

# Alexa P. Dochat

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## EDUCATION

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University of Pennsylvania– Philadelphia, PA  
B.A. in Communications | Graduation Year: 2027

GPA: 3.6/4.0

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## PROFESSIONAL EXPERIENCE

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Town of Clifton Park Summer Camp – *Managing Counselor* | Clifton Park, NY **September 2023–Present**

- **Organize and supervise activities** for campers in grades K-6, ensuring safety and engagement to provide a positive camp experience and receive favorable feedback from parents and participants.
- **Manage check-in and check-out** processes for campers efficiently, maintaining accurate attendance records and ensuring smooth daily operations for a seamless camp experience.
- **Ensure camper safety** by enforcing rules and supervising activities, creating a secure environment that allows children to participate confidently and enjoyably.

Hayners Ice Cream and Country Store – *Server and Sales Associate* | Halfmoon, NY **August 2024–Present**

- **Welcome and Serve customers** promptly by preparing ice cream and food, maintaining cleanliness, and creating a friendly atmosphere to enhance customer satisfaction and encourage repeat business.
- **Collaborate with team members** to streamline service during busy hours, ensuring efficiency and minimizing wait times to improve the overall customer experience.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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MAP x Kraft Heinz – “*Spring D-League*” *Management Trainee Fellow (Phase 1 & 2)* | Remote **March 2025 – Present**

- **Phase 1:** Selected to participate in an exclusive **3-week interview preparation** bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Kraft Heinz to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP’s leaderboard rankings
- **Phase 2:** Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to rebrand a U.S. HEINZ product (i.e., Bagel Bites, Capri Sun, Jell-O, Velveeta) + develop a full-cycle strategy to engage new customers with a limited edition release, drawing inspiration from the brand’s first Heinz mustard innovation in 10+ years

Young Quakers Community Athletics– *Coach* | Philadelphia, Pennsylvania **September 2023 – Present**

- **Mentor and coach** athletes in grades 4-8 by designing drills and warm-ups, ensuring safety and skill development to create a positive and supportive environment for young athletes.
- **Lead practice sessions** at West Philadelphia public schools, focusing on fitness and teamwork to enhance athletic growth and foster a sense of achievement among participants.
- **Manage athlete care and safety** by implementing safety protocols and monitoring activities, ensuring a secure and inclusive space for all participants during practices and events.

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## ADDITIONAL SKILLS

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- Leadership/Interpersonal Skills
  - Involvement at Penn includes the Penn Athletics Wharton Leadership Academy, Women’s Athletic Association, the Student Athlete Wellness Committee, and the executive board for Quaker Notes a cappella. In high school, involvement included President of National Honor Society, 2x Track and Field Captain, President of Musical Company, Student Representative for the Counseling Advisory Committee and the Student Athletic Advisory Committee, among others.
- Strong Collaboration Skills
  - Current NCAA athlete and former three-season Varsity athlete in high school. Recognized for strong work ethic, being an outstanding teammate, and being coachable and receptive to instruction.

# AMELIA N. KRISTEN

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## EDUCATION

### The University of Pennsylvania – Philadelphia, PA

GPA: 3.57/4.0

B.A. in Psychology | Minor in Consumer Marketing

Anticipated Graduation: 2027

- **Accomplishments:** Pentathlon School Record Holder, 4x Ivy League Track & Field Championship Medalist, 2024 Ivy League Team Champion, BC Academic Achievement Scholarship, 2023 Team Canada Track member.
- **Relevant Courses:** Marketing 101, Statistics 101, Critical Writing, Children and the Media, Brain and Behaviour, Psychology of Language, Acting 101.

## PROFESSIONAL EXPERIENCE

### LogicSync – Digital Marketing Executive | Philadelphia, PA

01/2025 – Present

- Developed digital marketing campaigns targeting over 200 venture capital firms, driving higher engagement and building relationships with C-suit decision makers.
- Led multi-channel outreach initiatives via email, LinkedIn, and blog content to enhance brand visibility, significantly expanding online presence.
- Streamlined onboarding for new hires and helped recruit talent that improved team efficiency and supported long-term growth.

### Women's Athletic Association – Executive Board Member | Philadelphia, PA

08/2024 - Present

- Spearheaded social media campaigns featuring team spotlights and promotional graphics, increasing event attendance and athlete engagement among 450+ athletes across 16 varsity teams.
- Designed and led monthly initiatives focused on fostering community and strengthening bonds among female athletes including inter-squad mixers, wellness sessions, and leadership workshops.
- Organized cross-club events and fundraising collaborations with on- and off-campus organizations, creating opportunities for female leadership in athletics while fostering community-building and expanding member access to networking opportunities.

## LEADERSHIP & COMMUNITY DEVELOPMENT

### MAP x Kraft Heinz – “Spring D-League” Management Trainee Fellow (Phase 1 & 2) | Remote

03/2025 – Present

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Kraft Heinz to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top stop on MAP's leaderboard rankings
- Phase 2: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to rebrand a U.S. HEINZ product (i.e., Bagel Bites, Capri Sun, Jell-O, Velveeta) + develop a full-cycle strategy to engage new customers with a limited edition release, drawing inspiration from the brand's first Heinz mustard innovation in 10+ years

### UPenn Varsity Track Team – Ivy League Collegiate Athlete | Philadelphia, PA

08/2023 – Present

- Trained and competed year-round as a heptathlete and 400m hurdler, dedicating over 25 hours weekly to rigorous practices, strength training, and national-level competitions.
- Contributed to Ivy League Championship victories by delivering high-performance results under pressure and consistently improving personal records.
- Supported team-building efforts by leading warmups, organizing bonding activities, and fostering a culture of unity and competitive grit.

### Young Quakers Community Athletics – Program Mentor | Philadelphia, PA

09/2024 – Present

- Mentored 80+ elementary and middle school students by leading weekly track and field sessions that built confidence, athletic skills, and enthusiasm for sports.
- Designed and implemented structured programming, increasing participation, strengthening community ties, and fostering sustained engagement in physical activity.
- Provided one-on-one coaching to students who needed additional support, increasing growth and self-belief by the end of each session.

### Penn Athletics Wharton Leadership Academy – Participant and Leader | Philadelphia, PA

10/2023 – Present

- Applied leadership principles like strategic thinking and emotional intelligence in over 15 workshops and meetings, enhancing teamwork, collaboration, and decision-making skills for athletic, academic, and professional settings.
- Engaged in structured team-building activities, learning effective leadership strategies and integrating followership skills to enhance communication, align team objectives, and foster a winning mindset.
- Led skill building sessions for new participants, sharing key leadership strategies and personal takeaways from the program to foster early engagement and confidence in the program.

### Special Olympics – Program Volunteer | Vancouver, BC

08/2021 – 06/2023

- Volunteered weekly, supporting basketball, track, and special event programs supporting the inclusion of over 40 athletes per session.
- Led large groups of athletes through structured drills, competitive games, and social activities, improving social interaction and coordination amongst athletes.
- Created a fun, welcoming environment that empowered athletes with intellectual disabilities to participate in athletics with confidence and joy.

## NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language(s):** Conversational French, Basic Malagasy
- **Programs:** Proficient in Microsoft Office Suite & Google Workspace
- **Interests:** Event Planning, Hiking, Photography, Making Smoothies

# ANDIE S. MILLER

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## EDUCATION

**Yale University** – New Haven, Connecticut

**GPA: 3.81/4.0**

B.A. in Economics | Certificate in Data Science | ACT: 33

Anticipated Graduation: 2027

- Relevant Courses: Micro and Macro Economics, Econometrics, Statistics, Calculus, Biology
- Accomplishments: Maintaining a 3.81 GPA while being a varsity athlete, actively participating in multiple clubs and volunteer organizations, and holding a part-time job on campus

## PROFESSIONAL EXPERIENCE

**Yale University** – *Student Worker* | New Haven, Connecticut

**12/2023 – Present**

- Support game-day operations at Yale athletic events by operating scoreboards, scanning tickets and assisting with court maintenance, contributing to a smooth experience for 500+ attendees per event

**Seattle United** – *Camp Instructor and Coach* | Seattle, Washington

**12/2022 – 08/2024**

- Coached week-long soccer camps for 150+ kids aged 12 and under, collaborating with 10+ coaches daily and leading engaging group activities to foster a positive and productive learning environment for 7 hours each day

**TOCA Football, Inc.** – *Soccer Instructor and Trainer* | Lynwood, Washington

**05/2022 – 01/2023**

- Designed and led 30+ private and small group training sessions using TOCA's specialized technology to develop players' technical skills.
- Created customized development plans tailored to individual athletes' goals, contributing to long-term improvement and client satisfaction

## LEADERSHIP & COMMUNITY DEVELOPMENT

**MAP x Microsoft** – “Game Managers” Product Management Fellow (Phase 1 & 2) | Remote

**03/2025 – Present**

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft, achieving a score of 90%+ in all 3 interviews and earning a top stop on MAP's Leaderboard
- Phase 2: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, go-to-market strategy, and tradeoffs/risk and mitigation strategies

**Varsity Yale Women's Soccer** – *Player* | New Haven, Connecticut

**08/2023 – Present**

- Commit 30+ hours a week in-season to training, watching film, and strength and conditioning (plus games and travel for games); 8+ hours a week in the off-season

**Ivy League Justice Coalition** – *Representative* | Virtual

**08/2023 – Present**

- Serve as the Yale Women's soccer representative in monthly Ivy League coalition meetings with members from each Ivy women's soccer team to collaborate on initiatives related to education, social justice, and civic engagement
- Facilitate meetings within the Yale Women's soccer team to help increase awareness about social justice issues and cultivate an inclusive environment
- Organize volunteer opportunities such as shifts at the Yale Community Kitchen, youth soccer clinics, and coaching local teams to help increase civic engagement with our local community

**Yale Education Tutoring Initiative** – *Tutor* | Virtual

**01/2025 – Present**

- Conduct weekly virtual tutoring sessions for local middle school students, providing homework support and various exercises to help reinforce classroom learning and build academic confidence

**University Food Bank** – *Volunteer* | Seattle, Washington

**2018-2023**

- Assisted with food distribution by unloading, sorting, and shelving donations and assembling shopping orders to assist hundreds of community members experiencing food insecurity

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): R Programming Language, Microsoft Word, PowerPoint, iMovie, conversational French (9 years)
- Clubs and Programs: Yale in Paris Program (summer of 2024), Yale Women in Economics, Yale Asian Student Athletes, Asian-ish, Yale Women's Athletic Committee, Females for Finance
- Interests: puzzles and board games, baking and trying new recipes, pickleball

**Ashley Chea**  
**ac1831@princeton.edu | 323-244-0495**

**EDUCATION**

**Princeton University** | Princeton, NJ

Expected May 2027

A.B. Candidate; Intended concentration: Psychology | Minor: Entrepreneurship; GPA: 3.3

*Relevant Coursework:* Creating Value, Creativity, Innovation, and Design, Technology and Society, Psychology of Decision Making, Writing Seminar: Sweet Tooth

**Flintridge Preparatory School** | La Cañada, CA

June 2023

*Relevant Coursework:* AP English Literature & Composition, AP Art History, AP Statistics, Honors Environmental Science, Honors Chemistry, Honors Pre-Calculus, Ghost Stories Film and Literature, Biology.

