

Abhinav Potluri

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Education

Washington University in St. Louis

St. Louis, MO GPA: 4.0 (In Progress)

Degree: Pursuing a dual degree in Finance and Marketing with a particular interest in Investment Banking

Skills: Financial Markets, Corporate Finance, Investment Analysis, Marketing Strategy, Data Analysis, Excel, Python

Experience

Software Company Assistant For MHK Tech Inc.

05.01.21-08.01.21, 05.01.22-08.01.22, 05.01.23-08.01.23

- Managed 50+ software version documents, ensuring accuracy and efficiency, requiring strong analytical skills and attention to detail
- Tracked software updates, creating detailed version logs and release notes
- Synthesized feedback from 200+ users, leading to a 15% improvement in product development efficiency
- Acted as a trusted advisor by managing software updates and ensuring world-class execution in document management and product development.

Community Service - Service Trust in Kondapalli, India

06.06.24 - 08.01.24

- Led a team of 10 volunteers in organizing weekly food distribution for 300+ people, demonstrating strong leadership and organizational skills
- Assisted in care for 50+ patients at Joni Kumari Lions Eye Hospital
- Developed system reducing delivery wait times for food distribution
- Built long-term relationships and delivered results in a dynamic, diverse, and meritocratic environment by leading a team of volunteers and optimizing distribution processes.

WashU Varsity Football Player

08.13.23 - 11.23.27

- Recruited as an incoming player with Division 1 offers, demonstrating high potential and skill as a football player who is on track to become a key player in the coming year
- Building strong relationships with teammates contributing to a positive team culture
- Helping guide future recruits through the hurdles of college football recruiting
- Committed to fostering a dynamic and meritocratic team culture, guiding future recruits, and building long-term relationships with teammates and coaches.

Harvard CS50

05.01.21-08.01.21

- Completed Harvard CS50, gaining proficiency in C, Python, and SQL, while applying computational thinking to solve complex problems
 - Built web project with integrated front-end and back-end technologies
 - Applied algorithmic thinking to solve complex problems, including optimizing search algorithms and designing efficient data structures
-

Honors/Awards

National Football Foundation Team of Distinction (2024)

- Selected as one of 80 Scholar-Athletes nationwide for excelling in academics, athletics, and community service
- Currently on display at the National College Football Hall of Fame (Atlanta, GA) for displaying scholarly achievements while being a leading player both on and off the field

Houston TD Club Scholar-Athlete of the Year (2024)

- Awarded a prestigious scholarship for being the top-performing student-athlete in the Houston district
- Delivered a keynote speech during the awards ceremony, discussing leadership, commitment, and community engagement
- Winner is selected by the presidents of the University of Houston, Rice, Texas Southern, and Houston Baptist, further highlighting the competitive nature and honor of the award

30+ Football Offers from Prestigious Institutions

- Received offers from top institutions, including MIT, Carnegie Mellon, UChicago, and Washington University in St. Louis, reflecting outstanding athletic and academic potential
- Proven ability to excel under pressure in both athletic and academic environments, contributing to a broad set of transferable skills

ALICIA S. GUO

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EDUCATION

Harvard University – Cambridge, MA

GPA: 3.9/4.0

B.A. in Economics | Minor in Energy & Environment | ACT: 35

Graduation Year: 2028

- Relevant Courses: Ec10a: Introduction to Microeconomics, Ec10b: Introduction to Macroeconomics, Stat 100: Introduction to Statistics and Data Science, GenEd 1137: The Challenge of Human Induced Climate Change: Transitioning to a Post Fossil Fuel Future

PROFESSIONAL EXPERIENCE

FirmaFit LLC – *Co-Founder* | Cambridge, MA

08/2024 – Present

- Developed and launched FirmaFit (<https://www.firmafit.net>), a private, data driven, collaborative wearable built for injury prevention and team performance optimization, with the ultimate goal of expanding into industries such as construction, military, and medical fields.
- Secured an \$11k of funding from the Medici Grant (1517) and validated market demand with 100% of interviewed athletes and coaches expressing willingness to use or recommend the product.

The Player's Club Golf Course – *Business & Sales Intern, Assistant to General Manager* | Beijing, China

06/2024 – 08/2024

- Spearheaded the redesign and implementation of streamlined marketing strategies to enhance outreach, leveraging data analytics and member engagement tools to optimize communication with 1,000+ members.
- Negotiated and secured \$500K+ in sponsorships and marketing deals by conducting market research, preparing persuasive pitch decks, and engaging in bilingual (English & Mandarin) negotiations, expanding the club's financial partnerships and brand visibility.

Massachusetts State House – *Tour Guide & History Specialist* | Boston, MA

06/2021 – 08/2023

- Designed and conducted 100+ in-depth tours on Massachusetts history, governance, and architecture, tailoring content for diverse audiences—including legislators, educators, and international visitors—to increase civic engagement and historical awareness.

Special Olympics Massachusetts – *Officer* | Boston, MA

2019 – Present

- Lead and facilitate sporting events for athletes with intellectual disabilities, organizing training sessions, volunteer coordination, and public awareness campaigns to promote inclusivity and combat discrimination in sports.
- Collaborated with Special Olympics leadership to implement strategic initiatives, securing community partnerships and fundraising support, contributing to greater accessibility and advocacy for intellectually disabled athletes.

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – *Winter Fellow* | Remote

January 2025 – Present

- Selected for Phase 1 of an exclusive fellowship for top college athletes, competing against 200+ peers in weekly mock interviews to apply insights from 3 modules and 10+ hours of prep, analyze mock interview results from Fortune 500 HR professionals, using feedback to improve and submitting a self-evaluation to show commitment to learning
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

Harvard Women's Varsity Volleyball Team – *Player, Outside Hitter* | Cambridge, MA

08/2024– Present

- Balanced the demands of being a high-achieving student at a high academic institution with the time commitment of a D1 athlete (30+ hours/week), improving time management and the ability to overcome adversity.

Groton Diversity and Inclusion Committee – *Board Member* | Groton, MA

09/2022– 06/2024

- Led school-wide gatherings on race, religion, gender, and socioeconomic issues, fostering a safe space for dialogue and inclusivity.
- Developed initiatives to educate students and faculty on systemic inequities, collaborating with administrators to influence school policies and strengthen diversity efforts.

Groton Admission & Communication Office – *Prefect* | Groton, MA

09/2023 – 06/2024

- Represented Groton School at Open House events, Revisit Days, and Opening Days, delivering compelling speeches and engaging with prospective families to showcase the school's academic and cultural environment.
- Managed and trained a team of student tour guides, providing guidance on communication and public speaking to ensure effective campus tours.
- Curated and streamlined content for Groton's website and Instagram, crafting posts to strengthen branding and broaden audience engagement.

