer Staples sectors, utilizing Bloomberg Terminal and Yahoo Finance to identify investment opportunities and support data-driven decisions.
- Oversaw portfolio allocation for fixed-income and equity investments, contributing to key trades that enhanced diversification, increased dividend yield exposure, and optimized risk management.

LEADERSHIP & COMMUNITY DEVELOPMENT

WELLS FARGO AFFORDABLE HOUSING INNOVATION CASE COMPETITION –Fellow | Remote 02/2025 – Present

Selected Case Experience:

- *Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)*
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

MIGHTY STRIDERS RUNNING CLUB – Founder, Head Coach | Charlotte, NC

05/2020 – Present

- Founded and actively lead a running team for children and teens with special needs, growing the team from 2 to 15 athletes and fostering physical fitness and confidence through weekly practices.
- Organize and coordinate participation in local races, enabling athletes to set goals, track personal growth, and celebrate achievements in inclusive environments.
- Manage the @mightystridersrunningclub Instagram account and website, driving community outreach, recruiting over 25 volunteers, and building partnerships with local organizations to support club expansion.
- Spearheading the development of new cohorts in Providence, Los Angeles, Williamsburg, and Charleston, scaling the club's impact beyond Charlotte.

ADDITIONAL

- Languages: English (fluent), business proficiency in Spanish (both spoken and written)
- Programs and Technology: Microsoft Office, HTML, Python, Java, Social Media
- Interests: Finance, business, entrepreneurship, investment strategies, political science, data analysis

Parker R. Rowell

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EDUCATION

Georgetown University – Washington, D.C.

B.A. in Global Business

GPA: 3.2/4.0

Graduation Year: 2028

- Accomplishments: Graduated High School with a 4.0 GPA and honors
- Relevant Courses: Macroeconomics, Intermediate Spanish I, & Political and Social Thought

PROFESSIONAL EXPERIENCE

Sentara Health Group – *Intern* | Norfolk, Virginia

01/2023 – 06/2024

- Shadowed Surgeons, Physicians, and Registered Nurses throughout their workdays and learned about the stark differences in each of their specialties
- Attended weekly lectures with Eastern Virginia Medical School students and conference calls with doctors from around the world discussing current medical breakthroughs
- Presented a collective of experiences from the internship in a visual display and written presentation to a board of Legal Studies Academy directors & peers

Graze Kitchen & Catering– *Waitress* | Virginia Beach, Virginia

06/2024 – 09/2024

- Took customer orders, served food and drinks, ensured customer satisfaction, handled payments, maintained a clean dining area, & provided a positive dining experience
- Organized storage areas, rotated supplies to minimize waste, maintained accurate inventory records for efficient operations, managed inventory by tracking stock levels, and ensured timely restocking

Vault Athletics & Fitness– *Admin/cleaner/coach* | Virginia Beach, Virginia

09/2022 – 01/2024

- Coached field hockey training classes, provided personalized instruction and support in order to help clients achieve their goals while ensuring a safe and motivating environment
- Managed class check-ins, greeted clients, ensured smooth transitions for all participants, maintained facility organization, and performed nightly cleaning tasks to uphold a safe, hygienic environment for all members
- Organized and updated client files, tracked progress and managing scheduling for personalized coaching sessions through the gym's online platform the Mind, Body, and Fitness App

LEADERSHIP & COMMUNITY DEVELOPMENT

Legal Studies Academy Advisory Committee – *Board Member* | Virginia Beach, Virginia

09/2023 – 06/2024

- Committee of dedicated members of the Legal Studies Academy in charge of organizing academy events and community outreach programs for students of First Colonial High School
- Served to connect the Legal Studies Academy with other students at First Colonial High School through collaborations with clubs like National Honor Society, Operation Smile foundation, Green Team, etc.

Canyon Ranch (Community Seminar)– *Host/Speaker* | Virginia Beach, Virginia

05/2024 – 05/2024

- Organized seminar to teach members of the community about the importance of reading ingredient lists as well as acknowledging the dangers of synthetic food dyes
- Presented research findings in seminar at First Colonial High School, led group discussion on ultra processed food industry, and played recording of the interview for the audience

Saints Field Hockey Club – *Volunteer Coach* | Virginia Beach, Virginia

04/2022 – 09/2024

- Coached the girls under 10 and girls under 12 youth field hockey teams, through the Saints Hockey Organization, on wednesday nights and sunday mornings throughout the spring season
- Sought to mentor young female athletes in the community, grow the game of Field Hockey, and foster a love for athletics that would last a lifetime

Seatack Elementary Toy drive – *Volunteer* | Virginia Beach, Virginia

12/2021 – 12/2023

- Distributed toys and sang carols to the children of Seatack Elementary School whose families were struggling over the holidays
- Fundraised for the months prior to the toy drive with members of school student body and advertised the event throughout the school leading up to the holiday season
- Dressed up as an elf each year the week before christmas and visited elementary school classrooms to read & do crafts with underprivileged kids

