

ALLIE Y. KIM

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EDUCATION

Carnegie Mellon University – Pittsburgh, PA

B.A. in Statistics and Machine Learning | Minor in Business Analytics and Optimization

Anticipated Graduation: 2028

Accomplishments:

- *Dean's List High Honors*: Recognized as top of class for strong academic performance and excelling in relevant coursework
- *NCWIT Award for Aspirations in Computing*: Honorable mention for passionately pursuing the field of technology and computing evaluated through leadership experience, computing-related activities, and aspirations for future innovations

Relevant Courses:

- 15-112 Fundamentals of Programming and Computer Science, 73-102 Principles of Microeconomics, 36-235 Probability and Statistical Inference, 67-262 Database Design and Development, 70-122 Introduction to Accounting

PROFESSIONAL EXPERIENCE

Social Cipher Gaming - Capstone Researcher/Intern | Los Angeles, CA

Aug 2023 - May 2024

- Collaborated with industry professionals further developing a game helping neurodivergent youth navigate social spaces
- Organized weekly meetings with the Neurodivergent club and issued an anonymous survey to collect data on the neurodivergent experience learning in classrooms and interacting with others in public, gathering 60+ responses
- Calculated total costs of hiring voice actors after proofreading script and tested beta game versions to fix bugs in program

FIRST Robotics - Engineer/Coder/Outreach (Team 3256 Marlbots) | Los Angeles, CA

Aug 2020 - June 2024

- Utilized Tensorflow to create a new object detecting model to complete a randomized game task and incorporated a PID algorithm to efficiently control a 360-spinning turret when locating an unstable pole during the autonomous phase
- Connected with local elementary schools to encourage excitement in robotics, by creating engineering lessons and designing game tasks for FLL (First Lego League) for 20+ children from low-income families and 10+ deaf students

Project Invent - Competitor (Team KOA bra) | Los Angeles, CA

Aug 2023 - May 2024

- Teamed up with 3 high-achieving students to collaborate with a community partner, devising a tangible solution to a problem they faced in their daily life by scheduling weekly meetings with our partner and understanding their personal needs
- Invented the KOA Bra, an electronic safety sports bra inconspicuously designed for off-trail female runners by calling local police through the press of a button and providing their location through GPS coordinate data calculated by Arduino code
- Showcased innovative problem solving process at Demo Day to 20+ students from various school across Southern California and pitched the final product to 5 technology company executives for future investments in product development and funding

LEADERSHIP & COMMUNITY DEVELOPMENT

Carnegie Mellon Swim Team - Division III Student-Athlete | Pittsburgh PA

Aug 2024 - Present

- Nominated by head coach as 1 out of 6 individuals for a student-athlete mentorship program with successful alumni after considering leadership potential and outstanding dedication throughout the seasons out of a team of 82 swimmers
- Successfully balanced a full academic workload and a rigorous 30+ hour per week commitment, demonstrating exceptional time management and organizational skills, leading to exceptional student-athlete recognition

POCO - Power of Choosing Out - Founder/Alumni Volunteer | Los Angeles, CA

July 2022 - Present

- Educated youth around greater Los Angeles on the consequences of substance abuse at local churches, middle schools, and high schools by delivering presentations, gathering 100+ pledges from students to spread educational awareness on drugs
- Partnered with drug and alcohol rehabilitation centers to organize service events such as painting inspirational murals, serving healthy lunches, and providing diabetes checks and vaccine shots for individuals unable to afford health insurance
- Raised \$500+ from flea markets to purchase Narcan Nasal Spray for every POCO member, with price discounted thanks to the approval of the director of community health solutions in Los Angeles for our efforts in substance abuse education

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Data Analysis, Leadership, Problem Solving, Team Player, Korean (Fluent)
- Programs: Python, RStudio, Excel
- Interests: Swimming, Outdoor Exploration, Community Volunteering, Statistics, Music, and Design

ANA LUCIA TREVINO

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EDUCATION

Boston College Carroll School of Management Chestnut Hill, MA
Bachelor of Science in Management, Concentration in Finance May 2028
GPA: 3.71

American School Foundation of Monterrey Santa Catarina, Mexico
GPA: 3.95 June 2024

AP Calculus AB: 5, AP Macro: 5, AP Micro: 4, AP Language and Composition: 4
AP Scholar with Honor, Presidential Honor Roll 9th-12th, Subject Awards in Accounting and World Religions