*Awards:* Dean's List, Honor Roll

**PROFESSIONAL EXPERIENCE**

**Youth Sports Counselor | Run N' Jump** | San Gabriel, CA

June 2023 – August 2023, June 2024 – August 2024

- Coached a team of 100 children ages 5-16 in basketball, focusing on skill development, teamwork, and sportsmanship.
- Planned and led weekly practices, improving team performance and increasing player engagement.

**Youth Sports Camp Coach | PMP Basketball Camp** | Pasadena, CA

June 2022 – August 2024

- Collaborated with team of coaches to organize camp-wide events and tournaments, engaging participants and families.
- Provided mentorship and guidance to campers, helping them build confidence both on and off the court.

**Sales Associate/Team Member | Kong Donuts** | Pico Rivera, CA

May 2024 – August 2024

- Provided high-quality customer service in a fast-paced environment, assisting an average of 50 customers per shift.
- Managed point-of-sale transactions, inventory restocking, and opening/closing.

**ATHLETIC ACHIEVEMENTS, LEADERSHIP & COMMUNITY DEVELOPMENT EXPERIENCE**

**Player, Varsity D1 Basketball Team** | Princeton University

August 2023 - Present

- Commit 25+ hours weekly to practices and competition year-round.
- Ivy League Champions 2024; NCAA First Round Appearance (2023), NCAA First Four Appearance (2024).
- *Awards:* Ivy League Player of the week (x2), Unanimous First Team All-Ivy (2024)

**Player/Captain | Flintridge Preparatory School Varsity Basketball Team** | La Cañana, CA

2019 - 2023

- *Awards:* McDonald's All-American nominee, John Wooden Award Finalist, CIF Division AAA Player of the Year, Star-News Player of the Year (2022, 2023), First-Team All-League (2020-2023), 2X All-CIF, two-time League MVP.
- Selected by team and coaches to oversee practice schedule and build team dynamics, and serve as liaison to coaches.
- Helped lead team to three undefeated Prep League Champions, and 2023 Division AA CIF crown.

**Participant | Community Volunteering Initiatives** | Princeton, NJ

January 2025 – Present

- Volunteer at local schools, youth sports programs, and food banks, supporting community engagement efforts led by Princeton Athletics and campus organizations, and lead youth basketball clinics and educational workshops.

**Volunteer | Boys and Girls Club SGV** | Monterey Park, CA

June 2024 – July 2024

Assisted in organizing and distributing resources to 200+ community members weekly.

**SKILLS & INTERESTS**

**Language Skills:** Spanish (6 years), conversational in Khmer

**Technology Skills:** Familiar with Canva, Word, Google Slides, and Google Docs | Social media management tools |

Graphic design, Photoshop (Novice) | **Princeton Extracurriculars:** Asian Student Athletes of Princeton.

# ASHNA [S.] TUMULURI

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## EDUCATION

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**The Wharton School - University of Pennsylvania** | Philadelphia, PA

**GPA: 3.61/4.0**

B.S. in Econ | Graduation Year: 2027

- Accomplishments: Penn Athletics Wharton Leadership Academy, Women Athletics Association, NonProfit Connect, West Philadelphia Tutoring Project
- Relevant Courses: Financial Accounting, Corporate Finance, Business Statistics, Legal Studies

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## PROFESSIONAL EXPERIENCE

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**Cartan Capital** – *Investment Analyst* | Remote

**05/2025 – Present**

- Conducting investment research in the sports and health technology sectors
- Assisting with market analysis, startup evaluation, and portfolio strategy development

**UPenn Women's Squash Team** – *Varsity Athlete* | Philadelphia, PA

**08/2023 – Present**

- Competing between the #5 and #6 spot on the team ladder on a team ranked #3 nationally during the 2024-2025 season
- Committed to training over 20 hours per week for personal and team improvement

**University of Pennsylvania** – *Squash Clinic Instructor* | Philadelphia, PA

**06/2024 – 07/2024**

- Worked with 50 children to create interest in squash by developing a daily organized schedule with drills and match play
- Led practice clinics and individual sessions for day and overnight camps

**NonProfit Connect** – *Associate Consultant* | Philadelphia, PA

**08/2024 – Present**

- Collaborating in a small cross-functional team of 4 to provide consulting services to non-profits every semester
- Consulting for Beyond the Exterior; developing initiatives such as weekly newsletters and researching grants to assist BTE in serving communities locally and abroad.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Penn Athletics Wharton Leadership Academy** – *Mentor* | Philadelphia, PA

**07/2024 – Present**

- Engaged in workshops and networking sessions with 250+ student-athletes, enhancing leadership abilities.
- Facilitating freshman workshops and leadership activities to foster personal and athletic growth

**West Philadelphia Tutoring Project** – *Volunteer* | Philadelphia, PA

**08/2024 – 12/2024**

- Paired with a middle school student to strengthen core skills in Mathematics and English
- Designed and implemented weekly learning strategies tailored to the student's needs, resulting in noticeable improvements in class participation and assignment quality

**Women's Athletic Association** – *Board Member* | Philadelphia, PA

**08/2023 – Present**

- Representing the Women's Varsity Squash team; attending regular meetings and promoting events to teammates
- Collaborated with board members to implement initiatives supporting female athletes' mental health and career development

**Ascendance Gamechangers** – *Mentor* | Philadelphia, PA

**06/2024 – 07/2024**

- Mentored group of six teenage entrepreneurs globally over numerous remote sessions, creating a collaborative environment to develop entrepreneurship skills
- Guided student entrepreneurs in creating actionable business plans, which were then presented to other students in their respective high schools

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## ADDITIONAL SKILLS

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Skills and Language(s): English (Native)

Programs: Canva, MS Office Word, PowerPoint, Excel, Intermediate in Java

Interests: Photography, Traveling, Music, Sports

# Brayon Crawford

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## Education

### Cornell University, College of Agriculture and Life Sciences

Ithaca, NY

**Bachelor of Science:** Environment and Sustainability and Information Science, Dual Major

Expected May 2027

**Minors:** Plant Science

**Relevant Course Work:** Spreadsheet Modeling, Data Science, Statistics, Climate Change, Microeconomics, Python

## Experience

### Cornell Sustainability Consultants

Ithaca, NY

*Carbon Calculator Project Team*

August 2024 - Current

- Lead a consulting team as project manager, driving deliverables, client communication, and inclusive team leadership
- Serve as a liaison between Cornell Athletics and university stakeholders on a \$68.7 million athletic facility infrastructure project, presenting environmental impact research and tradeoff proposals to city officials
- Contribute to Excel-based calculator model to help businesses quantify scope 1–3 emissions and support data-driven recommendations

### MJ Design Assoc.

Riyadh, Saudi, Arabia

*Sustainable Interior Design Intern*

May 2024 - September 2024

- Designed eco-conscious interiors for high-profile projects serving the House of Saud, incorporating advanced energy-efficient solutions and reducing proposed energy consumption by 20%
- Researched sustainable materials and market trends to inform design and support client-facing sustainability strategy
- Built SQL backend to streamline financial tracking and monitor material usage, improving resource efficiency by 15%

### Cornell L.H. Bailey Herbarium

Ithaca, NY

*Herbarium Student Assistant*

May 2024 - October 2024

- Managed and digitized 1,000+ botanical records and processed field samples to support research and data accessibility

### Pre-Collegiate Summer Scholars Program, Cornell University

Ithaca, NY

*Resident Advisor*

June 2024 - September 2024

- Led weekly educational events and advised 200+ residents on university resources, fostering an inclusive community and strengthening leadership skills
- Received the **Cornell Community Leadership Award** for exceptional contributions to residential life and development
- Served on-call to respond to resident emergencies, collaborating with campus staff and police to ensure student safety

## Leadership & Professional Development

### Division 1 Varsity Football Player, Cornell University

Ithaca, NY

*Team Leadership Committee*

August 2023 - Current

- Commit ~30 hours per week to practices, games, film study, strength training, and meetings while maintaining full academic course load
- Selected as 1 of 12 leaders from over 100 teammates to serve on the Team Leadership Committee, meeting weekly with coaches to improve team culture, accountability, and development
- Mentor teammates and foster performance under pressure by building cohesion across diverse personalities and goals

### Ernst & Young

Boston, MA

*bEYond the Game Student-Athlete Summit*

April 2025

- Competitively selected for the flagship program designed to prepare student-athletes for careers in consulting and professional services
- Explored how to translate athletic experience into professional impact through panels and mentorship sessions
- Participated in a case workshop and engaged with firm leaders to develop skills in problem-solving, communication, and client engagement

## Skills and Interests

- **Technical Skills:** Python, SQL, R, Microsoft Office Suite (Excel, PowerPoint, Word)
- **Skills:** Team Collaboration and Leadership, ESG Analysis, Sustainability Consulting, Data Collection, Customer Service
- **Certifications:** Google Data Analytics Certification, Bloomberg ESG, Bloomberg Market Concepts
- **Interests:** Wildlife Photography, Sports, Literature, Horticulture, Solo Traveling



# Caroline Y. Li

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## EDUCATION

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**Northwestern University** – Evanston, Illinois

**GPA: 3.8/4.0**

B.A. in Data Science and Economics | SAT:1560

Graduation Year: 3.8

- Accomplishments: Dean's List - Fall, Winter 2024, 2025
- Relevant Courses: Microeconomics, Macroeconomics, Data Science with Python, Data Visualization with R, Information Processing with SQL, Multivariable Calculus, Linear Algebra, Statistics and Probability, Accelerated Spanish

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## PROFESSIONAL EXPERIENCE

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**UC Berkeley Cameron Institute** – *Marketing Intern* | Berkeley, California

**06/2024 – 08/2024**

- Facilitated freshman student-athlete orientation by developing agenda, inviting panelists, and creating promotional materials that drew 200+ attendees
- Developed and executed social media strategies, boosting engagement and visibility on Instagram profiles for Cal Cameron Institute and Cal Football Reading Challenge
- Provided operational support by building and managing data spreadsheets in Excel, preparing donor slide decks with PowerPoint, and drafting emails to Cal Athletics staff that streamlined operations