ADDITIONAL SKILLS

- Skills and Language(s): Proficient in Spanish, possesses exceptional time management, communication, and customer service skills
- Programs: Graduated from the Legal Studies Academy at First Colonial High School (2020-2024)
- Interests: Running, surfing, tennis, & pickleball

RACHEL LI

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EDUCATION

Cornell University – Ithaca, NY

GPA: 4.0/4.0

B.A. in Statistical Science and Economics | SAT: 1560

Anticipated Graduation: May 2028

- Accomplishments: Recruited Member of NCAA Division I Women's Fencing Team; MAP x Wells Fargo "NXT" Fellow
- Relevant Courses: Introductory Microeconomics; Information Ethics, Law, and Policy; Introductory Statistics and Data Science; Statistics II; Calculus for Engineers

PROFESSIONAL EXPERIENCE

Office of Rep. Dave Rogers – *Legislative Intern* | Boston, MA

July 2023 – July 2024

- Supported representative by drafting letters of testimony advocating for bills, clarifying constituent questions and concerns through email responses, and liaising for community events
- Researched 2 bills to create fact sheets and summaries, increasing government officials' and public's awareness
- Deliberated on "climate and energy bill" and "data privacy, AI, and social media bill" in 2 mock-Senate sessions at the Edward M. Kennedy Institute, gaining exposure to the policy process

Atlantic Bay Mortgage Group – *Teen Financial Literacy Development Intern* | Remote

August 2023 – September 2023

- Conducted research on competitors' market outreach strategies to understand effective methods of reaching teenagers
- Analyzed statistics on teenagers' home-buying process awareness to support future recommendations
- Presented recommendations to staff with 3 team members on how to educate teenagers through social media

Belmont Wellness Coalition – *Graphic Design Intern* | Belmont, MA

June 2020 – Aug 2021

- Managed social media accounts and posted consistently to maximize student engagement
- Designed posts with important mental health information (e.g., helpful coping strategies and community statistics)
- Analyzed and identified important Youth Risk Behavior Survey info from middle and high school student responses

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- **Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)**
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project early
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision

Cornell Women's Varsity Fencing Team – *Member* | Ithaca, NY

August 2024 – Present

- Commit 20+ hours per week to intensive training, including daily practices, morning strength sessions, and individualized coaching to refine technique and strategic execution
- Collaborate with teammates to enhance performance through peer coaching, strategic discussions, and support during drills and competitions, fostering a culture of accountability and growth
- Compete at the Division I level, demonstrating resilience, adaptability, and teamwork in high-pressure environments while balancing a rigorous academic schedule

B-Dandelions Tutoring – *Co-Founder* | Belmont, MA

October 2020 – Present

- Founded successful non-profit partnership between BHS and Dandelion School in Beijing with 2 students that provides free online English lessons to students from low-income migrant families
- Collaborated with 26 tutors and administrators on event hosting, recruitment, training, and fundraising, while ensuring strong communication with students, parents, and teachers
- Tutored a student weekly, organizing efficient lesson plans and catering to student needs

Belmont Highpoint – *Editor-in-Chief* | Belmont, MA

May 2023 – May 2024

- Edited writing pieces from staff writers and contributor submissions for high school newspaper publication, ensuring consistent quality and style
- Managed \$300 budget and communicated with printing companies to find cost-efficient printing methods
- Reintroduced first 2 print editions since 2009 by carefully planning content and efficiently managing budget

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): English, Chinese, Latin, R, Java, Microsoft Word, Microsoft PowerPoint, Canva
- Awards: National Gold Scholastic Art Award, Gold President's Volunteer Service Award, National Medalist in Fencing
- Interests: Fencing, reading fantasy and romance, drawing, thrifting, spending time in nature, making Pinterest boards

RAELA S. LONDON

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EDUCATION

Howard University – Washington D.C

GPA: 4.0/4.0

B.A. in Political Science | Minor in Business

Graduation Year: 2028

- Accomplishments: NCAA Division 1 Student-Athlete
- Relevant Courses: Principles of Reasoning, Introduction to Black Politics, Introduction to Comparative Politics, Sociology of Law, Slavery and Law.

PROFESSIONAL EXPERIENCE

Top Golf El Segundo – *Retail and Golf Instructor* | El Segundo, California

June 2022 – August 2024

- Instructed young children in golf, designing engaging lessons while providing customer service at the main venue, improving player skills and enhancing guest experience.

T.L Loke Walsh Immigration Law Firm – *Paid Intern* | Culver City, California

January 2023 – April 2023

- Assisted clients in drafting professional documents and completing government forms, ensuring accuracy and compliance while improving processing efficiency.

Kids Lacrosse– *Coach* | Pasadena, California

June 2021 – August 2021

- Coached and mentored young children in lacrosse, designing engaging drills and fostering teamwork, leading to improved player performance and positive parental feedback.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- **Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)**
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early.
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

C.C.C College and Career center – *Member* | Culver City, California

June 2024 – August 2024

- Coordinated weekly meetings to strategize and organize events, facilitating volunteer and job opportunities for classmates, resulting in a 30% increase in student engagement and improved access to career resources.