EXPERIENCE & ACTIVITIES

Boston College Division 1 Women's Golf Team Chestnut Hill, MA
Student Athlete August 2024 – Present

- Dedicate 30+ hours weekly to training and competition, participating in a rigorous practice schedule six days a week, including team lifts three times a week.
- Effectively using time management skills to balance academic and athletic commitments, ensuring weekly coursework and responsibilities are completed.
- Promote team spirit and unity by participating in team activities and volunteering within the local community, strengthening team bonds and contributing positively to the local area
- Awarded the Geraldine F. Lyon Endowed Scholarship Fund

Mexican Federation Junior Golf Team Mexico
Women's Junior National Player 2023 – 2024

- Represented the Mexican Golf Federation at international events, including Girls Junior Americas Cup and World Junior Girls Golf Championship.
- Actively participated in national team practices, enhancing team dynamics and contributing to strategic planning and execution. Gained valuable insights and skills training alongside top Mexican athletes.

Techo Monterrey, Mexico
Volunteer 2021– 2023

- Led fundraising initiatives that gathered significant resources to construct homes for underprivileged families.
- Built homes for the community of Victora de Guadalupe while engaging with beneficiary families, fostering community relationships and gaining insights into their specific needs and aspirations.

Uniendo Corazones Monterrey, Mexico
Finance Group 2021 – 2022

- Organized successful fundraising campaigns for Uniendo Corazones, a charity dedicated to helping children with cancer, raising over 35,000 Mexican pesos through two major raffles. Using strong organization and financial management skills.
- Secured sponsorships and donations from local businesses, enhancing community involvement and gathering local support for social causes.

SKILLS & INTERESTS

- Technical: Microsoft Excel, Word, PowerPoint, R Studio
- Language: Fluent in Spanish and English
- Interests: Fitness and health, pilates, visiting Antarctica, Pittsburgh Steelers
- Connected Leadership Course

Angelina M. Sanna

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EDUCATION

Carnegie Mellon University – Pittsburgh, Pennsylvania

GPA: 3.1/4.0

B.S. in Computer Science | Minor in Artificial Intelligence | ACT/SAT: 33/ 1490 Graduation Year: 2028

- Relevant Coursework: Principles of Imperative Computations, Matrices, and Linear Algorithms, Mathematical Foundations in CS, Introduction to Computer Systems, Calculus in 3D.
- Additional Coursework: Artificial Neural Networks and Deep Learning course through DIS in Copenhagen, Denmark, with workshops led by global AI experts and a team-based coding project. Intro to Coding and Computational Thinking at the University of Michigan, which taught basic and advanced Python functions, conditional flows, and loops.

PROJECTS

Plant Disease Classification – *Python & Keras*

07/2025

- Collaborated in a team of three to classify plant diseases using CNNs and transfer learning, optimizing performance through data augmentation and publishing findings in a technical article.

Concurrent Web Proxy Server – *C*

05/2025

- Built a multithreaded HTTP/1.0 proxy server that parsed client requests, forwarded them to web servers, and relayed responses, enabling simultaneous client connections for improved efficiency.

Dynamic Memory Allocator – *C*

03/2025

- Designed a custom dynamic memory allocator supporting malloc, free, realloc, and calloc, with refined block sizing and free list strategies to enhance throughput and memory efficiency.

COVM: Virtual Machine Implementation – *C*

11/2024

- Programmed a virtual machine to execute C0 bytecode on a stack-based architecture, supporting dynamic heap allocation and enforcing runtime safety through error handling of null dereferences and division by zero.

PROFESSIONAL EXPERIENCE

University of Michigan – *Machine Learning Intern* | Ann Arbor, Michigan

05/2025 – 07/2025

- Led training of machine learning models on 3D craniofacial measurement data as part of a research team focused on dental asymmetry classification, improving model performance through feature engineering and data refinement.
- Presented technical findings to dental clinicians, explaining model architecture for interdisciplinary audiences, contributing to broader understanding and visibility of the project across clinical and technical domains.

Carnegie Mellon University – *Tartan Ambassador* | Pittsburgh, Pennsylvania

01/2025 – 05/2025

- Represented CMU at campus tours and virtual events, sharing student experiences to create an inclusive environment and support prospective students in their transition to university life.

