

# Adrian Byasiima

NOLENVILLE, TN (615)-609-9274

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## EDUCATION

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**DUKE UNIVERSITY** Durham, North Carolina

**September 2024-Present**

- **Intended Major:** Bachelor of Science in Economics **GPA:** 3.66

**Certifications:** Bloomberg Market Concepts (BMC), Completed June 2025

- Gained practical knowledge of financial markets, Bloomberg Terminal navigation, and analytical tools used by global financial institutions

**Nolensville HIGH SCHOOL** Nolensville, TN, United States

**August 2020 - may 2024**

- **GPA:** 4.58 | Honor Roll | ACT: 30

## ATHLETIC AND LEADERSHIP

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**Duke Men's Soccer** Durham, NC

*Member* **July 2024 - Present**

- Balancing 20+ hours of weekly training, gym work, travel, and competition with a rigorous course load
- Carried out numerous responsibilities: bringing equipment to practice and on trips, and spending 8 hours every week in study hall

**Tennessee soccer Club** Brentwood, Tennessee

*Team Captain* **August 2022 - June 2023**

- Served as an example of taking school seriously; guided multiple teammates through the college recruiting process

## PROFESSIONAL EXPERIENCE & SERVICE

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**Athletic Mentorship** Virtual

*Mentor* **January 2024 – Present**

- Conduct 2–3 mentorship sessions per week with aspiring college athletes, focusing on mindset, performance, and emotional growth
- Designed a 50-minute session template addressing confidence, preparation, and accountability

**Tennessee & Nolensville Soccer Camps**

*Volunteer Coach* **Summers 2022–2024**

- Assisted in youth camp operations and drills for ages 8–14
- Modeled leadership, teamwork, and discipline to younger players

## SKILLS AND INTERESTS

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### Technical Skills:

- BMC, Microsoft Excel (functions, pivot tables), PowerPoint, CRM familiarity (Salesforce, Hudl review systems)
- Research & reporting, time management, virtual presentation skills

### Interests:

- Global financial markets, long-term investing, sports business strategy
- Intermediate Spanish speaker

# ALEXANDER (ALEKOS) Y. BINDER

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## EDUCATION

**Columbia University** – New York, NY

**GPA: 4.05/4.00**

B.A. in Economics, Comparative Literature and Society | Minor in East Asian Studies

*Anticipated Graduation: May 2028*

- Accomplishments: Dean's List, 4.0 Club Student-Athlete

**Loyola High School of Los Angeles** – Los Angeles, CA

**GPA: 4.00/4.00**

Graduated Summa Cum Laude | Jesuit Scholar Network award winner | ACT 35/36

*August 2020 - June 2024*

## PROFESSIONAL EXPERIENCE

**Columbia University Program of Economic Research (PER)** – *Administrative Assistant* | New York, NY

**01/2025 - Present**

- Plan and coordinate program events—alumni receptions, guest lectures, faculty luncheons, mini-courses with top international scholars.
- Design and distribute promotional flyers, write the monthly newsletter, and update Columbia Economics website regularly with announcements to boost event visibility and overall engagement with students, faculty, and alumni.
- Oversee departmental merchandise development and distribution by conducting surveys, managing inventory, ordering items, and strategically allocating at events to strengthen visibility and community engagement.

**Ivy Athlete Connections** – *Swim & Dive Overseer, Mentor* | New York, NY

**02/2024 – Present**

- Acting as 1 of 10 national sport overseers from a pool of 400 mentors to lead all swim and dive operations, serving as the primary liaison between mentors and leadership to ensure alignment, accountability, and smooth communication across the program.
- Manage a team of 30 swim & dive mentors, spearheading recruitment, onboarding, and community-building efforts while contributing to leadership strategy calls to improve platform scalability and elevate the mentorship experience for a pool of thousands of athletes.

**West Hollywood Aquatics Center** – *Lifeguard, Swim Instructor* | Los Angeles, CA

**05/2022 – Present**

- Supervise busy pool areas during peak hours, enforcing safety protocols to prevent accidents and maintain a secure swimming environment for over 200 daily visitors, maintaining a zero-incident safety record equipped with CPR and first aid training.
- Deliver customized swim lessons to people of various experience levels, coaching over 50 students to build water confidence and improve technique.

**UNI Future Together Foundation** – *Founder, President* | Los Angeles, CA

**06/2022 - 07/2024**

- Founded and led a recognized 501(c)(3) service organization that spans across 15 high schools with a 300+ member base, and amassed a social following of 12,700 followers on instagram to encourage youth to address educational and community needs across Los Angeles.
- Organized and executed several large-scale service initiatives that raised and donated over \$45,000 through community programs, targeting problems of food insecurity and student technology access with creative, practical solutions.

**Ignis Journal** – *Contributor* | Los Angeles, CA

**08/2023 - 06/2024**

- Produced a scholarly paper titled “The World of Yōkai: Exploring Japan’s Cultural Folk Spirituality,” which was published in *Ignis*, Volume V.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Columbia University Varsity Men’s Swimming and Diving** – *NCAA Division I Athlete* | New York, NY

**08/2024 - Present**

- Train and compete 20+ hours weekly at the NCAA Division I level, balancing rigorous athletic demands with a full course load.
- Collaborate closely with teammates both in and out of the pool to pursue team championships and achieve individual performance goals.
- Organize and lead recruiting visits for prospective high school swimmers, showcasing Columbia’s athletic and academic offerings to attract top student-athlete talent over eight separate weekends of the year.

**Columbia University Japanese Student Association** – *Director of External Affairs and Communications* | New York, NY

**08/2024 - Present**

- Manage all internal and external communications, spearheading outreach efforts, and executing events to foster a strong Japanese community on campus for a club with 100+ members.
- Led marketing for the 2025 Matsuri Spring Festival, securing over \$13,000 in sponsorships and coordinating with 12 external vendors; served as emcee for an audience of 2,000+ attendees.

**American Enterprise Institute** – *Summer Honors Scholar* | Washington, DC

**05/2025 - 06/2025**

- Studied economic policy and democratic capitalism under Dr. Michael Strain, participating in intensive seminars and policy discussions.
- Engaged directly with policymakers through site visits, including a briefing at the Joint Economic Committee, to examine how macroeconomic research informs legislative action.

**Ignatian Scholars Tutoring Program** – *Head Academic Tutor* | Los Angeles, CA

**08/2022 - 06/2024**

- Selected to spearhead tutoring program (out of 1,300 students), overseeing 70 peer tutors and tutoring for 12+ hours weekly.
- Expanded the program by establishing tutoring initiatives at primary schools in low-income neighborhoods.

## SKILLS & INTERESTS

- Skills and Languages: Basic Java, Japanese (Business Proficient)
- Honors and Achievements: Student-Athlete of the Year (Loyola High School, 2024), former CA State Record holder (200 medley)
- Interests: Japanese and Greek culture, NFL, Fashion, Surfing, Triathlon, Classic Rock, Astronomy

# ALICIA S. GUO

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## EDUCATION

Harvard University – Cambridge, MA

GPA: 3.9/4.0

B.A. in Economics | Minor in Energy & Environment | ACT: 35

Graduation Year: 2028

- Relevant Courses: Ec10a: Introduction to Microeconomics, Ec10b: Introduction to Macroeconomics, Stat 100: Introduction to Statistics and Data Science, GenEd 1137: The Challenge of Human Induced Climate Change: Transitioning to a Post Fossil Fuel Future

## PROFESSIONAL EXPERIENCE

The Player's Club Golf Course – *Marketing & Sales Intern, Assistant to General Manager* | Beijing, China

June 2024 – August 2024

- Spearheaded the redesign and implementation of streamlined marketing strategies to enhance outreach, leveraging data analytics and member engagement tools to optimize communication with 1,000+ members.
- Negotiated and secured \$500K+ in sponsorships and marketing deals by conducting market research, preparing persuasive pitch decks, and engaging in bilingual (English & Mandarin) negotiations, expanding the club's financial partnerships and brand visibility.

Massachusetts State House – *Tour Guide & History Specialist* | Boston, MA

June 2021 – August 2023

- Designed and conducted 100+ in-depth tours on Massachusetts history, governance, and architecture, tailoring content for diverse audiences—including legislators, educators, and international visitors—to increase civic engagement and historical awareness.

Special Olympics Massachusetts – *Officer* | Boston, MA

September 2019 – August 2023

- Led and facilitated sporting events for athletes with intellectual disabilities, organizing training sessions, volunteer coordination, and public awareness campaigns to promote inclusivity and combat discrimination in sports.
- Collaborated with Special Olympics leadership to implement strategic initiatives, securing community partnerships and fundraising support, contributing to greater accessibility and advocacy for intellectually disabled athletes.

## LEADERSHIP & COMMUNITY DEVELOPMENT

Bank of America Investment Banking Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- *Executing a valuation analysis of an emerging healthcare company to help BofA advise a PE firm on a new acquisition (ongoing)*
  - Collaborating with a small deal team of peers to advise a PE firm on the potential acquisition of a new healthcare company, managing 5+ workstreams collectively to submit a 10-page CIM + deliver a final management presentation to BofA's Talent Acquisition team.
  - Co-designing a 3-statement model to forecast the healthcare company's income statement, balance sheet, and cash flow statement for up to 5 years, simultaneously researching key healthcare data market trends to clearly articulate the company's positioning + strategy.
  - Adhering to the 5 phases of project management (i.e., initiation, planning, execution, monitoring, closure) to ensure every aspect of the project is methodically addressed within our 6-week timeframe, minimizing bottlenecks and keeping the project moving forward

Groton Admission Office – *Prefect* | Groton, MA

September 2023 – June 2024

- Represented Groton School at Open House events, Revisit Days, and Opening Days, delivering compelling speeches and engaging with prospective families to showcase the school's academic and cultural environment.
- Managed and trained a team of student tour guides, providing guidance on communication strategies and public speaking to ensure effective and personalized campus tours.

Groton Communications Team – *Prefect* | Groton, MA

September 2023 – June 2024

- Curated and streamlined content for Groton's website and Instagram, crafting posts to strengthen branding and broaden audience engagement.
- Revamped social media strategy for *The Circle Voice*, using analytics-driven approaches to increase readership and engagement.

Groton School Yearbook – *Editor-in-Chief* | Groton, MA

May 2023 – June 2024

- Directed a team of writers, designers, and photographers to produce a comprehensive yearbook capturing Groton's diverse student life, athletics, and academics, ensuring a professional and cohesive final product.
- Oversaw layout design and editorial decisions, streamlining workflow and quality control measures to successfully meet publishing deadlines

Groton Diversity and Inclusion Committee – *Board Member* | Groton, MA

September 2022 – June 2024

- Led school-wide gatherings on race, religion, gender, and socioeconomic issues, fostering a safe space for dialogue and inclusivity.
- Developed initiatives to educate students and faculty on systemic inequities, collaborating with administrators to influence school policies and strengthen diversity efforts.

Groton School – *Form/Class Officer* | Groton, MA

September 2019 – June 2022

- Elected by peers three years in a row to represent grade at regular meetings with Groton Administration & Board of Trustees
- Advocated, collaborated with Deans and medical staff for weekly, hybrid community-building events under COVID protocols

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Mandarin Chinese (native), Latin (AP Level)
- Interests: Economics, Finance - Investment Banking (Financial Sponsors, Healthcare, Natural Resources), Sustainable Investments

# Ally Lin

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## EDUCATION

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Washington University – St. Louis, MO

GPA: 3.5/4.0

B.A. Finance and Accounting | Minor in Chinese | Graduation Year: 2028

- Student Athlete: Women's Tennis
- Relevant Courses: Principles of Financial Accounting, Microeconomics, Managerial Statistics I, Introductory Psychological Statistics, Individual in a Managerial Environment, Foundations of Business, Calculus II, Macroeconomics

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## PROFESSIONAL EXPERIENCE

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Irongrove – *Internship* | Houston, TX

05/2025 – 08/2025

- Selected to intern for Irongrove, a Houston-based IT startup currently building a next-generation DNS platform called Javelina to learn how accounting functions in a real start up environment.
- Support internal accounting operations by leveraging QuickBooks to process transactions, reconcile accounts, and track expenditures. Manage coordination with external bookkeeping firms to ensure timely and accurate financial reporting. Maintain a productive relationship with Uplinq for financial data integrations, improving system reliability.

Tennis Coach – *Coach* | Houston, TX

12/2024 – 08/2024

- Instructed weekly tennis lessons for young athletes, tailoring drills to skill levels, resulting in improvement in player performance metrics over a 8 -month period. Mentored junior players on proper technique, sportsmanship, and discipline, contributing to students showing measurable progress in match play and confidence. Developed and implemented strategic training plans focusing on footwork, shot selection, and game strategy, leading to high results in tournaments.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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Make-A-Play Foundation (MAP) x Morgan Stanley – *"Skills Challenge" Sales & Trading Fellow (Phase 1 & 2)* | Remote

03/2025 – Present

- Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to deliver an investment recommendation to Morgan Stanley's Fixed Income Team (i.e., Dan Lentz, Stephen Dance) using a 60/40 split between equity & fixed income for a client's \$1M retirement portfolio, analyzing market fundamentals in process.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.

Second Serve – *Outreach Committee* | St. Louis, MO

12/2024 – Present

- Organized and hosted tennis clinics and community events for underserved youth, directly impacting over 50 participants while expanding access to quality equipment and instruction. Implemented a "buddy letter" writing system connecting volunteers with program recipients. Distributed the organization through flyers, social media marketing, connecting with professors and school administration.
- Promotion of organization led to a boosted event attendance to 30+ active members and grew volunteer participation across school chapters. Built and maintained meaningful connections, helping kids feel seen, supported, and inspired through one-on-one mentorship.

Green Earth Tennis (GET) – *Chairman, General Manager* | Katy, TX

07/2019 – 04/2024

- A non-profit organization to increase accessibility to tennis, spread awareness about the environment, and create a stronger tennis community in Houston. Organized and managed 13+ charity tennis tournaments, resulting in 700+ matches played and generating over \$7,000 in revenue to support program sustainability and outreach. Directed marketing and digital engagement strategy, driving 3,000+ website visits and significantly boosting community involvement through targeted campaigns and school partnerships.
- Expanded program reach by collaborating with local schools and tennis clubs, resulting in 700+ members and deeper community ties. Advocated for environmental sustainability through tennis-based initiatives, successfully integrating eco-awareness activities into all events and amplifying GET's mission at a city-wide level.

Future Business Leaders of America – *Competitor* | Katy, TX

08/2020 – 05/2024

- FBLA is one of the largest Business Career and Technical Student Organizations in the world. Competed in presentation and testing events across regional, state, and national levels of over 100+ competitors, demonstrating advanced professional business and communication skills in a highly competitive environment.
- Created data-driven business proposals and market analyses under timed conditions, contributing to consistent advancement to state and national competitions over 4 years. Collaborated with teammates to research, write, and design strategic business plans, resulting in high-scoring presentations and recognition among top-performing teams.

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## ADDITIONAL SKILLS

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Skills and Language(s):

- Data Analysis: Novice JASP and Tableau data analysis and communication skills: descriptive statistics, data visualizations
- Microsoft Office 365: Word, Excel, Powerpoint, Outlook, Teams

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## AWARDS

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- Washington University in St. Louis Scholars in Olin Business School Recipient
- Olin Business School's annual Foundations of Business Product Pitch Case Competition: Finalist Team out of 49 teams.
- West Houston Ladies Tennis Association Scholarship Recipient
- National Competitor and 2nd Place at State in FBLA Introduction To Social Media Strategy and Banking and Financial Systems
- 1st Place Texas State Grand Slam United States Tennis Association (USTA)

# ANAHAT BAWA

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## EDUCATION

**Tufts University** – Medford, Massachusetts

**GPA: 4.0/4.0**

B.A. in Quantitative Economics | Minor in Mathematics | ACT: 34

Anticipated Graduation: 2028

- Relevant Courses: Linear Algebra, Principles of Economics, Proof-Writing, Computer Science, Calculus II, Macroeconomics, Microeconomics, AP Calculus AB, AP Calculus BC, International Business

## WORK EXPERIENCE

**Sahara Mediterranean Restaurant** – *Server & Manager* | Skillman, New Jersey

**05/2023 – 11/2023**

- Responsible for taking orders, managing take-out calls, and cleaning tables at a small family-owned restaurant, to ensure efficiency in order completion and customer satisfaction
- Provided suggestions on increasing internet presence to increase traffic and revenue, resulting in increased customer satisfaction and repeat visits.

**We The People Youth** – *Founder* | Skillman, New Jersey

**06/2020 – Present**

- Produced podcast episodes with professionals from marginalized backgrounds, learning from their experiences, and educating other teenagers about implicit biases, to become a part of the solution of being consciously unbiased.
- Designed a website, merchandise, and handmade bracelets, to create an outlet for social activism and raise funds for the Equal Justice Initiative.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**UBS 'Female Founders' Case Competition** – *MAP Phase 2 Fellow* | Remote

**02/2025 – Present**

### Selected Case Experience:

- **Leading team of 6 women athletes introducing a new social impact initiative to UBS in 1.5 months (ongoing)**
  - Collaborating with a dynamic team of 6 to pitch an innovative company poised to make a meaningful impact on the global economy to UBS, completing 20% of the project by completing all 10 tasks on my sprint backlog early, demonstrating my commitment to our vision.
  - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
  - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

**Division 3 Fencing** – *Fencer* | Medford, Massachusetts

**09/2024 – Present**

- Recruited saber fencer for Tufts University with a current win percentage of 55% in freshman season, focused on qualifying team for NCAA regionals and championships.
- Captained the High School Team, led practices, managed scheduling, contributed to raising funds for travel, won two state titles, and placed 34th in individual state championships.
- Competed at North American Cups in Y14, Cadet, Junior, and D1A divisions, placed 65th at Junior Olympics, and achieved a ranking of 3rd in New Jersey for the Youth-14 division.

**Tufts Investment Banking Club** – *Analyst* | Medford, Massachusetts

**09/2024 – Present**

- Participates in weekly meetings for investment banking, trading, and career development, working with peers to analyze market data and apply financial modeling to cultivate a broader scope of knowledge for finance-related opportunities.
- Selected into the competitive finance-focused club. Works alongside peers and mentors to master accounting, valuation, M&A, and financial modeling concepts to apply in the industry.

**FitMoney Fellows** – *Member* | Medford, Massachusetts

**10/2024 – Present**

- Works as peer mentor for high school students, providing assistance with financial literacy workshops, and fostering relationships to help encourage students to make wise financial decisions.
- Attends monthly meetings to create lesson plans, works with other members to organize scheduling and outreaches, and suits the needs of the student population without placing a financial burden on the institution.
- Selected out of a competitive pool of applicants, and participated in a financial literacy training program to develop skills for teaching and instructing other students.

**Sikh Gurdwara Khalsa School** – *Teacher* | Ridge, New Jersey

**06/2023 – 08/2024**

- Responsible for designing lesson plans and resourcing materials for class sessions, providing elementary and middle school children the opportunity to learn about Virsa (Sikh history), as a way to foster culture in the community.
- Contributed to weekly meetings regarding curriculum updates, ensuring that classes were engaging for students and provided a foundational base for students to succeed.

## NON-TECHNICAL SKILLS & INTERESTS

- Interests: Cooking, Blogging, Stand-up Comedy, Wordle, Thrifting, Fashion, Traveling, The Office (TV Show), Football, Soccer
- Fun Fact: I like to dance and did competitive Indian dance in middle school.

# Anikwe O. Duru

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## EDUCATION

### The Wharton School, University of Pennsylvania

Candidate for B.S. in Economics (Concentrations in Finance and Accounting)

Philadelphia, PA

August 2024 – May 2028

- **Cumulative GPA:** 4.0/4.0 | **SAT:** 1520 (Reading and Writing – 780, Math – 740)
- **Varsity Athlete:** Track & Field (Sprints, Heptathlon, Decathlon)
- **Honors/Awards:** 1st Place – BlackGen Capital Winter Summit, 3rd Place – Appalachian State Sustainable Horizons Stock Pitch Competition, Guggenheim FDOJ Program, 2025 Onyx Spring Honor Roll, Adventis Financial Modeling Scholarship, San Miguel Award for Academic Excellence, #4 All-Time at UPenn in the 60-Meter Dash, New Balance and Nike Track Nationals Qualifier

## PROFESSIONAL EXPERIENCE

### Morgan Stanley

Incoming Investment Management Summer Analyst

New York, NY

June 2026 – August 2026

### Harbor Street Capital

Private Equity Spring Analyst \* Returning for Summer 2025

Remote

January 2025 – Present

- Analyze the characteristics of business service firms on customer, company, and industry levels that present investment opportunities.
- Selected Sector Experience:
  - Evaluate 20-30 fire & life safety companies (\$20-100M Rev) weekly alongside 3 other members of the HSC team.
  - Analyze the business' financial profile, revenue dynamics, and customer base to ensure a fit with HSC's criteria.
  - Take part in CIM analysis for targets, covering their infrastructure, revenue model, retention, and pathways for growth.

### Macquarie Bank

Commodities & Equities Trading Spring Extern

Philadelphia, PA

March 2025

- Worked with a Macquarie commodities trader to evaluate USDA reports and macro news as it relates to commodities' balance sheets.
- Coded a back-tester analyzing the efficacy of a Crude Oil trading strategy based on the 50 vs. 200-day SMA for the past 10 years.
- Analyzed the correlation between commodities and commodity-based equities regarding commodity price and stock price weekly, and commodity price, EBITDA, and EBITDA projections quarterly.

