
EDUCATION

Howard University – Washington, DC
B.A. in Finance | Minor in Sports Management

Expected Graduation: May 2027
GPA: 3.0/4.0

St Paul VI Catholic High School – Chantilly, Virginia
Accomplished honor roll student with a record of excellence. Successfully completed a rigorous curriculum comprising 12 college preparatory courses, encompassing Spanish and French languages, honors, dual enrollment, advanced placement, and business subjects.

Accomplishments:

Competitive Soccer

- Olympic Development Program - National Team
- St. Paul VI Catholic High School
 - Rewarded the best offensive player as well as the MVP
 - Selected for WCAC 1st team all-conference
 - Selected for the Washington Post All-Met 2nd team

Competitive Track & Field

- Mustangs Track and Field Club
 - 3rd in the 4x100 during the 2015 Junior Olympic Games
 - Competed 2018 AAU Junior Olympic Games
- St. Paul VI Catholic High School
 - 2022 VISAA championship: 1st in the 100m hurdles, 200m, 400m, long jump, and high jump
 - 2022 WCAC championships: 1st in high jump, 2nd in the 400m, 3rd in long jump, and 4th in the 100m hurdles

PROFESSIONAL EXPERIENCE

Lululemon – *Part-Time Educator* | McLean, Virginia **10/2024 – 01/2025**
• Served as an Educator at Lululemon, gaining hands-on customer-facing experience while strengthening communication skills, engaging with guests, identifying needs, and driving product recommendations to increase sales

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x DICK'S Sporting Goods – *“Summer D-League” Sales Enablement & Operations Fellow* | Remote **06/2025 – Present**
• Ranked in top 5% of a highly competitive mock interview competition for high-achieving college athletes from top universities
• Collaborating with a dynamic team of 5 to introduce 5+ business process changes to DSG's Sales Operations team in 6 weeks
• Led team through the control phase by conducting a sprint planning meeting to establish clear OKRs, taking full ownership of creating 3-year budget + a multi-phase KPI system, allowing us to systematically articulate a shared vision & set practical goals
• Individual tasks include/d: (1) routinely updating team's kanban board on AirTable; (2) creating 3-year budget; (3) developing KPI framework; (4) transforming bullets 2-3 into 2 slides; (5) co-designing 4 final outputs [i.e., slide deck, 1-page fact sheet]

MAP x DICK'S Sporting Goods – *“Summer D-League” Operations Fellow (Phase 1 & 2)* | Remote **06/2025 – Present**
• Collaborating with team of 5 to recommend business process changes to DICK'S leadership following the acquisition of Foot Locker, focusing on driving growth through distinctive store concepts + superior digital experiences that align with consumers
• Conducting a thorough evaluation and reengineering of outdated processes to unlock significant operational efficiencies, ultimately maximizing shareholder value + positioning DICK'S to effectively cater to consumers globally/expand market reach
• Developing a strategy to help deliver between \$100M-\$125M in cost synergies within the first full fiscal year post-acquisition, ensuring smooth integration of Foot Locker's operations with DICK'S current process, setting the stage for sustained growth

Grassroots Health – *Volunteer* | Washington, DC **03/2025 – 06/2025**
• Led sexual health education sessions for underprivileged middle schoolers, fostering awareness, promoting safety, and empowering informed decision-making through accessible, age-appropriate, culturally sensitive, and engaging instruction tailored to student needs

Virginia Valor FC – *Coach* | Chantilly, Virginia **06/2025 – 07/2025**
• Led soccer instruction at a youth summer camp for ages 8–12, focusing on fundamental skills, individualized feedback, teamwork, and sportsmanship in a fun, inclusive, and supportive environment

St. Paul VI Catholic High School – *Student Ambassador* | Chantilly, Virginia **08/2022 – 05/2023**
• Organized back-to-school nights at St. Paul VI Catholic High School, providing campus tours, hosting middle school students, and ensuring smooth, welcoming experiences for all attendees

Chantilly Youth Association – *Coach* | Fairfax, Virginia **12/2020 – 1/2021**
• Provided coaching and mentorship to eight-year-old girls, fostering skill development, teamwork, and confidence while creating a supportive environment to help them enhance their soccer abilities and overall athletic growth

St. Paul VI Catholic High School – *Camp Counselor* | Chantilly, Virginia **07/2019 – 07/2022**
• Assisted middle school to eighth-grade girls in developing soccer skills by providing guidance, encouragement, and structured training to improve their performance, confidence, and teamwork on and off the field

St. Paul VI Catholic High School – *Camp Counselor* | Chantilly, Virginia **01/2019 – 02/2019**
• Aided middle school students in developing basketball skills through personalized coaching, drills, and mentorship, fostering athletic growth, teamwork, and confidence in a supportive and engaging environment

ADDITIONAL SKILLS

- **Skills and Language(s):**
 - Agile Methodology, Project Management Professional (PMP) Training, Scrum
 - Beginners French
- **Programs:**
 - 2023-2024 21st Century Advantage Program member at Howard University
 - Grassroots Health
 - Howard University Women's Varsity Soccer Team

Alexa P. Dochat

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EDUCATION

University of Pennsylvania— Philadelphia, PA
B.A. in Communications | Graduation Year: 2027

GPA: 3.6/4.0

PROFESSIONAL EXPERIENCE

Town of Clifton Park Summer Camp – *Managing Counselor* | Clifton Park, NY **September 2023–Present**

- **Organize and supervise activities** for campers in grades K-6, ensuring safety and engagement to provide a positive camp experience and receive favorable feedback from parents and participants.
- **Manage check-in and check-out** processes for campers efficiently, maintaining accurate attendance records and ensuring smooth daily operations for a seamless camp experience.
- **Ensure camper safety** by enforcing rules and supervising activities, creating a secure environment that allows children to participate confidently and enjoyably.