Groton School Yearbook – *Editor-in-Chief* | Groton, MA

05/2023 – 06/2024

- Directed a team of writers, designers, and photographers to produce a comprehensive yearbook capturing Groton's diverse student life, athletics, and academics, ensuring a professional and cohesive final product.
- Oversaw layout design and editorial decisions, streamlining workflow and quality control measures to successfully meet publishing deadlines

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Mandarin Chinese (native), Latin (AP Level)
- Interests: Economics, Finance - Investment Banking (Financial Sponsors, Healthcare, Natural Resources), Sustainable Investments

Anikwe Duru

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EDUCATION

University of Pennsylvania, Wharton School

May 2028

BSc in Economics, Concentrations in Finance and Management

- *Relevant Coursework:* Business Economics, Business Statistics, Managerial Economics, Management, Calculus I
- *GPA:* 4.00/4.00

Division 1 Varsity Athlete | Men's Track & Field

Collegiate Honors & Awards: 2025 Dartmouth Investment and Philanthropy Program Competition Freshmen Showcase Finalist, 2024 BlackGen Capital Winter Summit Winner, #7 All-Time at UPenn in the 60-Meter Dash, Adventis Financial Modeling Scholarship

PROFESSIONAL EXPERIENCE

Harbor Street Capital, *Private Equity Spring Analyst*

January 2025 - Present

- Evaluate 15-20 industrial companies (\$5-10M Rev) each week to develop correspondence around areas of vision.
- Take part in diligence calls with targets, covering their infrastructure, revenue model, retention, and pathways for growth.
- Learn from HSC's Ex-Goldman managing partners in weekly hour-long sessions, developed from their careers in banking.

Extern (PwC International Ltd), *PwC Remote Consulting Extern*

January 2025 - Present

- Obtain consulting skills in a 7-week program focused on analyzing key issues for nonprofit and social justice organizations.
- Receive mentorship from PwC professionals while learning skills including impact assessment and strategic positioning.

BlackGen Capital, *Analyst*

September 2024 - Present

- Pitched FTG.TO | LONG for the BlackGen Fund, winning 1st place out of 32 teams at the National Winter Summit.
- Participated in a 10-week educational series learning accounting, DCF and LBO valuation, and stock analysis.

Black Wharton Consulting, *Consultant*

September 2024 - Present

- Conduct in-depth market research and data analysis to consult pro-bono for Philadelphia black-owned businesses.
- Created a strategic plan to enhance key outreach and funding platforms for Grassroots LEGS, a 501(c)(3) in Philadelphia.

NextGen Chess LLC, *Founder & CEO*

May 2023 - Present

- Design and facilitate chess programs for youth in under-resourced communities and schools in Washington, D.C.
- Established partnerships with Kids Elite Sports, the U.S. Chess Center, Washington Jesuit Academy, and San Miguel School.
- Partnered with two new schools serving under-resourced youth in Washington D.C. and donated 14 chess sets in 2024.
- Organized a 37-player, city-wide tournament in 2023, utilizing proceeds to purchase 20 chess sets for D.C. schools.

EXTRACURRICULAR EXPERIENCE

University of Pennsylvania Track & Field, *Varsity Athlete*

September 2024 - Present

- Train for and compete in the multi-event disciplines (decathlon, heptathlon) for the varsity Track & Field team.
- Collaborate with fellow student-athletes to foster leadership in the Penn Athletics Wharton Leadership Academy (PAWLA).

Black Wharton Undergraduate Association, *Board Member & H.E.M.M. Conference Co-Chair*

September 2024 - Present

- Coordinate initiatives to strengthen students' careers at UPenn through mentorship, networking activities, and events.
- Lead a team of 10+ members to organize and execute the 39th annual Howard E. Mitchell Memorial Conference at Wharton.

Make a Play Foundation, *MAP x Bank of America Formula 1 Fellow*

September 2024 - Present

- Engage in a 2-part fellowship for high-achieving college athletes interested in finance and the revenue businesses.
- Competing in a national case competition helping BofA advise a PE firm on the acquisition of an emerging healthcare company.

Wharton Investment & Trading Group, *Member*

September 2024 - Present

- Learn key investment principles and technical attributes of valuation through weekly club meetings and discussions.
- Cooperate with other club members to analyze market trends and company financials to identify investment opportunities.

Other Activities: BLK Capital Management, Wharton Undergraduate Finance Club, Wharton Successful Transition and Empowerment Program (S.T.E.P.), INROADS Internship Program, Goldman Sachs Possibilities Summits, Deutsche Bank Freshman Insight Series, Oliver Wyman First-Year Immersion Program, PwC Access Your Potential

SKILLS AND INTERESTS

Key Expertise: Microsoft Office (Excel, PowerPoint, Word) | CapIQ Terminal | Public Speaking | Corporate Teamwork & Leadership

Languages: English - Native Fluency | Spanish - Professional Working Proficiency

Interests: American Football (Baltimore Ravens) | Texas Hold'em Poker | Hip-Hop Music Production | Chess | Sneakers & Streetwear

ASHLEY M. YANG

amy44@cornell.edu | +1-929-286-1777 | New York, NY

EDUCATION

Cornell University, College of Arts & Sciences

B.A. in Economics

GPA: 4.14

Ithaca, NY

Expected Graduation May 2028

Stuyvesant High School

GPA: 96.5 | ACT: 35 | National Merit Scholarship Finalist

New York, NY

Sep 2020 - Jun 2024

PROFESSIONAL EXPERIENCE

JPMorgan Chase

Leveraged Finance Intern

New York, NY

Jun 2024 - Aug 2024

- Evaluated financial documents and created pitch deck under the guidance of vertical staffers
- Conducted industry and market research on non-investment grade companies using financial documents
- Shadowed the Natural Resources vertical and assisted in client calls and deck preparation

New York Police Department (NYPD)

Information Technology Intern

New York, NY

Jun 2023 - Aug 2023

- Assisted information technology consultants in completing interoffice requests across departments
- Troubleshooted technical equipment used by various bureau divisions and members of the NYPD

NYC Department of Veterans' Services

Intern

New York, NY

Jun 2022 - Aug 2022

- Planned and managed 4 outreach events serving the veteran community throughout NYC
- Analyzed veteran housing and resource data to identify 10 trends in vacancy timelines and availability

NYU Prison Education Program Research Lab

Intern

New York, NY

Sep 2021 - May 2024

- Conducted research on the costs of incarceration and contributed to book published by NYU faculty
- Interviewed and transcribed over 50 interviews with formerly incarcerated individuals and family members

Community Food Advocates

Youth Advocate Lead/Intern

New York, NY

Jan 2020 - May 2024

- Researched policy reform, city budgeting, and school food resources in the NYC public school system
- Led advocacy initiatives for food equity and testified before City Council members during budget hearing

EXTRACURRICULAR EXPERIENCE

Cornell Financial Analysts

Analyst

Ithaca, NY

Sep 2024 - Present

- Underwent 10-week educational series on accounting, valuation methods, and professional development
- Creating stock pitches and conducting industry research for the Healthcare Sector Group

Cornell University NCAA Division 1 Fencing

Fencer

Ithaca, NY

Sep 2024 - Present

- Representing the Cornell NCAA Fencing Team on the Student Athlete Advisory Committee
- Member of USA International Cadet World Team (2023), represented USA in France and Romania

Stuyvesant High School Student Government

Deputy Chief Financial Officer

New York, NY

Sep 2021 - Jun 2023

- Managed an annual budget of \$180,000 and handled budget requests for over 200 student organizations
- Spearheaded community outreach program to secure business sponsorships for school-wide events

