

Adrian Byasiima

NOLENVILLE, TN (615)-609-9274

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EDUCATION

DUKE UNIVERSITY Durham, North Carolina

September 2024-Present

- **Intended Major:** Bachelor of Science in Economics

GPA: 3.66

Certifications: Bloomberg Market Concepts (BMC), Completed June 2025

- Gained practical knowledge of financial markets, Bloomberg Terminal navigation, and analytical tools used by global financial institutions

Nolensville HIGH SCHOOL Nolensville, TN, United States

August 2020 - May 2024

- **GPA:** 4.58 | Honor Roll | ACT: 30

ATHLETIC AND LEADERSHIP

Duke Men's Soccer Durham, NC

Member **July 2024 - Present**

- Balancing 20+ hours of weekly training, gym work, travel, and competition with a rigorous course load
- Carried out numerous responsibilities: bringing equipment to practice and on trips, and spending 8 hours every week in study hall

MAP x Vista Equity Partners Remote

"Victory Formation" **06/2025 – 08/2025**

- **Phase 1:** Selected to participate in a national mock interview competition for high-achieving college athletes, ranking in the top 5% of all Fellows & ultimately qualifying for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+)
- **Phase 2:** Collaborating with a deal team of 3 other college athletes to identify a new software company that aligns with Vista's investment strategy, creating detailed financial statements while also recommending a series of value creation strategies

PROFESSIONAL EXPERIENCE & SERVICE

Athletic Mentorship Virtual

Mentor **January 2024 – Present**

- Conduct 2–3 mentorship sessions per week with aspiring college athletes, focusing on mindset, performance, and emotional growth
- Designed a 50-minute session template addressing confidence, preparation, and accountability

Tennessee & Nolensville Soccer Camps

Volunteer Coach **Summers 2022–2024**

- Assisted in youth camp operations and drills for ages 8–14
- Modeled leadership, teamwork, and discipline to younger players

SKILLS AND INTERESTS

Technical Skills:

- BMC, Microsoft Excel (functions, pivot tables), PowerPoint, CRM familiarity (Salesforce, Hudl review systems)
- Research & reporting, time management, virtual presentation skills

Interests:

- Global financial markets, long-term investing, sports business strategy
- Intermediate Spanish speaker

ALEXANDER (ALEKOS) Y. BINDER

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EDUCATION

Columbia University – New York, NY

GPA: 4.1

B.A. in Economics, Comparative Literature and Society | Minor in East Asian Studies

Anticipated Graduation: May 2028

- **Accomplishments:** Dean's List, 4.0 Club Student-Athlete

Loyola High School of Los Angeles – Los Angeles, CA

GPA: 4.6

Graduated Summa Cum Laude | Jesuit Schools Network Award | ACT 35/36

August 2020 - June 2024

- **Accomplishments:** CA State Record Holder (200 medley), Scholar Athlete of the Year (2024)

PROFESSIONAL EXPERIENCE

Project Destined – *Real Estate Private Equity Intern* | Remote

06/2025 – Present

- Leading underwriting for three multifamily acquisitions, including market analysis, returns modeling, and investment rationale development; presenting findings in a final investment committee-style pitch.
- Completing CRE Fundamentals Certification, with training in financial modeling, valuation, deal structuring, and market fundamentals.

MAP x Vista Equity Partners – *Scrum Master, Alternative Investments Fellow* | New York, NY

05/2025 – Present

- Placed in top 1% of 200+ college athletes from target schools in a national mock interview competition, earning the role of Scrum Master.
- Leading a deal team of 4 college athletes to source a fictional software company aligned with Vista's strategy, developing full financial statements and proposing 2–3 strategic value creation levers within a five-year operating model.
- Managed team workflow across 6 sprints using *Airtable*, tracking 10+ deliverables per phase and driving weekly progress reviews.

UNI Future Together Foundation – *Founder* | Los Angeles, CA

01/2021 – Present

- Founded a 501(c)(3) nonprofit building student-led, open-source solutions to address systematic educational inequality through logistics.
- Launched and scaled several initiatives like *AccessEdTech* (600+ devices donated) and *FoodSource CA* (student-run food redistribution).
- Raised \$45,000+, scaled to 16 high schools with 300+ members, served 10,000+ families, and built a 13k+ digital following with verified Google SEO nonprofit presence, partnering with LAUSD, public officials, and the 2023 AIDS Walk.

Columbia University Program of Economic Research (PER) – *Administrative Assistant* | New York, NY

01/2025 – Present

- Plan and coordinate program events—alumni receptions, guest lectures, faculty luncheons, mini-courses with top international scholars.
- Design and distribute promotional flyers, write monthly newsletter, and update Columbia Economics website regularly with announcements to boost event visibility and overall engagement with students, faculty, and alumni.

Ivy Athlete Connections – *Swim & Dive Overseer, Mentor* | New York, NY

01/2025 – Present

- Personally mentor high school swimmers through the Ivy League recruiting process, providing 6-week tailored guidance and support.
- Selected as 1 of 10 national sport leads from 400 mentors to oversee swim and dive mentorship and manage a team of 30 mentors.

Ignis Journal – *Contributor* | Los Angeles, CA

08/2023 – 06/2024

- Produced research titled “The World of Yōkai: Exploring Japan’s Cultural Folk Spirituality,” which was published in *Ignis*, Volume V.

West Hollywood Aquatics Center – *Lifeguard, Swim Instructor* | Los Angeles, CA

05/2021 – 08/2024

- Supervise pool areas during peak hours with zero incident record; delivering tailored swim lessons to 50+ students of various experience.

LEADERSHIP & COMMUNITY DEVELOPMENT

Columbia University Varsity Men's Swimming and Diving – *NCAA Division I Athlete* | New York, NY

08/2024 – Present

- Train and compete 20+ hours weekly at the NCAA Division I level, balancing rigorous athletic demands with a full course load.
- Collaborate closely with teammates both in and out of the pool to pursue team championships and achieve individual performance goals.
- Organize and lead recruiting visits for prospective high school swimmers, showcasing Columbia's athletic and academic offerings to attract top student-athlete talent over eight separate weekends of the year.

Columbia University Japanese Student Association – *Director of External Affairs and Communications* | New York, NY

08/2024 – Present

- Manage all internal and external communications, spearheading outreach efforts, and executing events to foster a strong Japanese community on campus for a club with 100+ members.
- Led marketing for the 2025 Matsuri Spring Festival, securing over \$13,000 in sponsorships and coordinating with 12 external vendors; served as emcee for an audience of 2,000+ attendees.

American Enterprise Institute – *Summer Honors Scholar* | Washington, DC

05/2025 – 06/2025

- Studied economic policy and democratic capitalism under Dr. Michael Strain, participating in intensive seminars and policy discussions.
- Engaged directly with policymakers through site visits, including a briefing at the Joint Economic Committee, to examine how macroeconomic research informs legislative action.

Ignatian Scholars Tutoring Program – *Head Academic Tutor* | Los Angeles, CA

08/2022 – 06/2024

- Selected to spearhead tutoring program (out of 1,300 students), overseeing 70 peer tutors and tutoring for 12+ hours weekly.
- Expanded the program by establishing tutoring initiatives at primary schools in low-income neighborhoods.

SKILLS & INTERESTS

- **Skills and Languages:** Japanese (Business Proficient), basic Java
- **Interests:** Japanese and Greek culture, NFL, Fashion, Surfing, Triathlon, Rock music, Astronomy

ALICIA S. GUO

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EDUCATION

Harvard University – Cambridge, MA

GPA: 3.9/4.0

B.A. in Economics | Minor in Energy & Environment | ACT: 35

Graduation Year: 2028

- Relevant Courses: Ec10a: Introduction to Microeconomics, Ec10b: Introduction to Macroeconomics, Stat 100: Introduction to Statistics and Data Science, GenEd 1137: The Challenge of Human Induced Climate Change: Transitioning to a Post Fossil Fuel Future

PROFESSIONAL EXPERIENCE

The Player's Club Golf Course – *Marketing & Sales Intern, Assistant to General Manager* | Beijing, China

June 2024 – August 2024

- Spearheaded the redesign and implementation of streamlined marketing strategies to enhance outreach, leveraging data analytics and member engagement tools to optimize communication with 1,000+ members.
- Negotiated and secured \$500K+ in sponsorships and marketing deals by conducting market research, preparing persuasive pitch decks, and engaging in bilingual (English & Mandarin) negotiations, expanding the club's financial partnerships and brand visibility.

Massachusetts State House – *Tour Guide & History Specialist* | Boston, MA

June 2021 – August 2023

- Designed and conducted 100+ in-depth tours on Massachusetts history, governance, and architecture, tailoring content for diverse audiences—including legislators, educators, and international visitors—to increase civic engagement and historical awareness.

Special Olympics Massachusetts – *Officer* | Boston, MA

September 2019 – August 2023

- Led and facilitated sporting events for athletes with intellectual disabilities, organizing training sessions, volunteer coordination, and public awareness campaigns to promote inclusivity and combat discrimination in sports.
- Collaborated with Special Olympics leadership to implement strategic initiatives, securing community partnerships and fundraising support, contributing to greater accessibility and advocacy for intellectually disabled athletes.

LEADERSHIP & COMMUNITY DEVELOPMENT

Bank of America Investment Banking Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- *Executing a valuation analysis of an emerging healthcare company to help BofA advise a PE firm on a new acquisition (ongoing)*
 - Collaborating with a small deal team of peers to advise a PE firm on the potential acquisition of a new healthcare company, managing 5+ workstreams collectively to submit a 10-page CIM + deliver a final management presentation to BofA's Talent Acquisition team.
 - Co-designing a 3-statement model to forecast the healthcare company's income statement, balance sheet, and cash flow statement for up to 5 years, simultaneously researching key healthcare data market trends to clearly articulate the company's positioning + strategy.
 - Adhering to the 5 phases of project management (i.e., initiation, planning, execution, monitoring, closure) to ensure every aspect of the project is methodically addressed within our 6-week timeframe, minimizing bottlenecks and keeping the project moving forward

Groton Admission Office – *Prefect* | Groton, MA

September 2023 – June 2024

- Represented Groton School at Open House events, Revisit Days, and Opening Days, delivering compelling speeches and engaging with prospective families to showcase the school's academic and cultural environment.
- Managed and trained a team of student tour guides, providing guidance on communication strategies and public speaking to ensure effective and personalized campus tours.

Groton Communications Team – *Prefect* | Groton, MA

September 2023 – June 2024

- Curated and streamlined content for Groton's website and Instagram, crafting posts to strengthen branding and broaden audience engagement.
- Revamped social media strategy for *The Circle Voice*, using analytics-driven approaches to increase readership and engagement.

Groton School Yearbook – *Editor-in-Chief* | Groton, MA

May 2023 – June 2024

- Directed a team of writers, designers, and photographers to produce a comprehensive yearbook capturing Groton's diverse student life, athletics, and academics, ensuring a professional and cohesive final product.
- Oversaw layout design and editorial decisions, streamlining workflow and quality control measures to successfully meet publishing deadlines

Groton Diversity and Inclusion Committee – *Board Member* | Groton, MA

September 2022 – June 2024

- Led school-wide gatherings on race, religion, gender, and socioeconomic issues, fostering a safe space for dialogue and inclusivity.
- Developed initiatives to educate students and faculty on systemic inequities, collaborating with administrators to influence school policies and strengthen diversity efforts.

Groton School – *Form/Class Officer* | Groton, MA

September 2019 – June 2022

- Elected by peers three years in a row to represent grade at regular meetings with Groton Administration & Board of Trustees
- Advocated, collaborated with Deans and medical staff for weekly, hybrid community-building events under COVID protocols

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Mandarin Chinese (native), Latin (AP Level)
- Interests: Economics, Finance - Investment Banking (Financial Sponsors, Healthcare, Natural Resources), Sustainable Investments

Alima O. Kassim

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EDUCATION

_____ **Vanderbilt University** _____ **University** – Nashville, TN

GPA: 3.94 / 4.0

B.A. in _____ Undecided _____ | Minor in _____ (if applicable) | ACT/SAT: _____ (if above 30 or 1300) Graduation Year: 2028

Accomplishments: **Chancellor's Scholar at Vanderbilt University**- Awarded for students with outstanding leadership, strength of character, academic achievement, and a deep-seated commitment to diversity and social justice. Chancellor's Scholars have worked to build strong high school communities by bridging gaps among economically, socially, and racially diverse groups and have demonstrated significant interest in issues of diversity education, tolerance, and social justice.

Relevant Courses: HOD-1250-09 Applied Human Development

PROFESSIONAL EXPERIENCE

Brentwood Country Club– *Hostess* | Brentwood, TN

615-373-2552

- Applied hospitality skills by conversing with various customers to maintain a fine dining experience for over 500 customers
- Provided thoughtful feedback and customer service to provide for the needs of individuals working for and attending the club
- Developed conversational skills by engaging with members and making sure their comfort is our utmost priority

Bank Director – *Intern* | Brentwood, TN

877-764-4681

- Researched the banking trends of various prominent companies to accurately create predictions for the future finance industry.
 - Engaged in hands-on beginner practice with Excel to enhance skills and proficiency in using the software for various data analysis tasks
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LEADERSHIP & COMMUNITY DEVELOPMENT

Restorative Justice Committee – *Leader* | Nashville, TN

- Instilled a culture of inclusivity within the University School of Nashville student population by creating a committee responsible for addressing identity target violence, raising the standard of student conduct within the school
- Presented the various advantages of non-punitive measures when addressing conflict to faculty over 20+ occasions, resulting in the development of adaptation and public speaking skills
- Researched the advantages of restorative practices on both a local and on a national scale, involving over 100+ hours of research over 4 years, resulting in the detailed Restorative Justice Proposal that outlines the rationale and goals of the committee

Habitat For Humanity – *Leader/Organizer* | Nashville, TN

- Facilitated organization-wide meetings for over 30 members of the Habitat for Humanity group to educate students on upcoming volunteer opportunities, events, and housekeeping information that included: the annual run, the spaghetti supper, and the Habitat 5k
- Delegated volunteer tasks for members over the course of each year resulting in the accumulation of over \$10,000 in donations to help a Nashville family own a home
- Participated and helped fund the local annual “Habitat Build” that helps improve the living situation for 7.1 million individuals nationwide each year

Vanderbilt Varsity Track & Field – *NCAA Division I Student Athlete* | Nashville, TN

- Devote 20+ hours a week to practice/training, film sessions, individual and team meetings, games, tutoring, travel, and community service
 - Provide thoughtful leadership that is inclusive, transparent & empowering & supports the team’s goal to develop teammates on/off the field
 - Develop a results-oriented focus & skills in communication, critical thinking, accountability, resiliency, teamwork, and time management
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ADDITIONAL SKILLS

- Skills and Language(s): Spanish (Advanced), Child Care

Ally Lin

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EDUCATION

Washington University – St. Louis, MO

GPA: 3.5/4.0

B.A. Finance and Accounting | Minor in Chinese | Graduation Year: 2028

- Student Athlete: Women's Tennis
- Relevant Courses: Principles of Financial Accounting, Microeconomics, Managerial Statistics I, Introductory Psychological Statistics, Individual in a Managerial Environment, Foundations of Business, Calculus II, Macroeconomics

PROFESSIONAL EXPERIENCE

Irongrove – *Internship* | Houston, TX

05/2025 – 08/2025

- Selected to intern for Irongrove, a Houston-based IT startup currently building a next-generation DNS platform called Javelina to learn how accounting functions in a real start up environment.
- Support internal accounting operations by leveraging QuickBooks to process transactions, reconcile accounts, and track expenditures. Manage coordination with external bookkeeping firms to ensure timely and accurate financial reporting. Maintain a productive relationship with Uplinq for financial data integrations, improving system reliability.

Tennis Coach – *Coach* | Houston, TX

12/2024 – 08/2024

- Instructed weekly tennis lessons for young athletes, tailoring drills to skill levels, resulting in improvement in player performance metrics over a 8 -month period. Mentored junior players on proper technique, sportsmanship, and discipline, contributing to students showing measurable progress in match play and confidence. Developed and implemented strategic training plans focusing on footwork, shot selection, and game strategy, leading to high results in tournaments.

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) x Morgan Stanley – *"Skills Challenge" Sales & Trading Fellow (Phase 1 & 2)* | Remote

03/2025 – Present

- Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to deliver an investment recommendation to Morgan Stanley's Fixed Income Team (i.e., Dan Lentz, Stephen Dance) using a 60/40 split between equity & fixed income for a client's \$1M retirement portfolio, analyzing market fundamentals in process.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.

Second Serve – *Outreach Committee* | St. Louis, MO

12/2024 – Present

- Organized and hosted tennis clinics and community events for underserved youth, directly impacting over 50 participants while expanding access to quality equipment and instruction. Implemented a "buddy letter" writing system connecting volunteers with program recipients. Distributed the organization through flyers, social media marketing, connecting with professors and school administration.
- Promotion of organization led to a boosted event attendance to 30+ active members and grew volunteer participation across school chapters. Built and maintained meaningful connections, helping kids feel seen, supported, and inspired through one-on-one mentorship.

Green Earth Tennis (GET) – *Chairman, General Manager* | Katy, TX

07/2019 – 04/2024

- A non-profit organization to increase accessibility to tennis, spread awareness about the environment, and create a stronger tennis community in Houston. Organized and managed 13+ charity tennis tournaments, resulting in 700+ matches played and generating over \$7,000 in revenue to support program sustainability and outreach. Directed marketing and digital engagement strategy, driving 3,000+ website visits and significantly boosting community involvement through targeted campaigns and school partnerships.
- Expanded program reach by collaborating with local schools and tennis clubs, resulting in 700+ members and deeper community ties. Advocated for environmental sustainability through tennis-based initiatives, successfully integrating eco-awareness activities into all events and amplifying GET's mission at a city-wide level.

Future Business Leaders of America – *Competitor* | Katy, TX

08/2020 – 05/2024

- FBLA is one of the largest Business Career and Technical Student Organizations in the world. Competed in presentation and testing events across regional, state, and national levels of over 100+ competitors, demonstrating advanced professional business and communication skills in a highly competitive environment.
- Created data-driven business proposals and market analyses under timed conditions, contributing to consistent advancement to state and national competitions over 4 years. Collaborated with teammates to research, write, and design strategic business plans, resulting in high-scoring presentations and recognition among top-performing teams.

ADDITIONAL SKILLS

Skills and Language(s):

- Data Analysis: Novice JASP and Tableau data analysis and communication skills: descriptive statistics, data visualizations
- Microsoft Office 365: Word, Excel, Powerpoint, Outlook, Teams

AWARDS

- Washington University in St. Louis Scholars in Olin Business School Recipient
- Olin Business School's annual Foundations of Business Product Pitch Case Competition: Finalist Team out of 49 teams.
- West Houston Ladies Tennis Association Scholarship Recipient
- National Competitor and 2nd Place at State in FBLA Introduction To Social Media Strategy and Banking and Financial Systems
- 1st Place Texas State Grand Slam United States Tennis Association (USTA)

ANAHAT BAWA

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EDUCATION

Tufts University – Medford, Massachusetts

GPA: 4.0/4.0

B.A. in Quantitative Economics | Minor in Mathematics | ACT: 34

Anticipated Graduation: 2028

- Relevant Courses: Linear Algebra, Principles of Economics, Proof-Writing, Computer Science, Calculus II, Macroeconomics, Microeconomics, AP Calculus AB, AP Calculus BC, International Business

WORK EXPERIENCE

Sahara Mediterranean Restaurant – *Server & Manager* | Skillman, New Jersey

05/2023 – 11/2023

- Responsible for taking orders, managing take-out calls, and cleaning tables at a small family-owned restaurant, to ensure efficiency in order completion and customer satisfaction
- Provided suggestions on increasing internet presence to increase traffic and revenue, resulting in increased customer satisfaction and repeat visits.

We The People Youth – *Founder* | Skillman, New Jersey

06/2020 – Present

- Produced podcast episodes with professionals from marginalized backgrounds, learning from their experiences, and educating other teenagers about implicit biases, to become a part of the solution of being consciously unbiased.
- Designed a website, merchandise, and handmade bracelets, to create an outlet for social activism and raise funds for the Equal Justice Initiative.

LEADERSHIP & COMMUNITY DEVELOPMENT

UBS 'Female Founders' Case Competition – *MAP Phase 2 Fellow* | Remote

02/2025 – Present

Selected Case Experience:

- **Leading team of 6 women athletes introducing a new social impact initiative to UBS in 1.5 months (ongoing)**
 - Collaborating with a dynamic team of 6 to pitch an innovative company poised to make a meaningful impact on the global economy to UBS, completing 20% of the project by completing all 10 tasks on my sprint backlog early, demonstrating my commitment to our vision.
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

Division 3 Fencing – *Fencer* | Medford, Massachusetts

09/2024 – Present

- Recruited saber fencer for Tufts University with a current win percentage of 55% in freshman season, focused on qualifying team for NCAA regionals and championships.
- Captained the High School Team, led practices, managed scheduling, contributed to raising funds for travel, won two state titles, and placed 34th in individual state championships.
- Competed at North American Cups in Y14, Cadet, Junior, and D1A divisions, placed 65th at Junior Olympics, and achieved a ranking of 3rd in New Jersey for the Youth-14 division.

Tufts Investment Banking Club – *Analyst* | Medford, Massachusetts

09/2024 – Present

- Participates in weekly meetings for investment banking, trading, and career development, working with peers to analyze market data and apply financial modeling to cultivate a broader scope of knowledge for finance-related opportunities.
- Selected into the competitive finance-focused club. Works alongside peers and mentors to master accounting, valuation, M&A, and financial modeling concepts to apply in the industry.

FitMoney Fellows – *Member* | Medford, Massachusetts

10/2024 – Present

- Works as peer mentor for high school students, providing assistance with financial literacy workshops, and fostering relationships to help encourage students to make wise financial decisions.
- Attends monthly meetings to create lesson plans, works with other members to organize scheduling and outreaches, and suits the needs of the student population without placing a financial burden on the institution.
- Selected out of a competitive pool of applicants, and participated in a financial literacy training program to develop skills for teaching and instructing other students.

Sikh Gurdwara Khalsa School – *Teacher* | Ridge, New Jersey

06/2023 – 08/2024

- Responsible for designing lesson plans and resourcing materials for class sessions, providing elementary and middle school children the opportunity to learn about Virsa (Sikh history), as a way to foster culture in the community.
- Contributed to weekly meetings regarding curriculum updates, ensuring that classes were engaging for students and provided a foundational base for students to succeed.

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Cooking, Blogging, Stand-up Comedy, Wordle, Thrifting, Fashion, Traveling, The Office (TV Show), Football, Soccer
- Fun Fact: I like to dance and did competitive Indian dance in middle school.

Anikwe O. Duru

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EDUCATION

The Wharton School, University of Pennsylvania

Candidate for B.S. in Economics (Concentrations in Finance and Accounting)

Philadelphia, PA

August 2024 – May 2028

- **Cumulative GPA:** 4.0/4.0 | **SAT:** 1520 (Reading and Writing – 780, Math – 740)
- **Varsity Athlete:** Track & Field (Sprints, Heptathlon, Decathlon)
- **Honors/Awards:** 1st Place – BlackGen Capital Winter Summit, 3rd Place – Appalachian State Sustainable Horizons Stock Pitch Competition, Guggenheim FDOJ Program, 2025 Onyx Spring Honor Roll, Adventis Financial Modeling Scholarship, San Miguel Award for Academic Excellence, #4 All-Time at UPenn in the 60-Meter Dash, New Balance and Nike Track Nationals Qualifier

PROFESSIONAL EXPERIENCE

Morgan Stanley

Incoming Investment Management Summer Analyst

New York, NY

June 2026 – August 2026

Harbor Street Capital

Private Equity Spring Analyst * Returning for Summer 2025

Remote

January 2025 – Present

- Analyze the characteristics of business service firms on customer, company, and industry levels that present investment opportunities.
- Selected Sector Experience:
 - Evaluate 20-30 fire & life safety companies (\$20-100M Rev) weekly alongside 3 other members of the HSC team.
 - Analyze the business' financial profile, revenue dynamics, and customer base to ensure a fit with HSC's criteria.
 - Take part in CIM analysis for targets, covering their infrastructure, revenue model, retention, and pathways for growth.

Macquarie Bank

Commodities & Equities Trading Spring Extern

Philadelphia, PA

March 2025

- Worked with a Macquarie commodities trader to evaluate USDA reports and macro news as it relates to commodities' balance sheets.
- Coded a back-tester analyzing the efficacy of a Crude Oil trading strategy based on the 50 vs. 200-day SMA for the past 10 years.
- Analyzed the correlation between commodities and commodity-based equities regarding commodity price and stock price weekly, and commodity price, EBITDA, and EBITDA projections quarterly.

NextGen Chess LLC

Founder, CEO

Philadelphia, PA

May 2023 – Present

- Designed and facilitated after-school and summer chess programs for youth in under-resourced communities in Washington, D.C.
- Partnered with two new schools serving under-resourced youth in Washington D.C. and donated 14 chess sets in 2024.
- Organized a 37-player, city-wide tournament in 2023, utilizing proceeds to purchase 20 chess sets for D.C. schools.

EXTRACURRICULAR EXPERIENCE

University of Pennsylvania Track & Field

Varsity Athlete

Philadelphia, PA

August 2024 – Present

- Train for and compete in the multi-event disciplines (decathlon, heptathlon) for the varsity Track & Field team.
- Serve as an ambassador for the University and the track team while hosting high school recruits during the recruiting seasons.
- Collaborate in University-wide initiatives with all athletic teams to learn how to leverage our unique skills as student-athletes into competitive advantages in the professional world as a part of the Penn Athletics Wharton Leadership Academy (PAWLA).

BlackGen Capital

Analyst, T.M.T. Sector

Philadelphia, PA

September 2024 – Present

- Participated in a 10-week educational series learning accounting, valuation, and stock analysis in preparation for several stock pitches.
- Selected Pitch Experience:
 - Pitched FTG.TO | LONG for the BlackGen Fund, winning 1st place out of 32 teams at the National Winter Summit.
 - Articulated investment theses based on FTG's semiconductor specialization and their large upfront investments.
 - Built a discounted cash flow analysis estimating a 17% potential upside for the stock.