Varsity Girls Lacrosse Team – *fourth year* | Culver City, California

June 2024 – August 2024

- Able to collaborate with my fellow teammates and further better how to work with multiple people through developing deep bonds with my teammates.

Rhizome – *Second Year* | Culver City, California

June 2024 – August 2024

- Educated young children on the principles of democracy during the fall while assisting in the administration of local elections.

Future Law Scholars – *First year staffer (Alumni Relations Department)* | Washington D.C,

June 2024 – August 2024

- Strategize with peers to design and execute engaging activities for both Howard University alumni and students, organizing meet-and-greet events that fostered networking, school spirit.

ADDITIONAL SKILLS

- Skills and Language(s): Communication, Leadership, Planning, Problem Solving
- Interests: Law, Sports Law, Nature, Walking Outside, Reading (my favorite book is "To Kill a Mockingbird.")

RILEY K. RESMER

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EDUCATION

Harvard University – Cambridge, MA

GPA: 3.85/4.0

B.A. in Economics | ACT/SAT: 33/1500

Anticipated Graduation: May 2028

- Relevant Courses: Econ 10a: Principles of Economics (Microeconomics), Econ 10b: Principles of Economics (Macroeconomics), Math 1a, Stat 100

PROFESSIONAL EXPERIENCE

Delta Wealth Advisors – *Operations Intern and Assistant to CPO* | Indianapolis, IN

August 2023 – June 2024

- Created and implemented 10+ new company wide organization processes in order to streamline company operations.
- Facilitated and executed preliminary tax return work in order to learn more about accounting and make the initial, operational work easier for the Customer Sales Associates.
- Sat in on and took notes for partner tax and strategy meetings to learn more about the business' operations at the highest level.
- Managed the front desk and fielded client calls to answer preliminary questions and direct them to the employee best suited to solve their problem.

Resmer + Ryan Orthodontics – *Assistant* | Noblesville, IN

January 2022 – June 2024

- Streamlined daily operations by sterilizing instruments and completing lab work.
- Created and executed company marketing campaigns in order to improve customer experience and bring in 3+ new patients a month.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- *Delivering an agile transformation approach to introduce a more accessible housing system to the bank (ongoing)*
 - Collaborating with a team of high-performing athletes to introduce new processes that improve the housing experience for residents (i.e., enhanced service delivery) to create innovative pathways for upward mobility.
 - Transforming our current state analysis into a final 2-page recommendation report to drive implementation of our strategy across the bank, communicating the value of our strategy through a pitch deck/final presentation.
 - Creating a roadmap to visually represent the team's multi-year strategy to ~5 stakeholders at Wells Fargo, demonstrating my growing understanding of workforce development & homeownership pathways in 2 slides.

Goldman Sachs Possibilities Summit – *Member* | Remote

January 2025 – Present

- Engaged in simulated job training in the controllers, risk, and operations divisions to learn about the industry.
- Attended multiple webinars to gain insight into the finance industry and Goldman Sachs as a company.
- Completed assignments that allowed me to network with other accomplished, finance interested students and improve my professional skills.
- Networked with many current Goldman Sachs employees and gained insight into their daily life, culture, and values.

Harvard Women's Varsity Volleyball Team – *First Year Middle Blocker* | Cambridge, MA

August 2024 – Present

- Balanced the demands of being a student at a high academic institution with the 15+ time commitment of a D1 athlete, improving time management, responsibility, and the ability to overcome adversity.
- Cooperated with 15+ girls in hard environments daily to achieve a common goal improving teamwork, commitment, and resilience.

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote | Rating: Very Strong

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning
- Attend(ed) weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company

Northview Church Kids Ministry – *K-12 Sunday School Leader* | Noblesville, IN

June 2021 – August 2024

- Managed and led large classrooms of 30+ third and fourth grade students through games, worship, and learning activities to encourage development and strengthen their spiritual confidence.
- Connected with groups of 5-12 third and fourth grade girls in a small setting, asking them about their faith, families, and lives to deepen their relationship with God and teach them how to implement the Bible in their everyday lives.
- Volunteered for 20+ different Northview Church events in order to build community and encourage others in their faith.

Key Club – *Member* | Noblesville, IN

August 2022 – May 2024

- Volunteered for many different organizations such as Kiwanis, Noblesville Schools, White River Food Pantry, SERVE Noblesville, Christmas for Compassion, Million Meal Movement, and more for a total of 120+ community service hours in order to encourage growth and community in my town, as well as improve the lives of others.
- Encouraged other students to join Key Club and get involved in community service in order to inspire generosity and service in my school.

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): English (native speaker), teamwork, time management, resilience, quick learner, problem solving, and responsibility.
- Interests: Economics, finance, sports, avid reader, and foodie.

