# **Adrian Byasiima**

## Nolensville, TN

(615)-609-9274 Adrian.byasiima@duke.edu

## **EDUCATION**

#### **DUKE UNIVERSITY**

Durham, North Carolina

- Intended Major: Bachelor of Science in Economics September 2024-Present

- **GPA**: 3.66

## Nolensville HIGH SCHOOL Nolensville, TN, United States

- Freshman- Senior

August 2020 - may 2024

- **GPA**: 4.58 | Honor Roll

- ACT: 30

#### ATHLETIC AND LEADERSHIP

## Duke Men's Soccer Durham, NC

## Member July 2024 - Present

- Balancing 20+ hours of weekly training, gym work, travel, and competition with a rigorous course load
- Working together for the common goal of winning the ACC/NCAA Championships
- Carried out numerous responsibilities: bringing equipment to practice and on trips, and spending 8 hours every week in study hall

## Tennessee soccer Club Brentwood, Tennessee

## Team Captain August 2022 - June 2023

- Demonstrated ability to be a role model for younger teammates
- Served as an example of taking school seriously; guided multiple teammates through the college recruiting process

#### PROFESSIONAL EXPERIENCE & SERVICE

## **Athletic Mentorship**

Mentor | January 2024 – Present

- Conduct 2–3 mentorship sessions per week with aspiring college athletes, focusing on mindset, performance, and emotional growth
- Designed a 50-minute session template addressing confidence, preparation, and accountability
- Developed strong communication skills in adapting to mentee needs

## **Durham Rescue Mission** — Volunteer

April 2025

- Supported food donation operations and community service coordination
- Observed organizational efficiency in nonprofit resource distribution

## Tennessee & Nolensville Soccer Camps — Volunteer Coach

Summers 2022–2024

- Assisted in youth camp operations and drills for ages 8–14
- Modeled leadership, teamwork, and discipline to younger players

#### SKILLS AND INTERESTS

## **Technical Skills:**

- Microsoft Excel (functions, pivot tables), PowerPoint, CRM familiarity (Salesforce, Hudl review systems)
- Research & reporting, time management, virtual presentation skills

#### **Interests:**

- Global financial markets, long-term investing, sports business strategy
- Intermediate Spanish speaker

## ALEXANDER (ALEKOS) Y. BINDER

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#### **EDUCATION**

Columbia University - New York, NY

GPA: 4.02/4.0

B.A. in Economics, Comparative Literature and Society | Minor in East Asian Studies | ACT: 35/36 Anticipated Graduation: May 2028

• Accomplishments: Dean's List

#### PROFESSIONAL EXPERIENCE

## Columbia University Program of Economic Research (PER) – Administrative Assistant | New York, NY

01/2025 - Present

- Coordinated logistics for staff luncheons, alumni receptions, and guest lectures, ensuring events ran smoothly and fostered stronger community connections across Columbia's economics network.
- Designed promotional flyers, emails, and announcements to boost event visibility and engagement, directly contributing to higher event turnout and improved communication with students, faculty, and alumni.
- Wrote and distributed monthly newsletters and managed website updates, providing timely event information and program highlights to strengthen PER's outreach and institutional presence.

## 501(c)(3) UNI Future Together Foundation - Founder, President | Los Angeles, CA

06/2022 - 07/2024

- Founded and led a recognized 501(c)(3) service organization across 15 high schools, building a 300+ member base to address educational and community needs across Los Angeles.
- Organized and executed large-scale fundraising initiatives that raised over \$45,000, supporting community programs aimed at combating food insecurity and expanding student technology access.
- Built an Instagram presence from scratch, strategically growing it to over 12,700 followers to amplify the organization's mission and connect with a broader youth audience.

#### **Ignic Journal** – Author | Los Angeles, CA

08/2023 - 06/2024

- Conducted a research project on Japanese folklore under LMU faculty mentorship, analyzing cultural traditions to deepen understanding of Japan's folk spirituality.
- Produced a scholarly paper titled "The World of Yokai: Exploring Japan's Cultural Folk Spirituality," which was selected for publication in *Ignis* Volume 5 to contribute to academic discourse.

#### **West Hollywood Aquatics Center** – *Lifeguard, Swim Instructor* | West Hollywood, CA

04/2023 - 08/202

- Supervised busy pool areas during peak hours, enforcing safety protocols to prevent accidents and maintain a secure swimming environment for over 200 daily visitors.
- Delivered customized swim lessons to children and adults of various experience levels, coaching over 50 students to build water confidence and improve swimming technique.
- Responded rapidly to emergencies using CPR and first aid training, maintaining a zero-incident safety record while balancing responsibilities as both a lifeguard and swim instructor.

#### LEADERSHIP & COMMUNITY DEVELOPMENT

#### Columbia University Varsity Men's Swimming and Diving - NCAA Division I Athlete | New York, NY

08/2024 - Present

- Trained and competed 20+ hours weekly at the NCAA Division I level, balancing rigorous athletic demands with a full Columbia course load and leadership commitments.
- Collaborated closely with teammates both in and out of the pool to pursue team championships and achieve individual performance goals at Ivy League competitions.
- Organized and led recruiting visits for prospective high school swimmers, showcasing Columbia's athletic and academic offerings to attract
  top student-athlete talent.

#### Columbia University Japanese Student Association - Director of External Affairs and Communications | New York, NY

08/2024 - Present

- Managed all internal and external communications, spearheaded outreach efforts, executed events to foster a strong Japanese community on campus for a club with 100+ members
- Led marketing for the 2025 Matsuri Spring Festival, securing over \$13,000 in sponsorships and coordinating with 12 external vendors; served as emcee for an audience of 2,000+ attendees

#### Ignatian Scholars Tutoring Program – Head Academic Tutor | Los Angeles, CA

08/2022 - 06/2024

- Selected to spearhead tutoring program (out of 1,300 students), overseeing 70 peer tutors
- Collaborated directly with faculty, managed scheduling, and provided 6+ hours of support weekly
- Expanded the program by establishing tutoring initiatives at primary schools in low-income neighborhoods

- Skills and Languages: Japanese (Business Proficient), Java, Excel
- <u>Programs</u>: Morgan Stanley 2025 Summer Insights Program (fully in Japanese), AEI Summer Honors Program
- <u>Interests</u>: Football, Japan, Greece, Cooking, Astronomy

## Ali Maguy

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#### **PROFILE**

Freshman at Brown University

Intended Concentration: Economics - Business Track

Current member of the Brown Women's Tennis Team

I am eager to learn and am passionate about all the work I partake in. I believe that through your summer internship, I can be a valuable asset to your company and help it grow.

#### **EDUCATION**

## Campolindo High School - High School Diploma

Moraga, CA

Cumulative GPA: 4.4 weighted / 4.0 unweighted

Aug 2020 - May 2024

Courses: AP Calculus AB (A; AP exam: 5), AP Psychology (A; AP exam: 5), AP Language and Composition (A; AP exam: 5), AP Biology (A; AP exam: 5), AP Environmental Science (A), AP European History (A; AP exam: 4), Pre-calculus Honors (A), Economics (A)

#### **Brown University**

Current GPA: 4.0 unweighted

Courses: Principles of Economics (A), Intermediate Microeconomics, Making Decisions, Reimagining Human Security, Foundations of Policy and Governance,

#### **EMPLOYMENT HISTORY**

## Tennis Coach (self-employed)

Moraga, CA

• Coached local junior players at all ages

Jun 2023 - Aug 2024

· Advised players and parents on tournament schedule and college recruiting

#### Saint Mary's College of California Summer Tennis Camp

May 2024 - July 2024

- Led kids aged (7-10) in tennis drills at a local college
- Advised players on match strategies and tournament schedules

#### **EXTRA-CURRICULAR ACTIVITIES**

Scholars of Finance August 2024- Present

- Participate in Leadership Development Programs that focus on maintaining integrity in financial endeavors
- Participate in networking events and information sessions about different financial sectors

#### Tilman Leadership Institute

August 2024- December 2024

- Participated in weekly leadership meetings with guest speakers
- Organized and presented ideas on how to incorporate different leadership strategies into athletics

#### Student Athlete at Brown University

August 2024-Present

- Member of the Brown Women's Tennis Team
- Developed many key skills like collaboration, communication, time management, and adaptability

## National Charity League Class of 2024 President

August 2022 - July 2023

- Organized and lead class meetings discussing relevant topics
- Lead philanthropic events at local non-profits (Loaves and Fishes, Food Banks, White Pony Express, Monument Crisis Center, etc.)
- Spoke at year end convention summarizing the philanthropic events our class attended
- Supervised my peer's work regarding their assigned jobs

Tennis Player 2012 - Present

- Part of USTA Junior Circuit
- Competed in sectional, national and pro tournaments
- Top 50 in the nation
- Top 10 in California
- Practiced 12-16 hours/week
- Competed in USTA Maze Cup team captain

Personal: Communication, time management, customer service skills, adaptability, problem-solving, creativity, team collaboration	n

## Amanda [C.] Li

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## **EDUCATION**

## University of Pennsylvania - Philadelphia, PA

B.A. in Economics and Psychology | Minor in Data Science | SAT: 1480 | Anticipated Graduation: May 2028

- <u>Accomplishments</u>: AP Scholar with Distinction (2023), 6<sup>th</sup> out of 77 at Temple University Fencing Tournament [<u>Link</u>] (2024), 14<sup>th</sup> out of 191 at Fencing Junior Olympic Championships [<u>Link</u>] (2022)
- Relevant Courses: Introduction to Micro and Macro Economics, Calculus I, Race and Ethnic Politics

## PROFESSIONAL EXPERIENCE

**Division I Women's Fencing Team (Saber)** | University of Pennsylvania September 2024 – Present

- Competed internationally for U17, representing USA in Bulgaria, Romania, France, and Germany
- Developing communication skills and teamwork through coaching teammates in tactics and strategies
- Pursuing athletics ambitiously, with intensive training on almost every day of the week

## Canoe Restaurant - Waiter | Greenwich, CT

May 2024 - June 2024

- Utilized seating system to organize tables and seat customers efficiently
- Handled customers and took care of silverware and tables in a hectically busy environment
- Praised for being a fast learner by more experienced servers

## Greenwich Library - Volunteer | Greenwich, CT

July 2023 – August 2023

- Facilitated technical support for library patrons for all computers, printers, and machines
- Contributed to organizing library files and promoting content through YouTube videos
- Solved numerous problems for library customers by coordinating them to appropriate resources

## LEADERSHIP & COMMUNITY DEVELOPMENT

## Advance Fencing & Fitness Academy - Member | Garwood, NJ

October 2022 – June 2024

- Provide mental and emotional support to teammates when competing in team events
- Guiding younger members during practice to help them improve technique and facilitate growth
- Demonstrating fencing exercises during group lessons, aiding coaches in leading the class

## **SoundWaters** – *Volunteer* | Greenwich, CT

January 2023 – June 2023

- Promoted environmental cleanliness in parks and beaches on a consistent basis
- Contributed to ecosystems by manually removing invasive plants, weeds, and human debris
- Encouraged others to help the environment, spreading awareness of local clean-ups

## **Poetry Club** – *Member* | Greenwich, CT

September 2021 – May 2024

- Read and analyzed poetry within a tight-knit group, sharing thoughts and feelings invoked
- Wrote and shared poetry with others, creating a safe and welcoming space
- Attended community poetry events to support aspiring poets and encouraged participation

- Skills and Language(s): Proficient in Microsoft Office: Excel, Word, PowerPoint; fluent in Mandarin
- Programs: Familiar with R

## Anna J. Hung

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#### **EDUCATION**

#### Massachusetts Institute of Technology - Cambridge, MA

**GPA: NA/4.0** 

B.A. in Aerospace Engineering | Minor in Astronomy

Anticipated Graduation: 2028 (on track for 2027)

- Accomplishments: Top Squad at NEIFC Fencing Championships, MISTI Taiwan Internship
- Relevant Courses: Astronomy, Python, Black Holes, Special Relativity

#### University of North Texas / Texas Academy of Math and Science - Denton, TX

GPA: 4.0/4.0

Electrical Engineering Track | ACT: 35 | SAT: 1560

Graduation Year: 2024

- Accomplishments: UNT President's List, TAMS Summer Research Scholarship, UNT URF Grant, Gold Chord (100+ volunteer hours)
- Relevant Courses: Physics I/II, Calculus, Multivariable, Differential Equations, Electrical Engineering, Digital Logic, C++

#### PROFESSIONAL EXPERIENCE

#### MIT EAPS UROP at the Wallace Astrophysical Observatory - Remote Observer | Cambridge, MA

10/2024 - 04/2025

- Joined as an inaugural member of the remote lab, helping to connect lab to observatory
- Conducted nighttime observations on target objects like 887 Alinda to collect data
- Analyzed date against darks, flats, and biases to graph light curves
- Worked 10 hours a week for \$16 an hour during fall, winter, and spring terms

#### TAMS at the Power Electronics and Renewable Energies Lab - TAMS Summer Researcher, UNT URF | Denton, TX

08/2022 - 05/2024

- Completed a hardware project in a novel multiport converter PCB design for solar panel efficiency
- Presented solo at UNT Scholars Day Conference and was awarded the Undergraduate Research Fellowship Grant
- Worked in the lab 35+ hours a week during Summer 2023 for stipend

#### LEADERSHIP & COMMUNITY DEVELOPMENT

## MIT Women in Aerospace - Outreach Chair | Cambridge, MA

10/2024 - Current

- Coordinate with K-12 schools nearby to spread aerospace to younger students
- Contribute to weekly meetings discussing upcoming club activities and help to plan activities
- Send emails out to the women in aerospace body at MIT to inform about events

#### MIT Rocket Team - Aerodynamics Sub-Team Member | Cambridge, MA

10/2024 - Current

- Worked on aerodynamic optimization, creating carbon fiber rocket fins, and rocket cameras to contribute to competitions
- Created and successfully launched a small personal rocket for learning
- Attend weekly sessions to work on rockets

#### **TAMS Academic Society** – *Head of the Engineering Committee* | Denton, TX

08/2023 - 05/2024

- Worked for 10 hours a week as a one-on-one tutor for juniors and seniors in Calculus, Physics, and Electrical Engineering
- Held office hours for engineering to provide study help for groups of students
- Posted notes and homework help on the tutoring website for accessible help

#### Dallas Perot Museum of Nature and Science - Museum Guide | Dallas, TX

05/2021 - 05/2023

- Helped visitors perform science experiments in the bio lab
- Checked equipment before opening to ensure museum is running smoothly
- Acted as a guide for visitors, helping to explain exhibits
- Qualified for the Bronze Presidential Award for 100+ volunteer hours

## NiHao Foodbank Initiative – Ambassador and Social Media Head | Dallas, TX

01/2020 - 05/2024

- Served on a board of founding executives to coordinate alongside Asian Americans fighting hunger in the DFW area
- Ran the organization's Instagram and Facebook to promote the cause
- Helped with planning events, fundraising, and food-packing

- <u>Skills and Language(s)</u>: Skills: teamwork, leadership, adaptability, time management; Languages: English native, Mandarin conversational, Spanish basic
- <u>Programs</u>: Microsoft Office, Notion, Google Workspace, Canva, Slack, Zoom
- <u>Interests</u>: Violin, Fencing, Speedcubing

## ARIAN NAIM

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#### **EDUCATION**

#### University of California, Berkeley - Berkeley, CA

GPA: 3.4/4.0

B.A. in Economics & Intended Business Administration

Grad. May 2028

• Relevant Courses: Math 16B: Calculus II, UGBA 10: Principles of Business, Stat 20: Intro to Probability and Statistics, Econ 1: Introduction to Economics, Social 121: Innovation and Entrepreneurship – Cultural Context

## PROFESSIONAL EXPERIENCE

#### **Bazaar Ventures** – Private *Equity Analyst* | Remote

May 2025 - Present

- Researched growing industries to identify mid-sized B2B companies with strong financials, helping the team decide which business to acquire
- Conducted proprietary outreach to business owners and brokers to source qualified acquisition leads and expand the firm's deal pipeline
- Led initial due diligence and valuation work to evaluate financials, scalability, and acquisition fit across multiple sectors
- Wrote one-pagers and investment memos on potential deals, summarizing business models, market trends, financials, competitors, etc.

