AOIFE W. TURNER

LINKEDIN PROFILE • (650) 338-8830 • EMAIL ADDRESS

EDUCATION

Columbia Engineering – New York, New York

GPA: 3.81/4.0

B.A. in Computer Science | SAT: 1510 | Graduation Year: 2028

• Relevant Courses: Introduction to Computer Science, Multivariable Calculus, Data Structures, Art of Engineering, Linear Algebra and Probability

PROFESSIONAL EXPERIENCE

Reliable Robotics - Software Apprentice | Mountain View, California

June 2023 - August 2023

- Programmed a CRC checker in Python to determine the consistency of transferring data using different CRCs, presented findings to the department
- Designed wire harnesses used in an autonomous cargo airplane

MVLA Shooting Stars - Coach | Los Altos, California

June 2022 - June 2024

- Assisted in coaching young players from 4 to 10 years old
- Led them through soccer drills, guided them to love the sport

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) x Microsoft – Winter Fellow (Phase 1 & 2) | Remote

February 2025 - Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to
 co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for
 athletes, specifically focusing on problem discovery, competitor research, solution development, and a go-to-market strategy

National Honors Society - Member | Los Altos, California

January 2022-June 2024

Completed volunteer work to give back to the community, such as volunteering at the soup kitchen and helping with environmental efforts.

- Attended weekly meetings to educate myself on inequities in our community and ways to help
- Maintained a 4.0 throughout highschool

Columbia University Women's Soccer - Player | New York, New York

August 2024 - Present

- Competed at the D1 Level
- Managed a hard workload along with challenging sports, allowing me to develop personally
- Helped build a positive environment among teammates
- Top Drawer Soccer Top 100 Freshmen Preseason & Midseason Rankings

Los Altos High School Varsity Captain – Player | Los Altos, California

October 2023 – February

2024

- Helped foster an inviting atmosphere and environment, making sure everyone felt included
- Organized team events, such as fundraising and end of year parties
- Voted MVP senior year

- Skills and Language(s): English, Mandarin
- <u>Interests</u>: Computer Science, Mechanical Engineering, Investment Banking

BLAIR V. DAVIS

https://www.linkedin.com/in/blair-davis-985725236/ • (832)8039917 • blair.davis@yale.edy

EDUCATION

Yale University - New Haven, CT

GPA: 3.93/4.0

B.S. in Biomedical Engineering | B.A. in Economics | SAT: 1550

Anticipated Graduation: May 2028

• Relevant Courses: Microeconomics, Multivariable Calculus

PROFESSIONAL EXPERIENCE

Extern - PwC Remote Extern on Communication Fundraising Strategy for Jaylen D Berry Foundation | Remote

01/2025 - 03/2025

- Execute a focused analysis of innovative communication and engagement strategies used by similar organizations, extracting actionable insights that could be transformative for JDBF
- Compile findings and 15 strategic recommendations into a concise presentation aimed at enhancing JDBF's communication efforts, program enrollment, volunteer recruitment, and donor engagement.
- Create a brief, engaging video summary of the presentation's key points, designed for quick sharing and effective stakeholder communication.

Nicola Hawley Lab - Research Assistant on Maternal and Child Health in Samoa | New Haven, CT

01/2025 - 08/2025

- Consolidated, cleaned, and analyzed 500+ rows of data using Excel and R to generate 3 detailed reports for the Samoan government, summarizing key maternal and child health findings to inform policy decisions.
- Conducted 12+ questionnaires to support gestational diabetes and economics studies.

The Ion – *Prototyping Lab Intern* | Houston, Texas

06/2024 - 08/2024

- Led design and prototyping for small businesses, including creating a functional art wall for Ion Space, and engaged with 30 community leaders in Houston to discuss environmental awareness and market research for start-ups.
- Designed 3 prototypes for muscular dystrophy detection in children, using sensors and python for product development and data analysis.