Other Activities: Wharton Trading & Investment Group, Make a Play Foundation, BLK Capital Management, Black Wharton Undergraduate Association, INROADS Internship Program, Goldman Sachs Possibilities Summits, Deutsche Bank Insight Series

SKILLS AND INTERESTS

Technical Skills: Microsoft Office (Excel, PowerPoint, Word) | Capital IQ | Bloomberg | Adobe Suite | JMP

Languages: English - Native Fluency | Spanish - Professional Working Proficiency

Interests: American Football (Baltimore Ravens) | Texas Hold'em Poker | Hip-Hop Music Production | Chess | Sneakers & Streetwear

ARIAN NAIM

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EDUCATION

University of California, Berkeley – Berkeley, CA

GPA: 3.5/4.0

B.A. in Economics & Intended Business Administration

Grad. May 2028

- Relevant Courses: Math 16B: Calculus II, UGBA 10x: Principles of Business, Stat 20: Intro to Probability and Statistics, Econ 1: Introduction to Economics, Social 121: Innovation and Entrepreneurship – Cultural Context

PROFESSIONAL EXPERIENCE

MAP x Vista Equity Partners – “Victory Formation” Alternative Investments Fellow (Phase 1 & 2) | Remote

June 2025 – Present

- Ranked in top 5% of a highly competitive fellowship for college athletes, selected to advance to Phase 2 and collaborate with a small deal team of 4 to recommend a new software company to Vista Equity Partners & deliver final presentation in six weeks
- Leading the “execution phase” workstream, responsible for completing ~5 individual deliverables in under 2 weeks (i.e., building team balance sheet, creating financial assumptions, completing Accounting Crash Course), sense checking each task
- Analyzing historical performances, operational strategy, market conditions, industry projections, and other key metrics to create an assumptions tab in Excel with 5-8 financial forecasts on how our company will perform for Vista over next 5 years
- Preparing ~5 final outputs including: Confidential Information Memorandum (CIM) + Due Diligence Questionnaire (DDQ)

Bazaar Ventures – Private Equity Analyst | Remote

May 2025 – Present

- Researched high-growth industries to identify mid-sized B2B companies with strong financials, focusing on SMBs generating \$1–5M in EBITDA
- Conducted buy-side M&A sourcing and proprietary outreach to business owners and brokers, expanding the firm’s deal pipeline
- Led due diligence on prospective acquisitions, including financial statement analysis, valuation modeling, and DCFs for car wash industry targets
- Produced in-depth investment memos across sectors, summarizing business models, market trends, financials, competitor landscapes, and key risks
- Supported the execution of two transactions brought under LOI through coordinated due diligence and cross-team collaboration

Vermont Med Property – Assistant Property Manager | Los Angeles, CA

Dec 2023 – Aug 2024

- Managed tenant relations and lease renewals for an 11-unit apartment complex, addressing concerns to support operations and high retention
- Researched local rental comps and screened applicants by reviewing credit, paychecks, and income to secure qualified tenants at market rates

Sports Performance Trainer – Self-Employed | Los Angeles, CA

Jan 2023 – July 2024

- Designed personalized training and nutrition plans for athletes across multiple sports, focusing on speed, strength, and rehabilitation
- Managed client outreach, parent communication, and scheduling to ensure consistent sessions and track progress toward performance goals

LEADERSHIP & COMMUNITY DEVELOPMENT

Tamid Group – Incoming Director of Fund | Berkeley, CA

Jan 2024 – Present

- Completed 10-week education program in finance and consulting; trained in stock pitching, financial modeling, and investment thesis development
- Elected as Incoming Director of Fund for Fall 2025; will lead a team of 5–6 analysts preparing investment pitches for national competitions
- Will co-lead workshops on valuation, market research, and pitch strategy while managing deadlines and reviewing pitch submissions

UC Berkeley Track and Field Team – Division 1 Athlete | Berkeley, CA

Jan 2024 – Present

- Lead by example as a Division 1 400m sprinter, contributing to a competitive team culture through discipline, consistency, and high performance
- Balance 20+ hours/week of training and travelling while maintaining a full academic course load and involvement in campus organizations
- Set a UC Berkeley school record (3:12.69) as a member of the 4x400m relay team at a major invitational

Student Athlete Business Network – Member | Berkeley, CA

Jan 2024 – Present

- Participated in networking events with professionals from firms like Wells Fargo and Bain to explore professional careers & build connections
- Engaged in professional development and interview prep workshops, receiving mentorship to strengthen career readiness as a student-athlete

E-Commerce Reseller – Self-Employed | Los Angeles, CA

Aug 2020 – Jan 2024

- Built and scaled a resale business reselling sneakers, apparel, and electronics on eBay, StockX, and GOAT, generating \$10-15K in annual profits
- Leveraged automated purchasing tools to acquire high-demand items at release, increasing sourcing efficiency and maximizing resale margins

West Los Angeles College – Academic Peer Mentor | Culver City, CA

Oct 2023 – May 2024

- Worked 5 hours per week in the campus tutoring center, supporting 20+ students with coursework, study strategies, and exam prep.
- Provided peer-to-peer academic support across subjects including math and economics, helping improve student outcomes and confidence

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): DCF modeling, Excel, market research, due diligence, financial analysis, industry analysis; conversational Farsi
- Interests: Fitness, nature, coffee, entrepreneurship, sushi, jazz, poker, travel

ASHLEY M. YANG

295 Greenwich St, New York, NY 10007 | (929) 286-1777 | amy44@cornell.edu

EDUCATION

Cornell University, SC Johnson College of Business

Ithaca, NY

THE CHARLES H. DYSON SCHOOL OF APPLIED ECONOMICS AND MANAGEMENT

Anticipated Graduation: May 2028

Candidate for Bachelor of Science in Applied Economics and Management

GPA: 4.04

Related Coursework: International Trade and Finance, Business Statistics, Calculus, Statistics and Data Science with R

WORK EXPERIENCE

GI CAPITAL MANAGEMENT LTD.

New York, NY

Summer Intern

May 2025 – Present

- Screened distressed and special situation companies in Asia, analyzing financials, debt structures, and key credit risks
- Prepared investment summaries outlining target IRRs, competitive positioning, and industry outlook for portfolio decision
- Assisted on live deal discussions for cross-border investment opportunities in the financial services and hospitality sectors

JPMORGAN CHASE

New York, NY

Leveraged Finance Intern

June 2024 – August 2024

- Created investment memos and developed pitch materials for a MedTech company under the guidance of vertical staffers
- Performed industry and market research on non-investment grade companies using 10-Ks, 10-Qs, and earnings calls
- Supported client calls and presentation materials, gaining exposure to active deals within the Natural Resources vertical

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

MAP x VISTA EQUITY PARTNERS

Remote

“Victory Formation” Investments Fellow (Phase 1 & 2)

June 2025 – Present

- Ranked in top 5% of a highly competitive fellowship for college athletes, selected to advance to Phase 2 and work with a deal team of 4 to recommend a new software company to Vista Equity Partners & deliver final presentation in six weeks
- Led the “control phase” workstream, responsible for completing 5 deliverables in under 3 weeks (i.e., building team's cash flow statement, performing DCF sense check, completing Accounting Crash Course on WSP)
- Performed a comprehensive DCF analysis by meticulously assessing the 5+ key financial assumptions used, significantly enhancing our understanding of the underlying business fundamentals and ensuring the validity of our assumptions
- Prepared 5 final outputs including: Confidential Information Memorandum (CIM), Due Diligence Questionnaire (DDQ)

MAP x MORGAN STANLEY

Remote

“Skills Challenge” Sales and Trading Fellow (Phase 1 & 2)

March 2025 – May 2025

- Developed 3 diverse investment strategies for a \$1M retirement portfolio, within a 60/40 equity-to-fixed income split
- Performed in-depth PESTEL analysis to assess macroeconomic and geopolitical risks, informing final investment thesis
- Delivered final investment recommendation to investment analysts, leading a live Q&A session on strategic reasoning

MAP x BANK OF AMERICA

Remote

“Formula 1” Private Equity Fellow (Phase 1 & 2)

January 2025 – March 2025

- Collaborated with a lean deal team to advise a private equity client on a potential emerging healthcare acquisition
- Analyzed historical performance, operating strategy, and industry outlook to develop forecasts and assess key value drivers
- Constructed a dynamic balance sheet and developed 5+ critical financial assumptions to support our investment thesis

SOCIETY FOR WOMEN IN BUSINESS

Ithaca, NY

Private Equity Analyst, Emerging Leaders Program

January 2025 – Present

- Underwent a rigorous 10-week training program on financial accounting, valuation, and professional development
- Conducted research on healthcare focused private equity transactions, culminating in pitch on a targeted deal

CORNELL FINANCIAL ANALYSTS

Ithaca, NY

Industrials Sector Head, Healthcare Sector Analyst

September 2024 – Present

- Produced weekly investment banking deliverables including financial modeling, industry analysis decks, and stock pitches
- Performed industry research for the Healthcare and Industrials Group, leading new analysts in developing pitch materials

CORNELL UNIVERSITY NCAA DIVISION 1 FENCING

Ithaca, NY

Fencer, Student Athlete Advisory Committee Representative

September 2024 – Present

- Selected to represent Team USA on the 2023 International Cadet World Team, competing in France and Romania

SKILLS & INTERESTS

Skills: Agile Methodology, Project Management Professional (PMP) Training, Scrum, Microsoft Powerpoint, Microsoft Excel

Interests: Running, NFL Football, College Basketball, Baking Banana Bread, NYT Games, The Amazing Race, Traveling

Ava G. Cornell

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EDUCATION

Severn School High School – Annapolis, Maryland

GPA: 4.36/4.0

High School Diploma with Cum Laude | ACT: 34 | Graduation Year: 2024

- **Accomplishments:** Heads List, Cum Laude Society, Most Valuable Player on the Varsity Sailing Team as well as two time national champions

Stanford University – Palo Alto, California

GPA: 3.752/4.0

B.A. in Management in Science and Engineering | ACT/SAT: 34 | Graduation Year: 2028

- **Relevant Courses:** Principles of Economics, Linear Algebra, Multivariable Calculus
- **Accomplishments:** Varsity Sailing Student Athlete, Women's Sailing Team and Fleet Race National Champion and Co-ed Fleet Race Champion in 2025

University of Pennsylvania - The Wharton School - Remote

07/2025 - 08/2025

Online Specialization, Coursera - Introduction to Finance and Accounting | Grade: Pass

- **Relevant Courses:** Fundamentals of Finance, Introduction to Corporate Finance, Introduction to Financial Accounting, More Introduction to Financial Accounting
- Completed a comprehensive four-course online specialization designed and taught by Wharton faculty, providing a rigorous foundation in financial analysis and decision making. The curriculum covered core topics including time value of money, risk return tradeoff, capital budgeting, NPV and IRR analysis, financial statement preparation and interpretation, accrual accounting principles, and the valuation of stocks and bonds. Emphasis was placed on developing practical, quantitative skills to analyze real-world business problems and make informed corporate finance and accounting decisions. Coursework included interactive assignments, video lectures, and case-based assessments modeled on Wharton's MBA curriculum.

PROFESSIONAL EXPERIENCE

Surf City Yacht Club – Sailing *Instructor* | Surf City, New Jersey

06/2024 – 08/2024

- Classroom and on the water instruction for an eight week program, planning and logistics, responsibility for my students and boats, boat maintenance and repair, leadership of program and children, large group presentations
- **Certifications:** US Sailing Level 1 Instructor, CPR certification, SafeSport
- End Goal of improving not only the sailing ability and performance of the children, but also their love and passion for the lifelong sport of sailing while also meeting and making lifelong friends

Premier Planning Group – *Summer Shadow Intern* | Annapolis, Maryland

06/2025 – 06/2025

- Shadowed meetings with clients and observing the employees at the practice, entering data and learning about the reason and effect, gathering more knowledge in the world of finance with
- End Goal of learning more about the finance industry and understanding one of the many possible avenues of the finance world along with building connections

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Vista Equity Partners – “*Victory Formation*” *Investments Fellow (Phase 1 & 2)* | Remote

06/2025 – Present

- Ranked in top 1% of a highly competitive mock interview competition for high-achieving college athletes from top universities
- Selected as 1 of only 8 Scrum Masters to lead a team responsible for recommending a new software company to Vista Equity
- Managing team's sprint backlog, meticulously outlining deliverables for 5 phases (i.e., initiation, planning) with 10 tasks each, ensuring alignment across team as we work to deliver a final CIM + management presentation to Vista leadership in 6 weeks
- **Individual tasks include/d:** (1) hosting weekly team meetings; (2) performing due diligence on potential targets; (3) overseeing the creation of team's 3-statement model; (4) completing accounting coursework on Wall Street Prep; (5) developing value creation strategies for Vista; (6) preparing ~5 final outputs to deliver to Vista leadership (i.e., CIM, slide deck, 1-page fact sheet, impact statement)

Stanford Sailing Team – *Student Athlete* | Palo Alto, California

09/2024 – present

- Worked along with and led my teammates to work together and persevere through hard work and difficult times in order to achieve our own personal goals as well as the common goals of the team
- Used skills like time management, dedication, perseverance, discipline, selflessness, and cooperation in order to balance the student and athlete lives in order to be able to commit to both passions, foster a supportive and encouraging environment allowing us to win both team race and fleet race women's nationals in the 2025 spring season and to be an all conference crew

Marshall Learning Center – *volunteer* | Annapolis, Maryland

09/2021 – 06/2024

- Tutored and taught underprivileged children who had immigrant parents and worked to help them not only just complete their work but more to understand the concepts and the process of learning and gaining knowledge.
- As someone who values their education, a high importance was placed on valuing the learning being done and giving back to those who were not able to receive the same educational opportunities as me while also developing a deeper passion for learning

GEMS- Girls Eliminating Mathematical Stereotypes – *Founder* | Severna Park, Maryland

02/2023 – 06/2024

- Founded the GEMS-Girls Eliminating Mathematical Stereotypes Club at Severn School High School where it aimed to support women pursuing their mathematical interests in an area that seems more male dominant. Met weekly to foster an environment where women felt comfortable and confident in their mathematical abilities and opportunities while encouraging participation in the math competitions

NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language(s):** Agile Methodology, Project Management Professional (PMP) Training, Scrum
- **Interests:** watersports, fashion and design, numbers and math, traveling, hiking, cooking and food culture

CAITLIN E. GARRETT

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EDUCATION

Johns Hopkins University – Baltimore, MD

B.S. in Economics and Biomedical Engineering

Anticipated Graduation: Dec. 2027

- Accomplishments: National Merit Scholarship Winner (Awarded to a select group of PSAT takers who scored in the top 1% of test takers), Scholastic Awards Gold Key Winner, Junior Olympic National Champion
- Relevant Courses: Calculus III, Seminar in Financial Literacy, Elements of Macroeconomics, Elements of Microeconomics
- Cumulative GPA: 3.7
- Economics Major GPA: 3.83

PROFESSIONAL EXPERIENCE

DiiVe, Consulting Analyst | Cape Town, SA

03/2025 – Present

- Participating in a 7-week global consulting and business strategy program, including a 2-week bootcamp led by former BCG, McKinsey, and EY consultants focused on market research, corporate finance, and client strategy.
- Conducting financial analysis and benchmarking to evaluate revenue models, cost structures, and unit economics for a South African biotech client, identifying key value drivers and strategic growth levers.
- Leveraging competitive analysis and financial modeling to assess market entry strategies and improve capital efficiency, aligning recommendations with long-term business objectives and investor expectations.
- Collaborated with a cross-functional team to deliver a client presentation, including market insights, ROI, and scalable monetization strategies.

Smart Women Securities, Financial Analyst | Baltimore, MD

01/2025 – Present

- Developed comprehensive fixed income and equity investment pitches, incorporating analysis of M&A activity, industry trends, and market dynamics to inform strategic recommendations
- Conducted in-depth valuations using DCF and comparable company analysis to support investment theses
- Received weekly technical training in financial modeling, corporate finance, investment banking, asset management, and wealth management, gaining exposure to capital markets, strategic advisory, and deal execution processes

Make A Play Morgan Stanley Skills Challenge, *Spring Fellow* | Remote

02/2025 – Present

- Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Morgan Stanley to proactively implement learnings from 10+ hours of preparation, achieving the second highest cumulative score of all selected cohort members
- Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to deliver an investment recommendation to Morgan Stanley's Fixed Income Team (i.e., Dan Lentz, Stephen Dance) using a 60/40 split between equity & fixed income for a client's \$1M retirement portfolio, analyzing market fundamentals in process

Texas Christian University, *Research Assistant* | Fort Worth, TX

01/2021 – 08/2024

- Co-authored two peer-reviewed research papers with a tenured professor, contributing to publications in applied mathematics
- Built a model of the Warburg effect, applying systems of ordinary differential equations (ODEs) to simulate metabolic pathways in cancer cells
- Utilized Python (NumPy, SciPy, Matplotlib) to code and visualize simulations, performing parameter estimation to validate biological assumptions
- Synthesized findings into technical abstracts and data visualizations, presenting at 6 undergraduate research symposiums, including the 2023 Biomedical Engineering Society (BMES) Undergraduate Research Symposium

LEADERSHIP & COMMUNITY DEVELOPMENT

National Collegiate Athletic Association (NCAA), *Varsity Pre-Collegiate and Collegiate Athlete* | Baltimore, MD

08/2020 – Present

- Competed as a Varsity College Athlete, completing 45-mile weeks and dedicating 15 hours per week to training and competition on the Johns Hopkins Track and Cross-Country teams, demonstrating discipline, time management, and perseverance at the collegiate level
- Earned high school All-American and All-State Athlete honors, and Junior Olympic Steeplechase National Champion in 2021
- Achieved personal records of 5:02 1600m, 17:58 Cross Country 5k, 11:02 3200m

Intel International Science and Engineering Fair (ISEF), *Finalist* | Dallas, TX

04/2023 – 05/2023

- Placed 20th globally in Mathematics, Awarded Best of Fair at the Austin Science Fair, 1st Place Mathematics at the Austin Science Fair
- Presented to industry professionals, refined analytical skills while improving attention to detail and engaged in professional writing

Students United in Business and STEM, *Chapter President* | Austin, TX

05/2022 – 05/2024

- Founded an initiative to instruct 1000+ students in rural Texas, expanding access to professional education
- Established partnerships with five rural middle schools, ensuring sustainable program implementation and bi-annual visits
- Spearheaded fundraising to sustain an annual \$1,000 scholarship through *bold.org*, supporting students pursuing careers in science and healthcare

SKILLS & PROGRAMS

Skills: Python, Java, MATLAB, R, Mathematical Modeling, Data and Statistical Analysis, Academic Writing, Statistical Modeling, Tableau, Graphic Design, PowerPoint, Certifications in Bloomberg Market Concepts (BMC), Excel, RBC Capital Markets Day, Stanford Clinical Internship (SCI), Wall Street Prep Young Scholars in Finance

CAMREN L. WARE
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EDUCATION

Harvard University – Cambridge, MA

GPA: 3.0/4.0

B.A. in Psychology | ACT/SAT: N/A Graduation Year: May 2028

- Accomplishments:
 - NCAA Division I Varsity Football and Varsity Track & Field Athlete
 - Selected as Proctor within the First-Year Experience Office as a freshman
 - Represented Harvard Athletics in Ivy League competition
 - Demonstrated strong time management balancing academics, dual varsity sports, and campus leadership roles
- Relevant Courses: Intro to Psychology, Cognitive Neuroscience, Leadership & Ethics, Social Psychology, Statistics for Behavioral Sciences

PROFESSIONAL EXPERIENCE

- Substitute Teacher through Leadership Program – Orange County Public Schools | Orlando, FL
2022 – 2023
 - Managed K–5 classrooms across multiple elementary schools, delivering daily lesson plans and maintaining classroom order during teacher absences
 - Built strong relationships with students while promoting a positive, inclusive learning atmosphere
 - Earned the opportunity through performance in high school leadership program emphasizing communication, service, and responsibility
 - Trusted by administration and faculty for reliability, flexibility, and student engagement
- Content Creator – Personal Brand | Online / Orlando, FL
2022 – Present
 - Built and actively engaged a community of over 30,000 followers across Instagram and TikTok through motivational content focused on athletics, mindset, lifestyle, and discipline
 - Produced 100+ short-form videos combining voiceovers, sports highlights, and luxury visuals to promote a “champion’s mentality” and clean hustle
 - Developed a consistent brand identity centered around ambition, legacy, and resilience
 - Leveraged growing platform for influence, storytelling, and community impact

LEADERSHIP & COMMUNITY DEVELOPMENT

- Harvard University – First-Year Experience Office – Proctor | Cambridge, MA
08/2024 – Present
 - Selected as one of the few first-year students to serve in a traditionally upperclassman role supporting the academic and social transition of new Harvard students
 - Fostered inclusive dormitory community for 20–40 first-year students, providing mentorship, peer advising, and ongoing emotional and academic support
 - Collaborated with Resident Deans and University Services to ensure a safe, healthy, and engaging residential environment
 - Served as a consistent in-dorm presence and liaison between students and university resources
- Hygiene Project – Long-Term Volunteer | Orlando, FL
2012 – 2023
 - Volunteered for over a decade to serve homeless communities across Orlando through hygiene kit assembly and food distribution efforts
 - Helped build and distribute thousands of hygiene packets containing essential items such as toothbrushes, toothpaste, soap, and deodorant

ADDITIONAL SKILLS

- Skills and Language(s): Public Speaking, Peer Mentorship, Team Leadership
- Programs: Microsoft Office, Canva, Google Workspace
- Interests: Fitness, Motivational Speaking, Mental Health Advocacy, Athletics, Community Service

CAMRYN COOK

Chicago, Illinois · 847-602-7405 · camryncook6@gmail.com

EDUCATION

Dartmouth College, NH

June 2024

Bachelor of Arts, intended Major in Economics and Spanish/Latin American Studies

GPA 3.5/4.0

Relevant Coursework: Econometrics, Microeconomics, Calculus, Commodity Chains, Advanced Spanish

Honors/Awards: Upcoming Female Athlete of the Year nominee, Dickerson Prize nominee (writing)

Jacobs High School, IL

May 2024

Honors/Awards: Salutatorian, Summa Cum Laude, All-State Scholar, Female Athlete of the Year, Honor "J" Award

GPA 6.04

(Highest GPA + Most Varsity Letters), All-Academic Team, All-Academic Conference

Activities: Student Body President, National Honors Society President, Student Voices President (Civic Engagement Club), Rugby Captain, Varsity Basketball Captain, Varsity Shot Put, Environmental Club Vice-President

RELEVANT EXPERIENCE

Dartmouth Women's Rugby, Dartmouth College

August 2024 – Present

Authenticity/DEI Rep | NCAA D1 Athlete

- Commits 20+ hours a week to training and competition while maintaining course load.
- Competes with a diverse team to achieve conference titles and national championship victories.
- Contributes to a top-performing team culture that emphasizes elite execution and consistent improvement
- Leads DEI initiatives to foster an inclusive and collaborative team environment

MAP x Vista Equity Partners – "Victory Formation" Alternative Investments Fellow (Phase 1 & 2) | Remote 06/2025 – Present

- Phase 1: Selected to participate in a national mock interview competition for high-achieving college athletes, ranking in the top 5% of all Fellows & ultimately qualifying for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+)
- Phase 2: Led the "control phase" workstream, responsible for completing ~5 deliverables in under 3 weeks (i.e., building team's cash flow statement, performing DCF sense check, completing Accounting Crash Course on WSP, updating team's kanban board)
- Performed a comprehensive DCF analysis by meticulously assessing 5+ key financial assumptions utilized by our team, significantly enhancing our understanding of the underlying business fundamentals + ensuring the validity of our assumptions

Cooks Ice Cream + Sweet Boutique, Chicago IL

May 2017-Present

Family Business Partner

- Creates contracts, manages quotes, and coordinates bookings for private events resulting in the development of strong organizational and client service skills
- Identifies areas of growth, loss, and opportunity to drive efficiency and turn a profitable catering operation

LEADERSHIP/SERVICE

Team Leadership, Dartmouth Women's Rugby

August 2023 – May 2024

DEI Representative/Authenticity Lead

- Drives tolerance initiatives on D1 NCAA team that contributes to a passionate and cohesive team culture
- Collaborates with Leadership Team to make decisions on and enforce team standards and expectations
- Facilitates DEI programming to ensure a safe environment for athletes to thrive

Student Government, Jacobs High School

August 2023 – May 2024

President

- Led and represented a student body of ~2000, driving initiatives to improve school life and school spirit
- Managed and appropriated a budget of over \$10,000 dollars to fund school initiatives: took input from students and staff through data-gathering and collaborated with school faculty to put \$6,000 towards new seating and study spaces at Jacobs High School.

SKILLS AND INTERESTS

Technical: STATA, Excel/Sheets, Statistical Analysis, Financial Concepts, Google Workspace

Languages: English and Spanish (Seal of Biliteracy in the State of Illinois)

Interests: Project Management, Agile Methodologies, Business Development, Economics, Latin American Markets, Sports

CARLY HAMILTON

Chestnut Hill, MA | hamiltbt@bc.edu | (775) 530 4096 | <https://www.linkedin.com/in/carlykhamilton/>

EDUCATION

Boston College, Carroll School of Management

Bachelor of Arts in Finance | GPA: 3.8

Chestnut Hill, MA

May 2028

Relevant Coursework: Financial Accounting, Statistical Analysis, Business Law, Business Ethics

WORK EXPERIENCE

Juvenon

Remote

Digital Marketing Assistant

April 2024-August 2024

- Edited and produced 100+ digital ads targeting individuals over 40 with anti-aging vitamin supplements, placed on Meta and Tiktok, contributed to online sales of \$30 million
- Launched company's use of AI software tools to rapidly iterate and test ads, reducing the cost of traditional influencers by \$30,000, and enhancing efficiency by 60 hours per week
- Documented and trained employees on AI tools and best practices, ensuring efficient continuation of AI tools
- Launched and analyzed customer surveys, capturing 5,000+ customers feedback to be incorporated in future products
- Aligned Shopify ecommerce with marketing programs to ensure maximum impact of promotional opportunities

Tahoe Toddlers

Lake Tahoe, NV

Founder/Entrepreneur

2019-Current

- Identified opportunity for childcare services in Lake Tahoe for children under 10, marketing to local families and fostered strong communication with families to ensure a collaborative and supportive care experience
- Supported 3 primary families, creating positive environments tailored to each child, managed daily routines, designed engaging educational activities
- Generated over \$10,000 dollars in the last 3 years. Primarily ran business during school breaks, paying for some of my education expenses, supporting 1 client during their 3-week international trip

Apex 2100

Tignes, France

Team Member

April 2023-May 2024

- 1 of 8 top U.S. female ski racers selected among European teammates for Post Graduate professional ski team
- Dedicated 40+ hours weekly towards training and racing throughout Europe in leading competitive junior races
- Formed goal-oriented team, leading to 4 members qualifying for World Cup and NCAA D1 teams

EXTRACURRICULAR EXPERIENCE

Boston College Women's Varsity Ski Team

Chestnut Hill, MA

Team Member

August 2024-Current

- 1 of 3 freshman selected for NCAA Division 1 team competing at the highest collegiate level
- Train 30+ hours a week in season, balancing competition and travel while maintaining a full academic course load

Boston College Women in Business

Chestnut Hill, MA

Board Member

September 2024-Current

- Elected as 1 of 2 Freshman Representatives onto executive board for 1,000+ members, assisting in organizing business events to drive opportunities for women in business fields
- Edited and designed 60+ graphics to advertise social and networking events for female business students, producing and marketing content on social media and weekly newsletter, driving attendance and outreach

SKILLS & INTERESTS

Computer: Microsoft Office Suite, HeyGen, CapCut, Creatify AI, R Studio

International Experience: Extremely comfortable traveling: traveled 20+ countries for ski racing and training

Interests: Trail running, Social Media Marketing, Artificial Intelligence, Fashion, Rock Climbing

CAROLINE FIXTER

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Education

- Carnegie Mellon University**, Pittsburgh, PA May 2028
- B.S. in Political Science, Security, and Technology, Dietrich College of Humanities and Social Sciences
- Morristown High School**, Morristown, NJ June 20
- STEM Academy Scholar - Biomedical Pathway

Relevant Courses

- War and Peace in the Contemporary Middle East January - May 2025
- DC-First Year Seminar: Mistrust in Research August - November 2024

Project Experience

- MAP x Vista Equity Partners** – “Victory Formation” Investments Fellow (Phase 1 & 2) | Remote 06/2025 – Present
- Ranked in top 5% of a highly competitive fellowship for college athletes, selected to advance to Phase 2 and collaborate with a small deal team of 4 to recommend a new software company to Vista Equity Partners and deliver a final presentation in six weeks.
 - Leading the “execution phase” workstream, responsible for completing ~5 individual deliverables in under 2 weeks (i.e., building team balance sheet, creating financial assumptions, completing Accounting Crash Course), sense checking each task.
 - Analyzing historical performances, operational strategy, market conditions, industry projections, and other key metrics to create an assumptions tab in Google Sheets with 5-8 financial forecasts on how our company will perform for Vista over the next 5 years.
- DC-First Year Seminar: Mistrust in Research** | Research Project Name: Public Health Services August - November 2024
- Led a team research project on public health services, developing a team charter and coordinating responsibilities for effective collaboration.
 - Extracted and analyzed data from 50+ peer-reviewed articles using Sysrev to answer research questions.
- War and Peace in the Contemporary Middle East** January - May 2025
- Led a team of three in a government simulation addressing a crisis in the Middle East, coordinating strategy and delegation under pressure.
 - Strengthened negotiation skills through policy discussions that led to a cease-fire and peace treaty.