Stuyvesant High School Big Sib Program

Big Sib

New York, NY

Aug 2022 - Jun 2024

- Mentored 30 freshmen in time management, organization skills, and relationship-building
- Facilitated orientation sessions and bi-weekly meetings for 800 underclassmen during the academic year

SKILLS AND INTERESTS

- **Skills:** Microsoft Word, Powerpoint, Excel, and basic financial modeling
- **Interests:** Football, basketball, baking banana bread, and The Amazing Race

CLAIRE C. LINGLE

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EDUCATION

University of Virginia – Charlottesville, VA | D1 Women's Rowing Team
B.S. in Commerce | Minor in Spanish | ACT: 33

GPA: 3.7/4.0

Anticipated Graduation: May 2028

- Relevant Courses: Introduction to Commerce, Microeconomics

PROFESSIONAL EXPERIENCE

Beasley and McCusker Communications – PR Intern | Palo Alto, CA

06/2022 – 09/2022

- Compiled and organized client bios for award submissions, streamlining the process for over 15 clients, resulting in a 30% increase in successful award nominations.
- Assessed and analyzed potential clients' products and backgrounds, evaluating over 50 companies
- Monitored clients' online presences to keep their information updated

The Agnes Irwin School – Writing Center Tutor | Villanova, PA

09/2022 – 05/2024

- Reviewed and provided detailed feedback on over 100 student essays, enhancing clarity and structure, which contributed to a 20% improvement in overall class grades.
- Collaborated with the faculty to understand how to best aid students struggling with writing skills
- Trained and mentored 10 new Writing Center tutors, equipping them with key tutoring strategies

The Agnes Irwin School – Middle School Math Tutor | Villanova, PA

01/2021 – 03/2024

- Designed and implemented personalized lesson plans for 8 students, addressing individual needs and improving math performance, resulting in a 15% average increase in test scores.
- Monitored and evaluated student progress through regular assessments and feedback, tracking performance for 8 students, resulting in an improvement in overall academic achievement.
- Provided clear explanations of complex mathematical concepts, enhancing student confidence and problem-solving skills.

LEADERSHIP & COMMUNITY DEVELOPMENT

The Agnes Irwin School – Rowing Team Captain | Villanova, PA

09/2023 – 06/2024

- Led and motivated a team of 20 members through clear communication and strategic goal-setting, improving team productivity and fostering a culture of excellence.
- Mentored teammates by providing guidance and support, promoting skill development and maintaining high morale during challenging situations.
- Represented the team at 15 events and meetings, acting as a liaison between coaches, members, and external organizations, which enhanced collaboration and led to securing 3 new boats.

The Agnes Irwin School – Head of STEM Club | Villanova, PA

09/2022 – 05/2024

- Coordinated and led weekly STEM club meetings for 25+ students, fostering engagement through hands-on projects, resulting in an increase in student participation and completion of 5 major projects.
- Collaborated with faculty to secure resources and guest speakers enhancing the club's impact and opportunities.
- Developed and implemented outreach initiatives to promote STEM education within the school and community, increasing awareness and participation in STEM activities.

The Agnes Irwin School – Head of World Affairs Club | Villanova, PA

09/2023 – 05/2024

- Organized and facilitated weekly debates and discussions on global issues for 15 members, enhancing critical thinking and raising awareness of international affairs, which led to a 75% increase in member engagement
- Planned and executed events such as Model UN simulations to enhance understanding of diplomacy and global policy.
- Developed educational resources and presentations on current global events, enhancing members' knowledge and encouraging informed discussions on international topics.

The Agnes Irwin School – Senior Editor of Skirt Fashion Magazine | Villanova, PA

09/2022 – 09/2024

- Led a team of 8 editors in planning, writing, and editing content for a monthly publication, producing 10+ engaging articles each issue, which increased readership by 25%.
- Developed editorial guidelines and mentored junior editors, enhancing the consistency and professionalism of the publication while fostering a collaborative team environment.
- Coordinated and managed deadlines for multiple editorial projects, ensuring the timely publication of each issue while maintaining high standards of content accuracy and creativity.

NON-TECHNICAL SKILLS & INTERESTS

- Languages: English and Spanish
- Interests: Finance, International Affairs, and Politics
- Biggest Sports Lesson: You must push for success with humility and deep respect. Approach each race with seriousness and passion and go with your teammates, you are never fighting alone.

Connor T. Liang

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EDUCATION

Harvard University – Cambridge, Massachusetts	09/2024 — 05/2028
B.A. in Economics Minor in Environmental Science and Public Policy	GPA: 3.42
<ul style="list-style-type: none">• <u>Activities</u>: Harvard Varsity Fencing Team• <u>Relevant Courses</u>: Microeconomics, Confronting Climate Change	
Classical Academy High School – San Diego, California	08/2020 — 06/2024
<ul style="list-style-type: none">• Class rank: #3• <u>Activities</u>: All-Male Dance Team Captain	GPA: 4.58

PROFESSIONAL EXPERIENCE

C-Kicks – <i>Founder of Independent Entrepreneurship Project</i> San Diego, California	08/2019 — Present
<ul style="list-style-type: none">• Achieved impressive revenue generation of over \$80,000 by successfully selling exclusive, limited-edition items including sneakers, streetwear, and handbags, effectively capitalizing on their exclusivity and appeal to a niche market• Devised and executed a customer appreciation bonus plan that resulted in a 60% increase in client retention, demonstrating an understanding of customer satisfaction and the importance of fostering long-term relationships• Leveraged a diverse range of sales platforms (5+ platforms) to reach a wider audience, both domestically and globally, ensuring timely delivery and providing exceptional customer service	
Tim Morehouse/Harvard Coaches and Olympians Sleepaway Camp – <i>Camp Counselor</i> Southborough, MA	08/2023 — 08/2024
<ul style="list-style-type: none">• Coached and mentored 15+ fencing athletes ages 10-15, providing individualized guidance and support to enhance their skills, techniques, and overall performance• Collaborated with 10 other coaches and counselors to create effective drills and lesson plans to ensure skill development for all fencers• Organized and directed camp tournaments for 200 fencers, enforcing respect, sportsmanship, and healthy competition among campers	
Laguna Fencing Center – <i>Assistant Coach</i> Laguna Beach, California	09/2020 — 06/2024
<ul style="list-style-type: none">• Led and coached beginner, intermediate, and advanced classes of 30 fencers, ensuring structured and effective practices• Organized training schedules and collaborated with coaches to prepare students for local and regional competitions• Coached 10+ top 8 finalists at regional tournaments, providing constructive feedback to ensure their success	
Scraps2Sparkle – <i>Founder</i> San Diego, California	09/2022 — 05/2024
<ul style="list-style-type: none">• Founded a nonprofit initiative to collect and recycle broken fencing blades from local clubs, advancing environmental sustainability• Partnered with fencing clubs in Southern California to streamline the collection, recycling, and repurposing process, maximizing impact and efficiency• Managed operations, logistics, and community outreach efforts, ensuring seamless execution and maximizing engagement with the Southern California community	
USA Fencing – <i>National Referee</i> Nationwide	05/2017 — 12/2023
<ul style="list-style-type: none">• Officiated at local, regional, and national fencing tournaments, ensuring proper calls, maintaining the integrity of the competition• Led and coordinated a team of 10 referees, ensuring an efficient and timely event• Demonstrated strong decision-making and attention to detail while managing high-pressure situations and resolving disputes effectively	