**Alley Kitchens** – *Kitchen Staff* | Berkeley, California

**03/2024 – 08/2024**

- Coordinated with team to optimize order preparation and ensure smooth kitchen operations
- Balanced minimum of 12 hours per week of work with full time academic and athletic responsibilities

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Northwestern University Women's Swimming and Diving** – *Student Athlete* | Evanston, Illinois

**09/2024 – Present**

- Dedicate a minimum of 20 hours per week to rigorous diving practice, weight training, and team activities while maintaining a demanding academic schedule, to further athletic success
- Achieved finalist status at the Big Ten Championships and qualified for the NCAA Zone Diving Championships, reflecting commitment to excellence in collegiate athletics
- Adapt quickly to feedback and fine-tune performance in real-time to meet precise technical requirements by adjusting to coach's corrections and teammates' advice

**Dive Into Diversity** – *Coach* | Tempe, Arizona

**05/2024 – Present**

- Engage with local businesses during fundraising dinners, cultivating relationships that resulted in securing sponsorships and donations to support organization initiatives
- Mentor and coach underserved youth, providing guidance in diving techniques to 50+ participants while fostering a supportive and inclusive environment
- Showcase competitive diving skills in a public diving exhibition of 100+ attendees, promoting the importance of representation and diversity in sports

**Business Professionals of America, Okemos Chapter** – *Reporter* | Okemos, Michigan

**08/2021 - 05/2023**

- Elected by club members to BPA Executive Board; single handedly produced social media and advertising content for all platforms to promote club and recruit new members
- Directed 2022 and 2023 Okemos BPA Local Business Fair with over 12 local businesses, overseeing vendors and 30+ volunteers, to highlight local business in Lansing community
- Won 2nd place in Business Management Concepts at 2022 National Leadership Conference out of 200+ competitors by leading club study sessions of 10+ hours

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## ADDITIONAL SKILLS

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- Skills and Language(s): English (Fluent), Chinese (Proficient), Spanish (Proficient)
- Programs: Python, R, SQL, Excel, Google Workspace, Microsoft Office Suite, Canva, Instagram
- Interests: Trying new restaurants, volleyball, card games, travelling

# Corine Gregory

| Phone: (843) 685-9553 | E-Mail: corine\_gregory@brown.edu

## EDUCATION

**Brown University, B.A. Health and Human Biology**

Providence, RI | **Expected Graduation May 2027**

Relevant Courses: Culture and Health, Gen Chem II, Healthcare in the U.S, General Biology

**Waccamaw High School**

Pawleys Island, SC | Class of 2023

## PROFESSIONAL EXPERIENCE

**Brown Women's Soccer, Student- Athlete**

Providence, RI | August 2023 – Present

- Demonstrate leadership, collaboration, and communication in a competitive environment
- Manage a rigorous schedule balancing academic coursework with daily practices, games and team commitments

**Waccamaw Tideland Hospital,**

Murrells Inlet, SC | December 2024 – Present

- Gained hands-on experience in a fast-paced emergency room setting, observing patient care, diagnosis, and treatment protocols while learning about medical decision-making under pressure

**Brown SPARK Program, Member**

Providence, RI | February 2024– Present

- Matched with industry mentors and alumni to explore career fields through job shadowing, informational interviews, and site visits, gaining valuable insights and networking opportunities.
- Developed and executed a personalized summer project, including 5+ site visits and industry events, enhancing professional skills and career readiness in alignment with long-term goals.

## LEADERSHIP AND COMMUNITY DEVELOPMENT

**Foragers, Member**

Pawleys Island, SC | January 2021 – March 2021

- Dealt with food insecurity in my community and planning food drives
- Helping in food pantries and planting and growing vegetables in community gardens

**Project Goal, Member**

Providence, RI | Jan 2023 – May 2023

- Tutored and mentored students with obstacles pertaining financial constraints and language barriers
- Worked alongside licensed coaches to facilitate soccer sessions that encouraged teamwork, leadership and discipline

**Brown Emerging Leaders Program, Member**

Providence, RI | February 2024 – March 2024

- Helps student-athletes further their leadership skills and enhance team's performance
- Highly interactive sessions to learn, reflect and develop strategies to enhance authentic leadership abilities

**Teach My People, Member (Kitchen Team Volunteer, Academic Volunteer)**

Pawleys Island, SC | May 2024 – Present

- One-on-one/small group tutoring, and assisting in a classroom with a TMP Instructor
- Helped to rehear and serve hot, nutritious dinner to students in the afternoon

## NON-TECHNICAL SKILLS & INTERESTS

**Technical Skills:** Proficient in Microsoft Office Excel, PowerPoint, Google Apps

**Language:** Basic Spanish and Polish

**Interests:** Cooking, chess, traveling





# Cynthia Ming

(862)-902-9797 | mingcy@bc.edu

## EDUCATION

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### BOSTON COLLEGE - Carroll School of Management

B.S. in Management, Concentration in Finance

Chestnut Hill, MA

Expected May 2027

- **GPA:** 3.6
- **Honors:** 2024 ACC All-Academic Team, Bowman Scholar
- Relevant Coursework: Statistics with R, Financial Accounting, Fundamentals of Finance, Portico (Business Ethics)

## WORK EXPERIENCE

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### Boston College Carroll School of Management

Undergraduate Marketing Research Assistant

Chestnut Hill, MA

January 2024 - Present

- Conducting research aimed at developing a universal metric for companies to use to measure their sustainability levels
- Prepares Institutional Review Board protocols for Boston College marketing department research
- Presents research and analysis to Boston College undergraduate student body and faculty

### Colton Alexander

Asset Management & Deal Sourcing Extern

Boulder, CO

March 2024 – May 2024

- Researched and presented prospective environmental firms to the Board of Directors for potential venture capital funding
- Collaborated with coworkers to develop real-world analysis of developing companies

### Citi D1 Athlete Development Program

Program Scholar

Remote

May 2024 - August 2024

- Earned invitation to receive technical training, experience, exposure, and mentorship from the Citi Group within the financial service sector

## LEADERSHIP EXPERIENCE

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### Jewels By C Jewelry Company

Founder, CEO

Warren, NJ

Oct 2020 – May 2023

- Founded online Etsy shop selling handmade jewelry, fulfilled and shipped orders to all 50 states in the U.S.
- Produced \$20,000+ in annual revenue from 1,000+ orders
- Generated 4 million+ views on social media platforms such as TikTok and Instagram to boost brand awareness

### Boston College NCAA Division I Women's Fencing Team

Student-Athlete

Chestnut Hill, MA

Aug 2023 – Present

- Devote 30+ hours a week to: practice/training, individual and team meetings, tutoring, and travel
- Competing on national, international, and NCAA tournament scale
- Contributed to team's historic first ACC match victory in program history
- USA Fencing All-American and All-Academic First Team

### Toastmasters Public Speaking Club

President

Montgomery, NJ

Sep 2021 – Jun 2021

- Arranged weekly meetings for 30 high school students to improve their public speaking abilities
- Collaborated with Toastmasters International to bring in guest speakers
- Hosted and organized public speaking competitions with 60+ participants from across the state

### Hamilton Grange Middle School

Teaching Assistant

Manhattan, NY

Sep 2021 – Jun 2021

- Collaborated closely with science teachers to create lesson plans and classroom activities tailored to students at an economically disadvantaged school
- Instructed 30+ fifth-grade students in introductory chemistry, frequently incorporating the use of Spanish

## SKILLS, ACTIVITIES, & INTERESTS

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- **Skills:** Mandarin, Spanish, English, Microsoft Office, R, Python
- **Activities:** Member of Boston College Investment Club and Women in Business
- **Interests:** film photography, Grey's Anatomy, chunky jewelry

# ELLA BARBETTA NESKORA

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## EDUCATION

**University of Pennsylvania**— Philadelphia, Pennsylvania

**GPA: 3.34/4.0**

B.A. in Intensive Design | Minor in Art History

Anticipated Graduation: Spring 2027

- Accomplishments: Achieved Top-5 All-Time Records in Hammer and Weight Throw for Penn Track & Field, Elected Vice President of Recruitment for Sigma Kappa Sorority, leading strategic outreach and event coordination
- Relevant Courses: Design Fundamentals I/II, World Art and Civilization Before 1400, Art History; Eye, Mind, Image, American Sign Language I/II/III

## PROFESSIONAL EXPERIENCE

**EBN Swim School**— *Founder/Head Coach* | Moravia, Texas

**May/2023 – Present**

- Created a business centered around affordable, personalized swim instruction for individuals aged 2 to adult in underserved communities
- Coordinated the logistics of creating/specializing learn-to-swim plans for over 100 clients
- Developed and executed targeted marketing strategies to attract clients, resulting in a consistent pipeline of new business and high client retention rates.
- Managed all aspects of business operations, including budgeting, scheduling, and client communication, ensuring smooth day-to-day functionality and client satisfaction.

**Maxim Healthcare**— *Caregiver* | Philadelphia, Pennsylvania

**Aug/2024–Feb/2025**

- Delivered compassionate, hands-on support to an individual with physical and mental disabilities, assisting with daily tasks to promote comfort and independence
- Assisted with daily living activities, including mobility support, meal preparation, and personal care, ensuring comfort and well-being.
- Communicated effectively with family and healthcare professionals to address client's needs and ensure a safe and supportive environment

**Moravia Beef and Dairy**— *Ranch-hand* | Moravia, Texas

**May/2022 – Current**

- Managed the daily care and feeding of several hundred livestock, ensuring animal health, nutrition, and overall well-being
- Skilled in learning new trades quickly and using various types of equipment to complete jobs
- Performed infrastructure maintenance, including repairing fences, irrigation systems, and barns, to ensure optimal ranch operations.
- Skilled in using various forms of heavy machinery.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Hammer Thrower Penn Track and Field**—University of Pennsylvania | Philadelphia, Pennsylvania

**Aug 2023 - Present**

- Competes as a Division I Track & Field athlete, balancing rigorous academic and athletic schedules while training 25–30 hours per week
- Achieved Penn Track and Field #5 All-Time Record for the Hammer Throw with a throw of 170' (52 meters)
- Achieved Penn Track and Field #4 All-Time Record for the Weight Throw with a throw of 58' 7" (17.86 meters)
- Practices 25-30 hours/week. Includes throwing, weightlifting, recovery, traveling, and competing
- Was a part of the winning 2024 Indoor & Outdoor Women's Ivy League Championship Team
- Member of the Women's Athlete Association (WAA)

**Vice President of Recruitment** — *Sigma Kappa Sorority* | Philadelphia, Pennsylvania

**Dec 2024 - Present**

- Led and coordinated all logistics for the chapter's recruitment process, managing schedules, budgets, and event operations to ensure seamless execution and compliance with university and national standards
- Developed and implemented various recruitment strategies that leveraged data-driven insights and innovative outreach techniques to maximize recruitment success.
- Currently directs a team responsible for social media strategy, merchandise design, and promotional materials to enhance chapter visibility and engagement on campus and in the greater Philadelphia collegiate community

**Athlete Ally** — *Treasurer* | Philadelphia, Pennsylvania

**Aug 2024 - Present**

- Managed budgeting, expense tracking, and financial planning to ensure the sustainability of Athlete Ally's initiatives
- Worked with executive board members to allocate funds for awareness campaigns, speaker events, and community outreach programs.
- Processed payments, reimbursements, and purchases while maintaining accurate financial records.