Leadership Experience

- Peer Group Connections Leader** September 2023 - June 2024
- Mentored a cohort of 25 Freshman through weekly sessions, fostering academic and social adjustment.
 - Designed weekly sessions to build community and student leadership skills.
- American Legion Auxiliary New Jersey Girls State** June 2023
- Served as an Election Board member, facilitating and counting state-level mock elections to ensure accuracy and fairness.

Athletics Experience

- NCAA Division III Student-Athlete | Women’s Golf, Carnegie Mellon University August 2024 - present
- Balance approximately 15 hours of training with academics; developing teamwork in an individual sport.

Community Engagement

- First Tee, Associate Instructor** Morristown, NJ January 2021 - June 2024
- Taught weekly golf lessons to 30+ children, emphasizing fundamentals and First Tee core values like integrity, perseverance, and sportsmanship.

Work Experience

- Baby Crossing, Retail Sales Assistant** Morristown, NJ November 2022 - December 2023
- Build customer relationships by identifying needs and recommending tailored product solutions to drive sales.
 - Maintained organized, well-stocked displays through detailed inventory management.

Activities

- Economics Club | Alexander Hamilton Society | Pre-Law Society September 2024 - present

CAROLYN S. SCHAEFER

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EDUCATION

Georgetown University – Washington, D.C.

GPA: 3.77/4.0

B.A. in Economics

Anticipated Graduation: May 2028

- Accomplishments: NCAA Division I Women's Tennis Student-Athlete, Dean's List (Fall 2024, Spring 2025)
- Relevant Courses: Financial Accounting, Calculus, Principles of Microeconomics, Principles of Macroeconomics, Statistics, Biology

PROFESSIONAL EXPERIENCE

Milwaukee Capital – *Investment Intern* | Milwaukee, WI

05/2025 – present

- Conducted research on different companies and financial analysis for potential investments, checking the facts and risks to help identify best investment options.
- Participated in meetings with the founders and internal strategy sessions to learn how different professionals think and to gain exposure to private markets, and contribute unique questions and insights.
- Built financial models and market comps to evaluate growth stage companies, improving Excel fluency and developing a stronger understanding of valuation methods and investment decision-making.

U.S. House of Representatives – *Congressional intern* | Washington, D.C.

06/2025 – present

- Attend hearings and briefings to learn how laws are debated and how they are made, gaining firsthand experience in the relationship between government, business, and the public.
- Answer phone calls from constituents, recording people's concerns and updating the logs to help the office stay organized and help them be responsive to needs.
- Support Congresswoman Bice and her team with administrative tasks like scheduling and writing emails to make sure that the daily actions run smoothly given the fast paced office.

Private Tennis Business – *Founder and Coach* | Milwaukee, WI

06/2023 – present

- Founded and grew a private tennis lesson business, while marketing to families in the area and managing scheduling, billing, and communicating with customers, while providing high quality coaching.
- Delivered more than 100 lessons to students, some just beginning and others highly ranked junior players, adapting instruction to fit individual goals and competing styles which resulted in improved performance and increased client retention.
- Balanced starting up this business with tennis practices and tournaments, and later alongside D1 tennis responsibilities, demonstrating time management and initiative.

Milwaukee Country Club – *Tennis Coach* | Milwaukee, WI

05/2021 – present

- Led clinics and private lessons for members of all ages, focusing on performance, fitness, and fun to increase participation, boost member satisfaction, and promote long-term engagement with the program.
- Built strong relationships with clients by delivering personalized instruction and consistent improvement, resulting in frequent requests for return lessons and positive word-of-mouth among members.
- Worked closely with coaching staff to plan group events and summer programs, helping ensure operations ran smoothly and participants had a positive, organized, and enjoyable experience.

LEADERSHIP & COMMUNITY DEVELOPMENT

Accepting Autism – *Volunteer Tennis Coach* | Milwaukee, WI

08/2021 – present

- Facilitated tennis lessons for young children with autism, teaching motor skill development and allowing social interaction with coaches and peers.
- Created and adapted tennis drills and ways of communicating with the children to meet individual needs, developing patience and creativity while making the game enjoyable for every child.
- Built strong relationships with children and their parents through consistent mentorship, discussions with family members after each session, and positive emotional development both on and off the court.

Georgetown University Women's Tennis Team – *Athlete* | Washington, D.C.

08/2024 – present

- Competed in intercollegiate tennis matches throughout the course of the academic year and attended daily practices, lift sessions, and team meetings (25+ hours per week)
- Collaborate with coaches and teammates to set competitive goals, maintain high performance, and support one another both on and off the court through shared commitment and teamwork.
- Represent Georgetown Athletics in university events and team outreach, contributing to a culture of hard work, accountability, and team unity.

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Spanish (basic), leadership, time management, collaboration, adaptability
- Programs: Microsoft Excel, Canva
- Interests: Tennis, entrepreneurship, women in business, math, mental health in sports, podcasts, volunteering with youth, NIL branding

Chloe Brissett

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EDUCATION

Washington University in St. Louis (WashU)

St. Louis, MO

Bachelor of Science in Business Administration, Finance & Accounting

May, 2028

- **Activities:** Student Athlete on WashU Varsity Women's Tennis Team, Black Athlete Coalition

The Kinkaid School

Houston, TX

High School Diploma

May, 2024

- **Activities:** Gordy Center for Entrepreneurship & Finance Scholar, Captain on Varsity Women's Tennis Team, Student Diversity Leadership Board, Upper to Lower School Peer Mentor
- **Honors & Awards:** Graduated with honors; Dean's List

PROFFESIONAL EXPERIENCE

Garcia Hamilton & Associates

Houston, TX

Finance Intern

June 2024 - August 2024

- Analyzed market trends to identify best practices for fund management tailored to the organization's strategic objectives
- Prepared and delivered presentations to the investment team on market trends, providing actionable insights and recommendations

Icon Wealth Partners

Houston, TX

Wealth Management Intern

January 2024 - February 2024

- Researched market trend and industry developments to support the identification of strategic investment opportunities
- Engaged in client and strategy meetings, enhancing understanding of wealth management practices and contributing to relationship-building efforts

Forge Equity Partners

Houston, TX

Summer Intern

July 2023

- Assisted in analyzing private company investments, evaluating financial fundamentals, and contributing to the structuring of investment opportunities under varying risk and return profiles
- Supported the development of investment strategies and business expansion recommendations through detailed financial analysis and market research

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Casa El Buen Samaritano

Houston, TX

Nutritionist Assistant

December 2020 - Present

- Weekly volunteer at Casa el Buen Samaritano Medical Clinic, provided free medical care and women's care to uninsured Latinx community members

Morgan Stanley Jumpstart Scholar

New York, NY

- Delivered presentations on capital markets, fixed income strategies, and intuitional equities
- Collaborated with Morgan Stanley analysts and associates to develop comprehensive company profiles

Jack & Jill of America

Houston, TX

- Chair of Community Service Board: Houston Chapter (2019-2024)

December 2019 - June 2024

Girl Scouts of America

Houston, TX

- Created a recipe book and health program for a low-income community health clinic
- Bronze, Silver, Gold, and Congressional Award recipient

December 2020 - June 2024

SKILLS & INTERESTS

- Skills: Microsoft Office Suite (proficient)
- Languages: Spanish (conversational)
- Interests: Board games, Reading, Tennis, Traveling, Contemporary art, Hiking, Hot Yoga, Cooking

CHRIS A. LARNARD

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EDUCATION

University of Pennsylvania— Philadelphia, Pennsylvania

GPA: 3.45/4.0

B.A. in Economics | Minor in Business Analytics (if applicable) | SAT: 1490 (if above 30 or 1300) Graduation Year: 2028

- Accomplishments:
- Relevant Courses:

PROFESSIONAL EXPERIENCE

SharpStakes – *Business Development Intern* | Remote

05/2025 – 09/2025

- Ideated and developed strategic initiatives to drive revenue growth, leveraging market research and competitor analysis to identify scalable monetization opportunities for a tech startup.
- Planned, coordinated, and hosted campus and community events to promote the SharpStakes brand, increase visibility, and drive user acquisition through direct engagement.
- Conducted direct user outreach to foster engagement and gather feedback, resulting in informed development and retention strategies.

Hatherly Country Club – *Pro Shop Attendant* | Scituate, Massachusetts

05/2024 – 08/2024

- Coordinated tee times and member events for 100+ clients, ensuring seamless scheduling and high-quality service in a fast-paced, client-facing environment.
- Handled daily financial transactions and reconciled sales reports with accuracy, demonstrating attention to detail and accountability.
- Delivered tailored service to a high-net-worth membership base, communicating effectively and building rapport to enhance the client experience.

LEADERSHIP & COMMUNITY DEVELOPMENT

NCAA Division I Cross Country, Track and Field – *Student Athlete* | Philadelphia, Pennsylvania

08/2024 – present

- Student-Athlete on the Varsity Cross Country and Track teams at the University of Pennsylvania
- Regularly commit 30+ hours each week to training and team responsibilities while simultaneously balancing high achievement in classes and club obligations
- High School Track & Field New Balance National Champion

Young Quakers – *Volunteer* | Philadelphia, Pennsylvania

09/2024 – present

- Volunteer monthly to mentor children at Penn's University-Assisted Community Schools in West Philadelphia
- Collaborate with peers to organize activities and engage young students and teach principles of collaboration, work ethic, and teamwork

ADDITIONAL SKILLS

- Skills and Language(s): English, Microsoft Office
- Interests:

CLARA L. YU

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EDUCATION

Columbia University – New York, New York

GPA: 3.991/4.0, Dean's List Honors

B.A. in Economics | Minor in Business Administration | SAT: 1500 | Graduation Year: 2028

- Certifications: Wall Street Prep Accounting & Financial Statement Analysis and Discounted Cash Flow (DCF) Modeling
- Relevant Courses: Principles of Economics, Calculus I, Calculus III, Science of Psychology, Intro to Cognitive Science

PROFESSIONAL EXPERIENCE

Columbia Housing Operations Assistant - Summer Intern | New York, New York

Jul 2025-Present

- Perform detailed room inspections and vacancy verifications to maintain high safety and quality standards across housing facilities
- Collaborate closely with Facilities and campus teams to expedite maintenance resolutions and optimize operational workflows
- Analyze operational data to identify patterns, recommend improvements, and enhance overall resident satisfaction and service quality
- Lead special projects such as coordinating contractor escorts for pest control and preparing spaces for university events

Columbia University Lionsbridge Financial Services Bootcamp - Fellow | New York, New York

Jan 2025-Present

- 1 of 52 students selected for a competitive finance bootcamp led by Columbia alumni, gaining exposure to financial concepts and mentorship
- Build five-year financial projections for companies using Excel-based valuation models, enhancing forecasting and investment analysis skills
- Analyze financial statements to assess company performance and develop technical fluency
- Engage in monthly lectures and 1:1 mentorship sessions on topics such as leveraged buyouts and market strategy, developing readiness for careers in investment banking and private equity

Quadrant Strategies - Summer Intern | Washington, D.C.

Jun 2023-Jul 2023

- Conducted comprehensive data quality assurance ahead of firmwide software transition, ensuring 100% accuracy for migration.
- Created standard operating procedures and training for new expense software, decreasing onboarding time by ~30%
- Organized and reconciled revenue data to support financial analysis and planning

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Vista Equity Partners & MAP x Morgan Stanley - Alternative Investments and Sales & Trading Fellow | Remote

Mar 2025-Present

- Ranked in the top 5% finalist in two competitive MAP fellowships for high-achieving student-athletes, advancing to final case competition rounds phases with Vista Equity Partners and Morgan Stanley Institutional Equities & Fixed Income Divisions
- Vista Equity Partners (Alt. Investments Track): Collaborated with a 3-person team to identify a target software company for Vista and develop fictional financial statements. Led execution workstream by building the balance sheet, analyzing performance, market data, and operations to create 5–8 year financial forecasts and performance assumptions. Prepared final deliverables to Vista leadership including Confidential Information Memorandum (CIM) + Due Diligence Questionnaire (DDQ)
- Morgan Stanley (Sales & Trading Track): Collaborated with a 4-person team to design a \$2.5M traditional retirement portfolio (60/40 equity-fixed income split) and deliver a final investment recommendation to Morgan Stanley leadership. Led the monitoring phase sprint, responsible for creating and submitting ~10 deliverables to MS leadership on behalf of the broader team, including P&L scenarios, risk analysis, and strategic insights on portfolio performance under varied economic conditions

Columbia University Asian Student-Athlete Association - VP of Media | New York, New York

Mar 2025-Present

- Spearhead social media content and digital graphic creation to highlight achievements of APISA's Columbia Lions, cultivating visibility and pride
- Collaborate with E-board to organize community-building and social events to strengthen campus engagement

Columbia University NCAA D1 Volleyball Team - Setter | New York, New York

Aug 2024-Present

- Balance 30+ hrs/week of athletics with academic excellence
- Lead offensive strategy during practices and matches by deciding play execution and distribution, enhancing team performance
- Motivate teammates using individualized code words and cues to calm nerves and perform during high-stress, game-point scenarios
- Organize conflict resolution sessions and facilitate collaborative goal-setting with teammates to achieve collective goals
- Promote a positive and inclusive team culture to support morale, build cohesion, and maintain competitive excellence

Georgetown Day School Mental Health Support Group - Head and Co-founder | Washington, D.C.

Jan 2023-May 2024

- Destigmatized conversations regarding self-esteem and anxiety, strengthening peer connections and student/faculty relationships, creating a more collaborative HS culture

Schoolhouse.world Tutoring - Tutor and Mentor | Remote

Apr 2022-Apr 2024

- Led sessions to mentor and teach effective tutoring techniques to new tutors
- Taught SAT curriculum to students from different socioeconomic backgrounds, instructing and supporting their individual success

ADDITIONAL SKILLS

- Computer & Social Media: Excel, Word, Powerpoint, Google Suite, iMovie, Adobe, Canva, Youtube, Instagram, Slack, Asana
- Soft Skills: Leadership, Conflict Resolution, Grit, Collaboration, Communication, Time Management,
- Languages: Mandarin (Conversational), Cantonese (Beginner)
- Interests: Volleyball, Mental Health in Sports, Muay Thai kickboxing, Hiking, Reading, Journaling, Foodie

Colleen R. Maloney

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EDUCATION

Georgetown University – Washington, District of Columbia

GPA: 3.964/4.0

B.A. in Finance | SAT: 1410 | Graduation Year: 2028

- Accomplishments: St. John's College High School Salutatorian, NFHCA National Academic Squad, NFHCA Scholar of Distinction
- Relevant Courses: Operation Analytics 1101 and 2101, Marketing 1101, Management 1101, Financial Accounting 1101, Communicating in Business Leadership 3200

PROFESSIONAL EXPERIENCE

Georgetown Collegiate Investors – *Analyst* | District of Columbia, Washington

September 2024 – Present

- Researched and analyzed consumer and retail sector stocks
- Completed the fall trainee section, attending weekly proprietary GCI training sessions to develop expertise in finance, valuation, markets, and presentation skills. Conducted thorough stock research and prepared valuation models to assess investment opportunities
- Delivered well-researched stock pitches, contributing to investment decisions. Strengthened financial analysis and presentation skills through hands-on experience in equity research

Rem and Company – *Junior Strategist* | District of Columbia, Washington

January 2025 – Present

- Conducted market research and analyzed industry trends to inform strategic decision-making for local businesses.
- Consult local DC businesses to enhance marketing and financial strategies, creating innovative solutions to drive revenue growth. Collaborate with cross-functional teams to design tailored approaches that improve client success and overall company performance
- Developed and implemented strategic recommendations that improved business performance, optimized marketing efforts, and increased revenue for clients

Georgetown Field Hockey – *Athlete* | District of Columbia, Washington

August 2024 – Present

- Led the team in scoring and fostered discipline by managing roll call to ensure teammates arrive 15 minutes early to practice. As a high school senior captain, organized the program's first overnight trip and implemented a buddy system to strengthen team culture by pairing upperclassmen with underclassman
- Enhanced team cohesion and accountability, helping drive a 300% improvement in team record compared to the previous year

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Vista Equity Partners – *"Victory Formation" Alternative Investments Fellow (Phase 1 & 2)* | Remote

06/2025 – Present

- Ranked in top 5% of a highly competitive fellowship for college athletes, selected to advance to Phase 2 and collaborate with a small deal team of 4 to recommend a new software company to Vista Equity Partners & deliver final presentation in six weeks
- Led the "planning phase" workstream, responsible for completing ~5 individual deliverables in under 2 weeks (i.e., due diligence for comparable companies, financial assumptions, income statement), sense checking each task to ensure accuracy
- Built my team's income statement in under 1 week, applying the lessons learned from ~5 hours of instruction on Wall Street Prep (Chapter 2: Income Statement) to track our company's revenue, expenses, gains, and losses

MAP x Morgan Stanley – *"Skills Challenge" Sales & Trading Fellow (Phase 1 & 2)* | Remote

03/2025 – Present

- Ranked in top 1% of a highly competitive fellowship for college athletes focused on professional development and interview preparation, advancing to the case competition round with Morgan Stanley's Institutional Equities & Fixed Income Divisions
- Selected by MAP leadership to serve as Scrum Master, leading team of 4 in the creation of a traditional retirement portfolio for an MS client valued at \$2.5M, allocating \$1.5M to equities & \$1M to fixed income, maintaining a 60-40 split between the two
- Managing the team's sprint backlog, meticulously outlining deliverables for 5 phases (i.e., initiation, planning, execution) with 10 tasks each, ensuring alignment across team as we work to deliver final investment recommendation to MS leaders in 6 weeks
- Individual tasks include/d: (1) hosting weekly team meetings; (2) creating project charter; (3) developing sprint goals for all 5 phases of the project; (4) liaising between team + MS leadership; and (5) creating/managing team's kanban board on AirTable

Babysitter – District of Columbia, Washington

May 2020 – Present

- Delivered childcare and dog-sitting tailored to neighbors' needs for 10 hours a week in the summer
- Facilitated communication between parents, managing school pickups, and creating interactive activities like basketball and obstacle courses. Developed a fictitious report card system to encourage positive behavior. Regularly checked in on homes and cared for pets

Tutor – *District of Columbia, Washington*

September 2020 – May 2024

- Tutored underprivileged middle school San Miguel students monthly. Customized practice problems for each student's different learning style and predominantly tutored in math homework, improving their academic performance
- Provided field hockey private lessons for 10-year-olds. Invested in equipment to engage girls in fun field hockey games such as tic-tac-toe, increasing young female athletes' skill level and sport experience

St. John's Entrepreneurial Club – *President* | District of Columbia, Washington

September 2020- May 2024

- Led the Entrepreneurial Club by attending the club all four years of high school, progressing from CFO to President
- Organized weekly meetings and created fictitious business activities and mock Shark Tanks. Brought in guest entrepreneurial speakers, increasing club engagement with thirty new members

ADDITIONAL SKILLS

Skills and Language(s): Communication: lector at my Church, Excel, Baking

Programs: John's Hopkins Web Design and John's Hopkins Honors PreCalculus

EDUCATION

Harvard University – Cambridge, Massachusetts	09/2024 — 05/2028
B.A. in Economics Minor in Environmental Science and Public Policy	GPA: 3.42
<ul style="list-style-type: none">• <u>Activities</u>: Harvard Varsity Fencing Team• <u>Relevant Courses</u>: Microeconomics, Confronting Climate Change	
Classical Academy High School – San Diego, California	08/2020 — 06/2024
• Class rank: #3	GPA: 4.58
• <u>Activities</u> : All-Male Dance Team Captain	

PROFESSIONAL EXPERIENCE

C-Kicks – <i>Founder of Independent Entrepreneurship Project</i> San Diego, California	08/2019 — Present
<ul style="list-style-type: none">• Achieved impressive revenue generation of over \$80,000 by successfully selling exclusive, limited-edition items including sneakers, streetwear, and handbags, effectively capitalizing on their exclusivity and appeal to a niche market• Devised and executed a customer appreciation bonus plan that resulted in a 60% increase in client retention, demonstrating an understanding of customer satisfaction and the importance of fostering long-term relationships• Leveraged a diverse range of sales platforms (5+ platforms) to reach a wider audience, both domestically and globally, ensuring timely delivery and providing exceptional customer service	
Tim Morehouse/Harvard Coaches and Olympians Sleepaway Camp – <i>Camp Counselor</i> Southborough, MA	08/2023 — 08/2024
<ul style="list-style-type: none">• Coached and mentored 15+ fencing athletes ages 10-15, providing individualized guidance and support to enhance their skills, techniques, and overall performance• Collaborated with 10 other coaches and counselors to create effective drills and lesson plans to ensure skill development for all fencers• Organized and directed camp tournaments for 200 fencers, enforcing respect, sportsmanship, and healthy competition among campers	
Laguna Fencing Center – <i>Assistant Coach</i> Laguna Beach, California	09/2020 — 06/2024
<ul style="list-style-type: none">• Led and coached beginner, intermediate, and advanced classes of 30 fencers, ensuring structured and effective practices• Organized training schedules and collaborated with coaches to prepare students for local and regional competitions• Coached 10+ top 8 finalists at regional tournaments, providing constructive feedback to ensure their success	
Scraps2Sparkle – <i>Founder</i> San Diego, California	09/2022 — 05/2024
<ul style="list-style-type: none">• Founded a nonprofit initiative to collect and recycle broken fencing blades from local clubs, advancing environmental sustainability• Partnered with fencing clubs in Southern California to streamline the collection, recycling, and repurposing process, maximizing impact and efficiency• Managed operations, logistics, and community outreach efforts, ensuring seamless execution and maximizing engagement with the Southern California community	
USA Fencing – <i>National Referee</i> Nationwide	05/2017 — 12/2023
<ul style="list-style-type: none">• Officiated at local, regional, and national fencing tournaments, ensuring proper calls, maintaining the integrity of the competition• Led and coordinated a team of 10 referees, ensuring an efficient and timely event• Demonstrated strong decision-making and attention to detail while managing high-pressure situations and resolving disputes effectively	

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Harvard Varsity Fencing Team – <i>Starter</i> Cambridge, Massachusetts	09/2024 — Present
<ul style="list-style-type: none">• Committed over 30 hours per week to training and traveling for meets, all while successfully managing a full academic course load• Coordinated team outings once a month to enhance overall team bonding and cohesion	
USA Fencing – <i>Team USA Fencer</i> San Diego, California	07/2015 – Present
<ul style="list-style-type: none">• Nationally ranked #1 in multiple seasons, 19x National Medalist, including 7x Gold Medalist• 4x USA National Team Member and placed 5th at 2022 World Championships	
All-Male Dance Team – <i>Captain</i> San Diego, California	08/2023 – 05/2024
<ul style="list-style-type: none">• Led a team of 15+ members, overseeing team rehearsals, managing logistics, and coordinating three showcases a year• Collaborated with the women's dance team to create joint events and performances, fostering cross-team engagement and strengthening inter-team relationships	

ADDITIONAL SKILLS

- Skills and Language(s): ASL (Intermediate), Mandarin (Advanced)
- Programs: Microsoft Office, Excel, Powerpoint, Word
- Interests: World food and culture (20+ countries), cooking, Basketball, Golf, Tennis, Formula 1

ELEANOR R. KLINGER

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EDUCATION

Stanford University – Stanford, California

GPA: 4.1

B.A. in Political Science - Political Economy and Development Track | Minor in History

Anticipated Graduation: June 2028

- Reclassified to enroll a year early
- Accomplishments: ACC All-Academic Team, ACC All-Freshman Team, NCAA Final Four

Hawken High School – Cleveland, Ohio

GPA: 4.00

- Graduated in three years
- Accomplishments: Cum Laude Society, James A. Hawken Academic Merit Scholarship Recipient

EXPERIENCE

United States Marshals Office – Job Shadow | Cleveland, Ohio

7/2024

- Shadowed senior personnel in the Peter J. Elliott Northern District Office to receive firsthand exposure to legal proceedings and federal law enforcement operations, gaining practical insight into the criminal justice system, interagency processes, and coordination with international authorities
- Attended multiple days of federal criminal trials, observing courtroom procedures, evidentiary standards, cross-examinations, and enforcement protocols involving digital evidence and noncompliance
- Engaged with several District Judges to learn about judicial roles and federal case management

Stanford Women's Soccer – Player | Stanford, California

04/2024 – Present

- Compete on a top-ranked Division I program, advancing to the 2024 College Cup (NCAA Final Four)
- Earned ACC All-Freshman Team Honors, nominated by conference coaches based on athletic performance and impact
- Achieved ACC All-Academic Team recognition for balancing high academic standards with full-time athletic commitments

U.S. Soccer Federation – U.S. Youth Women's National Team Player, Captain | Domestic and International

01/2020 – Present

- Represented the United States at international tournaments in 6+ countries across U14-U19 levels, contributing to a bronze-medal finish at the Pan American Games in Chile
- Co-captained national teams during elite training camps and tournaments, leading peer athletes in high-stakes environments and fostering team cohesion on and off the field

Lucier Family Writing Center, Hawken HS – Peer Tutor | Cleveland, Ohio

08/2022 – 06/2024

- Mentored students across academic disciplines to improve thesis clarity, logical flow, and rhetorical strategy, leading to strengthened writing confidence and performance
- Selected for the role based on demonstrated writing proficiency, also receiving a top score (5) on the AP Literature Exam

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Vista Equity Partners – “Victory Formation” Alternative Investments Fellow (Phase 1 & 2) | Remote

06/2025 – Present

- Ranked in top 5% of a competitive fellowship for college athletes; advanced to Phase 2 to collaborate with a 4-person deal team on a software company recommendation to Vista Equity Partners
- Led Planning Phase workstream, completing ~5 deliverables in 2 weeks (e.g., comparable company analysis, financial assumptions, income statement) and reviewing for accuracy
- Built the team's income statement in 1 week, applying financial modeling to project revenue, expenses, and net income

Stanford Women's Soccer Camp – Coach | Stanford, California

04/2025 – Present

- Train youth athletes in technical skills and mentor them through the college recruitment process by leading focused Q&A sessions for 150+ campers

Kappa Kappa Gamma – Member | Stanford, California

04/2025 – Present

- Contribute to leadership and philanthropic initiatives as part of a national sorority, engaging in events supporting community causes and academic excellence

Community Engagement Initiatives – Volunteer | Cleveland, Ohio

08/2021 – 06/2024

- Volunteered with local nonprofits during semesterly service days, including work at the local office of the U.S. Committee for Refugees and Immigrants (USCRI), which provides legal services to over one million refugees and immigrants annually
- Assisted with fieldwork and gained exposure to the legal department, learning about asylum processing and residency pathways

Facing History & Ourselves – School Representative | Cleveland, Ohio

08/2019 – 06/2022

- Represented High School in a civic engagement cohort of Cleveland-area schools, fostering inter-school dialogue on discrimination, policy, and civic responsibility
- Attended lectures by prominent speakers, including Pulitzer Prize-winning journalist Wesley Lowery, to deepen understanding of media and civil rights issues

NON-TECHNICAL SKILLS & INTERESTS

- Languages: Chinese (Limited Working Proficiency)
- Citizenship: Dual U.S./UK
- Core Competencies: Research, academic writing, communication, critical thinking, problem-solving, and analytical abilities

Elizabeth E. Brown

[Elizabeth Brown LinkedIn](#) • (615)-689-5443 • eeb2185@columbia.edu

EDUCATION

Columbia University – New York, NY	GPA: 3.58/4.0
Major: Financial Economics Minor: Italian ACT/SAT: 1380	Expected Graduation: 2028
• Relevant Courses: Calculus I	
Harpeth Hall School – Nashville, TN	GPA: 4.03/4.0
• Accomplishments: College Board AP Scholar Award (2023, 2024)	Graduated: May 2024

PROFESSIONAL EXPERIENCE

Elite Sports Medicine and Orthopedics – <i>Shadow Student</i> Nashville, TN	January 2023 – January 2023
• Observed Dr. David Moore in both clinical and office settings, gaining firsthand experience in patient care and medical decision-making	
• Gained insight into the operations of a private orthopedic practice, including patient consultations, diagnostics, and treatment planning	
• Explored various medical roles and procedures, enhancing knowledge of interdisciplinary teamwork in orthopedic healthcare	
Jeni's Splendid Ice Creams – <i>Ambassador</i> Nashville, TN	June 2023 – November 2023
• Engaged with customers to provide personalized ice cream experiences, ensuring satisfaction and fostering a welcoming atmosphere	
• Operated the cash register, boosting sales efficiently, and resolving customer concerns with professionalism to enhance overall customer experience.	
• Collaborated with team members to optimize workflow during busy hours, ensuring timely service and a positive work environment	
Belle Meade Country Club – <i>Swim Coach</i> Nashville, TN	May 2022 – July 2022
• Coached swimmers aged 4-16 in a competitive summer league, providing skill development and technique improvement	
• Led youth training sessions to develop teamwork and sportsmanship, contributing to improvement in team cohesion and athlete engagement.	