LEADERSHIP & COMMUNITY DEVELOPMENT

Carnegie Mellon Varsity Swimming and Diving – *Team Member* | Pittsburgh, Pennsylvania

08/2024 – Present

- Competed as a member of CMU's NCAA Division III varsity swim team, qualifying for Conference and Travel Teams while managing an 18-hour weekly training schedule alongside rigorous academic responsibilities.

Alpha Phi Sorority – *Director of Continuous Open Bidding* | Pittsburgh, Pennsylvania

09/2024 – Present

- Directed recruitment efforts for Alpha Phi, organizing chapter outreach and contributing to philanthropic events supporting women's heart health, including leading CMU Carnival booth planning and construction.

Association of Latino Professionals For America – *Member* | Pittsburgh, Pennsylvania

07/2025 – Present

- Took part in a supportive community for Latino students at CMU by organizing peer-driven initiatives and attending leadership conferences to encourage growth, connection, and professional development.

Girls Who Code – *Member* | Pittsburgh, Pennsylvania

07/2025 – Present

- Contributed to GWC CMU's mission to close the gender gap in tech by fostering an inclusive space and teaching young women coding skills to build confidence in STEM.

ADDITIONAL SKILLS

- Software Languages: C, Java, Python
- Technologies: LaTeX, Processing, VSCode, Jupyter Notebook, Kaggle Notebook, Pytorch, Keras
- Languages: English (Native), Portuguese (Fluent - Speak, Read), Spanish (Advanced - Speak, Read)

COLLIN MOORE

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PROFESSIONAL SUMMARY

Analytical and driven Cognitive Science student at Columbia University with experience in market research, pricing strategy, and consumer insights. Delivered actionable data-driven recommendations for an international brand, contributing to strategic decisions on product expansion. Proven leadership as a D1 NCAA athlete with a consistent track record of balancing high performance, discipline, and collaboration.

EDUCATION

Columbia University - Columbia College

New York, NY

Bachelor of Arts in Cognitive Science, with a specialization in Neuroeconomics

Expected Graduation May 2028

Relevant Coursework: Principles of Economics, Intro to Cognitive Science, Statistical Reasoning, Calculus 1 and 3,

GPA 3.81

WORK EXPERIENCE

Strategy & Market Research intern - Discipline LLC Internship

Bend, OR

- Conducted pricing and competitive analyses across global markets to support product strategy and market entry decisions. Summer 2025
- Presented SEO and search trend reports that informed new brand positioning and social media targeting.
- Synthesized findings into actionable reports for executive decision-makers and cross-functional partners.

Demolition Crew Member - Walker Engineering

Bend, OR

- Assisted in demolishing structures, ensuring compliance with safety protocols and procedures Summer 2024
- Performed exterior landscaping duties, as well as clearing debris efficiently to prepare the site for renovation

Greenskeeper - Tetherow Golf Course

Bend, OR

- Maintained course aesthetics for 200+ daily guests, contributing to high guest satisfaction scores. Summer 2023
- Completed early-morning course prep shifts with consistent punctuality and precision, reinforcing operational readiness for daily openings.
- Collaborated with 10+ team members to complete daily course preparation tasks under tight timelines, ensuring seamless operations for high-volume tee times.

LEADERSHIP EXPERIENCE

Columbia University, NCAA Division I Varsity Track Athlete

New York, NY

High Jumper

September 2024 – Present

- Placed 5th at Ivy League Championships; balance 30+ hours/ week of training with a 3.81 GPA
- Recognized for teamwork, resilience, and competitive excellence under pressure.

Summit High School Basketball Team

Bend, OR

Basketball Team Captain

2023-2024

- Led team to Oregon State Championship; selected First Team All-League and All-State Tournament.
- Organized practices and pre-season planning to build a high-performance culture.

SKILLS AND INTERESTS

- Business & Strategy:** Market research, pricing strategy, financial modeling (learning), consumer insights
- Time Management:** Proven ability to balance academic, athletic and work commitments
- Tools:** Excel (basic to intermediate; currently building skills in formulas, charts, and analysis), PowerPoint, Google Sheets, Keyword Planner, basic SEO
- Soft Skills:** Leadership, time management, communication, collaboration, problem-solving

HONORS

- Columbia University Dean's List (2024 - Present)
- Ivy League Track & Field Championships - 5th place
- Oregon State HS High Jump Champion (2022, 2024)
- Oregon State HS Basketball Champion (2024)
- Oregon State HS Football State Champion (2022)