### NextGen Chess LLC

Founder, CEO

Philadelphia, PA

May 2023 – Present

- Designed and facilitated after-school and summer chess programs for youth in under-resourced communities in Washington, D.C.
- Partnered with two new schools serving under-resourced youth in Washington D.C. and donated 14 chess sets in 2024.
- Organized a 37-player, city-wide tournament in 2023, utilizing proceeds to purchase 20 chess sets for D.C. schools.

## EXTRACURRICULAR EXPERIENCE

### University of Pennsylvania Track & Field

Varsity Athlete

Philadelphia, PA

August 2024 – Present

- Train for and compete in the multi-event disciplines (decathlon, heptathlon) for the varsity Track & Field team.
- Serve as an ambassador for the University and the track team while hosting high school recruits during the recruiting seasons.
- Collaborate in University-wide initiatives with all athletic teams to learn how to leverage our unique skills as student-athletes into competitive advantages in the professional world as a part of the Penn Athletics Wharton Leadership Academy (PAWLA).

### BlackGen Capital

Analyst, T.M.T. Sector

Philadelphia, PA

September 2024 – Present

- Participated in a 10-week educational series learning accounting, valuation, and stock analysis in preparation for several stock pitches.
- Selected Pitch Experience:
  - Pitched FTG.TO | LONG for the BlackGen Fund, winning 1st place out of 32 teams at the National Winter Summit.
  - Articulated investment theses based on FTG's semiconductor specialization and their large upfront investments.
  - Built a discounted cash flow analysis estimating a 17% potential upside for the stock.

**Other Activities:** Wharton Trading & Investment Group, Make a Play Foundation, BLK Capital Management, Black Wharton Undergraduate Association, INROADS Internship Program, Goldman Sachs Possibilities Summits, Deutsche Bank Insight Series

## SKILLS AND INTERESTS

**Technical Skills:** Microsoft Office (Excel, PowerPoint, Word) | Capital IQ | Bloomberg | Adobe Suite | JMP

**Languages:** English - Native Fluency | Spanish - Professional Working Proficiency

**Interests:** American Football (Baltimore Ravens) | Texas Hold'em Poker | Hip-Hop Music Production | Chess | Sneakers & Streetwear

# ARIAN NAIM

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## EDUCATION

University of California, Berkeley – Berkeley, CA

GPA: 3.4/4.0

B.A. in Economics & Intended Business Administration

Grad. May 2028

- Relevant Courses: Math 16B: Calculus II, UGBA 10: Principles of Business, Stat 20: Intro to Probability and Statistics, Econ 1: Introduction to Economics, Social 121: Innovation and Entrepreneurship – Cultural Context

## PROFESSIONAL EXPERIENCE

Bazaar Ventures – Private *Equity Analyst* | Remote

May 2025 – Present

- Researched growing industries to identify mid-sized B2B companies with strong financials, helping the team decide which business to acquire
- Conducted proprietary outreach to business owners and brokers to source qualified acquisition leads and expand the firm's deal pipeline
- Led initial due diligence and valuation work to evaluate financials, scalability, and acquisition fit across multiple sectors
- Wrote one-pagers and investment memos on potential deals, summarizing business models, market trends, financials, competitors, etc.

Vermont Med Property – Assistant *Property Manager* | Los Angeles, CA

Dec 2023 – Aug 2024

- Managed tenant relations and lease renewals for an 11-unit apartment complex, addressing concerns to support operations and high retention
- Researched local rental comps and screened applicants by reviewing credit, paychecks, and income to secure qualified tenants at market rates

Sports Performance Trainer – *Self-Employed* | Los Angeles, CA

Jan 2023 – July 2024

- Designed personalized training and nutrition plans for athletes across multiple sports, focusing on speed, strength, and rehabilitation
- Managed client outreach, parent communication, and scheduling to ensure consistent sessions and track progress toward performance goals

Fish Grill Restaurant – *Front Desk/Cashier* | Los Angeles, CA

April 2023 – Oct 2023

- Handled register operations, counted cash drawers, restocked supplies, and managed opening/closing procedures in a fast-paced restaurant setting
- Took phone and in-person orders, packaged to-go meals, resolved customer issues, and coordinated with kitchen staff to maintain smooth service

Teresa Medical Center – *Front Desk Associate* | Los Angeles, CA

Dec 2022 – April 2023

- Scheduled appointments, answered phones, updated patient files, and assisted clients to ensure smooth daily operations in a busy medical office

## LEADERSHIP & COMMUNITY DEVELOPMENT

UC Berkeley Track and Field Team – *Division 1 Athlete* | Berkeley, CA

Jan 2024 – Present

- Lead by example as a Division 1 400m sprinter, contributing to a competitive team culture through discipline, consistency, and high performance
- Balance 20+ hours/week of training and travelling while maintaining a full academic course load and involvement in campus organizations
- Set a UC Berkeley school record (3:12.69) as a member of the 4x400m relay team at a major invitational

Tamid Group – *Incoming Director of Fund* | Berkeley, CA

Jan 2024 – Present

- Completed 10-week education program in finance and consulting; trained in stock pitching, financial modeling, and investment thesis development
- Elected as Incoming Director of Fund for Fall 2025; will lead a team of 5–6 analysts preparing investment pitches for national competitions
- Will co-lead workshops on valuation, market research, and pitch strategy while managing deadlines and reviewing pitch submissions

Student Athlete Business Network – *Member* | Berkeley, CA

Jan 2024 – Present

- Participated in networking events with professionals from firms like Wells Fargo and Bain to explore professional careers & build connections
- Engaged in professional development and interview prep workshops, receiving mentorship to strengthen career readiness as a student-athlete

E-Commerce Reseller – *Self-Employed* | Los Angeles, CA

Aug 2020 – Jan 2024

- Built and scaled a resale business reselling sneakers, apparel, and electronics on eBay, StockX, and GOAT, generating \$10-15K in annual profits
- Leveraged automated purchasing tools to acquire high-demand items at release, increasing sourcing efficiency and maximizing resale margins

West Los Angeles College – *Academic Peer Mentor* | Culver City, CA

Oct 2023 – May 2024

- Worked 5 hours per week in the campus tutoring center, supporting 20+ students with coursework, study strategies, and exam prep.
- Provided peer-to-peer academic support across subjects including math and economics, helping improve student outcomes and confidence

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Time management, leadership, critical thinking, communication, market research, problem-solving; conversational Farsi
- Interests: Fitness, nature, coffee, entrepreneurship, sushi, jazz, poker, travel
- Fun Fact: Skipped my high school prom to compete at a track meet — ended the night with a medal, not a slow dance w



# ASHNA V. TAMBE

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## EDUCATION

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**University of Pennsylvania** – Philadelphia, Pennsylvania

**GPA: 3.75/4.0**

B.A. in Economics | Minor in Consumer Psychology | Graduation Year: 2028

- Relevant Courses: Calculus II, Marketing 1010, Intro to Psychology, Micro and Macro economics

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## PROFESSIONAL EXPERIENCE

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**Procurement and Accounting Intern**– *B2 Design CO* | Dallas, Texas

- Tracked and organized 50+ invoices and purchase orders across active design projects to support accurate financial documentation, ensuring timely vendor payments and clean audit trails.
- Updated and managed Excel-based tracking systems for inventory and project expenses, increasing visibility across teams and enabling more informed procurement and budget decisions.

**Upenn Women's Basketball Team** – *Student Athlete* | Philadelphia, Pennsylvania

**08/2024 – Present**

- 20 hrs of game/practice a wk
- Compete against the nation's best teams several times a week ahead of March's Ivy League championships
- Hockaday Varsity Basketball accolades: 4x player of the year, 3x All-SPC & All-Zone, McDonald's All-American Game nominee, Hockaday All Time Leading Scorer

**Wharton Undergraduate Consulting Club** – *Marketing and Events Committee Associate* | Philadelphia, Pennsylvania

**08/2024 – Present**

- WUCC is a premier undergraduate consulting club with 10+ cases/semester across tech, PE, startups, and more
- Hands-on experience in marketing, event planning, and brand management as a Marketing and Events Committee
- Associate.
- Collaborate with fellow students who share marketing interest and passion.

**Hockaday Varsity Robotics**– *Engineer* | Dallas, Texas

**08/2016 – 05/2022**

- Elected as two-time team captain; wrote code to control the robots' movement and complete missions
- Competed at FLL and FRC tournaments; Edison Pitch Contest Finalist

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Women's Athletic Association**– *Team Ambassador* | Philadelphia, Pennsylvania

**08/2024 – Present**

- As a Upenn Women's Athletic Association (WAA) ambassador, I plan events to empower, unify, and celebrate female athletes.

**Team IMPACT** – *Team Ambassador* | Philadelphia, Pennsylvania

**08/2024 – Present**

- As one of the Penn women's basketball's team leaders for Team IMPACT, I work with the team IMPACT child and family

**Terlingua Basketball Camp** – *Founder and Operator* | Terlingua, Texas

**03/2022 – 10/2023**

- Ran several sessions over two years, empowering many students to see athletics as a worthwhile endeavor

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## ADDITIONAL SKILLS

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- Skills and Language(s): English, Java, Canva Design, Excel, PowerPoint
- Interests: Finance and Marketing

# AVA G. CORNELL

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## EDUCATION

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**Severn School High School** – Annapolis, Maryland

**GPA: 4.36/4.0**

High School Diploma with Cum Laude | ACT/SAT: 34 | Graduation Year: 2024

- **Accomplishments:** Heads List, Cum Laude Society, Most Valuable Player on the Varsity Sailing Team as well as two time national champions

**Stanford University** – Palo Alto, California

**GPA: 3.752/4.0**

B.A. in Management in Science and Engineering | ACT/SAT: 34 | Graduation Year: 2028

- **Relevant Courses:** Principles of Economics, Linear Algebra, Multivariable Calculus
- **Accomplishments:** Varsity Sailing Student Athlete, Women's Sailing Team and Fleet Race National Champion and Co-ed Fleet Race Champion in 2025

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## PROFESSIONAL EXPERIENCE

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**Surf City Yacht Club** – *Sailing Instructor* | Surf City, New Jersey

**06/2024 – 08/2024**

- Lead and organized an eight week sailing program where planning, logistics, organization, maintenance, and patience were essential in improving not only the sailing ability, but keeping every child safe and developing their passion for the life long sport of sailing.
- **Certifications:** US Sailing Level 1 Instructor, CPR certification, SafeSport

**Premier Planning Group** – *Summer Shadow Intern* | Annapolis, Maryland

**06/2025 – present**

- Observed and Learned by sitting in on meetings with clients, entering data, and being instructed and led by the employees at the practices in order to learn more about the finance industry and the possible avenues I could take while building connections.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Stanford Sailing Team** – *Student Athlete* | Palo Alto, California

**09/2024 – present**

- Worked and Collaborated with my teammates in order to persevere through difficult times and manage our time, dedication, perseverance, discipline, selflessness, and cooperation in order to balance the student athlete life while also excelling and allowing us to win both team race and fleet race women's nationals in the 2025 spring season and to be an all conference crew

**GEMS- Girls Eliminating Mathematical Stereotypes** – *Founder* | Severna Park, Maryland

**02/2023 – 06/2024**

- Founded and Led the GEMS-Girls Eliminating Mathematical Stereotypes Club at Severn School where we met weekly to promote women in math and urge more participation in local math competitions and other opportunities in order to foster an environment where women felt comfortable and confident expressing their mathematical abilities and passions

**Marshall Learning Center** – *volunteer* | Annapolis, Maryland

**09/2021 – 06/2024**

- Tutored and taught underprivileged immigrant children by helping them do and understand their homework and concepts as someone who highly values their education in order to give back to those who were not able to receive the same educational opportunities as me and have them grow a deeper passion for learning and gaining knowledge.

**Make A Play Foundation** – *Summer Fellow* | Remote

**06/2025 – present**

- Selected and Participated in an exclusive fellowship for high-achieving college athletes, completing module preparation each week on behavioral, technical, and hybrid interview preparation in order to perform in mock interviews at the end of each week in order to gain knowledge on the interview process and improve my interviewing skills

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## ADDITIONAL SKILLS

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- **Skills, Language(s), and Interests:** English (fluent), Spanish (basic communication and conversation), watersports, running, fashion and design, numbers and math, traveling, hiking, cooking and food culture

# CAITLIN E. GARRETT

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## EDUCATION

**Johns Hopkins University** – Baltimore, MD

B.S. in Economics and Biomedical Engineering

**Anticipated Graduation:** Dec. 2027

- Accomplishments: National Merit Scholarship Winner (Awarded to a select group of PSAT takers who scored in the top 1% of test takers), Scholastic Awards Gold Key Winner, Junior Olympic National Champion
- Relevant Courses: Calculus III, Seminar in Financial Literacy, Elements of Macroeconomics, Elements of Microeconomics
- Cumulative GPA: 3.7
- Economics Major GPA: 3.83

## PROFESSIONAL EXPERIENCE

**DiiVe**, Consulting Analyst | Cape Town, SA

**03/2025 – Present**

- Participating in a 7-week global consulting and business strategy program, including a 2-week bootcamp led by former BCG, McKinsey, and EY consultants focused on market research, corporate finance, and client strategy.
- Conducting financial analysis and benchmarking to evaluate revenue models, cost structures, and unit economics for a South African biotech client, identifying key value drivers and strategic growth levers.
- Leveraging competitive analysis and financial modeling to assess market entry strategies and improve capital efficiency, aligning recommendations with long-term business objectives and investor expectations.
- Collaborated with a cross-functional team to deliver a client presentation, including market insights, ROI, and scalable monetization strategies.

**Smart Women Securities**, Financial Analyst | Baltimore, MD

**01/2025 – Present**

- Developed comprehensive fixed income and equity investment pitches, incorporating analysis of M&A activity, industry trends, and market dynamics to inform strategic recommendations
- Conducted in-depth valuations using DCF and comparable company analysis to support investment theses
- Received weekly technical training in financial modeling, corporate finance, investment banking, asset management, and wealth management, gaining exposure to capital markets, strategic advisory, and deal execution processes

**Make A Play Morgan Stanley Skills Challenge**, *Spring Fellow* | Remote

**02/2025 – Present**

- Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Morgan Stanley to proactively implement learnings from 10+ hours of preparation, achieving the second highest cumulative score of all selected cohort members
- Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to deliver an investment recommendation to Morgan Stanley's Fixed Income Team (i.e., Dan Lentz, Stephen Dance) using a 60/40 split between equity & fixed income for a client's \$1M retirement portfolio, analyzing market fundamentals in process

**Texas Christian University**, *Research Assistant* | Fort Worth, TX

**01/2021 – 08/2024**

- Co-authored two peer-reviewed research papers with a tenured professor, contributing to publications in applied mathematics
- Built a model of the Warburg effect, applying systems of ordinary differential equations (ODEs) to simulate metabolic pathways in cancer cells
- Utilized Python (NumPy, SciPy, Matplotlib) to code and visualize simulations, performing parameter estimation to validate biological assumptions
- Synthesized findings into technical abstracts and data visualizations, presenting at 6 undergraduate research symposiums, including the 2023 Biomedical Engineering Society (BMES) Undergraduate Research Symposium

## LEADERSHIP & COMMUNITY DEVELOPMENT

**National Collegiate Athletic Association (NCAA)**, *Varsity Pre-Collegiate and Collegiate Athlete* | Baltimore, MD

**08/2020 – Present**

- Competed as a Varsity College Athlete, completing 45-mile weeks and dedicating 15 hours per week to training and competition on the Johns Hopkins Track and Cross-Country teams, demonstrating discipline, time management, and perseverance at the collegiate level
- Earned high school All-American and All-State Athlete honors, and Junior Olympic Steeplechase National Champion in 2021
- Achieved personal records of 5:02 1600m, 17:58 Cross Country 5k, 11:02 3200m

**Intel International Science and Engineering Fair (ISEF)**, *Finalist* | Dallas, TX

**04/2023 – 05/2023**

- Placed 20<sup>th</sup> globally in Mathematics, Awarded Best of Fair at the Austin Science Fair, 1st Place Mathematics at the Austin Science Fair
- Presented to industry professionals, refined analytical skills while improving attention to detail and engaged in professional writing

**Students United in Business and STEM**, *Chapter President* | Austin, TX

**05/2022 – 05/2024**

- Founded an initiative to instruct 1000+ students in rural Texas, expanding access to professional education
- Established partnerships with five rural middle schools, ensuring sustainable program implementation and bi-annual visits
- Spearheaded fundraising to sustain an annual \$1,000 scholarship through *bold.org*, supporting students pursuing careers in science and healthcare

## SKILLS & PROGRAMS

Skills: Python, Java, MATLAB, R, Mathematical Modeling, Data and Statistical Analysis, Academic Writing, Statistical Modeling, Tableau, Graphic Design, PowerPoint, Certifications in Bloomberg Market Concepts (BMC), Excel, RBC Capital Markets Day, Stanford Clinical Internship (SCI), Wall Street Prep Young Scholars in Finance

**CAMREN L. WARE**  
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**EDUCATION**

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**Harvard University – Cambridge, MA**

**GPA: 3.0/4.0**

B.A. in Psychology | ACT/SAT: N/A    Graduation Year: May 2028

- Accomplishments:
  - NCAA Division I Varsity Football and Varsity Track & Field Athlete
  - Selected as Proctor within the First-Year Experience Office as a freshman
  - Represented Harvard Athletics in Ivy League competition
  - Demonstrated strong time management balancing academics, dual varsity sports, and campus leadership roles
- Relevant Courses: Intro to Psychology, Cognitive Neuroscience, Leadership & Ethics, Social Psychology, Statistics for Behavioral Sciences

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**PROFESSIONAL EXPERIENCE**

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- Substitute Teacher through Leadership Program – Orange County Public Schools | Orlando, FL  
2022 – 2023
  - Managed K–5 classrooms across multiple elementary schools, delivering daily lesson plans and maintaining classroom order during teacher absences
  - Built strong relationships with students while promoting a positive, inclusive learning atmosphere
  - Earned the opportunity through performance in high school leadership program emphasizing communication, service, and responsibility
  - Trusted by administration and faculty for reliability, flexibility, and student engagement
- Content Creator – Personal Brand | Online / Orlando, FL  
2022 – Present
  - Built and actively engaged a community of over 30,000 followers across Instagram and TikTok through motivational content focused on athletics, mindset, lifestyle, and discipline
  - Produced 100+ short-form videos combining voiceovers, sports highlights, and luxury visuals to promote a “champion’s mentality” and clean hustle
  - Developed a consistent brand identity centered around ambition, legacy, and resilience
  - Leveraged growing platform for influence, storytelling, and community impact

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**LEADERSHIP & COMMUNITY DEVELOPMENT**

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- Harvard University – First-Year Experience Office – Proctor | Cambridge, MA  
08/2024 – Present
  - Selected as one of the few first-year students to serve in a traditionally upperclassman role supporting the academic and social transition of new Harvard students
  - Fostered inclusive dormitory community for 20–40 first-year students, providing mentorship, peer advising, and ongoing emotional and academic support
  - Collaborated with Resident Deans and University Services to ensure a safe, healthy, and engaging residential environment
  - Served as a consistent in-dorm presence and liaison between students and university resources
- Hygiene Project – Long-Term Volunteer | Orlando, FL  
2012 – 2023
  - Volunteered for over a decade to serve homeless communities across Orlando through hygiene kit assembly and food distribution efforts
  - Helped build and distribute thousands of hygiene packets containing essential items such as toothbrushes, toothpaste, soap, and deodorant

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**ADDITIONAL SKILLS**

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- Skills and Language(s): Public Speaking, Peer Mentorship, Team Leadership
- Programs: Microsoft Office, Canva, Google Workspace
- Interests: Fitness, Motivational Speaking, Mental Health Advocacy, Athletics, Community Service

# CAMRYN COOK

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## EDUCATION

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### Dartmouth College, NH

June 2024

*Bachelor of Arts, intended Major in Economics and Spanish/Latin American Studies*

GPA 3.4/4.0

Relevant Coursework: Econometrics, Microeconomics, Calculus, Commodity Chains, Advanced Spanish

Honors/Awards: Upcoming Female Athlete of the Year nominee, Dickerson Prize nominee (writing)

### Jacobs High School, IL

May 2024

Honors/Awards: Salutatorian, Summa Cum Laude, All-State Scholar, Female Athlete of the Year, Honor "J" Award

GPA 6.04

(Highest GPA + Most Varsity Letters), All-Academic Team, All-Academic Conference

Activities: Student Body President, National Honors Society President, Student Voices President (Civic Engagement Club), Rugby Captain, Varsity Basketball Captain, Varsity Shot Put, Environmental Club Vice-President

## RELEVANT EXPERIENCE

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### Dartmouth Women's Rugby, Dartmouth College

August 2024 – Present

*Authenticity/DEI Rep | NCAA D1 Athlete*

- Commits 20+ hours a week to training and competition while maintaining course load.
- Competes with a diverse team to achieve conference titles and national championship victories.
- Contributes to a top-performing team culture that emphasizes elite execution and consistent improvement through creating weekly goal incentives through my position as team authenticity leader.
- Leads DEI initiatives to foster an inclusive and collaborative team environment

### Cooks Ice Cream + Sweet Boutique, Chicago IL

May 2017-Present

Family Business Partner

- Created contracts, managed quotes, and coordinated bookings for private events, developing strong organizational and client service skills
- Supported daily operations of a growing family business, including point-of-sale transactions, inventory restocking, and customer service

### Dartmouth Athletics and Communication Office, Dartmouth College

October 2024 – Present

*Statistician*

- Records real-time statistics for Basketball, Hockey, and Softball games, ensuring accuracy and using concise communication for utilization by media staff to enhance spectator experience.
- Maintains accuracy under pressure and communicates clearly and concisely with data-entry team

## LEADERSHIP/SERVICE

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### Student Government, Jacobs High School

August 2023 – May 2024

*President*

- Led and represented a student body of ~2000, driving initiatives to improve school life and school spirit
- Organized and executed several annual events, engaging students in cultural days, school dances, teacher appreciation, etc.
- Managed and appropriated a budget of over \$10,000 dollars to fund school initiatives; I took input from students and staff through data-gathering and collaborated with school faculty to put \$6,000 towards new seating and study spaces at my high school.