LEADERSHIP & COMMUNITY DEVELOPMENT

Columbia University Women's Lacrosse Team – <i>NCAA Division 1 Student Athlete</i> New York, NY	September 2024 – Present
• Commit 40+ hours a week to practices, meetings, strength/conditioning, and games during both fall and spring semesters	
• Develop leadership, work ethic, desire to succeed, constant communication, organization skills, and the ability to work with a team, under pressure, and in the face of adversity	
• Volunteered with community organizations such as Harlem Lacrosse, supporting youth development through mentorship and athletic engagement.	
Lionsbridge: Financial Services Bootcamp – <i>Lionbridge Fellow</i> New York, NY	January 2025 – Present
• Selected 1 out of 50, to participate in a program led by Columbia alumni who are industry leaders in finance	
• Gained knowledge of accounting, finance, and valuation through lectures, group exercises, and individual financial modeling exercises	
• Conducted a comprehensive financial analysis of Domino's Pizza to evaluate performance, growth potential, and investment viability.	
• Receive on-going personalized mentorship from industry experts and participate in monthly lectures to sharpen financial services career readiness	
MAP x Morgan Stanley – <i>"Skills Challenge" Sales & Trading Fellow (Phase 1 & 2)</i> Remote	03/2025 – Present
• Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Morgan Stanley to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings	
• Phase 2: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to deliver an investment recommendation to Morgan Stanley's Fixed Income Team (i.e., Dan Lentz, Stephen Dance) using a 60/40 split between equity & fixed income for a client's \$1M retirement portfolio, analyzing market fundamentals in process	

ADDITIONAL SKILLS

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- Language(s): English, Italian (Proficient)
 - Skills: Hardworking, Team player, Communicative, Problem Solver, Leadership, Decision Making
 - Interests: Traveling, cooking, podcasts, walking, trying new restaurants, sports, spending time with friends and family

Imani S. Pugh

[LINKEDIN PROFILE](#) • (315) 832-4140 • imaniskyp06@gmail.com

EDUCATION

University of Pennsylvania – Philadelphia, Pennsylvania

Graduation Year: 2028

Major in: Economics | Minor in: Statistics and Data Analysis | SAT: 1340

- Highschool Accomplishments: 4.0 Unweighted GPA | National Honor Society President | Two Time All American | Highest class standing in AP Biology(97%), AP Calculus(97%), and Physics(99%) | High Honor Role (7th-12th)
- College Accomplishments: Ran Division One Track and Field | Make a Play Scrum Master
- Relevant Courses: Micro Economics, Macro Economic, Calculus 1300, Math 1070, Statistics 1110

PROFESSIONAL EXPERIENCE

Turning Stone Resort Casino – *Bank* | Oneida, New York

05/2025 – 08/2025

- Managed high-volume cash and chip transactions in a fast-paced casino environment, ensuring 100% transaction accuracy and timely payout of player winnings during peak hours, which contributed to efficient operations and upheld regulatory compliance and customer satisfaction standards.
- Managed full-time responsibilities as a casino banker during the summer, handling high-volume customer payouts, chip collection, and inventory tracking—ensuring 100% compliance with gaming regulations and contributing to a 20% improvement in shift efficiency during peak hours.

Five guys – *Employee* | New Hartford, New York

01/2022 – 08/2024

- Performed key kitchen, front-of-house, and inventory responsibilities over 2.5 years at Five Guys, contributing to smooth daily operations and improved team efficiency in a fast-paced, high-volume environment.
- Executed food prep and cooking duties with a focus on safety, cleanliness, and accuracy—helping reduce order errors by 35% and increasing order accuracy by 25%, while consistently supporting high customer satisfaction during peak hours.

Tiny Companions – *Groomer/Caretaker* | Camden, New York

01/2018 – 02/2022

- Maintained cleanliness and hygiene of kennels, groomed dogs, and prepared animals for customer visits—enhancing appearance and comfort, which contributed to a 30% increase in positive customer interactions and successful adoptions over time.
- Assisted with dog care and daily upkeep at a family-owned pet business from age 12 to 15—developing strong responsibility and work ethic early on, which supported daily care for 50+ animals and contributed to smooth, reliable operations in a small business setting.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Vista Equity Partners – *“Victory Formation” Investments Fellow (Phase 1 & 2)* | Remote

06/2025 – Present

- Ranked in top 1% of a highly competitive mock interview competition for high-achieving college athletes from top universities
- Selected as 1 of only 8 Scrum Masters to lead a team responsible for recommending a new software company to Vista Equity
- Managing team’s sprint backlog, meticulously outlining deliverables for 5 phases (i.e., initiation, planning) with 10 tasks each, ensuring alignment across team as we work to deliver a final CIM + management presentation to Vista leadership in 6 weeks
- Individual tasks include/d: (1) hosting weekly team meetings; (2) performing due diligence on potential targets; (3) overseeing the creation of team’s 3-statement model; (4) completing accounting coursework on Wall Street Prep; (5) developing value creation strategies for Vista; (6) preparing ~5 final outputs to deliver to Vista leadership (i.e., CIM, slide deck, 1-page fact sheet)

Magicians Track Club – *Assistant Coach* | Utica, New York

05/2024 – 08/2024

- Managed warm-ups, instructed basic track techniques, and supervised drills for youth athletes—fostering confidence, teamwork, and physical development, which resulted in a 40% increase in consistent participation and athlete engagement throughout the season.
- Volunteered as an assistant track coach for a local children’s team, collaborating with head coaches to run training sessions and mentor young athletes—creating a supportive environment that led to a 45% increase in athlete retention and enthusiasm throughout the season.

ADDITIONAL SKILLS

- Trained in Excel and Python

ISABEL M. ALLORI

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EDUCATION

University of Notre Dame – Notre Dame, IN

GPA: 4.0/4.0

B.S. in Applied & Computational Mathematics and Statistics | Concentration in Biological Sciences | SAT: 1550 Grad. Year: 2028

- Accomplishments: NCAA D1 Student-Athlete (Notre Dame Cross Country & Track) Glynn Family Honors Program
- Relevant Courses: Introduction to Applied Mathematics I

PROFESSIONAL EXPERIENCE

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- *Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)*
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision

Liberty Common High School – *Community Outreach Officer (Volunteer)* | Fort Collins, CO

November 2021 – May 2024

- Acted as main student leader for annual Grandparents Day event, which involved over 1000 grandparents and took place across three campuses, by attending frequent meetings, recruiting student volunteers, and setting up decor
- Coordinated with parent volunteers, students, and administrators to plan decorations, presentations, food, parking, etc. to put on a well-run and enjoyable Grandparents Day
- Spoke to audience of grandparents to provide insight about their grandchildren's school experience
- Facilitated a Student-Led Candidates Forum where the public questioned potential school board members about their views and policy ideas, ultimately training another student to take over the role after I graduated

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning

University of Notre Dame Cross Country and Track Team – *Distance Athlete* | Notre Dame, IN

August 2024 – Present

- Developed strong time management skills by competing in three different seasons and dedicating 20+ hrs per week to athletics-related activities, all while balancing a full course load
- Implemented strong communication and adaptation skills to successfully transition from high school to collegiate competition and immediately contribute to the team's success
- Finished 31st at the 2024 ACC Cross Country Championships, playing a key role in the team's first ever ACC title
- Battled through significant illness to compete at the 2024 NCAA Cross Country Championships

Liberty Common High School – *Mu Alpha Theta Club Member* | Fort Collins, CO

August 2023 – May 2024

- Worked with two classmates by allocating tasks and performing under pressure to win Colorado State University Math Day, a bowl-style tournament with over 64 teams
- Presented to other club members on interesting math topics
- Promoted enthusiasm for math through math-related activities and art

National Honor Society – *Peer Tutor* | Fort Collins, CO

May 2022 – May 2024

- Mentored younger students in a variety of subjects, especially math and Latin, to help them perform well in the classroom
- Fostered a growth mindset and promoted self-confidence in students through encouragement and positivity

ADDITIONAL SKILLS

- Skills: Moderate experience with Python; some exposure to R and CAD software
- Interests: Hiking, reading, paddle-boarding

ISABEL LEE

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EDUCATION

Columbia University – New York, NY

GPA: 3.7/4.0

B.A. in Economics-Mathematics | Minor in Computer Science | SAT: 1460

Anticipated Graduation: May 2028

- Relevant Courses: Principles of Economics, Calculus II-III, Linear Algebra, Data Structures

PROFESSIONAL EXPERIENCE

Ramapo Wealth Advisors, Intern, Ramsey, NJ

June 2023 - May 2024

- Shadowed financial advisors every Wednesday during the school year; helped with short-term everyday issues, as well as longer-term projects
- Conducted fundamental stock analysis and research for faith-based investing needs of a specific client, contributing to a client pitch that secured the business and ongoing partnership with the client
- Created client brochures that served as the company's first level of marketing materials, which could be used to attract prospective clients of various knowledge levels

Isabel Lee Aquatic Academy, Founder and Head Coach

June 2024 - August 2024

- Founded a private swim academy, coaching 15 athletes of various levels to improve their swimming technique and speed; 10 passed deep water test and 5 had an average 3-second overall time improvement

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – *Spring Fellow (Phase 1)* | Remote

March 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules + ~10 hours of instruction on behavioral/technical/hybrid interview preparation.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, and submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

Oasis, Manager and Volunteer

2020-2023 Summers

- Collaborated with YMCA leadership to create a summer swim program for underprivileged children, organizing weekly 3-hour lessons for 40 students and managing 20 volunteer coaches; 30% of students passed the deep water swim test

Columbia Venture Partners, Analyst

October 2024-Present

- Completed a rigorous application process involving two interviews and a Pitch deck presentation to club leadership; 5% acceptance rate
- Conducted in-depth data analysis to deliver a comprehensive evaluation of the viability of investing in VoltPost; decided not to invest after comparing with competitors in same market

Columbia Women's Business Society, Corporate Engagement Committee Member

September 2024-Present

- Engage with 10-15 companies weekly to explore partnership opportunities for the CWBS Annual Women's Business Leadership Conference, celebrating the success and talent of businesswomen across industries
- 2-step interview process with a 10% acceptance rate

PROJECTS

AP Computer Science

September 2023-June 2024

- Hangman Game: Implemented real-time word selection and category input, stored in ArrayLists, dynamically updating blank spaces for guesses; Integrated a balloon-popping animation for incorrect guesses and a pixel-art UI with win/lose screens and a replay option.
- Utilized Arrays, ArrayLists, Stacks, Queues, Linked Lists, Heaps, and Trees throughout the course
- Result: Voted Best Game in Class, received an A in the course for innovation and implementation.

EXTRACURRICULARS

Division I Athlete for Columbia Women's Swimming and Diving Team

September 2024-Present

- Sprint Freestyle/Butterfly specialist

Competitive Swimming (Wyckoff YMCA Swim Team and High School level)

2012-2024

- USA Today High School Sports Awards Northern New Jersey Swimmer of the Year 2024 Nominee
- Bergen Record NJ Athlete of the Week February 2024
- Scholastic All-American 2023,2024
- 50Y freestyle: 2nd place; 2024 YMCA Short Course National Championships
- 50M freestyle: 2nd place, 200M freestyle relay: 1st place; 2024 YMCA Long Course National Championships
- 50Y,100Y freestyle: Bergen County NJ and Ridgewood High School Record, 2024 All North-Jersey First team

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Team Leadership, Communication, Adaptability, Project management, Mentorship, Client Relations
- Interests: Music, Tech, Sports, Fashion

JACK F. STAHL

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EDUCATION

Amherst College – Amherst, Massachusetts

GPA: 3.4/4.0

B.A. in Economics | B.A. in Chemistry | ACT: 33

Anticipated Graduation: May 2028

- Accomplishments: Member of the Cross Country and Track Team, Co-founder of Amherst Poker Club
- Relevant Courses: Introduction to Economics, Macroeconomics (Enrolled currently)

PROFESSIONAL EXPERIENCE

Fireside Catering – Server | Massachusetts

05/2024 – Present

- Managed multiple tables at once in a high-stress situation, oversaw the food and service provided at these tables, used quick thinking to ensure guests were satisfied and had the proper meals they ordered, over one hundred pleased customers with no complaints.
- Set up formal gatherings in a pristine manner, ensured tables were neat, and the event space was ready for a wedding, provided excellent customer service to the families if they needed assistance or something was not to their satisfaction, many happy couples on their wedding day.

Lumin Tools – Sole proprietor | Digital

08/2022 – 10/2022

- Developed and sold tools to a niche customer base, made a product for sneaker resellers and learned their market, generated over 3k in revenue with over 30 happy customers in a short period of time.
- Networked with complementary companies to gain a wider customer base, worked with different groups to plan advertising deals with one another, created a strong networking group that benefit everyone.

CJLSteals – Cofounder | Digital

08/2022 – 04/2024

- Established a successful e-commerce business with two associates, made a business plan on how get our materials and then networked to find suppliers, generated over 10k in profit with over 300 pieces sold.
- Repurposed thousands of pounds of second-hand clothes, thrifted unwanted clothes with the intent to clean and resell, preventing many unused clothes from ending up in landfills, encouraged green shopping habits.
- Spent over 100 hours learning about the market and the best way to obtain clothes through trial and error, found the best-selling pieces, the best time to go, and the best way to advertise them, implemented AI to create an automated system for listing items to maximize efficiency and engagement with the products.

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – Spring Fellow (Phase 1) | Remote

March 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules + ~10 hours of instruction on behavioral/technical/hybrid interview preparation.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

Boy Scouts Of America – Eagle Scout | City, State

01/2018 – 04/2024

- Spent over a hundred hours volunteering for my town, assisted with over ten eagle projects and attended over 50 community volunteering events, helping improve my town and teaching younger scouts to do the same.
- Planned a project to build bridges on trails in my community, researched an issue in my town and made a plan to fix it for my eagle project, successfully installed them, spending over 30 hours to get there with many citizens expressing thanks.
- Led over 15 scouts to help assemble, build, and maintain bridges in muddy areas of our community by showing them what to do, providing a safe trail for elders of my town to traverse without risking injury.

Amherst Poker Club – Co-President | Amherst, Massachusetts

03/2025 – Present

- Established The Amherst Poker Club, focusing on teaching game theory, strategy, and risk management to like-minded students, successfully getting it approved and growing to over 35 members.

Bromfield XCTF – Team Captain | Harvard, Massachusetts

08/2021 – 06/2024

- Coordinated a fundraiser with my coach to raise money for the team, helped plan and advertise our fundraiser to the school and to families, raised over \$2000 for our team.
- Orchestrated multiple volunteer opportunities for our team, encouraged volunteering from my teammates at local races and at our local church, aided the church in baking over 100 pies and helped over 5 local races out.

NON-TECHNICAL SKILLS & INTERESTS

- Programs: Eagle Scout, Adventis FMC (currently enrolled)
- Interests: Finance (investment banking), Chemistry, Pharmaceuticals, Thrifting, Entrepreneurship, Running

JERRY Z YAN

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EDUCATION

Columbia University – New York, NY	GPA: 3.620
B.A. in Applied Mathematics & Economics	Graduation Year: 2028
<ul style="list-style-type: none">• <u>Accomplishments</u>: Dean's List; NCAA Division 1 Student-Athlete (Men's Swimming & Diving)• <u>Relevant Courses</u>: Calculus III, Principles of Economics, Intermediate Macroeconomics, Calc-Based Statistics	
Santa Margarita Catholic High School – Rancho Santa Margarita, CA	GPA: 4.6 (Weighted)
High School Degree	Graduation Year: 2024
<ul style="list-style-type: none">• Accomplishments: First Honors Honor Roll, AP Scholar, and Magna Cum Laude Graduate	

PROFESSIONAL EXPERIENCE

Wells Fargo Affordable Housing Innovation Case Competition – <i>MAP Phase 2 Fellow</i> Remote	02/2025 – Present
<u>Selected Case Experience:</u>	
<ul style="list-style-type: none">• <i>Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)</i><ul style="list-style-type: none">○ Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early.○ Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.○ Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.	

LEADERSHIP & COMMUNITY DEVELOPMENT

Columbia University Swimming and Diving – <i>Student-Athlete</i> New York, NY	09/2024 – Present
<ul style="list-style-type: none">• Selected by head coach to be a Student-Athlete Advisory Council Representative, where select representatives across all Columbia sports meet together everyone month to discuss how to make the athletic program better• Training 22 hours per week while having a rigorous academic workload	
Santa Margarita Catholic High School Varsity Swimming – <i>Team Captain</i> Rancho Santa Margarita, CA	08/2022 – 05/2024
<ul style="list-style-type: none">• Captain of the boys and girls swim team junior and senior year, which consists of nearly 150 people. I would lead prayer and cheer at every swimming competition.• Organized events and team bonding activities throughout the season like beach day and team dinner to promote inclusion• Led our men's swim and dive team to becoming 4 x Division 1 CIF Champions and 2 x State Champions• Trained an average of 22 hours per week for my club and highschool team throughout all 4 years of HS• 4 x Scholastic All-American and 2 x All-American during my high school swim career• Qualified for Junior Nationals and the Toyota US Open Championship	
Vocational Visions – <i>Assistant Supervisor</i> Mission Viejo, CA	08/2023 – 05/2024
<ul style="list-style-type: none">• Volunteered at a nonprofit organization supporting people with disabilities• Advised events such as preparing dinner and setting up trivia night as the assistant supervisor• Facilitated community events like dance lessons and bingo to enhance community inclusion• Organized activities like board games and drawing projects for every Saturday's club events	
Food Pantry – <i>Volunteer</i> Rancho Santa Margarita, CA	08/2023 – 05/2024
<ul style="list-style-type: none">• Volunteered at a local food drive that is hosted by a local Church, which serves families every Saturday• Carried food and water to people's cars from 7 am-10:30 am during the school year• Served an average of 200 families and donating the rest of the supplies to other non-profit organizations• Assisted with the setup and closure of the food pantry and making sure that the operation runs smoothly	

ADDITIONAL SKILLS

- Skills and Language(s): Fluent in Chinese
- Interests: Communication, investing, music, reading,

JULIA STERLING WIDEN

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EDUCATION

Johns Hopkins University – Baltimore, MD

GPA: 3.75/4.0

B.A. in Economics & International Studies | Minors in Visual Art & Spanish for the Professions | ACT: 34

Anticipated Graduation: 2028

Accomplishments: One of only two NCAA dual-sport athletes at Johns Hopkins University, competing in Varsity Field Hockey and Varsity Track & Field, Member of Women in Business Club, and Students Consulting for Nonprofit Organizations

Relevant Courses: Elements of Macroeconomics, Elements of Microeconomics, Calculus I, Problems in Applied Economics

PROFESSIONAL EXPERIENCE

Johns Hopkins Institute for Applied Economics– *Research Assistant* | Baltimore, MD

12/2024–Present Day

- Worked and corresponded directly with esteemed economist Steve H. Hanke as team chief and research assistant on the cutting-edge Troubled Currencies Project (TCP), a leading program in international finance and monetary policy
- Gathered real-time data on Asian and African black-market exchange rates, monitored economic and political developments in the region, and used the Hanke method of purchasing power parity to measure inflation rates in countries with troubled and unstable currencies

Challenge Camps– *Assistant Aquatics Director* | New Rochelle, NY

05/2023–Present Day

- Developed swim curriculum and daily lesson plans for 100+ campers
- Managed scheduling and oversight for 10 lifeguards, ensuring staff coverage and safety protocols
- Completed WSI, lifeguard, first aid, and CPR certifications

Pete's Park Place Tavern– *Server* | Bronxville, NY

01/2023 – Present Day

- Delivered excellent customer service by taking orders, serving food and drinks, and maintaining cleanliness
- Managed inventory, and participated in opening/closing duties, contributing to efficient restaurant operations
- Collaborated with a team of 4 to keep the dining room organized during high-traffic hours

LEADERSHIP & COMMUNITY DEVELOPMENT

St Luke's Philanthropic Society – *President* | Lakeville, CT

09/2020-05/2024

- Elected Co-President senior year; appointed to board for 10th and 11th grade
- Led 5 community-wide blood drives, collecting 347 pints of blood, including a state-record 89 pints in a single drive
- Organized 13 free sports clinics, engaging 50+ student volunteers and benefiting 80+ local children
- Raised over \$5,000 for local charities through events such as the Crop Walk and Polar Plunge
- Coordinated bi-weekly after-school programming for K-5 students, recruiting and managing volunteers
- 2024 Recipient of the Hotchkiss School's Frank A. Spole 38 Social Service Prize

Hotchkiss School Student Council – *Co-President* | Lakeville, CT

09/2020-10/2023

- Elected Co-President in sophomore year; served as 9th and 11th grade representative
- Chaired a fundraiser raising \$6,000 for the sophomore class through Valentine's Day carnation sales
- Organized monthly class-wide bonding events such as dodgeball and capture-the-flag tournaments
- Co-authored a successful proposal to administration to adjust study hall hours for improved dorm bonding

Hotchkiss School Varsity Field Hockey– *Captain* | Lakeville, CT

09/2020–11/2023

- Helped team to become New England Class A Tournament semifinalists in 2021, and quarter finalists in 2023
- Selected by coach to perform as a captain during the 2023 season
- Earned All NEPSAC Honorable Mention Class A Field Hockey (2022) and the Carole S. Hawley Award (2023)

Hotchkiss School Varsity Track & Field– *Captain* | Lakeville, CT

05/2021-05/2024

- Voted by teammates to lead as a captain during the 2024 season
- Competed as a member of the 4x400 meter relay at New Balance Nationals on June 18, 2023
- Earned All NEPSAC Track & Field honors (100m hurdles x3, 300m hurdles x2, long jump x2, 4x400m relay)

Hear the Cheers (HTC) field hockey club– *Captain* | Hartford, CT

01/2021-06/2024

- Selected to serve as a team captain for the 2024 Outdoor season
- Competed in National Indoor Tournaments (2022, 2023, 2024) and Regional Club Championships (2023, 2024)
- Led the team to qualify as one of 24 nationwide for the National Club Championships (2024)

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Photography, Cooking, Reading Memoirs

Kaitlyn Liu

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EDUCATION

The University of Chicago

GPA: 3.96

Chicago, IL

Expected, Jun. 2028

Bachelor of Arts in Economics, Bachelor of Arts in Psychology

Professional Experiences: BCG x Prism Case Competition, Nomura Early Insights Program, Goldman Sachs Possibilities Summit, Women in Business, Asian Leadership Initiative (Project Leader)

Great Neck South High School

GPA: 4.0

Great Neck, NY

Jun. 2024

Awards: National Merit Scholarship Finalist, AP Scholar with Distinction, Board of Education Citizenship Award

EXPERIENCE

Incoming Strategy Intern

AllCampus

Chicago, IL

Jun. 2025 - Aug. 2025

- Will perform company/industry analysis to create strategy and optimization recommendations, PPC campaigns

Selected Cohort Member

Trott Emerging Business Leaders

Chicago, IL

Sep. 2024 - Present

- Engage in technical skill-building workshops (i.e. Excel), professional experiences, and networking events as part of selective one-year program to equip students for careers in business

Communications Manager, Assistant Coach

Lead Swim School

Uniondale, NY

Jul. 2021 - Sep. 2024

- Recruited dozens of clients through active promotion, designing/distributing marketing materials
- Managed communications with parents, resolving issues through professional dialogue

LEADERSHIP & ACTIVITIES

Sales & Trading Fellow

MAP x Morgan Stanley

Chicago, IL

Jan. 2025 - Present

- Selected to participate in an exclusive interview preparation bootcamp for college athletes, competing against 200+ others in mock interviews sponsored by Morgan Stanley, achieving a score of 90%+ in all 3 interviews
- Collaborating to deliver investment recommendation to Morgan Stanley's Fixed Income Team using a 60/40 split between equity & fixed income for a client's \$1M retirement portfolio, analyzing market fundamentals in process

NCAA Varsity Swimmer

University of Chicago

Chicago, IL

Sep. 2024 - Present

- Commit 20+ hours/week to intensive training, competitions, and travel as part of a top NCAA DIII swim team
- 2025 3x UAA Conference Finalist

Professional Committee Member

Alpha Kappa Psi

Chicago, IL

Sep. 2024 - Present

- Organize professional events that connect students with career development resources, business opportunities
- Collaborated with team to create 13-slide PowerPoint deliverable as part of BCG-sponsored case competition
- Pitched, organized, and marketed a fundraiser, raising hundreds of dollars to win classwide Finance Challenge
- Enhance leadership and professional skills by presenting on current market trends, taking classes on career fields

KAROLYN ZENG

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EDUCATION

Amherst College – Amherst, MA

GPA: 3.8/4.0

B.A. in Economics and Statistics | SAT: 1560

Graduation Year: 2028

- Accomplishments: George Chiu Golf Classic Scholarship (2019), American Junior Golf Association Rolex Scholastic Junior All-American Honoree (2023), CSIA Ontario Scholarship (2023-2024)
- Relevant Courses: Intro to Economics, Intro to Computer Science I, Intro to the Calculus, Financial Economics, Intro to Stats Modeling, Intermediate Calculus

PROFESSIONAL EXPERIENCE

Mount St. Louis Moonstone Ski Resort/457 Sports Club – *Ski Instructor* | Coldwater, ON

December 2023 – April 2024

- Earned CSIA Level 2 Instructor Certification by analyzing students' skiing techniques, and providing tailored feedback, while developing interpersonal and leadership skills, including effective communication, and client-focused professionalism

Uplands Golf & Ski Club – *Ski Instructor* | Thornhill, ON

December 2022 – April 2023

- Earned CSIA Level 1 Instructor Certification, led lessons for various skill levels, facilitated equipment setup, and taught on the slopes while managing client relationships, collaborating with coworkers & developing teamwork/communication skills