#### **Vermont Med Property** – Assistant Property Manager | Los Angeles, CA

Dec 2023 - Aug 2024

- Managed tenant relations and lease renewals for an 11-unit apartment complex, addressing concerns to support operations and high retention
- Researched local rental comps and screened applicants by reviewing credit, paychecks, and income to secure qualified tenants at market rates

#### Sports Performance Trainer - Self-Employed | Los Angeles, CA

- Designed personalized training and nutrition plans for athletes across multiple sports, focusing on speed, strength, and rehabilitation
- Managed client outreach, parent communication, and scheduling to ensure consistent sessions and track progress toward performance goals

#### Fish Grill Restaurant - Front Desk/Cashier | Los Angeles, CA

April 2023 - Oct 2023

- Handled register operations, counted cash drawers, restocked supplies, and managed opening/closing procedures in a fast-paced restaurant setting
- Took phone and in-person orders, packaged to-go meals, resolved customer issues, and coordinated with kitchen staff to maintain smooth service

#### Teresa Medical Center - Front Desk Associate | Los Angeles, CA

Dec 2022 - April 2023

Scheduled appointments, answered phones, updated patient files, and assisted clients to ensure smooth daily operations in a busy medical office

## LEADERSHIP & COMMUNITY DEVELOPMENT

#### UC Berkeley Track and Field Team - Division 1 Athlete | Berkeley, CA

Jan 2024 - Present

- Lead by example as a Division 1 400m sprinter, contributing to a competitive team culture through discipline, consistency, and high performance
- Balance 20+ hours/week of training and travelling while maintaining a full academic course load and involvement in campus organizations
- Set a UC Berkeley school record (3:12.69) as a member of the 4x400m relay team at a major invitational

### **Tamid Group** – *Incoming Director of Fund* | Berkeley, CA

Jan 2024 - Present

- Completed 10-week education program in finance and consulting; trained in stock pitching, financial modeling, and investment thesis development
- Elected as Incoming Director of Fund for Fall 2025; will lead a team of 5–6 analysts preparing investment pitches for national competitions
- Will co-lead workshops on valuation, market research, and pitch strategy while managing deadlines and reviewing pitch submissions

#### Student Athlete Business Network - Member | Berkeley, CA

Jan 2024 – Present

- Participated in networking events with professionals from firms like Wells Fargo and Bain to explore professional careers & build connections
- Engaged in professional development and interview prep workshops, receiving mentorship to strengthen career readiness as a student-athlete

#### **E-Commerce Reseller** – *Self-Employed* | Los Angeles, CA

Aug 2020 - Jan 2024

- Built and scaled a resale business reselling sneakers, apparel, and electronics on eBay, StockX, and GOAT, generating \$10-15K in annual profits
- Leveraged automated purchasing tools to acquire high-demand items at release, increasing sourcing efficiency and maximizing resale margins

## West Los Angeles College – Academic Peer Mentor | Culver City, CA

Oct 2023 - May 2024

- Worked 5 hours per week in the campus tutoring center, supporting 20+ students with coursework, study strategies, and exam prep.
- Provided peer-to-peer academic support across subjects including math and economics, helping improve student outcomes and confidence

- Skills and Language(s): Time management, leadership, critical thinking, communication, market research, problem-solving; conversational Farsi
- <u>Interests</u>: Fitness, nature, coffee, entrepreneurship, sushi, jazz, poker, travel
- <u>Fun Fact</u>: Skipped my high school prom to compete at a track meet ended the night with a medal, not a slow dance w

## ASHLEY [M] YANG

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## **EDUCATION**

Cornell University Ithaca, NY

B.A. in Economics | GPA: 4.14 Anticipated Graduation: May 2028

#### PROFESSIONAL EXPERIENCE

## JPMorgan Chase-Leveraged Finance Intern | New York, NY

06/2024 - 08/2024

- Evaluated dense financial documents and created informative 20 page pitch deck under the guidance of vertical staffers
- Conducted market research on non-investment grade companies using financial documents
- Shadowed the Natural Resources vertical and assisted in client calls and deck preparation

## New York Police Department-Information Technology Intern | New York, NY 06/2023 - 08/2023

- Supported 5 information technology consultants and completing 20 technical interoffice requests across departments
- Troubleshooted technical equipment used by various bureau divisions and members of the NYPD

## **NYC Department of Veterans' Services-***Intern* | New York, NY

06/2022 - 08/2022

- Planned and managed 4 outreach events, setting up homes and supporting the veteran community with housing
- Analyzed veteran housing and resource data to identify 10 trends in vacancy timelines

## **NYU Prison Education Program Research Lab-***Intern* | New York, NY

09/2021 - 05/2024

- Conducted research on the costs of incarceration and contributed to 2 books published by NYU faculty, raising awareness
- Interviewed and transcribed over 50 interviews with formerly incarcerated individuals

## Community Food Advocates-Youth Advocate Lead/Intern | New York, NY

01/2020 - 05/2024

- $\bullet \ Researched \ policy \ reform, \ city \ budgeting, \ and \ school \ food \ resources \ in \ the \ NYC \ public \ school \ system$
- Led advocacy initiatives for food equity and testified before City Council members during budget hearing, securing yearly funding

## LEADERSHIP & COMMUNITY DEVELOPMENT

## Cornell Financial Analysts-Industrials Sector Head | Ithaca, NY

09/2024 - Present

- Underwent rigorous 10-week educational program on accounting, valuation methods, and investing
- Accepted as 1 of 10 out of 270 to finance club based on stock pitch performance and interviews
- Creating pitch decks and conducting industry research for the Healthcare and Industrials Sector

## Cornell University NCAA Division 1 Fencing-Fencer | Ithaca, NY

09/2024 - Present

• Representing the Cornell NCAA Fencing Team on the Student Athlete Advisory Committee, communicating with administration and athletes

## Make-A-Play Foundation x Morgan Stanley-Sales and Trading Fellow | Remote 03/2025 - Present

- Ranked in top 5 percent of a highly competitive fellowship for college athletes, advancing to the case competition round with Morgan Stanley's Institutional Equities and Fixed Income Divisions Collaborating with a team to create a traditional retirement portfolio for an MS client valued at 2.5M, allocating 1.5M to equities and 1M to fixed income and delivering a final investment recommendation
- Responsible for creating and submitting 10 deliverables to MS leadership on behalf of the broader team, such as analyzing the macroeconomic factors that guided team's 60/40 decision criteria
- Individual tasks include/d: (1) routinely updating team's kanban board on AirTable; (2) conducting PESTEL analysis; (3) performing feasibility study; (4) authoring a 1-page recommendation report; (5) transforming bullets 2-4 into 2 slides; (6) co-designing 4 final outputs [i.e., slide deck, 1-page fact sheet, impact statement] and delivering final presentation to MS leaders

- Skills: Microsoft Word, Powerpoint, Excel, and basic financial modeling
- Interests: NFL football, College basketball, Banana Bread, NYT Games, and The Amazing Race

## **ASHNA V. TAMBE**

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#### **EDUCATION**

University of Pennsylvania – Philadelphia, Pennsylvania

GPA: 3.83/4.0

B.A. in Economics | Minor in Consumer Psychology | Graduation Year: 2028

• Relevant Courses: Calculus II, Marketing 1010, Intro to Psychology, Micro and Macro economics

## PROFESSIONAL EXPERIENCE

Upenn Women's Basketball Team - Student Athlete | Philadelphia, Pennsylvania

#### 08/2024 - Present

- 20 hrs of game/practice a wk
- Compete against the nation's best teams several times a week ahead of March's Ivy League championships
- Hockaday Varsity Basketball accolades: 4x player of the year, 3x All-SPC & All-Zone, McDonald's All-American Game nominee, Hockaday All Time Leading Scorer

Wharton Undergraduate Consulting Club – Marketing and Events Committee Associate | Philadelphia, Pennsylvania 08/2024 – Present

- WUCC is a premier undergraduate consulting club with 10+ cases/semester across tech, PE, startups, and more
- Hands-on experience in marketing, event planning, and brand management as a Marketing and Events Committee
- Associate.
- Collaborate with fellow students who share marketing interest and passion.

Hockaday Varsity Robotics- Engineer | Dallas, Texas

#### 08/2016 - 05/2022

- Elected as two-time team captain; wrote code to control the robots' movement and complete missions
- Competed at FLL and FRC tournaments; Edison Pitch Contest Finalist

#### LEADERSHIP & COMMUNITY DEVELOPMENT

Women's Athletic Association – Team Ambassador | Philadelphia, Pennsylvania

#### 08/2024 - Present

• As a Upenn Women's Athletic Association (WAA) ambassador, I plan events to empower, unify, and celebrate female athletes.

**Team IMPACT** – *Team Ambassador* | Philadelphia, Pennsylvania

#### 08/2024 - Present

- As one of the Penn women's basketball's team leaders for Team IMPACT, I work with the team IMPACT child and
- family

Terlingua Basketball Camp - Founder and Operator | Terlingua, Texas

## 03/2022 - 10/2023

Ran several sessions over two years, empowering many students to see athletics as a worthwhile endeavor

- Skills and Language(s): English, Java, Canva Design, Excel, PowerPoint
- <u>Interests</u>: Finance and Marketing

## AVA G. CORNELL

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## **EDUCATION**

## Severn School High School - Annapolis, Maryland

GPA: 4.36/4.0

High School Diploma with Cum Laude ACT/SAT: 34) Graduation Year: 2024

• Accomplishments: Heads List, Cum Laude Society, Most Valuable Player on the Varsity Sailing Team as well as two time national champions

Stanford University - Palo Alto, California

GPA: 3.752/4.0

B.A. in Management in Science and Engineering | ACT/SAT: 34) Graduation Year: 2028

• Relevant Courses: Principles of Economics, Linear Algebra, Multivariable Calculus

## PROFESSIONAL EXPERIENCE

**Surf City Yacht Club** – *Sailing Instructor* | Surf City, New Jersey

06/2024 - 08/2024

- Classroom and on the water instruction for an eight week program, planning and logistics, responsibility for my students and boats, boat maintenance and repair, leadership of program and children, large group presentations
- Certifications: US Sailing Level 1 Instructor, CPR certification, SafeSport
- End Goal of improving not only the sailing ability and performance of the children, but also their love and passion for the lifelong sport of sailing while also meeting and making lifelong friends

## LEADERSHIP & COMMUNITY DEVELOPMENT

Stanford Sailing Team - Student Athlete | Palo Alto, California

09/2024 - present

- Worked along with and led my teammates to work together and preserve through hard work and difficult times in order to
  achieve our own personal goals as well as the common goals of the team
- Used skills like time management, dedication, perseverance, discipline, selflessness, and cooperation in order to balance the student and athlete lives in order to be able to commit to both passions
- Along with facilitating the balance, these skills help foster a team that wanted to get better while building up everyone on the
  team allowing us to win both team race and fleet race women's nationals in the 2025 spring season and to be an all conference
  crew

**GEMS- Girls Eliminating Mathematical Stereotypes** – Founder | Severna Park, Maryland

02/2023 - 06/2024

- Founded the GEMS-Girls Eliminating Mathematical Stereotypes Club at Severn School High School where it aimed to support women pursuing their mathematical interests in an area that seems more male dominant
- Met weekly to promote women in math and urged more women participation in the local math competitions and other mathematical opportunities
- Fostered an environment where women felt comfortable and confident in their mathematical abilities and opportunities

Marshall Learning Center - volunteer | Annapolis, Maryland

09/2021 - 06/2024

- Tutored and taught underprivileged children who had immigrant parents and worked to help them not only just complete their work but more to understand the concepts and the process of learning and gaining knowledge
- worked through their assignments while explaining the concepts deeply in a fun and engaging way after school
- As someone who values their education, a high importance was placed on valuing the learning being done and giving back to
  those who were not able to receive the same educational opportunities as me while also developing a deeper passion for
  learning

## ADDITIONAL SKILLS

• <u>Skills, Language(s), and Interests</u>: English (fluent), Spanish (basic communication and conversation), watersports, running, fashion and design, numbers and math, traveling, hiking, cooking and food culture

## CAMREN L. WARE

## LINKEDIN PROFILE • (407)-452-7289 • EMAIL ADDRESS

#### **EDUCATION**

GPA: 3.0/4.0

#### Harvard University - Cambridge, MA

B.A. in Psychology | ACT/SAT: N/A Graduation Year: May 2028

- Accomplishments:
  - NCAA Division I Varsity Football and Varsity Track & Field Athlete
  - Selected as Proctor within the First-Year Experience Office as a freshman
  - Represented Harvard Athletics in Ivy League competition
  - Demonstrated strong time management balancing academics, dual varsity sports, and campus leadership roles
- Relevant Courses: Intro to Psychology, Cognitive Neuroscience, Leadership & Ethics, Social Psychology, Statistics for Behavioral Sciences

#### PROFESSIONAL EXPERIENCE

- Substitute Teacher through Leadership Program Orange County Public Schools | Orlando, FL 2022 – 2023
  - Managed K-5 classrooms across multiple elementary schools, delivering daily lesson plans and maintaining classroom order during teacher absences
  - Built strong relationships with students while promoting a positive, inclusive learning atmosphere
  - Earned the opportunity through performance in high school leadership program emphasizing communication, service, and responsibility
  - Trusted by administration and faculty for reliability, flexibility, and student engagement
- Content Creator Personal Brand | Online / Orlando, FL

2022 - Present

- Built and actively engaged a community of over 30,000 followers across Instagram and TikTok through motivational content focused on athletics, mindset, lifestyle, and discipline
- Produced 100+ short-form videos combining voiceovers, sports highlights, and luxury visuals to promote a "champion's mentality" and clean hustle
- Developed a consistent brand identity centered around ambition, legacy, and resilience
- Leveraged growing platform for influence, storytelling, and community impact

## LEADERSHIP & COMMUNITY DEVELOPMENT

- Harvard University First-Year Experience Office Proctor | Cambridge, MA 08/2024 – Present
  - Selected as one of the few first-year students to serve in a traditionally upperclassman role supporting the academic and social transition of new Harvard students
  - Fostered inclusive dormitory community for 20–40 first-year students, providing mentorship, peer advising, and ongoing emotional and academic support
  - Collaborated with Resident Deans and University Services to ensure a safe, healthy, and engaging residential environment
  - Served as a consistent in-dorm presence and liaison between students and university resources
- Hygiene Project Long-Term Volunteer | Orlando, FL 2012 – 2023
  - Volunteered for over a decade to serve homeless communities across Orlando through hygiene kit assembly and food distribution efforts
  - Helped build and distribute thousands of hygiene packets containing essential items such as toothbrushes, toothpaste, soap, and deodorant

- Skills and Language(s): Public Speaking, Peer Mentorship, Team Leadership
- Programs: Microsoft Office, Canva, Google Workspace
- Interests: Fitness, Motivational Speaking, Mental Health Advocacy, Athletics, Community Service

## Camryn R. Cook

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## **EDUCATION**

Dartmouth College- Hanover, New Hampshire

**GPA: 3.2/4.0** 

B.A. in Economics | Minor in Spanish | Graduation Year: 2028

- Accomplishments: Upcoming Female Athlete of the Year nominee
- Relevant Courses: Calculus, Microeconomics, Econometrics, Advanced Spanish

### PROFESSIONAL EXPERIENCE

#### Dartmouth Women's Rugby - NCAA D1 Athlete | Dartmouth College

August 2024 - Present

- Commits 20+ hours a week to training and competition while maintaining course load.
- Competes with a diverse team to achieve conference titles and national championship victories.
- Contributes to a top-performing team culture that emphasizes strategic execution, rapid decision-making, and consistent improvement.