Hayners Ice Cream and Country Store – *Server and Sales Associate* | Halfmoon, NY **August 2024–Present**

- **Welcome and Serve customers** promptly by preparing ice cream and food, maintaining cleanliness, and creating a friendly atmosphere to enhance customer satisfaction and encourage repeat business.
- **Collaborate with team members** to streamline service during busy hours, ensuring efficiency and minimizing wait times to improve the overall customer experience.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Kraft Heinz – “*Spring D-League*” *Management Trainee Fellow (Phase 1 & 2)* | Remote **March 2025 – Present**

- **Phase 1:** Selected to participate in an exclusive **3-week interview preparation** bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Kraft Heinz to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP’s leaderboard rankings
- **Phase 2:** Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to rebrand a U.S. HEINZ product (i.e., Bagel Bites, Capri Sun, Jell-O, Velveeta) + develop a full-cycle strategy to engage new customers with a limited edition release, drawing inspiration from the brand’s first Heinz mustard innovation in 10+ years

Young Quakers Community Athletics– *Coach* | Philadelphia, Pennsylvania **September 2023 – Present**

- **Mentor and coach** athletes in grades 4-8 by designing drills and warm-ups, ensuring safety and skill development to create a positive and supportive environment for young athletes.
- **Lead practice sessions** at West Philadelphia public schools, focusing on fitness and teamwork to enhance athletic growth and foster a sense of achievement among participants.
- **Manage athlete care and safety** by implementing safety protocols and monitoring activities, ensuring a secure and inclusive space for all participants during practices and events.

ADDITIONAL SKILLS

- Leadership/Interpersonal Skills
 - Involvement at Penn includes the Penn Athletics Wharton Leadership Academy, Women’s Athletic Association, the Student Athlete Wellness Committee, and the executive board for Quaker Notes a cappella. In high school, involvement included President of National Honor Society, 2x Track and Field Captain, President of Musical Company, Student Representative for the Counseling Advisory Committee and the Student Athletic Advisory Committee, among others.
- Strong Collaboration Skills
 - Current NCAA athlete and former three-season Varsity athlete in high school. Recognized for strong work ethic, being an outstanding teammate, and being coachable and receptive to instruction.

AMELIA N. KRISTEN

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EDUCATION

The University of Pennsylvania – Philadelphia, PA

GPA: 3.57/4.0

B.A. in Psychology | Minor in Consumer Marketing

Anticipated Graduation: 2027

- **Accomplishments:** Pentathlon School Record Holder, 4x Ivy League Track & Field Championship Medalist, 2024 Ivy League Team Champion, BC Academic Achievement Scholarship, 2023 Team Canada Track member.
- **Relevant Courses:** Marketing 101, Statistics 101, Critical Writing, Children and the Media, Brain and Behaviour, Psychology of Language, Acting 101.

PROFESSIONAL EXPERIENCE

LogicSync – Digital Marketing Executive | Philadelphia, PA

01/2025 – Present

- Developed digital marketing campaigns targeting over 200 venture capital firms, driving higher engagement and building relationships with C-suit decision makers.
- Led multi-channel outreach initiatives via email, LinkedIn, and blog content to enhance brand visibility, significantly expanding online presence.
- Streamlined onboarding for new hires and helped recruit talent that improved team efficiency and supported long-term growth.

Women's Athletic Association – Executive Board Member | Philadelphia, PA

08/2024 - Present

- Spearheaded social media campaigns featuring team spotlights and promotional graphics, increasing event attendance and athlete engagement among 450+ athletes across 16 varsity teams.
- Designed and led monthly initiatives focused on fostering community and strengthening bonds among female athletes including inter-squad mixers, wellness sessions, and leadership workshops.
- Organized cross-club events and fundraising collaborations with on- and off-campus organizations, creating opportunities for female leadership in athletics while fostering community-building and expanding member access to networking opportunities.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Kraft Heinz – “Spring D-League” Management Trainee Fellow (Phase 1 & 2) | Remote

03/2025 – Present

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Kraft Heinz to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top stop on MAP's leaderboard rankings
- Phase 2: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to rebrand a U.S. HEINZ product (i.e., Bagel Bites, Capri Sun, Jell-O, Velveeta) + develop a full-cycle strategy to engage new customers with a limited edition release, drawing inspiration from the brand's first Heinz mustard innovation in 10+ years

UPenn Varsity Track Team – Ivy League Collegiate Athlete | Philadelphia, PA

08/2023 – Present

- Trained and competed year-round as a heptathlete and 400m hurdler, dedicating over 25 hours weekly to rigorous practices, strength training, and national-level competitions.
- Contributed to Ivy League Championship victories by delivering high-performance results under pressure and consistently improving personal records.
- Supported team-building efforts by leading warmups, organizing bonding activities, and fostering a culture of unity and competitive grit.