**MAP x Kraft Heinz** — *"Spring D-League" Management Trainee Fellow (Phase 1 & 2)* | Remote

**March 2025 – Present**

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Kraft Heinz to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top stop on MAP's leaderboard rankings
- Phase 2: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to rebrand a U.S. HEINZ product (i.e., Bagel Bites, Capri Sun, Jell-O, Velveeta) + develop a full-cycle strategy to engage new customers with a limited edition release, drawing inspiration from the brand's first Heinz mustard innovation in 10+ years

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language: Fluent in American Sign Language,
- Programs: Rhino 3D, AutoDesk Autocad, Adobe Illustrator, Adobe Photoshop,, Microsoft Studio
- Interests: Interior Design, Crochet

# EMMA E. REILLY

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## EDUCATION

### Columbia University - New York, NY

**GPA: 3.68/4.0**

*B.A in Financial-Economics | SAT: 1400 | Graduation Year: May 2027*

- Accomplishments: Consistently achieved Dean's List status with current GPA of 3.68
- Relevant Courses: Principles of Economics, Intermediate Macroeconomics, Intermediate Microeconomics, Introduction to Econometrics, Calc-Based Introduction to Statistics, Calculus I, Calculus III, and The Science of Psychology

### Andover High School - Andover, MA

**August 2019 - May 2023**

- Graduated with an unweighted GPA of 3.94 and weighted GPA of 4.52
- Received Certificate of Excellence in AP Environmental Science, Pre-Calculus, English, Statistics, and Digital Photography based on teacher recommendations
- Achieved AP test scores of 5 on Calculus AB and 4 on Environmental Science, English Language and Composition, and Psychology
- Recipient of the AP Scholar with Honor Award

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## PROFESSIONAL EXPERIENCE

### NorthEast Elite Field Hockey Club - Head Coach | Newburyport, MA

**Summer 2022, Summer 2023 - Present**

- Responsible for communicating with players regarding rules, cancellations, and program policies
- Ran drills, provided feedback, and gave instruction to over 60 players per session
- Consistently ensured the safety of all players
- Solicited new players to join the program
- Created video and marketing content for the company's social media account

### Warrior Way - Chairman | Andover, MA

**September 2021 - May 2023**

- Elected Chairman of Warrior Way by Andover High School students and faculty members to help manage the town's mentoring program which connects upstanding high schoolers with elementary students to teach them the importance of teamwork, kindness, and inclusivity
- Screened potential Warrior Way applicants, generated room assignments, designed lesson plans, and communicated with district administrators regarding logistics of on-site visits
- Devoted 5-7 hours per week to coordinating visits of over 250 high school students across the district's six elementary schools

### Athletic Director Interview Committee - Panel Member | Andover, MA

**March 2022**

- One of two high school students (1600 person student body) requested by the Superintendent and Principal to assist in the interviewing process for a new Athletic Director at Andover High School
- Responsible for conducting in-person interviews and providing feedback on candidates to senior panel members

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## SPECIAL ACTIVITIES / LEADERSHIP

### Columbia University Women's Field Hockey - NCAA Division 1 Athlete

**August 2023 - Present**

- Voted team captain as a junior for the upcoming Fall 2025 season by teammates and coaches
- Devote over 25 hours per week to games, practices, lift, conditioning, film, and meetings
- 2x National Field Hockey Coaches Association (NFHCA) National Academic Squad member

### Columbia University Female Student Athlete Business and Investment Club

**March 2025 - Present**

- One of 8 female student athletes selected to participate in the first ever Female Student Athlete Business and Investment Club under the mentorship of Columbia University Alumnus, Mike Ching
- Gained hands-on experience using Microsoft forums such as Excel and PowerPoint
- Learned how to create company reports and valuations and evaluate company income statements

### Andover High Field Hockey - Team Captain

**August 2019 - November 2022**

- Voted Team Captain 2021 and 2022, leading the team to two State Championships
- Cultivated a positive team atmosphere that focused on strong communication, hard work, respect, and love for the game
- 3x All-American, 2x New England Player of the Year, 2x Boston Globe Division 1 Player of the Year, 2x Conference MVP

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## COMMUNITY DEVELOPMENT

### Columbia Athletics, New York, NY

**2024 - Present**

- Volunteer at school sponsored athletic days for local youths who are interested in playing field hockey

### Andover Recreation, Andover, MA

**2019-2022**

- Frequent volunteer for Andover Youth Field Hockey and Andover Youth Lacrosse program
- Assisted head coaches during bi-weekly practices and games



# GURLEEN K. TOOR

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## EDUCATION

**Brown University** – Providence, Rhode Island

**GPA: 3.8/4.0**

B.A. in Economics | Sc.B in Biology

Anticipated Graduation: 2027

- Accomplishments: UTRA|SPRINT Awardee, Ted von Gerichten '78 P'13 Scholarship Recipient
- Relevant Courses: Microeconomics, Principles of Economics, Management of Industrial Industries, Foundation of Living Systems

## PROFESSIONAL EXPERIENCE

**Brown University**– *Teaching Assistant* | Providence, Rhode Island

**08/2024 – Present**

- Facilitated weekly discussions for 30+ students using interactive activities and case studies, enhancing understanding of finance, marketing, operations and strategy
- Developed and tailored course content to diverse learning styles, boosting student engagement scores by 15% and midterm performance by 10%.
- Provided mentorship and academic support, fostering a collaborative learning environment to ensure student success.

**Brown University School of Public Health** - *Research Assistant* | Providence Rhode Island, State

**08/2024 – 12/2024**

- Spearheaded targeted outreach campaigns to recruit 10+ new childcare centers, enhancing sample diversity and improving the study's external validity.
- Performed data management and analytics to track recruitment engagement, ensuring streamlined data collection for ongoing analysis.
- Collaborated with Dr. Tayla von Ash to support the development of research instruments, contributing to the study of childcare sleep environments.

**Markham-Stouffville Urgent Care Center**– *Medical Assistant* | Providence, Rhode Island

**08/2021 – 03/2022**

- Collaborated with healthcare providers and families to address patient concerns, enhancing communication and patient satisfaction.
- Delivered hands-on patient care in a high-volume urgent care setting, ensuring efficient service and patient comfort to support seamless clinical operations.
- Streamlined patient intake by accurately recording medical histories and vitals, reducing charting errors by 40% and enhancing clinical workflow.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Make-A-Play Foundation (MAP)** – *Spring Fellow (Phase 1)* | Remote

**03/2025 – Present**

- Selected for Phase 1 of an exclusive fellowship for high-achieving college athletes, advancing through weekly mock interviews against 200+ pers to apply insights from three structured modules and 10 hours of instruction on behavioural, technical and hybrid interview techniques
- Evaluated weekly mock interview feedback from Fortune 500 HR professionals, leveraging personalized critiques to refine responses and submitting self-assessments to demonstrate continuous improvement
- Engage in weekly virtual recruiting events with MAP's corporate partners (e.g. Evercore, NFL, Microsoft, Morgan Stanley, Sixth Street), gaining insights on translating student-athlete experience into a successful career at leading firms.

**Brown Women's Soccer** – *Student-Athlete* | Providence, Rhode Island

**08/2023 – Present**

- Balanced 25+ hours of weekly training with full-time academics contributing to an undefeated Ivy League championship season and top 5 national RPI ranking.
- Mentored incoming recruits during official visits, promoting Brown's student-athlete experience and strengthening team cohesion and culture.
- Executive ambassador of Vartan Gregorian School, member of Team Impact and Alliance for Multicultural Athletes.

**Markham Soccer Club** – *Coach* | Markham, Ontario, Canada

**05/2023 – 08/2024**

- Led technical and tactical training for 50+ youth players aged 7–15, resulting in improved skill development and team performance through individualized coaching plans.
- Communicated with league administrators, coaches and parents to coordinate team logistics, ensuring a smooth season.

**HERworld** – *Co-Founder* | Markham, Ontario, Canada

**11/2021 – 06/2023**

- Founded a women's health advocacy platform, reaching 200+ individuals through workshops and campaigns promoting healthcare access and equity.
- Partnered with local healthcare organizations to create resources, empowering women with knowledge and access to healthcare services.
- Launched a mentorship program connecting young women with female professionals, fostering career growth and leadership development.

**Bur Oak Medical Club** – *Co-Founder* | Markham, Ontario, Canada

**09/2021 – 06/2023**

- Organized and hosted 10+ panels with healthcare professionals, providing career insights and medical pathways to 100+ high school students.
- Led interviews with undergraduate and medical students, offering guidance to aspiring healthcare professionals and strengthening the club's mentorship network.