### National Honor Society, Jacobs High School

August 2023 – May 2024

*President*

- Led a team of 5 NHS officers and 60 members to plan and execute community service initiatives and promote excellence. Partnered with local organizations to assess volunteer and fundraising needs and put National Honor Society resources towards their benefit, such as our raising of \$500 bell-ringing for the Salvation Army.

## SKILLS AND INTERESTS

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Technical: STATA, Excel/Sheets, Statistical Analysis, Financial Concepts, Google Workspace

Languages: English and Spanish (Seal of Biliteracy in the State of Illinois)

Interests: Asset Management, Economics, Latin American Markets, DEI, Sports

# CARLY HAMILTON

Chestnut Hill, MA | hamiltbt@bc.edu | (775) 530 4096 | <https://www.linkedin.com/in/carlykhamilton/>

## EDUCATION

### Boston College, Carroll School of Management

Bachelor of Arts in Finance | GPA: 3.8

Chestnut Hill, MA

May 2028

Relevant Coursework: Financial Accounting, Statistical Analysis, Business Law, Business Ethics

## WORK EXPERIENCE

### Juvenon

Remote

Digital Marketing Assistant

April 2024-August 2024

- Edited and produced 100+ digital ads targeting individuals over 40 with anti-aging vitamin supplements, placed on Meta and Tiktok, contributed to online sales of \$30 million
- Launched company's use of AI software tools to rapidly iterate and test ads, reducing the cost of traditional influencers by \$30,000, and enhancing efficiency by 60 hours per week
- Documented and trained employees on AI tools and best practices, ensuring efficient continuation of AI tools
- Launched and analyzed customer surveys, capturing 5,000+ customers feedback to be incorporated in future products
- Aligned Shopify ecommerce with marketing programs to ensure maximum impact of promotional opportunities

### Tahoe Toddlers

Lake Tahoe, NV

Founder/Entrepreneur

2019-Current

- Identified opportunity for childcare services in Lake Tahoe for children under 10, marketing to local families and fostered strong communication with families to ensure a collaborative and supportive care experience
- Supported 3 primary families, creating positive environments tailored to each child, managed daily routines, designed engaging educational activities
- Generated over \$10,000 dollars in the last 3 years. Primarily ran business during school breaks, paying for some of my education expenses, supporting 1 client during their 3-week international trip

### Apex 2100

Tignes, France

Team Member

April 2023-May 2024

- 1 of 8 top U.S. female ski racers selected among European teammates for Post Graduate professional ski team
- Dedicated 40+ hours weekly towards training and racing throughout Europe in leading competitive junior races
- Formed goal-oriented team, leading to 4 members qualifying for World Cup and NCAA D1 teams

## EXTRACURRICULAR EXPERIENCE

### Boston College Women's Varsity Ski Team

Chestnut Hill, MA

Team Member

August 2024-Current

- 1 of 3 freshman selected for NCAA Division 1 team competing at the highest collegiate level
- Train 30+ hours a week in season, balancing competition and travel while maintaining a full academic course load

### Boston College Women in Business

Chestnut Hill, MA

Board Member

September 2024-Current

- Elected as 1 of 2 Freshman Representatives onto executive board for 1,000+ members, assisting in organizing business events to drive opportunities for women in business fields
- Edited and designed 60+ graphics to advertise social and networking events for female business students, producing and marketing content on social media and weekly newsletter, driving attendance and outreach

## SKILLS & INTERESTS

**Computer:** Microsoft Office Suite, HeyGen, CapCut, Creatify AI, R Studio

**International Experience:** Extremely comfortable traveling: traveled 20+ countries for ski racing and training

**Interests:** Trail running, Social Media Marketing, Artificial Intelligence, Fashion, Rock Climbing

# Carolina J. Stutchbury

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## EDUCATION

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**Columbia University** – New York City, NY

**GPA: 3.7 /4.0**

B.A. in Applied Math | ACT/SAT: 1500 | Graduation Year: 2028

- Accomplishments: Dean's List (2025), Rookie of the Year Columbia Athletics (2025), First Team All Ivy, All American (2025)
- Relevant Courses: Linear Algebra, Differential Equations, Statistics

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## PROFESSIONAL EXPERIENCE

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**Varsity Tutors** – Tutor | Sandy Springs, GA

**04/2025 – Present**

- Developed and delivered customized lesson plans in math, English, and standardized test prep, adapting instruction to each student's academic level and goals to promote long-term understanding and measurable progress.
- Provided one-on-one virtual instruction focused on both academic content and learning strategies, acting as a mentor to support students' confidence, self-discipline, and personal development beyond classroom performance.
- Built supportive relationships with students and families, tailoring sessions to address individual challenges and encourage critical thinking, growth mindset, and independence across a variety of academic and personal goals.

**Optegra Eye Group** – *Finance Intern* | London, United Kingdom

**06/2024 – 08/2024**

- Assisted in the preparation and analysis of monthly financial reports, supporting decision-making for clinic operations by identifying trends, discrepancies, and opportunities for cost optimization across departments.
- Collaborated with the finance team to review budget allocations, track spending, and reconcile invoices, contributing to greater accuracy and accountability in Optegra's day-to-day financial management.
- Conducted research on market pricing and competitor services, presenting findings to senior staff to inform pricing strategy and improve financial positioning within the private eye care sector.

**Kumon Math Program** – *Math Tutor* | Sandy Springs, Georgia

**03/2021 – 08/2021**

- Tutored students aged 5 to 15 three times per week, adapting instruction to math levels from counting to calculus to support academic growth across varied learning styles and needs.
- Created a supportive, and interactive learning environment using personalized guidance and real-time problem-solving to help build student confidence and sustain engagement across long-term tutoring relationships.
- Explained not just how to solve math problems but why methods work, fostering critical thinking and deep comprehension to equip students with lasting mathematical confidence and independence.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Columbia University NCAA Division I Varsity Fencing Team** – *Foil Fencer* | New York City, NY

**08/2024– Present**

- Committed over 40 hours weekly to practice, conditioning, and competition, modeling discipline and consistency to elevate team standards and contribute to a culture of excellence and mutual accountability.
- Led workshops for visiting groups, introducing the fencing fundamentals with clarity and enthusiasm to promote the sport and represent the team with professionalism and approachability.
- Supported teammates through shared routines, strategic input, and emotional presence during high-stakes competitions, ensuring the strengthening of group cohesion and fostering individual confidence under pressure.

**Team GB Fencing** – *Foil Fencer* | London, United Kingdom

**03/2021– Present**

- Led Team GB as captain during national and international tournaments, coordinating warm-ups, match prep, and team strategy to foster unity, boost morale, and ensure readiness under high-pressure conditions.
- Supported less experienced teammates between bouts, offering tactical insights and emotional encouragement to help them stay focused and confident, ultimately contributing to stronger individual and team performances.
- Modeled professionalism and resilience on and off the piste, setting a tone of discipline and sportsmanship that helped younger athletes navigate competitive settings and feel supported.

**Epic Fencing Club** – *Fencing Coach* | Alpharetta

**10/2020 – 07/2024**

- Led and organized weekly fencing sessions in a local park starting during COVID, providing a safe and structured outlet when indoor activities were limited, fostering physical activity and social connection.
- Engaged and instructed 10 children per session, adapting teaching methods to meet individual needs, helping participants build both technical skills and personal confidence during a challenging time.
- Communicated complex fencing techniques to children aged 8–15, using clear language and positive reinforcement to promote understanding, teamwork, and a sense of community resilience through sport.

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## ADDITIONAL SKILLS

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- Skills and Language(s): Microsoft (Word, Excel, PowerPoint), Polish
- Interests: Reading, Music, Community Events

## CAROLINE FIXTER

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### Education

<b>Carnegie Mellon University</b> , Pittsburgh, PA	May 2028
• B.A. in Economics and Politics, Dietrich College of Humanities and Social Sciences	
<b>Morristown High School</b> , Morristown, NJ	June 2024

### Relevant Courses

Constitutional Law	January - May 2025
War and Peace in the Contemporary Middle East	January - May 2025
DC-First Year Seminar: Mistrust in Research	August - November 2024

### Project Experience

DC-First Year Seminar: Mistrust in Research	
Research Project Name: Public Health Services	August - November 2024
• Led a team research project on public health services, developing a team charter and coordinating responsibilities for effective collaboration.	
• Extracted and analyzed data from 50+ peer-reviewed articles using Sysrev to answer research questions.	
War and Peace in the Contemporary Middle East	January - May 2025
• Led a team of three in a government simulation addressing a crisis in the Middle East, coordinating strategy and delegation under pressure.	
• Strengthened negotiation and communication skills through high-stakes policy discussions and conflict resolution resulting in a cease-fire deal and peace treaty.	

### Leadership Experience

<b>Health Professions Club President</b>	January 2021 - June 2024
• Coordinated the launch of the first HOSA (Future Health Professionals) chapter in the club	
• Scheduled study groups for competitions and developed career skills by attending professional developments	
<b>Peer Group Connections Leader</b>	September 2023 - June 2024
• Mentored a cohort of 25 Freshman through weekly sessions, fostering academic and social adjustment.	
• Facilitated discussions and activities to build community, promote emotional well-being and develop student leadership skills.	
<b>National English Honor Society President</b>	September 2023 - June 2024
• Applied leadership skills to organize service projects by collecting school supplies for the less fortunate	
<b>American Legion Auxiliary New Jersey Girls State</b>	June 2023
• Served as an Election Board member, facilitating and counting state-level mock elections to ensure accuracy and fairness.	
• Applied knowledge of government structure and policy-making gained through the program to college-level coursework.	

### Athletics Experience

NCAA Division III Student-Athlete   Women's Golf, Carnegie Mellon University	August 2024 - present
• Balance approximately 15 hours of weekly commitments year round in addition to maintaining a rigorous academic schedule	
• Developed strong communication and leadership skills by collaborating with a 12-member team in an individual sport environment.	

### Community Engagement

<b>First Tee, Associate Instructor</b> Morristown, NJ	January 2021 - June 2024
• Instructed weekly golf lessons for children, teaching fundamentals through First Tee's core values like integrity and perseverance.	
• Fostered a positive learning environment, helping over 30 students build confidence and sportsmanship.	
<b>MHS STEM Academy Scholar - Biomedical Pathway</b>	January 2021 - June
• Accepted in and had to fulfill four years of community service and professional development requirements	
• Applied leadership skills by teaching young children how to golf for community service	

## **Work Experience**

**Baby Crossing, Retail Sales Assistant** Morristown, NJ

November 2022 - December 2023

- Build customer relationships by identifying needs and recommending tailored product solutions to drive sales.
- Maintained organized, well-stocked displays through detailed inventory management.

## **Activities**

- Economics Club September 2024 - present
- Alexander Hamilton Society September 2024 - present
- Pre-Law Society September 2024 - present

# CAROLYN S. SCHAEFER

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## EDUCATION

**Georgetown University** – Washington, D.C.

**GPA: 3.77/4.0**

B.A. in Economics

Anticipated Graduation: May 2028

- Accomplishments: NCAA Division I Women's Tennis Student-Athlete, Dean's List (Fall 2024, Spring 2025)
- Relevant Courses: Financial Accounting, Calculus, Principles of Microeconomics, Principles of Macroeconomics, Statistics, Biology

## PROFESSIONAL EXPERIENCE

**Milwaukee Capital** – *Investment Intern* | Milwaukee, WI

**05/2025 – present**

- Conducted research on different companies and financial analysis for potential investments, checking the facts and risks to help identify best investment options.
- Participated in meetings with the founders and internal strategy sessions to learn how different professionals think and to gain exposure to private markets, and contribute unique questions and insights.
- Built financial models and market comps to evaluate growth stage companies, improving Excel fluency and developing a stronger understanding of valuation methods and investment decision-making.

**U.S. House of Representatives** – *Congressional intern* | Washington, D.C.

**06/2025 – present**

- Attend hearings and briefings to learn how laws are debated and how they are made, gaining firsthand experience in the relationship between government, business, and the public.
- Answer phone calls from constituents, recording people's concerns and updating the logs to help the office stay organized and help them be responsive to needs.
- Support Congresswoman Bice and her team with administrative tasks like scheduling and writing emails to make sure that the daily actions run smoothly given the fast paced office.

**Private Tennis Business** – *Founder and Coach* | Milwaukee, WI

**06/2023 – present**

- Founded and grew a private tennis lesson business, while marketing to families in the area and managing scheduling, billing, and communicating with customers, while providing high quality coaching.
- Delivered more than 100 lessons to students, some just beginning and others highly ranked junior players, adapting instruction to fit individual goals and competing styles which resulted in improved performance and increased client retention.
- Balanced starting up this business with tennis practices and tournaments, and later alongside D1 tennis responsibilities, demonstrating time management and initiative.

**Milwaukee Country Club** – *Tennis Coach* | Milwaukee, WI

**05/2021 – present**

- Led clinics and private lessons for members of all ages, focusing on performance, fitness, and fun to increase participation, boost member satisfaction, and promote long-term engagement with the program.
- Built strong relationships with clients by delivering personalized instruction and consistent improvement, resulting in frequent requests for return lessons and positive word-of-mouth among members.
- Worked closely with coaching staff to plan group events and summer programs, helping ensure operations ran smoothly and participants had a positive, organized, and enjoyable experience.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Accepting Autism** – *Volunteer Tennis Coach* | Milwaukee, WI

**08/2021 – present**

- Facilitated tennis lessons for young children with autism, teaching motor skill development and allowing social interaction with coaches and peers.
- Created and adapted tennis drills and ways of communicating with the children to meet individual needs, developing patience and creativity while making the game enjoyable for every child.
- Built strong relationships with children and their parents through consistent mentorship, discussions with family members after each session, and positive emotional development both on and off the court.

**Georgetown University Women's Tennis Team** – *Athlete* | Washington, D.C.

**08/2024 – present**

- Competed in intercollegiate tennis matches throughout the course of the academic year and attended daily practices, lift sessions, and team meetings (25+ hours per week)
- Collaborate with coaches and teammates to set competitive goals, maintain high performance, and support one another both on and off the court through shared commitment and teamwork.
- Represent Georgetown Athletics in university events and team outreach, contributing to a culture of hard work, accountability, and team unity.

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Spanish (basic), leadership, time management, collaboration, adaptability
- Programs: Microsoft Excel, Canva
- Interests: Tennis, entrepreneurship, women in business, math, mental health in sports, podcasts, volunteering with youth, NIL branding

# CHARLOTTE T. LONG

<https://www.linkedin.com/in/charlotte-long-16156a330> • (347) 615-0029 • [CTL2141@columbia.edu](mailto:CTL2141@columbia.edu)

## EDUCATION

**Columbia University** – New York City

**GPA: 3.3/4.0**

B.A. in Economics | Minor in Sustainability | Anticipated Graduation: 2028

- **Accomplishments:** LSE mentorship program winner, Stanford E-course women's rights programme & national rowing medalist
- **Relevant Courses:** French for Diplomats, international politics and human rights

## PROFESSIONAL EXPERIENCE

**LongReach Capital Advisors – Research Assistant | Remote**

10/2023 – 11/2024

- Collected and analysed data on green energy markets and fossil fuel corporations to support sustainable finance strategy reports.
- Tracked consumption behavior of major fossil fuel firms, contributing to sustainability-focused investment insights.
- Refined a proprietary database, improving internal team efficiency by 15%.

**Le Pré du Moulin – Hotel Management Intern | Provence, France**

06/2023 – 08/2023

- Managed daily financial operations and tracked hotel budgets to ensure accurate reporting and improve expense forecasting.
- Streamlined staff rotation schedules and coordinated events, enhancing guest satisfaction and operational efficiency.
- Ran digital outreach via social media platforms, increasing online engagement by 40% during the internship period.

**Art-Asaurus – Co-Founder | West London, UK**

12/2022 – 06/2024

- Launched a student-led charity addressing education inequality by redistributing resources to underfunded primary schools.
- Partnered with 10+ secondary schools and delivered supplies to over 20 primary schools, reaching 500+ students.
- Awarded the LSE Mentorship Programme for social impact, recognizing innovative and sustainable community work.

**The Rugby Portobello Trust – Department Specialist | London, UK**

09/2022 – 06/2023

- Collaborated with psychologists and educators to integrate art into early childhood learning programs.
- Designed and led interactive workshops benefiting 100+ children through creative expression.
- Evaluated program impact and contributed to refining educational strategies

## LEADERSHIP & COMMUNITY DEVELOPMENT

**MAP x Morgan Stanley – "Skills Challenge" Sales & Trading Fellow (Phase 1 & 2) | Remote**

03/2025 – Present

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Morgan Stanley to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings
- Phase 2: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to deliver an investment recommendation to Morgan Stanley's Fixed Income Team (i.e., Dan Lentz, Stephen Dance) using a 60/40 split between equity & fixed income for a client's \$1M retirement portfolio, analyzing market fundamentals in process

**Columbia Women's Business Society – Events Committee Member | New York, NY**

09/2023 – Present

- Planned and executed high-impact events including speaker panels and professional workshops, engaging over 200 student members.
- Collaborated with the executive board to coordinate weekly meeting logistics and event programming.
- Supported alumni and corporate outreach to grow sponsorships and expand networking opportunities.

**Varsity Women's Rowing – Coxswain | New York, NY**

08/2022 – Present

- Directed race strategy and executed real-time decisions, contributing to consistent top-three finishes in intercollegiate regattas.
- Coordinated and led over 200 practices annually to enhance technical cohesion and crew performance.
- Mentored novice rowers and developed leadership and communication skills in high-pressure athletic environments.

## NON-TECHNICAL SKILLS & INTEREST

**Skills and Language(s):** French **Programs:** LSE mentorship, Green Park Social service **Interests:** Running, Sustainable fashion & current affairs

# Chloe Brissett

<https://www.linkedin.com/in/chloe-brissett-718852282> | (346) 770-4968 | brissett@wustl.edu | Houston, TX

## EDUCATION

### Washington University in St. Louis (WashU)

St. Louis, MO

*Bachelor of Science in Business Administration, Finance & Accounting*

May, 2028

- **Activities:** Student Athlete on WashU Varsity Women's Tennis Team, Black Athlete Coalition

### The Kinkaid School

Houston, TX

*High School Diploma*

May, 2024

- **Activities:** Gordy Center for Entrepreneurship & Finance Scholar, Captain on Varsity Women's Tennis Team, Student Diversity Leadership Board, Upper to Lower School Peer Mentor
- **Honors & Awards:** Graduated with honors; Dean's List

## PROFFESIONAL EXPERIENCE

### Garcia Hamilton & Associates

Houston, TX

*Finance Intern*

June 2024 - August 2024

- Analyzed market trends to identify best practices for fund management tailored to the organization's strategic objectives
- Prepared and delivered presentations to the investment team on market trends, providing actionable insights and recommendations

### Icon Wealth Partners

Houston, TX

*Wealth Management Intern*

January 2024 - February 2024

- Researched market trend and industry developments to support the identification of strategic investment opportunities
- Engaged in client and strategy meetings, enhancing understanding of wealth management practices and contributing to relationship-building efforts

### Forge Equity Partners

Houston, TX

*Summer Intern*

July 2023

- Assisted in analyzing private company investments, evaluating financial fundamentals, and contributing to the structuring of investment opportunities under varying risk and return profiles
- Supported the development of investment strategies and business expansion recommendations through detailed financial analysis and market research

## LEADERSHIP & PROFESSIONAL DEVELOPMENT

### Casa El Buen Samaritano

Houston, TX

*Nutritionist Assistant*

December 2020 - Present

- Weekly volunteer at Casa el Buen Samaritano Medical Clinic, provided free medical care and women's care to uninsured Latinx community members

### Morgan Stanley Jumpstart Scholar

New York, NY

- Delivered presentations on capital markets, fixed income strategies, and intuitional equities
- Collaborated with Morgan Stanley analysts and associates to develop comprehensive company profiles

### Jack & Jill of America

Houston, TX

- Chair of Community Service Board: Houston Chapter (2019-2024)

December 2019 - June 2024

### Girl Scouts of America

Houston, TX

- Created a recipe book and health program for a low-income community health clinic
- Bronze, Silver, Gold, and Congressional Award recipient

December 2020 - June 2024

## SKILLS & INTERESTS

- Skills: Microsoft Office Suite (proficient)
- Languages: Spanish (conversational)
- Interests: Board games, Reading, Tennis, Traveling, Contemporary art, Hiking, Hot Yoga, Cooking

# CHRIS A. LARNARD

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## EDUCATION

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**University of Pennsylvania**— Philadelphia, Pennsylvania

**GPA: 3.45/4.0**

B.A. in Economics | Minor in Business Analytics (if applicable) | SAT: 1490 (if above 30 or 1300)    Graduation Year: 2028

- Accomplishments:
- Relevant Courses:

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## PROFESSIONAL EXPERIENCE

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**SharpStakes** – *Business Development Intern* | Remote

**05/2025 – 09/2025**

- Ideated and developed strategic initiatives to drive revenue growth, leveraging market research and competitor analysis to identify scalable monetization opportunities for a tech startup.
- Planned, coordinated, and hosted campus and community events to promote the SharpStakes brand, increase visibility, and drive user acquisition through direct engagement.
- Conducted direct user outreach to foster engagement and gather feedback, resulting in informed development and retention strategies.