RUITONG (LILY) ZHANG

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EDUCATION

University of Pennsylvania – Philadelphia, Pennsylvania

GPA: 3.85/4.0

B.A. in Economics | Minor in Statistics | SAT: 1490

Graduation Year: 2028

- Accomplishments: Student athlete
- Relevant Courses: STAT 1110, ECON 0200

PROFESSIONAL EXPERIENCE

Po Ke Ji – *Part-Time Journalist* | online

January 2024 – Present

- Authored engaging articles on university applications, organizational skills, and personal experiences in Chinese on various platforms to give tips for high school students.
- Collaborated with editors to refine content and meet publishing deadlines for target views.
- Conducted interviews to gain information for article-writing purposes to create engaging contents.

Self Employed – *Private Swim Coach* | Vancouver, BC

July 2023 – Present

- Provided personalized coaching to athletes aged 6–25, enhancing swimming techniques.
- Organized schedules and communicated progress updates with parents to ensure coaching plans were tailored to meet athletes' individual goals.
- Developed specific sets and workouts for athletes to help them gain extra practice and succeed in club swimming.

Forestry Innovation Investment – *Intern* | Vancouver, BC

January 2024 – January 2024

- Researched ESG investment strategies and analyzed environmental survey results to gain insights on sustainable wood development in Canada to help decide on investment projects.
- Assisted with budget finalization and presented findings to team leads for creating annual budget reports.
- Researched on different countries' sustainability policies and presented findings to team leads for discovering potential clients.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

Feb. 2025 – Present

Selected Case Experience:

- **Leading scrum team of 6 tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months (ongoing)**
 - Nominated by leadership to serve as scrum master, leading 1-2 sprint planning meetings per week to streamline 5+ workstreams in 6 weeks, creating a burndown chart on Air Table to ensure we meet 100% of our deadlines
 - Assigning teammates to 5 distinct "sprints" (planning, execution, control, monitoring, closure) based on skill/strength/experience, initiating a comprehensive workflow analysis to resolve any bottlenecks in our process
 - Created and actively managing the team's sprint backlog, clearly outlining deliverables for each sprint (6 tasks per sprint), to ensure teammates are on the same page + have a visual representation of their specific tasks/activities

Crofton House School – *Crofton Chronicle Co-Captain* | Vancouver, BC

September 2022 – June 2024

- Planned club meetings and organized events such as photography contests to gain engagement from the school community.
- Edited submissions of articles and reviewed other forms of art before posting onto the Crofton Chronicle's website for publications.
- Communicated with other co-captains and sponsor teachers to make sure club meetings run smoothly.

Semi Study Circle – *Volunteer Tutor* | Vancouver, BC

October 2020 – September 2022

- Taught various subjects over 2 times a week to help over 4 students in accelerating their learning.
- Communicated with parents to develop a schedule and provided specific updates on their child's learning progress.
- Created slideshows for each lesson based on students' interests and goals to help them reach their potential in school.

Crofton House School – *Chess Drop-in Organizer* | Vancouver, BC

January 2020 – November 2021

- Organized over 5 chess drop-in sessions during lunch for all students to engage in and learn how to play chess.
- Communicated with teachers from senior and junior school for approval of the event across the two schools.
- Established chess group for our school on Chess.com for more student engagement during Covid-19.
- Created several posters for promotion of chess drop-in sessions throughout the year to advertise for the event.

ADDITIONAL SKILLS

- Skills and Language(s): Communication | Leadership | Adaptability | Critical Thinking | Time Management, English | Mandarin | Spanish
- Programs: Canadian National Lifeguard Certified | Workplace Safety BC | Standard First Aid with CPR-C
- Interests: Running | Baking | Reading | Cooking | Spending time with Family

SARAH Y. GU

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EDUCATION

Harvard University – Cambridge, MA

GPA: 4.0/4.0

B.A. in Computer Science and Applied Math | ACT/SAT: 1520

Anticipated Graduation: 2028

- Accomplishments: Pingry Cum Laude (top 10 in the grade), Pingry Junior Whitlock Prize for Math, Pingry Scholarship Award, AP Scholar with Distinction, National Merit Commended Scholar
- Relevant Courses: Linear Algebra and Proof-writing (Math 22a), Introduction to Computer Science (CS50)

PROFESSIONAL EXPERIENCE

Harvard Tech for Social Good – *UI/UX Designer* | Cambridge, MA

09/2024 – Present

- Redesign the sign-up and onboarding process for the CareerVillage Coach AI website to ensure user accessibility, engagement, and useability
- Use Figma to create quality wireframes and high-fidelity prototypes for user-centered designs
- Conduct interviews to gain user research and feedback on old and new designs
- Meet with clients from CareerVillage to receive input and update prototypes during the design process

Harvard Undergraduate Machine Intelligence Community – *Veritas GPT Project Team Member* | Cambridge, MA

09/2024 – Present

- Work in a team of 6 to web scrape Harvard class information and requirements via Python coding
- Use machine learning to generate course schedules tailored to people's majors and interests
- Meet weekly to discuss project design, future plans, and progress

English Tutor – *Self-Employed* | Warren, NJ

06/2024 – 08/2024

- Prepared personalized writing exercises for 10 one-hour writing lessons, editing, and refining essays
- Provided families with weekly progress summaries, highlighting achievements, learning challenges, and lesson plans