Young Quakers Community Athletics – Program Mentor | Philadelphia, PA

09/2024 – Present

- Mentored 80+ elementary and middle school students by leading weekly track and field sessions that built confidence, athletic skills, and enthusiasm for sports.
- Designed and implemented structured programming, increasing participation, strengthening community ties, and fostering sustained engagement in physical activity.
- Provided one-on-one coaching to students who needed additional support, increasing growth and self-belief by the end of each session.

Penn Athletics Wharton Leadership Academy – Participant and Leader | Philadelphia, PA

10/2023 – Present

- Applied leadership principles like strategic thinking and emotional intelligence in over 15 workshops and meetings, enhancing teamwork, collaboration, and decision-making skills for athletic, academic, and professional settings.
- Engaged in structured team-building activities, learning effective leadership strategies and integrating followership skills to enhance communication, align team objectives, and foster a winning mindset.
- Led skill building sessions for new participants, sharing key leadership strategies and personal takeaways from the program to foster early engagement and confidence in the program.

Special Olympics – Program Volunteer | Vancouver, BC

08/2021 – 06/2023

- Volunteered weekly, supporting basketball, track, and special event programs supporting the inclusion of over 40 athletes per session.
- Led large groups of athletes through structured drills, competitive games, and social activities, improving social interaction and coordination amongst athletes.
- Created a fun, welcoming environment that empowered athletes with intellectual disabilities to participate in athletics with confidence and joy.

NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language(s):** Conversational French, Basic Malagasy
- **Programs:** Proficient in Microsoft Office Suite & Google Workspace
- **Interests:** Event Planning, Hiking, Photography, Making Smoothies

EDUCATION

Harvard University – Cambridge, Massachusetts

B.A. in Economics | Minor in History | ACT: 33

GPA: 3.6/4.0

Anticipated Graduation: May 2027

- Accomplishments: NCAA Division I Student-Athlete (Women's Volleyball); Harvard HAI Club (Private Equity), HFAC (Harvard Financial Analyst Club), Women in Law, Women in Business, USA National Volleyball Team (indoor and beach), Hispanic Scholarship Fund (HSF), National Honors Society, California Federation, Renaissance Club, Top Ranked Setter from 2020-2023
- Relevant Courses: Intermediate Microeconomics and Macroeconomics, ES-139, Stat 100, Corporate Finance
- Wall Street Prep Education by 2025: Accounting Crash Course, Investment Banking Interview Guide, Investment Banking Soft Skills

PROFESSIONAL EXPERIENCE

Make A Play Foundation (MAP) – *Undergraduate Fellow* | Remote – New York, NY

January 2024 – Present

- Selected to participate in an exclusive 2-part fellowship designed to prepare under-resourced college athletes for professional success at leading companies, receiving 20+ hours of interview preparation & participating in multiple case competitions with Fortune 50/100/500 companies.

Edge Case Capital Partners – *Associate* | Los Angeles (Remote)

January 2024 – Present

- Gained valuable experience in a venture capital environment while balancing the demands of being a student-athlete
- Successfully onboarded new associates, hosted weekly Zoom meetings, and maintained availability on Slack to address any questions.
- Appointed to this role due to demonstrated dedication and hard work throughout the first half of the internship

Selected Case Experience:

- **Executing a comprehensive valuation analysis of a new HVAC company to fit within Warburg Pincus's investment strategy (ongoing)**
 - o Selected to lead a small deal team tasked with recommending a new HVAC company to Warburg Pincus, responsible for managing 5+ process workstreams, ultimately approving our team's 3-statement model + presenting our final recommendation to senior leaders.
 - o Organizing ~2 team discussions per week to ensure 100% compliance with deadlines, developing a 2-page written project plan with SMART goals + a schedule of tasks/milestones for all five workstreams, ultimately ensuring we deliver a compelling final presentation
 - o Performing a strategic review of 5+ work streams (planning, execution, control, monitoring, closure), discovering essential insights on success probabilities in the HVAC industry, and swiftly locating and removing any errors comfortably ahead of the deadline(s)
 - o Applying the lessons learned from 20+ hours of accounting instruction on Wall Street Prep to oversee the construction of our income statement, balance sheet, and cash flow statement, sense checking each statement to ensure accuracy
- **Performed a competitive analysis on JMI's portfolio company 'Onboard' to understand the firm's artificial intelligence capabilities (closed)**
 - o Collaborated with a high-impact team to make a final recommendation to the Make-A-Play team on whether the organization should purchase and implement the "Onboard" software to enhance board efficiency.
 - o Conducted extensive five-week research to investigate and understand Onboard's sales process and then provided specific recommendations on improving it to JMI.
- **Delivered an investment thesis to Morgan Stanley's Fixed Income Team & Managing Director, Stephen Dance (closed)**
 - o Achieved role of "scrum master," given to 15 top performers from MAP's fellowship of 1,250+ high achieving college athletes, leading a team of 5 first-year athletes tasked with delivering an investment thesis to MS's Fixed Income team + Managing Director.
 - o Crafted a recommendation using a 60/40 split between equity + fixed income for the client's retirement portfolio with a total value of \$1M, managing 5+ work streams, including a PESTEL analysis.
- **Co-created an agile transformation approach to introduce a more accessible housing system to Wells Fargo (closed)**
 - o Collaborated with a team of high-performing athletes to introduce new processes that improve the housing experience for residents (i.e., enhanced service delivery) to create innovative pathways for upward mobility.
 - o Transformed the team's current state analysis into a final 2-page recommendation report to drive implementation of our strategy across the bank, communicating the value of our strategy approach through a pitch deck/final presentation.
 - o Created a roadmap to visually represent the team's multi-year strategy to ~ five stakeholders at Wells Fargo, demonstrating my growing understanding of workforce development & homeownership pathways in 2 slides.
- **Warburg Pincus** – *Incoming MAP Diamond League Investment Fellow* | Remote **September 2024 – Present**
 - o Selected as 1 of 50 second-year athletes to participate in a five-part fellowship designed to prepare URM athletes for careers in banking.
 - o Receive 20+ hours of virtual instruction in accounting, technical interview preparation, & industry-specific training for future banking roles.
 - o Complete the fellowship by advising Warburg on acquiring a small HVAC company with a team of 5 other athletes.