DCP Entertainment – Associate Producer of Say Their Name | New York, NY

11/2022 - 04/2023

Managed equipment logistics and edited audio for 3 episodes. Interviewed 3 families in Houston about public health being International
 Ambies-nominated and Webby and New York Film Festival Award Winning

LEADERSHIP & COMMUNITY DEVELOPMENT

BlackGen Capital - Analyst | New Haven, CT

01/2025 - Current

- Underwent rigorous financial training and professional development through a 10-week education series covering topics such as accounting,
 valuation, and financial modeling
- Engaged with professionals across financial services industry through collaborative workshops, panel discussions, and mentorship series

Yale's Jonathan Edwards College Council - Elected First-Year Representative | New Haven, CT

09/2024 - Current

Maximized a \$4,000 event budget by negotiating with venue host, efficiently allocating funds towards event needs to meet event needs for 100+
freshman, oversaw logistics of custom merchandise design and cost management

Yale's Generational African American Students Association - First-Year Representative | New Haven, CT

09/2024 - Current

• Exceeding funding goal by 41% by managing communication with alumni through videos, managed communication with 400+ first years, led team building for 30+ people

Confections Against COVID - Co-Founder | Houston, Texas

08/2020 - 05/2024

- Developed and led non-profit initiative to enhance hospital experience for 100+ ICU and cancer patients through care packages at Methodist and MD Anderson, engaged with CEO of Methodist Hospital to advocate and organize project
- Managed a team of 1000+ volunteers, coordinating thank you cards and treats for 3000+ doctors

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): python and conversational Spanish
- Programs: NSBE, SWE, Engineers Without Borders, Yale Women's Rugby
- Interests: African American poetry, 3D printing, Baking

FIONA M. LEE

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SUMMARY

Motivated and service-driven undergraduate pursuing a B.S. in Biological Sciences at Cornell University. Strong foundation in research methods, data analysis, and community leadership. Passionate about using research to drive solutions that improve individual and community health.

EDUCATION

Cornell University - Ithaca, NY

GPA: 3.369/4.0

B.S. in Biological Sciences | Anticipated Graduation: May 2028

- <u>Honors and Activities</u>: Cornell Traditions Fellow · Freshman Cross Country MVP
- Relevant Coursework:
 - o Investigative Biology Lab Practiced core lab techniques, analyzed research articles, designed group research projects, used R for data analysis, and presented findings.
 - o General Chemistry · Cell & Developmental Biology · Comparative Physiology

Bedford High School - Bedford, NH

GPA: 4.0 unweighted, 4.49 weighted

High School Diploma | Graduation: 2024

- Honors: IB Diploma Graduate with Distinction
- Research Highlight:
 - Senior Biology Internal Assessment Investigated the effect of various essential oils on the growth of E. coli, applying lab techniques and statistical analysis to analyze antimicrobial properties.

PROFESSIONAL EXPERIENCE

Cornell Athletic Event Staff - Staff | Ithaca, NY

2/2025 - Present

Supported operations for Cornell varsity sports events, including hockey, lacrosse, and track and field. Assisted with setup, logistics, and real-time
game management to ensure event success.

Melody Pines Day Camp - Camp Counselor | Manchester, NH

6/2020 - 8/2024

Ensured the safety and well-being of children ages 5-13 by maintaining lifeguarding certification, teaching swim lessons, and supervising aquatic
activities during an eight-week, full-time summer program.

Beth Israel Deaconess Medical Center – Research Intern | Boston, MA

Summer 2025

• Currently reading and analyzing research papers on microRNAs provided by PI to build background knowledge (remote); will conduct independent research on microRNAs in pneumonia (trauma patients) on site, to be presented at BIDMC Research Day.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Microsoft – "Game Managers" Product Management Fellow (Phase 1 & 2) | Remote

3/2025 - Present

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+
 others in 3 mock interviews sponsored by Microsoft to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+
 in all 3 interviews and earning a top stop on MAP's leaderboard rankings
- Phase 2: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, and a go-to-market strategy

Cornell Traditions - Fellow | Ithaca, NY

9/2024 - Present

- Contribute to a merit-based program that recognizes outstanding student commitment to academics, leadership, and service.
- Complete 50+ hours of professional and service-based work annually, fostering long-term university and alumni engagement.

Division I Cross Country and Track and Field - Varsity Athlete | Ithaca, NY

9/2024 – Present

- Athlete on the Cornell Varsity Track and Cross Country Team (NCAA Division I), 2 hour time commitment daily, participate in team travel. Also engage in community service activity on the team, such as volunteering at road races and organizing events for Women in Sports.
- Made the Ivy Heptagonal Championships team in Cross Country as well as the Regionals team, awarded Freshman MVP for the season.

National Charity League - Vice President | Bedford, NH

6/2018 - 6/2024

- Collaborated with local nonprofits (e.g., Families in Transition, Special Olympics, Animal Rescue League) to support vulnerable communities.
- Engaged directly with individuals, deepening my understanding of social responsibility and community-based care.