#### **Dartmouth Athletics and Communication Office** - *Statistician* | Dartmouth College

October 2024 - Present

- Tracks and records real-time game statistics, ensuring accuracy and consistency for Men's and Women's Basketball.
- Calls actions in-game to coworker inputting in computer, necessitating clear and concise communication.
- Creates and maintains detailed statistical reports using ESPN Stats.
- Provides real-time updates to broadcasters and media teams during games.

# Perceptions of Linguistic, Cultural, and Socioeconomic Barriers Affecting the Involvement of Latino Parents in K-12 Students Educations, *AP Research Paper*

- Conducted in-depth research and analysis of parental involvement trends using statistical tools.
- Compiled data into comprehensive reports and visual presentations for academic review.
- Achieved perfect score.

### LEADERSHIP & COMMUNITY DEVELOPMENT

**Student Government -** *President* | Jacobs High School, Algonquin, Illinois

August 2023 - May 2024

- Led and represented a student body of ~2000, driving initiatives to improve school life and school spirit
- Organized and executed several annual events, engaging students in cultural days, school dances, teacher appreciation, etc.
- Managed a budget of over \$5,000 to fund several initiatives, including one creating spaces for study outside of class

National Honor Society - President | Jacobs High School, Algonquin, Illinois

August 2023 - May 2024

- Led a team of 5 NHS officers and 60 members to plan and execute community service initiatives and promote excellence.
- Partnered with local organizations to provide food programs, school supply drives, etc., benefiting community members of
- the upper Fox Valley region.

#### Jacobs Feeder Basketball - Head Coach | Dundee, Illinois

February 2024 - May 2024

- Mentored and motivated a team of 12 young players, fostering growth in athletic ability and teamwork
- Scheduled and led weekly practices and game-day preparations, ensuring team readiness
- Developed game strategies and provided real-time coaching, leading the team to a winning record
- Built strong relationships with players and parents, ensuring open communication and a supportive environment

#### Chicago Lions Rugby - Player Volunteer | Chicago, Illinois

December 2024 - Present

- Promotes access to rugby for underserved communities in the West and South sides, aligning with broader values of mobility.
- Helps secure access to equipment and practice space through local partnerships and grassroots fundraising.

- Skills and Language(s): Fluency in Spanish, statistics, STATA software
- <u>Interests</u>: Analytics, Research, Women's Sports, Youth Programs, Community Development

## Carolina J. Stutchbury

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#### **EDUCATION**

#### Columbia University – New York City, NY

GPA: 3.7 /4.0

B.A. in Applied Math | ACT/SAT: 1500 | Graduation Year: 2028

- Accomplishments: Dean's List (2025), Rookie of the Year Columbia Athletics (2025), First Team All Ivy, All American (2025)
- Relevant Courses: Linear Algebra, Differential Equations, Statistics

## PROFESSIONAL EXPERIENCE

#### **Varsity Tutors** – Tutor | Sandy Springs, GA

04/2025 - Present

- Developed and delivered customized lesson plans in math, English, and standardized test prep, adapting instruction to each student's academic level and goals to promote long-term understanding and measurable progress.
- Provided one-on-one virtual instruction focused on both academic content and learning strategies, acting as a mentor to support students'
  confidence, self-discipline, and personal development beyond classroom performance.
- Built supportive relationships with students and families, tailoring sessions to address individual challenges and encourage critical thinking, growth mindset, and independence across a variety of academic and personal goals.

#### Optegra Eye Group - Finance Intern | London, United Kingdom

06/2024 - 08/2024

- Assisted in the preparation and analysis of monthly financial reports, supporting decision-making for clinic operations by identifying trends, discrepancies, and opportunities for cost optimization across departments.
- Collaborated with the finance team to review budget allocations, track spending, and reconcile invoices, contributing to greater accuracy and
  accountability in Optegra's day-to-day financial management.
- Conducted research on market pricing and competitor services, presenting findings to senior staff to inform pricing strategy and improve financial positioning within the private eye care sector.

### Kumon Math Program - Math Tutor | Sandy Springs, Georgia

03/2021 - 08/2021

- Tutored students aged 5 to 15 three times per week, adapting instruction to math levels from counting to calculus to support academic growth
  across varied learning styles and needs.
- Created a supportive, and interactive learning environment using personalized guidance and real-time problem-solving to help build student
  confidence and sustain engagement across long-term tutoring relationships.
- Explained not just how to solve math problems but why methods work, fostering critical thinking and deep comprehension to equip students
  with lasting mathematical confidence and independence.

#### LEADERSHIP & COMMUNITY DEVELOPMENT

#### Columbia University NCAA Division I Varsity Fencing Team - Foil Fencer | New York City, NY

08/2024- Present

- Committed over 40 hours weekly to practice, conditioning, and competition, modeling discipline and consistency to elevate team standards
  and contribute to a culture of excellence and mutual accountability.
- Led workshops for visiting groups, introducing the fencing fundamentals with clarity and enthusiasm to promote the sport and represent the
  team with professionalism and approachability.
- Supported teammates through shared routines, strategic input, and emotional presence during high-stakes competitions, ensuring the strengthening of group cohesion and fostering individual confidence under pressure.

#### **Team GB Fencing** – Foil Fencer | London, United Kingdom

03/2021- Present

- Led Team GB as captain during national and international tournaments, coordinating warm-ups, match prep, and team strategy to foster
  unity, boost morale, and ensure readiness under high-pressure conditions.
- Supported less experienced teammates between bouts, offering tactical insights and emotional encouragement to help them stay focused and
  confident, ultimately contributing to stronger individual and team performances.
- Modeled professionalism and resilience on and off the piste, setting a tone of discipline and sportsmanship that helped younger athletes
  navigate competitive settings and feel supported.

### Epic Fencing Club - Fencing Coach | Alpharetta

10/2020 - 07/2024

- Led and organized weekly fencing sessions in a local park starting during COVID, providing a safe and structured outlet when indoor
  activities were limited, fostering physical activity and social connection.
- Engaged and instructed 10 children per session, adapting teaching methods to meet individual needs, helping participants build both technical skills and personal confidence during a challenging time.
- Communicated complex fencing techniques to children aged 8–15, using clear language and positive reinforcement to promote
  understanding, teamwork, and a sense of community resilience through sport.

- Skills and Language(s): Microsoft (Word, Excel, PowerPoint), Polish
- <u>Interests</u>: Reading, Music, Community Events

## CAROLINE O. ADAMS

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#### **EDUCATION**

## Columbia University, Columbia College – New York, NY

**GPA: 3.8/4.0** 

Anticipated Graduation: May 2028

B.A. in Economics-Mathematics

• Accomplishments (High School):

Cum Laude Society (2024)

National Honor Society (2023-2024)

Rochester Institute of Technology Math and Science Book Award (2023)

First Team All-State Pennsylvania 3A Cross Country (2022)

Inducted into Mt. Lebanon High School Hall of Champions (2024)

Multiple-time Mollenauer WPIAL Track & Field and Cross-Country award recipient

Relevant Courses:

Principles of Economics

Calculus

Frontiers of Science

Literature Humanities

University Writing

Intermediate German

#### PROFESSIONAL EXPERIENCE

Ivy Athlete Connection - Mentor/Consultant | New York, NY

03/2025 - Present

- Mentor and help guide prospective student athletes and their families through the Ivy League athletic recruiting process and
  in all of their athletic journey pursuits.
- Connect with other current student-athletes at Ivy league institutions to understand diverse recruiting experiences.
- Streamline important information and effectively communicate with both students and their parents.

#### LEADERSHIP & COMMUNITY DEVELOPMENT

Columbia University, NCAA Division 1 Cross Country / Track & Field Team - athlete | New York, NY 06/2024 - Present

- Dedicate 40 hours a week to practice, competitions, and team meetings
- Helped to donate and contribute to community-wide events.

South Hills Miracle League - Mentor / Volunteer | Pittsburgh, PA

03/2022 - 06/2024

- Highly involved in the Miracle League, a program that supported children in the Pittsburgh area with varying disabilities by teaching invaluable intrapersonal skills through sports.
- Spent every Sunday for two years playing baseball with peers and children with various disabilities, creating lifelong connections.
- Served as a public announcer during games, developing public speaking skills.
- Deepened understanding and appreciation for individuals with diverse abilities.

Mt. Lebanon Link Crew - Mentor | Pittsburgh, PA

09/2022 - 06/2023

- Guided and supported incoming freshmen through their first year of high school academically and socially.
- Spoke with parents and future students via phone call to answer questions and help explain the purpose of Link Crew.
- Remained open as a mentor to students throughout their high school experience.

- <u>Language</u>: Intermediate German
- Fun Fact: Grew up playing competitive Ice Hockey as the only girl on an all-boys team.
- Interests: Hiking, backpacking, skiing, running

#### CAROLINE FIXTER

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#### Education

## Carnegie Mellon University, Pittsburgh, PA

May 2028

• Bachelor of Science, Dietrich College of Humanities and Social Sciences

## Morristown High School, Morristown, NJ

June 2024

#### **Relevant Courses**

Constitutional Law War and Peace in the Contemporary Middle East DC-First Year Seminar: Mistrust in Research January - Present

January - Present

August - November 2024

## **Project Experience**

DC-First Year Seminar: Mistrust in Research Research Project Name: Public Health Services

August - November 2024

- Conducted a team research project using Sysrev
- Resulted in creating a team charter, creating search strings and extracting data from Sysrev to answer the teams research questions

#### Leadership Experience

#### **Health Professions Club President**

January 2021 - June 2024

- Coordinated the launch of the first HOSA (Future Health Professionals) chapter in the club
- Scheduled study groups for competitions and developed career skills by attending professional developments

## **Peer Group Connections Leader**

September 2023 - June 2024

• Mentored 25 Freshman students in Morristown High School

## **National English Honor Society President**

September 2023 - June 2024

• Applied leadership skills to organize service projects by collecting school supplies for the less fortunate

## American Legion Auxiliary New Jersey Girls State

June 2023

**Election Board Member** 

- Facilitated and counted elections
- Applied learned knowledge of government to college courses

## **Athletics Experience**

NCAA Division III Student-Athlete | Women's Golf, Carnegie Mellon University

August 2024 - present

- Balance approximately 15 hours of weekly commitments year round in addition to maintaining a rigorous academic schedule
- Enhancing communication skills within an individual sport amongst a team of 12 by understanding different communication and leadership styles

#### Community Engagement

First Tee, Associate Instructor Morristown, NJ

January 2021 - June 2024

• Instruct sessions teaching young children the fundamentals of golf through core values

## MHS STEM Academy Scholar - Biomedical Pathway

January 2021 - June

- Accepted in and had to fulfill four years of community service and professional development requirements
- Applied leadership skills by teaching young children how to golf for community service

## **Work Experience**

## Baby Crossing, Retail Sales Assistant Morristown, NJ

November 2022 - December 2023

- Formulate relationships with customers by finding solutions to problems
- Implemented attention to detail by stocking store shelves

#### Activities

• Economics Club

September 2024 - present

Alexander Hamilton Society

September 2024 - present

Pre-Law Society

September 2024 - present

## CAROLYN S. SCHAEFER

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## **EDUCATION**

## Georgetown University - Washington, D.C.

GPA: 3.75/4.0

B.A. in Economics

Anticipated Graduation: May 2028

- Accomplishments: NCAA Division I Women's Tennis Student-Athlete, Dean's List (Fall 2024, Spring 2025)
- Relevant Courses: Financial Accounting, Calculus BC, Principles of Microeconomics, Principles of Macroeconomics, Statistics

#### PROFESSIONAL EXPERIENCE

#### Milwaukee Capital - Investment Intern | Milwaukee, WI

05/2025 - present

- Conducted research on different companies and financial analysis for potential investments, checking the facts and risks to help identify best investment options.
- Participated in meetings with the founders and internal strategy sessions to learn how different professionals think and to gain exposure to private
  markets, and contribute unique questions and insights.
- Built financial models and market comps to evaluate growth stage companies, improving Excel fluency and developing a stronger understanding of
  valuation methods and investment decision-making.

#### U.S. House of Representatives - Congressional intern | Washington, D.C.

upcoming, June 2025

- Attend hearings and briefings to learn how laws are debated and how they are made, gaining firsthand experience in the relationship between government, business, and the public.
- Answer phone calls from constituents, recording people's concerns and updating the logs to help the office stay organized and help them be
  responsive to needs.
- Support Congresswoman Bice and her team with administrative tasks like scheduling and writing emails to make sure that the daily actions run smoothly given the fast paced office.

#### Private Tennis Business - Founder and Coach | Milwaukee, WI

06/2023 – present

- Founded and grew a private tennis lesson business, while marketing to families in the area and managing scheduling, billing, and communicating
  with customers, while providing high quality coaching.
- Delivered more than 100 lessons to students, some just beginning and others highly ranked junior players, adapting instruction to fit individual
  goals and competing styles which resulted in improved performance and increased client retention.
- Balanced starting up this business with tennis practices and tournaments, and later alongside D1 tennis responsibilities, demonstrating time
  management and initiative.

## Milwaukee Country Club - Tennis Coach | Milwaukee, WI

05/2021 -present

- Led clinics and private lessons for members of all ages, focusing on performance, fitness, and fun to increase participation, boost member satisfaction, and promote long-term engagement with the program.
- Built strong relationships with clients by delivering personalized instruction and consistent improvement, resulting in frequent requests for return lessons and positive word-of-mouth among members.
- Worked closely with coaching staff to plan group events and summer programs, helping ensure operations ran smoothly and participants had a
  positive, organized, and enjoyable experience.

## LEADERSHIP & COMMUNITY DEVELOPMENT

#### Aceing Autism - Tennis Coach | Milwaukee, WI

08/2021 - present

- Facilitated tennis lessons for young children with autism, teaching motor skill development and allowing social interaction with coaches and peers.
- Created and adapted tennis drills and ways of communicating with the children to meet individual needs, developing patience and creativity while making the game enjoyable for every child.
- Built strong relationships with children and their parents through consistent mentorship, discussions with family members after each session, and positive emotional development both on and off the court.