**Hatherly Country Club** – *Pro Shop Attendant* | Scituate, Massachusetts

**05/2024 – 08/2024**

- Coordinated tee times and member events for 100+ clients, ensuring seamless scheduling and high-quality service in a fast-paced, client-facing environment.
- Handled daily financial transactions and reconciled sales reports with accuracy, demonstrating attention to detail and accountability.
- Delivered tailored service to a high-net-worth membership base, communicating effectively and building rapport to enhance the client experience.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**NCAA Division I Cross Country, Track and Field** – *Student Athlete* | Philadelphia, Pennsylvania

**08/2024 – present**

- Student-Athlete on the Varsity Cross Country and Track teams at the University of Pennsylvania
- Regularly commit 30+ hours each week to training and team responsibilities while simultaneously balancing high achievement in classes and club obligations
- High School Track & Field New Balance National Champion

**Young Quakers** – *Volunteer* | Philadelphia, Pennsylvania

**09/2024 – present**

- Volunteer monthly to mentor children at Penn's University-Assisted Community Schools in West Philadelphia
- Collaborate with peers to organize activities and engage young students and teach principles of collaboration, work ethic, and teamwork

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## ADDITIONAL SKILLS

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- Skills and Language(s): English, Microsoft Office
- Interests:

# CLARA L. YU

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## EDUCATION

**Columbia University** – New York, New York

**GPA: 3.92/4.0**

B.A. in Economics | Minor in Science and Society | ACT/SAT: 1500

Anticipated Graduation: May 2028

- Relevant Courses: Principles of Economics, Calculus I, Science of Psychology, Intro to Cognitive Science

## EXPERIENCE

**Columbia University Lionsbridge Financial Services Bootcamp** - Fellow | New York, New York

**Jan 2025-Present**

- Participate as 1 of 52 students selected for a competitive finance bootcamp led by Columbia alumni, gaining exposure to real-world financial concepts and industry mentorship
- Build five-year financial projections for companies such as Shake Shack using Excel-based valuation models, enhancing forecasting and investment analysis skills
- Analyze financial statements to assess company performance and develop technical fluency
- Obtaining Wall Street Prep Financial Modeling Certification to strengthen technical finance expertise
- Engage in monthly lectures and 1:1 mentorship sessions on topics such as leveraged buyouts and market strategy, developing readiness for careers in investment banking and private equity

**Quadrant Strategies - Summer Intern** | Washington, D.C.

**June 2023-Jul 2023**

- Conducted comprehensive data quality assurance ahead of firmwide software transition, ensuring 100% accuracy for migration.
- Created standard operating procedures and training materials for new expense software rollout, decreasing onboarding time by ~15%
- Organized previous year's revenue data two weeks early, streamlining in- depth financial analysis while providing quick, accurate insights.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Make-A-Play Foundation (MAP)** – *Spring Skills Challenge Fellow* | Remote

**March 2025-Present**

- Selected to participate in an exclusive fellowship sponsored by Morgan Stanley for high achieving college athletes interested in finance-revenue businesses, competing against 200+ others in weekly mock interviews to proactively implement learnings from modules and interview prep

**Columbia University NCAA D1 Volleyball Team** - Setter | New York, New York

**Aug 2024-Present**

- Balance 30+ hrs/week of athletics with academic excellence
- Lead offensive strategy during practices and matches by deciding play execution and distribution, enhancing team performance
- Motivate teammates using individualized code words and cues to calm nerves and perform during high-stress, game-point scenarios
- Organize conflict resolution sessions and facilitate collaborative goal-setting with teammates to achieve collective goals
- Promote a positive and inclusive team culture to support morale, build cohesion, and maintain competitive excellence

**Columbia University Asian Student-Athlete Association** – *VP of Media* | New York, New York

**March 2025-Present**

- Spearhead social media content creation to highlight achievements of APISA's Columbia Lions, cultivating pride and visibility
- Design digital graphics and manage consistent online presence to promote cultural events, advocacy campaigns, and team milestones
- Collaborate with E-board to organize community-building and social events to strengthen campus engagement and visibility

**Georgetown Day School Varsity Volleyball Team** – *Captain and Social Media Manager* | Washington, D.C.

**Aug 2023-May 2024**

- Showcased team personality, celebrated individual/collective achievements, fostered school pride
- Created content to connect with the community while responsibly staying true to team values and vision

**Georgetown Day School Mental Health Support Group** – *Head and Co-founder* | Washington, D.C.

**Jan 2023 - May 2024**

- Destigmatized conversations regarding self-esteem and anxiety, strengthening peer connections and student/faculty relationships, creating a more collaborative HS culture

**Schoolhouse.world Tutoring** - Tutor and Mentor | Remote

**Apr 2022 - April 2024**

- Led sessions to mentor and teach effective tutoring techniques to new tutors
- Taught SAT curriculum to students from different socioeconomic backgrounds, supporting and helping them individually succeed

## SKILLS & INTERESTS

- Computer & Social Media: Excel, Word, Powerpoint, Google Suite, iMovie, Adobe, Canva, Youtube, Instagram
- Soft Skills: Leadership, Conflict Resolution, Grit, Collaboration, Communication, Time Management
- Languages: Mandarin (Conversational), Cantonese (Beginner)
- Interests: Mental Health in Sports, Journaling, Muay Thai kickboxing, Reading, Hiking, Foodie

# Colleen R. Maloney

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## EDUCATION

**Georgetown University** – Washington, District of Columbia

**GPA:**

**4.0/4.0**

B.A. in Finance | SAT: 1410    Graduation Year: 2028

- Accomplishments: St. John's College High School Salutatorian, NFHCA National Academic Squad, NFHCA Scholar of Distinction
- Relevant Courses: Operation Analytics 1101 and 2101, Marketing 1101, Management 1101, Financial Accounting 1101, Communicating in Business Leadership 3200

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## PROFESSIONAL EXPERIENCE

**Georgetown Collegiate Investors** – *Analyst* | District of Columbia, Washington

**September 2024 – Present**

- Researched and analyzed consumer and retail sector stocks
- Completed the fall trainee section, attending weekly proprietary GCI training sessions to develop expertise in finance, valuation, markets, and presentation skills. Conducted thorough stock research and prepared valuation models to assess investment opportunities
- Delivered well-researched stock pitches, contributing to investment decisions. Strengthened financial analysis and presentation skills through hands-on experience in equity research

**Rem and Company** – *Junior Strategist* | District of Columbia, Washington

**January 2025 – Present**

- Conducted market research and analyzed industry trends to inform strategic decision-making for local businesses.
- Consult local DC businesses to enhance marketing and financial strategies, creating innovative solutions to drive revenue growth. Collaborate with cross-functional teams to design tailored approaches that improve client success and overall company performance
- Developed and implemented strategic recommendations that improved business performance, optimized marketing efforts, and increased revenue for clients

**Georgetown Field Hockey** – *Athlete* | District of Columbia, Washington

**August 2024 – Present**

- Competed as a top-performing freshman athlete while demonstrating leadership and time management
- Led the team in freshman scoring and fostered discipline by managing roll call to ensure teammates arrive 15 minutes early to practice. As a high school senior captain, organized the program's first overnight trip and implemented a buddy system to strengthen team culture by pairing upperclassmen with underclassman
- Enhanced team cohesion and accountability, helping drive a 300% improvement in team record compared to the previous year

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## LEADERSHIP & COMMUNITY DEVELOPMENT

**Make-A-Play Foundation (MAP)** – *Winter Fellow (Phase 1)* | Remote

**January 2025 –**

**Present**

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

**Babysitter** – District of Columbia, Washington

**May 2020 – Present**

- Delivered childcare and dog-sitting tailored to neighbors' needs for 10 hours a week in the summer
- Facilitated communication between parents, managing school pickups, and creating interactive activities like basketball and obstacle courses. Developed a fictitious report card system to encourage positive behavior. Regularly checked in on homes and cared for pets
- Strengthened trust and relationships within my neighborhood, serving over six families

**Tutor** – *District of Columbia*, Washington

**September 2020 –**

**May 2024**

- Tutored underprivileged middle school San Miguel students monthly. Customized practice problems for each student's different learning style and predominantly tutored in math homework, improving their academic performance

# Colleen R. Maloney

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- Provided field hockey private lessons for 10-year-olds. Invested in equipment to engage girls in fun field hockey games such as tic-tac-toe, increasing young female athletes' skill level and sport experience

**St. John's Entrepreneurial Club** – *President* | District of Columbia, Washington

**September 2020- May 2024**

- Led the Entrepreneurial Club by attending the club all four years of high school, progressing from CFO to President
- Organized weekly meetings and created fictitious business activities and mock Shark Tanks. Brought in guest entrepreneurial speakers, increasing club engagement with thirty new members

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## ADDITIONAL SKILLS

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- Skills and Language(s): Communication: lector at my Church, Excel
- Programs: John's Hopkins Web Design and John's Hopkins Honors PreCalculus
- Interests: Skiing and baking

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## EDUCATION

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<b>Harvard University</b> – Cambridge, Massachusetts	<b>09/2024 — 05/2028</b>
B.A. in Economics   Minor in Environmental Science and Public Policy	<b>GPA: 3.42</b>
<ul style="list-style-type: none"><li>• <u>Activities</u>: Harvard Varsity Fencing Team</li><li>• <u>Relevant Courses</u>: Microeconomics, Confronting Climate Change</li></ul>	
<b>Classical Academy High School</b> – San Diego, California	<b>08/2020 — 06/2024</b>
• Class rank: #3	<b>GPA: 4.58</b>
• <u>Activities</u> : All-Male Dance Team Captain	

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## PROFESSIONAL EXPERIENCE

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<b>C-Kicks</b> – <i>Founder of Independent Entrepreneurship Project</i>   San Diego, California	<b>08/2019 — Present</b>
<ul style="list-style-type: none"><li>• Achieved impressive revenue generation of over \$80,000 by successfully selling exclusive, limited-edition items including sneakers, streetwear, and handbags, effectively capitalizing on their exclusivity and appeal to a niche market</li><li>• Devised and executed a customer appreciation bonus plan that resulted in a 60% increase in client retention, demonstrating an understanding of customer satisfaction and the importance of fostering long-term relationships</li><li>• Leveraged a diverse range of sales platforms (5+ platforms) to reach a wider audience, both domestically and globally, ensuring timely delivery and providing exceptional customer service</li></ul>	
<b>Tim Morehouse/Harvard Coaches and Olympians Sleepaway Camp</b> – <i>Camp Counselor</i>   Southborough, MA	<b>08/2023 — 08/2024</b>
<ul style="list-style-type: none"><li>• Coached and mentored 15+ fencing athletes ages 10-15, providing individualized guidance and support to enhance their skills, techniques, and overall performance</li><li>• Collaborated with 10 other coaches and counselors to create effective drills and lesson plans to ensure skill development for all fencers</li><li>• Organized and directed camp tournaments for 200 fencers, enforcing respect, sportsmanship, and healthy competition among campers</li></ul>	
<b>Laguna Fencing Center</b> – <i>Assistant Coach</i>   Laguna Beach, California	<b>09/2020 — 06/2024</b>
<ul style="list-style-type: none"><li>• Led and coached beginner, intermediate, and advanced classes of 30 fencers, ensuring structured and effective practices</li><li>• Organized training schedules and collaborated with coaches to prepare students for local and regional competitions</li><li>• Coached 10+ top 8 finalists at regional tournaments, providing constructive feedback to ensure their success</li></ul>	
<b>Scraps2Sparkle</b> – <i>Founder</i>   San Diego, California	<b>09/2022 — 05/2024</b>
<ul style="list-style-type: none"><li>• Founded a nonprofit initiative to collect and recycle broken fencing blades from local clubs, advancing environmental sustainability</li><li>• Partnered with fencing clubs in Southern California to streamline the collection, recycling, and repurposing process, maximizing impact and efficiency</li><li>• Managed operations, logistics, and community outreach efforts, ensuring seamless execution and maximizing engagement with the Southern California community</li></ul>	
<b>USA Fencing</b> – <i>National Referee</i>   Nationwide	<b>05/2017 — 12/2023</b>
<ul style="list-style-type: none"><li>• Officiated at local, regional, and national fencing tournaments, ensuring proper calls, maintaining the integrity of the competition</li><li>• Led and coordinated a team of 10 referees, ensuring an efficient and timely event</li><li>• Demonstrated strong decision-making and attention to detail while managing high-pressure situations and resolving disputes effectively</li></ul>	

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## LEADERSHIP & EXTRACURRICULAR ACTIVITIES

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<b>Harvard Varsity Fencing Team</b> – <i>Starter</i>   Cambridge, Massachusetts	<b>09/2024 — Present</b>
<ul style="list-style-type: none"><li>• Committed over 30 hours per week to training and traveling for meets, all while successfully managing a full academic course load</li><li>• Coordinated team outings once a month to enhance overall team bonding and cohesion</li></ul>	
<b>USA Fencing</b> – <i>Team USA Fencer</i>   San Diego, California	<b>07/2015 – Present</b>
<ul style="list-style-type: none"><li>• Nationally ranked #1 in multiple seasons, 19x National Medalist, including 7x Gold Medalist</li><li>• 4x USA National Team Member and placed 5th at 2022 World Championships</li></ul>	
<b>All-Male Dance Team</b> – <i>Captain</i>   San Diego, California	<b>08/2023 – 05/2024</b>
<ul style="list-style-type: none"><li>• Led a team of 15+ members, overseeing team rehearsals, managing logistics, and coordinating three showcases a year</li><li>• Collaborated with the women's dance team to create joint events and performances, fostering cross-team engagement and strengthening inter-team relationships</li></ul>	

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## ADDITIONAL SKILLS

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- Skills and Language(s): ASL (Intermediate), Mandarin (Advanced)
- Programs: Microsoft Office, Excel, Powerpoint, Word
- Interests: World food and culture (20+ countries), cooking, Basketball, Golf, Tennis, Formula 1

# ELEANOR R. KLINGER

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## EDUCATION

**Stanford University** – Stanford, California

**GPA: 4.1**

B.A. in Political Science - Political Economy and Development Track | Minor in History

Anticipated Graduation: June 2028

- Reclassified to enroll a year early
- Accomplishments: ACC All-Academic Team, ACC All-Freshman Team

**Hawken High School** – Cleveland, Ohio

**GPA: 4.00/4.00**

- Graduated in three years
- Accomplishments: Cum Laude Society, James A. Hawken Academic Merit Scholarship Recipient

## EXPERIENCE

**United States Marshals Office** – Job Shadow | Cleveland, Ohio

**07/2024**

- Will shadow senior personnel in the Peter J. Elliott Northern District Office to gain firsthand exposure to federal law enforcement operations
- Observe day-to-day office operations, courtroom security protocols, and interagency coordination across multiple Department of Justice divisions, developing an understanding of procedural workflows

**Stanford Women's Soccer** – Player | Stanford, California

**04/2024 – Present**

- Compete on a top-ranked Division I program, advancing to the 2024 College Cup (NCAA Final Four)
- Earned ACC All-Freshman Team Honors, nominated by conference coaches based on athletic performance and impact
- Achieved ACC All-Academic Team recognition for balancing high academic standards with full-time athletic commitments

**U.S. Soccer Federation** – U.S. Youth Women's National Team Player, Captain | Domestic and International

**01/2020 – Present**

- Represented the United States at international tournaments in 6+ countries across U14-U19 levels, contributing to a bronze-medal finish at the Pan American Games in Chile
- Co-captained national teams during elite training camps and tournaments, leading peer athletes in high-stakes environments and fostering team cohesion on and off the field

**Lucier Family Writing Center, Hawken HS** – *Peer Tutor* | Cleveland, Ohio

**08/2022 – 06/2024**

- Mentored students across academic disciplines to improve thesis clarity, logical flow, and rhetorical strategy, leading to strengthened writing confidence and performance
- Selected for the role based on demonstrated writing proficiency, also receiving a top score (5) on the AP Literature Exam

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Make A Play Foundation (MAP)** – *Victory Formation Fellow '25* | Remote

**06/2025**

– Present

- Selected from 200+ applicants for Phase 1 of a selective career readiness fellowship for high-achieving college athletes
- Completed ~10 hours of training across 3 learning modules on behavioral, technical, and hybrid interview strategies
- Competed in weekly mock interviews with peers and industry mentors, applying new techniques and receiving individualized feedback to refine communication and storytelling

**Stanford Women's Soccer Camp** – *Coach* | Stanford, California

**04/2025 – Present**

- Train youth athletes in technical skills and mentor them through the college recruitment process by leading focused Q&A sessions for 150+ campers

**Kappa Kappa Gamma** – *Member* | Stanford, California

**04/2025 – Present**

- Contribute to leadership and philanthropic initiatives as part of a national sorority, engaging in events supporting community causes and academic excellence

**Community Engagement Initiatives** – *Volunteer* | Cleveland, Ohio

**08/2021 – 06/2024**

- Volunteered with local nonprofits during semesterly service days, including work at the local office of the U.S. Committee for Refugees and Immigrants (USCRI), which provides legal services to over one million refugees and immigrants annually
- Assisted with fieldwork and gained exposure to the legal department, learning about asylum processing and residency pathways

**Facing History & Ourselves** – *School Representative* | Cleveland, Ohio

**08/2019 – 06/2022**

- Represented High School in a civic engagement cohort of Cleveland-area schools, fostering inter-school dialogue on discrimination, policy, and civic responsibility
- Attended lectures by prominent speakers, including Pulitzer Prize-winning journalist Wesley Lowery, to deepen understanding of media and civil rights issues

## NON-TECHNICAL SKILLS & INTERESTS

- Languages: Chinese (Limited Working Proficiency)
- Core Competencies: Research, academic writing, communication, critical thinking, problem-solving, and analytical abilities
- Citizenship: Dual U.S./UK
- Interests: Follow policy trends and regulatory strategies, sports and corporate law, and the role of legal frameworks in shaping innovation. Attend Stanford Political Union events featuring domestic and international policy leaders

# Elizabeth E. Brown

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## EDUCATION

<b>Columbia University</b> – New York, NY	<b>GPA: 3.58/4.0</b>
Major: Financial Economics   Minor: Italian   ACT/SAT: 1380	Expected Graduation: 2028
• Relevant Courses: Calculus I	
<b>Harpeth Hall School</b> – Nashville, TN	<b>GPA: 4.03/4.0</b>
• Accomplishments: College Board AP Scholar Award (2023, 2024)	Graduated: May 2024

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## PROFESSIONAL EXPERIENCE

<b>Elite Sports Medicine and Orthopedics</b> – <i>Shadow Student</i>   Nashville, TN	<b>January 2023 – January 2023</b>
• Observed Dr. David Moore in both clinical and office settings, gaining firsthand experience in patient care and medical decision-making	
• Gained insight into the operations of a private orthopedic practice, including patient consultations, diagnostics, and treatment planning	
• Explored various medical roles and procedures, enhancing knowledge of interdisciplinary teamwork in orthopedic healthcare	
<b>Jeni's Splendid Ice Creams</b> – <i>Ambassador</i>   Nashville, TN	<b>June 2023 – November 2023</b>
• Engaged with customers to provide personalized ice cream experiences, ensuring satisfaction and fostering a welcoming atmosphere	
• Operated the cash register, boosting sales efficiently, and resolving customer concerns with professionalism to enhance overall customer experience.	
• Collaborated with team members to optimize workflow during busy hours, ensuring timely service and a positive work environment	
<b>Belle Meade Country Club</b> – <i>Swim Coach</i>   Nashville, TN	<b>May 2022 – July 2022</b>
• Coached swimmers aged 4-16 in a competitive summer league, providing skill development and technique improvement	
• Led youth training sessions to develop teamwork and sportsmanship, contributing to improvement in team cohesion and athlete engagement.	