High School Varsity Team Captain - Varsity Captain | Bedford, NH

3/2023 - 6/2024

- Sports: Outdoor Track and Field (Junior Year, 2023); Cross Country, Swimming and Diving, Outdoor Track and Field (Senior Year, 2023–2024).
- Collaborated with co-captains to organize team-building activities and foster a supportive team environment.

SKILLS & INTERESTS

- Skills: R (data analysis), Microsoft Office, Canva, and basic lab techniques (pipetting, Spec200, microscopy).
- <u>Languages:</u> English (Fluent) and French (Intermediate).
- Interests: Health research, piano & clarinet, community service, running, and swimming.

GIANNA L. ADAMS

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EDUCATION

Carnegie Mellon University, Tepper School of Business

GPA: 3.8/4.0

B.A. in Business Administration | Intended Minor in Human-Computer Interaction & Product Management Concentration | Graduation Year: 2028

- Accomplishments: Dean's List: Fall 2024; Brian Cashmere Scholarship Award 2024
- Relevant Courses: Business Science, Principles of Microeconomics, Introduction to Accounting

EXPERIENCE

Self-Established Softball Instructor – Pitching Coach | Pittston, PA

August 2022 - Present

- Mentored 15+ young women in beginner and intermediate softball pitching techniques, fostering athletic development and competitive success in children aged 7-12
- Led strategic planning and execution of an athletic clinic, engaging 15 participants and partnering with athletic organizations to expand outreach
 to major cities, including Philadelphia, PA
- Fostered a positive learning environment for groups of over 10 individuals, elevating both health and happiness through supportive engagement and effective management

Grande Pizza & Restaurant – Hostess/ Waitress | Moosic, PA

October 2022 - July 2024

- Delivered customer service by managing dining experiences for 100+ patrons per shift and ensuring prompt food service to enhance customer satisfaction and increase return visits
- Cultivated positive customer relationships by greeting and interacting with customers daily, creating a welcoming atmosphere and enhancing restaurant satisfaction
- Leveraged advanced technology systems daily, utilizing phones and computers to improve communication and streamline operations

Pittston Area Senior High School Varsity Softball - Volunteer Coach | Pittston, PA

June 2024 - Present

- Developed strong leadership & teamwork skills by organizing practices, collaborating with coaching staff + creating individualized training plans
- Guided high school student-athletes by sharing technical expertise and personal experience, fostering growth of 20+ players on/off the field

LEADERSHIP & PROFESSIONAL DEVELOPMENT

MAP x Microsoft – "Game Managers" Product Management Fellow (Phase 1 & 2) | Remote

March 2025 - Present

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top stop on MAP's leaderboard rankings
- Phase 2: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a
 cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on
 problem discovery, competitor research, solution development, and a go-to-market strategy

NCAA Athletics- Carnegie Mellon University Varsity Softball Athlete | Pittsburgh, PA

August 2024 - Present

- Performed at a high level in high-pressure situations, demonstrating resilience and focus during competitive games, while excelling in rigorous
 50+ units of coursework and maintaining a strong commitment to academic excellence
- Strengthened time management and prioritization skills by balancing a full academic course load, a 30+ hour per week athletic commitment, and 5+ extracurricular responsibilities

Wells Fargo Affordable Housing Innovation Case Competition – MAP Phase 2 Fellow; Scrum Master | Remote Selected Case Experience:

February 2025 – March 2025

Leading scrum team of 6 student-athletes tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months (ongoing)

- o Selected by leadership to serve as Scrum Master, orchestrating 1-2 sprint planning meetings each week, effectively optimizing 5+ workstreams against a 6-week project deadline + implementing a burndown chart in AirTable to ensure we meet 100% of deadlines
- o Strategically assigning teammates to 5 critical sprints—planning, execution, control, monitoring, and closure—based on their unique skills/expertise, maximizing our efficiency while conducting a thorough workflow analysis to proactively identify/reduce bottlenecks
- o Actively managing the team's sprint backlog, meticulously outlining deliverables for each sprint with ~10 tasks each, ensuring alignment across team + providing a clear visual representation of their role/s, empowering them to stay focused and productive

180 Degrees Consulting Club– New Member | Pittsburgh, PA

February 2024 - Present

Undergoing a rigorous 8 week training process, developing technical consulting skills, business professionalism, and problem-solving strategies through case competitions and workshops on client communication, data analysis, and structured thinking