Mount St. Louis Moonstone Ski Resort/ISnow Club – *Apprentice Ski Instructor* | Coldwater, ON

December 2021 – April 2022

- Provided ski lessons under the supervision of a certified ski professional for various age groups, gaining hands-on experience, and developing skiing/teaching skills through practical application + one-on-one mentorship

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

Feb. 2025 – Present

Selected Case Experience:

- **Leading scrum team of 6 tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months (ongoing)**
 - Nominated by leadership to serve as scrum master, leading 1-2 sprint planning meetings per week to streamline 5+ workstreams in 6 weeks, creating a burndown chart on Air Table to ensure we meet 100% of our deadlines
 - Assigning teammates to 5 distinct "sprints" (planning, execution, control, monitoring, closure) based on skill/strength/experience, initiating a comprehensive workflow analysis to resolve any bottlenecks in our process
 - Created and actively managing the team's sprint backlog, clearly outlining deliverables for each sprint (6 tasks per sprint), to ensure teammates are on the same page + have a visual representation of their specific tasks/activities

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote | Rating: Very Strong

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company

Toronto Tiger Golf Association Junior Committee – *Vice President* | Vaughan, ON

October 2020 – September 2021

- Organized a local junior tournament and fundraiser, raised \$2,000 for the Canadian Cancer Society's breast cancer research, and collaborated with Golf Canada's Golf Fore the Cure program, promoting junior golf and supporting cancer research
- Hosted online seminars with golf coaches from Ontario for local juniors during the COVID-19 pandemic, providing accessible learning opportunities that engaged juniors and enhanced their golf skills despite restrictions

Mackenzie PGA Canada – *Volunteer (Spotter)* | Alton, ON

September 2020 – October 2020

- Acted as a spotter for players in the Canada Life Series at TPC Toronto: Heathlands Course, ensuring accurate tracking of player progress and supporting the smooth execution of the professional golf event

ADDITIONAL SKILLS

- Technical Skills: Java, Python, Microsoft Office, Google Workspace
- Languages: English (fluent), Mandarin (conversational)
- Programs: Women in Finance, Women in Computer Science, Amherst Quant Club, Association for Women in Science, Amherst College Women's Golf Team
- Interests: Golf, Skiing, Snowboarding, Travel

KATE C McCONNACHIE

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EDUCATION

Columbia University – New York, NY

GPA: 3.9/4.0

B.A. in Economics

Anticipated Graduation: May 2028

- Accomplishments: Women's Varsity Lacrosse Team, Kappa Alpha Theta, POTE Member, CORE Club, CU Red Cross
- Relevant Courses: Calculus 1, Principles of Economics, Intermediate Spanish I

PROFESSIONAL EXPERIENCE

The Tufted Ottoman – *Social Media Marketing Intern* | Cold Spring Harbor, NY

May 2022 – Present

- Spearheaded social media campaign by creating and publishing content 3x weekly across multiple platforms and managing community interactions, resulting in 25% growth in platform engagement and 15% revenue increase
- Implemented data-driven analytics system tracking key performance indicators including reach, engagement rates, and click-through metrics, generating weekly optimization reports that contributed to a 30% client base expansion year-over-year
- Orchestrated weekly cross-functional strategy meetings and managed content creation calendar to align messaging across departments, resulting in consistent brand voice and improved team collaboration across marketing initiatives

Cold Spring Harbor Beach Club – *Lifeguard* | Cold Spring Harbor, NY

May 2023 – Present

- Supervised daily operations for 100+ swimmers while conducting hourly chemical testing and maintaining detailed safety logs, implementing enhanced emergency response protocols that resulted in zero major incidents
- Developed and executed comprehensive safety training program for lifeguard team, incorporating weekly emergency drills and equipment checks, leading to an improvement in average emergency response times
- Conducted swimming lessons for 20+ children under age 10, teaching water safety and basic swimming techniques, maintained professional relationships with club members while enforcing safety rules and regulations

North Shore Land Alliance – *Fundraising Committee Member* | Mill Neck, NY

January 2023 – May 2024

- Spearheaded organization of multi-stakeholder conservation events by coordinating vendors, managing fundraising activities, and overseeing volunteer teams, resulting in 35% increase in annual fundraising revenue
- Created targeted social media campaign reaching 2,000+ community members through bi-weekly content distribution, effectively connecting potential donors with local conservation initiatives and increasing event attendance by 25%
- Facilitated weekly strategic planning meetings with key stakeholders to develop event timelines, manage budgets, and align conservation goals, resulting in successful execution of five major fundraising events

CSH Ivy League Girls Lacrosse Training – *Co-Founder & Lead Trainer* | Cold Spring Harbor, NY

March 2023 – August 2023

- Established and scaled specialized lacrosse training program for 25+ middle school athletes, implementing structured practice plans and personalized skill development strategies, resulting in significant player improvement
- Recruited and coordinated team of four D1 women's lacrosse players to deliver comprehensive training sessions, building program curriculum and assessment methods that increased participant retention by 40%
- Executed targeted social media marketing campaign across multiple platforms, creating engaging content and community outreach initiatives that drove 25% growth in enrollment and established waiting list for future sessions

LEADERSHIP & COMMUNITY DEVELOPMENT

North Shore Holiday House – *Volunteer Event Coordinator* | Cold Spring Harbor, NY

October 2023 – Present

- Managed end-to-end planning for 3 annual fundraising events, developed marketing materials and communication strategies for each event, including budget timelines and vendor coordination
- Created and executed signature 'Sip & Stroll Holiday House Tour' fundraiser, managing aspects including budget development, marketing strategy, and logistics coordination for 300+ attendees, doubling sponsor participation in the second year
- Developed comprehensive donor engagement strategy through personalized email campaigns and regular updates, achieving 85% donor retention rate and an increase in average gift size year-over-year

CORE Founderschool – *Selected Participant* | New York, NY

October 2024 - December 2025

- Selected to participate in 6-session course, completing 12 hours of specialized instruction in market research (competitive analysis and customer discovery), minimum viable product, product design, business models, pricing, investing, and venture capital
- Participated in bi-monthly founder networking events within Columbia University ecosystem, analyzing emerging startups and providing market validation feedback that influenced product development strategies
- Collaborated with cross-functional team to develop viable product concept through customer discovery interviews, competitive analysis, and iterative prototyping, culminating in successful pitch to 50+ industry professionals

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Wix.com, Instagram Marketing, Microsoft Office Suite (Excel), Spanish (Intermediate)
- Programs: SIE Prep Program (St. Anthony's High School), Forté Career Ready Certificate, American Red Cross Lifeguard, AED, CPR
- Interests: Sustainable Finance, Real Estate Development, Environmental Conservation, Photography

KATHERINE L. WEI

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EDUCATION

Massachusetts Institute of Technology – Cambridge, MA

GPA: N/A/4.0

B.S. in Biological Engineering and Finance. | SAT: 1590 (790 EBRW/800 Math)

Anticipated Graduation: June 2028

Relevant Courses: Managerial Finance, Differential Equations, Introduction to Computer Science Programming in Python, Introduction to Computational Science and Engineering, Mathematics for Computer Science

Activities: Global Platinum Securities (Analyst), Sloan Business Club (Executive Board Member), MIT Biotech Group (Associate), Division I Women's Lightweight Rowing, Camp Kesem, Engineers Without Borders, Kappa Alpha Theta (Deputy).

Noble & Greenough School – Dedham, MA

GPA: 11.0/11.0

High School Diploma

Sept 2020 - June 2024

Activities: Science Olympiad (Founder, President), Varsity Rowing (Captain), Model UN/Debate (Captain), Mock Trial (Vice President), Red Cross Club (Vice President), Greensleeves A Cappella Group (President), Varsity Cross Country.

Accomplishments: National Merit Scholarship Recipient (2024), USA Biology Olympiad Semifinalist (2022, 2023), Sheldon Prize for Excellence in Science (2024), Trustees' Prize for Scholarship (2024), AP Scholar with Distinction (2023), Highest Academic Distinction (2024), National Spanish Exam Gold (2024).

PROFESSIONAL EXPERIENCE

Global Platinum Securities – *Investment Analyst* | Cambridge, MA

Feb 2025 - present

- Selected as 1 of 4 MIT students in the class of 2028 to undergo a rigorous 6 month education program focused on business intuition, accounting, financial modeling, and securities analysis and selection.
- Spearheading pitch development for biotechnology subgroup of Healthcare Sector. Collaborating with students from 7 other partner universities to source early stage biotechnology companies as investments for main portfolio with \$450,000 AUM.

Sloan Business Club – *Executive Board Member, Recruitment Chair* | Cambridge, MA

Sept 2024 - present

- Selected as 1 of 25 students to join MIT's premier undergraduate business club, gives members experience in finance, consulting, and entrepreneurship.
- Organizing events to recruit members for fall of 2029. Designed and ordered promotional material, managing budget, compiling data of interested students, delegating tasks to ~100 current members of club.
- Communicating with alumni at major consulting firms, reaching out to recruiters to plan office visits and case workshops.

Hemann Laboratory at MIT Koch Institute for Integrative Cancer Research – *Undergraduate Researcher* | Cambridge, MA

Jan 2025 - present

- Using in vitro assays to study antigen modulation in B-ALL and interactions between target and effector cells in CAR-T cell therapy.
- Conducting in vivo experiments to examine kinetics of B-ALL disease burden during CAR-T cell therapy across different time points.
- Contributing data to major paper hoping to improve CAR-T cell therapy, which has the potential to treat at least 1.5 million patients in the United States living with blood cancers.

Anderson Laboratory at Brigham and Women's Hospital – *Research Intern* | Cambridge, MA

June 2023 - Sept 2023

- Independently researched the impact of glucocorticoids on Th17 cells to contribute to lab projects examining the pathways and mechanisms that regulate immune responses in autoimmunity and cancer. Compiled and communicated data with postdoctoral mentor and primary investigator.
- Findings pending publication as part of larger manuscript that will better elucidate disease pathways of autoimmune conditions that affect at least 50 million Americans.

LEADERSHIP & COMMUNITY DEVELOPMENT

Noble & Greenough School Science Olympiad – *Founder, President* | Dedham, MA

Sept 2020 - June 2024

- Founded Science Olympiad team, grew club by 40+ people and improved performance by 20+ places in Massachusetts state competition.
- Prepared new team members with detailed resources, managed competition logistics by communicating with faculty and competition organizers, and conducted science experiments and demonstrations in club meetings.
- Awarded 2nd place at Massachusetts state competition in Anatomy & Physiology, 2nd place at Harvard Invitational in Anatomy & Physiology.

Noble & Greenough School Girls' Varsity Crew – *Captain* | Dedham, MA

Sept 2020 - June 2024

- Captained the largest school sports team with roster capacity of ~55, raced in 1st varsity boat, led team to win consecutive NEIRA championships.
- Managed internal team logistics, served as liaison between athletes and coaches, ran captain's practices, and coordinated social events.
- Awarded on local, regional, national (Youth Nationals), and international (Canadian Henley, Head of the Charles) levels.

Noble & Greenough School Model UN and Parliamentary Debate – *Captain* | Dedham, MA

Sept 2020 - June 2024

- Led school club of ~200 students, organized weekly meetings, and moderated discussions and debates on politics and current affairs.
- Taught speaking skills and rules of procedure, managed competition logistics, and organized school-hosted MUN conferences and debates.
- Awarded at local and regional debates as well as local, regional, and international model UN conferences.

Noble & Greenough School Mock Trial – *Vice President* | Dedham, MA

Sept 2020 - June 2024

- Led school club of ~150 students, spearheaded case development, implemented new member education program to efficiently teach procedures.
- Organized intra-team trials, handled logistics and communications, and competed in the Massachusetts Bar Association's Mock Trial Program.

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): English (native), Mandarin (bilingual proficiency), Spanish (working proficiency), EMT-Basic certified
- Programs: Python, Java
- Interests: Running, hiking, medicine, reading, philosophy, piano, cooking and baking

KLAIRA ZHANG

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EDUCATION

Cornell University – Ithaca, NY

GPA: 3.79/4.0

B.A. in Applied Economics and Management | Concentration in Finance | ACT: 34

Anticipated Graduation: 2028

- **Accomplishments:** FBLA 1st at National Conference, DECA Top 20 at International Conference, 4th in Global Youth Entrepreneurship Competition, Silver in Genius Olympiad Entrepreneurship, 2nd in Website 5th in Print Newspaper at National Journalism Convention
- **Relevant Courses:** Spreadsheet Modeling, Business Management and Organizations, Introductory Microeconomics, Financial Accounting

PROFESSIONAL EXPERIENCE

Cornell Student Engagement Center – *Student Ambassador* | Ithaca, NY

01/2025 – Present

- Fostered strong donor relationships by engaging in meaningful conversations with alumni and parents at Cornell, aiming to boost contributions to Cornell's Annual Fund and sustain long-term support for university initiatives
- Secured pledges by using persuasive communication and personalized outreach strategies, aligning with donor interests to effectively increase financial commitments and strengthen engagement with Cornell's fundraising efforts
- Worked biweekly two-hour shifts to assist with operational processes supporting Cornell's \$10.7 billion endowment, ensuring smooth donor relations and contributing to efficient endowment management for institutional growth

Sellery Inc – *Operations Executive* | Bellevue, WA

03/2024 – 07/2024

- Ranked top 3 monthly among peers by consistently generating high-impact results, measured through profits and client outcomes, aiming to drive business growth and maintain top-tier performance standards
- Advised TikTok Shop clients on account optimization and resolved ad/live streaming issues, improving customer satisfaction by 23% and increasing partnership interest by 13% to support platform expansion
- Utilized market research and Excel for data analysis and collaborated with top TikTok sellers, developing e-commerce solutions that exceeded \$250K in monthly Gross Merchandise Value through strategic live stream execution

Clifton Larsen Allen LLP – *Finance High School Intern* | Bellevue, WA

06/2023 – 07/2023

- Selected as 1 of 4 interns in Seattle and 60 nationally for a competitive paid 8-week summer internship, gaining early exposure to finance and developing professional skills in a corporate environment
- Collaborated in online and in-office settings to craft investment strategies and risk management solutions for mock clients, aiming to apply financial concepts in practical scenarios and enhance client-focused problem-solving abilities
- Prepared financial reports and insights summarizing internship outcomes and presented findings to the CEO and executive board, strengthening presentation skills and receiving feedback from senior leadership to guide future development

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – *Spring Fellow (Phase 1)* | Remote

January 2025 – Present

- Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Sixth Street to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings
- Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to recommend a new premier women's soccer club to Sixth Street leadership; efforts include conducting deal analysis & developing a value-add strategy to ensure the potential acquisition aligns with the firm's growth-oriented investment strategy

Cornell Women's Rowing – *Coxswain* | Ithaca, NY

January 2025 – Present

- Commanded and executed race plans during 12+ hours of practice weekly, leading a crew of 4-8 rowers with real-time strategic decisions, technical calls, and motivation to maximize boat speed for Cornell, a top ranking team in NCAA Women's Rowing
- Traveled to 10+ competitive races annually, executing in-race leadership under high-pressure environments to maintain crew focus
- Reviewed race footage and analytics weekly with teammates and coaches to enhance performance and technique to consistently improve team metrics

Cornell Diversity on The Street – *Analyst* | Ithaca, NY

January 2025 – Present

- Developed foundational finance skills through an intensive 8-week career program focused on industry analysis and financial concepts, aiming to build knowledge for success in investment banking and financial services roles
- Applied financial modeling techniques by projecting financial statements and creating discounted cash flow (DCF) valuations, gaining practical experience to enhance analytical proficiency for real-world finance applications
- Led a stock pitch on Shopify within the Technology sector group, conducting detailed equity research and presenting findings to Guggenheim Partners to refine presentation skills and gain professional feedback

NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language(s):** Fluent in Mandarin, Communication, Powerpoint, Excel, Canva, StepStone Investment Banking Certification (2024)
- **Programs:** Goldman Sachs Possibilities Summit, J.P. Morgan Freshman Focus, Citi Freshman Discovery
- **Interests:** Journalism, Rowing, Long Distance Running, Volunteering, Hiking, Food and Beverage Industry, Formula 1, Podcasts, Pottery

LEIGH M. FORAN

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EDUCATION

Columbia University – New York City, New York

GPA: 3.9/4.0

B.A. in Economics and Cognitive Science | Specialization in Machine Intelligence | SAT: 1590/1600

Anticipated Graduation: May 2028

- Accomplishments: Valedictorian of Staples High School, United States Presidential Scholar, National Merit Scholarship Winner, AP Scholar with Distinction, Harvard Book Award, President of National Honor Society, 2x Connecticut Girls Soccer State Champion
- Relevant Courses: Principles of Economics, Calculus III, Macroeconomics, Science of Psychology

PROFESSIONAL EXPERIENCE

Goldman Sachs Possibilities Summit – *Participant* | Remote

November 2024 – Present

- Engage with a variety of educational tools and network with peers nationwide to enhance professional skills in finance.
- Completed a Controllers Job Simulation, performing financial analysis and reporting, including calculating Net Asset Valuation (NAV) and analyzing financial data to ensure accuracy and completeness.
- Applied Excel for data validation, trend analysis, and financial reconciliation, strengthening analytical skills and contributing to accurate financial reporting in a fast-paced environment.

Centre for Global Health Inequalities Research – *Researcher* | Trondheim, Norway

March 2023 – Present

- Became the youngest member of a global network of researchers, working alongside the Norwegian University of Science and Technology and collaborating with the United Nations and WHO Technical Advisory Group on COVID-19 Mortality to influence public health strategies.
- Conduct data extractions and literature reviews, contributing to drafting a meta-analysis paper focused on educational inequalities in COVID-19 mortality, providing valuable insights into the pandemic's disproportionate impact on different socioeconomic groups to the WHO.

PopUp Bagels – *Marketing Intern* | New York, New York

May 2024 – June 2024

- Engaged in hands-on marketing efforts to expand brand awareness in the competitive New York food scene.
- Created engaging social media content for Instagram (138k followers) and TikTok (20k followers), increasing brand visibility and customer engagement.
- Collaborated with and managed collaborations with high-profile companies like Poppi and BuzzFeed to enhance brand partnerships.

Yale University Center for Analytical Sciences – *Research Intern* | New Haven, Connecticut

June 2023 – August 2024

- Completed intensive pre-training in data analysis and statistical computing using R.
- Served as Team Leader of a collaborative research project with 12 fellow researchers, using various statistical methods in conjunction with real health science data to analyze optimal solutions to address childhood obesity in the city of New Haven.
- Utilized data-driven approaches to assess economic and health-related decision-making, gaining hands-on experience with large datasets and statistical computing and collaborating with experts to interpret trends and make evidence-based recommendations.

LEADERSHIP & COMMUNITY DEVELOPMENT

NCAA Division 1 Cross Country and Track and Field – *Middle Distance Runner* | New York, New York

August 2024 – Present

- Dedicate 30+ hours per week to training, competitions, and team commitments while balancing academic responsibilities.
- Compete in middle-distance events, demonstrating discipline, mental resilience, and strategic race execution.
- Develop strong leadership, teamwork, and time management skills in a high-pressure, competitive environment.
- Cultivate a strong work ethic and adaptability to perform under adversity and continually improve performance.

Columbia University Student-Athlete Advisory Committee – *Representative* | New York, New York

September 2024 – Present

- Selected by coaches from a pool of 120+ teammates to represent the team on a committee uniting all varsity sports.
- Collaborate with university advisors and athletic department leaders, actively participated in strategic discussions including initiatives to establish a Women's Athlete Association and coordinate Pride games across teams, fostering inclusivity within Columbia athletics.
- Contributed to wellness initiatives, including advocating for mental health awareness through team-specific mental health games, in collaboration with coaches and wellness coordinators in the Athletics Department.

Student Ambassadors for Columbia College Alumni – *Ambassador* | New York, New York

September 2024 – Present

- Selected through a competitive application and interview process to represent Columbia College students to alumni.
- Plan and coordinate networking events, speaker panels, and alumni dinners for Columbia College Women (CCW) alumnae network.
- Develop and apply communication skills to engage alumni, secure event sponsorships, and create opportunities for career advancement.

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Statistical analysis using R, literature review and academic writing, Spanish (Awarded Connecticut Seal of Biliteracy)
- Programs: Microsoft Word, Excel, PowerPoint, Google Sheets, Google Slides
- Interests: Soccer, Travel, Financial Markets, Stock Analysis, Cooking

LILA E WITTEMYER

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EDUCATION

Columbia University – New York, NY

GPA: 3.8/4.0

B.A. in Medical Humanities | Concentration in Public Health | ACT: 36 Graduation Year: 2028

- **Accomplishments:** Columbia College Dean's List, National Merit Finalist, Kent Denver School Cum Laude Society, AP Scholar with Distinction, USA Lacrosse Academic All-American
- **Relevant Courses:** Principles of Economics, General Chemistry 1+2, General Chemistry Lab, Calculus 3

PROFESSIONAL EXPERIENCE

La Fillette Bakery – *Hostess* | Denver, Colorado

May 2023 – August 2024

- Facilitated customer flow by seating 80+ tables per shift while managing a 1hr+ waitlist.
- Maintained bakery efficiency by taking 100+ To-Go orders while organizing the rack containing 100+ online orders per day.
- Ensured restaurant cleanliness by routinely cleaning bathrooms, front windows, and the pastry display case during lulls in customers.

Colorado Chinese Medicine University – *Research Intern* | Denver, Colorado

May 2023 - August 2023

- Cataloged over 1000 novels as the inventory for a new public library granting low-income families access to Chinese cultural and medical books.
- Researched acupuncture access throughout the Rocky Mountains to identify locations for 10 low-cost, accessible acupuncture clinics to alleviate medical deserts.
- Conducted research into Chinese medicinal treatments for cancer, specifically glioblastoma.

Lowry Swim Club – *Lifeguard and Snacksback Attendant* | Denver, Colorado

May 2019 - September 2022

- Established pool safety by surveying the pool and surrounding lawns for safety concerns, often overseeing 200+ patrons.
- Maintained efficiency in the snack shack by effectively preparing orders, receiving online and in-person orders, and delivering poolside requests to 100+ customers per day.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Microsoft – “Game Managers” Product Management Fellow (Phase 1 & 2) | Remote

March 2025 - Present

- **Phase 1:** Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings
- **Phase 2:** Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, and a go-to-market strategy

Columbia University NCAA D1 Lacrosse – *Defender* | New York, New York

August 2024 – Present

- Commit 30+ hours a week to practice, conditioning, competition, and team meetings while balancing a full academic course load.

Columbia Journal of Global Health – *Business Board Member* | New York, New York

August 2024 – Present

- Assist in organizing health-related outreach events for the broader Columbia community including speaker series, awareness campaigns, and multi-journal panelist events.

Kent Denver School – *Student Representative to the Board of Trustees* | Denver, Colorado

May 2023 – May 2024

- Elected in school-wide election as the only student representative to the board of trustees overseeing administrative choices regarding school finances and curriculum development.
- Represented student voice to the board in matters of student experience, particularly to the Education committee responsible for adapting the curriculum to a rapidly changing world.

ADDITIONAL SKILLS

- **Skills and Language(s):** Mandarin Chinese (Professional Working Proficiency), French (Basic)
- **Interests:** Baking (Desserts), Reading (Historical Fiction), Backpacking (Mt. Snowmass, CO), Skiing (Vail and Steamboat, CO), Acoustic Guitar

Lindsey Mulligan

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EDUCATION

Princeton University

School of Public and International Affairs | GPA: 3.81

Minor: Finance, East Asian Studies

Relevant Coursework: Microeconomics, International Relations, Chinese (Intermediate), Psychology of Decision-Making, Introduction to Public Policy, Introduction to Quantitative Social Science, Microeconomics for Public Policy

Princeton, NJ

Expected May 2028

EXPERIENCE

Private Tutor, Freelance and Ringle

Individual and Group Sessions

Hong Kong

2019-Present

- Delivered over 1000 hours of 1-on-1 and group tutoring sessions, leading to improved academic performance across all students and multiple 1st-place finishes in speech competitions
- Acquired 10+ client referrals, reflecting strong student/family satisfaction and result-based outcomes
- Selected to tutor on Ringle, a highly competitive global platform; maintained a 4.7/5.0 rating for over 35 sessions.

Abercrombie and Fitch Co.

Sales Associate

San Diego, CA

2024

- Worked collaboratively with team members to achieve sales goals, ensuring a positive and efficient shopping environment.

MAP Training Camp Fellow '25

Intern

Remote

2025

- Selected to advance in a competitive consulting-focused case competition hosted by the Make A Play Foundation in partnership with Bank of America, tasked with expanding adoption of Erica®, the bank's AI-powered virtual assistant
- Led the execution phase sprint, taking primary responsibility for ~10 deliverables, including the sprint goal, STP strategy deck, target persona, and customized engagement/retention strategies, submitted on behalf of the team
- Individual tasks include/d: (1) writing and refining the sprint goal; (2) creating the target persona and objection-handling strategies; (3) building and presenting a finalized STP slide deck; (4) drafting messaging and positioning content tailored to multilingual and Gen Z users

EXTRACURRICULARS

NCAA Division I Women's Rugby Team — Princeton University

Student-Athlete | Recruitment Chair

- Dedicate 25+ hours/week to training, travel, and competition at the Division I level
- Organize preview days with 2000+ prospective students and coordinate recruitment visits for 8+ student-athletes per year
- Liaise between prospective athletes and coaching staff to facilitate tryouts (50+ candidates biannually)

PATH(People Assisting the Homeless)

Volunteer

San Diego, CA

2023-2025

- Helped prepare meals for upwards of 130 people in a rapid re-housing program, fulfilling various roles from simple preparation work to serving food to organizing volunteers for meals.

Forage - BCG Strategy Consulting Job Simulation - July 2025

- Completed a client simulation for BeyondTech, conducting market research, financial analysis, and survey design to evaluate installment pricing strategies and deliver a data-driven recommendation.

Luciana Toczydlowski

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EDUCATION

University of Pennsylvania – Philadelphia, PA

GPA: 3.5/4.0

B.A. in Philosophy, Politics, & Economics | Minors in Economic Policies and Art History| Graduation Year: 2028

- **Accomplishments:** Varsity Student Athlete, Gymnastics East Conference Scholar Athlete Award
- **Relevant Courses:** Introductory Micro and Macro Economics

PROFESSIONAL EXPERIENCE

Fidelity Bank – *Summer Marketing Intern* | Scranton, Pennsylvania

May 2025 - July 2025

- Took the lead on a project that will digitize sales and marketing collateral material for business and consumer sales. Conducted in-depth research and learned from each department of the bank throughout the project. Saved my team time digitizing and organizing all marketing material, which will hopefully increase revenue across all departments.

UPenn Gymnastics – *Gymnastics Instructor* | Philadelphia, Pennsylvania

June 2024-Present

- Coached and mentored young gymnasts, helping them develop skills, confidence, and discipline. By fostering a supportive and motivating environment, I help young gymnasts to grow and succeed in the sport of gymnastics and beyond.