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## LEADERSHIP & COMMUNITY DEVELOPMENT

<b>Columbia University Women's Lacrosse Team</b> – <i>NCAA Division 1 Student Athlete</i>   New York, NY	<b>September 2024 – Present</b>
• Commit 40+ hours a week to practices, meetings, strength/conditioning, and games during both fall and spring semesters	
• Develop leadership, work ethic, desire to succeed, constant communication, organization skills, and the ability to work with a team, under pressure, and in the face of adversity	
• Volunteered with community organizations such as Harlem Lacrosse, supporting youth development through mentorship and athletic engagement.	
<b>Lionsbridge: Financial Services Bootcamp</b> – <i>Lionbridge Fellow</i>   New York, NY	<b>January 2025 – Present</b>
• Selected 1 out of 50, to participate in a program led by Columbia alumni who are industry leaders in finance	
• Gained knowledge of accounting, finance, and valuation through lectures, group exercises, and individual financial modeling exercises	
• Conducted a comprehensive financial analysis of Domino's Pizza to evaluate performance, growth potential, and investment viability.	
• Receive on-going personalized mentorship from industry experts and participate in monthly lectures to sharpen financial services career readiness	
<b>MAP x Morgan Stanley</b> – <i>"Skills Challenge" Sales &amp; Trading Fellow (Phase 1 &amp; 2)</i>   Remote	<b>03/2025 – Present</b>
• <b>Phase 1:</b> Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Morgan Stanley to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings	
• <b>Phase 2:</b> Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to deliver an investment recommendation to Morgan Stanley's Fixed Income Team (i.e., Dan Lentz, Stephen Dance) using a 60/40 split between equity & fixed income for a client's \$1M retirement portfolio, analyzing market fundamentals in process	

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## ADDITIONAL SKILLS

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- Language(s): English, Italian (Proficient)
  - Skills: Hardworking, Team player, Communicative, Problem Solver, Leadership, Decision Making
  - Interests: Traveling, cooking, podcasts, walking, trying new restaurants, sports, spending time with friends and family

# Imani S. Pugh

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## EDUCATION

**University of Pennsylvania** – Philadelphia, Pennsylvania

**GPA: 3.0/4.0**

Major in: Economics | Minor in: Statistics and Data Science | SAT: 1340

Graduation Year: 2028

- Accomplishments: Competed for the Upenn Track and Field team.
- Relevant Courses: Micro Economics, Macro Economic, Calculus 1300, Math 1070, Statistics 1110

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## PROFESSIONAL EXPERIENCE

**Turning Stone Resort Casino** – *Bank* | Oneida, New York

**05/2025 – 08/2025**

- Managed high-volume cash and chip transactions in a fast-paced casino environment, ensuring 100% transaction accuracy and timely payout of player winnings during peak hours, which contributed to efficient operations and upheld regulatory compliance and customer satisfaction standards.
- Managed full-time responsibilities as a casino banker during the summer, handling high-volume customer payouts, chip collection, and inventory tracking—ensuring 100% compliance with gaming regulations and contributing to a 20% improvement in shift efficiency during peak hours.

**Five guys** – *Employee* | New Hartford, New York

**01/2022 – 08/2024**

- Executed food preparation and cooking duties in compliance with safety standards, while managing customer orders, maintaining clean workstations, and tracking inventory—contributing to a 25% increase in order accuracy and consistently high customer satisfaction during high-volume shifts.
- Performed key kitchen, front-of-house, and inventory duties while working part-time and full-time over 2.5 years at Five Guys—ensuring smooth daily operations in a fast-paced environment and contributing to a 35% reduction in order errors and improved team efficiency during peak service hours.

**Tiny Companions** – *Groomer/Caretaker* | Camden, New York

**01/2018 – 02/2022**

- Maintained cleanliness and hygiene of kennels, groomed dogs, and prepared animals for customer visits—enhancing appearance and comfort, which contributed to a 30% increase in positive customer interactions and successful adoptions over time.
- Assisted with dog care and daily upkeep at a family-owned pet business from age 12 to 15—developing strong responsibility and work ethic early on, which supported daily care for 50+ animals and contributed to smooth, reliable operations in a small business setting

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## LEADERSHIP & COMMUNITY DEVELOPMENT

**Magicians Track Club** – *Assistant Coach* | Utica, New York

**05/2024 – 08/2024**

- Managed warm-ups, instructed basic track techniques, and supervised drills for youth athletes—fostering confidence, teamwork, and physical development, which resulted in a 40% increase in consistent participation and athlete engagement throughout the season.
- Volunteered as an assistant track coach for a local children's team, collaborating with head coaches to run training sessions and mentor young athletes—creating a supportive environment that led to a 45% increase in athlete retention and enthusiasm throughout the season.

**Summer Little League** – *Assistant Coach* | Rome, New York

**05/2023 – 08/2023**

- Assisted with practices twice weekly, taught basketball fundamentals, led skill-building drills, and managed game-day logistics—providing mentorship and support that contributed to a 50% improvement in team coordination and athlete performance over the summer league season.
- Assisted in organizing and running practices and games for a youth Summer Little League basketball club—providing structure and support that improved team coordination and boosted player confidence, resulting in a 35% increase in consistent attendance throughout the season.

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## ADDITIONAL SKILLS

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- First Aid Certified
  - Life Guard Certified

# ISABEL M. ALLORI

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## EDUCATION

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**University of Notre Dame** – Notre Dame, IN

**GPA: 4.0/4.0**

B.S. in Applied & Computational Mathematics and Statistics | Concentration in Biological Sciences | SAT: 1550    Grad. Year: 2028

- Accomplishments: NCAA D1 Student-Athlete (Notre Dame Cross Country & Track) Glynn Family Honors Program
- Relevant Courses: Introduction to Applied Mathematics I

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## PROFESSIONAL EXPERIENCE

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**Wells Fargo Affordable Housing Innovation Case Competition** – *MAP Phase 2 Fellow* | Remote

**February 2025 – Present**

Selected Case Experience:

- ***Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)***
  - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early
  - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines
  - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision

**Liberty Common High School** – *Community Outreach Officer (Volunteer)* | Fort Collins, CO

**November 2021 – May 2024**

- Acted as main student leader for annual Grandparents Day event, which involved over 1000 grandparents and took place across three campuses, by attending frequent meetings, recruiting student volunteers, and setting up decor
- Coordinated with parent volunteers, students, and administrators to plan decorations, presentations, food, parking, etc. to put on a well-run and enjoyable Grandparents Day
- Spoke to audience of grandparents to provide insight about their grandchildren's school experience
- Facilitated a Student-Led Candidates Forum where the public questioned potential school board members about their views and policy ideas, ultimately training another student to take over the role after I graduated

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Make-A-Play Foundation (MAP)** – *MAP Phase 1 Fellow* | Remote

**January 2025 – February 2025**

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning

**University of Notre Dame Cross Country and Track Team** – *Distance Athlete* | Notre Dame, IN

**August 2024 – Present**

- Developed strong time management skills by competing in three different seasons and dedicating 20+ hrs per week to athletics-related activities, all while balancing a full course load
- Implemented strong communication and adaptation skills to successfully transition from high school to collegiate competition and immediately contribute to the team's success
- Finished 31st at the 2024 ACC Cross Country Championships, playing a key role in the team's first ever ACC title
- Battled through significant illness to compete at the 2024 NCAA Cross Country Championships

**Liberty Common High School** – *Mu Alpha Theta Club Member* | Fort Collins, CO

**August 2023 – May 2024**

- Worked with two classmates by allocating tasks and performing under pressure to win Colorado State University Math Day, a bowl-style tournament with over 64 teams
- Presented to other club members on interesting math topics
- Promoted enthusiasm for math through math-related activities and art

**National Honor Society** – *Peer Tutor* | Fort Collins, CO

**May 2022 – May 2024**

- Mentored younger students in a variety of subjects, especially math and Latin, to help them perform well in the classroom
- Fostered a growth mindset and promoted self-confidence in students through encouragement and positivity

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## ADDITIONAL SKILLS

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- Skills: Moderate experience with Python; some exposure to R and CAD software
- Interests: Hiking, reading, paddle-boarding

# ISABEL LEE

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## EDUCATION

Columbia University – New York, NY

GPA: 3.7/4.0

B.A. in Economics-Mathematics | Minor in Computer Science | SAT: 1460

Anticipated Graduation: May 2028

- Relevant Courses: Principles of Economics, Calculus II-III, Linear Algebra, Data Structures

## PROFESSIONAL EXPERIENCE

Ramapo Wealth Advisors, Intern, Ramsey, NJ

June 2023 - May 2024

- Shadowed financial advisors every Wednesday during the school year; helped with short-term everyday issues, as well as longer-term projects
- Conducted fundamental stock analysis and research for faith-based investing needs of a specific client, contributing to a client pitch that secured the business and ongoing partnership with the client
- Created client brochures that served as the company's first level of marketing materials, which could be used to attract prospective clients of various knowledge levels

Isabel Lee Aquatic Academy, Founder and Head Coach

June 2024 - August 2024

- Founded a private swim academy, coaching 15 athletes of various levels to improve their swimming technique and speed; 10 passed deep water test and 5 had an average 3-second overall time improvement

## LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – Spring Fellow (Phase 1) | Remote

March 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules + ~10 hours of instruction on behavioral/technical/hybrid interview preparation.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, and submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

Oasis, Manager and Volunteer

2020-2023 Summers

- Collaborated with YMCA leadership to create a summer swim program for underprivileged children, organizing weekly 3-hour lessons for 40 students and managing 20 volunteer coaches; 30% of students passed the deep water swim test

Columbia Venture Partners, Analyst

October 2024-Present

- Completed a rigorous application process involving two interviews and a Pitch deck presentation to club leadership; 5% acceptance rate
- Conducted in-depth data analysis to deliver a comprehensive evaluation of the viability of investing in VoltPost; decided not to invest after comparing with competitors in same market

Columbia Women's Business Society, Corporate Engagement Committee Member

September 2024-Present

- Engage with 10-15 companies weekly to explore partnership opportunities for the CWBS Annual Women's Business Leadership Conference, celebrating the success and talent of businesswomen across industries
- 2-step interview process with a 10% acceptance rate

## PROJECTS

AP Computer Science

September 2023-June 2024

- Hangman Game: Implemented real-time word selection and category input, stored in ArrayLists, dynamically updating blank spaces for guesses; Integrated a balloon-popping animation for incorrect guesses and a pixel-art UI with win/lose screens and a replay option.
- Utilized Arrays, ArrayLists, Stacks, Queues, Linked Lists, Heaps, and Trees throughout the course
- Result: Voted Best Game in Class, received an A in the course for innovation and implementation.

## EXTRACURRICULARS

Division I Athlete for Columbia Women's Swimming and Diving Team

September 2024-Present

- Sprint Freestyle/Butterfly specialist

Competitive Swimming (Wyckoff YMCA Swim Team and High School level)

2012-2024

- USA Today High School Sports Awards Northern New Jersey Swimmer of the Year 2024 Nominee
- Bergen Record NJ Athlete of the Week February 2024
- Scholastic All-American 2023,2024
- 50Y freestyle: 2nd place; 2024 YMCA Short Course National Championships
- 50M freestyle: 2nd place, 200M freestyle relay: 1st place; 2024 YMCA Long Course National Championships
- 50Y,100Y freestyle: Bergen County NJ and Ridgewood High School Record, 2024 All North-Jersey First team

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Team Leadership, Communication, Adaptability, Project management, Mentorship, Client Relations
- Interests: Music, Tech, Sports, Fashion

# ISABEL O. MORGAN

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## EDUCATION

**Princeton University** – Princeton, New Jersey

**GPA: 3.67/4.0**

B.A. in Economics | Minor in Finance | ACT/SAT: 1360

Anticipated Graduation: May, 2028

- Relevant Courses:** Introduction to Microeconomics, Introduction to Macroeconomics, Mathematics for Economics and Life Sciences, Introduction to Comparative Politics, Advanced Spanish.

**London School of Economics** – London, United Kingdom

**Summer 2025**

- Courses:** Principles of Accounting, Business Analysis and Valuation

## WORK EXPERIENCE

**New Trier High School** – *Summer Field Hockey Coach* | Winnetka, Illinois

**Summer 2024**

- Worked as a coach for New Trier's summer field hockey program.
- Coached and mentored 80+ players, fostering skill development across Elementary, Middle, and High School age groups.
- Responsible for organizing and leading daily practices, coaching and officiating scrimmages, and working alongside other coaches to create a safe and educational environment.

*New Trier Field Hockey Media Manager and Graphic Designer*

**August 2021 – May 2024**

- Responsible for creating graphics, images, and posts for general information and promotion of the team.
- Managed social media platforms to engage and inform field hockey participants.
- Created visually appealing and readable media with applications like Canva, Photoshop, and Gipper.

**Summer Field Hockey Camp** – *Founder and Camp Leader* | Wilmette, Illinois

**Summer 2023**

- Founded and led a field hockey camp to educate young players, grow the sport, and foster a love for the game.
- Advertised camp across our community, worked with and coached about 20 players of Middle and Elementary school ages.
- Developed Excel-based P&L models to track registrations and manage \$1,500 in revenue.

**Kate and Izzy's Summer Camp** – *Founder and Camp Leader* | Winnetka, Illinois

**Summer 2020**

- Started a backyard summer camp for young girls to provide a safe environment to engage with others during the COVID-19 pandemic.
- Managed parent communication to ensure safety and precautions during a high-risk period.
- Utilized Excel to keep track of earnings, payments, registration, and P&L, ultimately accumulating \$1,200 in revenues.

## ACTIVITIES & LEADERSHIP EXPERIENCE

**Division One Field Hockey, Princeton University** – *Athlete* | Princeton, New Jersey

**August 2024 – Present**

- Commits 30+ hours a week to practices, competitions, team meetings, and travel as a member of the field hockey team.
- Maintains high academic standards while developing time management, leadership, and teamwork skills.
- Accomplishments:** 2024 Ivy League Champions, NFHCA National Academic Squad (2024)

**USA Field Hockey** – *Junior National Team Member* | Charlotte, North Carolina

**January 2022 – Present**

- Invited to attend monthly selection and training camps to be considered for a position on the U21 National Team.
- Previously selected to both the U16 and U18 National Teams through a rigorous selection process spanning three-quarters of each year, traveled with each team to Canada and Belgium, respectively, to compete in matches while representing the United States.
- Manages Varsity athletic and academic standards at Princeton while traveling to competitions and training camps, balancing academic load with training demands and team meetings.

**Opportunity GrantED** – *Fundraising Chair of Junior Board* | Wilmette, Illinois

**January 2023 – May 2024**

- Member and fundraising chair of the inaugural Junior Board, operated under Opportunity GrantED to grant classroom supplies to teachers' classrooms in underserved communities of Chicago.
- Collaborated with board members to organize and execute fundraisers, generating funds to support Opportunity GrantED's mission.
- Led a workout class fundraiser, managing advertising, organizing donations, and coordinating with business owners; the fundraiser generated over \$1,000 for Opportunity GrantEd.

**RUSH Junior Board** – *Member of Junior Board* | Wilmette, Illinois

**July 2021 – May 2024**

- Member of the Junior Board which operated under the auspices of the Auxiliary of the Women's Board of Rush University Medical Center, worked to support and serve the hospital.
- Took part in planning, organizing, and executing three annual fundraisers that supported the mission of the Junior Board with all proceeds going towards supporting programs at the hospital.

## SKILLS & CERTIFICATIONS

- Skills:** Problem-solving, critical thinking, creativity, organization, communication, time management, teamwork, and leadership.
- Languages:** Proficient in Spanish at a professional level.
- Technology:** Excel, PowerPoint, Canva, and Photoshop.
- Interests:** Travel, golf, running, sudoku, current affairs, watching sports, and politics.

# JACK F. STAHL

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## EDUCATION

**Amherst College** – Amherst, Massachusetts

**GPA: 3.4/4.0**

B.A. in Economics | B.A. in Chemistry | ACT: 33

Anticipated Graduation: May 2028

- Accomplishments: Member of the Cross Country and Track Team, Co-founder of Amherst Poker Club
- Relevant Courses: Introduction to Economics, Macroeconomics (Enrolled currently)

## PROFESSIONAL EXPERIENCE

**Fireside Catering** – Server | Massachusetts

**05/2024 – Present**

- Managed multiple tables at once in a high-stress situation, oversaw the food and service provided at these tables, used quick thinking to ensure guests were satisfied and had the proper meals they ordered, over one hundred pleased customers with no complaints.
- Set up formal gatherings in a pristine manner, ensured tables were neat, and the event space was ready for a wedding, provided excellent customer service to the families if they needed assistance or something was not to their satisfaction, many happy couples on their wedding day.

**Lumin Tools** – Sole proprietor | Digital

**08/2022 – 10/2022**

- Developed and sold tools to a niche customer base, made a product for sneaker resellers and learned their market, generated over 3k in revenue with over 30 happy customers in a short period of time.
- Networked with complementary companies to gain a wider customer base, worked with different groups to plan advertising deals with one another, created a strong networking group that benefit everyone.

**CJLSteals** – Cofounder | Digital

**08/2022 – 04/2024**

- Established a successful e-commerce business with two associates, made a business plan on how get our materials and then networked to find suppliers, generated over 10k in profit with over 300 pieces sold.
- Repurposed thousands of pounds of second-hand clothes, thrifted unwanted clothes with the intent to clean and resell, preventing many unused clothes from ending up in landfills, encouraged green shopping habits.
- Spent over 100 hours learning about the market and the best way to obtain clothes through trial and error, found the best-selling pieces, the best time to go, and the best way to advertise them, implemented AI to create an automated system for listing items to maximize efficiency and engagement with the products.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Make-A-Play Foundation (MAP)** – Spring Fellow (Phase 1) | Remote

**March 2025 – Present**

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules + ~10 hours of instruction on behavioral/technical/hybrid interview preparation.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

**Boy Scouts Of America** – Eagle Scout | City, State

**01/2018 – 04/2024**

- Spent over a hundred hours volunteering for my town, assisted with over ten eagle projects and attended over 50 community volunteering events, helping improve my town and teaching younger scouts to do the same.
- Planned a project to build bridges on trails in my community, researched an issue in my town and made a plan to fix it for my eagle project, successfully installed them, spending over 30 hours to get there with many citizens expressing thanks.
- Led over 15 scouts to help assemble, build, and maintain bridges in muddy areas of our community by showing them what to do, providing a safe trail for elders of my town to traverse without risking injury.

**Amherst Poker Club** – Co-President | Amherst, Massachusetts

**03/2025 – Present**

- Established The Amherst Poker Club, focusing on teaching game theory, strategy, and risk management to like-minded students, successfully getting it approved and growing to over 35 members.

**Bromfield XCTF** – Team Captain | Harvard, Massachusetts

**08/2021 – 06/2024**

- Coordinated a fundraiser with my coach to raise money for the team, helped plan and advertise our fundraiser to the school and to families, raised over \$2000 for our team.
- Orchestrated multiple volunteer opportunities for our team, encouraged volunteering from my teammates at local races and at our local church, aided the church in baking over 100 pies and helped over 5 local races out.

## NON-TECHNICAL SKILLS & INTERESTS

- Programs: Eagle Scout, Adventis FMC (currently enrolled)
- Interests: Finance (investment banking), Chemistry, Pharmaceuticals, Thrifting, Entrepreneurship, Running

# JULIA STERLING WIDEN

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## EDUCATION

**Johns Hopkins University** – Baltimore, MD

**GPA: 3.75/4.0**

B.A. in Economics & International Studies| Minors in Visual Art & Spanish for the Professions| ACT: 34

Anticipated Graduation: 2028

Accomplishments: One of only two NCAA dual-sport athletes at Johns Hopkins University, competing in Varsity Field Hockey and Varsity Track & Field, Member of Women in Business Club, and Students Consulting for Nonprofit Organizations

Relevant Courses: Elements of Macroeconomics, Elements of Microeconomics, Calculus I, Problems in Applied Economics

## PROFESSIONAL EXPERIENCE

**Johns Hopkins Institute for Applied Economics**– *Research Assistant* | Baltimore, MD

**12/2024–Present Day**

- Worked and corresponded directly with esteemed economist Steve H. Hanke as team chief and research assistant on the cutting-edge Troubled Currencies Project (TCP), a leading program in international finance and monetary policy
- Gathered real-time data on Asian and African black-market exchange rates, monitored economic and political developments in the region, and used the Hanke method of purchasing power parity to measure inflation rates in countries with troubled and unstable currencies

**Challenge Camps**– *Assistant Aquatics Director* | New Rochelle, NY

**05/2023–Present Day**

- Developed swim curriculum and daily lesson plans for 100+ campers
- Managed scheduling and oversight for 10 lifeguards, ensuring staff coverage and safety protocols
- Completed WSI, lifeguard, first aid, and CPR certifications

**Pete's Park Place Tavern**– *Server* | Bronxville, NY

**01/2023 – Present Day**

- Delivered excellent customer service by taking orders, serving food and drinks, and maintaining cleanliness
- Managed inventory, and participated in opening/closing duties, contributing to efficient restaurant operations
- Collaborated with a team of 4 to keep the dining room organized during high-traffic hours

## LEADERSHIP & COMMUNITY DEVELOPMENT

**St Luke's Philanthropic Society** – *President* | Lakeville, CT

**09/2020-05/2024**

- Elected Co-President senior year; appointed to board for 10th and 11th grade
- Led 5 community-wide blood drives, collecting 347 pints of blood, including a state-record 89 pints in a single drive
- Organized 13 free sports clinics, engaging 50+ student volunteers and benefiting 80+ local children
- Raised over \$5,000 for local charities through events such as the Crop Walk and Polar Plunge
- Coordinated bi-weekly after-school programming for K-5 students, recruiting and managing volunteers
- 2024 Recipient of the Hotchkiss School's Frank A. Spole 38 Social Service Prize

**Hotchkiss School Student Council** – *Co-President* | Lakeville, CT

**09/2020-10/2023**

- Elected Co-President in sophomore year; served as 9th and 11th grade representative
- Chaired a fundraiser raising \$6,000 for the sophomore class through Valentine's Day carnation sales
- Organized monthly class-wide bonding events such as dodgeball and capture-the-flag tournaments
- Co-authored a successful proposal to administration to adjust study hall hours for improved dorm bonding

**Hotchkiss School Varsity Field Hockey**– *Captain* | Lakeville, CT

**09/2020–11/2023**

- Helped team to become New England Class A Tournament semifinalists in 2021, and quarter finalists in 2023
- Selected by coach to perform as a captain during the 2023 season
- Earned All NEPSAC Honorable Mention Class A Field Hockey (2022) and the Carole S. Hawley Award (2023)