HARRISON P. STROM

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EDUCATION

Harvard University – Division I Student Athlete – San Diego, CA

GPA: 3.376/4.0

B.A. in Economics | Minor in History | ACT/SAT: 29

Anticipated Graduation: 2028

- Accomplishments: 2024 Baker High School Nationals Champion, 2025 College Team Race Nationals Champion, Nick Scandone Sportsmanship Winner, and Nominated for NEISA Sailing Rookie of the Year
- Relevant Courses: Macroeconomics, microeconomics, and expository writing

PROFESSIONAL EXPERIENCE

Strom Commercial – *Intern* | San Diego, CA

06/2025 – Present

- Inputted and organized dozens of commercial property stacking plans into Salesforce, improving accessibility and operational efficiency for company records.
- Compiled and maintained data supporting property analysis and transactions, enabling brokers to make informed strategic decisions.
- Streamlined information management systems, improving workflow productivity and client service delivery.

San Diego Yacht Club – *Sailing Instructor* | San Diego, CA

05/2020 – Present

- Taught sailors of all ages and skill levels, adapting lesson plans to accommodate varied learning styles and abilities.
- Coached competitive sailors in tactical race strategies, physical preparation, and boat handling, driving measurable performance improvements.
- Fostered athlete motivation and confidence, resulting in successful competition at top national levels.

LEADERSHIP & COMMUNITY DEVELOPMENT

Harvard Varsity Sailing Team – *Freshman Captain* | Cambridge, MA

01/2025 – Present

- Coordinate recruitment visits for prospective athletes and mentor first-year team members.
- Supported freshmen in managing collegiate sailing commitments and academic priorities.
- Contribute 30+ hours per week to training, conditioning, traveling, and competition at national-level regattas.

NEISA College Sailing Association – *Vice President* | Cambridge, MA

01/2025 – Present

- Participate in board governance, voting on regional policies and representing NEISA at national sailing conferences.
- Assume presidential responsibilities when necessary, overseeing meetings and facilitating decision-making.
- Contribute to strategic planning for collegiate sailing competitions across the Northeast.

Teen Volunteers in Action – *Philanthropic Board* | San Diego, CA

08/2018 – 06/2024

- Collaborated with 40+ nonprofit organizations to deliver community service projects benefiting the greater San Diego area.
- Served on the Philanthropic Board, engaging and mentoring younger members to sustain active participation.
- Completed 30+ hours annually of volunteer service, developing leadership and organizational skills.

San Diego Yacht Club – *Junior Commodore/Member* | San Diego, CA

08/2021 – 08/2022

- Led monthly youth sailing meetings, coordinating fundraising events and regatta promotions.
- Developed initiatives to expand youth participation and strengthen community support for competitive sailing.
- Directed philanthropic activities benefiting the San Diego sailing community.

Point Loma Sailing Team – *Team Captain* | San Diego, CA

08/2020 – 05/2024

- Guided team logistics, strategy, and training, culminating in a 2024 Baker Team Race National Championship.
- Organized fundraising, team debriefs, and mentorship programs to foster a competitive and connected environment.
- Acted as a role model and leader, supporting younger sailors' development on and off the water.

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Salesforce stacking plan and excel proforma real-estate modeling
- Interests: Sailboat racing, surfing, playing guitar, repairing boats, and running

IFE OLUBORODE
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Princeton, NJ, 08544
Phone: 860-797-

EDUCATION

Princeton University

Bachelor of Science and Engineering in Computer Science & Neuroscience

Princeton, NJ

August 2024-present

- Relevant Coursework: Computer Science: An Interdisciplinary Approach, Linear Algebra, Introduction to Cognitive Neuroscience

University High School of Science and Engineering (4.8/4.0), University of Hartford (3.93/4.0)

Hartford, CT

HS Diploma

August 2020- June 2024

- Involvements: NHS Secretary, Varsity Football Captain, Student Government Council, Robotics, Black Student Union, Model UN, Rugby
- Dual-Enrollment at the University of Hartford; 46 total credit hours amassed; President's List;
- Relevant Coursework: Differential Equations, Statistics, Introduction to Computers, Fundamentals of Computing (Python), Discrete Mathematics, Programming Foundations (Java), Ethical Hacking
- Notable Awards: Valedictorian, Dean's Early College Award, Scholar-Athlete, Wesleyan Book Award, Department Math Scholar, National African American Recognition Scholar, Walter Camp All-Connecticut Football Player, Rugby Playoff Player of the Games, Seal of Bilingual