## SKILLS & INTERESTS

- Skills: Microsoft Office, Business Strategy & Analytics, Market Research, Google Analytics, Social Media, Marketing
- Interests: Entrepreneurship, Corporate Finance, Healthcare Innovation, Investment Strategies, Sports Management, Athletics

# JACKSON E. CLARKE

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## EDUCATION

**Princeton University** – Princeton, New Jersey

**GPA: 3.1/4.0**

B.A. in Classics | Minor in Entrepreneurship (if applicable)

Anticipated Graduation: May 2027

- Accomplishments: School record holder in the 200m dash, 5x Ivy League Champion
- Relevant Courses: Microeconomics, Macroeconomics, Technology and Society

## PROFESSIONAL EXPERIENCE

**Ronald McDonald House** – *Volunteer Coordinator* | Danville, PA

**06/2024 – 07/2024**

- Responsible for developing and implementing a volunteer recruitment program for a fundraising event in accordance with established Ronald McDonald House of Danville policies
- Recorded and analyzed volunteer data, implemented data into Ronald McDonald database
- Created and implemented a marketing plan, approved by the Assistant Manager/Volunteer Coordinator to recruit volunteers

**Geisinger Medical Center** – *Nursing Assistant Intern* | Danville, PA

**08/2022 – 04/2023**

- Assisted in patient transfer and transport as needed, working during academic year
- Solved problems with patient care that arose, taking corrective measures in care and suggested areas for improvement
- Maintained equipment and supplies and assisted in clerical responsibilities as required
- Identified, observed and documented the physical needs of the patient for nursing staff

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Princeton Track & Field** – *Student-Athlete* | Princeton, NJ

**08/2023 – Present**

- Competed for Guyana in the 2024 U20 World Athletics Championships, 5x Ivy League Champion in the 100m dash, 200m dash, 4x400m relay
- Princeton School Record Holder in the Indoor and Outdoor 200m dash
- Awards: The Babb Trophy Winner, Most Outstanding Track Performer of 2024 Ivy League Championship
- Commit 25+ hours weekly to practices and competition while maintaining full course load

**Princeton Corporate Finance Club** – *Member* | Princeton, NJ

**08/2023 – Present**

- Engage in meetings and conference chats with current executives in the field of Finance
- Connect with students and professors to explore different career sectors in Finance

**Princeton Black Men's Association** – *Member* | Princeton, NJ

**08/2023 – Present**

- Student organization committed to the empowerment of Black men on the Princeton campus and the fostering of an inclusive community
- Participate in speaker and recreational events
- Action, Context, End Goal (25-30 words)

**Princeton Black Student-Athlete Collective** – *Member* | Princeton, NJ

**12/2023–**

**Present**

- Student organization committed to the enhancement of the Black Student-Athlete experience.
- Participate in speaker and recreational events

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Excel, PowerPoint, Word, Spanish
- Interests: Greek History, Comics, LeBron Enthusiast



# JOHNSON D. HINCKEN

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## EDUCATION

**Gordon College** – Wenham, MA

**GPA: 3.9/4.0**

B.A. in Finance | Minor in Data Science

Anticipated Graduation: May 2027

- Accomplishments: Presidential Honors (Fall 2023, Spring 2024, Fall 2024)
- Relevant Courses: Financial & Managerial Accounting, Corporate Finance, Econometrics, Financial Markets & Institutions, Macroeconomics

## PROFESSIONAL EXPERIENCE

**AaronBux Asset Management** – *Asset Management Intern* | Washington, D.C.

**January 2025 – Present**

- Researched and aligned 10+ grant and contract opportunities for social impact initiatives, aiming to empower low-income families through financial literacy programs and access to resources that promote long-term financial growth.
- Conducted market research to analyze client demographics and refine target estimations, supporting a \$10M projected AUM in AaronBux's first year and enhancing client acquisition strategies.
- Developed a comprehensive pitch deck outlining AaronBux's investment strategies and value proposition to attract potential clients and secure investor commitments, driving business growth and capital-raising efforts.

**MJRE** – *Financial Analyst Intern* | Radnor, PA

**November 2024 – February 2025**

- Built financial models for 3 commercial real estate acquisitions totaling \$12M+, projecting cash flows and analyzing IRR and DSCR to evaluate investment returns and support acquisition decisions.
- Analyzed key performance metrics and market trends to identify investment opportunities and risks, providing strategic insights to optimize asset performance and drive long-term profitability in commercial real estate.
- Evaluated comparable properties based on key factors, (e.g., price psf, size, location, economic indicators, etc) to ensure accurate valuation and maximize return potential for investments.

## LEADERSHIP & ACTIVITIES

**Make-A-Play Foundation (MAP)** – *Pick Six Fellow* | Remote

**March 2025 – Present**

- Selected as 1 of 200+ fellows nationwide for a competitive program supporting high-achieving student-athletes; completed 10+ hours of behavioral, technical, and hybrid interview prep, resulting in stronger communication skills and increased confidence.
- Incorporated feedback from Fortune 500 HR professionals and self-evaluations to track growth; attending weekly virtual recruiting events with MAP's partners (Evercore, Morgan Stanley, etc) to learn how to transform my experience as a student-athlete into a successful post-playing career.

**Certiport & Microsoft** – *Microsoft Office Specialist (MOS): Excel Associate (365 Apps)* NJ State Champion | Ocean City, NJ

**June 2024 – Present**

- Earned Microsoft Excel Associate (365 Apps) certification by mastering advanced spreadsheet management and data analysis tools, achieving the highest score in the state (960/1000) on a rigorous, performance-based exam.
- Qualified for the Microsoft Office Specialist U.S. National Championship by demonstrating exceptional software proficiency, aiming to compete nationally and enhance technical expertise in June 2025.

**Gordon College Investment Club** – *Equity Research Analyst, Incoming Club President* | Wenham, MA

**August 2023 – Present**

- Led high-conviction equity research within the Gordon College Student Managed Fund (SMF), applying data-driven analysis and strategic risk management to identify undervalued investment opportunities; targeted a 5% alpha and supported long-term portfolio growth objectives.
- Delivered an investment pitch to Gordon's SMF, presenting in-depth financial analysis and insights to support informed portfolio allocation and enhance investment decision-making.
- Conducted Comparable Company Analysis (CCA) on Independent Power Producers (IPPs) Industry within the energy sector, evaluating financial performance and market positioning to identify potential investment opportunities.

**American Legion** – *Alumnus of American Legion Jersey Boys State* | Lawrenceville, NJ

**June 2022 – Present**

- Selected as one of 1,000 high school seniors statewide for American Legion Jersey Boys State (ALJBS), a competitive civic leadership program focused on simulating democratic government and preparing future public leaders.
- Elected city council member in Pierce City #13 (fictional city within ALJBS), developing skills in local government decision-making, civic responsibility, and public policy through a mock government practicum.

**NCAA** – *Division III Collegiate Athlete* | Wenham, MA

**August 2023 – Present**

- Competed as an NCAA Division III athlete for Gordon College Men's Tennis, demonstrating discipline, teamwork, and resilience while striving for athletic excellence and contributing to the team's overall success.
- Exhibited strong leadership and work ethic by balancing full-time academics with 25–30 hours per week of collegiate tennis, developing advanced time management skills and perseverance in a high-pressure dual commitment.

## SKILLS & INTERESTS

- Skills and Language(s): Stock & Crypto Investing, Fundamental & Technical Analysis, Mandarin Chinese (native), English (primary)
- Programs: Microsoft 365, Google Workspace, FactSet, Financial Websites & Tools: TradingView, Stock Analysis
- Interests: Weightlifting, tennis, ping pong, video games (Elite Smash: Competitively ranked top 5% in Super Smash Bros. Ultimate), skiing
- About Me: Adopted when I was 9, first-generation college student, started an entrepreneurial landscaping business with my brother when I was 12

## EDUCATION

**Columbia University** – New York, NY

**GPA: 3.83/4.0**

B.A. in Financial Economics | Minor in Sustainable Development | ACT: 32

Anticipated Graduation: May 2027

- Accomplishments: Dean's List (Fall 2023, Spring 2024, Fall 2024)
- Relevant Courses: Macroeconomics, Microeconomics, Calculus I, Calculus III, Calc Based Statistics

**The Godolphin & Latymer School** – London, UK

**IB: 44/45**

- Accomplishments: Harvard Book Prize Recipient (2023)
- Relevant Courses: Economics, Geography, Biology

Fall 2016 – Spring 2023

## PROFESSIONAL EXPERIENCE

**Allied Offsets** – *Carbon Markets Data Intern* | London, UK

06/2024 – 07/2024

- Analyzed carbon offsetting project data to evaluate environmental outcomes, providing insight into sustainability performance across global initiatives to support client awareness and market transparency.
- Used QGIS to interpret geospatial datasets, identifying trends in carbon credit allocation that enhanced project evaluation and supported spatially-informed investment decisions.
- Synthesized analytical results into clear financial narratives, empowering clients to assess risk-adjusted returns in the voluntary carbon market and pursue sustainable investment strategies.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Columbia University Track & Cross Country Team** – *Student Athlete* | New York, NY

08/2023 – present

- Represent Columbia in NCAA Division I competitions, racing at Ivy League and Regional meets while demonstrating commitment, discipline, and resilience under high performance pressure.
- Train 25+ hours weekly, covering over 45 miles, while balancing intensive athletic responsibilities with full-time coursework and extracurricular academic commitments.
- Collaborate with coaches, teammates, and athletic staff to refine race strategy, enhance physical and mental performance, and contribute to a cohesive, high-achieving team environment.

**The Godolphin & Latymer School** – *Athletics Captain* | London, UK

09/2016 – 05/2023

- Led and motivated a team of 20+ athletes, organizing weekly training sessions to enhance collective performance, encourage discipline, and foster a high-performing team culture.
- Represented school in District and County-level competitions while concurrently training with an elite London club, maintaining competitive standards across both academic and athletic environments.
- Competed nationally for London in cross country and 1500m; earned titles including Westminster Mile Champion and two-time London 1500m Champion through consistent peak performance.
- Recognized as Junior Sportsperson of the Year by the Hammersmith and Fulham borough (2022) for athletic excellence, leadership, and sustained community representation.

**Community Volunteer** – *Coach and Social Impact Leader* | London, UK

09/2021 – 05/2023

- Led school-wide food drive for the Hammersmith and Fulham food bank, mobilizing students and building a long-term partnership to support vulnerable local families.
- Organized a fundraiser and donation campaign for Ukrainian refugees as part of the Social Impact Team, coordinating logistics and raising awareness across the school community.
- Coached young children in netball for 2 hours weekly, teaching foundational rules, drills, and match strategy to promote teamwork and confidence.
- Delivered track and field instruction at a local sports camp, managing groups of 20+ children and ensuring engaging, safe, and developmentally appropriate athletics sessions.