**Hotchkiss School Varsity Track & Field**– *Captain* | Lakeville, CT

**05/2021-05/2024**

- Voted by teammates to lead as a captain during the 2024 season
- Competed as a member of the 4x400 meter relay at New Balance Nationals on June 18, 2023
- Earned All NEPSAC Track & Field honors (100m hurdles x3, 300m hurdles x2, long jump x2, 4x400m relay)

**Hear the Cheers (HTC) field hockey club**– *Captain* | Hartford, CT

**01/2021-06/2024**

- Selected to serve as a team captain for the 2024 Outdoor season
- Competed in National Indoor Tournaments (2022, 2023, 2024) and Regional Club Championships (2023, 2024)
- Led the team to qualify as one of 24 nationwide for the National Club Championships (2024)

## NON-TECHNICAL SKILLS & INTERESTS

- Interests: Photography, Cooking, Reading Memoirs

# Kaitlyn Liu

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## EDUCATION

### The University of Chicago

GPA: 3.96

Chicago, IL  
Expected, Jun. 2028

*Bachelor of Arts in Economics, Bachelor of Arts in Psychology*

**Professional Experiences:** BCG x Prism Case Competition, Nomura Early Insights Program, Goldman Sachs Possibilities Summit, Women in Business, Asian Leadership Initiative (Project Leader)

### Great Neck South High School

GPA: 4.0

Great Neck, NY  
Jun. 2024

**Awards:** National Merit Scholarship Finalist, AP Scholar with Distinction, Board of Education Citizenship Award

## EXPERIENCE

### Incoming Strategy Intern

*AllCampus*

Chicago, IL  
Jun. 2025 - Aug. 2025

- Will perform company/industry analysis to create strategy and optimization recommendations, PPC campaigns

### Selected Cohort Member

*Trott Emerging Business Leaders*

Chicago, IL  
Sep. 2024 - Present

- Engage in technical skill-building workshops (i.e. Excel), professional experiences, and networking events as part of selective one-year program to equip students for careers in business

### Communications Manager, Assistant Coach

*Lead Swim School*

Uniondale, NY  
Jul. 2021 - Sep. 2024

- Recruited dozens of clients through active promotion, designing/distributing marketing materials
- Managed communications with parents, resolving issues through professional dialogue

## LEADERSHIP & ACTIVITIES

### Sales & Trading Fellow

*MAP x Morgan Stanley*

Chicago, IL  
Jan. 2025 - Present

- Selected to participate in an exclusive interview preparation bootcamp for college athletes, competing against 200+ others in mock interviews sponsored by Morgan Stanley, achieving a score of 90%+ in all 3 interviews
- Collaborating to deliver investment recommendation to Morgan Stanley's Fixed Income Team using a 60/40 split between equity & fixed income for a client's \$1M retirement portfolio, analyzing market fundamentals in process

### NCAA Varsity Swimmer

*University of Chicago*

Chicago, IL  
Sep. 2024 - Present

- Commit 20+ hours/week to intensive training, competitions, and travel as part of a top NCAA DIII swim team
- 2025 3x UAA Conference Finalist

### Professional Committee Member

*Alpha Kappa Psi*

Chicago, IL  
Sep. 2024 - Present

- Organize professional events that connect students with career development resources, business opportunities
- Collaborated with team to create 13-slide PowerPoint deliverable as part of BCG-sponsored case competition
- Pitched, organized, and marketed a fundraiser, raising hundreds of dollars to win classwide Finance Challenge
- Enhance leadership and professional skills by presenting on current market trends, taking classes on career fields

# KAROLYN ZENG

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## EDUCATION

**Amherst College** – Amherst, MA

**GPA: 3.8/4.0**

B.A. in Economics and Statistics | SAT: 1560

Graduation Year: 2028

- Accomplishments: George Chiu Golf Classic Scholarship (2019), American Junior Golf Association Rolex Scholastic Junior All-American Honoree (2023), CSIA Ontario Scholarship (2023-2024)
- Relevant Courses: Intro to Economics, Intro to Computer Science I, Intro to the Calculus, Financial Economics, Intro to Stats Modeling, Intermediate Calculus

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## PROFESSIONAL EXPERIENCE

**Mount St. Louis Moonstone Ski Resort/457 Sports Club** – *Ski Instructor* | Coldwater, ON

**December 2023 – April 2024**

- Earned CSIA Level 2 Instructor Certification by analyzing students' skiing techniques, and providing tailored feedback, while developing interpersonal and leadership skills, including effective communication, and client-focused professionalism

**Uplands Golf & Ski Club** – *Ski Instructor* | Thornhill, ON

**December 2022 – April 2023**

- Earned CSIA Level 1 Instructor Certification, led lessons for various skill levels, facilitated equipment setup, and taught on the slopes while managing client relationships, collaborating with coworkers & developing teamwork/communication skills

**Mount St. Louis Moonstone Ski Resort/ISnow Club** – *Apprentice Ski Instructor* | Coldwater, ON

**December 2021 – April 2022**

- Provided ski lessons under the supervision of a certified ski professional for various age groups, gaining hands-on experience, and developing skiing/teaching skills through practical application + one-on-one mentorship

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## LEADERSHIP & COMMUNITY DEVELOPMENT

**Wells Fargo Affordable Housing Innovation Case Competition** – *MAP Phase 2 Fellow* | Remote

**Feb. 2025 – Present**

**Selected Case Experience:**

- **Leading scrum team of 6 tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months (ongoing)**
  - Nominated by leadership to serve as scrum master, leading 1-2 sprint planning meetings per week to streamline 5+ workstreams in 6 weeks, creating a burndown chart on Air Table to ensure we meet 100% of our deadlines
  - Assigning teammates to 5 distinct "sprints" (planning, execution, control, monitoring, closure) based on skill/strength/experience, initiating a comprehensive workflow analysis to resolve any bottlenecks in our process
  - Created and actively managing the team's sprint backlog, clearly outlining deliverables for each sprint (6 tasks per sprint), to ensure teammates are on the same page + have a visual representation of their specific tasks/activities

**Make-A-Play Foundation (MAP)** – *MAP Phase 1 Fellow* | Remote | Rating: Very Strong

**January 2025 – February 2025**

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company

**Toronto Tiger Golf Association Junior Committee** – *Vice President* | Vaughan, ON

**October 2020 – September 2021**

- Organized a local junior tournament and fundraiser, raised \$2,000 for the Canadian Cancer Society's breast cancer research, and collaborated with Golf Canada's Golf Fore the Cure program, promoting junior golf and supporting cancer research
- Hosted online seminars with golf coaches from Ontario for local juniors during the COVID-19 pandemic, providing accessible learning opportunities that engaged juniors and enhanced their golf skills despite restrictions

**Mackenzie PGA Canada** – *Volunteer (Spotter)* | Alton, ON

**September 2020 – October 2020**

- Acted as a spotter for players in the Canada Life Series at TPC Toronto: Heathlands Course, ensuring accurate tracking of player progress and supporting the smooth execution of the professional golf event

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## ADDITIONAL SKILLS

- Technical Skills: Java, Python, Microsoft Office, Google Workspace
- Languages: English (fluent), Mandarin (conversational)
- Programs: Women in Finance, Women in Computer Science, Amherst Quant Club, Association for Women in Science, Amherst College Women's Golf Team
- Interests: Golf, Skiing, Snowboarding, Travel

# KATE C McCONNACHIE

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## EDUCATION

**Columbia University** – New York, NY

**GPA: 3.9/4.0**

B.A. in Economics

Anticipated Graduation: May 2028

- Accomplishments: Women's Varsity Lacrosse Team, Kappa Alpha Theta, POTE Member, CORE Club, CU Red Cross
- Relevant Courses: Calculus 1, Principles of Economics, Intermediate Spanish I

## PROFESSIONAL EXPERIENCE

**The Tufted Ottoman** – *Social Media Marketing Intern* | Cold Spring Harbor, NY

**May 2022 – Present**

- Spearheaded social media campaign by creating and publishing content 3x weekly across multiple platforms and managing community interactions, resulting in 25% growth in platform engagement and 15% revenue increase
- Implemented data-driven analytics system tracking key performance indicators including reach, engagement rates, and click-through metrics, generating weekly optimization reports that contributed to a 30% client base expansion year-over-year
- Orchestrated weekly cross-functional strategy meetings and managed content creation calendar to align messaging across departments, resulting in consistent brand voice and improved team collaboration across marketing initiatives

**Cold Spring Harbor Beach Club** – *Lifeguard* | Cold Spring Harbor, NY

**May 2023 – Present**

- Supervised daily operations for 100+ swimmers while conducting hourly chemical testing and maintaining detailed safety logs, implementing enhanced emergency response protocols that resulted in zero major incidents
- Developed and executed comprehensive safety training program for lifeguard team, incorporating weekly emergency drills and equipment checks, leading to an improvement in average emergency response times
- Conducted swimming lessons for 20+ children under age 10, teaching water safety and basic swimming techniques, maintained professional relationships with club members while enforcing safety rules and regulations

**North Shore Land Alliance** – *Fundraising Committee Member* | Mill Neck, NY

**January 2023 – May 2024**

- Spearheaded organization of multi-stakeholder conservation events by coordinating vendors, managing fundraising activities, and overseeing volunteer teams, resulting in 35% increase in annual fundraising revenue
- Created targeted social media campaign reaching 2,000+ community members through bi-weekly content distribution, effectively connecting potential donors with local conservation initiatives and increasing event attendance by 25%
- Facilitated weekly strategic planning meetings with key stakeholders to develop event timelines, manage budgets, and align conservation goals, resulting in successful execution of five major fundraising events

**CSH Ivy League Girls Lacrosse Training** – *Co-Founder & Lead Trainer* | Cold Spring Harbor, NY

**March 2023 – August 2023**

- Established and scaled specialized lacrosse training program for 25+ middle school athletes, implementing structured practice plans and personalized skill development strategies, resulting in significant player improvement
- Recruited and coordinated team of four D1 women's lacrosse players to deliver comprehensive training sessions, building program curriculum and assessment methods that increased participant retention by 40%
- Executed targeted social media marketing campaign across multiple platforms, creating engaging content and community outreach initiatives that drove 25% growth in enrollment and established waiting list for future sessions

## LEADERSHIP & COMMUNITY DEVELOPMENT

**North Shore Holiday House** – *Volunteer Event Coordinator* | Cold Spring Harbor, NY

**October 2023 – Present**

- Managed end-to-end planning for 3 annual fundraising events, developed marketing materials and communication strategies for each event, including budget timelines and vendor coordination
- Created and executed signature 'Sip & Stroll Holiday House Tour' fundraiser, managing aspects including budget development, marketing strategy, and logistics coordination for 300+ attendees, doubling sponsor participation in the second year
- Developed comprehensive donor engagement strategy through personalized email campaigns and regular updates, achieving 85% donor retention rate and an increase in average gift size year-over-year

**CORE Founderschool** – *Selected Participant* | New York, NY

**October 2024 - December 2025**

- Selected to participate in 6-session course, completing 12 hours of specialized instruction in market research (competitive analysis and customer discovery), minimum viable product, product design, business models, pricing, investing, and venture capital
- Participated in bi-monthly founder networking events within Columbia University ecosystem, analyzing emerging startups and providing market validation feedback that influenced product development strategies
- Collaborated with cross-functional team to develop viable product concept through customer discovery interviews, competitive analysis, and iterative prototyping, culminating in successful pitch to 50+ industry professionals

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Wix.com, Instagram Marketing, Microsoft Office Suite (Excel), Spanish (Intermediate)
- Programs: SIE Prep Program (St. Anthony's High School), Forté Career Ready Certificate, American Red Cross Lifeguard, AED, CPR
- Interests: Sustainable Finance, Real Estate Development, Environmental Conservation, Photography

# KLAIRA ZHANG

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## EDUCATION

**Cornell University** – Ithaca, NY

**GPA: 3.79/4.0**

B.A. in Applied Economics and Management | Concentration in Finance | ACT: 34

Anticipated Graduation: 2028

- **Accomplishments:** FBLA 1st at National Conference, DECA Top 20 at International Conference, 4th in Global Youth Entrepreneurship Competition, Silver in Genius Olympiad Entrepreneurship, 2nd in Website 5th in Print Newspaper at National Journalism Convention
- **Relevant Courses:** Spreadsheet Modeling, Business Management and Organizations, Introductory Microeconomics, Financial Accounting

## PROFESSIONAL EXPERIENCE

**Cornell Student Engagement Center** – *Student Ambassador* | Ithaca, NY

**01/2025 – Present**

- Fostered strong donor relationships by engaging in meaningful conversations with alumni and parents at Cornell, aiming to boost contributions to Cornell's Annual Fund and sustain long-term support for university initiatives
- Secured pledges by using persuasive communication and personalized outreach strategies, aligning with donor interests to effectively increase financial commitments and strengthen engagement with Cornell's fundraising efforts
- Worked biweekly two-hour shifts to assist with operational processes supporting Cornell's \$10.7 billion endowment, ensuring smooth donor relations and contributing to efficient endowment management for institutional growth

**Sellery Inc** – *Operations Executive* | Bellevue, WA

**03/2024 – 07/2024**

- Ranked top 3 monthly among peers by consistently generating high-impact results, measured through profits and client outcomes, aiming to drive business growth and maintain top-tier performance standards
- Advised TikTok Shop clients on account optimization and resolved ad/live streaming issues, improving customer satisfaction by 23% and increasing partnership interest by 13% to support platform expansion
- Utilized market research and Excel for data analysis and collaborated with top TikTok sellers, developing e-commerce solutions that exceeded \$250K in monthly Gross Merchandise Value through strategic live stream execution

**Clifton Larsen Allen LLP** – *Finance High School Intern* | Bellevue, WA

**06/2023 – 07/2023**

- Selected as 1 of 4 interns in Seattle and 60 nationally for a competitive paid 8-week summer internship, gaining early exposure to finance and developing professional skills in a corporate environment
- Collaborated in online and in-office settings to craft investment strategies and risk management solutions for mock clients, aiming to apply financial concepts in practical scenarios and enhance client-focused problem-solving abilities
- Prepared financial reports and insights summarizing internship outcomes and presented findings to the CEO and executive board, strengthening presentation skills and receiving feedback from senior leadership to guide future development

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Make-A-Play Foundation (MAP)** – *Spring Fellow (Phase 1)* | Remote

**January 2025 – Present**

- Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Sixth Street to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings
- Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to recommend a new premier women's soccer club to Sixth Street leadership; efforts include conducting deal analysis & developing a value-add strategy to ensure the potential acquisition aligns with the firm's growth-oriented investment strategy

**Cornell Women's Rowing** – *Coxswain* | Ithaca, NY

**January 2025 – Present**

- Commanded and executed race plans during 12+ hours of practice weekly, leading a crew of 4-8 rowers with real-time strategic decisions, technical calls, and motivation to maximize boat speed for Cornell, a top ranking team in NCAA Women's Rowing
- Traveled to 10+ competitive races annually, executing in-race leadership under high-pressure environments to maintain crew focus
- Reviewed race footage and analytics weekly with teammates and coaches to enhance performance and technique to consistently improve team metrics

**Cornell Diversity on The Street** – *Analyst* | Ithaca, NY

**January 2025 – Present**

- Developed foundational finance skills through an intensive 8-week career program focused on industry analysis and financial concepts, aiming to build knowledge for success in investment banking and financial services roles
- Applied financial modeling techniques by projecting financial statements and creating discounted cash flow (DCF) valuations, gaining practical experience to enhance analytical proficiency for real-world finance applications
- Led a stock pitch on Shopify within the Technology sector group, conducting detailed equity research and presenting findings to Guggenheim Partners to refine presentation skills and gain professional feedback

## NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language(s):** Fluent in Mandarin, Communication, Powerpoint, Excel, Canva, StepStone Investment Banking Certification (2024)
- **Programs:** Goldman Sachs Possibilities Summit, J.P. Morgan Freshman Focus, Citi Freshman Discovery
- **Interests:** Journalism, Rowing, Long Distance Running, Volunteering, Hiking, Food and Beverage Industry, Formula 1, Podcasts, Pottery

# LEIGH M. FORAN

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## EDUCATION

**Columbia University** – New York City, New York

**GPA: 3.9/4.0**

B.A. in Economics and Cognitive Science | Specialization in Machine Intelligence | SAT: 1590/1600

Anticipated Graduation: May 2028

- Accomplishments: Valedictorian of Staples High School, United States Presidential Scholar, National Merit Scholarship Winner, AP Scholar with Distinction, Harvard Book Award, President of National Honor Society, 2x Connecticut Girls Soccer State Champion
- Relevant Courses: Principles of Economics, Calculus III, Macroeconomics, Science of Psychology

## PROFESSIONAL EXPERIENCE

**Goldman Sachs Possibilities Summit** – *Participant* | Remote

**November 2024 – Present**

- Engage with a variety of educational tools and network with peers nationwide to enhance professional skills in finance.
- Completed a Controllers Job Simulation, performing financial analysis and reporting, including calculating Net Asset Valuation (NAV) and analyzing financial data to ensure accuracy and completeness.
- Applied Excel for data validation, trend analysis, and financial reconciliation, strengthening analytical skills and contributing to accurate financial reporting in a fast-paced environment.

**Centre for Global Health Inequalities Research** – *Researcher* | Trondheim, Norway

**March 2023 – Present**

- Became the youngest member of a global network of researchers, working alongside the Norwegian University of Science and Technology and collaborating with the United Nations and WHO Technical Advisory Group on COVID-19 Mortality to influence public health strategies.
- Conduct data extractions and literature reviews, contributing to drafting a meta-analysis paper focused on educational inequalities in COVID-19 mortality, providing valuable insights into the pandemic's disproportionate impact on different socioeconomic groups to the WHO.

**PopUp Bagels** – *Marketing Intern* | New York, New York

**May 2024 – June 2024**

- Engaged in hands-on marketing efforts to expand brand awareness in the competitive New York food scene.
- Created engaging social media content for Instagram (138k followers) and TikTok (20k followers), increasing brand visibility and customer engagement.
- Collaborated with and managed collaborations with high-profile companies like Poppi and BuzzFeed to enhance brand partnerships.

**Yale University Center for Analytical Sciences** – *Research Intern* | New Haven, Connecticut

**June 2023 – August 2024**

- Completed intensive pre-training in data analysis and statistical computing using R.
- Served as Team Leader of a collaborative research project with 12 fellow researchers, using various statistical methods in conjunction with real health science data to analyze optimal solutions to address childhood obesity in the city of New Haven.
- Utilized data-driven approaches to assess economic and health-related decision-making, gaining hands-on experience with large datasets and statistical computing and collaborating with experts to interpret trends and make evidence-based recommendations.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**NCAA Division 1 Cross Country and Track and Field** – *Middle Distance Runner* | New York, New York

**August 2024 – Present**

- Dedicate 30+ hours per week to training, competitions, and team commitments while balancing academic responsibilities.
- Compete in middle-distance events, demonstrating discipline, mental resilience, and strategic race execution.
- Develop strong leadership, teamwork, and time management skills in a high-pressure, competitive environment.
- Cultivate a strong work ethic and adaptability to perform under adversity and continually improve performance.

**Columbia University Student-Athlete Advisory Committee** – *Representative* | New York, New York

**September 2024 – Present**

- Selected by coaches from a pool of 120+ teammates to represent the team on a committee uniting all varsity sports.
- Collaborate with university advisors and athletic department leaders, actively participated in strategic discussions including initiatives to establish a Women's Athlete Association and coordinate Pride games across teams, fostering inclusivity within Columbia athletics.
- Contributed to wellness initiatives, including advocating for mental health awareness through team-specific mental health games, in collaboration with coaches and wellness coordinators in the Athletics Department.

**Student Ambassadors for Columbia College Alumni** – *Ambassador* | New York, New York

**September 2024 – Present**

- Selected through a competitive application and interview process to represent Columbia College students to alumni.
- Plan and coordinate networking events, speaker panels, and alumni dinners for Columbia College Women (CCW) alumnae network.
- Develop and apply communication skills to engage alumni, secure event sponsorships, and create opportunities for career advancement.

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Statistical analysis using R, literature review and academic writing, Spanish (Awarded Connecticut Seal of Biliteracy)
- Programs: Microsoft Word, Excel, PowerPoint, Google Sheets, Google Slides
- Interests: Soccer, Travel, Financial Markets, Stock Analysis, Cooking

# LEO J. SALVUCCI

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## EDUCATION

**Carnegie Mellon University** – Pittsburgh, PA

**GPA: 3.9/4.0**

B.S. in Economics | Graduation Year: 2028

- Accomplishments: Fall 2024 & Spring 2025 Dean's List, Scholar-Athlete Award, PSCA All-State Player, 2x ECNL First Team All-Conference Player
- Relevant Courses: Accounting, Microeconomics, Macroeconomics, Calculus, Statistics

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## PROFESSIONAL EXPERIENCE

**Serval Ventures** – *Venture Capital Summer Analyst* | New York, NY

**05/2025 – Present**

- Reviewed pitch decks and supported diligence for early-stage investments and a new debt fund, delivering targeted recommendations to the Managing Director on companies with strong investment potential.
- Conducted comprehensive market research to inform strategic decisions for portfolio companies, identifying viable customer targets likely to purchase the product based on demonstrated need and strategic fit.