Buggy Team--Carnegie Mellon University - Member | Pittsburgh, PA

October 2024 - Present

- United with engineers to develop a racing vehicle and present compelling pitches to alumni, working up to 6 hours per week aiding the design team and securing funding for aerodynamic vehicle designs in the traditional CMU Buggy relay race
- Strengthened relationships with alumni donors through strategic communication and funding proposals, contributing to successful production
 of a new Buggy vehicle

National Honors Society - President | Pittston, PA

April 2023 - June 2024

- Oversaw a diverse group of 300 students, delivering presentations and competing against schools to showcase programs and initiatives and represent high school at state-wide educational conferences
- Organized a city-wide fundraising campaign for a clothing drive, aiding over 100 families in the community by using diverse outreach strategies to local organizations such as Goodwill and Salvation Army

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Data Analytics, Digital Product Creation, Communication and Public Speaking, Adaptability and Mentorship
- <u>Programs</u>: Google Workspace (proficient), Microsoft Office Suite (proficient), R(Programming) (beginner), Canva (proficient), Qualtrics (intermediate)
- Interests: Good Food, Outdoors, Yoga/Pilates, Travel, Fitness, Music

KAAVIYA KANNAN

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EDUCATION

Rensselaer Polytechnic Institute – Troy, NY

GPA: 3.6/4.0

B.S. in Computer Science/Information Technology and Web Science | Minor in Cyber Security | SAT: 1320 | Graduation Year: 2028

- Relevant Coursework: Data Structures (C++), CS1 (Python), Web Systems, Cybersecurity, Networking, IT & Society
- Languages & Tools: Python, C++, HTML, CSS, Excel, Matplotlib, Git, Azure, Salesforce
- Skills: OOP, Algorithms, Data Visualization, Web Dev, Security Protocols, Time Management, Communication

PROFESSIONAL EXPERIENCE

Garden State Tennis Center / John Constanzo - Junior Tennis Coach | Edison NJ

02/2021 - 06/2022

- Created personalized data-driven training plans for 15+ players, improving skills by 30%
- Co-managed tournament logistics and communication with families

Realmart Realty LLC. / Kannan Chakkaravarthy - Real Estate Agent Assistant | Edison, NJ

03/2022 - 08/2024

- Built Excel dashboards for 20+ properties/month, increasing sales conversions by 15%
- Automated admin tasks to reduce turnaround time by 25%; streamlined showings for 10+ clients monthly

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – Winter Fellow (Phase 1 & Phase 2) | Remote

January 2025 - Present

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top stop on MAP's leaderboard rankings
- Phase 2: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6
 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for
 athletes, specifically focusing on problem discovery, competitor research, solution development, and a go-to-market strategy

Rensselaer Polytechnic Institute – NCAA Division III Varsity Tennis Team Member | Troy, NY

09/2024 - Present

- Dedicated 20+ hours weekly to practices, competitions, and team meetings while maintaining a 3.6 GPA.
- Fostered strong communication and collaboration skills as part of a highly competitive collegiate tennis team.
- Represented the school in tournaments, contributing to team successes and upholding RPI's values of sportsmanship.

ADDITIONAL SKILLS

Skills and Language(s):

- Proficient in Python programming (data structures, object-oriented programming, and algorithms)
- Experience with data visualization tools (e.g., Excel, Matplotlib)
- Familiar with cybersecurity principles (e.g., encryption, hashing algorithms)
- Knowledge of CRM and scheduling software (e.g., Salesforce, Microsoft Outlook)
- Basic understanding of IT frameworks and online safety protocols
- Experience with HTML and CSS
- Strong analytical and problem-solving skills, demonstrated through project work and professional roles
- NCAA Division III Student-Athlete, showcasing teamwork, resilience, and effective time management.
- Ability to analyze large datasets and derive actionable insights
- Skilled in preparing detailed reports and visualizations for decision-making
- Excellent communication and interpersonal skills, developed through client-facing roles and team collaborations
- Strong organizational abilities and time management skills
- Proven ability to build and maintain relationships with diverse stakeholders

Academic Projects:

- Pokemon Party Developed a 2D grid-based Python game with battles, item logic & intuitive UX
- Password Passer Created an encrypted password-sharing tool with 98% functional reliability
- Secure Personal Website Deployed on GitHub/Azure, configured HTTPS, firewalls, and custom domains

Interests:

• Cybersecurity, Web Dev, AI/ML, DevOps, Hackathons, Competitive Programming, Tech Blogging