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Harvard Varsity Fencing Team – <i>Starter</i> Cambridge, Massachusetts	09/2024 — Present
<ul style="list-style-type: none">• Committed over 30 hours per week to training and traveling for meets, all while successfully managing a full academic course load• Coordinated team outings once a month to enhance overall team bonding and cohesion	
USA Fencing – <i>Team USA Fencer</i> San Diego, California	07/2015 – Present
<ul style="list-style-type: none">• Nationally ranked #1 in multiple seasons, 19x National Medalist, including 7x Gold Medalist• 4x USA National Team Member and placed 5th at 2022 World Championships	
All-Male Dance Team – <i>Captain</i> San Diego, California	08/2023 – 05/2024
<ul style="list-style-type: none">• Led a team of 15+ members, overseeing team rehearsals, managing logistics, and coordinating three showcases a year• Collaborated with the women's dance team to create joint events and performances, fostering cross-team engagement and strengthening inter-team relationships	

ADDITIONAL SKILLS

- Skills and Language(s): ASL (Intermediate), Mandarin (Advanced)
- Programs: Microsoft Office, Excel, Powerpoint, Word
- Interests: World food and culture (20+ countries), cooking, Basketball, Golf, Tennis, Formula 1

Dylan Ngwa

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EDUCATION

Hamilton College, *B.A. in Economics, B.S. in Physics, minor in Government* | GPA: 3.5/4.0 | Clinton, NY | May 2028

Relevant Courses: Macroeconomics, Microeconomics, Principles of Economics, Data Science & Statistics, Computational Physics

St. Paul's School, GPA: 3.92/4.00 | Concord, New Hampshire | June 2024

PROFESSIONAL EXPERIENCE

BLK Capital Management, *Equity Research Analyst* | Remote | January 2025–Present

- Collaborated with 7 other members of the managements Winter Cohort to present a Cava stock pitch, analyzing key risks and catalysts
- Selected to engage in a semester-long educational program that provided the foundation for creating financial models, stock pitching, industry analysis tools, accounting, and the fundamentals of risk management

Bank of America, *MAP Investment Banking Analyst Skills Challenge Participant* | Remote | January 2025–March 2025

- Presented a recommendation for Bank of America's Global Corporate and Investment Banking Division to advise a corporation looking to acquire a smaller lucrative company estimating DCF and avoiding over-leverage by targeting Debt-to-EBITDA Ratio of less than 3x.
- Creating basic comparative stock analysis modules for high school students with prospective futures in the field of finance and economics using P/E multipliers and P/B ratios
- Conducted P.E.S.T.E.L analysis to assess the investing climate, providing insights into external factors affecting the market

NBC Sports, *Olympics Guide* | Paris, France | August 2024

- Collaborated with an international team to coordinate events and assist media teams at NBC Sports during the 2024 Paris Olympics.
- Guided spectators, troubleshooted issues, and shadowed journalists and reporters to ensure smooth operations.
- Developed strong communication and problem-solving skills while working in a fast-paced and dynamic environment.

LEADERSHIP AND EXTRACURRICULAR EXPERIENCE

Make A Play Foundation, *Formula 1 Fellow* | Remote | January 2024 – March 2024

- Selected to complete an 8-week fellowship for first generation student athletes that specializes in interview preparation, investment banking knowledge, resume building, and business networking/communications

Hamilton College Varsity Football, *NCAA Division III Student-Athlete* | Clinton, NY | August 2024 – Present

- Dedicated 20-25 hours a week to afternoon practices, analyzing film, and creating strategic defensive gameplans while balancing academic workload

Hamilton College Investment Club, *Senior Research Analyst* | Clinton, NY | September 2024 – Present

- Serving as one of the Senior Research Analysts tasked with conducting in-depth research on stocks, bonds, ETFs, and other investment vehicles
- Guide Junior Research Analysts by hosting workshops for research strategy and development
- Delegate research tasks

Varsity Tutors, *Math and Physics Tutor* | Remote | May 2024 – Present

- Online tutor currently tutoring upper-level high school students advanced Physics and Mathematics
- Contributed to the creation of a non-profit initiative with the focus of getting under resourced kids extra help in STEM courses
- Trained and equipped tutors with necessary skills and planning for tutees, which resulted in a 100% improvement in test scores, in-class participation, and willingness to learn

Harvest on the Vine, *Pantry Coordinator* | Boston, MA | June 2021 – Present

- Coordinated bi-weekly food deliveries and volunteer outreach programs for Harvest on the Vine food pantry, serving underprivileged households throughout the greater Boston area

SKILLS, ACTIVITIES, INTERESTS

Technical Skills: Proficient in Microsoft Office Excel, PowerPoint, and Stata

Language(s): Bilingual proficiency in English and French, Intermediate proficiency in Spanish,

Volunteering: Callanan Law, Harvest on the Vine, St. Mary – St. Catherine of Siena Parish

Interests: Real Estate, Cryptocurrency, Electrical Engineering, AI, Progressive Rock and Jazz, Mindfulness & Meditation

GRACIE M. BUTLER

Gracie Butler • (984)244-9564 • gracie.butler@duke.edu

EDUCATION

Duke University – Durham, NC

GPA: 4.0/4.0

B.A. in Psychology | Graduation Year: 2028

- Accomplishments: Public Speaking Regional Finalist, Head of Front of House and member for five years, Head of Medical Society, Head of Sustainability Committee, 3rd Form Prefect, Inclusion Ambassador, Assistant Teacher.
 - Relevant Courses: Economics 101, Psychology 101, Race Religion Gender and Power.
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PROFESSIONAL EXPERIENCE

Knight Frank – *Work Experience* | London, UK

08/2022 – 08/2022

- Visiting student accommodation buildings from different companies, saw which areas of the market were oversaturated and met many different clients, thus improving communication skills. Filled in comparative data sheets between these different companies with different room prices, and calculated profits.

Student Roost – *Work Experience* | London, UK

07/2023 – 07/2023

- Visited and examined a potential area for a new accommodation plot, handed out research forms, gathering information about the area, then updated their database with new tenant information based on these surveys.

Frimley Park Hospital – *Work Experience* | Camberley, UK

05/2023 – 05/2023

- Visited their two sister clinics (Hook Surgery Clinic and The Meads Clinic) and shadowed four different people from different professions, sitting in on many consultations. Gained insight into the operations of how a hospital runs and patient experience.

Avon Lodge Veterinary Group – *Work Experience* | Salisbury, UK

05/2023 – 05/2023

- Worked at reception, sat in on surgeries and clinic appointments, cleaned kennels, and prepared many surgery tables. This improved my communication skills with clients, and gave me experience in a pressured environment.