WORK EXPERIENCE

Critical Response Group

Hamilton, NJ

Operations and Tech Summer Intern

May 2025 – present

- Implemented and shadowed responsive front-end components using HTML, CSS, and JavaScript to support internal tools and public-facing platforms
- Ensured seamless client access and usability to Collaborative Response Graphics (CRGs) by maintaining and optimizing front-end website functionality
- Collaborated with cross-functional teams to optimize data pipelines, ensuring accurate flow of operational and mapping data
- Researched and implemented new Adobe Creative Cloud functions to assist cartographers in high-efficiency map generation
- Developed interactive heat maps using geographic, performance, and retention data to guide executive hiring strategies

Princeton Research Computing

Princeton, NJ

Associate

March 2025 – present

- Supported researchers in executing complex, data-intensive computations on high-performance computing clusters, enhancing project run-times
- Assisted with data management, storage, and transfer across multiple research initiatives, improving workflow efficiency
- Facilitated technical workshops and training sessions on computational tools, boosting student engagement and researcher adoption
- Provided one-on-one mentorship to help new users navigate Linux environments, accelerating their onboarding and productivity

T.J.X Companies

Farmington, CT

Department Lead Associate

April 2023 – Aug 2024

- Led department operations and delegated responsibilities among a team of 7+ associates, ensuring on-site daily functionality
- Trained and supervised incoming team members, increasing productivity and reducing errors during onboarding
- Spearheaded department layout improvements and design initiatives, contributing to a tangible improvement in customer flow and satisfaction
- Designed and delivered PowerPoint presentations with actionable ideas to strengthen team morale, designated to improved interpersonal management and performance incentives

EXTRACURRICULARS

Princeton Football Varsity Team

Princeton, NJ

Student-Athlete

August 2024 – present

- Balanced rigorous D1 football training with a demanding STEM courseload, developing advanced time management and prioritization skills
- Collaborated with teammates and coaches in a fast-paced, team-oriented environment to work for the betterment of the program.
- Demonstrated leadership and discipline on and off the field, earning recognition for consistent commitment to both athletics and academics

Princeton National Society of Black Engineers

Princeton, NJ

Member

August 2024 - present

- Participated in technical workshops, industry networking events, and mentoring sessions focused on increasing minority representation in STEM
- Promoted engineering and STEM careers to underrepresented youth through outreach events and informational sessions

ADDITIONAL INFORMATION

Skills: Excel, Microsoft PowerPoints, Java, Python, C++, Linux, Analysis, Creativity, Team Collaboration

Interests: Technology, Finance, Brain-Computer Interface Research, Augmented Reality, Sudoku

Layla G. Giordano

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EDUCATION

Princeton University – Princeton, NJ

Aug. 2024 – Present

Bachelor of Arts - Economics | Certificate in Entrepreneurship

Graduation Year: 2028 | **GPA: 3.3/4.0**

- Accomplishments: Princeton Track Freshman of the Year
- Relevant Courses: Mathematical Methods for Economists, Introduction to Entrepreneurship, Calculus I, Macroeconomics, Microeconomics

Northern Valley Regional High School – Old Tappan, NJ

Sept. 2020 – June 2024

Graduation Year: 2024 | **GPA: 4.3/5.0**

- Accomplishments: NJ Female Athlete of the Year (2024), Gatorade Track & Field Player of the Year (2023)
- Relevant Courses: AP Research, AP Statistics, Physics 1 & 2, AP Calculus BC, AP Macroeconomics, AP Microeconomics

PROFESSIONAL EXPERIENCE

Self-Employed – *E-Commerce Marketing & Sales Consultant* | Remote

May 2025 – Present

- Manage an independent eBay storefront by sourcing and listing 100+ products, applying pricing analysis and strategic planning to generate \$5,000+ profit and consistent revenue growth
- Analyze sales performance and consumer demand trends to refine pricing strategies and product selection, strengthening decision-making and profitability in a competitive online marketplace
- Build client relationships by negotiating transactions, resolving disputes, and maintaining responsive communication, ensuring buyer satisfaction and preserving a strong reputation within e-commerce markets

Big Gift of Christmas Charity – *Event Coordinator* | Bergen County, NJ

Oct. 2023 – Present

- Coordinate annual holiday events by recruiting volunteers and managing logistics, securing donations and sponsorships to provide essential gifts and support for underserved New Jersey families
- Develop community partnerships with businesses, sponsors, and local organizations, leveraging resources and outreach campaigns to expand fundraising efforts and maximize impact for families in need
- Oversee communication and scheduling to align volunteers, sponsors, and staff, ensuring smooth operations and delivering meaningful results each holiday season