LEADERSHIP & COMMUNITY DEVELOPMENT

Harvard University Women's Volleyball – NCAA Division I Student-Athlete | Cambridge, MA

August 2023 – Present

- Assigned roles to first-year students by coordinating with captains, creating a spreadsheet to track tasks, and ensuring each person met tasks.
- Directed a club at my school, encouraging peers to volunteer with the association and participate in the annual volleyball event.
- Assisted with the "special games" event at my school, promoting inclusivity and community involvement.

Down Syndrome Association Club – Co-Founder of Club In High School | Mater Dei High School, CA

August 2020 – May 2023

- Directed by the club to volunteer at an annual volleyball event and the "special games" event at school.
- Increased support for those with Down syndrome and grew the foundation's volunteer base while developing leadership skills.
- Initiated a tradition of the volleyball team hosting or joining the Halloween event, leading to ongoing student volunteer participation.

A Place Called Home – Volunteer | Los Angeles, CA

April 2018 – June 2021

- Tutored and cooked for 300+ students over three years, supporting students in their education journey by aiding them in learning how to read and speak English, resulting in several students demonstrating significant improvements in literacy.

Mater Dei High School Varsity Volleyball – Captain | Orange County, CA

August 2019 – November 2022

- Oversaw first-year tasks by collaborating with other captains and coaches to assign roles to each first-year, discuss details of roles, and create a spreadsheet to ensure each person completed their tasks and fulfilled their role.
- Managed conflict within the team by analyzing scenarios and fostering a communicative environment, resulting in improved team camaraderie.

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Venture Capital, Painting, Reading Novels, Sports, Baking, Learning about old cars, Watching Formula 1, Indy 500, and Le Mann

BRAYDEN T. WALKER

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EDUCATION

Cornell University – Ithaca, NY
B.S. in Information Science | Minor in Finance

GPA: 3.4/4.0
Anticipated Graduation: May 2027

- Accomplishments: NCAA Division I Student-Athlete (Football)
- Relevant Courses: Microeconomics, Macroeconomics, Statistics
- Wall Street Prep Education by 2025: Accounting Crash Course, Investment Banking Interview Guide & Soft Skills

PROFESSIONAL EXPERIENCE

WConsulting Management – *Intern* | Boca Raton, FL

May 2024 – August 2024

- Evaluated potential investment proposals by developing cost v. profit analysis for professional athletes
- Conducted financial analyses providing feasibility for potential deal structures to support athletes with endorsement opportunities
- Developed websites, logos, and product mockups to obtain trademarking rights for high-profile athletes
- Researched and analyzed trends to assist athletes with maintaining consistent brand representation

Cryptocurrency Investment Group – *Staff & Facilitator* | Boca Raton, FL

December 2021 – May 2023

- Assisted in the contribution of members acquiring \$1,000,000+ in profit as a collective
- Created daily watchlists for upcoming investments (Cryptocurrencies, Non-fungible Tokens, etc.)
- Diagnosed issues with cryptocurrency-related applications such as wallet optimization and or cryptocurrency application issues, increasing my understanding of complex cryptocurrency-related business problems
- Researched and aggregated multiple blockchain opportunities

LEADERSHIP & COMMUNITY DEVELOPMENT

Cornell University NCAA Division 1 Football Team – *Student-Athlete* | Ithaca, NY

August 2023 – Present

- Managing time efficiently between a rigorous course schedule and 32 hours of football activities per week
- Developing myself as a player as well as a person by using constructive criticism from staff and teammates
- Gaining leadership skills by uniting with my diversified team to progress and succeed as one whole unit

Guggenheim Securities – *Investment Banking Sophomore Focus Program Participant*

February 2025 – February 2025

- Participated in a two-day series—including information sessions, educational panels, mentor pairing, and networking opportunities—designed to help participants learn more about a career in investment banking at Guggenheim
- Selected as one of only ~60 second-year undergraduates based on personal, academic, and professional leadership potential

Warburg Pincus Investment Banking Case Competition – *MAP Participant* | Remote
Selected Case Experience:

December 2024 – February 2025

- **Executing a comprehensive valuation analysis of a new HVAC company to fit within Warburg's investment strategy**
 - Collaborated with a small deal team of peers to advise Warburg Pincus on the potential acquisition of a new HVAC company, completing ~20% of the project by performing a comp + building team's income statement
 - Led the "planning phase" workstream, responsible for completing ~5 deliverables (i.e., due diligence for comparable companies, financial assumptions, income statement), sense checking each task to ensure accuracy
 - Performed a comparable company analysis against 3 similarly situated HVAC companies (Hudson Technologies [HDSN], Modine [MOD] and AAON), evaluating ~5 key metrics (i.e., business model, data availability, growth rate geography, size) to determine the enterprise value of our proposed company relative to other industry peers
 - Built my team's income statement in under 1 week, applying the lessons learned from ~5 hours of instruction on Wall Street Prep (Chapter 2: Income Statement) to track our company's revenue, expenses, gains, and losses

Kingdom Training – *Mentor & Counselor* | Fort Lauderdale, Florida

June 2021 – June 2023

- Coached kids-teens improving their athleticism as well as basketball skills to reach their goals
- Mentored youth groups to instill habits that will help them succeed on and off the court
- Educated young student-athletes on the importance & benefits of mental resilience along with the importance of academics in relation to athletics

ADDITIONAL SKILLS

- Skills and Language(s): Agile Project Management | Scrum Methodology | Tuckman's 5 Stages of Group Development
- Interests: Horology, Real Estate, Investing, Powerlifting, Selling watches and luxury goods

Cynthia Ming

(862)-902-9797 | mingcy@bc.edu

EDUCATION

BOSTON COLLEGE - Carroll School of Management

B.S. in Management, Concentration in Finance

Chestnut Hill, MA

Expected May 2027

- **GPA:** 3.6
- **Honors:** 2024 and 2025 ACC All-Academic Team, Bowman Scholar
- **Relevant Coursework:** Statistics with R, Financial Accounting, Fundamentals of Finance, Fundamentals of Marketing, Excel

WORK EXPERIENCE

Boston College Carroll School of Management

Undergraduate Marketing Research Assistant

Chestnut Hill, MA

January 2024 - Present

- Conducting research focused on developing a standardized sustainability metric for corporate reporting
- Draft and submit Institutional Review Board protocols for Boston College marketing department to ensure ethical compliance in studies
- Present findings and analysis to Boston College undergraduate student body and faculty to support research engagement

Colton Alexander

Asset Management & Deal Sourcing Extern

Boulder, CO

March 2024 – May 2024

- Identified and evaluated early-stage environmental firms for potential venture capital investment; presented recommendations to the Board of Directors
- Conducted market analysis to support funding decisions and assess long-term growth potential

Citi D1 Athlete Development Program

Program Scholar

Remote

May 2024 - August 2024

- Earned invitation to receive technical training, experience, exposure, and mentorship from the Citi Group within the financial services sector

LEADERSHIP EXPERIENCE

Boston College NCAA Division I Women's Fencing Team

Student-Athlete

Chestnut Hill, MA

Aug 2023 – Present

- Devote 30+ hours a week to: practice/training, individual and team meetings, academic tutoring, and travel
- Competing on the national, international, and NCAA tournament scale
- Played a key role in securing the program's first-ever ACC match victory
- Named USA Fencing All-American and selected to the All-Academic First Team for athletic and academic excellence

Jewels By C Jewelry Company

Founder, CEO

Warren, NJ

Oct 2020 – May 2023

- Launched and operated a successful Etsy-based jewelry business, managing all aspects from design and production to marketing and fulfillment
- Achieved over \$20,000 in annual revenue and fulfilled 1,000+ customer orders across all 50 U.S. states
- Drove brand growth through digital marketing, generating 5 million+ views across TikTok and Instagram to expand reach and engagement

MAP x DICK'S Sporting Goods

"Summer D-League" Operations Fellow (Phase 1&2)

Remote

June 2025 – Present

- Ranked in top 5% of a highly competitive fellowship for college athletes focused on professional development and interview preparation, advancing to the case competition round with DSG and representatives from its Mgmt. Trainee Team
- Collaborating with a dynamic team of 6 to rebrand DSG's legacy and integration with Foot Locker and develop a full-cycle strategy to engage new customers with a limited edition release by the end of 2026, drawing inspiration from recent brand activations
- Led the team through the planning phase by hosting a sprint planning meeting to establish clear OKRs, taking ownership of creating the strategic problem-solving framework and conducting in-depth competitor research to drive our strategy forward
- Individual tasks include/d: (1) routinely updating team's kanban board on AirTable; (2) creating problem-solving framework; (3) performing competitor research on 3 similarly situated brands; (5) transforming bullets 2-3 into 2 slides; (6) co-designing 4 final outputs [i.e., slide deck, 1-page fact sheet, impact statement] & delivering final presentation to DSG representatives

SKILLS, ACTIVITIES, & INTERESTS

- **Skills:** Mandarin, Spanish, English, Excel, Microsoft Office, R, Python
- **Activities:** Member of Boston College Investment Club, Women in Business, and Consulting Club
- **Interests:** film photography, Grey's Anatomy, chunky jewelry