Silk Road Restaurant – *Restaurant Staff* | Warren, NJ

07/2023 – 08/2023

- Waited 10-25 parties per shift with co-workers with interpersonal skills and verbal communication
- Ensured quality customer service via conflict management with tough customer interactions
- Adaptable to roles, including cash handling, cleaning floors, taking orders and reservations over the phone

LEADERSHIP & COMMUNITY DEVELOPMENT

Harvard Fencing Team / Medeo Fencing Club – *Fencer for Team USA and Student-Athlete* | Cambridge, MA / Bound Brook, NJ

01/2016 – Present

- 3x USA Fencing World Team Junior and Cadet member
- Ranked 8th in the world; 1x gold and 1x bronze in U20 World Cups; placed 6th U16 individual, gold + bronze U20 team at World Championships
- Train 20 hours a week on footwork, technique, target work, and conditioning solo and with the team
- Teach 20+ kids and teens 1.5-hour night classes at Medeo Fencing
- Demonstrate discipline, resilience, and adaptability in balancing academics and athletics

Pingry Asian Student Union – *Co-leader* | Basking Ridge, NJ

06/2023 – 08/2024

- Organized and led bi-monthly meetings to discuss race, news, and culture; hosted assemblies and potlucks for team-building and celebrating culture
- Coordinated video for AAPI month, and led a team of 13 volunteers to film, cook, clean, and research
- Spearheaded resource allocation, budget planning, and time management

Pingry Community Research – *Head Layout Editor* | Basking Ridge, NJ

09/2021 – 06/2024

- Taught new editors how to use Adobe Indesign to create the layout for the publication
- Delegated assignments to guarantee everyone had an equal and doable portion of work
- Assembled and proofread the complete draft of the journal before publication

Pingry Record – *Assistant Editor* | Basking Ridge, NJ

04/2021 – 06/2024

- Wrote 2-3 articles per issue (i.e. op-eds and school news reports), conducted interviews from diverse sources
- Proofread 7-12 articles per issue for grammatical, cogency, and logical flow
- Participated professionally in censorship discussions with the school's administration
- Digitally formatted newspaper for publication

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Technology, math, computer science
- Fun Fact: I'm an avid dairy alternative enthusiast!
- Biggest Sports Lesson: You can do anything if you push yourself to be a little bit better every day

SAVANNAH KNIGHT

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EDUCATION

Sam Houston State University – Huntsville, Texas

GPA: 3.8/4.0

B.A. in Business Administration; Major in Marketing | Graduation Year: 2028

- Accomplishments: 4.0 GPA in Fall 2024
- Relevant Courses: Intro to Computers, Macroeconomics, Microeconomics, Financial Accounting, Business Presentations

PROFESSIONAL EXPERIENCE

Highlander Soccer Camp – *Coach* | The Woodlands, TX

06/2023 – 06/2024

- Planned practice sessions to teach team working skills and sportsmanship to children between ages of 5-10.
- Mentored young athletes through one-on-one coaching, building their confidence, and improving their performance.

Jack and Jill of America, Incorporated – *Chapter President* | The Woodlands, TX

05/2022 – 05/2023

- Spearheaded executive board meetings, and developed strategic plans to achieve chapter goals
- Directed and mentored a team of officers, fostering a collaborative environment to execute programming efficiently.
- Created innovative marketing and outreach efforts for fundraising initiatives, raising chapter engagement by 30%.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

02/2025 – Present

Selected Case Experience:

- *Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)*
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

Make-A-Play Foundation (MAP) – *Winter Fellow (Phase 1)* | Remote

January 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

SHSU D1 Soccer Team – *Player* | Huntsville, Texas

08/2024 – Present

- Devoted 20+ hours per week to athletics while maintaining full academic course load, demonstrating exceptional discipline and time management.
- Played a pivotal role in leading the team to a conference quarterfinal as a freshman and became the first defender in program history to score during their freshman season

Fellowship of Christian Athletes – *Member* | Huntsville, Texas,

08/2024 – Present

- Assisted in preparing and packing survival kits for immediate relief, impacting families in need after power outages and major flooding.
- Participated in weekly meetings and discussions to develop faith, knowledge, and leadership.
- Fostered a positive, uplifting community and culture amongst all student athletes at SHSU.

SAVANNAH KNIGHT

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Jack and Jill of America, Incorporated – *Chapter Vice President* | The Woodlands, Texas

05/2021 – 05/2022

- Spearheaded community service efforts to provide over 50+ meals for underserved communities in the Greater Houston area.
- Represented the chapter at regional and national conferences, delivering speeches and presentations to diverse audiences.
- Gathered member feedback to enhance the impact of programming, and executed meaningful chapter events.