#### Georgetown University Women's Tennis Team-Athlete | Washington, D.C.

08/2024 - presen

- Competed in intercollegiate tennis matches throughout the course of the academic year and attended daily practices, lift sessions, and team meetings (25+ hours per week)
- Collaborate with coaches and teammates to set competitive goals, maintain high performance, and support one another both on and off the court through shared commitment and teamwork.
- Represent Georgetown Athletics in university events and team outreach, contributing to a culture of hard work, accountability, and team unity.

- <u>Skills and Language(s)</u>: Spanish (basic), leadership, time management, collaboration, adaptability
- Programs: Microsoft Excel, Canva
- Interests: Tennis, entrepreneurship, women in business, mental health in sports, podcasts, volunteering with youth, NIL branding

# CHRISTOPHER [A.] LARNARD

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## **EDUCATION**

University of Pennsylvania — Philadelphia, Pennsylvania GPA: 3.2/4.0

B.A. in Economics | Concentration in Finance | SAT: 1490

Graduation Year: 2028

- Accomplishments: National Merit Scholar
- <u>Relevant Courses</u>: Introductory Business Statistics, Introduction to Operations, Information and Decisions, Competitive Strategy, Introductory Economics for Business Students

#### PROFESSIONAL EXPERIENCE

Hatherly Country Club - Pro Shop Attendant | Scituate, Massachusetts

05/2024 - 08/2024

- Arrange and schedule tee times for members and guests amid cancellations and delays to ensure quality customer experience
- Collaborate with a small group of golf pros to plan member events
- Process customer purchases, returns, and memberships efficiently and accurately while maintaining an organized and clean Pro Shop environment

NCAA - Student-Athlete | Philadelphia, Pennsylvania

#### 08/2024 - 05/2025

- Student-Athlete on the Varsity Cross Country and Track teams at the University of Pennsylvania
- Regularly commit 30+ hours each week to training and team responsibilities while simultaneously balancing high achievement in classes and club obligations
- 2024 Track & Field New Balance National Champion

#### LEADERSHIP & COMMUNITY DEVELOPMENT

Seaside Lifeteen - Head of CORE | Hingham, Massachusetts

09/2021 - 06/2024

- Led programming and execution of two nights of events each week for 50+ youth members of my local church group to help foster a sense of community
- Served as a lector during Sunday mass
- Taught Confirmation Classes to 9<sup>th</sup> and 10<sup>th</sup> grade students once a week to encourage faith formation

Young Quakers - Volunteer | Philadelphia, Pennsylvania

#### 09/2024 - 05/2024

- Volunteer weekly to mentor children at Penn's University-Assisted Community Schools in West Philadelphia and teach them track and field
- Collaborate with peers to organize activities and engage young students and teach principles of collaboration, work ethic, and teamwork

- <u>Skills and Language(s)</u>: English, Spanish, Microsoft Excel/PowerPoint/Word
- <u>Interests</u>: Data Science, Game Theory, Artificial Intelligence

# Frederic (Cole) C. Denson

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## **EDUCATION**

Duke University - Durham, North Carolina

GPA: 3.962/4.0

B.S. in Economics | Minor in Computer Science | SAT: 1500 (800 Math)

#### Accomplishments:

- o **Con-Edison Scholastic Sports Award Scholarship Winner:** Awarded to student-athletes demonstrating exceptional academic performance, leadership, and dedication to athletics. One of three recipients in the Lower Hudson region.
- Westchester Golden Dozen Student-Athlete: Recognized as one of the top 12 high school football players in Westchester County for outstanding achievements in both academics and athletics.

Anticipated Graduation: 2028

- o **AP Scores of 5 in BC Calculus and Statistics:** Earned top scores on both Advanced Placement exams, demonstrating strong proficiency in complex mathematical concept
- o **D-Squad Player of the Year:** Awarded to the best Duke Football player in practice throughout the season, demonstrating consistent determination, drive, and excellence.
- o **Rye Country Day Parents Association Prize:** Awarded in recognition of the individual who demonstrated exemplary personal growth and service to others throughout time at the school for the class of 2024.

#### Relevant Courses:

- o Economic Principles (Spring 2025)
- o Multivariable Calculus for Economics; Intermediate Microeconomics I (Summer 2025)
- o Practical Financial Markets; Selected Topics in Economics: Games of Strategy (Fall 2025)

#### PROFESSIONAL EXPERIENCE

NEFN (Northeast Financial Network) – Wealth Management Intern | Holmdel, NJ

05/2025 - 05/2025

- Shadowed Managing Director, Chris Dapolito, to observe client interactions, insurance planning, and investment advisory strategies across varying client profiles.
- Gained exposure to foundational wealth management practices, including retirement solutions, risk management, and financial needs assessments.
- Developed an understanding of relationship-building tactics, industry compliance requirements, and career development within a boutique financial firm.

Waccabuc Day Camp - Head Sports Counselor | Waccabuc, NY

06/2021 - 08/2023

- Led a team of 4 counselors and supervised over 100 campers, ensuring a safe, structured, and enjoyable environment throughout summer.
- Organized and implemented a variety of sports activities including a two-week long mock Olympics Ceremony and Games.
- Managed conflicts with campers and coordinated issues with counselors, to streamline daily events and competitions enhancing leadership and communication skills.

## Waccabuc Country Club – Lifeguard | Waccabuc, NY

06/2021 - 08/2023

- Ensured the safety of club guests by monitoring activities and enforcing safety guidelines.
- Effectively administered duties to maintain facility cleanliness and organization, contributing to a safe and welcoming environment for all attendees.
- Built and maintained strong relationships with club members, fostering a positive and trusting atmosphere within the community.

#### LEADERSHIP & COMMUNITY DEVELOPMENT

Duke Football Team - Team Member | Durham, NC

06/2024 - Present

Pushed my teammates to excel through competitive excellence and motivation helping maintain high standards of discipline and teamwork.

## Rye Country Day School – Captain of Football, Basketball, and Track Teams | Rye, NY

09/2019 - 06/2024

- Led teams to multiple champions by encouraging teamwork, intensity, and belief.
- Coordinated practices and group events enhancing team cohesion and performance.

#### Rye Country Day School - Peer Leader | Rye, NY

09/2024 - 06/2024

- Provided mentorship to underclassmen, helping them navigate academic and personal challenges by leading bi-weekly presentations on life skills.
- Improved leadership and communication skills by creating events and developing curriculum with students and faculty.

- Skills and Language(s):
  - o Business Fluent in French
  - o Basic Python Programming
  - o Analytical & Quantitative Problem-Solving
  - o Public Speaking/Parliamentary Debate
- <u>Interests</u>:
  - o Puzzles: Killer Sudokus, Crosswords, and Chess
  - o Type Racing: PB Speed (125 words per minute)
  - o Math Competitions (Former Math Team Member)
  - o Piano and Saxophone: Favorite Songs to Play (Ylang Ylang and Careless Whisper)

## ELEANOR R. KLINGER

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#### **EDUCATION**

## Stanford University - Stanford, California

GPA: 4.125/4.00

B.A. in Political Science | Minor in History | Graduation Year: 2028

- Reclassified to enroll a year early
- Accomplishments: ACC All-Academic Team, ACC All-Freshman Team

#### Hawken High School - Cleveland, Ohio

GPA: 4.00/4.00

- Graduated in three years
- Accomplishments: Cum Laude Society, James A. Hawken Academic Merit Scholarship Recipient

#### PROFESSIONAL EXPERIENCE

#### Stanford Women's Soccer - Player | Stanford, California

Aug 2024 - Present

- Compete on a nationally ranked Division I team that advanced to the 2024 College Cup (NCAA Final Four)
- Named to the ACC All-Academic Team and ACC All-Freshman Team

#### U.S. Soccer Federation – U.S. Youth Women's National Team Player

Jan 2020 - Present

- Competed internationally with the U.S. Youth Women's National Team at the U14, U16, U17, U18, and U19 levels across six countries
- Bronze Medalist at the Pan American Games (Chile, 2023)
- Represented the U.S. at major tournaments and camps, including the L'Albir Tournament (Spain, 2025), friendlies vs. England at St George's Park (England, 2023), World Cup pre-camp (UAE, 2022), friendlies vs. Spain and Germany (Spain, 2022), and the UEFA Development Tournament (Sweden, 2022), serving as co-captain

#### Lucier Family Writing Center, Hawken HS - Peer Tutor | Cleveland, Ohio

Aug 2022 - Jun 2024

- Selected as an intern to mentor peers in writing, from thesis development to creative projects
- Tutored across disciplines and helped students improve structure, clarity, and argumentation
- Top score (5) on the AP Literature Exam

#### Facing History & Ourselves - School Representative | Cleveland, Ohio

Aug 2019 - Jun 2022

- Represented Hawken School in a Cleveland-area civic engagement cohort
- Contributed to inter-school discussions on policy, discrimination, and civic responsibility
- Attended talks by speakers such as Pulitzer Prize-winning journalist Wesley Lowery

## LEADERSHIP & COMMUNITY DEVELOPMENT

#### Stanford Women's Soccer Camp - Coach | Stanford, California

Apr 2025 - Present

• Coach youth athletes in technical development and provide guidance on college recruitment

#### Kappa Kappa Gamma - Member | Stanford, California

Apr 2025 - Present

- Participate in a national sorority promoting leadership, service, and academic excellence
- Engage in community-building and philanthropic events supporting local and national causes

#### Community Engagement Initiatives - Volunteer | Cleveland, Ohio

Aug 2021 - Jun 2024

- Volunteered at local nonprofits through semesterly service days
- Worked with the U.S. Committee for Refugees and Immigrants (USCRI), which provides legal services to over one million refugees and immigrants annually
- Assisted with fieldwork and gained exposure to the legal department, learning about asylum processing and residency pathways

- <u>Language and skills</u>: Chinese (Limited Working Proficiency); research, writing, communication, critical thinking, problem-solving, and analytical abilities
- <u>Citizenship:</u> Dual U.S./UK
- Interests: Follow policy trends and regulatory strategies, sports and corporate law, and the role of legal frameworks in shaping innovation. Regularly
  attend Stanford Political Union events featuring domestic and international policy leaders

#### **GRACE TAYLOR**

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#### **Education**

**HARVARD UNIVERSITY**• GPA: 3.8. BA: Environmental Science and Public Policy (Honors), specialization: Business & Technology

\*\*Class of 2025

• Minor in Global Health and Health Policy; citation in Spanish

• Relevant courses: Quantitative Analysis I & II, Innovation in Engineering, Big Data, Economics

• Thesis: Quantified the impact of commercially driven deforestation on Ebola outbreaks using epidemiological and spatial data

## NOBLE AND GREENOUGH HIGH SCHOOL

Dedham, MA

• GPA 3.95. Highest distinction every semester. AP scholar award

Class of 2021

· Academic All-American athlete. Lacrosse and field hockey captain. Math and biology peer tutor

#### **Experience**

## HARVARD SCHOOL OF ENGINEERING and APPLIED SCIENCE

Cambridge, MA

Fall 2024

Teaching Fellow: "Innovation in Science and Engineering"

• Led undergraduate teams in breaking down complex challenges, like food insecurity in Boston, into strategic, actionable solutions and prepared them to pitch to a venture capital firm

• Provided guidance and critical evaluation on students' technical innovations, including mobile apps, websites, and engineering prototypes, assessing their feasibility, real-world impact, and potential valuation

VERISK ANALYTICS

New Jersey City, NJ

Business Analyst

Summer 2024

• Identified client needs through data analysis and client interviews then collaborated with the software engineering team through solution creation and implementation to satisfy those needs

• Presented software updates to senior leadership in 50 person meetings

• Nominated by peers to represent interns on social media and lead social events as an "intern-fluencer"

#### **COACH FOR COLLEGE**

Ho Chi Minh City, Vietnam

Summer 2023

Physics Instructor and Coach

- Taught physics (thermodynamics and wave calculations) to 150 under-privileged students
- Demonstrated the conquerable nature of these concepts to inspire continued education and improve test scores

## **Leadership & Activities**

#### HARVARD VARSITY LACROSSE

2021- Present

- 2x All-Ivy League Honorable Mention. All-Ivy tournament team.
- Honda Inspiration Award finalist (1 of 3), recognizing athletes who overcame extreme adversity
- Selected to the 2025 Allstate NACDA Good Works Team for outstanding leadership in community service

#### ATHLETES IN ACTION LEADER

2021-Present

• Lead faith-based leadership and service initiatives for student-athletes, delivering weekly speeches and facilitating discussions that engage 20–30 peers in personal development, team building, and community impact

## MASS GENERAL HOSPITAL VOLUNTEER ADVISOR

2022- Present

• Applied personal experience to advise a team of physicians on restructuring waiting rooms, rewriting visiting hours and changing hospital policies to enhance the patient experience for 18–30-year-olds

## TEAM IMPACT FELLOW

2023-Present

• Selected to serve as a representative of Team Impact at Harvard where I assist with support of matched teams, plan and execute community events for children with life-threatening illnesses

## HARVARD PEER ADVISING FELLOW

2022-2024

- Utilize social media to market PAF events, interview industry experts in a webinar series
- Advise 30 freshman based on their interests and deep knowledge of the University's offerings

#### **Skills & Interests**

- Technical: Power BI, Excel, PowerPoint, GIS, R, big data analysis, Google Sheets, ChatGPT
- Languages: English (native), Spanish (professional working proficiency), Vietnamese (elementary proficiency)
- Interests: Risk modeling, sustainable finance, climate tech investment, reading, baking, Boston sports

## Julie F. Piot

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## **EDUCATION**

## Yale University - New Haven, IL

GPA: 3.83/4.0

B.A. in Economics | Minor in Statistics & Data Science | SAT: 1590

Graduation Year: 2028

- <u>Accomplishments</u>: AP Calculus BC(5), AP Statistics(5), AP Computer Science A(5), AP Chemistry(5), AP Biology(5), AP Physics(4), National Merit Scholarship Finalist, U.S. Presidential Scholars Candidate, Edward Foundation Volunteer Scholarship, Outstanding Senior Scholar Athlete for the Class of 2024
- Relevant Courses: Linear Algebra with Applications, Data Exploration and Analysis, Econometrics, Intro Micro, Intro Macro

## PROFESSIONAL EXPERIENCE

Benet Academy - Girls Cross Country Assistant Coach | Lisle, IL

06/2024 - 08/2024

- Acted as a mentor and role model for student-athletes, providing guidance on athletic development and personal growth
- Supported team members through individualized training plans, fostering an inclusive and encouraging environment.
- Set up and managed equipment for practices, demonstrated drills, and provided instruction on hurdle techniques

Munchies Plus - Shift Leader | Naperville, IL

06/2024 - 08/2024

- Coordinated shift schedules, delegated tasks, and provided guidance to a team of staff members to ensure smooth operations
- Developed proficiency in cashiering, customer service, and order management, handling 20+ hours per week
- Managed inventory and ensured timely restocking of ingredients to maintain consistent service levels
- Led small-scale marketing initiatives, including updating and designing promotional materials, to drive local business growth

#### Yale Undergraduate Diversified Investments – Member | New Haven, CT

09/2024 - Present

Participate in discussions on financial concepts and market analysis within Yale's largest undergraduate finance organization