EMMA E. REILLY

[LINKEDIN PROFILE](#) | (978) 494-2444 | eer2159@columbia.edu

EDUCATION

Columbia University - New York, NY

GPA: 3.7/4.0

B.A in Financial-Economics | Graduation Year: May 2027

- Honors: Dean's List status since September 2023 with current GPA of 3.7
- Relevant Courses: Principles of Economics, Intermediate Macroeconomics, Intermediate Microeconomics, Introduction to Econometrics, Calc-Based Introduction to Statistics, Calculus I, Calculus III, and The Science of Psychology

Andover High School - Andover, MA

August 2019 - May 2023

- Graduated with an unweighted GPA of 3.94 and weighted GPA of 4.52
- Received Certificate of Excellence in AP Environmental Science, Pre-Calculus, English, Statistics, and Digital Photography based on teacher recommendations
- Achieved AP test scores of 5 on Calculus AB and 4 on Environmental Science, English Language and Composition, and Psychology
- Recipient of the AP Scholar with Honor Award

PROFESSIONAL EXPERIENCE

M. Cohen Capital Inc. - *Investment Banking Advisory Intern* | Hybrid (New York, NY)

06/2025 - Present

- Conduct market research, prepare competitor analysis, and track key industry trends to support early-stage advisory projects
- Assist in the preparation of investor materials, including pitch decks, proposals, and internal updates
- Support financial analysis and organize due diligence materials across active deals
- Responsible for initial outreach to potential investors which include many Fortune 100 companies
- Create contact lists, summarize call notes, and maintain internal project tracking tools to ensure outreach goals are met

NorthEast Elite Field Hockey Club - *Head Coach* | Newburyport, MA

06/2022 - Present

- Responsible for communicating with players regarding rules, cancellations, and program policies
- Design and lead drills while providing individualized feedback to over 60 players per session
- Consistently ensure the safety of all players
- Solicit new players to join the program by creating engaging social media content

MAP X DICK'S Sporting Goods - *"Summer D-League" Operations Fellow (Phase 2)* | Remote

06/2025 - Present

- Ranked in top 1% of a highly competitive mock interview competition for high-achieving college athletes from top universities
- Selected as 1 of only 8 Scrum Masters to lead a team responsible for introducing 5+ business process changes to DSG's Sales Operations team after DSG's acquisition of Foot Locker, presenting final recommendation to DSG leaders in under 6 weeks
- Manage the team's sprint backlog, meticulously outlining deliverables for 5+ phases (i.e., initiation, planning, execution, control, monitoring, closure) with 10 tasks each, ensuring alignment across team as we work to deliver 4 final work outputs
- Individual tasks include/d: (1) hosting weekly team meetings; (2) creating project charter; (3) developing sprint goals for all 6 phases of the project; (4) liaising between team + DSG leaders; and (5) creating/managing team's kanban board on AirTable

Athletic Director Interview Committee - *Panel Member* | Andover, MA

March 2022

- One of two high school students (1600 person student body) requested by the Superintendent and Principal to assist in the interviewing process for a new Athletic Director at Andover High School
- Responsible for conducting in-person interviews and providing feedback on candidates to senior panel members to make certain that student needs and perspectives were reflected in the final hiring decision

LEADERSHIP & COMMUNITY DEVELOPMENT

Columbia University Women's Field Hockey - *NCAA Division 1 Athlete*

August 2023 - Present

- Voted team captain as a junior for the upcoming Fall 2025 season by teammates and coaches
- Commit over 25 hours per week through practices, games, lifts, film, and team meetings, contributing to the team's successful qualification for the Ivy League Tournament in 2024
- 2x National Field Hockey Coaches Association (NFHCA) National Academic Squad member

Columbia University Female Student Athlete Business and Investment Club

March 2025 - Present

- Selected as 1 of 8 female student-athletes for Columbia's inaugural Female Student Athlete Business and Investment Club; participated in weekly mentorship sessions with alumnus Mike Ching to explore finance, investing, and career development
- Gained hands-on experience using Microsoft forums such as Excel and PowerPoint
- Learned how to create company reports and valuations and evaluate company income statements

Andover High Field Hockey - *Team Captain*

August 2019 - November 2022

- Voted Team Captain 2021 and 2022, leading the team to two State Championships
- Cultivated a team atmosphere rooted in communication, work ethic, respect, and love for the game, contributing to a 66-4-5 record over four years
- 3x All-American, 2x New England Player of the Year, 2x Boston Globe Division 1 Player of the Year, 2x Conference MVP

MEGAN A. MANAJ

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EDUCATION

Washington University in St. Louis – St. Louis, MO

GPA: 3.1/4.0

B.A. in Political Science and Finance | ACT/: 31

Anticipated Graduation: 2027

- Accomplishments: Enterprise Holdings Scholar; WashU Named Scholar - John Schael Scholarship
- Relevant Courses: Macro/Microeconomics, Managerial Statistics, Intro Accounting, Management 101

PROFESSIONAL EXPERIENCE

Stifel Financial Corporation – *Compliance Intern* | St. Louis, MO

05/2025 – Present

- Divisions: Policy & Procedures, Branch Activities, and Surveillance Solutions
- Assist in ensuring regulatory compliance and supporting AML investigation processes
- Utilize platforms such as Global Relay, ProSurv, My Compliance Office, and SQL Management Studio to assist with regulatory surveillance, data queries, and internal investigations, ensuring adherence to FINRA and SEC compliance standards.