**Vettd.ai** – *Business Strategy Intern* | Bellevue, WA

**05/2025 – Present**

- Led initial market research and competitive landscape analysis to identify industry trends, assess competitors, and uncover opportunities that shaped the go-to-market plan and supported valuation for Vettd.ai's new product.
- Worked with [Vettd.ai](#)'s CEO and PCOM stakeholders to align product strategy with institutional needs and market demand.

**Caprae Capital Partners** – *Private Equity Intern* | Glendale, CA

**03/2025 – 06/2025**

- Sourced 40+ acquisition targets weekly for search fund clients using defined financial and strategic benchmarks, delivering 250+ viable targets recommended for client pursuit.
- Initiated strategic outreach to C-suite executives, sparking interest in potential acquisition and partnership opportunities to support business growth and expand market presence.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

**Make A Play Foundation** – *Participant* | Remote

**06/2025 – Present**

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules & ~10 hours of instruction on behavioral, technical, and hybrid interview preparation.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.

**Goldman Sachs** – *Virtual Insight Series Participant* | Remote

**05/2025 - 06/2025**

- Completed Goldman Sachs' four-week Virtual Insight Series, gaining first hand exposure to the firm's culture and business divisions, resulting in a deeper understanding of career paths and professional development opportunities.
- Engaged directly with Goldman Sachs professionals to explore real-world applications of finance, strengthening industry insight and refining career interests through hands-on exposure to key business functions.

**Carnegie Mellon Men's Soccer Team** – *Midfielder* | Pittsburgh, PA

**08/2024 - Present**

- Managed a 25+ hour weekly commitment on Carnegie Mellon's varsity men's soccer team while excelling academically through consistent discipline and focus in a high-performance, time-constrained environment.
- Selected as one of 7 players to serve on the team's leadership group, guiding culture and decision-making in a competitive NCAA environment.

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## ADDITIONAL SKILLS

- Skills and Language(s): Proficient with Microsoft Excel, Powerpoint, and Word, Spanish - Intermediate Proficiency
- Programs:
- Interests: Soccer, Scrabble, Camping, Traveling, Food, Spikeball, Golfing

# LILA E WITTEMYER

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## EDUCATION

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**Columbia University** – New York, NY

**GPA: 3.8/4.0**

B.A. in Medical Humanities | Concentration in Public Health | ACT: 36    Graduation Year: 2028

- **Accomplishments:** Columbia College Dean's List, National Merit Finalist, Kent Denver School Cum Laude Society, AP Scholar with Distinction, USA Lacrosse Academic All-American
- **Relevant Courses:** Principles of Economics, General Chemistry 1+2, General Chemistry Lab, Calculus 3

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## PROFESSIONAL EXPERIENCE

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**La Fillette Bakery** – *Hostess* | Denver, Colorado

**May 2023 – August 2024**

- Facilitated customer flow by seating 80+ tables per shift while managing a 1hr+ waitlist.
- Maintained bakery efficiency by taking 100+ To-Go orders while organizing the rack containing 100+ online orders per day.
- Ensured restaurant cleanliness by routinely cleaning bathrooms, front windows, and the pastry display case during lulls in customers.

**Colorado Chinese Medicine University** – *Research Intern* | Denver, Colorado

**May 2023 - August 2023**

- Cataloged over 1000 novels as the inventory for a new public library granting low-income families access to Chinese cultural and medical books.
- Researched acupuncture access throughout the Rocky Mountains to identify locations for 10 low-cost, accessible acupuncture clinics to alleviate medical deserts.
- Conducted research into Chinese medicinal treatments for cancer, specifically glioblastoma.

**Lowry Swim Club** – *Lifeguard and Snacksback Attendant* | Denver, Colorado

**May 2019 - September 2022**

- Established pool safety by surveying the pool and surrounding lawns for safety concerns, often overseeing 200+ patrons.
- Maintained efficiency in the snack shack by effectively preparing orders, receiving online and in-person orders, and delivering poolside requests to 100+ customers per day.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**MAP x Microsoft** – “Game Managers” Product Management Fellow (Phase 1 & 2) | Remote

**March 2025 - Present**

- **Phase 1:** Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings
- **Phase 2:** Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, and a go-to-market strategy

**Columbia University NCAA D1 Lacrosse** – *Defender* | New York, New York

**August 2024 – Present**

- Commit 30+ hours a week to practice, conditioning, competition, and team meetings while balancing a full academic course load.

**Columbia Journal of Global Health** – *Business Board Member* | New York, New York

**August 2024 – Present**

- Assist in organizing health-related outreach events for the broader Columbia community including speaker series, awareness campaigns, and multi-journal panelist events.

**Kent Denver School** – *Student Representative to the Board of Trustees* | Denver, Colorado

**May 2023 – May 2024**

- Elected in school-wide election as the only student representative to the board of trustees overseeing administrative choices regarding school finances and curriculum development.
- Represented student voice to the board in matters of student experience, particularly to the Education committee responsible for adapting the curriculum to a rapidly changing world.

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## ADDITIONAL SKILLS

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- **Skills and Language(s):** Mandarin Chinese (Professional Working Proficiency), French (Basic)
- **Interests:** Baking (Desserts), Reading (Historical Fiction), Backpacking (Mt. Snowmass, CO), Skiing (Vail and Steamboat, CO), Acoustic Guitar

# Luciana Toczydlowski

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## EDUCATION

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**University of Pennsylvania** – Philadelphia, PA

**GPA: 3.5/4.0**

B.A. in Philosophy, Politics, & Economics | Minors in Economic Policies and Art History | Graduation Year: 2028

- Accomplishments: Varsity Student Athlete, Gymnastics East Conference Scholar Athlete Award
- Relevant Courses: Introductory Micro and Macro Economics

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## PROFESSIONAL EXPERIENCE

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**Fidelity Bank** – *Summer Marketing Intern* | Scranton, Pennsylvania

**May 2025 - July 2025**

- Took the lead on a project that will digitize sales and marketing collateral material for business and consumer sales. Conducted in-depth research and learned from each department of the bank throughout the project. Saved my team time digitizing and organizing all marketing material, which will hopefully increase revenue across all departments.

**UPenn Gymnastics** – *Gymnastics Instructor* | Philadelphia, Pennsylvania

**June 2024-Present**

- Coached and mentored young gymnasts, helping them develop skills, confidence, and discipline. By fostering a supportive and motivating environment, I help young gymnasts to grow and succeed in the sport of gymnastics and beyond.

**United Sports Academy** – *Gymnastics Instructor* | Dunmore, Pennsylvania

**August 2022-June2023**

- Alongside being team captain, I coached and mentored young gymnasts, helping them develop skills, confidence, and discipline. As one of the leaders at the gym, I encouraged and motivated my gymnasts while remaining a positive role model. Each gymnast improved significantly throughout the course of the season.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Athlete to Athlete - Mentor**

**April 2025- present**

- Helping guide young athletes, offering first-hand advice and experience.
- Providing support in balancing sports, schoolwork, and extracurricular activities.
- Assisting mentees to set realistic goals for their athletic and academic careers.
- I have seen firsthand my mentees gain more confidence and focus through the course of our sessions.

**Morgan's Message** - *Team Representative*

**February 2025- present**

- Advocate for mental health awareness in student-athletes.
- Helped organize a dedication meet where we included the visiting team.
- Guide discussions in small groups during meetings.

**PAWLA (Penn Athletics Wharton Leadership Academy)- Member**

**August 2024- present**

- Participated in a club for student athletes through the Wharton School that allows for an exploration of leadership styles, character development, personal values, and effective communication.
- Throughout our first year, we focused on how the lessons and values we have learned as student athletes can be applied in the business world.

**University of Pennsylvania Varsity Gymnastics Team**

**August 2024- present**

- Competed as a member of the University of Pennsylvania's NCAA Division 1 women's gymnastics team.
- Dedicate over 20 hours per week to training and competition.
- Helped my team become Ivy League Champions while also earning a Scholar-Athlete Award for my continued dedication to both athletics and academics.

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## ADDITIONAL SKILLS

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- Skills: Leadership & Teamwork, Time Management, Organization, Communication, Coaching & Mentorship
- Interests: Financial Markets and Data Analysis, Volunteer work and Mentorship

# Maggie J. Howard

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## EDUCATION

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**Georgetown University** – Washington, D.C.

**GPA:**

**3.7/4.0**

B.S. in Global Business | SAT: 1380    Graduation Year: 2028

- Accomplishments: Dean's List (Fall 2024, Spring 2025)
  - Relevant Courses: Macroeconomics, Microeconomics, Calculus, Probability and Statistics
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## PROFESSIONAL EXPERIENCE

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**412 Fastpitch** – *Junior Instructor* | Pittsburgh, Pennsylvania

**07/2023 – Present**

- 60-minute hitting lessons customized to each player's strengths and weaknesses, applying targeted drills and video feedback to improve swing mechanics and overall hitting performance, resulting in measurable skill advancement over time
  - Developed individualized lesson plans based on comprehensive skill assessments, systematically tracking player progress and adjusting training strategies, resulting in 45 strategic lesson plans made
  - Collaborated with parents and players to define personalized development goals, maintained progress logs, and provided regular updates, resulting in over 10 athletes making their first travel teams throughout training
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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Make A Play Foundation** – *Summer Fellow (Phase 1)* | Remote

**05/2025 – Present**

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules + ~10 hours of instruction on behavioral, technical, and hybrid interview preparation
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

**Georgetown University Softball** – *Student-Athlete* | Washington, D.C.

**08/2024 – Present**

- Demonstrated leadership and teamwork by contributing to daily practices, competitions, and team meetings within a Division I program, helping maintain a competitive mindset and communication.
- Balanced rigorous academic and athletic commitments with discipline and time management, utilizing time-blocking strategies and prioritization skills within 20 hour training weeks.
- Supported teammates by serving on the Social Engagement Committee, strengthening team bonds, morale, and inclusivity through helping organize and host 4 team events throughout the season.

**Four Diamonds Mini-THON** – *Secretary* | Greensburg, Pennsylvania

**08/2022 – 06/2024**

- Promoted community engagement through Canva-designed flyers and social media posts and coordinated announcements, helping increase awareness and attendance at 8 fundraising events throughout the year
  - Tracked donor contributions for pediatric cancer research, maintaining accurate donation logs and sponsorship packets, resulting in 31 community sponsorships for the event.
  - Coordinated multiple fundraising campaigns by collaborating with peers, securing local sponsorships, and organizing events, finishing with a total of \$61,509 raised to support pediatric cancer research.
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## ADDITIONAL SKILLS

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- Spanish: 6th year student, Advanced II level

# TALMADGE M. HILL

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## EDUCATION

**Amherst College** – Amherst, MA **GPA: 3.5/4.0**  
B.A. in Economics | Minor in Psychology, Black Studies (if applicable) | ACT/SAT: 31 (if above 30 or 1300) Anticipated Graduation: May 2028

- Accomplishments: All-State Academic Team, State Champion, Kairos Leader, Alumni Relations Leader, Offensive Rookie of the Year
- Relevant Courses: Inequality in the US, Math 111, Introduction to Economics, Introduction to Psychology

## PROFESSIONAL EXPERIENCE

**Oak Park-River Forest Tennis and Fitness Centre** – *Front Desk Clerk* | Oak Park, IL **06/2023 – 08/2024**

- Started as a court painter and transitioned to front desk operations, demonstrating adaptability and professionalism while supporting customer service and front-line administrative tasks
- Led USTA matches, private lessons, and youth camps while organizing yoga, pilates, and training sessions to support members' fitness goals and improve client engagement.

**Poor Phil's** – *Server* | Oak Park, IL **06/2022 – 08/2022**

- Delivered fast and accurate restaurant customer service with clear communication through taking and serving orders, and ensuring guest satisfaction
- Maintained building cleanliness, prepared dining areas, and coordinated with kitchen staff to ensure a smooth dining experience for all patrons.

**Oak Park Varsity Club** – *Speed and Agility Coach* | Oak Park, IL **06/2021 – Present**

- Coached youth athletes in speed, agility, and strength development through structured drills and individualized feedback, enhancing their athletic performance and personal discipline.

**Amherst College (Women's & Men's Basketball)** – *Sports Statistician* | Amherst, MA **01/2025 – Present**

- Collected and interpreted performance data during games to generate insights on player efficiency and team strategy using advanced statistical tools.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**MAP x Sixth Street** – *"Pick Six" Alternative Investments Fellow (Phase 1 & 2)* | Remote **03/2025 – Present**

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Sixth Street, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's Leaderboard
- Phase 2: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90% or above), collaborating with a team of 6 to recommend a new premier women's soccer club to Sixth Street leadership; efforts include conducting in-depth deal analysis, sourcing opportunities, and developing a value-add strategy to ensure the potential acquisition aligns with the Sixth Street's growth-oriented investment strategy

**Foundations of Finance Club** – *Member* | City, State **02/2025 – Present**

- Attend weekly finance meetings covering investing, market trends, and business strategy while engaging with peers to explore professional applications of financial concepts.
- Apply learned finance principles through group discussions, building critical thinking and business acumen in a collaborative learning environment.

**Varsity Football** – *Member, Team Leadership Council* | Amherst, MA **08/2024 – Present**

- Attend weekly meetings on Team Leadership Council and participate in team-led community service projects, such as local clean-ups and youth mentorship programs, demonstrating commitment to service and positive community impact.
- Commit over 25 hours weekly to games, practices, film study, and strength training to support team success and maintain peak athletic performance.

**Alumni Relations Leader** – *Member* | Oak Park, IL **05/2024 – Present**

- Plan and lead reunion events for graduating class, coordinating logistics and outreach to promote connection and engagement among alumni.
- Oversee donation efforts by organizing communication campaigns, encouraging alumni contributions, and supporting initiatives that benefit current and future students.

**Scholars of Finance Chapter** – *Member* | Amherst, MA **02/2025 – Present**

- Participate in weekly workshops focused on ethical leadership and professional development in finance.

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Proficient in Spanish, Proficient in Microsoft Office, Proficient in R, Proficient in Data Manipulation
- Programs: Beyond Hunger, QBs for the Cure, Robert Spillane's Youth F.A.M.I.L.Y. Camp
- Interests: Volunteer Sports Coaching, Golf, Basketball, Cooking, Music, Cars

# MARYAM A. MIAN

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## EDUCATION

University of Virginia – Charlottesville, Virginia  
B.A. in Economics | ACT: 32/36

GPA: 3.83/4.00  
Graduation Year: 2028

- Accomplishments: Dean's List
- Relevant Courses: Commerce, Principles of Microeconomics, Calculus

The Lawrenceville School – Lawrenceville, New Jersey  
High School Diploma | *Cum Laude*  
Graduation Year: 2024

- Accomplishments: High Honors, Jan Baker Female Scholar Athlete Nominee, Varsity Squash Captain

## PROFESSIONAL EXPERIENCE

Squash Tigers – *Coach* | Princeton, New Jersey

04/2024 – 08/2024

- Coached and supervised 30-40 children ages 6-15 in full-day summer camp activities
- Provided individualized technical training and strategic guidance during 5-10 student rotations, developing significant leadership acumen improving ability to identify strategic growth areas and refining project implementation abilities
- Enhanced older students' performance through match-play and analysis

Valuation Research Company – *Extern* | Princeton, New Jersey

08/2024 – 08/2024

- Gained valuable exposure to corporate finance fundamentals, including financial statement analysis, capital structure, valuation and capital market
- Completed several basic DCF models based on course content and key learnings, developing significant efficiencies in Excel and improving understanding of corporate valuation, WACC and financial statement analysis
- Engaged in multiple professional development seminars and networking opportunities, strengthening internal relationships and developing insight into careers within finance

## LEADERSHIP & COMMUNITY DEVELOPMENT

UBS 'Female Founders' Case Competition – *MAP Phase 2 Fellow* | Remote

02/2025 – Present

### Selected Case Experience:

- **Leading team of 6 women athletes introducing a new social impact initiative to UBS in 1.5 months (ongoing)**
  - Selected by leadership to serve as Scrum Master, orchestrating 1-2 sprint planning meetings each week, effectively optimizing 5+ workstreams against a 6-week project deadline to ensure we meet 100% of our deadlines
  - Strategically assigning teammates to 5 critical sprints—planning, execution, control, monitoring, and closure—based on their unique skills/expertise, maximizing our efficiency while conducting a thorough workflow analysis
  - Actively managing the team's sprint backlog, meticulously outlining deliverables for each sprint with ~10 tasks each, ensuring alignment across team + providing a clear visual representation of their roles & responsibilities
  - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, empowering and driving the entire team forward

UVA Varsity Squash Team – *Team Member (4th Position)* | Charlottesville, Virginia

08/2028 – Present

- Committing 10-15 hours a week off-season and 15-20 hours in-season for training and competition
- Competing in intercollegiate squash matches nationwide
- Playing as the 4th seed on a roster of 14 players for the 6th-ranked women's squash team in the U.S.

Lawrenceville Community Action Project – *Program Leader* | Lawrenceville, New Jersey

09/2022 – 05/2024

- Organized and led weekly squash coaching sessions for 30+ children from underserved communities
- Collaborated with 5 student coaches to organize and implement match-play coaching, technical drills, and competitions, improving ability to work within cross-functional teams and identify pain points within athletic contexts

Kirby House Prefect – *Prefect* | Lawrenceville, New Jersey

08/2024 – 05/2024

- Supervised and mentored 40 sophomores and juniors in the Kirby House, developing significant leadership experience and improving ability to handle multiple competing work streams
- Collaborated with three fellow prefects and head of house and head of house, personally taking ownership of scheduling and improving attention to detail through several additional administrative workflows, including event logistics
- Met with campus leadership regularly, including student council to align house activities with school-wide initiatives

## ADDITIONAL SKILLS

- Skills and Language(s): Microsoft Office Suite (Excel, Power Point, Word), Spanish
- Interests: Long Distance Running, Oil Paintings, Volunteering, Mystery Books, Hiking and Travelling

# MOLLY COYNE

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## EDUCATION

**Carnegie Mellon University** - Bachelor of Business (GPA 3.41) Pittsburgh, PA/ United States  
May 2028

- Business Science, Principles of Microeconomics, Introduction to Accounting, Differential and Integral Calculus, Interpretation and Argument (Fall 2024)
- Business Computing, Multivariate Calculus, Macroeconomics, Reasoning with Data, Marketing, Business Leadership Endeavor 1

**Fairfield Warde High School** - High Honor Roll Student (GPA 4.0) Fairfield, CT/ United States  
June 2024

- AP Classes (2023): AP Statistics, AP Biology / (2024): AP Physics, AP Calculus, AP Psychology
- Honors Classes: Geometry, Algebra, Pre-Calculus, Global Studies, Modern Global, US History, Chemistry, English, Italian

## NCAA ATHLETICS

**NCAA Women's Soccer Varsity Team** - Defense Pittsburgh, PA/ United States  
Aug 2024 - Present

- Training and Development: on women's varsity soccer team at Carnegie Mellon University

## WORK EXPERIENCE

**Fairfield Parks and Recreation** - Waterfront Lifeguard Fairfield, CT/ United States  
June 2022 - Present

- Earned First Aid Certificate, CPR and AED - through American Red Cross
- Analyze the water to keep all patrons safe; do first aid when needed

**Harbor Light Summer Camp** - Counselor in Training Fairfield, CT/ United States  
July 2020 - Aug 2021

- Managed and entertained children at summer camp; take care of first aid and safety

## COLLEGE EXTRACURRICULAR ACTIVITIES

**Women in Business** - Member Pittsburgh, PA/ United State  
January 2025 - Present

- A club to empower women to be confident and successful business leaders
- Provides professional development opportunities to its members through networking events, educational workshops, speakers, mentorship programs, and more

## COMMUNITY SERVICE

**Special Olympics** - Volunteer Pittsburgh, PA/ United States  
February 2025 - April 2025

- Engaged in a fundraiser for special olympics to bring polar plunge to PA; managed special olympics event at carnegie mellon

**Emerging Leaders Program** - Volunteer Pittsburgh, PA/ United States  
January 2025 - March 2025

- Gained leadership skills at a freshman emerging leaders program at CMU to help local non-profit organizations; started with a one night retreat and participated in this process for a month

**Senior Pilgrim Fellowship** - Member Fairfield, CT/ United States  
April 2021 - July 2024

- Engaged in youth group run by Greenfield Hill Congregational Church by attending weekly meetings; volunteered at Annual Dogwood Festival through youth group

**Appalachia Service Project** - Member/ Youth West Virginia/ United States  
July 2022 - July 2024

- Strengthened underprivileged people homes in West Virginia to become safer and dryer at summer service project

**St. Johns Family Center** - Volunteer Bridgeport, CT/ United States  
Jan 2023 - May 2024

- Distributed food to underprivileged families at a food pantry

## HONORS

- National Honor Society / Math Honor Society / Science Honor Society / Italian Honor Society

## HIGH SCHOOL EXTRACURRICULAR ACTIVITIES

**High School Varsity Soccer** - Co-captain Fairfield, CT/ United States  
Sept 2020 - June 2024

- Coordinated with my coach and co-captain about team organization and events
- Mudcat award: given to player for leadership, attitude and inspirational play
- FCIAC Exemplary Scholar Athlete / All FCIAC Honorable Mention

**CFC Travel Soccer** - All New England Regional Team U18/19, Regionals and Conference Champions for Nationals 2022 & 2023 Qualified  
2022 & 2023