United Sports Academy – *Gymnastics Instructor* | Dunmore, Pennsylvania

August 2022-June2023

- Alongside being team captain, I coached and mentored young gymnasts, helping them develop skills, confidence, and discipline. As one of the leaders at the gym, I encouraged and motivated my gymnasts while remaining a positive role model. Each gymnast improved significantly throughout the course of the season.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Vista Equity Partners – “*Victory Formation*” *Investments Fellow (Phase 1 & 2)* | Remote

06/2025 – Present

- Ranked in top 5% of a highly competitive fellowship for college athletes, selected to advance to Phase 2 and collaborate with a small deal team of 4 to recommend a new software company to Vista Equity Partners & deliver final presentation in six weeks
- Led the “planning phase” workstream, responsible for completing ~5 individual deliverables in under 2 weeks (i.e., due diligence for comparable companies, financial assumptions, income statement), sense checking each task to ensure accuracy
- Performed a comparable company analysis against 3 similarly situated companies, evaluating ~5 key metrics (i.e., business model, growth rate, size) to determine the enterprise value of our proposed software company relative to other industry peers
- Built my team’s income statement in under 1 week, applying the lessons learned from ~5 hours of instruction on Wall Street Prep (Chapter 2: Income Statement) to track our company’s revenue, expenses, gains, and losses
-

Athlete to Athlete - Mentor

April 2025- present

- Helping guide young athletes, offering first-hand advice and experience.
- Providing support in balancing sports, schoolwork, and extracurricular activities.
- Assisting mentees to set realistic goals for their athletic and academic careers.
- I have seen firsthand my mentees gain more confidence and focus through the course of our sessions.

Morgan's Message - *Team Representative*

February 2025- present

- Advocate for mental health awareness in student-athletes.
- Helped organize a dedication meet where we included the visiting team.
- Guide discussions in small groups during meetings.

PAWLA (Penn Athletics Wharton Leadership Academy)- Member

August 2024- present

- Participated in a club for student athletes through the Wharton School that allows for an exploration of leadership styles, character development, personal values, and effective communication.
- Throughout our first year, we focused on how the lessons and values we have learned as student athletes can be applied in the business world.

University of Pennsylvania Varsity Gymnastics Team

August 2024- present

- Competed as a member of the University of Pennsylvania’s NCAA Division 1 women’s gymnastics team.
- Dedicate over 20 hours per week to training and competition.
- Helped my team become Ivy League Champions while also earning a Scholar-Athlete Award for my continued dedication to both athletics and academics.

ADDITIONAL SKILLS

- Skills: Leadership & Teamwork, Time Management, Organization, Communication, Coaching & Mentorship
- Interests: Financial Markets and Data Analysis, Volunteer work and Mentorship

MADALYN E. GOCAL

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EDUCATION

Columbia University – New York, NY

GPA: 3.8/4.0

B.A. in Economics – Political Science | ACT: 33

Anticipated Graduation: 2028

- Accomplishments: Dean's List Fall 2024 & Spring 2025
- Relevant Courses: American Politics, Voting & Political Behavior, Principles of Economics

PROFESSIONAL EXPERIENCE

Chipotle Mexican Grill – *Crew Member* | San Diego, CA

05/2025 – Present

- Provided cheerful, rapid customer service at a 150-transaction-per-hour counter, accurately assembling customized orders and reaffirming Chipotle's reputation for friendliness, efficiency, and memorable, personalized dining experiences.
- Maintained strict food-safety, freshness, and portioning standards, while multitasking across grill, prep, and assembly stations, guaranteeing consistent product quality and minimizing waste during peak lunch and dinner rush periods.
- Collaborated with six-member crews to troubleshoot equipment issues, restock ingredients, and sanitize work areas, sustaining operational flow and customer satisfaction despite unpredictable surges in volume.

Chicken Charles Enterprises – *Crew Member* | Del Mar, CA

06/2025 – 07/2025

- Processed hundreds of daily transactions at a high-volume food stand during the San Diego County Fair, reducing customer wait times by 30%.
- Collaborated with a fast-paced kitchen team to streamline order flow, enabling faster service and improving overall customer satisfaction during peak hours.
- Partnered with teammates during high-traffic hours to coordinate order taking and delivery, maintaining speed and accuracy during 6+ hour shifts.

Jewish Federation of San Diego – *Peer Leaders Fellow* | San Diego, CA

11/2021 – 04/2024

- Designed open-ended interview protocol and personally conducted qualitative interviews with peers to capture nuanced perspectives on Jewish identity, engagement, and community needs among San Diego high-school students.
- Transcribed, coded, and thematically analyzed responses from more than 200 teenagers, distilling actionable insights that guided Federation leadership in strategically tailoring inclusive programming and partnerships.
- Delivered multimedia presentations of key findings to audiences exceeding 500 community members, inspiring greater investment in youth initiatives and fostering collaboration across synagogues, schools, and nonprofit partners.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Bank of America – *"Training Camp" Digital Operations Fellow (Phase 1 & 2)* | Remote

06/2025 – Present

- Ranked in top 1% of a highly competitive mock interview competition for high-achieving college athletes from top universities.
- Selected as 1 of only 8 Scrum Masters to lead a team responsible for developing a multi-year roadmap aimed at scaling the capabilities of BofA's AI-driven assistant, "Erica" & presenting final recommendation to BofA leadership in under 6 weeks.
- Managing the team's sprint backlog, meticulously outlining deliverables for 5+ phases (i.e., initiation, planning, execution, control, monitoring, closure) with 10 tasks each, ensuring alignment across the team as we work to deliver 4 final work outputs.
- Individual tasks include/d: (1) hosting weekly team meetings; (2) creating project charter; (3) developing sprint goals for all 6 phases of the project; (4) liaising between team + BofA leaders; and (5) creating/managing team's kanban board on AirTable.

Columbia Women's Rowing – *Division 1 Rower* | New York, NY

09/2024 – Present

- Balanced rigorous Ivy League coursework with 35-hour weekly training, demonstrating exceptional time management, perseverance, and goal orientation within a highly competitive Division I athletic environment.
- Collaborated with eight-person boat crews to refine stroke technique, execute race strategies, and cultivate a culture of accountability, resilience, and mutual encouragement during challenging practice cycles.
- Competed at national regattas against top collegiate programs, executing split-second tactical adjustments under pressure and consistently contributing to varsity standings and overall team points.

Mt Carmel High School – *Sundevil Ambassador* | San Diego, CA

05/2023 – 06/2024

- Selected through a rigorous nomination and interview process to represent school and district, modeling leadership, service, and ethical values while engaging more than 500 students across diverse events.
- Wrote, rehearsed, and performed monthly skits addressing peer pressure, digital citizenship, and empathy, using humor and relatable scenarios to teach character education to school-wide assemblies.
- Partnered with twenty fellow ambassadors to coordinate service drives, lead campus tours, and represent students at district leadership summits, strengthening community relationships and enhancing school spirit.

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Languages: Spanish (intermediate level), Social Media Management, Microsoft and Google Office Suites.
- Programs: Pre-Law Society; MEOR Leadership; Political Science Students Association; Hillel; Criminal Justice Coalition.
- Interests: Cooking, Food Culture, Health & Wellness, Music.

Maggie J. Howard

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EDUCATION

Georgetown University – Washington, D.C.

GPA:

3.7/4.0

B.S. in Global Business | SAT: 1380 Graduation Year: 2028

- Accomplishments: Dean's List (Fall 2024, Spring 2025)
 - Relevant Courses: Macroeconomics, Microeconomics, Calculus, Probability and Statistics
-

PROFESSIONAL EXPERIENCE

412 Fastpitch – *Junior Instructor* | Pittsburgh, Pennsylvania

07/2023 – Present

- 60-minute hitting lessons customized to each player's strengths and weaknesses, applying targeted drills and video feedback to improve swing mechanics and overall hitting performance, resulting in measurable skill advancement over time
 - Developed individualized lesson plans based on comprehensive skill assessments, systematically tracking player progress and adjusting training strategies, resulting in 45 strategic lesson plans made
 - Collaborated with parents and players to define personalized development goals, maintained progress logs, and provided regular updates, resulting in over 10 athletes making their first travel teams throughout training
-

LEADERSHIP & COMMUNITY DEVELOPMENT

Make A Play Foundation – *Summer Fellow (Phase 1)* | Remote

05/2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules + ~10 hours of instruction on behavioral, technical, and hybrid interview preparation
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

Georgetown University Softball – *Student-Athlete* | Washington, D.C.

08/2024 – Present

- Demonstrated leadership and teamwork by contributing to daily practices, competitions, and team meetings within a Division I program, helping maintain a competitive mindset and communication.
- Balanced rigorous academic and athletic commitments with discipline and time management, utilizing time-blocking strategies and prioritization skills within 20 hour training weeks.
- Supported teammates by serving on the Social Engagement Committee, strengthening team bonds, morale, and inclusivity through helping organize and host 4 team events throughout the season.

Four Diamonds Mini-THON – *Secretary* | Greensburg, Pennsylvania

08/2022 – 06/2024

- Promoted community engagement through Canva-designed flyers and social media posts and coordinated announcements, helping increase awareness and attendance at 8 fundraising events throughout the year
 - Tracked donor contributions for pediatric cancer research, maintaining accurate donation logs and sponsorship packets, resulting in 31 community sponsorships for the event.
 - Coordinated multiple fundraising campaigns by collaborating with peers, securing local sponsorships, and organizing events, finishing with a total of \$61,509 raised to support pediatric cancer research.
-

ADDITIONAL SKILLS

- Spanish: 6th year student, Advanced II level

TALMADGE M. HILL

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EDUCATION

Amherst College – Amherst, MA **GPA: 3.5/4.0**
B.A. in Economics | Minor in Psychology, Black Studies (if applicable) | ACT/SAT: 31 (if above 30 or 1300) Anticipated Graduation: May 2028

- Accomplishments: All-State Academic Team, State Champion, Kairos Leader, Alumni Relations Leader, Offensive Rookie of the Year
- Relevant Courses: Inequality in the US, Math 111, Introduction to Economics, Introduction to Psychology

PROFESSIONAL EXPERIENCE

Oak Park-River Forest Tennis and Fitness Centre – *Front Desk Clerk* | Oak Park, IL **06/2023 – 08/2024**

- Started as a court painter and transitioned to front desk operations, demonstrating adaptability and professionalism while supporting customer service and front-line administrative tasks
- Led USTA matches, private lessons, and youth camps while organizing yoga, pilates, and training sessions to support members' fitness goals and improve client engagement.

Poor Phil's – *Server* | Oak Park, IL **06/2022 – 08/2022**

- Delivered fast and accurate restaurant customer service with clear communication through taking and serving orders, and ensuring guest satisfaction
- Maintained building cleanliness, prepared dining areas, and coordinated with kitchen staff to ensure a smooth dining experience for all patrons.

Oak Park Varsity Club – *Speed and Agility Coach* | Oak Park, IL **06/2021 – Present**

- Coached youth athletes in speed, agility, and strength development through structured drills and individualized feedback, enhancing their athletic performance and personal discipline.

Amherst College (Women's & Men's Basketball) – *Sports Statistician* | Amherst, MA **01/2025 – Present**

- Collected and interpreted performance data during games to generate insights on player efficiency and team strategy using advanced statistical tools.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Sixth Street – *"Pick Six" Alternative Investments Fellow (Phase 1 & 2)* | Remote **03/2025 – Present**

- **Phase 1**: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Sixth Street, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's Leaderboard
- **Phase 2**: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90% or above), collaborating with a team of 6 to recommend a new premier women's soccer club to Sixth Street leadership; efforts include conducting in-depth deal analysis, sourcing opportunities, and developing a value-add strategy to ensure the potential acquisition aligns with the Sixth Street's growth-oriented investment strategy

Foundations of Finance Club – *Member* | City, State **02/2025 – Present**

- Attend weekly finance meetings covering investing, market trends, and business strategy while engaging with peers to explore professional applications of financial concepts.
- Apply learned finance principles through group discussions, building critical thinking and business acumen in a collaborative learning environment.

Varsity Football – *Member, Team Leadership Council* | Amherst, MA **08/2024 – Present**

- Attend weekly meetings on Team Leadership Council and participate in team-led community service projects, such as local clean-ups and youth mentorship programs, demonstrating commitment to service and positive community impact.
- Commit over 25 hours weekly to games, practices, film study, and strength training to support team success and maintain peak athletic performance.

Alumni Relations Leader – *Member* | Oak Park, IL **05/2024 – Present**

- Plan and lead reunion events for graduating class, coordinating logistics and outreach to promote connection and engagement among alumni.
- Oversee donation efforts by organizing communication campaigns, encouraging alumni contributions, and supporting initiatives that benefit current and future students.

Scholars of Finance Chapter – *Member* | Amherst, MA **02/2025 – Present**

- Participate in weekly workshops focused on ethical leadership and professional development in finance.

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Proficient in Spanish, Proficient in Microsoft Office, Proficient in R, Proficient in Data Manipulation
- Programs: Beyond Hunger, QBs for the Cure, Robert Spillane's Youth F.A.M.I.L.Y. Camp
- Interests: Volunteer Sports Coaching, Golf, Basketball, Cooking, Music, Cars

MARYAM A. MIAN

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EDUCATION

University of Virginia – Charlottesville, Virginia
B.A. in Economics | ACT: 32/36

GPA: 3.83/4.00
Graduation Year: 2028

- Accomplishments: Dean's List
- Relevant Courses: Commerce, Principles of Microeconomics, Calculus

The Lawrenceville School – Lawrenceville, New Jersey
High School Diploma | *Cum Laude*
Graduation Year: 2024

- Accomplishments: High Honors, Jan Baker Female Scholar Athlete Nominee, Varsity Squash Captain

PROFESSIONAL EXPERIENCE

Squash Tigers – *Coach* | Princeton, New Jersey

04/2024 – 08/2024

- Coached and supervised 30-40 children ages 6-15 in full-day summer camp activities
- Provided individualized technical training and strategic guidance during 5-10 student rotations, developing significant leadership acumen improving ability to identify strategic growth areas and refining project implementation abilities
- Enhanced older students' performance through match-play and analysis

Valuation Research Company – *Extern* | Princeton, New Jersey

08/2024 – 08/2024

- Gained valuable exposure to corporate finance fundamentals, including financial statement analysis, capital structure, valuation and capital market
- Completed several basic DCF models based on course content and key learnings, developing significant efficiencies in Excel and improving understanding of corporate valuation, WACC and financial statement analysis
- Engaged in multiple professional development seminars and networking opportunities, strengthening internal relationships and developing insight into careers within finance

LEADERSHIP & COMMUNITY DEVELOPMENT

UBS 'Female Founders' Case Competition – *MAP Phase 2 Fellow* | Remote

02/2025 – Present

Selected Case Experience:

- **Leading team of 6 women athletes introducing a new social impact initiative to UBS in 1.5 months (ongoing)**
 - Selected by leadership to serve as Scrum Master, orchestrating 1-2 sprint planning meetings each week, effectively optimizing 5+ workstreams against a 6-week project deadline to ensure we meet 100% of our deadlines
 - Strategically assigning teammates to 5 critical sprints—planning, execution, control, monitoring, and closure—based on their unique skills/expertise, maximizing our efficiency while conducting a thorough workflow analysis
 - Actively managing the team's sprint backlog, meticulously outlining deliverables for each sprint with ~10 tasks each, ensuring alignment across team + providing a clear visual representation of their roles & responsibilities
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, empowering and driving the entire team forward

UVA Varsity Squash Team – *Team Member (4th Position)* | Charlottesville, Virginia

08/2028 – Present

- Committing 10-15 hours a week off-season and 15-20 hours in-season for training and competition
- Competing in intercollegiate squash matches nationwide
- Playing as the 4th seed on a roster of 14 players for the 6th-ranked women's squash team in the U.S.

Lawrenceville Community Action Project – *Program Leader* | Lawrenceville, New Jersey

09/2022 – 05/2024

- Organized and led weekly squash coaching sessions for 30+ children from underserved communities
- Collaborated with 5 student coaches to organize and implement match-play coaching, technical drills, and competitions, improving ability to work within cross-functional teams and identify pain points within athletic contexts

Kirby House Prefect – *Prefect* | Lawrenceville, New Jersey

08/2024 – 05/2024

- Supervised and mentored 40 sophomores and juniors in the Kirby House, developing significant leadership experience and improving ability to handle multiple competing work streams
- Collaborated with three fellow prefects and head of house and head of house, personally taking ownership of scheduling and improving attention to detail through several additional administrative workflows, including event logistics
- Met with campus leadership regularly, including student council to align house activities with school-wide initiatives

ADDITIONAL SKILLS

- Skills and Language(s): Microsoft Office Suite (Excel, Power Point, Word), Spanish
- Interests: Long Distance Running, Oil Paintings, Volunteering, Mystery Books, Hiking and Travelling

MICHAEL TZITZIKAKIS

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EDUCATION

Columbia University – New York City, New York

Aug 2024 – May 2028 (Anticipated)

B.S. in Financial Engineering and Minor in Computer Science

GPA: 3.6/4.0

- Relevant Courses: Accelerated Multivariable Calculus, Introduction to Java, Frontiers in OR & Data Analysis
- Extracurriculars: Heavyweight Men's Rowing Team (D1), Columbia Financial Investment Group, Undergraduate Mathematics Society, Asian & Pacific Islanders in Sport

Westminster School – London, United Kingdom

Aug 2019 – Jun 2024

- A-Levels: Physics (A*), Maths (A), Further Maths (A) | ACT: 35
- Awards: British Physics Olympiad Gold, Maclaurin Maths Olympiad Merit, Senior Physics Online Challenge Gold, Intermediate Maths Challenge Gold, Senior Maths Challenge Gold

PROFESSIONAL EXPERIENCE

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- ***Leveraging an innovation mindset to design ~5 housing affordability solutions for the bank (ongoing)***
 - Working on a high-impact team of scholar-athletes with various core disciplines to support the build, launch, and delivery of our strategy that introduces innovative housing solutions to solve affordability challenges.
 - Established the strategic direction of our approach by leading and participating in weekly all-hands meetings, helping to guide the execution of our matrixed priorities and evaluate the tactical possibilities available to us.
 - Designed and delivered the executive summary to 5+ stakeholders at Wells Fargo through a 1-minute pitch that defined our: (1) offering, (2) audience, (3) problem, (4) key differentiator, and (5) defined market/value.

Trinny London Cosmetics Company – *Intern* | London, United Kingdom

Jul 2022 - Sep 2022

- Optimized the website by incorporating eye-tracking insights, enhancing usability and overall user engagement.
- Constructed a chemical ingredients database by filtering through a catalog of 500+ product information documents.
- Observed daily business operations & acquired an improved understanding of R&D to optimize product marketing.

LEADERSHIP & COMMUNITY DEVELOPMENT

Clubs – *Integral member and organizer of Multiple clubs* | London, United Kingdom

Sep 2019 – Present

- Member of Science, AI, Literature, Philosophy societies in high school, often speaking at/organizing events for the entire school to attend, pursuing my interests avidly and bringing great popularity to many clubs.
- Current member of 'Asian & Pacific Islanders in sport' club at Columbia, help to organize and attend events; eager to become club leader by senior year.

Westminster School Boat Club – *Boat Club Captain* | London, United Kingdom

Sep 2019 – Jun 2024

- Competed at the highest level of schoolboy rowing in international competitions; competing again at college through recruitment and eventually making team GB.
- Appointed team captain by the senior management committee of my high school for being an exceptional role model for younger athletes, leaving an impact behind on the team & raising a culture that was better than when I first joined.
- Organized events for the boat club, negotiating brand deals with clothing companies on behalf of the team and dealing with all admin tasks as Team Captain.
- Worked closely with schoolteachers and staff members to mentor and guide younger athletes - wanted to help younger students the same way I felt the sport had helped me.

St Vincent De Paul Primary School – *Volunteer* | London, United Kingdom

Sep 2022 – Sep 2023

- Volunteered at local primary school to teach underprivileged children to read; nominated by English teacher at the time as an ideal candidate for the role, demonstrating huge improvement in pupils.
- Helped to run the after-school club, volunteering to do the extra work to have a greater impact on those around me, which greatly improved my time management skills as I juggled this responsibility with strong academic pressures.

ADDITIONAL SKILLS

- **Languages:** English (Native), French (Proficient), Mandarin (Proficient), Japanese (Limited)
- **Technical:** Java, Python, First Aid
- **Interests:** Escape Rooms, Chess, Rock Climbing, Swimming, Sketching, Dog Breeding

MOLLY COYNE

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EDUCATION

Carnegie Mellon University - Bachelor of Business (GPA 3.41) Pittsburgh, PA/ United States
May 2028

- Business Science, Principles of Microeconomics, Introduction to Accounting, Differential and Integral Calculus, Interpretation and Argument (Fall 2024)
- Business Computing, Multivariate Calculus, Macroeconomics, Reasoning with Data, Marketing, Business Leadership Endeavor 1

Fairfield Warde High School - High Honor Roll Student (GPA 4.0) Fairfield, CT/ United States
June 2024

- AP Classes (2023): AP Statistics, AP Biology / (2024): AP Physics, AP Calculus, AP Psychology
- Honors Classes: Geometry, Algebra, Pre-Calculus, Global Studies, Modern Global, US History, Chemistry, English, Italian

NCAA ATHLETICS

NCAA Women's Soccer Varsity Team - Defense Pittsburgh, PA/ United States
Aug 2024 - Present

- Training and Development: on women's varsity soccer team at Carnegie Mellon University

WORK EXPERIENCE

Fairfield Parks and Recreation - Waterfront Lifeguard Fairfield, CT/ United States
June 2022 - Present

- Earned First Aid Certificate, CPR and AED - through American Red Cross
- Analyze the water to keep all patrons safe; do first aid when needed

Harbor Light Summer Camp - Counselor in Training Fairfield, CT/ United States
July 2020 - Aug 2021

- Managed and entertained children at summer camp; take care of first aid and safety

COLLEGE EXTRACURRICULAR ACTIVITIES

Women in Business - Member Pittsburgh, PA/ United State
January 2025 - Present

- A club to empower women to be confident and successful business leaders
- Provides professional development opportunities to its members through networking events, educational workshops, speakers, mentorship programs, and more

COMMUNITY SERVICE

Special Olympics - Volunteer Pittsburgh, PA/ United States
February 2025 - April 2025

- Engaged in a fundraiser for special olympics to bring polar plunge to PA; managed special olympics event at carnegie mellon

Emerging Leaders Program - Volunteer Pittsburgh, PA/ United States
January 2025 - March 2025

- Gained leadership skills at a freshman emerging leaders program at CMU to help local non-profit organizations; started with a one night retreat and participated in this process for a month

Senior Pilgrim Fellowship - Member Fairfield, CT/ United States
April 2021 - July 2024

- Engaged in youth group run by Greenfield Hill Congregational Church by attending weekly meetings; volunteered at Annual Dogwood Festival through youth group

Appalachia Service Project - Member/ Youth West Virginia/ United States
July 2022 - July 2024

- Strengthened underprivileged people homes in West Virginia to become safer and dryer at summer service project

St. Johns Family Center - Volunteer Bridgeport, CT/ United States
Jan 2023 - May 2024

- Distributed food to underprivileged families at a food pantry

HONORS

- National Honor Society / Math Honor Society / Science Honor Society / Italian Honor Society

HIGH SCHOOL EXTRACURRICULAR ACTIVITIES

High School Varsity Soccer - Co-captain Fairfield, CT/ United States
Sept 2020 - June 2024

- Coordinated with my coach and co-captain about team organization and events
- Mudcat award: given to player for leadership, attitude and inspirational play
- FCIAC Exemplary Scholar Athlete / All FCIAC Honorable Mention

CFC Travel Soccer - All New England Regional Team U18/19, Regionals and Conference Champions for Nationals 2022 & 2023 Qualified
2022 & 2023

High School Varsity Track Team - Sprinter Fairfield, CT/ United States
March 2021 - June 2024

- Training and Development: 100 meter dash; 13.16 / 400 meter race; 1:02.55
- 4x100 relay; 50.00 (school record holder, first in division, second in State Championship)
- 4x400 relay; 4:11.63 (sixth in State Championship)

High School Varsity Ski Team - Member Fairfield, CT/ United States
Nov 2022 - March 2024

- Competed in Giant Slalom ski racing. Team won State Championship 4 years

MORGAN A. BOONSHAFT

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EDUCATION

BROWN UNIVERSITY

B.A. in Business Economics and Political Science

Providence, Rhode Island

August 2024-May 2028

- *Cumulative GPA:* 4.00/4.00
- *Honors and Organizations:* Varsity Cross Country & Track (D1), Residence Hall Council, Run Your City -Providence, Assistant Researcher at the Watson Institute for International and Public Affairs - Civil Resistance and Security Studies Lab
- *Relevant Coursework:* Principles of Economics, Gender in the Economy, Advanced Spanish I, The Digital World

PROVIDENCE DAY SCHOOL

High School Diploma

Charlotte, North Carolina

August 2010-May 2024

- *Cumulative GPA:* 4.57/4.00 | *ACT:* 35
- *Honors and Organizations:* Varsity Cross Country & Track (5xNCISAA State Champion, 3xAll-American Honors), Four-Year Elected Class Officer, Model United Nations Leadership Team, Big Brother Big Sister, Cum Laude, Spanish Seal of Bilitracy, National Honor Society, Spanish National Honor Society, National Merit Commended Scholar, National AP Scholar with Distinction, Charlotte's 20 Under 20 Awards Recipient

PROFESSIONAL EXPERIENCE

THE CHARLOTTE LEDGER – Election Hub Intern | Charlotte, NC

05/2024 – 11/2024

- Researched and compiled 200+ comprehensive candidate profiles for state and local elections across five counties, enhancing voter awareness through *The Charlotte Ledger's* Election Hub.
- Designed and published targeted social media campaigns using Canva and TikTok, boosting Election Hub engagement by 20% during the 2024 election cycle.
- Coordinated podcast content development and facilitated in-person voter education workshops, contributing to community outreach and informed voter participation.

CHARGER ASSET MANAGEMENT BOARD – Student Endowment Fund Trader | Charlotte, NC

05/2023 – 05/2024

- Collaborated with a team of student traders to actively manage a \$140,000 diversified portfolio for an autonomous, student-led endowment board.
- Conducted in-depth market research on Health Care and Consumer Staples sectors, utilizing Bloomberg Terminal and Yahoo Finance to identify investment opportunities and support data-driven decisions.
- Oversaw portfolio allocation for fixed-income and equity investments, contributing to key trades that enhanced diversification, increased dividend yield exposure, and optimized risk management.

LEADERSHIP & COMMUNITY DEVELOPMENT

WELLS FARGO AFFORDABLE HOUSING INNOVATION CASE COMPETITION –Fellow | Remote 02/2025 – Present

Selected Case Experience:

- *Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)*
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

MIGHTY STRIDERS RUNNING CLUB – Founder, Head Coach | Charlotte, NC

05/2020 – Present

- Founded and actively lead a running team for children and teens with special needs, growing the team from 2 to 15 athletes and fostering physical fitness and confidence through weekly practices.
- Organize and coordinate participation in local races, enabling athletes to set goals, track personal growth, and celebrate achievements in inclusive environments.
- Manage the @mightystridersrunningclub Instagram account and website, driving community outreach, recruiting over 25 volunteers, and building partnerships with local organizations to support club expansion.
- Spearheading the development of new cohorts in Providence, Los Angeles, Williamsburg, and Charleston, scaling the club's impact beyond Charlotte.