Private Track & Field Instructor – *Coach* | Old Tappan, NJ

March 2023 – June 2024

- Mentored 25 athletes across Bergen County in shot put and discus, teaching proper mechanics and training discipline to improve competitive performance
- Designed progressive training cycles emphasizing explosive power, rotational strength, and balance to prepare athletes for competition.
- Analyzed video footage to identify technical errors, delivered corrective feedback, and implemented targeted drills, helping athletes improve form and achieve personal records in meets

LEADERSHIP & COMMUNITY DEVELOPMENT

Varsity Indoor & Outdoor Track & Field - *NCAA Division 1 Athlete* | Princeton, NJ

Aug. 2024 – Present

- Compete in discus and shot put while balancing a full academic load, using discipline and time management to maintain performance and academic achievement
- Train 25+ hours weekly under structured athletic programs, developing resilience and competitive consistency to contribute to Princeton's Ivy League Indoor and Outdoor Championship teams
- Ranked 28th nationally in NCAA Track and Field discus standings (2025) and qualified for NCAA Eastern Regional (2025) by executing technical improvements and structured conditioning to achieve personal and team success

Captain of Track and Field Team - Old Tappan, NJ

March 2023 – June 2024

- Directed 50+ practices by collaborating with coaches, leading drills, and setting standards to ensure athlete accountability and overall team preparation for competition
- Served as primary communicator between coaching staff and 65 teammates by communicating schedules, meet logistics, and expectations to improve coordination and overall program efficiency
- Mentored 20 teammates in throwing events, guiding performance strategies, training discipline, and goal setting to encourage growth and confidence

ADDITIONAL SKILLS

- Skills: Data Analysis, Leadership, Adaptability, Team Management, Customer Service, Communication, Content Creation, Problem-Solving
- Programs: Microsoft Excel, PowerPoint
- Language(s): English (Fluent), Spanish (Intermediate)
- Interests: Consulting, Competitive Athletics, Powerlifting, Photography, Baking, Music

Lindsey Mulligan

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EDUCATION

Princeton University

School of Public and International Affairs | GPA: 3.81

Minor: Finance, East Asian Studies

Relevant Coursework: Microeconomics, International Relations, Chinese (Intermediate), Psychology of Decision-Making, Introduction to Public Policy, Introduction to Quantitative Social Science, Microeconomics for Public Policy

Princeton, NJ

Expected May 2028

EXPERIENCE

Private Tutor, Freelance and Ringle

Individual and Group Sessions

Hong Kong

2019-Present

- Delivered over 1000 hours of 1-on-1 and group tutoring sessions, leading to improved academic performance across all students and multiple 1st-place finishes in speech competitions
- Acquired 10+ client referrals, reflecting strong student/family satisfaction and result-based outcomes
- Selected to tutor on Ringle, a highly competitive global platform; maintained a 4.7/5.0 rating for over 35 sessions.

Abercrombie and Fitch Co.

Sales Associate

San Diego, CA

2024

- Worked collaboratively with team members to achieve sales goals, ensuring a positive and efficient shopping environment.

MAP Training Camp Fellow '25

Intern

Remote

2025

- Selected to advance in a competitive consulting-focused case competition hosted by the Make A Play Foundation in partnership with Bank of America, tasked with expanding adoption of Erica®, the bank's AI-powered virtual assistant
- Led the execution phase sprint, taking primary responsibility for ~10 deliverables, including the sprint goal, STP strategy deck, target persona, and customized engagement/retention strategies, submitted on behalf of the team
- Individual tasks include/d: (1) writing and refining the sprint goal; (2) creating the target persona and objection-handling strategies; (3) building and presenting a finalized STP slide deck; (4) drafting messaging and positioning content tailored to multilingual and Gen Z users

EXTRACURRICULARS

NCAA Division I Women's Rugby Team — Princeton University

Student-Athlete | Recruitment Chair

- Dedicate 25+ hours/week to training, travel, and competition at the Division I level
- Organize preview days with 2000+ prospective students and coordinate recruitment visits for 8+ student-athletes per year
- Liaise between prospective athletes and coaching staff to facilitate tryouts (50+ candidates biannually)

PATH(People Assisting the Homeless)

Volunteer

San Diego, CA

2023-2025

- Helped prepare meals for upwards of 130 people in a rapid re-housing program, fulfilling various roles from simple preparation work to serving food to organizing volunteers for meals.