ADDITIONAL SKILLS

- Skills and Language(s): Digital Marketing Tools, Content Creation & Design, Marketing
- Programs: Excel, Powerpoint, iMovie, Microsoft Word, Canva, TikTok, Instagram, Google Slides
- Interests: Digital Marketing, Brand Management, Sales and Business Development, Social Media Marketing

SYNA SONY

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EDUCATION

Cornell University – Ithaca, New York

B.A. in Industrial and Labor Relations

Anticipated Graduation: May 2028

- Accomplishments: Girl Scouts USA National Delegate, Varsity Track & Field Athlete, and Founder of Sustainability Initiative
- Relevant Courses: Psychology of Work, Labor History, Microeconomics, and Intro to Industrial Labor Relations

PROFESSIONAL EXPERIENCE

Girl Scouts of The USA – *National Delegate* | Orlando, Florida

03/2022 – Present

- Served Girl Scouts of Ohio's Heartland as a National Delegate at the 56th National Council session
- Resented to an audience of 1,200 delegates, addressing policies on diversity and discrimination affecting scouts nationwide
- Advocated for initiatives aimed at improving diversity, empowerment, and equality, resulting in increased awareness among delegates.

Fashion for Life – *Founder* | Dublin, Ohio

06/2023 – Present

- Advocating for sustainable fashion through teaching others upcycling techniques to 7 different organizations and clubs
- Organizing 5 clothing swap events and provided rental options for special occasions
- Sharing 50+ detailed tutorials and ways to upcycle clothing through social media and a website

Red Cross – *Blood Donor Ambassador* | Powell, Ohio

08/2022 – 08/2024

- Managed the hospitality experience by offering refreshments to donors, thanking them for their contribution, and alerting staff immediately if a donor showed signs of feeling unwell
- Greeted and assisted 200+ donors throughout the donation process, ensuring a smooth and positive experience.

Girl Scouts of Ohio's Heartland – *Board of Directors member* | Columbus, Ohio

06/2021 – 06/2023

- Participated in discussion and decision-making regarding matters of the council including budget
- Led youth member team planning for the Dream Big project, and older scout retention initiatives Interacted with a wide range of accomplished Board members
- Contributed to decision-making processes impacting over 29,000 Girl Scouts in the central Ohio region

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

02/2025 – Present

Selected Case Experience:

- *Delivering an agile transformation approach to introduce a more accessible housing system to the bank (ongoing)*
 - Collaborating with a team of high-performing athletes to introduce new processes that improve the housing experience for residents (i.e., enhanced service delivery) to create innovative pathways for upward mobility
 - Transforming our current state analysis into a final 2-page recommendation report to drive implementation of our strategy across the bank, communicating the value of our strategy through a pitch deck/final presentation
 - Creating a roadmap to visually represent the team's multi-year strategy to ~5 stakeholders at Wells Fargo, demonstrating my growing understanding of workforce development & homeownership pathways in 2 slides

The Cornell Traditional Fellowship – *Fellow* | Ithaca, New York

08/2024 – Present

- Selected as a top student to participate in an activity for outstanding commitment to community service and work
- Dedicating 100+ hours of service including community service and campus service, positively impacting local organizations + campus initiatives
- Engaging in leadership and service initiatives to improve the community and school environment

Cornell Varsity Track & Field – *Athlete* | Ithaca, New York

08/2024 – Present

- Dedicating 20 hours per week to improving athletic performance in high jump and representing Cornell University in Ivy League and NCAA competitions
- Placed third place in the 2024 Ohio State Meet in the high jump with an overall personal record of 5'8"
- Balancing rigorous academics with athletic commitments, showcasing strong time management and dedication

Cornell's The Wardrobe – *Operations member* | Ithaca, New York

09/2024 – Present

- Streamlining inventory management processes, ensuring an efficient and organized system to provide professional attire to students.
- Assisting in planning and executing events, promoting accessibility to career resources, and enhancing student engagement.
- Collaborating with team members to maintain operations and improve outreach efforts, fostering a supportive and inclusive environment.

Mock Trial – *Witness Captain and President* | Dublin, Ohio

10/2020 – 05/2024

- Led a team of 30 members in preparing and presenting legal cases, fostering skills in public speaking, critical thinking, and teamwork
- Competed in mock trials as a witness, facing district, regional, and state teams, enhancing trial performance and strategic thinking
- Won the Best Witness award – 2022, 2023, 2024

Girl Up Club – *President* | Dublin, Ohio

08/2022 – 05/2024

- Empowered young girls to fight for equality in their daily lives. Educated members on current global issues impacting women and led discussions on what we can do to help
- Planned and conducted an event with five different speakers surrounding mental health and strategies for fostering resistance
- Fostered a collaborative and inclusive environment, mentoring club members and encouraging active participation in leadership

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Social impact, politics, coaching, public speaking, traveling, biking, and crocheting

TAKUNDA MHETE

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EDUCATION

University of Pennsylvania – Philadelphia, PA

B.S.E. in Systems Engineering | Minor in Engineering Entrepreneurship and Mathematics

Graduation Year: 2028

- Accomplishments: NCAA Division I Student-Athlete (Penn Track & Field – Jumps) Cambridge Learner's Award for the highest-scoring IGCSE Design and Technology project in Zimbabwe.