LILA E WITTEMYER

<u>LINKEDIN PROFILE</u> • (303)829-0177 • <u>lilawitty@gmail.com</u>

EDUCATION

Columbia University - New York, NY

GPA: 3.8/4.0

B.A. in Medical Humanities | Concentration in Public Health | ACT: 36 Graduation Year: 2028

- Accomplishments: Columbia College Dean's List, National Merit Finalist, Kent Denver School Cum Laude Society, AP Scholar with Distinction, USA Lacrosse Academic All-American
- Relevant Courses: Principles of Economics, General Chemistry 1+2, General Chemistry Lab, Calculus 3

PROFESSIONAL EXPERIENCE

La Fillette Bakery - Hostess | Denver, Colorado

May 2023 -August 2024

- Facilitated customer flow by seating 80+ tables per shift while managing a 1hr+ waitlist.
- Maintained bakery efficiency by taking 100+ To-Go orders while organizing the rack containing 100+ online orders per day.
- Ensured restaurant cleanliness by routinely cleaning bathrooms, front windows, and the pastry display case during lulls in customers.

Colorado Chinese Medicine University - Research Intern | Denver, Colorado

May 2023 - August 2023

- Cataloged over 1000 novels as the inventory for a new public library granting low-income families access to Chinese cultural and medical books.
- Researched acupuncture access throughout the Rocky Mountains to identify locations for 10 low-cost, accessible acupuncture clinics to alleviate medical deserts.
- Conducted research into Chinese medicinal treatments for cancer, specifically glioblastoma.

Lowry Swim Club – *Lifeguard and Snackshack Attendant* | Denver, Colorado

May 2019 - September 2022

- Established pool safety by surveying the pool and surrounding lawns for safety concerns, often overseeing 200+ patrons.
- Maintained efficiency in the snack shack by effectively preparing orders, receiving online and in-person
 orders, and delivering poolside requests to 100+ customers per day.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Microsoft – "Game Managers" Product Management Fellow (Phase 1 ピ 2)| Remote

March 2025 - Present

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top stop on MAP's leaderboard rankings
- Phase 2: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, and a go-to-market strategy

Columbia University NCAA D1 Lacrosse - Defender | New York, New York

August 2024 - Present

Commit 30+ hours a week to practice, conditioning, competition, and team meetings while balancing a
full academic course load.

Columbia Journal of Global Health – Business Board Member | New York, New York

August 2024 - Present

 Assist in organizing health-related outreach events for the broader Columbia community including speaker series, awareness campaigns, and multi-journal panelist events.

Kent Denver School – *Student Representative to the Board of Trustees* | Denver, Colorado

May 2023 - May 2024

- Elected in school-wide election as the only student representative to the board of trustees overseeing administrative choices regarding school finances and curriculum development.
- Represented student voice to the board in matters of student experience, particularly to the Education committee responsible for adapting the curriculum to a rapidly changing world.

- Skills and Language(s): Mandarin Chinese (Professional Working Proficiency), French (Basic)
- Interests: Baking (Desserts), Reading (Historical Fiction), Backpacking (Mt. Snowmass, CO), Skiing (Vail and Steamboat, CO), Acoustic Guitar

Lleyton A. Thomas-Johnson

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EDUCATION

Washington University In St. Louis – St. Louis, MO

GPA: 3.38/4.0

B.A. in Computer Science | Graduation Year: 2028

Relevant Courses: Introduction to Computer Science, Logic and Discrete Mathematics

PROFESSIONAL EXPERIENCE

STM Multimedia LLC. - Multimedia Producer | Arden, NC

02/2023 - Present

- Collaborated with a team of 5 to document Asheville's reparations process through photography and videography, editing 8+ hours of footage into final stories for public release
- Conducted 5+ interviews and produced a podcast to capture personal stories
- Informed the community about the initiative's impact through multimedia storytelling

Boone's Basketball Academy - Camp Counselor | Asheville, NC

07/2023 - 07/2023

- Instructed and mentored 20+ children (grades 1–3) over a 5-day basketball camp, teaching fundamental skills such as shooting, ball handling, and layups, while fostering confidence and teamwork
- Officiated scrimmages, ensuring fair play while reinforcing game strategies and sportsmanship
- Coached and motivated a youth team to win a summer camp interprogram championship, enhancing their skills and competitive spirit

$\textbf{Littleton's Landscaping} - \textit{Landscaper} \mid \text{Asheville, NC}$

08/2021 - 10/2021

- Worked 20+ hours per week at \$20/hour, providing high-quality landscaping services through lawn care, planting, and landscape design
- Operated professional-grade equipment, including mowers, trimmers, and powerwashing, ensuring proper upkeep