Surbiton Hockey Club – *Volunteer Coach* | Surbiton, UK

01/2022 – 01/2023

- Organised a training schedule for each day and thus set up the pitches specifically, communicated this with 20 other coaches thus leading the group of 200 children successfully through practice sessions.
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LEADERSHIP & COMMUNITY DEVELOPMENT

GVI – *Volunteer* | Phang Nga, Thailand

08/2023 – 08/2023

- In a Burmese learning centre, built and painted a classroom, created a fundraiser and taught many kids English to improve the education of these children. Also in the Royal Thai Navy Sea Turtle Conservation centre, cleaned and medicated turtles and participated in beach clean ups to help the local volunteers.

North Hampshire General Practitioners – *Coordinator* | North Hampshire, UK

06/2023 – 06/2023

- Lack of work experience opportunities for high school children, so set up a programme between North Hampshire GP and my high school by setting up meetings with staff, coordinating a schedule and transport links, promoted this at school, enabling 15 students to sign up in one year.

Stay At School – *Volunteer* | London, UK

01/2021 – 01/2022

- For the Nepalese charity Stay At School, designed and sold branded pyjama bottoms at school through promotional bake sales, emails, and speeches, ultimately raising £500.

Wellington College – *Volunteer* | Crowthorne, UK

01/2023 – 01/2024

- Peer mentored three girls from Wellington College in Bangkok and Huili Shanghai, navigating them through the processes of going into high school by offering them personal experience, listening to their interests and guiding them based on their passions.
 - Action, Context, End Goal (25-30 words)
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PROFESSIONAL EXPERIENCE

- Skills and Language(s): Public speaking, inclusion ambassador, school tour guide
- Programs: N/A
- Interests: Sports, reading, travel, baking

Kailee S. See

LINKEDIN: www.linkedin.com/in/kailee-see777 • (203) 705-8710 • kaileesee77@gmail.com

EDUCATION

University of Chicago – Chicago, IL

GPA: 3.6/4.0

B.A. in Business Economics & Data Science | Minor in Statistics | ACT: 34/36 | SAT: 1500/1600 | Expected Graduation Year: 2028

- **Accomplishments:** National Merit Finalist (2024), “A” Honor Roll (2020-24), All-American USA Lacrosse Academic Team (2023), National Honors Society (2022-24), World Language Honors Society (2022-23), John Hersey’s Top PSAT scorer (2022-23)
- **Relevant Courses:** Microeconomics, Macroeconomics, Calculus II

PROFESSIONAL EXPERIENCE

StandOut Search – *Intern* | Chicago, IL

02/2025 – present

- Contributed to the development and execution of strategies to build and maintain relationships with key corporate partners
- Identified new business opportunities and supported efforts to strengthen client engagement including drafting professional correspondences

Make a Play “Formula 1 Fellowship” – *Virtual Intern*

01/2025 – present

- Selected for the highly competitive program for high-achieving student-athletes at leading universities, focused on exploring career paths in Fortune 500 industries, network and compete in a case competition with MAP’s industry-leading partners

CKS Pro – *Virtual Intern* | Florida

2020 – 2024

- Performed inventory procurement duties to support the business (health and wellness supplements) as well as data entry and supply chain analysis for inventory management

Mia’s Wish – *Sales Associate* | Schaumburg, IL

06/2024 – 09/2024

- Managed sales and register duties while focusing on providing excellent customer service
- Processed orders and order forms efficiently to ensure smooth store operations

Village of Arlington Heights – *Intern* | Arlington Heights, IL

05/2023 – 06/2023

- Focused on the budget management aspect for large scale construction projects

LEADERSHIP & COMMUNITY DEVELOPMENT

Uchicago Women’s Varsity Lacrosse – *Player* | Chicago, IL

08/2024 – present

- Compete at a high level in NCAA Division III, contributing to team success through dedication, athleticism, and play
- Balance rigorous academic schedule with commitment to athletics, demonstrating time management and discipline

Women in Business – *General Member* | Chicago, IL

09/2024 – present

- Participate in networking events and professional development workshops to enhance leadership and career skills
- Collaborate with a diverse group of professionals to advocate women’s advancements in the business world

Discover Leadership Pre-Orientation – *Participant* | Chicago, IL

09/2024 – 09/2024

- Selected for the competitive program at UChicago, engaging in leadership development activities, networking with administrators and alumni
- Explored examples of leadership across various fields such as business, government, and nonprofits

John Hersey Women’s Varsity Lacrosse – *Captain/Player* | Arlington Heights, IL

08/2020 – 06/2024

- Led the team as captain, providing guidance and mentorship to teammates, fostering a positive team environment
- Developed and implemented team strategies, working closely with coaches to improve overall performance

Catholic Heart Mission Trip – *Participant* | Puerto Rico

06/2023 – 07/2023

- Assisted disaster victims by mixing concrete, building septic tanks, painting houses, landscaping, and entertaining seniors
- Engaged in cultural exchange, learning about the local community’s history, and values while promoting positive relationships

John Hersey Peer Tutor – *Tutor* | Arlington Heights, IL

08/2022 – 06/2024

- Provided one-on-one and group tutoring sessions to students in various subjects, helping them improve understanding

National Honors Society – *Project Coordinator* | Arlington Heights, IL

08/2022 – 06/2024

- Assembled a group of musically talented middle and high school students who performed for the senior citizens at a local senior home

ADDITIONAL SKILLS

- **Skills and Language:** Basic Spanish
- **Programs:** Proficient in Word and Powerpoint, basic at Excel
- **Interests:** SUDOKU, jewelry making, thrifting, gym weights lifting

MAGGIE QI

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EDUCATION

Barnard College, Columbia University – New York, NY
B.A. in Economic & Social History | Minor in Science & Public Policy
Phillips Academy Andover – Andover, MA
GPA: 4.1/4.0 | SAT: 1550

September 2024 – May 2028 (*Anticipated*)

September 2020 – June 2024

PROFESSIONAL EXPERIENCE

True Health Inc. – Management Intern | Ridgewood, NJ

June 2024 – August 2024

- Assessed effectiveness of digital marketing programs in Google, Facebook and Instagram. Worked with marketing agencies to improve advertising assets. Changed Google marketing parameters to improve efficiency, reducing marketing costs from \$2,000 to \$500 weekly.
- Designed direct mailers with marketing agency. Printed and distributed mailers through local post office.

Phillips Academy Andover – Dorm RA | Andover, MA

September 2022 – June 2024

- Appointed as a residential advisor, point person & mentor to a cohort of 7 students ages 13-19 within a 40+ person dorm.
- Liaised between house counselors and students, meeting regularly as a housing team to keep the dorm organized.
- Attended weekly leadership training seminars to better serve the dorm community.
- Resolved dormmate conflicts, guided students through mental health struggles, and helped students adjust to boarding school.

Phillips Academy Andover – EBI 9 Teaching Associate | Andover, MA

September 2022 – June 2024

- Presented and taught lessons every week to a class of 16 lowerclassmen in Empathy, Balance, and Inclusion, a course for freshmen designed to create a more inclusive, socially aware community aligned with PA's core values.
- Taught and created lesson plans about various social issues (racism, sexism, homophobia, etc.) for the EBI program while working with faculty members and other teaching associates to build a better school community
- Attended monthly leadership training seminars to better navigate facilitating difficult conversations as well as streamline curriculum with program heads and other teaching associates.