Yale Women in Economics – Member | New Haven, CT

09/2024 - Present

- Engage in discussions and networking with fellow female students passionate about pursuing careers in economics
- Participate in professional development workshops, fostering skills related to economic research and leadership

## LEADERSHIP & COMMUNITY DEVELOPMENT

Edward Hospital - Volunteer Staff Member (200+ Hours) | Naperville, IL

06/2020 - 05/2024

- Staffed the information desk, providing visitors with directions and assistance
- Assisted with patient discharge procedures and offer guidance to visitors
- Maintained a welcoming environment, ensuring a smooth and positive experience for patients and families

#### Private Swim Tutor - Instructor | Aurora, IL

06/2023 - 12/2023

- Analyzed individual stroke mechanics, developed personalized training plans, and tracked progress to maximize improvement
- Coordinated scheduling, locations, and instructional plans, ensuring a consistent and high-quality learning experience for clients

#### **A Tasty Hot Pot** – Server | Aurora, IL

06/2023 - 08/2023

- Provided excellent customer service by addressing customer needs, processing orders, and ensuring a positive dining experience
- Managed in-person and online orders, accurately processing payments and handling customer inquiries
- Demonstrated multitasking skills in a fast-paced restaurant environment

## Yale Varsity Women's Cross Country Team & Track and Field Team – Athlete | New Haven, CT

09/2024 - Present

- Compete at a high level in cross-country meets, demonstrating discipline, teamwork, and physical endurance
- Collaborate with coaches and teammates to set personal and team goals for the track season

- Skills and Language(s): R Language, Java, Python, Excel, Powerpoint, Word, Google Workspace, French
- <u>Interests</u>: Traveling, Swimming, Music Concerts, Triathlons

# JULIUS B. SUBER

(425)-658-6964 • <u>JULIUS.SUBER@DUKE.EDU</u>

## **EDUCATION**

Duke University - Durham, North Carolina

GPA: 3.6/4.0

Intended Major: B.S. in Computer Science

Anticipated Graduation: 2028

• Student-Athlete

#### O'Dea High School - Seattle, Washington

GPA: 3.5/4.0

Second Honors

Graduation: May 2024

• Member of BSUE (Black Students United for Excellence)

#### PROFESSIONAL EXPERIENCE & SERVICE

#### Crossfire Premier Soccer Club - Volunteer Youth Summer Camp Coach | Seattle, Washington

July 2023

- Coached and mentored children ages 6–14 in fundamental soccer skills, teamwork, and sportsmanship in a structured camp environment.
- Developed and led daily training sessions, small-sided games, and team-building activities to foster athletic growth and positive peer interaction.
- Provided individualized feedback to campers, promoted discipline and enthusiasm for the game, and ensured a safe, inclusive environment on and off the field.

#### Durham Rescue Mission - Volunteer | Durham, North Carolina

April 2025

- Assisted with daily meal preparation, food service, and clean-up operations to support individuals experiencing homelessness and food insecurity.
- Helped organize clothing and supply donations, ensuring efficient distribution to residents and community members in need.
- Engaged with guests respectfully and compassionately, fostering a welcoming environment while supporting the mission's faith-based outreach efforts.

#### **ATHLETICS & LEADERSHIP**

Duke Men's Soccer - Member | Durham, North Carolina

July 2024 - Present

- Balancing 20+ hours of weekly training, gym work, travel, and competition with a rigorous course load
- Working together for the common goal of winning the ACC/NCAA Championships
- A Carried out numerous responsibilities: bringing equipment to practice and on trips, along with spending 8 hours each week in study hall

#### Jack & Jill of America, Inc - Parliamentarian | Seattle, Washington

August 2022 - August 2023

- Served as the chief advisor on parliamentary procedure, ensuring all meetings and chapter actions align with Rules of Order and national bylaws.
- Provided guidance to the Executive Board and general membership on motion handling, voting processes, and dispute resolution to promote orderly governance.
- Reviews and interprets governing documents, facilitating efficient, fair, and compliant decision-making within the organization.

## **SKILLS & INTERESTS**

#### **Technical Skills:**

• PowerPoint, Python Familiarity

#### Non-Technical Skills:

- Team leadership and Collaboration
- Time Management and Prioritization
- Adaptability

#### Interests:

- Mentorship and Peer Development
- Community Service and Youth Outreach
- Travel and Global Perspectives
- Collegiate and Professional Athletics

## LEO J. SALVUCCI

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#### **EDUCATION**

## Carnegie Mellon University - Pittsburgh, PA

GPA: 4.0 /4.0

B.S. in Economics

Anticipated Graduation: 2028

- Accomplishments: Fall 2024 Dean's List, Scholar-Athlete Award, PSCA All-State Player, 2x ECNL First Team All-Conference Player
- Relevant Courses: Accounting, Microeconomics, Macroeconomics, Calculus, Statistics

#### PROFESSIONAL EXPERIENCE

## Caprae Capital Partners - Private Equity Intern | Remote

03/2025 - Present

- Conducted in-depth market and competitor research to identify 20+ acquisition targets for search fund clients, helping guide investment decisions
  and refine strategic focus.
- Performed qualitative and quantitative analysis on prospective businesses, helping assess strategic fit, growth potential, and financial viability.
- Supported search fund clients by developing sourcing strategies, initiating outreach through cold calling, and providing insights to refine investment theses and target criteria.

#### Westtown School - Counselor/Lifeguard | West Chester, PA

06/2021 - 08/2024

- Served as a summer camp counselor for two consecutive years, leading and supervising groups of young children while ensuring their safety, resolving interpersonal conflicts, and creating a fun, inclusive environment through daily activities and events.
- Designed and facilitated engaging recreational and educational programs tailored to various age groups, promoting teamwork, creativity, and personal growth among campers.
- Transitioned into a lifeguard role for two additional summers, leveraging CPR and First Aid certifications to provide emergency preparedness, uphold safety protocols, and deliver consistent leadership and mentorship across camp activities.

#### **Westtown School** – Student Ambassador | West Chester, PA

09/2022 - 06/2024

- Hand-selected by faculty to serve as a campus tour guide, leading prospective and incoming students and their families through personalized tours
  that highlighted the school's facilities, academic programs, extracurricular opportunities, and core values.
- Represented the student body at admissions and orientation events, helping new families feel welcomed and informed through personalized conversations and campus insights.
- Fostered meaningful connections within the school community by answering questions, facilitating conversations, and promoting an inclusive, supportive environment for all visitors.

## LEADERSHIP & COMMUNITY DEVELOPMENT

## Financial Analyst Student Training - Club Member | Pittsburgh, PA

09/2024 - Present

- Participated in activities led by the Carnegie Mellon Career and Professional Development Center, learning foundational technical and analytical skills through hands-on training to prepare for a career in finance.
- Collaborated with peers to analyze real-world case studies and gain experience discussing and analyzing markets.

#### Tepper Undergraduate Real Estate Club - Club Member | Pittsburgh, PA

09/2024 - Present

- Participated in structured professional development sessions focused on real estate finance, investment strategies, and market analysis to build a
  foundational and applied understanding of the industry.
- Engaged in collaborative discussions and group projects with peers, applying financial concepts to real-world scenarios and strengthening analytical and problem-solving skills.
- Attended panels and networking events with real estate professionals, gaining firsthand insights into career paths, industry trends, and relationship-building within the sector.

#### Carnegie Mellon University – Varsity Men's Soccer Player | Pittsburgh, PA

08/2024 - Present

- Acquired crucial time management skills by handling a 25 hour/week time commitment with a full academic workload.
- Selected as a member of the team's Leadership Group, responsible for coordinating team logistics, upholding disciplinary standards, and fostering
  accountability and cohesion among teammates.
- Adept at receiving coaching feedback and applying knowledge to continually improve and help the team.

#### Citi Investment Banking Job Simulation – Participant | Remote

12/2024-12/2024

- Completed a job simulation acting as a buy side analyst for a hypothetical client, Big Box Retail, who were looking to acquire a small retail company.
- Created a company profile for the target, developed a five-year financial projection using an income statement model in Excel, drafted a
  comparative company analysis, and synthesized an investor update into an internal summary report.

- Skills: Proficient with Microsoft Excel, PowerPoint, and Word
- Interests: Premier League, Fantasy Football, Scrabble, Camping

## Luciana Toczydlowski

<u>LINKEDIN PROFILE</u> • (570)-851-7195 • <u>lucitoz@sas.upenn.edu</u>

## **EDUCATION**

**University of Pennsylvania** – Philadelphia, PA

GPA: 3.4/4.0

B.A. in Philosophy, Politics, & Economics | Minor in Economic Policies & Art History | Graduation Year 2028

 <u>Accomplishments</u>: Varsity Student Athlete, Gymnastics East Conference Scholar Athlete Award <u>Relevant Courses</u>: Introductory Micro and Macro Economics

## PROFESSIONAL EXPERIENCE

Fidelity Bank - Summer Marketing Intern | Scranton, Pennsylvania

(expected) 05/2025-07/2025

• I will be working on a project that will digitize sales and marketing collateral material for business and consumer sales

**UPenn Gymnastics** – *Gymnastics Instructor* | Philadelphia, Pennsylvania

06/2024 - Present

- Coach and mentor young gymnasts, helping them develop skills, confidence, and discipline.
- Foster a supportive and motivating environment for gymnasts to grow and succeed

## LEADERSHIP & COMMUNITY DEVELOPMENT

Athlete to Athlete - Mentor

April 2025- present

- Helping guide young athletes, offering first -hand advice and experience.
- Providing support in balancing sports, schoolwork, and extracurricular activities.
- Helping mentees set realistic goals for their athletic and academic careers.

Morgans Message - Team Representative

February 2025- present

- Advocate for mental health awareness in student -athletes.
- Organize events and discussions

#### PAWLA (Penn Athletics Wharton Leadership Academy)- Member

August 2024- present

- A club for student athletes which allows for an exploration of leadership styles, character development, personal values, and effective communication.
- A focus on how these values can be used in the world of business.

## University of Pennsylvania Varsity Gymnastics Team

August 2024- present

- Compete as a member of the University of Pennsylvania's NCAA Division 1 women's gymnastics team.
- Dedicate over 20 hours per week to training and competition

- Skills: Leadership & Teamwork, Time Management, Organization, Communication, Coaching & Mentorship
- Interests: Financial Markets and Data Analysis, Volunteer work and Mentorship

#### Madison A. Brogan

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#### **EDUCATION**

## Columbia University, New York, NY

Bachelor of Arts Degree, Financial Economics

9/24-Present (5/28 graduation)

• GPA: 3.95/4.0

## The Lawrenceville School, Lawrenceville, NJ

• GPA: 3.9 GPA; Graduated with High Honors

9/20-5/24

• Competitive college preparatory school; member of Eight Schools Association and Schools Admission Organization.

#### RELEVANT EXPERIENCE

## Columbia University Lionsbridge: Financial Services Bootcamp, New York, NY

Fellow

1/25-Present

- Selected to join program led by Columbia alumni who are industry leaders in finance.
- Gained knowledge of accounting, finance, and valuation through lectures, group exercises, and individual financial modeling exercises.
- Conducted in-depth research and financial analysis of Walmart, including evaluating financial statements, performing discounted cash flow (DCF) analysis, and gathering financial data for comparable companies to assess market position and investment potential.
- Receive on-going personalized mentorship from industry experts and participate in monthly lectures to sharpen financial services career readiness.

## Life Time Athletics, Princeton, NJ

Camp Counselor 6/24-8/24

• Led coed children, ages 4-13, in age-appropriate swim, soccer, basketball, and arts and crafts activities.

#### Ultimate Lacrosse Club, Princeton, NJ

Lacrosse Coach

5/24-7/24

• Taught 20 14-year-old females in lacrosse basics; supervised assistant in running daily drills; coached team in competitive youth lacrosse tournaments.

## LEADERSHIP AND COMMUNITY INVOLVEMENT

## Columbia University Women's Lacrosse, NCAA Division 1, New York, NY

Team member

9/24-Present

• Dedicate 25 hours per week to practice, competition, and team meetings.

## Columbia University Kappa Alpha Theta Sorority, New York, NY

Member

1/25-Present

- Raises funds to support programs and items for children for Court Appointed Special, a group that helps approximately 280,000 abused or neglected children find safe and permanent homes each year.
- Attends weekly chapter meetings to coordinate sorority initiatives, plan social and philanthropic events, and manage chapter operations.

## Lawrenceville Varsity Lacrosse and Soccer, Lawrenceville, NJ

Team member

9/20-5/24

## Lightning Lacrosse Youth Recreational Organization, West Windsor, NJ

Volunteer Coach

2/22-4/23

- Taught coed youths, Grades 1-4, fundamental lacrosse skills on weekly basis.
- Organized and supervised games with neighboring townships.
- Coordinated fundraising events, raising \$1500 of lacrosse equipment donated to underprivileged children.

- Skills: Collaborative, Workflow Priorities, Deadline Management
- Interests: Reading, Financial Markets, Political Science

## MADDUX G. REID

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#### **EDUCATION**

Harvard University - Cambridge, Massachusetts

GPA: 3.5/4.0

Anticipated Graduation: 2028

B.A. in Economics / Minor in Psychology |

- Accomplishments:
- Harvard Financial Analysts Club
- Harvard Undergraduate Real Estate Investment Group
- Early Acceptance Letter

#### PROFESSIONAL EXPERIENCE

Pharos Capital Group - Analyst Intern | Dallas, Texas

04/2024 - 07/2024

- Worked under the Director of Business Development, supporting daily Private Equity operations and client relations.
- Conducted financial modeling and valuation analyses to assess investment opportunities, influencing acquisition recommendations.
- Led research project assessing profitability of relocating a portfolio company internationally.
- Supported due diligence through industry, competition, and financial statement analysis for senior partner presentations.

**State Farm** – *Risk Management Intern* | Grapevine, Texas

11/2023 - 03/2024

- Gained experience in Property, Liability, and Funeral Services risk assessment.
- Contributed to customer acquisition and retention marketing strategies.
- Obtained Texas State Life and Health Insurance Licenses

## LEADERSHIP & COMMUNITY DEVELOPMENT

Harvard Undergraduate Real Estate Investment Group (HUREIG) - Member | Cambridge, Massachusetts

04/2025 - Present

- Analyzed and presented real estate investment opportunities through financial modeling and market research.
- Conducted S.W.O.T and P.E.S.T.E.L analysis to support strategic investment decisions.
- Participated in weekly discussions on market trends, property acquisitions, and risk mitigation.

Harvard Financial Analysts Club (HFAC) - Member | Cambridge, Massachusetts

04/2025 - Present

- Participated in training programs covering corporate finance, accounting, and valuation modeling.
- Collaborated in teams to conduct equity research and create detailed stock pitch presentations.
- Gained exposure to real-world investment strategies through case studies, speaker events, and technical workshop

Senior Leadership Panel – Mentor | Dallas, Texas

08/2023 - 05/2024

Mentored freshmen on academic success, time management, and overcoming challenges during high school.

Private Tutoring - Tutor | Dallas, Texas

08/2023 - 05/2024

Delivered personalized academic support in Math, English, and Science, promoting significant academic improvement.