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Microsoft – "Game Managers" Product Management Fellow (Phase 1 & 2) | Remote

03/2025 - Present

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top stop on MAP's leaderboard rankings
- <u>Phase 2:</u> Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, and a go-to-market strategy

Varsity Boys Basketball - Captain | Asheville, NC

10/2023 - 02/2024

- Led the team to a 26–5 overall record and an undefeated 8–0 conference finish, culminating in winning both the NCISAA 4A
 State Championship and the Carolinas Athletic Association Conference Championship
- Provided leadership on and off the court, fostering teamwork, discipline, and a competitive mindset
- Played a key role in strategizing, motivating teammates, and maintaining team cohesion throughout the season

Christ School Tours - Greenie Guide | Asheville, NC

10/2023 - 05/2024

- Led 7 campus tours for prospective students and families, providing personalized insights into Christ School's academics, athletics, and traditions to help visitors envision life as a student.
- Assisted in admissions events, fostering connections with future students and promoting school values

- <u>Skills and Language(s)</u>: Java (intermediate)
- <u>Interests</u>: Painting, LEGOs, Cooking, Sneakers, Fashion

MICHAEL S. BARNES-PACE

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EDUCATION

Union College - Schenectady, NY

B.A. in Economics | Minor in Africana Studies

Graduation Year: 2028

- Accomplishments: NCAA Student-Athlete (Football)
- Relevant Courses: Intro to ECON

PROFESSIONAL EXPERIENCE

The Haverford School - Camp Liaison | Haverford, PA

June 2024 - August 2024

 Coordinated and managed operations for six sports camps, ensuring smooth execution and participant satisfaction at a rate of 95%.

Lio Insurance - Student Intern | Conshohocken, PA

May 2024 - June 2024

 Researched state professional associations to generate leads and Met with department heads to learn about the different functions within an insurance carrier.

ESF Camps & Experiences - Camp Counselor | Haverford, PA

June 2022 - June 2024

• Organized, supervised, and coached children aged 5-13 in various sports activities with an incentive to include everyone.

Atkins Olshin Schade Architects - Student Artist | Philadelphia, PA

July 2022 - August 2022

 Produced sketches and supported architectural projects under the guidance of senior architects along with visiting project locations.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Microsoft – "Game Managers" Product Management Fellow (Phase 1 & 2) | Remote

03/2025 - Present

- <u>Phase 1</u>: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college
 athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft to proactively implement
 learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top stop on
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Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote Selected Case Experience:

February 2025 – Present

- Leveraging an innovation mindset to design ~5 housing affordability solutions for the bank (ongoing)
 - o Working on a high-impact team of scholar-athletes with various core disciplines to support the build, launch, and delivery of our strategy that introduces innovative housing solutions to solve affordability challenges.
 - Established the strategic direction of our approach by leading and participating in weekly all-hands meetings, helping to guide the execution of our matrixed priorities and evaluate the tactical possibilities available to us.
 - o Designed and delivered the executive summary to 5+ stakeholders at Wells Fargo through a 1-minute pitch that defined our: (1) offering, (2) audience, (3) problem, (4) key differentiator, and (5) defined market/value.
 - o Collaborating with a small deal team of peers to advise a small PE firm on the potential acquisition of an emerging healthcare company, completing ~20% of the project by performing a comp + building team's income statement
 - Leading the "planning phase" workstream, responsible for completing ~5 deliverables (i.e., due diligence for comparable companies, financial assumptions, income statement), sense checking each task to ensure accuracy
 - Performing a comparable company analysis against 3 similarly situated healthcare companies by evaluating ~5 key metrics (i.e., size) to determine the enterprise value of our proposed company relative to other industry peers
 - o Building my team's income statement in under 1 week, applying the lessons learned from ~5 hours of instruction on Wall Street Prep (Chapter 2: Income Statement) to track our company's revenue, expenses, gains, and losses for up to 5 years

MICHAEL S. BARNES- PACE

<u>LINKEDIN PROFILE</u> • (215) 990-1404 • <u>Barnespm@union.edu</u>

Coached and mentored children 9-12 in football, contributing over 15 hours weekly during spring and summer seasons to give
young men in the inner city the opportunity see and touch a role model.

Make-A-Play Foundation (MAP) – MAP Phase 1 Fellow | Remote | Rating: Very Strong

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+
 others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to
 make improvements for the future, and submitting a self-evaluation form afterward to demonstrate eagerness to continue
 learning.