## NON-TECHNICAL SKILLS & INTERESTS

Skills and Languages: Excel, Word, QGIS, GIS, Chinese (Beginner), Spanish (Intermediate)

Programs: Yale Young Global Scholars (2022)

Interests: Food critiquing (using the app 'Beli'), Scrapbooking, Yayoi Kusama Art

**Olivia Martin**

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**EDUCATION**

**Stanford University**, Stanford, CA

**August 2023 - Expected May 2027**

*Intended majors in Political Science or International Relations (3.83 GPA)*

- **Relevant Coursework:** Entrepreneurship Principles & Perspectives, Calculus, Statistical Methods, Principles of Economics

**Cranleigh Senior School**, Cranleigh, EN

- Field hockey, Track & field, Swimming, Netball, Tennis and Indoor hockey
  - A Levels: Business (A), History (A), Biology (B)
  - GCSE's: All A\* and one A
- 

**WORK EXPERIENCE**

**Jones Lang LaSalle**, London, EN

**July 2024 - August 2024**

Commercial Real Estate Intern

- Prepared 3 presentations and new immersive ideas to engage with 3 separate clients, creating efficient and interactive experience
- Enhanced proficiency in Microsoft Excel for business applications such as cash flow and forecasts, gaining insight into data handling, financial modeling, and enabling clients to strategically plan their relocation and select our firm to facilitate their transition
- Shadowed a corporate real estate associate in sales processes and client meetings, enhancing communication and client interaction skills

**SavSim**, remote

**June 2022 - August 2022**

Social Media Assistant

- Learnt to monitor social media analytics to adjust strategies for optimal audience reach and maximize engagement levels
- Developed and managed social media content on Instagram, contributing to new ideas in order to enhance SavSim Conservation's online presence

**RugbyPass**, remote

Social Media Manager

**July 2021 - August 2021**

- Edited and uploaded RugbyPass content, contributing to their social media expansion during the 2021 British Lions Rugby series with videos reaching up to 500,000 views
  - Analyzed data to adapt to target audiences, enhancing visibility and increasing engagement
- 

**LEADERSHIP EXPERIENCE AND EXTRACURRICULAR ACTIVITIES**

**Stanford University Division I Varsity Field Hockey Team**

**August 2023 - Present**

*Student-Athlete*

- Selected to be on the Stanford varsity field hockey team, including 25 members
- Balance 20+ hours a week and commit daily as a leader to quick problem-solving, effective communication, teamwork, and the ability to perform under high-pressure situations with discipline and resilience, leading to ACC tournament 2024

**Surbiton Hockey and Cranleigh Field Hockey Team**

- Since 14 competing alongside adults, training with Surbiton premier league team, National Champions in 2021, Captain of Cranleigh team 2022-2023, reaching the indoor national title game three times

**Women in Finance**

*Participant*

- Active member of the Women in Finance Club at Stanford University, participating in networking events and immersing myself in industry discussions and initiatives focused on empowering women
- 

**ADDITIONAL INFORMATION**

**Awards and Honors:** Academic Athlete award 2022 and All Rounder Sporting award 2023 at Cranleigh School, finished top 5 in A Level History Coursework with an A\*, two time Cranleigh MVP 2021-2022

**Interests:** International Relations, Financial Analysis of Market Trends, Fitness and Health, Event Planning, Sustainability

# Margaret L. Johnson

mj1821@princeton.edu | 845-420-5030

## EDUCATION

**Princeton University**, Princeton, NJ

Grad: May 2027

A.B. in Economics and Minor in Finance

*Relevant Coursework:* Introduction to Macroeconomics, Calculus, Introduction to Microeconomics, Multivariable Calculus, Microeconomic Theory, Economic Statistics, Macroeconomics

## EXPERIENCE

**Research Assistant, Princeton Athletics Administration**, Princeton, NJ

Nov 2024-present

- Ascertained cost, space allocations and acquisition details for team equipment in new athletic space.
- Presented research regarding historical/current injury rates with possible technological modification strategies.
- Recommended initiatives leading to modest increase in winter sports ticket sales and four new sponsorships.

**Athletic Mentor, CGM Sports, Athlete to Athlete**, Boston, MA, Rancho Mission Viejo, CA

- Provide support and advice twice weekly to four athletes regarding performance and wellness.
- Provide insight and guidance on college recruitment and the application process.

**Crew Member, Princeton University Reunions**

May 2025, 2024

- Assisted team with handling logistics, transportation, registration, and event setup.

**Research Assistant, Columbia Pediatric Spinal Muscular Atrophy Research Program**, NY, NY

Jun-Aug 2023

- Collected family data related to mobility issues, necessary home capabilities and/or requirements.
- Assisted medical staff with patient testing, accurate documentation, scheduling and collaboration.
- Created education pamphlets with pertinent information regarding care plan/treatment modalities.

**Hockey Coach, Lead with Cara, Northford Learn to Play, Army Hockey Summer Camps**, Princeton, NJ, Northford, CT, West Point, NY

Jun 2021-present

- Supervise 20 skaters, managing on/off ice activities, fostering teamwork, providing feedback and encouragement.
- Collaborated with other coaches to create drills, promote camaraderie and evaluate player performance.

**Waterfront Certified Lifeguard and Swim Instructor**, West Point, NY

Jun 2020-present

- Teach strokes, assess progress, manage swimmer safety and water maintenance within four recreational areas.
- Provide aquatic support to all West Point Cadet training activities.

## ATHLETIC ACHIEVEMENT

**Princeton University Varsity Ice Hockey Team**

Sep 2023-present

- Only sophomore voted into leadership position by teammates.
- Nominated by head coach to Eastern College Athletic Conference (ECAC) Women's Ice Hockey Advisory Committee.
- Commit 20+ hours weekly for practices, film, meetings and competition.

## LEADERSHIP & UNIVERSITY EXTRACURRICULARS

**Economics Tutor, Princeton University McGraw Center for Teaching and Learning**

Sep 2024-present

- Meet with students one-on-one, twice weekly to assist with homework, exam preparation, and studying strategies.

**Princeton Varsity Student-Athlete Advisory Committee** - nominated by head coach

Sep 2024-present

- Promote rapport between athletes and administration relating to athletic, academic or community issues.
- Meet twice monthly to discuss Ivy league or NCAA current or impending policy.

**University Extracurriculars:**

- Cannon Dial Elm Eating Club, Women in Business, Princeton Varsity Club, Princeton Corporate Finance Club, Princeton Best Buddies, Let Her Play, PB Fit Athlete

## SKILLS

**Technology Skills:** Proficient in Excel, Stata, Python

**Certifications:** Waterfront Certified LifeGuard & Swim Instructor, Certified Snowboard Instructor, Guiding Eyes Certified Brood Foster and Puppy Socializer, Certified Contact Tracer

# Mariya S. Rauf

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## EDUCATION

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**Yale University** – New Haven, CT

**GPA: 3.5/4.0**

B.A. in Psychology | Graduation Year: 2027

- Accomplishments: ECAC Hockey All-Academic Team, Perfect Score on AP Psychology Exam, IBM intro to Project Management (Coursera), HRCI HR Associate Professional Certificate (Coursera)
- Relevant Courses: Fundamentals of Project Management, Business Analysis Introduction, Statistics (R studio Experience)

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## PROFESSIONAL EXPERIENCE

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**Justice Federal Credit Union** – *People & Culture Intern* | Chantilly, VA

**06/2025 – 08/2025**

- Selected for a competitive summer internship program in HR and organizational development
- Will support employee engagement initiatives, HR analytics, and internal communications.
- Expected to contribute to the People & Culture team strategy and operations

**Yale Community Kitchen** – *Volunteer* | New Haven, CT

**09/2023 - Present**

- Provided food and drinks to homeless individuals
- Helped with inventory and meal assembly
- Supported meal distribution to the local community

**Washington Pride Hockey Club** – *Volunteer Coach* | Rockville, MD

**08/2021 - 04/2022**

- Led practices for young girls
- Organized off-ice training
- Encouraged growth and teamwork.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Comfort Cafe** – *Founder/Co-President* | Ashburn, VA

**09/2021 – 06/2022**

- Created a mental health club for students
- Hosted open forums and peer support sessions.
- Worked with staff for supportive programs

**Muslim Student Association/South Asian Student Association** – *Club Member* | Ashburn, VA

**09/2020 – 06/2022**

- Organized cultural events
- Coordinated guest speakers
- Increased student engagement

**Yale Women's Ice Hockey** – *Team Member* | City, State

**08/2022 – Present**

- Helped initiate team member meetings and communication
- Promoted team culture
- Balanced rigorous academics and athletics

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## ADDITIONAL SKILLS

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- Skills and Language(s): English (fluent), Urdu (Conversational), Indonesian (beginner), French (Intermediate)
- Programs: Microsoft Office, Microsoft Word, Excel, R Studio Programming, and Online research tools at Yale
- Interests: Human Resources, Business Analysis, Team Sports, Community Engagement

# MEGAN A. MANAJ

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## EDUCATION

**Washington University in St. Louis** – St. Louis, MO

**GPA: 3.1/4.0**

B.A. in Political Science and Finance | ACT/: 31

Anticipated Graduation: 2027

- Accomplishments: Enterprise Holdings Scholar; WashU Named Scholar - John Schael Scholarship
- Relevant Courses: Macro/Microeconomics, Managerial Statistics, Intro Accounting, Management 101

## PROFESSIONAL EXPERIENCE

**Stifel Financial Corporation** – *Compliance Intern* | St. Louis, MO

**05/2025 – Present**

- Divisions: Policy & Procedures, Branch Activities, and Surveillance Solutions
- Assist in ensuring regulatory compliance and supporting AML investigation processes
- Utilize platforms such as Global Relay, ProSurv, My Compliance Office, and SQL Management Studio to assist with regulatory surveillance, data queries, and internal investigations, ensuring adherence to FINRA and SEC compliance standards.

**FreshPrints** – *Campus Manager* | St. Louis, MO

**05/2025 – Present**

- Oversee the growth of Fresh Prints' presence on campus through strategic outreach to student organizations and Greek life
- Cultivate partnerships to enhance brand visibility and increase custom merchandise sales
- Manage end-to-end coordination of apparel orders, ensuring product quality and timely delivery
- Develop strong project management, communication, and client relationship skills through cross-campus collaboration

**Kappa Delta Sorority** – *Vice President of Finance* | St. Louis, MO

**11/2024 – Present**

- Led financial planning and budgeting for Kappa Delta, managing a \$80k budget across multiple accounts, overseeing expense tracking, and fundraising initiatives for organizations like Girl Scouts USA, MOEDA, and Prevent Child Abuse America
- Completed monthly financial reporting to ensure transparency and sustainability.
- Utilized BillHighway to manage chapter dues, streamline account tracking, and ensure accurate financial statements for effective decision-making.

**Banana Republic** – *Retail Sales Associate & Stylist* | St. Louis, MO

**04/2023 – Present**

- Collaborated with Team Members to achieve Daily/Monthly/Quarterly Sales Goals and surpass the Previous Year's Sales while fostering a positive, inclusive, and high quality work environment
- Demonstrated Exceptional Product Knowledge on a wide-variety of Women's & Men's Collections, providing Personalized Styling Recommendations for Customers and developed Client Relationships

## LEADERSHIP & COMMUNITY DEVELOPMENT

**WashU Advocates: Bear Caucus** – *Student Representative* | St. Louis, MO

**01/2025 – Present**

- Chosen Student Representative for WashU in Jefferson City and St. Louis, meeting with state legislators and the Board of Alderman alongside the Office of Government and Community Relations staff, Chancellor Martin and former Build-A-Bear CEO Maxine Clark to advocate for the university's interests

**Missouri YMCA Youth and Government** – *74th Lewis Convention Youth Governor* | Jefferson City, MO

**11/2019 – 11/2022**

- Advocated for Civics Education Reform in Washington, D.C., meeting with Missouri Senators Roy Blunt and Josh Hawley. Contributed to the 321% increase in federal funding for Civics Education through the 2022 Federal Omnibus Spending Bill, securing \$20 million in funding for a national civics grant program.
- Official Student Representative of MO (Statewide/Nationally); served on the Conference Planning Committee and delivered impactful speeches to empower hundreds of student peers from across Missouri.
- Evaluated approximately 100 Mock Legislature Bills during 2022 Conference, exercising the authority to sign or veto, and providing detailed written explanations for all vetoes.