PROFESSIONAL EXPERIENCE

Black Wharton Consulting – *Analyst* | Philadelphia, PA

August 2024 – Present

- Conducted in-depth financial analysis to identify and evaluate funding opportunities for The Tiny Farm Wagon, ensuring alignment with strategic growth goals.
- Developed a comprehensive grant research strategy to maximize funding potential, targeting grants in wellness and arts sectors to diversify client revenue.
- Analyzed and optimized for-profit offerings, designing a membership model that increased revenue by 15%, enhancing long-term financial stability.

St John's Preparatory School – *Track and Field Coach* | Harare, Zimbabwe

January 2024 – April 2024

- Trained and mentored 50 track and field athletes (ages 5 to 13), refining techniques and fostering teamwork, leading to an undefeated season with all meets won.
- Designed tailored conditioning programs, enhancing athlete endurance and speed, resulting in a 20% improvement in team performance metrics.

Zimbabwe National Track & Field Team – *Long and Triple Jumper* | Harare, Zimbabwe

January 2021 – Present

- Secured a Bronze medal in the Triple Jump at the African Junior Championships, earning international recognition in competitive athletics.
- Achieved Silver in the Triple Jump at the Southern African Regional Games, reinforcing competitive dominance at the regional level.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- **Leveraging an innovation mindset to design ~5 housing affordability solutions for the bank (ongoing)**
 - Working on a high-impact team of scholar-athletes with various core disciplines to support the build, launch, and delivery of our strategy that introduces innovative housing solutions to solve affordability challenges.
 - Established the strategic direction of our approach by leading and participating in weekly all-hands meetings, helping to guide the execution of our matrixed priorities and evaluate the tactical possibilities available to us.
 - Designed and delivered the executive summary to 5+ stakeholders at Wells Fargo through a 1-minute pitch that defined our: (1) offering, (2) audience, (3) problem, (4) key differentiator, and (5) defined market/value.

Society of African Internationals at Penn – *First Year Ambassador* | Philadelphia, PA

August 2024 – Present

- Co-founded *The Missing Piece*, an initiative providing tailored one-on-one talks and counseling to uplift the mental well-being of students adjusting to life far from home.
- Connected over 50 incoming freshmen with campus resources and peer mentors before their arrival, ensuring a smoother transition and reducing initial adjustment challenges.
- Designed and hosted mental health-focused events that fostered a stronger support network, increasing student engagement by 30% and improving overall resilience.

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning.

LEO and Interact – *President* | Marondera, Zimbabwe

November 2021 – November 2023

- Raised over \$7,000 through various fundraising events, benefiting local orphanages, elderly homes, and schools for students with disabilities. Funds were allocated toward essential needs like food, school fees, and utility bills.
- Led and organized regular outreach activities, including bi-weekly visits to an orphanage and elderly home, as well as weekly sessions with children with disabilities at Kukura NeShungu School, engaging them in games, conversations, and creative activities.

ADDITIONAL SKILLS

- Skills and Language(s): Proficient in soldering.
- Programs: Basic proficiency in Java and Visual Basic.
- Interests: Safari Trips, Vocal Performance, Hiking, Baking, Cooking, Creative Writing.

William Xu

Chestnut Hill, MA

(650) 495-2057 | xuwil@bc.edu

EDUCATION

Boston College – Carroll School of Management

Chestnut Hill, MA

B.S. in Management, Concentrations in Finance and Accounting for Finance & Consulting

Expected May 2028

- **GPA:** 3.88 / 4.00
- **Relevant Coursework:** Intermediate Accounting, Principles of Economics, Financial Accounting, Excel

ATHLETICS

Boston College Fencing

Chestnut Hill, MA

Division I Men's Saber

Aug 2024 - Present

- **Current NCAA Record:** 19-4
- **Best Rankings:** 9th Cadet (U17), 23rd Juniors (U20), 35th Seniors (Olympic Team Qualification)
- Devote 20+ hours a week to practice, individual and team meetings, competitions and travel

WORK EXPERIENCE

Private Tutoring Services

Los Altos, CA

Founder, Tutor

Oct 2023 – Jun 2024

- Connected with parents and students at high school to set up half a dozen weekly paid tutoring sessions
- Tutored various levels of math courses between Algebra II Honors and Calculus to sophomores and up
- Consistently helped tutees improve by a full letter grade, earning excellent reviews from students and parents

The Fencing Center Summer Camp

San Jose, CA

Co-Organizer, Coach

Mar 2023 – Jun 2023

- Designed engaging curriculum, activities, conditioning and fencing drills for 20+ kids aged 6-14
- Partnered with The Fencing Center to provide students with gear and facilities free of charge
- Leveraged network as a high-ranked fencer to market and advertise the camp to increase accessibility for new students and grow the community, retaining ~30% of students to continue participating in fencing

LEADERSHIP EXPERIENCE

Boston College Investment Club

Chestnut Hill, MA

Technology, Media and Telecommunications Analyst

Sep 2024 – Present

- Advise a student-managed investment fund with ~\$1.3M AUM on long-only public equity investments, conducting analysis across 7 sectors to enhance diversification, mitigate risk and outperform the market
- Collaborate with 18 analysts and leadership team at weekly meetings to research and evaluate viability of current and future investments in TMT portfolio, ensuring strategic decision-making and long-term growth
- Develop comprehensive buy pitches for TMT companies like ASML to pitch to an audience of 200+ general members, analysts and e-board members to drive informed portfolio decisions