Signet Society – *Student Leader* | Haverford, PA

May 2023 - June 2024

Advised serval members of the Haverford school community while serving as a leader and representing Haverford at special
events.

Black Student Union - Student Leader | Haverford, PA

September 2022 - June 2024

Organized discussions and help lead events to create an inclusive environment for all community members..

Haverford Admissions - Tour Guide | Haverford, PA

September 2022 - June 2024

Directed and coordinated tours for incoming families and alums interested in the Haverford School.

- Skills and Language(s): I have taken up to four levels of Spanish and high school and wish to continue pursuing Spanish.
- Interests: I have an interest in consulting, business development, and administration.

Ryan Taylor Chang

LinkedIn Profile • (781) 660-0132 • RTCHANG@SAS.UPENN.EDU • BROOKLINE, MA

EDUCATION

University of Pennsylvania Philadelphia, PA

Candidate for Bachelor of Arts in Economics | Minor in Real Estate & Development | Division 1 Athlete

May 2028

Cumulative GPA: 3.7/4.0

Involvement: Penn Varsity Men's Golf Team, Wharton Undergraduate Sports Business Club, Wharton Investment Trading Group, Wharton Asia Exchange, Penn CSA, Phi Gamma Delta Fraternity

Relevant Courses: Microeconomics, Mathematics of Change, Game Theory for Business, Macroeconomics, Business Statistics, Difficult Conversations

Windermere Preparatory School

Windermere, FL

Cumulative GPA (unweighted and weighted): 3.93/4.00, 4.52 - Graduated Summa Cum Laude

May 2024

Activities and Accomplishments: National Merit Commended Scholar, Optimist Hugh Cranford All Scholarship Winner, NLE Cum Laude Achievement, IB Scholar, Wounded Warriors Club VP, Play for Keeps Club Secretary

PROFESSIONAL EXPERIENCE

Agrify

Boston, MA (Hybrid)

Student Intern June 2022 - August 2024

Agrify is a public listed company (NASDAQ: AGFY) which offers the total solution from cannabis/hemp cultivation to extraction to distillation and post-processing

- Learned to facilitate sales, acquisitions, negotiations, and IPO process while revising and analyzing NASDAQ SEC filings such as the 10k and 8k
- Participated in negotiation calls and sales CRM data analysis which led to over 20k in successful sales purchases and new customer acquisitions

LEADERSHIP & ATHLETIC EXPERIENCE

Penn Men's Varsity Golf Philadelphia, PA

Member/competitor

August 2024 - Present

Represent the University of Pennsylvania as a NCAA Division I Golfer, showcasing commitment, discipline, and teamwork

Collaborate and push teammates to enhance team performance, demonstrating leadership skills and contributing to a cohesive team environment achieving best finishes for Penn at Big 5 Championship, Temple Invitational and third ranked in the Ivy League

PAWLA (Penn Athletics Wharton Leadership Academy)

Philadelphia, PA

Member

August 2024 - Present Compete in random teams on difficult tasks requiring creativity, problem solving and teamwork while completing behaviorals to provide feedback

- for areas of growth as a leader and teammate
- Attend panels and guest lectures from leadership experts on how to develop practices and awareness

FASA (Fight Against Sexual Assault)

Windermere, Florida

Founder

August 2021 - May 2024

- Started a nonprofit organization to help teenage victims of sexual abuse and victims in high school and the local area with prevention
- Raised 5.3 thousand dollars and worked with national organizations (RAINN, NSVRC) to enhance awareness

Make-A-Play Foundation (MAP)

Remote

Student Fellow

January 2025 – Present

- Selected to participate in phase 1 and subsequently final phase of the smallest sector (formula 1 finance) at an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews then completing financial analysis with a team to pitch to BofA leadership
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future while attending weekly virtual events with MAP's diverse rolodex of partners (Evercore, NFL, Mircosft, Morgan Stanley)

NOTABLE ACHIEVEMENTS & VOLUNTEER EXPERIENCE

Golfzon Leadbetter Golf Academy

Orlando, Florida

Volunteer Coach

January 2021 - May 2024

Volunteered to teach fundamental aspects of golf to young children through the Leadbetter Kids program (ages 5-11) while instilling trust and love for the game among my students and inspiring them to strive to play collegiate and professional golf with multiple US Kids, FJT and DCP wins