Forage - BCG Strategy Consulting Job Simulation - July 2025

- Completed a client simulation for BeyondTech, conducting market research, financial analysis, and survey design to evaluate installment pricing strategies and deliver a data-driven recommendation.

RONAN S. JOHANNSON

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EDUCATION

University of Pennsylvania – Philadelphia, PA

GPA: 3.45/4.0

B.A. in Philosophy, Politics and Economics | Graduation Year: 2028

- Relevant Courses: Microeconomics (ECON 0100), Macroeconomics (ECON 0200), Calculus (MATH 1300), Statistics (STAT 1110), Introduction to Biology B (BIOL 1102)

Clarkson Secondary School – Mississauga, ON, Canada

- Accomplishments: 4.0 GPA Unweighted, Honor roll student throughout grades 9-12, Highest class standing in Computer Engineering (100%), Highest class standing in Drafting Design (98%)

PROFESSIONAL EXPERIENCE

Akman Construction LTD. – *Laborer/Carpenter* | Winnipeg, MB, Canada

02/2024 – 08/2024

- Played a crucial role in the fabrication and construction of *Maple Leaf Construction LTD*'s new equipment maintenance facility in Winnipeg, Manitoba.
- Collaborated with a journeyman carpenter and completed jobs such as woodworking, assembling parts, operating heavy equipment, loading/unloading materials, etc.
- Adapted to, learned and utilized a variety of skills such as quick problem solving, meticulous attention to detail and the ability to communicate efficiently and effectively.
- Completed tasks in a variety of different fields with a lack of experience which led me to gain the skill of quickly acting with confidence in any scenario or situation.

University of Pennsylvania Hospitality Services – *Hospitality Operations Assistant* | Philadelphia, PA

05/2025 – 08/2025

- Took charge of several dormitory move-in and move-out processes over the course of several months
- Played a crucial role in the distribution and allocation of school equipment and supplies during campus events.
- Gained exceptional communication and conversational skills due to constant client interaction on a day-to-day basis.

LEADERSHIP & COMMUNITY DEVELOPMENT

Clarkson Cancer Drive – *Executive Team Event Coordinator* | Mississauga, ON, Canada

04/2023 – 06/2023

- Spearheaded the process of event planning and coordinating with a group of 10 others.
- Worked with Project Campfire Circle to help give youth suffering with cancer the opportunity to experience summer camp.
- Raised over \$22,000 CAD over the course of one month which was sent to Project Campfire circle in its entirety.

University of Pennsylvania Varsity Football – *Division I Football Player* | Philadelphia, PA

08/2024 – Present

- Dedicated 30+ hours weekly to training, studying and practicing as a wide receiver
- Gained and utilized unparalleled skills on a daily basis such as time management, leadership, teamwork skills and incredible determination.
- Acted as a leader to my teammates as we spearheaded rigorous training regiments as a team on a daily basis.

ADDITIONAL SKILLS

- Languages: English, Conversational French
- Programs: Proficient in Microsoft Office Suite, some experience with C++ and R Code
- Interests: Elite level sports, Weightlifting, Ice fishing, Backwoods camping/hiking, Reading

SADIE M. STAFFORD

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EDUCATION

Duke University – Durham, North Carolina

GPA: 3.833/4.0

B.A. in Economics (anticipated) | Minor in History (anticipated); Certificate in Markets and Managements (anticipated) Anticipated Graduation: 2028

- Accomplishments: '23 & '24 High School All-American, Duke Student Athletes in Finance Club, Duke Catholic Center, All-ACC Academic Team '25
- Relevant Courses: Introduction to Political Economy, Personal Finance, Economic Principles, Calculus I,

PROFESSIONAL EXPERIENCE

Sail to Sable - The Cabana – *Stylist and Sales Associate* | Darien, Connecticut

01/2021 – Present

- Oversee inventory and stock management across in-store, online, and additional storefronts to ensure seamless operations and availability.
- Organize promotional actions and events to drive business growth and consistently meet or exceed monthly revenue goals.
- Collaborate with my leaders in designing and selecting fall/spring lines to enhance seasonal product offerings and appeal to target customers.
- Deliver efficient and accurate cashier services to enhance customer satisfaction and streamline checkout experiences.