Phillips Academy Andover – Tour Guide | Andover, MA

September 2022 – June 2024

- Andover Ambassador for the admissions center, leading 2+ tours a week for visiting families.
- On call for extra tours on weekends, assisting with special admissions events and projects.

LEADERSHIP & COMMUNITY DEVELOPMENT

Bank of America Investment Banking Case Competition – MAP Phase 2 Fellow | Remote

February 2025 – Present

Selected Case Experience:

- Leading student-led deal team advising a PE firm on the potential acquisition of a new healthcare company (ongoing)**
 - Nominated by leadership as team captain, leading 1-2 meetings per week to streamline 5+ workstreams including 3-statement model, DDQ responses, DCF sense check, CIM, et al, delivering a final mgmt. presentation to BofA.
 - Created + actively managing the team's sprint backlog, clearly outlining deliverables for each sprint (6 tasks per sprint), to ensure teammates are on the same page, providing them with a visual representation of all their tasks.
 - Co-designing + approving a 3-statement model to forecast the company's income statement/balance sheet/cash flow statement for up to 5 years, simultaneously researching key healthcare trends to clearly articulate its positioning in the marketplace.

Phillips Academy Andover – Co-Founder of Classism at Phillips Academy | Andover, MA

January 2022 – June 2024

- Developed the first club on campus to promote discussion on the importance of socioeconomic class in our society, spearheading class education within curriculum, programming, and fellow student organizations.
- Worked with faculty members and administration to obtain funding, welcomed speakers to campus, and built a club board.
- Organized bi-weekly meetings and created slideshow presentations related to socioeconomic status on campus and at large.

Phillips Academy Andover – Co-founder of Art with Impact | Andover, MA

September 2022 – June 2024

- Developed an artistically interdisciplinary organization that holds student exhibitions each term to empower students to explore art's relation to social justice initiatives.
- Worked with faculty members and administration to obtain funding and permission to transform campus spaces into exhibition galleries, as well as collaborated with outside organizations to send student artwork to galleries.
- Held bi-weekly meetings inviting students to create art as well as presented on the visual strategies of social justice movements.

ADDITIONAL SKILLS

- Skills and Language: Mandarin Chinese (Bilingual Proficiency), Microsoft Suite, Google Suite
- Interests: Columbia Women's Rowing Team (Coxswain), Art History, Drawing, Crocheting

MIRA A. MARTIN

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EDUCATION

Howard University – Washington, D.C.

GPA: 3.87/4.0

B.B.A. in International Business | Minor in Spanish | ACT/SAT: 30

Graduation Year: 2028

- Accomplishments: ALL-MEAC Cross Country (2024), Scholars of Finance Candidate, Academic All-Ohio (2021-2024), Student Diplomacy Corp Graduate
- Relevant Courses: Business Problem Solving

PROFESSIONAL EXPERIENCE

Fvlcrum Funds – *Spring Intern* | Rockville, MD

May 2024 – June 2024

- Evaluated investment opportunities during deal reviews with Fvlcrum partners by taking notes and asking questions resulting in a deeper understanding of company valuations and growth in my personal interest of finance
- Engaged with CFOs to analyze financial health and risk factors of portfolio companies to gain a deeper understanding of financial management of middle market businesses
- Developed insights on portfolio management strategies and interviewed various c-suite members to expand my network and summarize my experience with a project

Student Diplomacy Corps – *Student Diplomat* | Southern Italy

July 2023 – August 2023

- Contrasted United States culture with Italian culture through interpersonal connections with Italian student diplomats and cultural immersion, providing inspiration for a final project consisting of a collection of miniature essays
- Completed and submitted a final project summarizing my one-month experience
- Furthered my contribution to SDC by volunteering as a speaker to families and potential donors to expand the program

Dr. Laura Matrka – *Assistant and Nanny* | Grandview Heights, OH

June 2024 – Present

- Managed calendar for Dr. Matrka to make her travels, deadlines, as well as her childrens' schedules accessible to the family, resulting in her increased ability to complete tasks and remain organized
- Wrote reference letters for those who requested Dr. Matrka's input to balance Dr. Matrka's busy schedule and gain professional experience
- Scheduled appointments for children and transported them safely from place to place
- Planned daily activities for children through correspondence with other sitters and parents

Center for Healthy Families – *Intern with the Black Girls' and Young Women's Collective* | Columbus, OH

Aug. 2022 – June 2023

- Collaborated with fellow interns and managers by designing T-shirt design and a schedule for a far-reaching event in Columbus, OH, Paint Your Mind, fully realizing a day for children to engage with community leaders & bond with peers
- Volunteered at various sites to provide for families and contribute to the CHF cause
- Attend professional events for networking as a representative of the BGYWC such as the YWCA's Activists and Agitators

LEADERSHIP & COMMUNITY DEVELOPMENT

Bank of America Investment Banking Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- *Leading student-led deal team advising a PE firm on the potential acquisition of a new healthcare company (ongoing)*
 - Nominated by leadership as team captain, leading 1-2 meetings per week to streamline 5+ workstreams including 3-statement model, DDQ responses, DCF sense check, CIM, et al., delivering a final mgmt. presentation to BofA
 - Created + actively managing the team's sprint backlog, clearly outlining deliverables for each sprint (6 tasks per sprint), to ensure teammates are on the same page, providing them with a visual representation of all their tasks
 - Co-designing + approving a 3-statement model to forecast the company's income statement/balance sheet/cash flow statement for up to 5 years, simultaneously researching key healthcare trends to clearly articulate its positioning in the marketplace

Scholars of Finance – *Community Service Committee Member* | Washington, D.C.

October 2024 – Present

- Officialize the budget and event proposals organized by my committee of Scholars of Finance, the community service committee, streamlining communication to the president of the chapter and our community service partners, enabling multiple events each semester and providing me the opportunity to see my work create an impact
- Connect with D.C./local organizations to expand SOF's partnerships

Humane Rescue Alliance – *Volunteer* | Washington, D.C.

November 2024 – Present

- Support the Humane Rescue Alliance (HRA) by walking and training dogs to prepare and ready them for adoption, resulting in families in Washington, D.C. finding a new member to add to their families and the HRA the ability to continue providing its services
- Complete trainings to broaden volunteer opportunities

ADDITIONAL SKILLS

- Skills and Language(s): Proficient in Spanish (reading, writing, speaking), Microsoft Excel, Microsoft 365, G-Suite
- Programs: Howard Scholars of Finance, Women in Finance Initiative
- Interests: Traveling, Volunteering, Investing, Reading/Writing, Cross Country, Track & Field

REAGAN D. JAMISON

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EDUCATION

The Wharton School at the University of Pennsylvania – Philadelphia, PA

GPA: 3.7/4.0

B.A. in Science of Economics

Graduation Year: 2028

- Accomplishments: NCAA Division I Student-Athlete (Penn Varsity Women's Basketball); 3x High School Team Captain

PROFESSIONAL EXPERIENCE

University of Pennsylvania Women's Elite Basketball Camp – *Counselor* | Philadelphia, PA

August 2024 – August 2024

- Organized and led a basketball camp focused on developing participants' skills both on and off the court.
- Mentored aspiring student-athletes on the pathways to becoming collegiate players, emphasizing the importance of discipline, academics, and teamwork.