- Skills and Language(s): Leadership, Mentorship, Event Planning, Community Engagement
- Programs: Microsoft Excel, Microsoft PowerPoint
- <u>Interests</u>: Football, Real Estate Investment, Personal Fitness, Mentorship

## Maggie J. Howard

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## **EDUCATION**

**Georgetown University** – Washington, D.C.

GPA: 3.7/4.0

B.S. in Global Business SAT: 1380 Graduation Year: 2028

- Accomplishments: Dean's List (Fall 2024, Spring 2025)
- Relevant Courses: Macroeconomics, Microeconomics, Calculus, Probability and Statistics

## PROFESSIONAL EXPERIENCE

412 Fastpitch – Junior Instructor | Pittsburgh, Pennsylvania

07/2023-Present

- Administered 60-minute hitting lessons tailored for player needs to improve mechanics and performance
- Developed individualized lesson plans based on skill assessments to track progress and growth
- Collaborated with parents and players to identify goals and track development

## LEADERSHIP & COMMUNITY DEVELOPMENT

Georgetown University Softball - Student-Athlete | Washington, D.C.

08/2024-Present

- Demonstrated leadership and teamwork in a competitive Division I athletic program
- Balanced rigorous academic and athletic commitments with discipline and time management
- Supported teammates through mentorship and by fostering a positive team culture

Four Diamonds Mini-THON - Secretary | Greensburg, Pennsylvania

08/2022 - 06/2024

- Promoted community involvement through social media and school-wide announcements
- Tracked donor contributions for pediatric cancer research throughout community events
- Coordinated fundraising campaigns, raising a total of \$61,509

Hempfield Area School District - Algebra I Tutor | Greensburg, Pennsylvania

08/2021 - 05/2023

- Provided one-on-one academic support to students struggling with Algebra I
- Adapted tutoring strategies to accommodate various learning styles and abilities
- Assisted students with homework assignments, test preparation, and problem-solving techniques

## ADDITIONAL SKILLS

Spanish: 6th year student, Advanced II level

## MOLLY M. COYNE

Linkedln - Molly Coyne • (203) 218-1749• McOyne@andrew.cmu.edu

#### **EDUCATION**

Carnegie Mellon University - Pittsburgh, PA

GPA: 3.4/4.0

Anticipated Graduation: 2028

- B.A. in Business Administration
   Accomplishments:
  - o Women in Business Club Member
    - A club to empower women to be confident and successful business leaders

Pittsburgh, PA/ United State

 Provides professional development opportunities to its members through networking events, educational workshops, speakers, mentorship programs, and more January 2025 - Present

- Relevant Courses:
  - o Business Science, Principles of Microeconomics, Introduction to Accounting, Differential and Integral Calculus, Interpretation and Argument (Fall 2024)
  - o Business Computing, Multivariate Calculus, Macroeconomics, Reasoning with Data, Marketing, Business Leadership Endeavor 1 (Spring 2025)

Fairfield Warde High School - Fairfield, CT

GPA: 4.0/5.0

Graduation: June 2024

- Accomplishments: High Honor Roll Student
  - National Honor Society / Math Honor Society / Science Honor Society / Italian Honor Society
- Relevant Courses:
  - o AP Classes (2023): AP Statistics, AP Biology / (2024): AP Physics, AP Calculus, AP Psychology
  - o Honors Classes: Geometry, Algebra, Pre-Calculus, Global Studies, Modern Global, US History, Chemistry, English, Italian

#### **NCAA ATHLETICS**

NCAA Women's Soccer Varsity Team - Defense | Pittsburgh, PA

Aug 2024 - Present

• Training and Development: on women's varsity soccer team at Carnegie Mellon University

#### PROFESSIONAL EXPERIENCE

Fairfield Parks and Recreation - Waterfront Lifeguard | Fairfield, CT

June 2022 - Present

Earned First Aid Certificate, CPR and AED - through American Red Cross

Harbor Light Summer Camp - Counselor in Training | Fairfield, CT

July 2020 - August 2021

Training and Development, entertained and cared for children during camp

#### LEADERSHIP & COMMUNITY DEVELOPMENT

Special Olympics - Volunteer | Pittsburgh, PA

January 2025 – April 2025

- Raised money for special olympics by selling crispy cream donuts to bring the the polar plunge to Pittsburgh
- Volunteered for the special olympics club at CMU to help with the organization and success of event

Emerging Leader Program - Volunteer | Pittsburgh, PA

January 2025 - March 2025

- Volunteered in a freshman emerging leaders program at CMU to help local non-profit organizations
- Went on a one night retreat to learn about leadership and participating in a month long process in helping the organization

Senior Pilgrim Fellowship - Member | Fairfield, CT

April 2021 – July 2024

- Engaged in youth group run by Greenfield Hill Congregational Church
- Attended weekly meetings, volunteered at Annual Dogwood Festival through youth group

Appalachia Service Project - Member/ Youth | West Virginia

July 2022 – July 2024

Volunteered on a service project where we made houses safer for underprivileged families for a week in summer

St. Johns Family Center- Volunteer | Bridgeport, CT

January 2023 – May 2024

• Volunteered at a food pantry and helped distribute food to families

## **NON-TECHNICAL SKILLS & INTERESTS**

High School Varsity Soccer - Co-captain | Fairfield, CT

Sept 2020 - June 2024

 Mudcat award: given to player for leadership, attitude and inspirational play FCIAC Exemplary Scholar Athlete / All FCIAC Honorable Mention

CFC Travel Soccer - All New England Regional Team U18/19 | Bethany, CT

December 2021 - June 2024

Regionals and Conference Champions 2022 & 2023, Qualified for Nationals 2022 & 2023

## High School Varsity Track Team - Sprinter | Fairfield, CT

March 2021 - June 2024

- Training and Development: 100 meter dash; 13.16 / 400 meter race; 1:02.55
- 4x100 relay; 50.00 (school record holder, first in division, second in State Championship)
- 4x400 relay; 4:11.63 (sixth in State Championship)

High School Varsity Ski Team - Member | Fairfield, CT

Nov 2022 - March 2024

• Competed in Giant Slalom ski racing. Team won State Championship 4 years

## NICHOLAS FRANK

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#### **EDUCATION**

## WASHINGTON UNIVERSITY, OLIN BUSINESS SCHOOL | St. Louis, MO

August 2024 - May 2028

Bachelor of Science in Business Administration - Finance and Computer Science Double Major

• GPA: 4.0/4.0

#### PEMBROKE HILL SCHOOL | Kansas City, MO

August 2020 - May 2024

High School Diploma

- Unweighted GPA: 97.06/100 ACT: 36/36 | National Merit Finalist, AP Scholar with Distinction, Summa Cum Laude
- Activities: Trading Club President, Model United Nations President, Varsity Swim Captain, AIME Qualifier, Peer Tutor

#### PROFESSIONAL EXPERIENCE

## CAMP TECUMSEH | Moultonborough, NH

May 2023 – August 2024

Cabin Counselor

- Led 17+ campers (ages 11-12) at a 200+ camper sports camp, applying 9 years of camper experience
- Supervised open-water activities as a Red Cross-certified lifeguard, managing waterfront safety
- Operated heavy machinery and power tools while performing land management, construction, and storm cleanup

## NICK'S PRIVATE ACT/SAT TUTORING | Kansas City, MO

May 2022 - August 2024

Founder, Tutor

- Founded a high-impact tutoring service, helping 15+ students achieve significant test score improvements
- Delivered personalized, data-driven instruction, leading to average score increases of 6 and 150 points on ACT and SAT

#### MISS CAROLINE'S SUPER COOL SWIM SCHOOL | Kansas City, MO

May 2020 – May 2023

Private Swim Instructor

- Provided daily swim instruction to children ages 4-10 ranging from basic water safety to stroke technique and race strategy
- Managed 70+ students' safety and risks associated with aquatic activity during individual/group lessons

#### **LEADERSHIP & ACTIVITIES**

#### WASHINGTON UNIVERSITY VARSITY SWIM TEAM | St. Louis, MO

August 2024 - Present

Team Member

- Train up to 20 hours a week through swim practices, dryland, weightlifting, physical therapy, and team meetings
- Encourage teammates during times of tough training to help team achieve highest levels of success
- Qualified for and selected to UAA Championship team racing against top Division III programs

#### ARCH CONSULTING | St. Louis, MO

August 2024 - Present

Team Member

- Compete in international case competitions in teams of 3-4, collaborating on empiric-backed solutions to complex technical problems
- Developed and presented innovative strategies to industry experts within time constraints
- Focus on innovative, realistic, and efficient solutions that enhance brand identity and market positioning in the long term

## WASHU CONSULT YOUR COMMUNITY | St. Louis, MO

August 2024 – Present

Consultant

- Provide strategic pro bono consulting for SaaS and healthcare companies, focusing on rebranding initiatives to enhance market positioning and develop brand identity
- Generate tailored recommendations to refine messaging and target new customer segments, improving revenue and retention

#### MISSOURI VALLEY ATHLETE REPRESENTATIVE | Kansas City, MO

May 2020 - May 2024

Representative, Summit Attendee

- Selected as 1 of 15 athlete leaders to represent and advocate for 4,000+ Missouri Valley swimmers, voting on key legislation
- Consulted on policies for Safe Sport (sexual assault prevention), DEI initiatives, and financial aid while attending USA Swimming's 3-day leadership seminar in Chicago to strengthen athlete relations and LSC reputation

## **SKILLS & INTERESTS**

- Skills: Coding (Java, Python, C), Spanish (Conversational), Public Speaking
- Interests: Running, Backpacking, Motorcycles, Civil Engineering, Scuba Diving (PADI certified), FPV Drones, Cooking, Formula 1

## Nina R. Sarlo

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## **EDUCATION**

Georgetown University - Washington, D.C

GPA: 3.92/4.0

Anticipated Graduation: May 2028

- B.S. in Business Administration | SAT: 1380
- - Accomplishments: 4.0 in spring 2025 semester, National Honor Society (2022-2024), ServSafe Food Manager Certification (2024)
  - Relevant Courses: Calculus I, Intro to Financial Accounting, Computational Modeling and Business Statistics, Principles of Marketing, Management and Organizational Behavior

#### PROFESSIONAL EXPERIENCE

Alakoa Athletics - Founder/CEO | Little Ferry, New Jersey

02/2022 - Present

- Oversaw all aspects of business operations, including purchasing, marketing, analytics, shipping, and financial management, to ensure daily functioning and drive long term growth and profitability.
- Conducted research to develop an effective marketing, pricing, and sales strategy, applying insights to improve brand visibility, customer engagement, and overall business performance and growth.
- Developed and executed various marketing strategies across both digital and in-person channels, focusing on customer retention, product positioning, and brand differentiation in a competitive marketplace.

New Flag - Intern | Cranford, New Jersey

09/2023 - 05/2024

- Created brand decks in collaboration with the marketing team to support upcoming campaigns, ensuring consistent messaging, visual alignment, and strategic clarity across various platforms and audiences.
- Actively participated in team meetings by sharing insights and taking actionable notes, helping streamline communication, improve collaboration, and ensure timely execution of all marketing priorities.
- Conducted in depth market research and competitive analysis to inform brand strategy and contributed to a variety of marketing tasks, enhancing campaign effectiveness and overall brand positioning.

River Dell Softball Camp - Counselor | Oradell, New Jersey,

07/2024 - 08/2024

- Instructed girls in proper technique of hitting and fielding over the course of the camp, helping them to develop strong fundamentals, improve performance, and gain confidence in their athletic abilities.
- Designed and led engaging drills, exercises, and team building games that were tailored to various skill levels, aiming to enhance player development and encourage collaboration.
- Created a safe, inclusive, and positive team environment by promoting teamwork, good sportsmanship, and personal growth, helping players build strong character on and off the field.

## LEADERSHIP & COMMUNITY DEVELOPMENT

Division I Athlete - Player | Washington, D.C.

08/2024 - Present

- Balanced full-time Division I Softball with a rigorous academic schedule, demonstrating strong time management, self-discipline, and the ability to excel in both competitive and educational environments.
- Strengthened leadership, communication, and team skills by working closely with teammates and coaches, contributing to a cohesive team culture and successful performance on the field and in the classroom.
- Performed in high-pressure environments during games and training, utilizing physical ability along with strategic thinking and resilience to consistently make effective decisions to set the team up for success.

Washington Nationals Youth Academy - Volunteer | Washington, D.C.

03/2025 - 05/2025

- Mentored young children in Ward 8 through educational and recreational activities, creating a safe and supportive environment that encouraged personal growth, confidence, and curiosity in under-resourced communities.
- Facilitated group games to promote teamwork and skill development, helping children build communication, cooperation, leadership, and problem solving abilities in a fun and engaging setting.
- Cultivated strong relationships with youth by consistently showing empathy and encouragement, creating a lasting positive impact on their emotional development and sense of belonging in a challenging environment.

- Skills and Language(s): public speaking, time management, adaptability, basic knowledge of Spanish
- Programs: Canva, Google Workspace, Microsoft Office
- Interests: softball, fitness and wellness, cooking

# Raghav Gopalakrishnan

goraghav@wharton.upenn.edu // (704) 954-9168 // Linkedin

#### **EDUCATION**

## University of Pennsylvania, Wharton School, Philadelphia, PA

May 2028

Candidate for Bachelor of Science in Economics

Major or Concentration: Finance

GPA: 3.93/4.0

Relevant Coursework: BEPP 1000, MGMT 2110, CIS 1100, LGST 1010, STAT 1020

Online Coursework: Fundamentals of Finance, Fundamentals of Quantitative Modeling, Introduction to Spreadsheets and Models

## Ardrey Kell High School, Charlotte, North Carolina

June 2024

SAT Scores: Math (780) / Reading & Writing (770) // ACT Score: 35 // PSAT Score: 1500 (National Merit Scholar)

#### RELEVANT EXPERIENCE

## Youth Institute For Policy | Fellow, Remote, CA

May – August 2023

- Developed critical thinking and argumentative research skills while learning about crucial aspects of policy research
- Produced and revised 3 research papers over the course of the program involving US foreign policy in India, China,
   Sudan, and Yemen

## Charlotte Running Co. | Sales Associate, Charlotte, NC

September 2023 — Present

- Used gait analysis, personalized fitting, communication skills, and an understanding of 100+ running and walking shoes to serve customers in the Charlotte Area
- Generated over \$30,000 in sales alone from 100+ customers for the South Charlotte/Promenade location

## Macquarie Bank | Intern, Remote

Mar 2025

- Worked with a commodities trader to analyze commodity markets, options strategies, and market making
- Developed technical trading models using python and regression analysis to incorporate fundamentals, correlated commodity movements with equities, and came up with a trade-war options playbook for LNG and crude oil.