FreshPrints – *Campus Manager* | St. Louis, MO

05/2025 – Present

- Oversee the growth of Fresh Prints' presence on campus through strategic outreach to student organizations and Greek life
- Cultivate partnerships to enhance brand visibility and increase custom merchandise sales
- Manage end-to-end coordination of apparel orders, ensuring product quality and timely delivery
- Develop strong project management, communication, and client relationship skills through cross-campus collaboration

Kappa Delta Sorority – *Vice President of Finance* | St. Louis, MO

11/2024 – Present

- Led financial planning and budgeting for Kappa Delta, managing a \$80k budget across multiple accounts, overseeing expense tracking, and fundraising initiatives for organizations like Girl Scouts USA, MOEDA, and Prevent Child Abuse America
- Completed monthly financial reporting to ensure transparency and sustainability.
- Utilized BillHighway to manage chapter dues, streamline account tracking, and ensure accurate financial statements for effective decision-making.

Banana Republic – *Retail Sales Associate & Stylist* | St. Louis, MO

04/2023 – Present

- Collaborated with Team Members to achieve Daily/Monthly/Quarterly Sales Goals and surpass the Previous Year's Sales while fostering a positive, inclusive, and high quality work environment
- Demonstrated Exceptional Product Knowledge on a wide-variety of Women's & Men's Collections, providing Personalized Styling Recommendations for Customers and developed Client Relationships

LEADERSHIP & COMMUNITY DEVELOPMENT

WashU Advocates: Bear Caucus – *Student Representative* | St. Louis, MO

01/2025 – Present

- Chosen Student Representative for WashU in Jefferson City and St. Louis, meeting with state legislators and the Board of Alderman alongside the Office of Government and Community Relations staff, Chancellor Martin and former Build-A-Bear CEO Maxine Clark to advocate for the university's interests

Missouri YMCA Youth and Government – *74th Lewis Convention Youth Governor* | Jefferson City, MO

11/2019 – 11/2022

- Advocated for Civics Education Reform in Washington, D.C., meeting with Missouri Senators Roy Blunt and Josh Hawley. Contributed to the 321% increase in federal funding for Civics Education through the 2022 Federal Omnibus Spending Bill, securing \$20 million in funding for a national civics grant program.
- Official Student Representative of MO (Statewide/Nationally); served on the Conference Planning Committee and delivered impactful speeches to empower hundreds of student peers from across Missouri.
- Evaluated approximately 100 Mock Legislature Bills during 2022 Conference, exercising the authority to sign or veto, and providing detailed written explanations for all vetoes.

Lindbergh District | St. Louis, MO

08/2019 – 05/2023

- Honors: Brandeis University Book Award Recipient, STL County Outstanding Student Leader Program, St. Louis Chamber of Commerce Student of the Month, Crestwood-Sunset Hills Rotary Club Student of the Month
- Activities: Class President, Student Council, Missouri YMCA Youth and Government, Varsity Volleyball, Lindbergh Schools Foundation Junior Board, Lindbergh Schools Board of Education: Finance Advisory Committee, Superintendent's Student Advisory Council, National Honors Society, Rho Kappa (National Social Studies Honors Society), Lunch Buddies Chair, Interact Club

NON-TECHNICAL SKILLS & INTERESTS

- Skills: Leadership & Team Management; Strategic Planning & Budgeting; Legislative Advocacy; Sales Communication
- Language(s): Albanian (Bilingual), German (Beginner)
- Programs: Global Relay; ProSurv; My Compliance Office; SQL Management Studio; BillHighway; Microsoft Office Suite; Google Workspace; Tableau; POS & Retail Systems; Canva
- Interests: Travel, Sports, Public Policy, Stock Market Research, Philanthropy/Volunteer Work, TV Sitcoms

NATE MORRISON

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EDUCATION

WASHINGTON UNIVERSITY IN SAINT LOUIS, OLIN BUSINESS SCHOOL | St. Louis, MO

May 2027

Bachelor of Science in Business Administration

Major in Organizational & Strategic Management, 2nd Major in Entrepreneurship | GPA 3.4

HILLSBORO HIGH SCHOOL | Nashville, TN

May 2023

High School Diploma

- GPA 3.95/4.0 (unweighted), 4.67/4.0 (weighted)
- International Baccalaureate Diploma Program, Honors Distinction, IB Student Advisory Board (Jr, Sr)

EXPERIENCE

Intern Analyst | Nashville, TN

May 2025-August 2025

W. Capra Consulting

- Collaborated within teams to help evaluate client needs and recommend improvements using industry best practices
- Assisted in the preparation of client proposals, data visualization, and internal knowledge management initiatives

TSAA Certified Soccer Referee | Nashville, TN

August 2018-November 2024

U.S. Soccer Federation

- Officiated soccer matches for various levels, ensuring compliance with game rules and safety protocols
- Collaborated with coaches and players to maintain fair play, resolving on-field disputes and managing game documentation

TEELINE CURLING | Nashville, TN

May 2024-August 2024

Front Desk, Social Media, Bowling Mechanic

- Assisted in coordinating league events and tournaments, ensuring smooth operations and a positive experience for participants
- Fixed and maintained bowling and patio areas; helped film and assist with social media operations

PERSONAL TRAINER | Nashville, TN

August 2020-May 2023

Coach and Mentor

- Managed lesson reservations and payments for 3-5 athletes per month throughout high school
- Provided activity advice and motivation for clients