Ashley Corral Performance Training Center – *Trainer* | Vancouver, WA

January 2024 – August 2024

- Provided individualized feedback and mentorship to help players improve their performance and skills. Facilitated group activities during training sessions to promote teamwork and overall development.

Special Olympics- Unified Basketball – *Coach* | Camas, WA

October 2023 – April 2024

- Volunteered as a coach for a Unified Basketball program, collaborating with disabled athletes in the community to foster inclusivity and teamwork.
- Organized and led basketball practices and games, focusing on skill development, sportsmanship, and creating a positive, supportive environment for all participants.

CHANGE Global Investment – *Research Analyst* | Philadelphia, PA

September 2022 – May 2024

- Provided research in the developing world and the background of companies that are listed on the emerging and frontier markets.

LEADERSHIP & COMMUNITY DEVELOPMENT

Bank of America Investment Banking Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- *Executing a valuation analysis of an emerging healthcare company to help BofA advise a PE firm on a new acquisition (ongoing)*
 - Collaborating with a small deal team of peers to advise a PE firm on the potential acquisition of a new healthcare company, managing 5+ workstreams collectively to submit a 10-page CIM + deliver a management presentation.
 - Co-designing a 3-statement model to forecast the company's income statement/balance sheet/cash flow statement for up to 5 years, simultaneously researching key healthcare trends to clearly articulate its positioning.
 - Adhering to the 5 phases of project management (i.e., initiation, planning, execution, monitoring, closure) to ensure every aspect of the project is methodically addressed within our 6-week timeframe, minimizing bottlenecks and keeping the project moving forward.

Penn Varsity Women's Basketball Team – *Student-Athlete* | Philadelphia, PA

August 2024 – Present

- Devote 25+ hours a week to: practice/training, film sessions, individual and team meetings, games, tutoring, travel, and community service
- Provide thoughtful leadership that is inclusive, transparent & empowering & supports the team's goal to develop teammates on/off the field
- Develop a results-oriented focus & skills in: communication, critical thinking, accountability, resiliency, teamwork, and time management

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

ADDITIONAL SKILLS

- Skills and Language(s): Bloomberg, research, leadership
- Interests: Finance, Investment Banking, Private Equity

RYAN T. CHANG

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EDUCATION

University of Pennsylvania

GPA: NA/4.0

B.A. in Economics | ACT/SAT: 1540

Anticipated Graduation: 2028

- **Involvement:** Penn Varsity Men's Golf Team, Wharton Undergraduate Sports Business Club, Wharton Investment Trading Group GBM, Wharton Asia Exchange GBM, Penn CSA, Phi Gamma Delta Fraternity
- **Relevant Courses:** Microeconomics Econ 0100, Mathematics of Change 1070, Game Theory for Business & Life BEPP 2840, Rivers, Culture and Power STSC 0668, Macroeconomics Econ 0200, Statistics 1020, Music 160 K-Pop, Difficult convos in business MGMT 2240, Writing Seminar 030

Windermere Preparatory School

Graduated Summa Cum Laude

- **Accomplishments:** National Merit Commended Scholar, Optimist Hugh Cranford All Scholastic Scholarship Winner, NLE Cum Laude Achievement, IB Scholar
- **Relevant Courses:** AP US History, AP Environmental Science, IB Business Management (7), IB Mathematics A&A (6), IB English Lang & Lit (7), IB International Relations, IB Sports Science

PROFESSIONAL EXPERIENCE

Agrify – Student Intern | Boston, MA

June 2022 – August 2024

- Learned to facilitate sales, acquisitions, negotiations, and IPO process at a public listed company (NASDAQ: AGFY) offering the total solution from cannabis/hemp cultivation to extraction to distillation and post-processing, revising/analyzing NASDAQ SEC filings such as the 10k and 8k
- Participated in negotiation calls and sales CRM data analysis which led to over 100k in successful sales purchases and new customer acquisition

University of Pennsylvania – Golf team member | Philadelphia, PA

August 2024 – Present

- Representing the University of Pennsylvania as a NCAA Division I Golfer, showcasing commitment, discipline, and teamwork
- Collaborate and push teammates to enhance team performance, demonstrating leadership skills and contributing to the overall success of the golf program

LEADERSHIP & COMMUNITY DEVELOPMENT

Bank of America Investment Banking Case Competition – MAP Phase 2 Fellow | Remote

February 2025 – Present

Selected Case Experience:

- **Executing a valuation analysis of an emerging healthcare company to help BofA advise a PE firm on a new acquisition (ongoing)**
 - Collaborating with a small deal team of peers to advise a PE firm on the potential acquisition of a new healthcare company, managing 5+ workstreams collectively to submit a 10-page CIM + deliver a final management presentation to BofA's Talent Acquisition team.
 - Co-designing a 3-statement model to forecast the healthcare company's income statement, balance sheet, and cash flow statement for up to 5 years, simultaneously researching key healthcare data market trends to clearly articulate the company's positioning + strategy.

FASA – Founder | Windermere, FL

August 2021 – May 2024

- Started a nonprofit organization to help teenage victims of sexual abuse
- Helped victims in high school and in the local area with prevention and how to address the issue among friends and strangers
- Raised 5.3 thousand dollars and worked with national organizations (RAINN, NSVRC) to enhance awareness

Golfzon Leadbetter Golf Academy – Volunteer Coach | Orlando, FL

January 2021 – May 2024

- Volunteered to teach fundamental aspects of golf to young children through the Leadbetter Kids program (ages 5-11)
 - 3-7 hours per week for 20 weeks in the school year
- Instilled trust and love for the game among my students and inspired them to strive to play collegiate and professional golf with multiple US Kids, FJT and DCP wins

American Junior Golf Association – Player Fundraiser | Braselton, GA

August 2022 – August 2024

- Raised 2.6 thousand for the Jimmy Fund for cancer research through birdies for bucks program/leadership links

Highrock Church – Student Leader | Arlington, MA

January 2018 – Present

- Youth group leader and served on worship team playing guitar and singing
- Raised funds through organization of events such as jog for joy 5k, etc

NON-TECHNICAL SKILLS, INTERESTS & CERTIFICATIONS

- **Interests:** Golf, Basketball, Finance, Entrepreneurship, Cello, Jazz
- **Certifications:** Bloomberg Finance Fundamentals, Microsoft - Career Essentials in Generative AI, LinkedIn - Business Analytics Foundations

SADIE M. STAFFORD

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EDUCATION

Duke University – Durham, North Carolina

GPA: 3.825/4.0

B.A. in Economics (anticipated) | Certificate in Markets and Managements (anticipated)

Anticipated Graduation: 2028

- **Accomplishments:** 2023 & 2024 All-American, Duke Women's Lacrosse Team, Duke Catholic Center Member, Student Athletes in Finance Club
- **Relevant Courses:** Introduction to Political Economy, Personal Finance, Economic Principles, Calculus I

PROFESSIONAL EXPERIENCE

Sail to Sable - The Cabana – *Retail Cashier* | Darien, Connecticut

01/2021 – Present

- Oversee inventory and stock management across in-store, online, and additional storefronts to ensure seamless operations and availability.
- Organize promotional actions and events to drive business growth and consistently meet or exceed monthly revenue goals.
- Collaborate with my leaders in designing and selecting fall/spring lines to enhance seasonal product offerings and appeal to target customers.
- Deliver efficient and accurate cashier services to enhance customer satisfaction and streamline checkout experiences.