Connecticut Grizzlies – *Assistant Coach* | Darien, Connecticut

05/2022 – 08/2024

- Implemented and taught comprehensive game strategies and individual skills to improve overall team performance and success.
- Fostered a supportive and encouraging environment to motivate players and promote personal growth, for both individual and team performance.
- Encouraged players to work hard individually, prizing teamwork and dedication to achieve the team's overarching goals.

Noroton Yacht Club – *Hostess/snack bar cashier/bus boy* | Darien, Connecticut

06/2020 – 09/2020

- Greeted customers and seated guests promptly based on server readiness to ensure a smooth and welcoming dining experience.
- Cleaned and reset tables neatly after guests, organizing setups to accommodate various party sizes and maintain tidy environment.
- Processed snack bar orders from members, coordinated with chefs for preparation and be prepared, and notified members when ordered were ready to ensure efficient service.

Private Babysitting – *Babysitter/Driver* | Darien, Connecticut

06/2020 – Present

- Care of various families' children by feeding them, playing, and putting them to bed while their parents are away to ensure well-being and safety.
- Transport children to various activities and sporting events, keeping them entertaining them with games, puzzles, and books.
- Communicate effectively with guardians, cleaning up after children, and adhering to guardian's rules and schedules to provide reliability.

LEADERSHIP & COMMUNITY INVOLVEMENT

Post 53 - Darien Emergency Medical Services – Ambulance Rider and Assistant EMT | Darien, Connecticut

05/2020 – 09/2023

- Studied to become a certified First Aid provider, ambulance rider, and EMT assistant to contribute to Darien's primary medical services care.
- Volunteered for 24-hour weekly shifts to respond to patients in need of assistance and an escort to the hospital, ensuring timely medical support.
- Monitored patient vitals and administered medical action when necessary, assisting the Medic with IV's and larger procedures for efficient care.
- Coordinated with the hospital to inform of patient arrival and assisted nurses with transferring to ensure smooth transition from EMS to care.

Morgans Message – *Primary Club Leader* | Darien, Connecticut

10/2023 – 06/2024

- Crafted individualized presentations to educate teammates on mental health and solutions, aiming to destigmatize athletics & promote awareness.
- Created an inclusive, respectful, and collaborative environment, encouraging participation from coaches and players to strengthen team dynamics.
- Led conversations & presentations in learning environments to enhance player performance and team success, contributing to championships.

Saint Thomas More Church – *Youth Group Member* | Darien, Connecticut

09/2020 – 06/2024

- Met every Sunday night following Mass, reflected on homily in groups of various grade levels, fostering understanding and discussion of the Bible.
- Collaborated with the church's pastors to improve student participation and enhance religious efforts within the high school community.
- Met Monday mornings before school to inspire enthusiasm for faith, working to spread the pastor's passion with energy to engage athletes.

ATHLETIC LEADERSHIP EXPERIENCE

Duke Women's Lacrosse

08/2024 – Present

- Manage time by balancing rigorous academic schedule with Division 1 athletic demands while also earning All-ACC Honors spring '25.
- Bring recruits on personalized visits through campus, showcasing team culture and academic opportunities, successfully securing commitments.
- Coordinate with 50+ teammates, coaches, and staff member to ensure seamless operation and foster strong relationships across the program.

Darien Youth Lacrosse – *Coach* | Darien, Connecticut

03/2021 – 06/2024

- Designed practice plans in collaboration with head coach to developing technique, skills, and weekly focuses; gave athletes personalized feedback.
- Volunteered after practice each spring to mentor young players, demonstrating what it takes to play at the high school level.
- Assisted at team games by warming up players, providing feedback, and supporting the head coach to ensure smooth game operations.

Darien Soccer and Lacrosse Captain – *Leadership Member* | Darien, Connecticut

08/2023 – 06/2024

- Elected captain of both my high school soccer and lacrosse teams with the goal of leading the teams to success and fostering strong team culture.
- Built strong relationships with coaches and teammates, practicing effective communication to driving fluidity and success in practice and games.
- Mentored younger teammates to develop their understanding of plays, sets, and transitional work, contributing to their growth and team output.

TECHNICAL SKILLS & FELLOWSHIPS

- Skills: Microsoft Office (Word & Excel), AI Prompting
- Completed Fellowships: MAP Formula 1 Winter College '25 Session Finance Section - Revenue Business, Goldman Sachs Early Insight Series '25