ACTIVITIES

WASHINGTON UNIVERSITY VARSITY MEN'S SOCCER

August 2023-August 2025

Active Member

- Played as an active member of the varsity soccer team, contributing to team success through athletic performance and collaboration.
- Attended team strategy meetings, focusing on game planning and skill development, which helped improve overall team performance

WASHU BLACK LETTERWINNING ATHLETE COALITION (WUBLAC)

August 2023-Present

Active Member

- Led outreach initiatives to support athlete development and foster community engagement through education and health-focused events
- Attended community outreach and athlete events cultivating relationships on and around campus

NATIONAL HONORS SOCIETY

August 2019-May 2023

Member (Fr, So, Jr, Sr), Treasurer (Jr, Sr)

- Conducted mock interviews and career workshops to learn professional and interpersonal skills
- Demonstrated sustainability efforts through educating my peers about excessive waste in our local community

SKILLS & INTERESTS

- Technical Skills: Microsoft Suite, Tableau, Technical Troubleshooting, Basic Python
- Interests: Consulting, Analytics, AI Functions & Operations, Sports Management
- Volunteering: Special Olympics Coaching, Habitat for Humanity, Second Harvest Food bank

TRISTAN A. WHITFIELD

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EDUCATION

Princeton University – Princeton, NJ
B.A. in Economics | Minor in Finance

GPA: 3.2/4.0

Graduation Year: Spring 2027

- Accomplishments: NCAA D1 Student-Athlete (Volleyball), EIVA Freshman of the Year (2024), Volleyball Recruiter All-American (2022, 2023), Convocation Opening Speaker (2023), Varsity Athletic Academic Award (2019, 2020)
- Relevant Courses: Macroeconomics, Statistics, Microeconomics, Plastic Sustainability
- Wall Street Prep Education by 2025: Accounting Crash Course, Investment Banking Interview Guide & Soft Skills

PROFESSIONAL EXPERIENCE

Hope Academy – *Media Content Creation Intern* | Virginia Beach, VA

May 2024 – August 2024

- Created, edited, and published content that captured the vibrant activities at Hope Academy and the spiritual engagement at Hope Lutheran Church.
- Enhanced knowledge on digital communication, which manifested in the development of a new website for the church.

Tristan's Lawn Care – *Founder, CEO* | Virginia Beach, VA

March 2020 – August 2023

- Founded the company during the early stages of the global pandemic, training and contracting out several additional employees grossing over \$25,000 during operation.
- Developed specialized knowledge on how to scale a business, manage a team, and develop relationships with clients leading to annual raises from many clients.

Hope Lutheran Church – *Production Team Lead* | Virginia Beach, VA

March 2020 – June 2021

- Led a multi-faceted team before, during, and after the global pandemic, producing weekly church services and other video content, effectively balancing the need to optimize team production with an unpaid volunteer-based workforce
- Identified and trained new, and oftentimes inexperienced, volunteers in the technical arts, balancing personalities to lead a multi-generational team.

LEADERSHIP & COMMUNITY DEVELOPMENT

Warburg Pincus Investment Banking Case Competition – *MAP Participant* | Remote

December 2024 – Present

Selected Case Experience:

- Executing a comprehensive valuation analysis of a new HVAC company to fit within Warburg's investment strategy
 - Advising Warburg on the potential acquisition of an HVAC company, approving the design of a 3-Statement Model used to forecast my team's income statement, balance sheet & cash flow statement for up to 5 years.
 - Collaborating with a high-impact team of 5 pre-professionals to produce a comparable company analysis, DCF sense check & 5 financial assumptions to forecast key business drivers that will impact our financials.
 - Submitting a final pitchbook + single master document (CIM) outlining the materials produced by the project, formally closing the project & transferring all materials/solutions to Warburg's Human Capital Team.

Princeton Volleyball – *Team Captain* | Princeton, NJ

September 2023 – Present

- Currently a recruited member of the Princeton Men's Volleyball team balancing a rigorous academic schedule with over twenty hours of weekly volleyball commitments.
- Named as a captain for the 2024-2025 season, the first sophomore to receive this distinction in recent program history.
- Day to day responsibilities include: being an intermediary between the coaching staff and players, uniting these two groups under the same goal and leading them in the direction to achieve that goal.

USA Volleyball National Team – *Team Member* | Colorado Springs, CO

March 2022 – Present

- Participated on the u19 National Team for two years winning a gold medal and leading the United States to a first ever top four finish at the World Championships.
- Trained with the u21 national team during the summer of 2024, gaining valuable experience around competing at the highest level.

Student Leadership Workforce Council – *Consultant* | Virginia Beach, VA

February 2022 – March 2022

- Recruited by City Government to consult with officials on how to attract more young people to live in their cost prohibitive municipality.
- Brainstormed and presented ideas to city government revolving around affordable housing, tax incentives, and increasing community services for young adults alongside a group of other high achieving students.

ADDITIONAL SKILLS

- Skills and Language(s): English (Native fluency), Spanish (Basic conversational proficiency)
- Programs: Google Suite (Advanced), Microsoft Office (Intermediate), Adobe Creative Cloud (Proficient)
- Interests: Healthcare, Optimization, Operational efficiency, Investments, and Sustainability