Connecticut Grizzlies – *Assistant Coach* | Darien, Connecticut

05/2022 – 08/2024

- Implemented and taught comprehensive game strategies and individual skills to improve overall team performance and success.
- Fostered a supportive and encouraging environment to motivate players and promote personal growth, for both individual and team performance.
- Encouraged players to work hard individually, prizing teamwork and dedication to achieve the team's overarching goals.

Noroton Yacht Club – *Hostess/snack bar cashier/bus boy* | Darien, Connecticut

06/2020 – 09/2020

- Greeted customers and seated guests promptly based on server readiness to ensure a smooth and welcoming dining experience.
- Cleaned and reset tables neatly after guests, organizing setups to accommodate various party sizes and maintain tidy environment.
- Processed snack bar orders from members, coordinated with chefs for preparation and be prepared, and notified members when ordered were ready to ensure efficient service.

Private Babysitting – *Babysitter/Driver* | Darien, Connecticut

06/2020 – Present

- Care of various families' children by feeding them, playing, and putting them to bed while their parents are away to ensure well-being and safety.
- Transport children to various activities and sporting events, keeping them entertained with games, puzzles, and books.
- Communicate effectively with guardians, cleaning up after children, and adhering to guardian's rules and schedules to provide reliability.

LEADERSHIP & COMMUNITY INVOLVEMENT

Post 53 - Darien Emergency Medical Services – Ambulance Ride and Assistant EMT | Darien, Connecticut

05/2020 – 09/2023

- Studied to become a certified First Aid provider, ambulance rider, and EMT assistant to contribute to Darien's primary medical services care.
- Volunteered for 24-hour weekly shifts to respond to patients in need of assistance and an escort to the hospital, ensuring timely medical support.
- Monitored patient vitals and administered medical action when necessary, assisting the Medic with IV's and larger procedures for efficient care.
- Coordinated with the hospital to inform of patient arrival and assisted nurses with transferring to ensure smooth transition from EMS to care.

Morgans Message – *Primary Club Leader* | Darien, Connecticut

10/2023 – 06/2024

- Crafted individualized presentations to educate teammates on mental health and solutions, aiming to destigmatize athletics & promote awareness.
- Created an inclusive, respectful, and collaborative environment, encouraging participation from coaches and players to strengthen team dynamics.
- Led conversations & presentations in learning environments to enhance player performance and team success, contributing to championships.

Saint Thomas More Church – *Youth Group Member* | Darien, Connecticut

09/2020 – 06/2024

- Met every Sunday night following Mass, reflected on homily in groups of various grade levels, fostering understanding and discussion of the Bible.
- Collaborated with the church's pastors to improve student participation and enhance religious efforts within the high school community.
- Met Monday mornings before school to inspire enthusiasm for faith, working to spread the pastor's passion with energy to engage athletes.

ATHLETIC LEADERSHIP EXPERIENCE

Duke Women's Lacrosse

08/2024 – Present

- Managed time by balancing rigorous academic schedule with Division 1 athletic demands, ensuring high performance on field and in classroom.
- Took recruits on personalized visits through campus, showcasing team culture and academic opportunities, successfully attaining commitments.
- Coordinate with 50+ teammates, coaches, and staff member to ensure seamless operation and foster strong relationships across the program.

Darien Youth Lacrosse – *Coach* | Darien, Connecticut

03/2021 – 06/2024

- Designed practice plans in collaboration with head coach to developing technique, skills, and weekly focuses; gave athletes personalized feedback.
- Volunteered after practice each spring to mentor young players, demonstrating what it takes to play at the high school level.
- Assisted at team games by warming up players, providing feedback, and supporting the head coach to ensure smooth game operations.

Darien Soccer and Lacrosse Captain – *Leadership Member* | Darien, Connecticut

08/2023 – 06/2024

- Elected captain of both my high school soccer and lacrosse teams with the goal of leading the teams to success and fostering strong team culture.
- Built strong relationships with coaches and teammates, practicing effective communication to driving fluidity and success in practice and games.
- Mentored younger teammates to develop their understanding of plays, sets, and transitional work, contributing to their growth and team output.

TECHNICAL SKILLS & FELLOWSHIPS

- **Skills:** Microsoft Office (Word & Excel), AI Prompting
- **Fellowship:** MAP Formula 1 Winter College 25 Session Finance Section - Revenue Business

VERONICA MIKA

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62 Newell Dr, Basking Ridge, NJ 07920
(908)447-6275

EDUCATION

Columbia University, Columbia College

Major: Economics, GPA 3.67, Dean's List

2028

Relevant Coursework: Principles of Economics, Calculus 1, Calculus 3

New York, NY

Expected May

PROFESSIONAL EXPERIENCE

Bernardsville Recreation – Bernardsville, NJ

June 2023 - September 2023

Lifeguard

- Ensured the safety of all patrons by enforcing rules in and around the pool area
- Responded to emergencies, providing first aid, CPR, and water rescue as needed
- Conducted routine maintenance of pool facilities and upheld health and safety standards
- Maintained positive relations with pool clientele through consistent and practical conversations

ProSynergy Physical Therapy – Cranford, NJ

May 2022 - February 2023

Volunteer Healthcare Assistant

- Shadowed the lead therapist as they performed their treatment and duties
- Assisted in scribing and writing observations on behalf of the therapists
- Maintained proper organization within the office
- Ensured the space was kept clean and sanitary at all times
- Interacted with patients and established meaningful relationships with them

LEADERSHIP AND COMMUNITY INVOLVEMENT

Columbia University, NCAA Division I Varsity Fencing Team – New York, NY

September 2024 - Present

Saber Fencer

- Dedicated 40 hours per week to practice, conditioning, competition, and team meetings while balancing a full academic course load
- Developed time management, strong work ethic, and dedication to meet personal and team goals

Sunrise Senior Living Center – Basking Ridge, NJ

October 2021 - January 2023

Volunteer

- Provided companionship and support to residents through meaningful conversations and activities
- Assisted in organizing social events for residents
- Assisted staff with daily operations to ensure a comfortable and efficient living environment
- Fostered meaningful relationships within the center's guest base
- Developed unique interaction styles to meet diverse needs

Advance Fencing and Fitness Academy – Garwood, NJ

June 2022 - August 2024

Volunteer Assistant Coach

- Mentored novice fencers in developing foundational skills, including footwork and competitive strategy
- Designed and led engaging training sessions tailored to individual skill levels
- Fostered an inclusive and encouraging environment, emphasizing sportsmanship, teamwork, and personal growth

ADDITIONAL INFORMATION

- Language: Fluent in both Polish and English; Proficient in Spanish