**Lindbergh District** | St. Louis, MO

**08/2019 – 05/2023**

- Honors: Brandeis University Book Award Recipient, STL County Outstanding Student Leader Program, St. Louis Chamber of Commerce Student of the Month, Crestwood-Sunset Hills Rotary Club Student of the Month
- Activities: Class President, Student Council, Missouri YMCA Youth and Government, Varsity Volleyball, Lindbergh Schools Foundation Junior Board, Lindbergh Schools Board of Education: Finance Advisory Committee, Superintendent's Student Advisory Council, National Honors Society, Rho Kappa (National Social Studies Honors Society), Lunch Buddies Chair, Interact Club

## NON-TECHNICAL SKILLS & INTERESTS

- Skills: Leadership & Team Management; Strategic Planning & Budgeting; Legislative Advocacy; Sales Communication
- Language(s): Albanian (Bilingual), German (Beginner)
- Programs: Global Relay; ProSurv; My Compliance Office; SQL Management Studio; BillHighway; Microsoft Office Suite; Google Workspace; Tableau; POS & Retail Systems; Canva
- Interests: Travel, Sports, Public Policy, Stock Market Research, Philanthropy/Volunteer Work, TV Sitcoms



# Miriam Hils

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## EDUCATION

**University of California, Berkeley** – Berkeley, CA

**GPA: 3.68/4.0**

B.A. in Data Science | Minor in Electrical & Engineering & Computer Science | Graduation Year: 2027

- Accomplishments: Athletic Scholarship, CSC Academic All-District Team Honor, All-ACC Academic Selection
- Relevant Courses: Calculus, Linear Algebra and Differential Equations, Foundations of Data Science, The structure and interpretation of Computer Programs; Foundations of Signals Dynamical Systems, and Information Processing; Introduction to Economics

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## PROFESSIONAL EXPERIENCE

**BENTELER Steel/Tube** – *Student Internship* | Paderborn, Germany

**03/2019 – 04/2019**

- During 3 weeks I learned how to process metal and built small models
- Participated in a factory tour to understand the company structures and the production process
- Engaged with employees to learn about different roles and career path

**Airbus Helicopters** – *Girls' Day* | Donauwörth, Germany

**04/2018**

- Factory tour and explanation of a Helicopter which gave me an idea of the company and of the production process
- Talked to Employees about their experiences
- Built my own small model plane by riveting and screwing

**SGS Essen, Women's Soccer Bundesliga** – *Soccer Player* | Essen, Germany

**07/2021 – 06/2023**

- Played in the highest German Women's Soccer League

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## LEADERSHIP & COMMUNITY DEVELOPMENT

**Women's Youth Soccer National Team** – *Soccer Player* | Germany

**06/2017 – 09/2024**

- Gained experience of leading a Team as the Captain of the U19 Team for the first Qualification round of the U19 European Championship
- Learned school content independently while being on Women's Youth Soccer National Team Camps every month or every second month for 1 ½ weeks

**Division I Women's Soccer** – *Soccer Player* | Berkeley, CA

**08/2023 – Present**

- Collaborate with coaches and trainers to develop short and long term training plans that resulted in making the lineup and earning call ups for the German U20 Women's National Soccer Team
- Implement effective organizational skills to balance 20+ hours of training and competing with 25+ hours of schoolwork each week
- Traveling for the German U20 Women's National Soccer Team to the U20 World Cup, studied independently, despite missing half the Fall 24 semester

**Catholic Church Community** – *Volunteer* | Delbrueck, Germany

**09/2016 – 07/2021 (Leader from 04/2019 - 07/2021)**

- Altar servers every second week
- Organized events within the town like delivering waffles, baking cookies, and ice skating
- Lead a youth group 1h each week (got less frequently in 2020 due to time conflicts with soccer practice)

**Boarding School** – *Soccer Player* | Kamen, German

**08/2018 – 07/2023**

- Used time management strategies to balance 15+ hours of training each week with receiving the Abitur (German High School Degree) with a 1.6 average on the 6-point scale
- Created my personalized trainings plan with the help of my coaches to work on my strength and weaknesses
- learned the school material independently

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## ADDITIONAL SKILLS

- Skills: Python, SQL, HTML
- Language(s): German (native)
- Interests: bike riding, tennis, competitive soccer



# Molly Wood

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## EDUCATION

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**Georgetown University - College of Arts and Sciences** | Washington, DC

*Bachelor's Degree, Government Major, Mathematics Minor*

Expected Graduation May 2027

College of Arts and Science GPA 3.85/ 4.0 | NCAA Div. 1 Student-Athlete (Varsity Lacrosse)

**London School of Economics** | London, UK

June 2024 - July 2024

*International Human Rights*

- Presented case-based policy solutions with a diverse, international cohort, strengthening skills in research, strategic thinking, and cross-cultural communication.

**Red Bank Regional High School** | Little Silver, NJ

## EXTRACURRICULAR

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**Women's Lacrosse Varsity Team** | Georgetown University

August 2023-Present

- Practice 25+ hours a week in season, 20+ hours a week out of season
- Collaborate among a 35-person team, maintaining different background and personalities while collaborating towards a common goal

**Make-A-Play Foundation (MAP) – Winter Fellow (Phase 1)** | Remote

January 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.

**Member, All Lax Advisory Board** | Tinton Falls, NJ

2021-2023

- Selected as the player representative in the inaugural year of a 6 member board created to help ensure that all athletes have the resources necessary to be prepared for the next phase in life with or without lacrosse • Supported curriculum based education in career advancement

## WORK EXPERIENCE

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**Caputo's Bakery Sales Associate** | Long Branch, NJ

2020-Present

- Oversaw daily operations and client interactions at a long-standing family business, developing skills in ownership, communication, and service efficiency.
- Built customer-facing and operational skills by managing orders, service, and store open/close procedures in a high-responsibility role.

**All Lax All Day Lacrosse Club Coach, Camp Counselor** | Tinton Falls, NJ

Summer 2021- 2023

- Led youth lacrosse programs to drive community engagement and personal growth, building mentorship, leadership, and communication skills.

**Elite Sports Physical Therapy**

2021-2022

- Supported client recovery in a fast-paced physical therapy setting, developing skills in communication, adaptability, and outcome-oriented problem solving.

# NATASHA R. KOBELSKY

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## EDUCATION

**University of Pennsylvania** – Philadelphia, PA

**GPA: 3.73/4.0**

B.A. in Economics, B.A. in Environmental Studies | ACT: 36/36

Anticipated Graduation: 2027

- Involvements: Class Board, MUSE Social Impact, Wharton Women Pro Bono Consulting, Penn Athletics Wharton Leadership Academy
- Relevant Courses: Risk Analysis and Environmental Management, Statistics for Economists, Intermediate Microeconomics

## PROFESSIONAL EXPERIENCE

**Penn Athletics** – *Marketing Intern* | Philadelphia, PA

**08/2024 – Present**

- Owned competitive strategic analysis, synthesizing 16 studies to generate growth recommendations I presented weekly to Marketing Directors, culminating in a redesigned sports marketing plan projected to increase campus partnerships by 3x.
- Led a team of 4 interns through game operations and live activities of 16 athletic events, directly managing 50+ sponsorships, stakeholder events, and brand partnerships to improve student-athlete and fan in-game experience.

**Wild Hand** – *Consultant* | Philadelphia, PA

**03/2024 – Present**

- Evaluated Google Ads campaign data to maximize budget efficiency, comparing industry search trends against campaign CTRs to provide 2 growth recommendations projected to increase campaign reach by 27%.
- Developed 6 data models representing customer base and product line efficiency, identifying top 2 consumer profiles and creating supplier analytics tutorials alongside new client guide and dashboard to optimize product performance.
- Assessed market fit of Hong Kong consumers based on regional search trends to recommend pilot growth strategy alongside a cost-benefit analysis.

**Green Investment Strategies** – *Associate Consultant* | Philadelphia, PA

**09/2024 – 12/2024**

- Mapped 4 client profiles for sustainable investment firm based on market analysis and segmentation research of 11 studies, leading to a restructuring media and branding strategy to reflect core client base preferences.
- Reported strategic analysis of 9 competitors alongside a team of 6 to present 3 final growth recommendations: the introduction of a new analytics platform, a newsletter overhaul, and updating target client demographic to reflect market trends.

**EARTHDAY.ORG** – *Summer Intern* | Remote

**06/2024 – 08/2024**

- Briefed Executive Director and National Campaign Manager on 21 athletic organizations, creating an outreach database, establishing client relations, and assessing fit according to growth objectives in order to present 3 best partnership opportunities to the executive board.
- Organized fundraising campaign analytics of 2018 to present, advising Communications Director on best practices to boost performance by \$700.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**University of Pennsylvania** – *Junior Class President* | Philadelphia, PA

**10/2023 – Present**

- As Vice President of Finance, managed a \$42,000 budget and secured 4 on-campus sponsorships to reduce budget deficit 85% from previous leadership in just one year to projected profits for FY2025.
- Collaborated with a team of 12 to co-found 3 campus traditions and organize 50+ campus events, with a total engagement of over 7,000 students.

**Penn Women's Crew** – *NCAA Division I Student-Athlete, Women's Rowing* | Philadelphia, PA

**08/2023 – Present**

- Committed 25+ hours per week training and competing on weekends for a top 10 nationally ranked team year-round amid coursework and clubs, culminating in a program-best finish of 2nd place in the 3rd Varsity 8+ at Ivy League Championships.
- Selected to train intensively and compete on Team USA as part of an elite group of less than 20 athletes representing the United States, contributing to a 1st place win against 15+ countries at the 2024 FISU Rowing World University Championships.

**Penn Sustainability Consulting** – *Project Lead* | Philadelphia, PA

**02/2025 – Present**

- Directed 5 student consultants in climate technology database creation, leveraging Microsoft Excel and supervising weekly meetings with the project team to end the semester with over 100+ contacts for later outreach, outperforming project benchmarks by 40%.
- Facilitated weekly client meetings and communications with bimonthly presentations and progress reports, improving client satisfaction and helping to secure renewed project partnership agreement for fall 2025.