Sales and Trading Association

Chestnut Hill, MA

Member

Sep 2024 – Present

- Engaged in skill development workshops and guest speaker seminars to explore diverse career opportunities
- Collaborated with peers and e-board members in weekly meetings to analyze market trends, evaluate economic data, discuss macroeconomic factors and foster deeper understanding of public markets

SKILLS, ACTIVITIES & INTERESTS

Languages: Proficient in Mandarin

Technical Skills: Python, Java, FactSet, Bloomberg Terminal

Activities: Tutor at Los Altos High School Tutorial Center

Interests: Exploring Japan, Breaking Bad, Chess, Broncos and Warriors Fan, Texas Hold'em and PLO Poker

ZANDER J. EALY

[LINKEDIN PROFILE](#) • (309) 235-9527 • E.ZANDER@WUSTL.EDU

EDUCATION

Washington University – St. Louis, Mo

B.S. in Biomedical Engineering | B.A. in Marketing

GPA: 3.16 /4.0

Graduation Year: 2028

- Relevant Courses: Intro to Biomedical Engineering
- Accomplishments: NCAA DIII Student-Athlete (Football)

PROFESSIONAL EXPERIENCE

Moline High School Sports Camps – *Camp Leader* | Moline, IL

June 2020 – August 2024

- Organized and led youth sports camps, demonstrating strong leadership and the ability to manage diverse groups while ensuring an environment where kids could learn and have fun playing sports.
- Fostered a passion for sports in the next generation of athletes by teaching fundamentals, fostering positivity, and encouraging teamwork to fuel young athletes' love for sports.
- Prioritized safety by communicating effectively with co-workers, paying attention to campers during drills, and being decisive when issues arose, creating an environment where kids could grow both mentally and physically.

Pinnacle Country Club – *Outdoor Operations* | Milian, IL

July 2022 – June 2024

- Assisted country club members by providing personalized service, ensuring a welcoming atmosphere, and promptly addressing concerns to enhance overall member satisfaction.
- Successfully organized and ran golf outings by meticulous planning, effective communication with superiors, and anticipating participants' needs, ensuring smooth, enjoyable experiences for all attendees.
- Maintained clean carts and a tidy golf range by regularly sanitizing equipment, organizing range balls, properly storing carts, and keeping the area free of debris, ensuring a pleasant experience for golfers.

Moline Little League – *Umpire* | Moline, IL

June 2019 – September 2020

- Communicated clearly with players and coaches, managing on-field conflicts professionally and maintaining focus to make accurate calls that upheld the integrity of the game.
- Consistently applied rules, maintained composure under pressure, and demonstrated a thorough understanding of the game, fostering an environment where players could compete fairly and with respect.
- Collaborated effectively with colleagues by respecting one another, meeting to resolve disputes, and maintaining a unified approach in enforcing the rules, creating an environment where players could shine.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow; Scrum Master* | Remote

February 2025 – Present

Selected Case Experience:

- **Leading scrum team of 6 student-athletes tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months (ongoing)**
 - Selected by leadership to serve as Scrum Master, orchestrating 1-2 sprint planning meetings each week, effectively optimizing 5+ workstreams against a 6-week project deadline + implementing a burndown chart in AirTable to ensure we meet 100% of deadlines
 - Strategically assigning teammates to 5 critical sprints—planning, execution, control, monitoring, and closure—based on their unique skills/expertise, maximizing our efficiency while conducting a thorough workflow analysis to proactively identify/reduce bottlenecks
 - Actively managing the team's sprint backlog, meticulously outlining deliverables for each sprint with ~10 tasks each, ensuring alignment across team + providing a clear visual representation of their role/s, empowering them to stay focused and productive
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, empowering and driving the entire team toward excellence and continuous improvement

Heart of Hope Food Bank – *Volunteer* | Rock Island, IL

July 2023 – Present

- Packed food with attention to detail, effective communication, and compassion, ensuring each package met the needs of individuals and families while fostering a sense of community and support.
- Organized donations by sorting, maintaining inventory, and ensuring proper storage, creating an efficient system for quick, equitable distribution to those in need.
- Lifted and transported food using physical strength, careful communication with other volunteers, and attention to surroundings, ensuring food wasn't damaged while maintaining a safe environment for volunteers.

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote | Rating: Very Strong

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 50+ others in weekly mock interviews to proactively implement learnings from 3 modules + ~10 hours of instruction on behavioral/technical/hybrid interview preparation.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

SKILLS & INTERESTS

- Skills: Time Management | Coachability | Accountability | Interpersonal Skills
- Programs: Autodesk: Revit/Fusion | Python | Google Sheets/Docs/Slides | Microsoft Excel/Word
- Interests: Sports, Exercise, Outdoor Recreations, Movies, Video Games