American Junior Golf Association

Braselton, Georgia

Player Fundraiser

August 2022 - August 2024

Raised 2.6 thousand for the Jimmy Fund for cancer research through birdies for bucks program/leadership links

Junior Amateur Accomplishments

Brookline, Massachusetts

Player

June 2016 - August 2024

2x NEJPGA POTY, Played in multiple World Championship, professional and amateur events, 34 wins, 70 medalist titles,

NON-TECHNICAL SKILLS, INTERESTS & CERTIFICATIONS

- Interests: Golf, Basketball, Finance, Entrepreneurship, Cello, Jazz,
- Certifications: Bloomberg Finance Fundamentals, Microsoft Career Essentials in Generative AI, LinkedIn Business Analytics Foundations, JMP

EDUCATION

Georgetown University, Walsh School of Foreign Service,

Washington, DC

Bachelor of Science, Expected May 2028

Major: Science, Technology and International Affairs

Minor: Spanish

Concentration: Biotechnology and Global Health **Whatcom Community College**, Bellingham, WA Associate in Arts and Sciences, Graduated June 2024

Bellingham High School, Bellingham, WA High School Diploma, Graduated June 2024

EXPERIENCE

Mortara Undergraduate Research Fellowship, *Mortara Center for International Studies*, Georgetown University Fellow, February 2025-May 2028

- Selected for the prestigious four-year research apprenticeship in the School of Foreign Service, gaining hands-on experience in advanced research methods and projects.
- Conducting research on global health and migration in the U.S. under the mentorship of a faculty expert in the field.
- Developing expertise in qualitative and quantitative analysis to prepare for post-graduate professional opportunities.

Global Citizenship Fellows Program, International Association of Jesuit Universities (IAJU) and Berkley Center Fellow, February-July 2025

- Chosen for the prestigious Global Citizenship Fellows Program, uniting students from Jesuit universities worldwide.
- Participating in online dialogues and preparing for a study tour in Bogotá, Colombia to develop innovative proposals for the IAJU International Assembly to promote equitable solutions across diverse contexts.

MAP x Microsoft – "Game Managers" (Phase 1 & 2), Remote

Product Management Fellow, March 2025-Present

- <u>Phase 1</u>: Selected for a competitive 3-week interview prep bootcamp for top college athletes, earning a top spot on MAP's leaderboard after 3 Microsoft-sponsored mock interviews against 200+ peers.
- Phase 2: Qualified for Phase 2 based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, focusing on problem discovery, competitor research, solution development, and a go-to-market strategy

Caretaker, Whatcom Hills Waldorf School, Bellingham, WA

Custodial Service, August 2022-August 2024

- Led custodial operations to maintain high facility standards, including sanitization and inventory management.
- Acted as the main point-person below the manager, ensuring health and safety compliance.

Founder and Program Leader, Elementary Enrichment Program, Bellingham School District

2023-2024 Academic Year

- Developed and managed a tutoring program for a Title I elementary school, supporting underprivileged students with personalized academic assistance.
- Recruited and supervised high school volunteers, bridging educational gaps in reading, writing, STEM, and English language learning in elementary students.

EXTRA-CURRICULAR ACTIVITIES

NCAA Division I Athlete, Georgetown University Track and Field Team

Fall 2024-Present

- Compete in the Women's 60m, 100m, 200m, and 4x100m events, 8 years of track experience and training.
- Demonstrate leadership, time management, and team-building skills in a highly competitive environment.

Freshman Representative, Hoyas for Immigrant Rights, Georgetown University

Fall 2024-Present

• Collaborate with peers to advocate for immigrant rights through outreach initiatives and events promoting inclusion and equity, while actively engaging students on campus and supporting broader DC community efforts.

Volunteer, Bellingham Senior Activity Center, Bellingham WA

May 2022–August 2024

- Over 300 hours enhancing customer service and communication skills while supporting local organizations, providing office administration, secretarial support, and serving meals for Meals on Wheels.
- Applied Spanish proficiency to assist Spanish speakers with translation and referrals to essential services.

FCCLA Leadership, Family, Career, and Community Leaders of America, Bellingham High School Club President, Vice President, September 2020–June 2024

- Led a winter coat drive for the unhoused, providing over 200 youth and adults with essential clothing, earning 3rd place in Gold at the WA state competition and qualifying for nationals.
- Managed club operations and guided peers as President, designing outreach materials, coordinating logistics, and partnering with community organizations to maximize donations and ensure project success.

SKILLS

Spanish: Nearing proficiency (Conversational/Fluent)