ADDITIONAL

- Languages: English (fluent), business proficiency in Spanish (both spoken and written)
- Programs and Technology: Microsoft Office, HTML, Python, Java, Social Media
- Interests: Finance, business, entrepreneurship, investment strategies, political science, data analysis

RACHEL LI

[LINKEDIN PROFILE](#) • (617) 599-5143 • RL895@CORNELL.EDU

EDUCATION

Cornell University

Anticipated Graduation: May 2028

B.A. in Statistical Science with Intended Minor in Business | SAT: 1560 | SAT Math: 800 | SAT Reading and Writing: 760

Ithaca, NY

Recruited Member of NCAA Division I Women's Fencing Team

Early Programs: 2025 Goldman Sachs Women's Possibilities Summit, 2025 Goldman Sachs Virtual Insight Series

Relevant Courses: Financial Accounting, Microeconomics, Statistics and Probability, Statistics II, Calculus for Engineers

PROFESSIONAL EXPERIENCE

Tatte Bakery & Café

June 2025 – Present

Counter Team Member

Boston, MA

- Take 100+ orders daily, warmly greeting a mix of locals, first-time visitors, and regulars while suggesting pastries to complement purchases
- Prepare pastry orders, make coffee and seasonal coolers, and assist with both dine-in and takeout service in a regularly busy setting
- Provide knowledgeable answers to menu questions and accurately process payments and special requests with strong attention to detail
- Maintain restocking, presentation, and service standards to uphold Tatte's core values, fostering a welcoming, customer-focused environment while working closely with a team of 4-6 to keep operations running smoothly during especially high-pressure periods

Gregory's House of Pizza

May 2025 – Present

Cashier and Crew Member

Belmont, MA

- Serve as the sole cashier, taking 60+ daily orders, answering phone calls and customer questions, and accurately handling all payments
- Communicate with customers and team members to manage orders, resolve issues, and maintain efficient service flow under pressure
- Support daily operations by preparing food, restocking supplies, and keeping a clean, organized environment in a fast-paced setting

Office of State Representative Dave Rogers

July 2023 – June 2025

Legislative Intern

Boston, MA

- Support Rep. Rogers by drafting a letter of testimony advocating for bills and clarifying constituent questions and concerns via email
- Attend hearings and briefings to hear different perspectives on proposed bills from constituents, business owners, and legislators
- Researched 3 bills to create helpful fact sheets and summaries, increasing the awareness of government officials and the general public
- Deliberated on climate and energy and data privacy, AI, and social media bills in 2 mock-Senate sessions at Edward M. Kennedy Institute

Atlantic Bay Mortgage Group

August 2023 – September 2023

Teen Financial Literacy Development Intern

Remote

- Conducted research on 6 competitors' market outreach strategies to identify most effective methods of reaching teenagers via social media
- Analyzed self-conducted survey on 34 teenagers' awareness on the home-buying process to support future actionable recommendations
- Presented recommendations to the company staff with 3 team members on how to effectively educate teenagers through social media

LEADERSHIP & EXTRACURRICULAR EXPERIENCE

Make-A-Play Foundation x Vista Equity Partners

June 2025 – Present

"Victory Formation" Alternative Investments Fellow (Phase 1 & 2)

Remote

- Selected to participate in a national mock interview competition for high-achieving college athletes, ranking in the top 5% of all Fellows
- Working with a deal team of 3 to identify a new software company that aligns with Vista Equity Partners' investment strategy, creating detailed financial statements while also developing and presenting a series of actionable and well-supported value creation strategies

Cornell Project Hope

February 2025 – Present

Project Committee

Ithaca, NY

- Work alongside a team of 7 to execute fundraisers to support the education of underprivileged children in Hong Kong and rural China
- Prepare fundraiser items and actively table at events by taking orders, answering questions, and engaging passing students to boost sales

Make-A-Play Foundation x Morgan Stanley's Institutional Equities and Fixed Income Divisions

March 2025 – May 2025

"Skills Challenge" Sales & Trading Fellow (Phase 1 & 2)

Remote

- Collaborated with a team of 4 to create a traditional retirement portfolio for a Morgan Stanley client valued at \$2.5M, allocating \$1.5M to equities and \$1M to fixed income (maintaining a 60-40 split between the two) and delivering a final investment recommendation
- Led the execution phase, responsible for creating and submitting 10 deliverables to Morgan Stanley leadership on behalf of the team

Cornell Society for Women in Business

February 2025 – April 2025

Emerging Leaders Program Investment Banking Analyst

Ithaca, NY

- Conducted research and created a Microsoft PowerPoint presentation analyzing a recent mergers and acquisitions deal with a team of 3
- Participated in weekly interactive workshops focused on interview preparation, professional networking strategies, and industry insights

Make-A-Play Foundation x Wells Fargo Affordable Housing Innovation Case Competition

February 2025 – March 2025

NXT Fellow (Phase 1 & 2)

Remote

- Worked alongside a team of 6 to expand Wells Fargo's 'Down Payment Grant' program by identifying a new metropolitan area for a \$10,000 grant and leading the monitoring phase by organizing a sprint backlog with risk assessments and management strategies
- Co-developed 4 key deliverables for senior leadership, including a detailed slide deck and fact sheet, with 2 critical slides focused on institutionalizing change and maintaining long-term impact through targeted strategic implementation efforts backed up by research

LANGUAGES, SKILLS, AWARDS, & INTERESTS

- Languages: English (fluent), Chinese (fluent), Latin (intermediate)
- Skills: R, Java, Canva, Microsoft Powerpoint, Microsoft Excel, Microsoft Word
- Awards: National Medalist in Fencing, National Gold Scholastic Art Award, Gold President's Volunteer Service Award
- Interests: Fencing, Volunteering, Reading Romance, Trying Out New Foods, Thrifting, Spending Time In Nature, Making Pinterest Boards

Raghav Gopalakrishnan

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EDUCATION

Wharton School, University of Pennsylvania – Philadelphia, PA

GPA: 3.96/4.0

B.S. in Economics | *Concentration:* Finance | ACT: 35 | SAT: 1550 | Graduation Year: 2028

- Accomplishments: National Merit Scholar, AP Scholar, High School Cross Country All-American
- Relevant Courses: Competitive Strategy, Introduction to Computer Programming (Python), Introductory Business Statistics, Introductory Economics for Business Students
- Online Coursework: Fundamentals of Finance, Fundamentals of Quantitative Modeling, Introduction to Spreadsheets and Models

PROFESSIONAL EXPERIENCE

Charlotte Running Company – *Sales Associate* | Charlotte, NC

Sep 2023 – Aug 2024

- Worked as a sales associate for specialized running shoes at Charlotte Running Company
- Used gait analysis, personalized fitting, communication skills, and an understanding of 100+ running and walking shoes to serve customers in the Charlotte Area
- Generated over \$30,000 in sales alone from 100+ customers for the South Charlotte/Promenade location

Cycamore Consulting – *Co-Founder* | Philadelphia, PA

Mar 2025 – Present

- Developing an agentic AI based platform to democratize global market access insight services for early-stage biotech and medtech companies as well as healthcare investors
- Working with executives in the pharma, CRO, AI, and global market access spaces to develop and market the platform
- Created and filed a provisional patent, drafted business pitches, built a preliminary MVP and conducted market sentiment analysis

Macquarie Bank – *Intern* | Remote

Mar 2025

- Mentored by an experienced commodities trader to analyze commodity markets, options strategies, and market-making
- Learned about the components of a trading model, correlated commodity movements with equities, and built trade-war options scenarios for LNG and crude oil.
- Developed a technical trading model using python and regression analysis to incorporate fundamentals as well as underlying movements using a moving average system

IESE Business School – *Research Assistant* | Madrid, Spain

May 2025 – Aug 2025

- Researched drivers of Spanish-International M&A under the guidance of Prof. Marta Elivra and Prof. Africa Arifio
- Used python and cosine similarity to help quantify governance and ownership structure in driving equity vs. contractual mergers and joint ventures
- Analyzed 300+ financial reports, shareholder disclosures, and governance philosophies to complete a research dataset

EXTRACURRICULARS

NCAA D1 Cross Country, Track & Field – *Student-Athlete* | Philadelphia, PA

Jul 2024 – Present

- Student-Athlete on the Varsity Cross Country and Track Teams at the University of Pennsylvania
- Regularly contributing for the team through training 50+ miles a week, strength training, and competing at the collegiate level in addition to school and club work
- Qualified to compete in the 5000m at the 2025 Ivy League Outdoor Track Heptagonal Championships at Yale

Wharton Investment and Trading Group – *Investment Analyst* | Philadelphia, PA

Sep 2024 – Present

- One of 8 out of 100+ freshman selected to join the Special Situations Investing Committee
- Developing an understanding of industry analysis, competitive advantages/weaknesses, drivers, stock pitching, modeling, and investment strategies
- Created 4 stock pitches and wrote multiple industry analyses and investment theses

Wharton Undergraduate Distressed Investing Group – *Credit Investment Analyst* | Philadelphia, PA

Jan 2025 – Present

- One of ~10 freshman in WUDIG learning about restructuring and distress, and credit investing
- Studying a variety of relevant cases and developing optimal response and investment strategies for distressed companies
- Analyzed a recent deal involving liability management exercises and produced a written analysis and presentation

MAP x Vista Equity Partners – “Victory Formation” *Alternative Investments Fellow* | Remote

Jun 2025 – Jul 2025

- Phase 1: Selected to participate in a national mock interview competition for high-achieving college athletes, ranking in the top 5% of all Fellows & ultimately qualifying for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+)
- Phase 2: Collaborating with a deal team of 3 other college athletes to identify a new software company that aligns with Vista’s investment strategy, creating detailed financial statements while also recommending a series of value creation strategies

ADDITIONAL SKILLS

- Technical Skills: Python, Quantitative Modeling using Excel, Microsoft PowerPoint
- Languages: English, Tamil, Hindi, Spanish
- Interests: Have played clarinet in Carnatic and Western styles for 9 years, and currently a member of a band, Penn Sargam

RILEY K. RESMER

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EDUCATION

Harvard University – Cambridge, MA

GPA: 3.85/4.0

B.A. in Economics | ACT/SAT: 33/1500

Anticipated Graduation: May 2028

- Relevant Courses: Econ 10a: Principles of Economics (Microeconomics), Econ 10b: Principles of Economics (Macroeconomics), Math 1a, Stat 100

PROFESSIONAL EXPERIENCE

Delta Wealth Advisors – *Operations Intern and Assistant to CPO* | Indianapolis, IN

August 2023 – June 2024

- Created and implemented 10+ new company wide organization processes in order to streamline company operations.
- Facilitated and executed preliminary tax return work in order to learn more about accounting and make the initial, operational work easier for the Customer Sales Associates.
- Sat in on and took notes for partner tax and strategy meetings to learn more about the business' operations at the highest level.
- Managed the front desk and fielded client calls to answer preliminary questions and direct them to the employee best suited to solve their problem.

Resmer + Ryan Orthodontics – *Assistant* | Noblesville, IN

January 2022 – June 2024

- Streamlined daily operations by sterilizing instruments and completing lab work.
- Created and executed company marketing campaigns in order to improve customer experience and bring in 3+ new patients a month.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- ***Delivering an agile transformation approach to introduce a more accessible housing system to the bank (ongoing)***
 - Collaborating with a team of high-performing athletes to introduce new processes that improve the housing experience for residents (i.e., enhanced service delivery) to create innovative pathways for upward mobility.
 - Transforming our current state analysis into a final 2-page recommendation report to drive implementation of our strategy across the bank, communicating the value of our strategy through a pitch deck/final presentation.
 - Creating a roadmap to visually represent the team's multi-year strategy to ~5 stakeholders at Wells Fargo, demonstrating my growing understanding of workforce development & homeownership pathways in 2 slides.

Goldman Sachs Possibilities Summit – *Member* | Remote

January 2025 – Present

- Engaged in simulated job training in the controllers, risk, and operations divisions to learn about the industry.
- Attended multiple webinars to gain insight into the finance industry and Goldman Sachs as a company.
- Completed assignments that allowed me to network with other accomplished, finance interested students and improve my professional skills.
- Networked with many current Goldman Sachs employees and gained insight into their daily life, culture, and values.

Harvard Women's Varsity Volleyball Team – *First Year Middle Blocker* | Cambridge, MA

August 2024 – Present

- Balanced the demands of being a student at a high academic institution with the 15+ time commitment of a D1 athlete, improving time management, responsibility, and the ability to overcome adversity.
- Cooperated with 15+ girls in hard environments daily to achieve a common goal improving teamwork, commitment, and resilience.

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote | Rating: Very Strong

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning
- Attend(ed) weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company

Northview Church Kids Ministry – *K-12 Sunday School Leader* | Noblesville, IN

June 2021 – August 2024

- Managed and led large classrooms of 30+ third and fourth grade students through games, worship, and learning activities to encourage development and strengthen their spiritual confidence.
- Connected with groups of 5-12 third and fourth grade girls in a small setting, asking them about their faith, families, and lives to deepen their relationship with God and teach them how to implement the Bible in their everyday lives.
- Volunteered for 20+ different Northview Church events in order to build community and encourage others in their faith.

Key Club – *Member* | Noblesville, IN

August 2022 – May 2024

- Volunteered for many different organizations such as Kiwanis, Noblesville Schools, White River Food Pantry, SERVE Noblesville, Christmas for Compassion, Million Meal Movement, and more for a total of 120+ community service hours in order to encourage growth and community in my town, as well as improve the lives of others.
- Encouraged other students to join Key Club and get involved in community service in order to inspire generosity and service in my school.

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): English (native speaker), teamwork, time management, resilience, quick learner, problem solving, and responsibility.
- Interests: Economics, finance, sports, avid reader, and foodie.

RONIN JONES

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EDUCATION

University of Pennsylvania, School of Engineering and Applied Sciences – Philadelphia, PA

GPA: 3.0/4.0

B.S. in Mechanical Engineering | Minor in Data Science | ACT: 34

Anticipated Graduation: May 2028

- Activities: Varsity Lightweight Rowing Team, Penn Athletic Wharton Leadership Academy
- Research: Shenoy Research Group, Multiscale Mechanobiology and Biomaterials Laboratory
- Relevant Courses: Physics Mechanics, Multivariable Calculus, General Chemistry, Scientific Computing, Engineering Ethics, Engineering Electromagnetics, Linear Algebra, Craft of Prose

PROFESSIONAL EXPERIENCE

Museum of Science

Volunteer | Fort Lauderdale, FL

June 2021 - August 2024

- Improved guest experiences by managing ticket sales averaging around 100 tickets a day, answering inquiries, and ensuring efficient museum operations.
- Maintained exhibits and facilities through cleaning, repairs, and repainting, enhancing visitor satisfaction and museum aesthetics.

LEADERSHIP & COMMUNITY DEVELOPMENT

University of Pennsylvania, Men's Lightweight Varsity Rowing

Student Athlete | Philadelphia, PA

August 2024 - present

- Dedicate 20+ hours per week to practice, conditioning, and competition while balancing a full academic course load

Pine Crest School, Asian and Pacific Islander Club

Vice President, Treasurer | Fort Lauderdale, FL

August 2020 - August 2024

- Spearheaded event planning for meetings, club fairs, and multicultural dances, boosting club membership by 40 people over two years.
- Increased cultural awareness by sending reminders and curated historical insights on Asian holidays, fostering deeper member engagement.
- Managed annual hoodie orders, overseeing design and distribution of 40 hoodies.

Pine Crest Varsity Swim Team

Student Athlete | Fort Lauderdale, FL

August 2017-August 2024

- Sun Sentinel All-Broward County Boys and Miami Herald Broward County Swimming Honorable Mention
- FHSAA State Qualifier in 100 Breast (2021, 2022, 2023)
- Pine Crest Club Swimming Record Holder 400 Free Relay and 400 Medley Relay

Pine Crest Varsity Crew Team

Student Athlete | Fort Lauderdale, FL

August 2017-August 2024

- 2024 US Rowing Youth Nationals 2- 7th in Nation
- 2024 US Rowing Southeast Youth Championship 2- 1st Place in Region

NON-TECHNICAL SKILLS & INTERESTS

- Language(s): English (Native), Mandarin Chinese (Intermediate)
- Skills: Python, Java, Adobe Photoshop, Adobe Illustrator, Waveforms
- Programs: Microsoft Office Suite (Word, Excel, PowerPoint), Google Suite (Docs, Sheets)
- Interests: cooking, stock trading, chess

RUITONG (LILY) ZHANG

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EDUCATION

University of Pennsylvania – Philadelphia, Pennsylvania

GPA: 3.85/4.0

B.A. in Economics | Minor in Statistics | SAT: 1490

Graduation Year: 2028

- Accomplishments: Student athlete
- Relevant Courses: STAT 1110, ECON 0200

PROFESSIONAL EXPERIENCE

Po Ke Ji – *Part-Time Journalist* | online

January 2024 – Present

- Authored engaging articles on university applications, organizational skills, and personal experiences in Chinese on various platforms to give tips for high school students.
- Collaborated with editors to refine content and meet publishing deadlines for target views.
- Conducted interviews to gain information for article-writing purposes to create engaging contents.

Self Employed – *Private Swim Coach* | Vancouver, BC

July 2023 – Present

- Provided personalized coaching to athletes aged 6–25, enhancing swimming techniques.
- Organized schedules and communicated progress updates with parents to ensure coaching plans were tailored to meet athletes' individual goals.
- Developed specific sets and workouts for athletes to help them gain extra practice and succeed in club swimming.

Forestry Innovation Investment – *Intern* | Vancouver, BC

January 2024 – January 2024

- Researched ESG investment strategies and analyzed environmental survey results to gain insights on sustainable wood development in Canada to help decide on investment projects.
- Assisted with budget finalization and presented findings to team leads for creating annual budget reports.
- Researched on different countries' sustainability policies and presented findings to team leads for discovering potential clients.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

Feb. 2025 – Present

Selected Case Experience:

- **Leading scrum team of 6 tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months (ongoing)**
 - Nominated by leadership to serve as scrum master, leading 1-2 sprint planning meetings per week to streamline 5+ workstreams in 6 weeks, creating a burndown chart on Air Table to ensure we meet 100% of our deadlines
 - Assigning teammates to 5 distinct "sprints" (planning, execution, control, monitoring, closure) based on skill/strength/experience, initiating a comprehensive workflow analysis to resolve any bottlenecks in our process
 - Created and actively managing the team's sprint backlog, clearly outlining deliverables for each sprint (6 tasks per sprint), to ensure teammates are on the same page + have a visual representation of their specific tasks/activities

Crofton House School – *Crofton Chronicle Co-Captain* | Vancouver, BC

September 2022 – June 2024

- Planned club meetings and organized events such as photography contests to gain engagement from the school community.
- Edited submissions of articles and reviewed other forms of art before posting onto the Crofton Chronicle's website for publications.
- Communicated with other co-captains and sponsor teachers to make sure club meetings run smoothly.

Semi Study Circle – *Volunteer Tutor* | Vancouver, BC

October 2020 – September 2022

- Taught various subjects over 2 times a week to help over 4 students in accelerating their learning.
- Communicated with parents to develop a schedule and provided specific updates on their child's learning progress.
- Created slideshows for each lesson based on students' interests and goals to help them reach their potential in school.

Crofton House School – *Chess Drop-in Organizer* | Vancouver, BC

January 2020 – November 2021

- Organized over 5 chess drop-in sessions during lunch for all students to engage in and learn how to play chess.
- Communicated with teachers from senior and junior school for approval of the event across the two schools.
- Established chess group for our school on Chess.com for more student engagement during Covid-19.
- Created several posters for promotion of chess drop-in sessions throughout the year to advertise for the event.

ADDITIONAL SKILLS

- Skills and Language(s): Communication | Leadership | Adaptability | Critical Thinking | Time Management, English | Mandarin | Spanish
- Programs: Canadian National Lifeguard Certified | Workplace Safety BC | Standard First Aid with CPR-C
- Interests: Running | Baking | Reading | Cooking | Spending time with Family

RYAN T. CHANG

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EDUCATION

University of Pennsylvania

GPA: NA/4.0

B.A. in Economics | ACT/SAT: 1540

Anticipated Graduation: 2028

- Involvement: Penn Varsity Men's Golf Team, Wharton Undergraduate Sports Business Club, Wharton Investment Trading Group GBM, Wharton Asia Exchange GBM, Penn CSA, Phi Gamma Delta Fraternity
- Relevant Courses: Microeconomics Econ 0100, Mathematics of Change 1070, Game Theory for Business & Life BEPP 2840, Rivers, Culture and Power STSC 0668, Macroeconomics Econ 0200, Statistics 1020, Music 160 K-Pop, Difficult convos in business MGMT 2240, Writing Seminar 030

Windermere Preparatory School

Graduated Summa Cum Laude

- Accomplishments: National Merit Commended Scholar, Optimist Hugh Cranford All Scholastic Scholarship Winner, NLE Cum Laude Achievement, IB Scholar
- Relevant Courses: AP US History, AP Environmental Science, IB Business Management (7), IB Mathematics A&A (6), IB English Lang & Lit (7), IB International Relations, IB Sports Science

PROFESSIONAL EXPERIENCE

Agrify – Student Intern | Boston, MA

June 2022 – August 2024

- Learned to facilitate sales, acquisitions, negotiations, and IPO process at a public listed company (NASDAQ: AGFY) offering the total solution from cannabis/hemp cultivation to extraction to distillation and post-processing, revising/analyzing NASDAQ SEC filings such as the 10k and 8k
- Participated in negotiation calls and sales CRM data analysis which led to over 100k in successful sales purchases and new customer acquisition

University of Pennsylvania – Golf team member | Philadelphia, PA

August 2024 – Present

- Representing the University of Pennsylvania as a NCAA Division I Golfer, showcasing commitment, discipline, and teamwork
- Collaborate and push teammates to enhance team performance, demonstrating leadership skills and contributing to the overall success of the golf program

LEADERSHIP & COMMUNITY DEVELOPMENT

Bank of America Investment Banking Case Competition – MAP Phase 2 Fellow | Remote

February 2025 – Present

Selected Case Experience:

- **Executing a valuation analysis of an emerging healthcare company to help BofA advise a PE firm on a new acquisition (ongoing)**
 - Collaborating with a small deal team of peers to advise a PE firm on the potential acquisition of a new healthcare company, managing 5+ workstreams collectively to submit a 10-page CIM + deliver a final management presentation to BofA's Talent Acquisition team.
 - Co-designing a 3-statement model to forecast the healthcare company's income statement, balance sheet, and cash flow statement for up to 5 years, simultaneously researching key healthcare data market trends to clearly articulate the company's positioning + strategy.

FASA – Founder | Windermere, FL

August 2021 – May 2024

- Started a nonprofit organization to help teenage victims of sexual abuse
- Helped victims in high school and in the local area with prevention and how to address the issue among friends and strangers
- Raised 5.3 thousand dollars and worked with national organizations (RAINN, NSVRC) to enhance awareness

Golfzon Leadbetter Golf Academy – Volunteer Coach | Orlando, FL

January 2021 – May 2024

- Volunteered to teach fundamental aspects of golf to young children through the Leadbetter Kids program (ages 5-11)
 - 3-7 hours per week for 20 weeks in the school year
- Instilled trust and love for the game among my students and inspired them to strive to play collegiate and professional golf with multiple US Kids, FJT and DCP wins

American Junior Golf Association – Player Fundraiser | Braselton, GA

August 2022 – August 2024

- Raised 2.6 thousand for the Jimmy Fund for cancer research through birdies for bucks program/leadership links

Highrock Church – Student Leader | Arlington, MA

January 2018 – Present

- Youth group leader and served on worship team playing guitar and singing
- Raised funds through organization of events such as jog for joy 5k, etc

NON-TECHNICAL SKILLS, INTERESTS & CERTIFICATIONS

- Interests: Golf, Basketball, Finance, Entrepreneurship, Cello, Jazz
- Certifications: Bloomberg Finance Fundamentals, Microsoft - Career Essentials in Generative AI, LinkedIn - Business Analytics Foundations

SAMATHA M. MAHONEY

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EDUCATION

Columbia University – New York City, New York

GPA: 3.6/4.0

B.A. in Economics | ACT: 34

Anticipated Graduation: 2028

Active Member of Columbia Women's Varsity Soccer Team

- Relevant Courses: Calculus I, Principles of Economics, Macroeconomics, Calculus Based Statistics

PROFESSIONAL EXPERIENCE

Sales Associate (The Great Out On)

Edgartown, MA

May 2025 - Present

- Curate clothing and jewelry selections for clients, tailored to individual preference and occasions
- Manage and maintain high-value inventory to ensure smooth operations

Teacher's Assistant (Buckingham Browne & Nichols Elementary School)

Cambridge, MA

March - June 2024

- Implemented lessons plan to help students learn and master skills in math, reading, and writing
- Monitored student progress by conducting assessments and evaluating student performance

Nanny (Family of three children)

Edgartown, MA

June - August 2023

- Monitored and ensured the safety of three children in my care (ages 6, 9, & 11)
- Responsible for transporting children to and from extracurricular activities

LEADERSHIP & COMMUNITY DEVELOPMENT

Team IMPACT Fellow (Connecting Kids with Disabilities to College Sports Teams)

New York, NY

May 2025 - Present

- Selected as a lead representative for Columbia Women's Varsity Soccer
- Lead the strategy and execution of match events for the Columbia Women's soccer team
- Represent Columbia Women's Varsity Soccer at Team IMPACT National Conference

Make A Play Foundation Fellow

New York, NY

May 2025 - Present

- Selected for Make a Play finance fellowship focused on student athlete professional development
- Explore Fortune 500 career paths, network with industry leaders and compete in a case competitions

A Shot For Life Volunteer

Boston, MA

January 2024

- Selected for a charity soccer event which raised over \$80,000 for furthering cancer research
- Personally raised over \$1000 for the event

Margaret Fuller Neighborhood House Food Pantry

Cambridge, MA

November 2023 - March 2024

- Maintained a clean and organized pantry environment
- Assisted customers to ensure they received adequate goods

Athletic Team Captain, Buckingham Browne & Nichols Girls Varsity Soccer

Cambridge, MA

May - December 2024

- Elected Captain for the varsity soccer team during my senior year of high school
- Helped lead team to ISL Conference Championship
- Received ISL First Team All Conference honors

Independent School League (ISL) Changemakers Conference Representative

Milton, MA

November, 2023

- Selected to represent Buckingham Browne & Nichols high school at the conference focused on diversity, equity, and inclusion
- Facilitated conversations about identity and student leadership in sports

NON-TECHNICAL SKILLS & INTERESTS

- I am a member of Black Gen Capital where we learn about financial modeling, equity research, and investment strategies
- I love spending time outdoors with my dogs and family
- Working proficiency in Spanish
- I enjoy solving puzzles and competing in trivia competitions

SARA N. KHIRI

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EDUCATION

University of Pennsylvania – Philadelphia, PA

GPA: 3.3/4.0

B.A. in Political Science Economic | ACT/SAT: 1360

Anticipated Graduation: 2028

- Accomplishments: Penn Named Scholarship Receiver, John Thayer Scholarship Receiver
- Relevant Courses: Microeconomics, Macroeconomics, Business in the Global Political Environment

PROFESSIONAL EXPERIENCE

Hotel Noma Trademark Collection by Wyndham – *Maitre D'* | New Rochelle, NY

06/2021 – Present

- Directed front-of-house operations for high-profile events averaging 180 guests per shift, ensuring exceptional service for weddings, conferences, and private functions.
- Supervised and coordinated a team of 5 hosts and waitstaff to maintain smooth seating rotations and consistent guest engagement.
- Contributed to a 5-star experience by resolving issues quickly and receiving multiple guest commendations for professionalism and hospitality.

Jersey City The Little Gym – *Role* | Jersey City, NJ

04/2024 – 09/2024

- Facilitated birthday events and activity-based sessions for groups of up to 25 children, prioritizing safety, engagement, and physical development.
- Delivered energetic instruction tailored to different age groups while maintaining order and enthusiasm in a dynamic recreational environment.
- Communicated effectively with parents and colleagues to ensure events ran smoothly and reinforced the gym's positive reputation in the community.