#### EXTRACURRICULARS

## Wharton Investment and Trading Group | Investment Analyst, Philadelphia, PA

September 2024 — Present

- One of 4 freshman selected to join the Special Situations Investing Committee
- Developing an understanding of industry analysis, competitive advantages/moats, drivers, stock pitching, modeling, and investment strategies

## NCAA D1 Cross Country, Track & Field | Student-Athlete, Philadelphia, PA

July 2024 – Present

- Student-Athlete on the Varsity Cross Country and Track Teams at the University of Pennsylvania
- Regularly contributing for the team through training 50+ miles a week, strength training, and competing at the collegiate level in addition to school and club work

## Wharton Undergraduate Distressed Investing Group | Credit Investment Analyst, Philadelphia, PA

January 2025 - Present

- One of ~10 freshman in WUDIG learning about restructuring and distressed credit
- Analyzing a variety of relevant cases and developing optimal response and investment strategies for distressed companies

#### **SKILLS**

Technical: Python, Quantitative Modeling using Excel, Microsoft Powerpoint

Languages: English, Tamil, Hindi

Interests: Have played clarinet in the indian classical and western styles for 8 years, currently a member of a band, Penn Sargam

## REAGAN C. EXLEY

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## **EDUCATION**

Yale University - New Haven, Connecticut

GPA: 3.93/4.0

B.A. in Economics | ACT: 36

Anticipated Graduation: May of 2028

#### PROFESSIONAL EXPERIENCE

Southblock - Blockstar | Arlington, Virginia

05/2023 - 08/2024

- Worked 15 hours weekly during high school and full time during the summers while maintaining a rigorous course load
  and extensive extracurricular commitments.
- Delivered exceptional customer service in a high-volume environment; recognized with an award for excellence.
- Managed full store open and close procedures, including cash handling and daily reporting.
- Supported new employee onboarding and trained team members across operational roles.

## Starbucks - Barista | Arlington, Virginia

05/2022 - 08/2022

- Collaborated with a fast-paced team to manage high-volume operations during peak hours, ensuring service efficiency and accuracy under pressure.
- Delivered exceptional customer experiences through proactive service, adaptability, and strong interpersonal
  communication.
- Trusted with store open/close responsibilities, including register reconciliation and inventory checks, reflecting reliability and attention to detail.

## Next Chapter Essays –Founder | Great Falls, Virginia

05/2021-08/2025

- Founded NextChapter Essays, a college admissions consulting service focused on helping students develop authentic, standout personal statements.
- Marketed the business through social media, school networks, and referrals, building a steady and diverse client base.
- Helped students craft, edit, and perfect their college admissions essays, resulting in acceptances to top universities including Brown, Georgetown, Georgia Tech, Notre Dame, Syracuse, Vanderbilt, and UVA.

## LEADERSHIP & COMMUNITY DEVELOPMENT

## Yale Varsity Soccer Team - Division 1 NCAA Athlete

Demonstrates the ability to manage 30-40 hour training commitments per week including both team and individual
workouts, practices, and games while maintaining strong academic performance.

## **The Aeries Club** – Member | City, State

• Engages in community service and advocacy through The Aeris Club, promoting women's empowerment and supporting underserved populations in the greater New Haven.

- Working proficiency in American Sign Language (ASL); passionate about advocating for and working with the Deaf
  community.
- Deep interest in Game Theory, particularly its applications in strategic decision-making, negotiation, and competitive environments.

## ROBBIE GRESHAM

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#### **EDUCATION**

Carnegie Mellon University - Pittsburgh, PA

GPA: 3.9/4.0

B.A. in Business Administration | Minor in Behavioral Economics

Anticipated Graduation: May 2028

- Accomplishments: Fall 2024 Dean's List, High-School All-American
- Relevant Courses: Accounting, Behavioral Economics, Microeconomics, Statistics & Data, Macroeconomics

#### PROFESSIONAL EXPERIENCE

#### **180 Degrees Consulting** – Consultant | Pittsburgh, PA

09/2024 - Present

- Selected as 1 of 10 in a pool of 135 applicants to join a social-impact focused consulting club providing services to nonprofit firms.
- Completed an 8-week professional development program learning collaborative strategizing, qualitative research, financial analysis, deck design and presentation skills while enhancing teamwork skills through organized case competitions and deliverables.
- Advised The Salvation Army on evaluating the necessity of re-establishing a service footprint in Downtown Pittsburgh by analyzing
  community needs, service availability, and geographic gaps using Tableau-based visualizations and strategic needs assessments.

## BeWell Fitness Clothing - Founder | Darnestown, MD

07/2024 - Present

- Founded BeWell, a fitness clothing brand with a mission to promote holistic wellness while making a global impact by supporting
  rural communities in Zimbabwe through the construction of freshwater wells. Each freshwater well will supply approximately 2,000
  people with clean water daily.
- Developed the company's branding and vision, emphasizing the importance of personal wellness and environmental responsibility.
- Created a business pitch deck, but am currently in the process of creating an LLC and launching operations while securing funding
  to drive both business growth and charitable initiatives.

#### BRIDGE Club - Co-Founder | Olney, MD

09/2021 - 05/2024

- Established and led a club that raised awareness of the challenges in Murehwa, Zimbabwe, through educational meetings and community engagement.
- Organized fundraising events, raising over \$2,000 to support Zimbabwean charities focused on education and poverty alleviation.

## LEADERSHIP & COMMUNITY DEVELOPMENT

#### Special Olympics Pennsylvania - Volunteer | Pittsburgh, PA

04/2025 - Present

- Led and coordinated inclusive athletic events for individuals with intellectual disabilities, ensuring activities were engaging, accessible, and fostered a supportive environment for all participants and their families.
- Collaborated with event staff and fellow volunteers to streamline event logistics, enhance participant experience, and promote community engagement through sportsmanship, inclusive practices, and effective communication.

#### Peer Education Program - Peer Educator | Olney, MD

08/2023 - 05/2024

- Selected by the administration to have a leadership role in the newly established Peer Education Program, guiding freshmen on topics related to physical and emotional well-being.
- Developed and delivered interactive presentations and lessons, promoting wellness and fostering a supportive school environment for the freshman class.

#### Carnegie Mellon University - Varsity Soccer Player | Pittsburgh, PA

08/2024 - Present

- Compete as a first-year player on Carnegie Mellon's varsity soccer team, engaging under high-pressure situations for nationally ranked NCAA Division III Varsity Soccer team (25+ hours a week)
- Selected by the head coach as 1 of 7 players (from a roster of 37) to serve on the team's leadership group, collaborating with coaches to discuss team dynamics and contribute to strategic decision-making.

## Clothing Drive for Homeless - Founder | Olney, MD

01/2024 - 03/2024

- Initiated and organized a school-wide clothing drive, collecting essential clothing and accessories to support the local homeless
  community during colder months.
- Mobilized peers to donate items that provided warmth, helping to improve the well-being and comfort of those in need.

- Skills and Language(s): English, Microsoft Excel, Financial Analysis and Modeling, PowerPoint
- Interests: East Asian Cuisine, Singing in the Shower, Playing & Watching Soccer (Chelsea F.C.), Investing in Stocks, Traveling to New Places

## Rodrigo G. Diaz-Martorella

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#### **EDUCATION**

Columbia University - New York, NY

B.A. in Economics | Graduation Year: 2028

• Relevant Courses: Principles of Economics

## PROFESSIONAL EXPERIENCE

#### **Roblox Trading Platform** - *Independent Trader* | Remote

01/2020 - 12/2022

- Traded virtual collectible items, growing capital from 3,487 Robux (\$43.59) to 93,334 Robux (\$1,166.68) through analysis of item demand and seasonal trends.
- Applied strategic negotiation to secure favorable trade terms, developed financial literacy, and digital market insights.
- Built a reputation on the platform as a trustworthy trader by maintaining consistent growth and record-keeping.

#### LEADERSHIP & COMMUNITY DEVELOPMENT

League Against Cancer - Student Volunteer | Miami, FL

09/2017 - 02/2020

- Supported accounting operations during the annual telemarathon by organizing donor forms by type of contribution.
- Performed post-event data entry of donor demographics to improve accuracy for future fundraising.
- Assisted Social Services with administrative tasks such as form preparation, filing, and document management.

Columbia University Football Team - NCAA Division I Student-Athlete | New York, NY

08/2024 - Present

- Organized and led daily workout sessions at an athlete-focused gym, enhancing group discipline and team dynamics.
- Taught proper form and exercise technique to small groups, ensuring safety and maximizing athletic performance.
- Provided mentorship to youth athletes, fostering a supportive and motivating environment.

#### Columbia Football Finance Club - Member | New York, NY

09/2024 - Present

- Engaged in discussions about equity markets, investment strategies, and financial trends with fellow athletes.
- Collaborated on mock investment scenarios and research presentations to improve financial acumen.
- Tested weekly on financial technical skills every Thursday, reinforcing applied knowledge of markets, modeling, and valuation.

- Skills and Language(s): Fluent in Spanish
- Programs: Microsoft Office, Google Suite, Basic Excel modeling
- Interests: Clarinet, Saxophone, Piano, Guitar; Roblox trading; YouTube video editing; pickup basketball

## SAMATHA M. MAHONEY

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## **EDUCATION**

Columbia University - New York City, New York

GPA: 3.67/4.0

B.A. in Economics | ACT: 34

Anticipated Graduation: 2028

Active Member of Columbia Women's Varsity Soccer Team

• Relevant Courses: Calculus I, Principles of Economics, Macroeconomics

#### PROFESSIONAL EXPERIENCE

#### Teacher's Assistant (Buckingham Browne & Nichols Elementary School)

• Implemented lessons plan to help students learn and master fundamental skills in math, reading, and writing

**Cambridge, MA** March - June 2024

Monitored student progress by conducting assessments and evaluating student performance

### Nanny (Family of three children)

Monitored and ensured the safety of three children in my care (ages 6, 9, & 11)
Responsible for transporting children to and from extracurricular activities

Edgartown, MA

June - August 2023

Mad Martha's Homemade Ice Cream

Team member supporting daily shifts and interfacing with customers

Edgartown, MA

• Supported training of new employees and management of stockroom inventory

June - August 2022

## LEADERSHIP & COMMUNITY DEVELOPMENT

#### A Shot For Life Volunteer

Selected for a charity soccer event which raised over \$80,000 for furthering cancer research

Boston, MA January 2024

• Personally raised over \$1000 for the event

#### Margaret Fuller Neighborhood House Food Pantry

Cambridge, MA

Maintained a clean and organized pantry environment

November 2023 - March 2024

Assisted customers to ensure they received adequate goods

## Athletic Team Captain, Buckingham Browne & Nichols Girls Varsity Soccer

• Elected Captain for the varsity soccer team during my senior year of high school

Cambridge, MA

Fostered a productive and positive team environment

May - December 2024

Helped lead team to ISL Conference Championship

• Received ISL First Team All Conference honors

## Independent School League (ISL) Changemakers Conference Representative

 Selected to represent Buckingham Browne & Nichols high school at the conference, focused on diversity, equity, and inclusion Milton, MA November, 2023

• Facilitated conversations about identity and student leadership in sports

- I am a member of Black Gen Capital where we learn about financial modeling, equity research, and investment strategies
- I enjoy solving puzzles and competing in trivia competitions
- I love spending time outdoors with my dogs and family
- Working proficiency in Spanish

# Sanah Zaara Syed

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## **Profile**

- > Enthusiastic and dedicated College Freshman with a strong work ethic and commitment to excellence.
- > Proven success in balancing academics, competitive squash, and artistic pursuits.
- > Developing a solid foundation in finance, mathematics, and analytics, complemented by analytical thinking and problem-solving skills.
- Demonstrated organizational and time management abilities.
- Effective collaborator with strong interpersonal skills, fostering positive working relationships and contributing to team success.
- > Able to work effectively both independently and as part of a team under pressure and time constraints.

## **Education**

## Georgetown University, McDonough School of Business

Bachelor of Science in Finance, Expected Graduation June 2028

- Relevant Coursework: Operational Analytics, Microeconomics, Principles of Marketing, International Relations, Calculus
- Upcoming Coursework: Business Statistics, Macroeconomics, Management and Organizational Behavior, General Psychology

## High School Diploma

Laurel Springs School, CA August 2020 – June 2024

- GPA: Unweighted 3.96 / Weighted 4.42
- Relevant AP and Honors Coursework: AP Calculus AB, AP Statistics, AP Macroeconomics, AP Microeconomics, AP Computer Science Principles

## **Experience**

#### Business Operational Analytics

Data Analyst | August 2024 - December 2024

- ➤ Developed a data-driven model to evaluate key metrics, optimizing inventory management and improving cost efficiency by 18% for a small business.
- Organized and visualized data using Microsoft Excel to reveal trends, supporting improved decision-making and resource allocation.
- Conducted scenario analysis on operational strategies, maximizing revenue and reducing costs by 30%.

## Rosetta Institute of Biomedical Research

Research Assistant | June 2021 - July 2021

- ➤ Conducted research on neurodegenerative diseases, analyzing data on the progression of Alzheimer's and Parkinson's using bioinformatics and molecular analysis techniques.
- ➤ Investigated behavioral changes associated with gene deletion, identifying impaired motor function and cognitive decline linked to neurodegeneration, and presented findings to a panel of research scientists.

## Squash on Track

Mentor and Tutor | June 2021 - August 2024

- ➤ Provided academic support to 12 underrepresented students, leading to 25% improvement in math and reading scores.
- > Developed and implemented personalized lesson plans to address individual student needs.

## Hongyun Art Studio

Teaching Assistant and TA Director | June 2021 - August 2024

- Planned and coordinated 10 weeks of themed summer art camps for 200 students, building strong organizational and leadership skills.
- Contributed to curriculum development, designing programs such as a beginner sketching workshop and a collaborative mural project to foster creativity and engagement.

## **Awards and Achievements**

## Squash Achievements

- ➤ **Champion** of the Girls Under 17 European Junior Open 2023 in Cologne, Germany.
- > Selected as **Team Captain** for Team USA at the Battle of the Border.
- ➤ US Squash scholar-athlete award for two consecutive years (2021–2023).

## Piano Accomplishments

- Music Teachers Association of California State Honors at the Advanced Level (2021).
- ➤ Invited performer at the MTAC Annual Convention, California State Capital (2021).

## **Skills**

- Technical: Data Analysis, Operational Modeling, Business Analytics
- > Leadership: Mentorship, Project Coordination, Team Collaboration
- Languages: Fluent in English, Proficient in Spanish

## SARA N. KHIRI

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#### **EDUCATION**

#### University of Pennsylvania - Philadelphia, PA

**GPA: 3.3/4.0** 

B.A. in Political Science Economic | ACT/SAT: 1360

Anticipated Graduation: 2028

- Accomplishments: Penn Named Scholarship Receiver, John Thayer Scholarship Receiver
- Relevant Courses: Microeconomics, Macroeconomics, Business in the Global Political Environment

#### PROFESSIONAL EXPERIENCE

#### Hotel Noma Trademark Collection by Wyndham - Maitre D' | New Rochelle, NY

06/2021 - Present

- Directed front-of-house operations for high-profile events averaging 180 guests per shift, ensuring exceptional service for weddings, conferences, and private functions.
- Supervised and coordinated a team of 5 hosts and waitstaff to maintain smooth seating rotations and consistent guest engagement.
- Contributed to a 5-star experience by resolving issues quickly and receiving multiple guest commendations for professionalism and hospitality.

## Jersey City The Little Gym - Role | Jersey City, NJ

04/2 - 024 - 09/2024

- Facilitated birthday events and activity-based sessions for groups of up to 25 children, prioritizing safety, engagement, and physical development.
- Delivered energetic instruction tailored to different age groups while maintaining order and enthusiasm in a dynamic recreational environment.
- Communicated effectively with parents and colleagues to ensure events ran smoothly and reinforced the gym's positive reputation in the community.