**Make-A-Play Foundation (MAP)** – *Spring Fellow (Phase 1 & 2)* | Remote

**03/2025 – Present**

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft to score 90%+ in all 3 interviews and earn a top spot on MAP's leaderboard rankings
- Phase 2: Qualified for fellowship Phase 2 based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a sports training copilot that leverages AI to deliver personalized athlete experience via competitor research, solution development, and a market strategy

## SKILLS, INTERESTS, & OTHER WORK

- Skills and Language(s): Microsoft Office, R, Adobe Suite, SEO, Data Analysis, Process Modeling, Market Research, Brand Management
- Interests: French, Guitar, Music Production, A Cappella, Pop-Indie Songwriting, Sports, Formula 1
- Other Work: Musician (Natasha Renee on all platforms), Pollution Reduction Proposal, Girl Scout Silver Award

# NATE MORRISON

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## EDUCATION

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**WASHINGTON UNIVERSITY IN SAINT LOUIS, OLIN BUSINESS SCHOOL** | St. Louis, MO

May 2027

*Bachelor of Science in Business Administration*

Major in Organizational & Strategic Management, 2nd Major in Entrepreneurship | GPA 3.4

**HILLSBORO HIGH SCHOOL** | Nashville, TN

May 2023

High School Diploma

- GPA 3.95/4.0 (unweighted), 4.67/4.0 (weighted)
- International Baccalaureate Diploma Program, Honors Distinction, IB Student Advisory Board (Jr, Sr)

## EXPERIENCE

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**Intern Analyst** | Nashville, TN

May 2025-August 2025

*W. Capra Consulting*

- Collaborated within teams to help evaluate client needs and recommend improvements using industry best practices
- Assisted in the preparation of client proposals, data visualization, and internal knowledge management initiatives

**TSAA Certified Soccer Referee** | Nashville, TN

August 2018-November 2024

*U.S. Soccer Federation*

- Officiated soccer matches for various levels, ensuring compliance with game rules and safety protocols
- Collaborated with coaches and players to maintain fair play, resolving on-field disputes and managing game documentation

**TEELINE CURLING** | Nashville, TN

May 2024-August 2024

*Front Desk, Social Media, Bowling Mechanic*

- Assisted in coordinating league events and tournaments, ensuring smooth operations and a positive experience for participants
- Fixed and maintained bowling and patio areas; helped film and assist with social media operations

**PERSONAL TRAINER** | Nashville, TN

August 2020-May 2023

*Coach and Mentor*

- Managed lesson reservations and payments for 3-5 athletes per month throughout high school
- Provided activity advice and motivation for clients

## ACTIVITIES

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**WASHINGTON UNIVERSITY VARSITY MEN'S SOCCER**

August 2023-August 2025

*Active Member*

- Played as an active member of the varsity soccer team, contributing to team success through athletic performance and collaboration.
- Attended team strategy meetings, focusing on game planning and skill development, which helped improve overall team performance

**WASHU BLACK LETTERWINNING ATHLETE COALITION (WUBLAC)**

August 2023-Present

*Active Member*

- Led outreach initiatives to support athlete development and foster community engagement through education and health-focused events
- Attended community outreach and athlete events cultivating relationships on and around campus

**NATIONAL HONORS SOCIETY**

August 2019-May 2023

*Member (Fr, So, Jr, Sr), Treasurer (Jr, Sr)*

- Conducted mock interviews and career workshops to learn professional and interpersonal skills
- Demonstrated sustainability efforts through educating my peers about excessive waste in our local community

## SKILLS & INTERESTS

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- Technical Skills: Microsoft Suite, Tableau, Technical Troubleshooting, Basic Python
- Interests: Consulting, Analytics, AI Functions & Operations, Sports Management
- Volunteering: Special Olympics Coaching, Habitat for Humanity, Second Harvest Food bank

# TRISTAN A. WHITFIELD

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## EDUCATION

**Princeton University** – Princeton, NJ  
B.A. in Economics | Minor in Finance

**GPA: 3.2/4.0**

Graduation Year: Spring 2027

- **Accomplishments:** NCAA D1 Student-Athlete (Volleyball), EIVA Freshman of the Year (2024), Volleyball Recruiter All-American (2022, 2023), Convocation Opening Speaker (2023), Varsity Athletic Academic Award (2019, 2020)
- **Relevant Courses:** Macroeconomics, Statistics, Microeconomics, Plastic Sustainability
- **Wall Street Prep Education by 2025:** Accounting Crash Course, Investment Banking Interview Guide & Soft Skills

## PROFESSIONAL EXPERIENCE

**Hope Academy** – *Media Content Creation Intern* | Virginia Beach, VA

**May 2024 – August 2024**

- Created, edited, and published content that captured the vibrant activities at Hope Academy and the spiritual engagement at Hope Lutheran Church.
- Enhanced knowledge on digital communication, which manifested in the development of a new website for the church.

**Tristan's Lawn Care** – *Founder, CEO* | Virginia Beach, VA

**March 2020 – August 2023**

- Founded the company during the early stages of the global pandemic, training and contracting out several additional employees grossing over \$25,000 during operation.
- Developed specialized knowledge on how to scale a business, manage a team, and develop relationships with clients leading to annual raises from many clients.

**Hope Lutheran Church** – *Production Team Lead* | Virginia Beach, VA

**March 2020 – June 2021**

- Led a multi-faceted team before, during, and after the global pandemic, producing weekly church services and other video content, effectively balancing the need to optimize team production with an unpaid volunteer-based workforce
- Identified and trained new, and oftentimes inexperienced, volunteers in the technical arts, balancing personalities to lead a multi-generational team.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Warburg Pincus Investment Banking Case Competition** – *MAP Participant* | Remote

**December 2024 – Present**

Selected Case Experience:

- **Executing a comprehensive valuation analysis of a new HVAC company to fit within Warburg's investment strategy**
  - Advising Warburg on the potential acquisition of an HVAC company, approving the design of a 3-Statement Model used to forecast my team's income statement, balance sheet & cash flow statement for up to 5 years.
  - Collaborating with a high-impact team of 5 pre-professionals to produce a comparable company analysis, DCF sense check & 5 financial assumptions to forecast key business drivers that will impact our financials.
  - Submitting a final pitchbook + single master document (CIM) outlining the materials produced by the project, formally closing the project & transferring all materials/solutions to Warburg's Human Capital Team.

**Princeton Volleyball** – *Team Captain* | Princeton, NJ

**September 2023 – Present**

- Currently a recruited member of the Princeton Men's Volleyball team balancing a rigorous academic schedule with over twenty hours of weekly volleyball commitments.
- Named as a captain for the 2024-2025 season, the first sophomore to receive this distinction in recent program history.
- Day to day responsibilities include: being an intermediary between the coaching staff and players, uniting these two groups under the same goal and leading them in the direction to achieve that goal.

**USA Volleyball National Team** – *Team Member* | Colorado Springs, CO

**March 2022 – Present**

- Participated on the u19 National Team for two years winning a gold medal and leading the United States to a first ever top four finish at the World Championships.
- Trained with the u21 national team during the summer of 2024, gaining valuable experience around competing at the highest level.

**Student Leadership Workforce Council** – *Consultant* | Virginia Beach, VA

**February 2022 – March 2022**

- Recruited by City Government to consult with officials on how to attract more young people to live in their cost prohibitive municipality.
- Brainstormed and presented ideas to city government revolving around affordable housing, tax incentives, and increasing community services for young adults alongside a group of other high achieving students.

## ADDITIONAL SKILLS

- **Skills and Language(s):** English (Native fluency), Spanish (Basic conversational proficiency)
- **Programs:** Google Suite (Advanced), Microsoft Office (Intermediate), Adobe Creative Cloud (Proficient)
- **Interests:** Healthcare, Optimization, Operational efficiency, Investments, and Sustainability

# Zoe Lawrence

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## EDUCATION

**Brown University**, *B.A International and Public Affairs*. And Entrepreneurship Certificate  
Expected Graduation May 2027, 3.6 GPA

Providence, RI |

Division 1 Field Hockey Brown University

- NFCHA National Academic Squad 2024

University Clubs:

- Brown Sustainable Business
- Brown Derivative Investment Group
- Brown Students in Real Estate

High School, **Wellington College**, United Kingdom

| Class of 2023

- A levels: Politics (A), Economics (B), History (B), EPQ (B)
- 10 GCSEs: 1 (grade 9), 5 (grade 8), 2 (grade 7)
- School Prefect: Had a role as a school prefect, which consisted of looking after younger years and helping to organize school events.
- Played for the 1st team in hockey and tennis

## PROFESSIONAL EXPERIENCE

**OutFront Media**, Sales Intern Boston, US| August 2024

- Supported the sales team by conducting market research, identifying potential clients, and analyzing advertising trends to help tailor sales pitches.
- Collaborated with team members on various client accounts, gaining hands-on experience in client relationship management and sales strategy.
- I attended client meetings and internal strategy sessions, further developing my understanding of the media and advertising sales process.
- I improved my presentation and communication skills by learning how to create compelling sales presentations and communicate effectively with clients and team members.

**Boomerang Media**, Marketing Intern

UK| Summer 2022

- Analyzed TGI data to identify optimal target audiences and develop effective marketing strategies for clients' advertising campaigns
- Presented analytical findings and marketing solutions to the team, contributing to informed decision-making and strategy development.
- Contributed to developing innovative ideas for Boomerang Education as part of a strategic initiative for the 2023/24 project.
- Leveraged Microsoft Excel for project tracking and comprehensive company research, significantly enhancing my proficiency in essential industry tools and data analysis.

## LEADERSHIP/COMMUNITY EXPERIENCE

**Team Impact Fellowship, Fellow**

Providence| March 2024– Present

- Fellow for Brown University, represent Team IMPACT on campus and collaborate with the athletic department and greater campus community to raise awareness and increase program participation.

**Home-Start Charity, Volunteer**

Crowthorne, UK| November 2021- April 2022

- As a member of my school's leadership team, I initiated and coordinated a community support project in partnership with Home Start, a local charity. We organized, collected, and assembled care packages containing food, books, clothing, and other essential items to assist disadvantaged families in our community.
- This experience helped me enhance my leadership and teamwork skills as I planned the project, coordinated with Home-Start, and organized a group to carry out the initiative. Through this meaningful work, I also developed my organizational abilities and strengthened my sense of community responsibility.

**Pine Hurst Care Home, Volunteer**

Crowthorne, UK| September 2018- June 2019

- Provided weekly volunteer support at a local care home, engaging with residents to enhance their quality of life and contributing to a positive community environment.

## SKILLS & INTERESTS

**Technical Skills:** Proficient in Microsoft Office Excel, PowerPoint, Google Apps, Full Driving License

**Language:** proficient in Spanish

**Interests:** Tennis, Running, Traveling, Piano, Reading

# **Zoe Lawrence**

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