Radisson Hotel New Rochelle – *Sales Manager Executive Assistant Internship* | New Rochelle, NY

05/2023 – 08/2023

- Coordinated 10+ client meetings and event briefings weekly, supporting the sales team with scheduling, presentation prep, and lead follow-ups.
- Managed confidential communications and logistics for two senior executives while streamlining internal operations and client communications.
- Assisted with proposals and follow-ups that contributed to measurable increases in group bookings and long-term client retention.

Radisson Hotel New Rochelle – *Front Desk Representative* | New Rochelle, NY

05/2021 – 08/2021

- Checked in and out an average of 100+ guests per shift using Opera PMS while handling guest inquiries and resolving concerns efficiently.
- Collaborated with housekeeping and management to expedite room readiness and ensure all guest preferences were met.
- Provided upsell recommendations for premium rooms and amenities, directly contributing to enhanced guest satisfaction and revenue growth.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Vista Equity Partners – “Victory Formation” Investments Fellow (Phase 1 & 2) | Remote

06/2025 – Present

- Ranked in top 1% of a highly competitive mock interview competition for high-achieving college athletes from top universities
- Selected as 1 of only 8 Scrum Masters to lead a team responsible for recommending a new software company to Vista Equity
- Managing team's sprint backlog, meticulously outlining deliverables for 5 phases (i.e., initiation, planning) with 10 tasks each, ensuring alignment across team as we work to deliver a final CIM + management presentation to Vista leadership in 6 weeks
- Individual tasks include/d: (1) hosting weekly team meetings; (2) performing due diligence on potential targets; (3) overseeing the creation of team's 3-statement model; (4) completing accounting coursework on Wall Street Prep; (5) developing value creation strategies for Vista; (6) preparing ~5 final outputs to deliver to Vista leadership (i.e., CIM, slide deck, 1-page fact sheet, impact statement)

West Philadelphia Tutoring Project – *Tutor* | Philadelphia, PA

01/2025 – Present

- Tutored a middle school student on the autism spectrum weekly, helping build vocabulary, reading comprehension, and confidence through individualized instruction.
- Created tailored lesson plans and interactive strategies that fostered engagement and measurable academic improvement over time.
- Advocated for inclusive learning environments while adapting tutoring methods to meet the specific needs of neurodiverse learners.

NCAA Division One – *Student-Athlete* | Philadelphia, PA

08/2024 – Present

- Committed 20+ hours per week to rigorous training, travel, and competition while maintaining full-time academic responsibilities at the University of Pennsylvania.
- Represented the university at Ivy League-level meets, consistently contributing to team scoring and school recognition.
- Cultivated discipline, resilience, and leadership through sport, supporting teammates and mentoring underclassmen in balancing athletics and academics.

Empowering the Next Gen – *Panel Host* | Remote

01/2025 – 01/2025

- Founded and moderated a 4-person college panel featuring students from Harvard, MIT, Johns Hopkins, and Penn to support college readiness for first-gen, low-income students.
- Managed outreach, logistics, and discussion topics, ensuring meaningful dialogue on financial aid, academic preparation, and student life.
- Delivered resources and mentorship to dozens of high school juniors, helping demystify the admissions process and inspire higher education access.

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Languages: Fluent in Moroccan Arabic, B2 French Proficiency, Time Management, Group Collaboration
- Programs: Division 1 Cross Country, Division 1 Track & Field, West Philadelphia Tutoring Project
- Interests: Investing, Running, Community Involvement, Creative Writing

SARA RIVAS

450 Jane Stanford Way Stanford CA 94305 | +1 541-480-0710 | sara28@stanford.edu

EDUCATION

Stanford University

Bachelor of Aerospace Engineering (Interest in Finance, Business Management)

GPA: 3.4

Relevant Coursework: Aeronautics and Astronautics, International Law, Physics, Calculus

Stanford, CA, US

June 2028

EXPERIENCE

Stanford Track and Field Team

Athlete

Stanford, CA, US

September 2024-present

- Embodied values of discipline, perseverance, and excellence during practice and competitions to achieve personal goals and long term improvement.
- Led and motivated teammates to achieve collective goals amidst chaotic competition environments, contributing to becoming one of the top 10 nationally ranked collegiate track and field teams.

Stanford Aeronautics and Astronautics Project

Aerospace Engineering Student

Stanford, CA, US

September 2024-October 2024

- Collaborated with and led a team to design and construct a functional glider, applying principles of aerodynamics and structural integrity; researched advancements in aeronautical technology to produce a glider with a range among the top 10% in the class.
- Conducted testing and optimization, improving flight performance by analyzing lift, drag, and stability metrics.

IVHQ Sea Turtle Conservation

International Volunteer

Bali, Indonesia

August 2024-September 2024

- Conducted care for endangered species, directly contributing to a 90% survival rate for baby turtles during their critical early months.
- Designed and led educational initiatives on sustainability to address environmental challenges, resulting in 20% less beach trash and improved local community awareness.

Dutch Bros Coffee

Barista

Bend, OR, US

September 2023-August 2024

- Fostered strong customer relationships through prioritizing personalized service, leading to improved retention.
- Mentored team members in resolving operational challenges, such as optimizing workflows and leading troubleshooting of technical issues, enhancing overall team efficiency.
- Coordinated team efforts to maintain quality and consistency during high-demand periods, increasing customer satisfaction estimate 30%.

Bend Parks & Recreation

Lifeguard

Bend, OR, US

May 2021-August 2023

- Monitored the safety of valued customers, utilizing quick problem-solving skills to address emergencies, resulting in 100% patron safety rates
- Led team members in safety drills and creating detailed incident reports during high-stress situations, improving systematic information documentation.

Youth Track Coach

Volunteer Mentor

Bend, OR, US

May 2021-June 2022

- Designed and led training programs for athletes, enhanced with technological data-driven feedback and analysis.

COMPUTER AND LANGUAGE SKILLS

Computer: Microsoft Office, CAD Programming: Onshape and Autodesk

Language: Spanish (Fluent), French (Comprehension)

SARAH Y. GU

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EDUCATION

Harvard University – Cambridge, MA

GPA: 4.0/4.0

B.S. in Computer Science and Applied Math | ACT/SAT: 1520

Anticipated Graduation: 2028

- Accomplishments: Pingry Cum Laude (top 10 in the grade), Pingry Junior Whitlock Prize for Math, Pingry Scholarship Award, AP Scholar with Distinction, National Merit Commended Scholar
- Relevant Courses: Linear Algebra and Proof-writing (Math 22a), Introduction to Computer Science (CS50)

PROFESSIONAL EXPERIENCE

Harvard Tech for Social Good – UI/UX Designer | Cambridge, MA

09/2024 – Present

- Created design for 8 sign-up and onboarding process pages for the CareerVillage Coach AI website
- Used Figma to create 7 wireframes 16 high-fidelity prototypes over four iterations of drafts for user-centered designs
- Conducted interviews to gain user research and feedback on design drafts, met with clients from CareerVillage to receive input on prototypes
- Improved user accessibility, engagement, and usability by 40%

Harvard Undergraduate Machine Intelligence Community – Veritas GPT Project Team Member | Cambridge, MA

09/2024 – Present

- Collaborate in a team of 6 to write 700 lines of code that web scrapes Harvard class information and requirements via Python coding
- Apply machine learning to create an app that generates course schedules tailored to people's majors and interests

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – MAP Phase 2 Fellow | Remote

02/2025 – Present

Selected Case Experience:

- **Delivering an agile transformation approach to introduce a more accessible housing system to the bank (ongoing)**
 - Collaborating with a team of high-performing athletes to introduce new processes that improve the housing experience for residents (i.e., enhanced service delivery) to create innovative pathways for upward mobility
 - Transforming our current state analysis into a final 2-page recommendation report to drive implementation of our strategy across the bank, communicating the value of our strategy through a pitch deck/final presentation
 - Creating a roadmap to visually represent the team's multi-year strategy to ~5 stakeholders at Wells Fargo, demonstrating my growing understanding of workforce development & homeownership pathways in 2 slides

Harvard Fencing Team / Medeo Fencing Club – Fencer for Team USA/Student-Athlete | Cambridge, MA / Bound Brook, NJ

01/2016 – Present

- Train 20-25 hours a week on footwork, technique, target work, and conditioning solo and with the team
- Ranked 8th in the world after 2024 season end; 1x gold, 1x silver, 1x bronze in U20 World Cups; placed 6th U16 individual, gold + bronze U20 team at World Championships; 3x USA Fencing World Team Junior and Cadet member
- Teach 20+ kids and teens 1.5-hour night classes at Medeo Fencing
- Demonstrate discipline, resilience, and adaptability in balancing academics and athletics

Pingry Asian Student Union – Co-leader | Basking Ridge, NJ

06/2023 – 08/2024

- Organized and led bi-monthly meetings to discuss race, news, and culture; hosted 2 assemblies to an audience of 1100 celebrating AAPI culture
- Directed and edited 10-minute-long video for AAPI month; led a team of 13 volunteers to film, cook, clean, and research
- Advocated and negotiated on behalf of students during administrative decisions regarding AAPI censorship in school-wide publications

Pingry Community Research – Head Layout Editor | Basking Ridge, NJ

09/2021 – 06/2024

- Led a team of 6 to create the publication layout using Adobe Indesign
- Taught 5 new editors how to use Adobe Indesign
- Delegated assignments to guarantee everyone had ~7 hours of work
- Spent 20 hours assembling and proofreading the complete draft before publication
- Spearheaded 2 ~40-page issues with ~45 journals and articles each

Pingry Record – Assistant Editor | Basking Ridge, NJ

04/2021 – 06/2024

- Collaborated with a team of ~15 to release bimonthly newspaper issues for an audience of 1100
- Wrote 2-3 300-500-word articles (op-eds and school news reports) per issue, conducted 1-3 interviews from diverse sources per article
- Proofread 7-12 articles per issue for grammatical, cogency, and logical flow
- Used Adobe Indesign to digitally format 2-3 newspaper pages for publication per issue
- Worked with strict deadlines, developed proficiency in working with diverse perspectives

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Technology, math, computer science

SARAH [C.] WANG

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EDUCATION

University of Pennsylvania, College of Arts and Sciences | *Candidate for Bachelor of Arts in Economics* **Philadelphia, PA**
The Wharton School: Minor in Urban Real Estate & Development *May 2028*

Cumulative GPA: 4.0/4.0

Relevant Coursework: Introductory Business Statistics, Intro to Microeconomics, Intro to Macroeconomics, Consumer Neuroscience, Business Ethics, Wharton Field Challenge, Writing Seminar, Globalization, Intro to Psychology

Selected Programs: Eastdil Real Estate Finance Selected Fellow, Vista Equity Partners MAP Private Equity Selected Fellow, BCG Bridge to Consulting Selected Fellow, Penn Athletics Wharton Leadership Academy Selected Fellow

PROFESSIONAL EXPERIENCE

Avondale Insurtech Ventures – *Venture Capital Intern* | Chicago, IL **May 2025 – Present**

- Evaluated early-stage startup for potential investment by analyzing pro-forma, pitch deck, and data room; authored full investment memo and due diligence summary
- Conducted financial and operational due diligence in support of merger transaction; designed Avondale's standardized due diligence process by conducting market research to create best practices document
- Built comprehensive investor database of 2,000+ investors for Avondale's upcoming fundraise, mapping Series A and strategic capital sources to support exit planning and portfolio scaling

LWS Group LLC – *Real Estate Associate* | Lake Forest, IL **Jun 2021 – Aug 2024**

- Identified 2 rental properties for acquisition through conducting financial analysis in Excel of projected cash flow, market research, and investment due diligence, resulting in ROE of 6.5% in 2024
- Reduced rental vacancies by 40% and saved \$15,000 in legal fees during COVID-19 by initiating innovative payment plans to increase tenant retention and prevent evictions
- Secured housing for single mother in 2023 and improved sustained cash flow by 30% by initiating a tenant support strategy and collaborating with survivor aid program

Wharton MUSE Finance – *Financial Analyst* | Philadelphia, PA **Sep 2024 – Present**

- Analyzed financial statements to assess company performance and identify key value drivers in case studies and pitch prep
- Collaborated with team to research and develop comprehensive stock pitch for pharmaceutical firm, evaluating financial performance through DCF analysis and assessing key market trends
- Engaged in intensive Excel training sessions focused on financial modeling, with emphasis on EBITDA, IRR, and cap rate

LEADERSHIP & EXTRACURRICULARS

Wharton Undergraduate Real Estate Club – *Head Photographer* | Philadelphia, PA **Sep 2024 – Present**

- Spearheaded branding of Penn's largest undergraduate real estate club (300+) by developing digital media and capturing high-quality content at 7+ events, engaging 1,000+ across all online platforms
- Directed, produced, and edited high-impact promotional video featured on website and all digital platforms, reaching 9,700+ student body

Wharton Asia Investments – *Real Estate Analyst* | Philadelphia, PA **Sep 2024 – Present**

- Conducted in-depth analyses of 6 real estate deals using Excel, ranging from city-level trends to individual property assessments
- Collaborated in weekly training sessions; built financial models in Excel, including free cash flow, buyout analysis, and real estate debt

The Wharton School – *Finance Mentor* | Philadelphia, PA **Jan 2025 – Present**

- Developed and facilitated interactive weekly finance lessons for 10+ high-school students per session, incorporating active listening and goal-setting to foster success
- Advised individual investment decisions on stocks, mutual funds, and ETFs while empowering personal and career goals

Education Consulting at Penn – *Consulting Analyst* | Philadelphia, PA **Jan 2025 – Present**

- Directed strategy for client Philly Book Bank by analyzing existing marketing content and competitors to create branding framework and develop strategic client-facing summary reports
- Initiated and managed 1st ECP Instagram account through content creation, boosting club visibility by 30 people

University of Pennsylvania – *Division 1 Student-Athlete* | Philadelphia, PA **Aug 2024 – Present**

- Dedicated 25+ hours/week to training, in addition to competition, weekly travel, and team meetings
- Selected by **Women's Athletic Association** to coordinate fundraising efforts for 459 female student-athletes on campus, reaching 2,000+ students and raising \$5,000+, while communicating cross-functionally across campus organizations

ADDITIONAL SKILLS & INTERESTS

Skills: Microsoft Office (Excel, Word, PowerPoint), Financial Analysis, Pro-Forma Financial Modeling, Market Research, Java

Interests: Chicago affordable housing research, behavioral economics, sustainable urbanization solutions, classical piano (10 yrs) & orchestral violin (6 yrs), aspiring impact investor, astronomy enthusiast, visited 20+ national parks

SYNA SONY

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EDUCATION

Cornell University – Ithaca, New York

B.A. in Industrial and Labor Relations

Anticipated Graduation: May 2028

- Accomplishments: Girl Scouts USA National Delegate, Varsity Track & Field Athlete, and Founder of Sustainability Initiative
- Relevant Courses: Psychology of Work, Labor History, Microeconomics, and Intro to Industrial Labor Relations

PROFESSIONAL EXPERIENCE

Girl Scouts of The USA – *National Delegate* | Orlando, Florida

03/2022 – Present

- Served Girl Scouts of Ohio's Heartland as a National Delegate at the 56th National Council session
- Resented to an audience of 1,200 delegates, addressing policies on diversity and discrimination affecting scouts nationwide
- Advocated for initiatives aimed at improving diversity, empowerment, and equality, resulting in increased awareness among delegates.

Fashion for Life – *Founder* | Dublin, Ohio

06/2023 – Present

- Advocating for sustainable fashion through teaching others upcycling techniques to 7 different organizations and clubs
- Organizing 5 clothing swap events and provided rental options for special occasions
- Sharing 50+ detailed tutorials and ways to upcycle clothing through social media and a website

Red Cross – *Blood Donor Ambassador* | Powell, Ohio

08/2022 – 08/2024

- Managed the hospitality experience by offering refreshments to donors, thanking them for their contribution, and alerting staff immediately if a donor showed signs of feeling unwell
- Greeted and assisted 200+ donors throughout the donation process, ensuring a smooth and positive experience.

Girl Scouts of Ohio's Heartland – *Board of Directors member* | Columbus, Ohio

06/2021 – 06/2023

- Participated in discussion and decision-making regarding matters of the council including budget
- Led youth member team planning for the Dream Big project, and older scout retention initiatives Interacted with a wide range of accomplished Board members
- Contributed to decision-making processes impacting over 29,000 Girl Scouts in the central Ohio region

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

02/2025 – Present

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The Cornell Traditional Fellowship – *Fellow* | Ithaca, New York

08/2024 – Present

- Selected as a top student to participate in an activity for outstanding commitment to community service and work
- Dedicating 100+ hours of service including community service and campus service, positively impacting local organizations + campus initiatives
- Engaging in leadership and service initiatives to improve the community and school environment

Cornell Varsity Track & Field – *Athlete* | Ithaca, New York

08/2024 – Present

- Dedicating 20 hours per week to improving athletic performance in high jump and representing Cornell University in Ivy League and NCAA competitions
- Placed third place in the 2024 Ohio State Meet in the high jump with an overall personal record of 5'8"
- Balancing rigorous academics with athletic commitments, showcasing strong time management and dedication

Cornell's The Wardrobe – *Operations member* | Ithaca, New York

09/2024 – Present

- Streamlining inventory management processes, ensuring an efficient and organized system to provide professional attire to students.
- Assisting in planning and executing events, promoting accessibility to career resources, and enhancing student engagement.
- Collaborating with team members to maintain operations and improve outreach efforts, fostering a supportive and inclusive environment.

Mock Trial – *Witness Captain and President* | Dublin, Ohio

10/2020 – 05/2024

- Led a team of 30 members in preparing and presenting legal cases, fostering skills in public speaking, critical thinking, and teamwork
- Competed in mock trials as a witness, facing district, regional, and state teams, enhancing trial performance and strategic thinking
- Won the Best Witness award – 2022, 2023, 2024

Girl Up Club – *President* | Dublin, Ohio

08/2022 – 05/2024

- Empowered young girls to fight for equality in their daily lives. Educated members on current global issues impacting women and led discussions on what we can do to help
- Planned and conducted an event with five different speakers surrounding mental health and strategies for fostering resistance
- Fostered a collaborative and inclusive environment, mentoring club members and encouraging active participation in leadership

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Social impact, politics, coaching, public speaking, traveling, biking, and crocheting

TAKUNDA MHETE

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EDUCATION

University of Pennsylvania – Philadelphia, PA

B.S.E. in Systems Engineering | Minor in Engineering Entrepreneurship and Mathematics

Graduation Year: 2028

- Accomplishments: NCAA Division I Student-Athlete (Penn Track & Field – Jumps) Cambridge Learner's Award for the highest-scoring IGCSE Design and Technology project in Zimbabwe.

PROFESSIONAL EXPERIENCE

Black Wharton Consulting – *Analyst* | Philadelphia, PA

August 2024 – Present

- Conducted in-depth financial analysis to identify and evaluate funding opportunities for The Tiny Farm Wagon, ensuring alignment with strategic growth goals.
- Developed a comprehensive grant research strategy to maximize funding potential, targeting grants in wellness and arts sectors to diversify client revenue.
- Analyzed and optimized for-profit offerings, designing a membership model that increased revenue by 15%, enhancing long-term financial stability.

St John's Preparatory School – *Track and Field Coach* | Harare, Zimbabwe

January 2024 – April 2024

- Trained and mentored 50 track and field athletes (ages 5 to 13), refining techniques and fostering teamwork, leading to an undefeated season with all meets won.
- Designed tailored conditioning programs, enhancing athlete endurance and speed, resulting in a 20% improvement in team performance metrics.

Zimbabwe National Track & Field Team – *Long and Triple Jumper* | Harare, Zimbabwe

January 2021 – Present

- Secured a Bronze medal in the Triple Jump at the African Junior Championships, earning international recognition in competitive athletics.
- Achieved Silver in the Triple Jump at the Southern African Regional Games, reinforcing competitive dominance at the regional level.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- **Leveraging an innovation mindset to design ~5 housing affordability solutions for the bank (ongoing)**
 - Working on a high-impact team of scholar-athletes with various core disciplines to support the build, launch, and delivery of our strategy that introduces innovative housing solutions to solve affordability challenges.
 - Established the strategic direction of our approach by leading and participating in weekly all-hands meetings, helping to guide the execution of our matrixed priorities and evaluate the tactical possibilities available to us.
 - Designed and delivered the executive summary to 5+ stakeholders at Wells Fargo through a 1-minute pitch that defined our: (1) offering, (2) audience, (3) problem, (4) key differentiator, and (5) defined market/value.

Society of African Internationals at Penn – *First Year Ambassador* | Philadelphia, PA

August 2024 – Present

- Co-founded *The Missing Piece*, an initiative providing tailored one-on-one talks and counseling to uplift the mental well-being of students adjusting to life far from home.
- Connected over 50 incoming freshmen with campus resources and peer mentors before their arrival, ensuring a smoother transition and reducing initial adjustment challenges.
- Designed and hosted mental health-focused events that fostered a stronger support network, increasing student engagement by 30% and improving overall resilience.

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning.

LEO and Interact – *President* | Marondera, Zimbabwe

November 2021 – November 2023

- Raised over \$7,000 through various fundraising events, benefiting local orphanages, elderly homes, and schools for students with disabilities. Funds were allocated toward essential needs like food, school fees, and utility bills.
- Led and organized regular outreach activities, including bi-weekly visits to an orphanage and elderly home, as well as weekly sessions with children with disabilities at Kukura NeShungu School, engaging them in games, conversations, and creative activities.

ADDITIONAL SKILLS

- Skills and Language(s): Proficient in soldering.
- Programs: Basic proficiency in Java and Visual Basic.
- Interests: Safari Trips, Vocal Performance, Hiking, Baking, Cooking, Creative Writing.

Tess Herrick

1510 Portola Ave, Palo Alto CA | 650-304-7164 | tessherr@stanford.edu

EDUCATION

Stanford University

B.S. in *Management Science and Engineering*; GPA: 3.8 / 4.0

Stanford, CA

Grad Year: 2028

- **Relevant Coursework:** *Math 51: Linear Algebra, Multivariable Calculus and Modern Applications, Econ 1: Principles of Economics, Econ 43: Introduction to Financial Decision-Making*

Crystal Springs Uplands School

High School Diploma; GPA: UW 3.96/ 4.0

Hillsborough, CA

Grad Year: 2024

- Activities: Crystal Investment Club, Women in Sports Club, Cooking for Causes Club president

PROFESSIONAL EXPERIENCE

LOVE Fund

Investment Research Intern

June 2025 – Present

- LOVE fund is a multi-strategy long / short hedge fund started by Chris Blair (formerly ran Morgan Stanley Technology Fund and Emerging Growth Funds)
- Leveraged AI models to analyze and identify high-potential consumer goods equities by evaluating fundamental and sentiment data.
- Regularly synthesized insights from investment bank calls and independently pitched top picks to my portfolio manager, contributing to data-driven idea generation and portfolio discussions.

Norcal Crew

Summer Coach

June 2024 - Present

- Coached 6-11th grade students on rowing technique.
- Ran safe and efficient practices on the water.
- Taught leadership, decision making under pressure and teamwork skills to aspiring coxswains.

LEADERSHIP & COMMUNITY DEVELOPMENT

Stanford University, NCAA Division I Coxswain for Women's Rowing Team

Varsity Athlete (NCAA Champion)

September 2024-Present

- Lead, motivate, and coordinate a team in high-pressure race environments.
- Make quick, strategic decisions to optimize performance and efficiency.
- Dedicate 20-30 hours per week to practice, travel, competition, and team meetings.
- Understand what it takes to win. Our team won the 2025 NCAA National Championship.

Make A Play Foundation x Vista Equity Partners

"Victory Formation" Alternative Investments Fellow (*Scrum Master*)

June 2025 - Present

- Team Captain (top 1% of 200+ athletes) – currently completing 8-week finance program with Vista Equity Partners; training in market analysis, valuation, and strategy with advanced coaching from Oliver Wyman consultants
- Selected to participate in a fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules + ~10 hours of instruction on behavioral, technical, and hybrid interview preparation.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.

Stanford Athletes in Finance

Club Member

January 2024-Present

- Participate in weekly meetings where members discuss finance related topics.

SKILLS & INTERESTS

- Certifications: Financial Markets (Yale University), Discounted Cash Flow Modeling (Coursera), Fundamentals of Investing (SoFi)
- Interests: Skiing, Hiking, Cooking, and Running

TINA SHE

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EDUCATION

- Amherst College** – Amherst, Massachusetts **GPA: 3.8/4.0**
B.A. in Mathematics & Economics Graduation Year: 2028
- Relevant Courses: Computer Science I, Economics, Intermediate Calculus, Stats Modelling
- Town Centre Private Schools** – Markham, ON, Canada **GPA: 4.0/4.0**
High School Diploma Graduation Year: 2024
- University of Waterloo Math Contests: Certificate Recipient for the Pascal, Fryer, CIMC, Cayley, Galois, CSMC

PROFESSIONAL EXPERIENCE

- TT Math School** – *Business Intern* | Markham, ON, Canada **07/2025 - 08/2025**
- Handled current and prospective clients' inquiries in person and via email; provide information about school operations, improve client satisfaction and create a welcoming experience for both students and parents
 - Supported daily operations by managing student information, registration payments, and database updates to ensure accurate and up-to-date student information and a smoother enrollment process
 - Collaborated with principal, teachers, and staff to coordinate attendance tracking and monitor supply inventory
- Whitchurch-Stouffville Public Library** – *Research Assistant* | Stouffville, ON, Canada **04/2023 – 07/2024**
- Contributed to weekly discussions and conducted research on critical social issues relevant to teenagers
 - Co-created a resource guide, providing an educational and informative tool for teen audiences; collaborated with a diverse team of students to lead the research and design process
- Tennis Clubs of Canada** – *Tennis Coach* | Toronto, ON, Canada **07/2022 – 10/2023**
- Mentored 30+ athletes (ages 8-14) in a high-performance summer camp
 - Collaborated with head coaches to design and lead skill-focused drills and match play sessions, promoting individual growth and developing a team environment

LEADERSHIP & COMMUNITY DEVELOPMENT

- Amherst College** – *Varsity Athlete on Women's Tennis Team* | Amherst, Massachusetts **09/2024 – Present**
- Committed 20+ hours weekly to practices, training, and competitions during the season while maintaining a full academic course load
 - Facilitated team-bonding activities outside of scheduled practices, increasing team camaraderie and collaboration
 - Led campus tours for prospective recruits, answering questions about academics, athletics, and campus life while strengthening communication and leadership skills as a representative of the team and college
- MAP x Bank of America** – *"Training Camp" Digital Operations Fellow (Phase 1 & 2)* | Remote **06/2025 – Present**
- Ranked in top 5% of a highly competitive mock interview competition for high-achieving college athletes from top universities
 - Collaborating with a dynamic team of 4 to scale the capabilities of BofA's AI-driven assistant, "Erica," by leveraging analytics and AI to personalize client experiences and improve operational efficiency across multiple verticals in under six weeks
 - Led team through the control phase by conducting a sprint planning meeting to establish clear OKRs, taking full ownership of creating 3-year budget + a multi-phase KPI system, allowing us to systematically articulate a shared vision & set practical goals
 - Individual tasks include/d: (1) routinely updating team's kanban board on AirTable; (2) creating 3-year budget; (3) developing KPI framework; (4) transforming bullets 2-3 into 2 slides; (5) co-designing 4 final outputs [i.e., slide deck, 1-page fact sheet]

ADDITIONAL SKILLS

- Skills and Language(s): Proficient in Office 365, Word, PowerPoint, Excel, OneNote, Google Suite, Zoom; Basic knowledge in Java, Adobe Lightroom, Photoshop
- Programs: FMC® Program Level 1 and Level 2 Certification from Adventis
- Interests: Photography, scrapbook journaling, poster design