Radisson Hotel New Rochelle - Sales Manager Executive Assistant Internship | New Rochelle, NY

05/2023 - 08/2023

- Coordinated 10+ client meetings and event briefings weekly, supporting the sales team with scheduling, presentation prep, and lead follow-ups.
- Managed confidential communications and logistics for two senior executives while streamlining internal operations and client communications.
- Assisted with proposals and follow-ups that contributed to measurable increases in group bookings and long-term client retention.

#### Radisson Hotel New Rochelle - Front Desk Representative | New Rochelle, NY

05/2021 - 08/2021

- Checked in and out an average of 100+ guests per shift using Opera PMS while handling guest inquiries and resolving concerns efficiently.
- Collaborated with housekeeping and management to expedite room readiness and ensure all guest preferences were met.
- Provided upsell recommendations for premium rooms and amenities, directly contributing to enhanced guest satisfaction and revenue growth.

#### LEADERSHIP & COMMUNITY DEVELOPMENT

West Philadelphia Tutoring Project - Tutor | Philadelphia, PA

01/2025 - Present

- Tutored a middle school student on the autism spectrum weekly, helping build vocabulary, reading comprehension, and confidence through individualized instruction.
- Created tailored lesson plans and interactive strategies that fostered engagement and measurable academic improvement over time.
- Advocated for inclusive learning environments while adapting tutoring methods to meet the specific needs of neurodiverse learners.

## $f NCAA \ Division \ One \ -$ Student- $Athlete \ | \ Philadelphia, PA$

08/2024 - Present

- Committed 20+ hours per week to rigorous training, travel, and competition while maintaining full-time academic responsibilities at the University
  of Pennsylvania.
- Represented the university at Ivy League-level meets, consistently contributing to team scoring and school recognition.
- Cultivated discipline, resilience, and leadership through sport, supporting teammates and mentoring underclassmen in balancing athletics and academics.

#### **Empowering the Next Gen** – *Panel Host* | Jersey, City

01/2025 - 01/2025

- Founded and moderated a 4-person college panel featuring students from Harvard, MIT, Johns Hopkins, and Penn to support college readiness for
  first-gen, low-income students.
- Managed outreach, logistics, and discussion topics, ensuring meaningful dialogue on financial aid, academic preparation, and student life.
- Delivered resources and mentorship to dozens of high school juniors, helping demystify the admissions process and inspire higher education access.

- Skills and Languages: Fluent in Moroccan Arabic, B2 French Proficiency, Time Management, Group Collaboration
- <u>Programs</u>: Division 1 Cross Country, Division 1 Track & Field, West Philadelphia Tutoring Project
- Interests: Investing, Running, Community Involvement, Creative Writing
- <u>Certifications</u>: Cardiopulmonary Resuscitation (CPR)

## SARAH [C.] WANG

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## **EDUCATION**

**University of Pennsylvania, College of Arts and Sciences** | Candidate for Bachelor of Arts in Economics The Wharton School: Minor in Consumer Psychology

Philadelphia, PA

Cumulative GPA: 4.0/4.0

May 2028

<u>Relevant Coursework</u>: Introductory Business Statistics, Intro to Microeconomics, Intro to Macroeconomics, Social Entrepreneurship, Business Ethics and Social Responsibility, Wharton Field Challenge, Writing Seminar, Globalization, Intro to Psychology <u>Programs:</u> Penn Athletics Wharton Leadership Academy (exclusive leadership training), BCG Bridge to Consulting (5% acceptance)

#### PROFESSIONAL EXPERIENCE

## LWS Group LLC – Business Associate | Lake Forest, IL

Jun 2021 - Aug 2024

- Identified 2 rental properties for acquisition through conducting financial analysis in Excel of projected cash-flow, market research, and investment due diligence, resulting in ROE of 6.5% in 2024
- Reduced rental vacancies by 40% and saved \$15,000 in legal fees during COVID-19 by initiating innovative payment plans to increase tenant retention and prevent evictions
- Secured housing for single mother in 2023 and improved sustained cashflow by 30% by initiating a tenant support strategy and collaborating with survivor aid program

#### Wharton MUSE Finance – Financial Analyst | Philadelphia, PA

Sep 2024 – Present

- Analyzed financial statements (Income Statement, Balance Sheet, and Cash Flow Statement) to assess company performance and identify key value drivers in case studies and pitch prep
- Collaborated with team to research and develop comprehensive stock pitch for pharmaceutical firm, evaluating financial performance through DCF analysis and assessing key market trends
- Engaged in intensive Excel training sessions focused on financial modeling, with emphasis on EBITDA, IRR, and cap rate
   Self-Employed Sports Analyst | Greater Chicago Area, IL
   May 2024 Jul 2024
  - Managed 3-month long customized winning plans for 3 junior players, advising tournament/training schedules, tailored match strategies, and psychological solutions, resulting in up to 15% increase in Universal Tennis Rating (normal range: -5% to 5%)
  - Analyzed juniors' match livestreams using Excel to identify key stats and facilitated weekly meetings with juniors to provide goal-driven feedback. Assessed future opponents to create tailored match strategies, leading to 3 USTA Level 6 tournament champions and 2 USTA national semi-finalist/quarter-finalist results
  - Resolved clients' concerns in customer-focused environment through transparent communication, ensuring alignment between advising strategies and clients' goals to foster ongoing success

#### LEADERSHIP & COMMUNITY DEVELOPMENT

## Education Consulting at Penn – Consulting Analyst | Philadelphia, PA

Jan 2025 - Present

- Directed strategy for client Philly Book Bank by analyzing existing marketing content and competitive best practices to create branding framework and -develop strategic client-facing summary reports
- Initiated and managed 1st ECP Instagram account through content creation, boosting club visibility by 30 people

## **The Wharton School** – *Finance Teacher* | Philadelphia, PA

Jan 2025 – Present

- Mentored high-school students by developing and facilitating interactive weekly finance lessons for 10+ per session, incorporating active listening and goal-setting to foster success
- Advised individual investment decisions on stocks, mutual funds, and ETFs while empowering personal and career goals

## University of Pennsylvania – Division 1 Student-Athlete | Philadelphia, PA

Aug 2024 – Present

- Dedicated 20+ hours/week to training, in addition to competition, weekly travel, and team meetings
- Oversaw weekly travel logistics and daily equipment operations; independently arranged official visit schedules and provided campus tours for 10+ recruits
- Selected as 1 of 35 ambassadors by **Women's Athletic Association** to collaborate with executive leadership, execute cross-functional events, and promote athletic and professional development for Penn female student-athletes
- Coordinated fundraising efforts for 459 female student-athletes, reaching 2000+ students and raising \$5000+

#### Wharton Asia Investments – Investments Analyst | Philadelphia, PA

Aug 2024 – Present

- Conducted in-depth analyses of 6 real estate deals using Excel, ranging from city-level trends to individual property
  assessments
- Collaborated in weekly training sessions; built financial models in Excel, including free cash flow and buyout analysis

#### ADDITIONAL SKILLS & INTERESTS

<u>Skills:</u> Microsoft Office (Excel, Word, PowerPoint), Financial Analysis, Financial Modeling (basic), Market Research, Java <u>Interests:</u> Venture capital in insurtech space, fintech, Chicago healthcare disparity research, behavioral finance, classical piano (10 yrs) & orchestral violin (6 yrs), astronomy enthusiast, aspiring impact investor, visited 20+ national parks

## Tess T. Herrick

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## **EDUCATION**

Stanford University - Stanford, California

GPA: 3.86/4.0

B.A. in Management Science and Engineering

Anticipated Graduation: 2028

• Relevant Coursework: Math 51: Linear Algebra, Multivariable Calculus and Modern Applications, Econ 1: Principles of Economics, Econ 43: Introduction to Financial Decision-Making

#### Crystal Springs Uplands School - Hillsborough, California

GPA: 3.96/4.0

B.A. in Management Science and Engineering | ACT: 34

Graduated: 2024

• Activities: Cooking for Causes Club president, Women in Sports Club, Crystal Investment Club

#### PROFESSIONAL EXPERIENCE

Blair Emerging Hedge Fund- Incoming summer intern remote

06/2025 - 09/2025

06/2024 - 08/2024

- Norcal Crew-Summer coach | Redwood City, California
  - Coached 6th–11th grade students in rowing technique to improve performance and build confidence in a structured team environment.

    Per sefe premierd on water practices to develop athletes' skills officiently while minimizing risks and maximizing learning time.
  - Ran safe, organized on-water practices to develop athletes' skills efficiently while minimizing risks and maximizing learning time.
  - Mentored aspiring coxswains in leadership, teamwork, and decision-making to prepare them for high-pressure race scenarios.

#### LEADERSHIP & COMMUNITY DEVELOPMENT

Stanford University, NCAA Division I Coxswain for Women's Rowing Team- Varsity Athlete | Stanford, California

09/2024-Present

- Dedicated 20–30 hours per week to leading by example through practice, travel, and competition, fostering team accountability, discipline, and a strong culture of commitment.
- Motivated and coordinated teammates in high-pressure race settings, maintaining focus and unity to drive peak performance and build trust under competitive stress.
- Made quick, strategic decisions mid-race to guide the team, demonstrating composure, leadership, and tactical thinking to maximize efficiency and competitive advantage.

Stanford Athletes in Finance-Member | Stanford, California

01/2025 - Present

• Participate in weekly meetings where members discuss finance related topics.

- <u>Skills</u>: Leadership under pressure, Strategic decision-making, Time management and commitment
- <u>Interests</u>: Skiing, Hiking, Cooking, and Running

## VICTORIA I. PEVZNER

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## **EDUCATION**

University of Notre Dame - Notre Dame, IN

GPA: 3.67/4.0

B.B.A. in Finance | SAT: 1520

Anticipated Graduation: May 2028

• Relevant Courses: Foundations of Accounting, Foundations of Finance, Foundations of Marketing, Principles of Microeconomics

## PROFESSIONAL EXPERIENCE

Makrod Investment Associates - Summer Intern | Verona, NJ

06/2023 - 08/2023, 2024

- Researched companies in the energy, healthcare, and pharmaceutical industries to support investment recommendations, staying current with market and sector trends
- Assisted with creating client presentations, incorporating portfolio summaries, asset allocations, and top holdings into professional PowerPoint decks to support client meetings
- Engaged with Schwab brokerage site for compliance testing and company research
- Attended virtual industry webinars and presentations; prepared summary reports for client distribution

## JP Milan LLC - Accounting Intern | South Orange, NJ

01/2022 - Present

- Assist with accounting activities such as recording of revenues and expenses, preparation of income statements, and ad-hoc analysis to assist
  decision-making
- Perform monthly bank reconciliations to ensure financial accuracy

## LEADERSHIP & COMMUNITY DEVELOPMENT

Student International Business Council - McKinsey and Co. Project Travel Team Analyst | Notre Dame, IN

09/2024 - 12/2024

- Selected for SIBC Travel Team as a freshman from a highly competitive applicant pool, reflecting early aptitude in research and collaboration
- Collaborated with a diverse team of students across various majors and academic years to address operational and funding challenges for Montaña de Luz
- Conducted research on market trends, solutions, and outreach initiatives to build a viable solution for MdL
- Presented findings and recommendations to McKinsey and Montaña de Luz leadership, enhancing presentation skills and building professional connections

#### Minuteman Newspaper - Editor-in-Chief | Livingston, NJ

09/2023 - 06/2024

- Co-led a team of 40 student writers, editors, layout designers, and social media interns to produce captivating and relevant content on a strict schedule
- Organized regular meetings and workshops to clarify expectations and streamline the publishing process
- Increased online visibility via Instagram; strengthened partnerships with school administration and faculty

## NCAA Athletics and Sporting Achievements

Notre Dame Division I Fencing Team - Freshman Foil Fencer; Starter | Notre Dame, IN

09/2024 - Present

- Dedicate 30+ hours weekly to training, competing, and traveling while maintaining a rigorous academic course schedule, demonstrating excellent time management skills
- Acquire mental toughness and develop the ability to remain focused and successfully perform under pressure; incorporate feedback from
  coaches and peers to improve performance overall
- Actively contributed to the 2025 National Championship-winning team, demonstrating resilience and teamwork

#### **U20 USA National Team** – Foil Fencer | Colorado Springs, CO

09/2020 - Present

- Travel nationally and internationally as part of Team USA; member of Team USA at the 2025 Junior Fencing World Championships in Wuxi, China
- Awards: 2025 World Champion (Team) in Wuxi, China; 2024 Pan American Junior Champion in Rio de Janeiro, Brazil; Silver at 2025
   U20 World Cup in Tbilisi, Georgia; Bronze at 2024 U20 World Cup in Istanbul, Turkey

- <u>Skills and Language(s)</u>: Microsoft Office Suite, Canva, Adobe Lightroom
- <u>Interests</u>: Traveling, Skiing, Cooking, Listening to Fleetwood Mac

## ZAHIR X. McLean-Felix

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## **EDUCATION**

Cornell University – Ithaca, NY GPA: 3.1 /4.0

B.A. in Economics | Concentration in Finance

Anticipated Graduation: 2028

Relevant Courses: Microeconomics, Agricultural Finance, Business Computing

#### PROFESSIONAL EXPERIENCE

Statler Hotel - Bell Stand | Ithaca, NY

- Greet arriving customers and offer to help with their luggage
- Offer valet services for guests arriving with their vehicle(s)
- Shuttle guests with their belongings to and from the Ithaca Airport

#### Cornell Women's Wrestling Club - Associate Head Coach | Ithaca, NY

01/2025 - Present

05/2025 - Current

- Run 2-3 weekly practices for the team
- Provide nutrition, training, and mentality plans for wrestlers throughout the season and offseason
- Travel with the team during competition season

#### Rich Farms Ice Cream- Team Lead | Brookfield, CT

06/2020 - 01/2022

- Scooped ice cream, made milkshakes, floats, pints, quarts, cakes, and special orders for all customers
- Trained new team members by relaying information on company procedures and safety requirements
- Built strong relationships with customers through a positive attitude and attentive responses

#### Moelis & Company - Shadow | Manhattan, NY

06/2023 - 06/2023

- Spent a week shadowing a Partner and Managing Director during current strategic transactions
- Sat in on meetings and teleconferences regarding potential restructuring projects
- Explored new and developing methods to the restructuring process

## LEADERSHIP & COMMUNITY DEVELOPMENT

## Cornell University Wrestling - Wrestler | Ithaca, NY

08/2024 - Present

- Travel, and compete on the Division 1 level under Cornell Wrestling
- Complete rigorous training cycles throughout the entire calendar year
- Represent fellow student-athletes at Cornell University

#### **USA Wrestling** – *Referee* | Connecticut

11/2018 - Present

- Enforce rules and regulations during matches to facilitate safe and fair play
- Train and evaluate new referees to promote a cohesive understanding of the rules
- Built strong relationships with customers through a positive attitude and attentive responses

#### Greens Farms Academy Advanced Inquiry - Researcher | Westport, CT

08/2022 - 05/2023

- Dedicated a full school year to a school-sanctioned independent study regarding probability theory and the construction of various financial models
- Successfully developed various portfolio simulations
- Led a presentation of my research at the end of the academic year to students, faculty, staff, and the public

- Skills: Excel, Microsoft Word, PowerPoint, Google Sheets, Google Slides, Adobe Photoshop, Canva
- Languages: English (native), Spanish (conversational)
- Certifications: Certificate in Hotel Industry Analytics (CHIA)
- Interests: Cooking International Dishes, Electric Scooter Riding, Card Games