**High School Varsity Track Team** - Sprinter Fairfield, CT/ United States  
March 2021 - June 2024

- Training and Development: 100 meter dash; 13.16 / 400 meter race; 1:02.55
- 4x100 relay; 50.00 (school record holder, first in division, second in State Championship)
- 4x400 relay; 4:11.63 (sixth in State Championship)

**High School Varsity Ski Team** - Member Fairfield, CT/ United States  
Nov 2022 - March 2024

- Competed in Giant Slalom ski racing. Team won State Championship 4 years

# NICHOLAS FRANK

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## EDUCATION

**WASHINGTON UNIVERSITY, OLIN BUSINESS SCHOOL** | St. Louis, MO **August 2024 – May 2028**  
*Bachelor of Science in Business Administration – Finance and Computer Science Double Major*

- GPA: 4.0/4.0

**PEMBROKE HILL SCHOOL** | Kansas City, MO **August 2020 – May 2024**  
*High School Diploma*

- Unweighted GPA: 97.06/100 | ACT: 36/36 | National Merit Finalist, AP Scholar with Distinction, Summa Cum Laude
- *Activities:* Trading Club President, Model United Nations President, Varsity Swim Captain, AIME Qualifier, Peer Tutor

## PROFESSIONAL EXPERIENCE

**HEALIUM** | Columbia, MO **July 2025 – Present**  
*Enterprise Sales Associate*

- Restructured ICPs by applying market research strategies, improving outreach success and sale conversion rates by 10%
- Expanded CRM utilization by creating automated workflows and templates, establishing scalable sales infrastructure
- Redesigned comprehensive materials, transforming complex enterprise use cases into clear, actionable value propositions

**CAMP TECUMSEH** | Moultonborough, NH **May 2023 – August 2024**  
*Cabin Counselor*

- Led 17+ campers (ages 11-12) at a 200+ camper sports camp, applying 9 years of camper experience to develop character
- Supervised open-water activities as a Red Cross-certified lifeguard, to manage waterfront safety and operations
- Operated heavy machinery and power tools while performing land management, construction, and storm cleanup

**NICK'S PRIVATE ACT/SAT TUTORING** | Kansas City, MO **May 2022 – August 2024**  
*Founder, Tutor*

- Founded a high-impact tutoring service, helping 15+ students achieve significant test score improvements
- Delivered personalized, data-driven instruction, leading to average score increases of 6 and 150 points on ACT and SAT

**MISS CAROLINE'S SUPER COOL SWIM SCHOOL** | Kansas City, MO **May 2020 – May 2023**  
*Private Swim Instructor*

- Provided daily swim instruction to children ages 4-10 ranging from basic water safety to stroke technique and race strategy
- Managed 70+ students' safety and risks associated with aquatic activity during individual/group lessons

## LEADERSHIP & ACTIVITIES

**WASHINGTON UNIVERSITY VARSITY SWIM TEAM** | St. Louis, MO **August 2024 – Present**  
*Team Member*

- Train up to 20 hours a week through swim practices, dryland, weightlifting, physical therapy, and team meetings
- Encourage teammates during times of tough training to help team achieve highest levels of success
- Qualified for and selected to UAA Championship team racing against top Division III programs

**ARCH CONSULTING** | St. Louis, MO **August 2024 – Present**  
*Team Member*

- Compete in international case competitions in teams of 3-4, collaborating on empiric-backed solutions to technical problems
- Develop and present innovative strategies to industry experts within time constraints
- Focus on innovative, realistic, and efficient solutions that enhance brand identity and market positioning in the long term

**WASHU CONSULT YOUR COMMUNITY** | St. Louis, MO **August 2024 – Present**  
*Consultant*

- Provide strategic pro bono consulting for SaaS and healthcare companies, focusing on rebranding initiatives to enhance market positioning and develop brand identity
- Generate tailored recommendations to refine messaging and target new customer segments, improving revenue and retention

**MISSOURI VALLEY ATHLETE REPRESENTATIVE** | Kansas City, MO **May 2020 – May 2024**  
*Representative, Summit Attendee*

- Selected as 1 of 15 athlete leaders to represent and advocate for 4,000+ Missouri Valley swimmers, voting on key legislation
- Consulted on policies for Safe Sport (sexual assault prevention), DEI initiatives, and financial aid while attending USA Swimming's 3-day leadership seminar in Chicago to strengthen athlete relations and LSC reputation

## SKILLS & INTERESTS

- Memberships & Affiliations: Beta Theta Pi, Make A Play Foundation,
- Skills: Coding (Java, Python, C), Spanish (Conversational), Public Speaking
- Interests: Running, Backpacking, Motorcycles, Civil Engineering, Scuba Diving, FPV Drones, Cooking, Formula 1

# NINA R. SARLO

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## EDUCATION

**Georgetown University** – Washington, D.C

**GPA: 3.92/4.0**

B.S. in Business Administration | SAT: 1380

Anticipated Graduation: May 2028

- Accomplishments: 4.0 in spring 2025 semester, National Honor Society (2022-2024), ServSafe Food Manager Certification (2024)
- Relevant Courses: Calculus I, Intro to Financial Accounting, Computational Modeling and Business Statistics, Principles of Marketing, Management and Organizational Behavior

## PROFESSIONAL EXPERIENCE

**Alakoa Athletics** – *Founder/CEO* | Little Ferry, New Jersey

**02/2022 – Present**

- Spearhead all aspects of business operations—including purchasing, marketing, analytics, shipping, and financial management—to establish a sustainable growth model, increasing quarterly revenue by 25% within the first year.
- Conduct research to develop an effective marketing, pricing, and sales strategy, applying insights to improve brand visibility, customer engagement, and overall business performance and growth.
- Develop and execute various marketing strategies across both digital and in-person channels, focusing on customer retention, product positioning, and brand differentiation in a competitive marketplace.

**New Flag** – *Intern* | Cranford, New Jersey

**09/2023 – 05/2024**

- Designed brand decks in collaboration with the marketing team to support upcoming campaigns, ensuring consistent messaging, visual alignment, and strategic clarity across various platforms and audiences.
- Contributed to weekly marketing meetings by offering insights and maintaining detailed action notes, which improved cross-functional communication and helped reduce project turnaround time by 10%.
- Conducted in depth market research and competitor analysis to inform brand strategy, enhancing campaign effectiveness and overall brand positioning.

**River Dell Softball Camp** – *Counselor* | Oradell, New Jersey,

**07/2024 – 08/2024**

- Instructed girls in proper hitting and fielding technique, helping participants strengthen core fundamentals and boost on-field performance and self-confidence.
- Designed and led skill-based drills and team-building games tailored to varying ability levels, fostering both individual development and collaboration among 50+ campers.
- Promoted a safe, inclusive, and growth-oriented environment by encouraging teamwork and sportsmanship, contributing to increased camper satisfaction and positive feedback from parents and participants.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Make A Play Foundation** – *Summer Fellow (Phase 1)* | Remote

**06/2025 – Present**

- Selected as one of a competitive group of college athletes for Phase 1 of an exclusive career development fellowship, engaging in ~10 hours of training and weekly mock interviews with 200+ peers to build behavioral, technical, and hybrid interview skills.
- Analyzed personalized feedback from Fortune 500 HR professionals after each mock interview and completed structured self-evaluations, demonstrating a growth mindset and consistently improving interview performance over the course of the program.
- Engaged with industry professionals at weekly virtual recruiting events hosted by MAP partners—including Vista Equity, NFL, and Morgan Stanley—gaining insights on how to translate student-athlete experience into long-term career success in competitive industries.

**Georgetown Division I Softball Team** – *Player* | Washington, D.C

**08/2024 – Present**

- Balanced a full-time NCAA Division I softball commitment with a demanding academic workload, demonstrating time management, self-motivation, and the ability to perform under pressure—maintaining a 4.0 GPA while in season.
- Collaborated with coaches and teammates to create a high-performing and unified team culture, helping drive improved communication, accountability, and competitive success on and off the field.
- Competed in high-pressure athletic environments, utilizing physical ability along with strategic thinking and resilience to consistently make effective decisions to set the team up for success.

**Washington Nationals Youth Academy** – *Volunteer* | Washington, D.C.

**03/2025 – 05/2025**

- Mentored youth in Washington, D.C.'s Ward 8 through daily educational and recreational activities, creating a safe and encouraging environment that supported confidence, curiosity, and personal growth.
- Led team-based games and activities to strengthen communication, collaboration, and problem-solving skills—enhancing social development and peer interaction among 100+ participants.
- Built meaningful relationships with children by providing consistent encouragement and empathy, creating a lasting positive impact on their emotional development and sense of belonging in a challenging environment.

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Time management, adaptability, basic knowledge of Spanish
- Programs: Canva, Google Workspace, Microsoft Office
- Interests: New York sports, fitness and wellness, cooking

# RACHEL LI

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## EDUCATION

**Cornell University** – Ithaca, NY

**GPA: 4.0**

B.A. in Statistical Science | SAT: 1560 | SAT Math: 800 | SAT Reading and Writing: 760

Anticipated Graduation: May 2028

- Achievements: Recruited Member of NCAA Division I Women's Fencing Team, 2025 Goldman Sachs Possibilities Summit Participant
- Relevant Courses: Introductory Microeconomics, Introductory Statistics and Data Science, Statistics II, Calculus for Engineers

## WORK EXPERIENCE

**Office of Rep. Dave Rogers** – *Legislative Intern* | Boston, MA

**July 2023 – July 2024**

- Supported representative by drafting a letter of testimony advocating for bills and clarifying constituent questions and concerns via email responses
- Researched 3 legislative bills to create fact sheets and summaries, increasing the awareness of government officials and the general public
- Deliberated on "climate and energy bill" and "data privacy, AI, and social media bill" in 2 mock-Senate sessions at the Edward M. Kennedy Institute

**Atlantic Bay Mortgage Group** – *Teen Financial Literacy Development Intern* | Remote

**August 2023 – September 2023**

- Conducted research on 6 competitors' market outreach strategies to identify most effective methods of reaching teenagers via social media
- Analyzed self-conducted survey data on 34 teenagers' home-buying process awareness to support future actionable recommendations
- Presented recommendations to company staff with 3 team members on how to effectively educate teenagers through social media platforms

## LEADERSHIP & EXTRACURRICULAR EXPERIENCE

**MAP x Morgan Stanley** – *"Skills Challenge" Sales & Trading Fellow (Phase 1 & 2)* | Remote

**March 2025 – Present**

- Selected to participate in exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Morgan Stanley to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings
- Qualified for Phase 2, collaborating with team of 6 to deliver investment recommendation to Morgan Stanley's Fixed Income Team (i.e., Dan Lentz, Stephen Dance) using 60/40 split between equity & fixed income for client's \$1M retirement portfolio, analyzing market fundamentals in process

**Cornell Project Hope** – *Project Committee* | Ithaca, NY

**February 2025 – Present**

- Work alongside team of 7 to plan and execute fundraisers to support the education of underprivileged children in Hong Kong and rural China, including selecting items to sell and setting pricing
- Prepare fundraiser items and table at events by taking orders, answering questions, and engaging passersby to boost sales and community interest

**Cornell Society for Women in Business** – *Emerging Leaders Program Investment Banking Analyst* | Ithaca, NY

**February 2025 – Present**

- Conducting in-depth research and creating Microsoft PowerPoint presentation analyzing a recent mergers and acquisitions deal with team of 3
- Participating in weekly interactive workshops focused on interview preparation, professional networking strategies, and industry insights

**Wells Fargo Affordable Housing Innovation Case Competition** – *MAP NXT Phase 1 & 2 Fellow* | Remote

**February 2025 – March 2025**

- Collaborated with team of 6 to expand Wells Fargo's 'Down Payment Grant' program by identifying new metropolitan area for \$10,000 grant and leading the monitoring phase by organizing a sprint backlog with risk assessments and management strategies
- Co-developed 4 key deliverables for senior leadership, including a detailed slide deck and fact sheet, with 2 critical slides focused on institutionalizing change and maintaining long-term impact through strategic implementation efforts

**B-Dandelions Tutoring** – *Co-Founder* | Belmont, MA

**October 2020 – Present**

- Developed partnership between Belmont High School and Beijing's Dandelion School, leading the creation of accessible educational resources for 101 underprivileged migrant children with diverse learning needs
- Recruited and trained 26 tutors, communicated with students' parents and Dandelion staff, fundraised \$200 each year, and organized 2 writing competitions to foster cross-cultural learning experiences

**Belmont Highpoint** – *Editor-in-Chief* | Belmont, MA

**May 2023 – May 2024**

- Managed \$300 budget while editing 40 articles, overseeing the administrative team, and mentoring 20 staff writers to improve their writing skills
- Raised \$300 by selling various types of flowers, managing cash transactions, ensuring accurate order fulfillment, and actively tabling at event
- Successfully negotiated with printing companies to reduce newspaper printing costs by 50% and reintroduced first 2 print editions since 2009

## SKILLS, AWARDS, & INTERESTS

- Skills and Language(s): R, Java, Canva, Microsoft Powerpoint, Microsoft Excel, English (fluent), Chinese (fluent), Latin (intermediate)
- Awards: National Gold Scholastic Art Award, Gold President's Volunteer Service Award, National Medalist in Fencing
- Interests: Fencing, Volunteering, Reading Romance, Trying Out New Foods, Thrifting, Spending Time In Nature, Making Pinterest Boards

# Raghav Gopalakrishnan

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## EDUCATION

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**Wharton School, University of Pennsylvania** – Philadelphia, PA

**GPA: 3.96/4.0**

B.S. in Economics | *Concentration:* Finance | ACT: 35 | SAT: 1550 | Graduation Year: 2028

- Accomplishments: National Merit Scholar, AP Scholar, High School Cross Country All-American
- Relevant Courses: Competitive Strategy, Introduction to Computer Programming (Python), Introductory Business Statistics, Introductory Economics for Business Students
- Online Coursework: Fundamentals of Finance, Fundamentals of Quantitative Modeling, Introduction to Spreadsheets and Models

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## PROFESSIONAL EXPERIENCE

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**Charlotte Running Company** – *Sales Associate* | Charlotte, NC

*Sep 2023 – Aug 2024*

- Worked as a sales associate for specialized running shoes at Charlotte Running Company
- Used gait analysis, personalized fitting, communication skills, and an understanding of 100+ running and walking shoes to serve customers in the Charlotte Area
- Generated over \$30,000 in sales alone from 100+ customers for the South Charlotte/Promenade location

**Macquarie Bank** – *Intern* | Remote

*Mar 2025*

- Mentored by an experienced commodities trader to analyze commodity markets, options strategies, and market-making
- Learned about the components of a trading model, correlated commodity movements with equities, and built trade-war options scenarios for LNG and crude oil.
- Developed a technical trading model using python and regression analysis to incorporate fundamentals as well as underlying movements using a moving average system

**IESE Business School** – *Research Assistant* | Madrid, Spain

*May 2025 – Aug 2025*

- Researched drivers of Spanish-International M&A under the guidance of Prof. Marta Elivra and Prof. Africa Ariño
- Used python and cosine similarity to help quantify governance and ownership structure in driving equity vs. contractual mergers and joint ventures
- Analyzed 300+ financial reports, shareholder disclosures, and governance philosophies to complete a research dataset

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## EXTRACURRICULARS

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**NCAA D1 Cross Country, Track & Field** – *Student-Athlete* | Philadelphia, PA

*Jul 2024 – Present*

- Student-Athlete on the Varsity Cross Country and Track Teams at the University of Pennsylvania
- Regularly contributing for the team through training 50+ miles a week, strength training, and competing at the collegiate level in addition to school and club work
- Qualified to compete in the 5000m at the 2025 Ivy League Outdoor Track Heptagonal Championships at Yale

**Wharton Investment and Trading Group** – *Investment Analyst* | Philadelphia, PA

*Sep 2024 – Present*

- One of 8 out of 100+ freshman selected to join the Special Situations Investing Committee
- Developing an understanding of industry analysis, competitive advantages/moats, drivers, stock pitching, modeling, and investment strategies
- Created 4 stock pitches and wrote multiple industry analyses and investment theses

**Wharton Undergraduate Distressed Investing Group** – *Credit Investment Analyst* | Philadelphia, PA

*Jan 2025 – Present*

- One of ~10 freshman in WUDIG learning about restructuring and distress, and credit investing
- Studying a variety of relevant cases and developing optimal response and investment strategies for distressed companies
- Analyzed a recent deal involving liability management exercises and produced a written analysis and presentation

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## ADDITIONAL SKILLS

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- Technical Skills: Python, Quantitative Modeling using Excel, Microsoft PowerPoint
- Languages: English, Tamil, Hindi, Spanish
- Interests: Have played clarinet in Carnatic and Western styles for 9 years, and currently a member of a band, Penn Sargam

# REAGAN C. EXLEY

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## EDUCATION

**Yale University** – New Haven, Connecticut  
B.A. in Economics | ACT: 36

**GPA: 3.93/4.0**  
Anticipated Graduation: May of 2028

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## PROFESSIONAL EXPERIENCE

**Southblock** – Blockstar | Arlington, Virginia

**05/2023 – 08/2024**

- Worked 15 hours weekly during high school and full time during the summers while maintaining a rigorous course load and extensive extracurricular commitments.
- Delivered exceptional customer service in a high-volume environment; recognized with an award for excellence.
- Managed full store open and close procedures, including cash handling and daily reporting.
- Supported new employee onboarding and trained team members across operational roles.

**Starbucks** – Barista | Arlington, Virginia

**05/2022 – 08/2022**

- Collaborated with a fast-paced team to manage high-volume operations during peak hours, ensuring service efficiency and accuracy under pressure.
- Delivered exceptional customer experiences through proactive service, adaptability, and strong interpersonal communication.
- Trusted with store open/close responsibilities, including register reconciliation and inventory checks, reflecting reliability and attention to detail.

**Next Chapter Essays** – Founder | Great Falls, Virginia

**05/2021 - 08/2025**

- Founded NextChapter Essays, a college admissions consulting service focused on helping students develop authentic, standout personal statements.
- Marketed the business through social media, school networks, and referrals, building a steady and diverse client base.
- Helped students craft, edit, and perfect their college admissions essays, resulting in acceptances to top universities including Brown, Georgetown, Georgia Tech, Notre Dame, Syracuse, Vanderbilt, and UVA.

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## EXTRACURRICULAR ACTIVITIES

**Yale Varsity Soccer Team** – Division 1 NCAA Athlete

- Demonstrates the ability to manage 30-40 hour training commitments per week including both team and individual workouts, practices, and games while maintaining strong academic performance.

**The Aeries Club** – Member

- Engages in community service and advocacy through The Aeries Club, promoting women's empowerment and supporting underserved populations in the greater New Haven.

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## NON-TECHNICAL SKILLS & INTERESTS

- Working proficiency in American Sign Language (ASL); passionate about advocating for and working with the Deaf community.
- Deep interest in Game Theory, particularly its applications in strategic decision-making, negotiation, and competitive environments.

# ROBBIE GRESHAM

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## EDUCATION

Carnegie Mellon University – Pittsburgh, PA

GPA: 3.9/4.0

B.A. in Business Administration | Minor in Behavioral Economics

Anticipated Graduation: May 2028

- Accomplishments: Fall 2024 Dean's List, High-School All-American
- Relevant Courses: Accounting, Behavioral Economics, Microeconomics, Statistics & Data, Macroeconomics

## PROFESSIONAL EXPERIENCE

180 Degrees Consulting – Consultant | Pittsburgh, PA

09/2024 – Present

- Selected as 1 of 10 in a pool of **135** applicants to join a social-impact focused consulting club providing services to nonprofit firms.
- Completed an 8-week professional development program learning collaborative strategizing, qualitative research, financial analysis, deck design and presentation skills while enhancing teamwork skills through organized case competitions and deliverables.
- Advised The Salvation Army on evaluating the necessity of re-establishing a service footprint in Downtown Pittsburgh by analyzing community needs, service availability, and geographic gaps using Tableau-based visualizations and strategic needs assessments.

BeWell Fitness Clothing – Founder | Darnestown, MD

07/2024 – Present

- Founded BeWell, a fitness clothing brand with a mission to promote holistic wellness while making a global impact by supporting rural communities in Zimbabwe through the construction of freshwater wells. Each freshwater well will supply approximately 2,000 people with clean water daily.
- Developed the company's branding and vision, emphasizing the importance of personal wellness and environmental responsibility.
- Created a business pitch deck, but I am currently in the process of creating an LLC and launching operations while securing funding to drive both business growth and charitable initiatives.

Caprae Capital Partners – Private Equity Intern | Remote

05/2025 – Present

- Conducted high-level market research across fragmented industries to identify attractive acquisition targets, assessing ownership dynamics, scalability, customer concentration, and competitive positioning factors.
- Supported deal-sourcing efforts through cold outreach, CRM pipeline management, and industry deep dives, aiding managing partners in evaluating market trends and prioritizing qualified investment leads.

## LEADERSHIP & COMMUNITY DEVELOPMENT

Special Olympics Pennsylvania – Volunteer | Pittsburgh, PA

04/2025 – Present

- Led and coordinated inclusive athletic events for individuals with intellectual disabilities, ensuring activities were engaging, accessible, and fostered a supportive environment for all participants and their families.
- Collaborated with event staff and fellow volunteers to streamline event logistics, enhance participant experience, and promote community engagement through sportsmanship, inclusive practices, and effective communication.

Peer Education Program – Peer Educator | Olney, MD

08/2023 – 05/2024

- Selected by the administration to have a leadership role in the newly established Peer Education Program, guiding freshmen on topics related to physical and emotional well-being.
- Developed and delivered interactive presentations and lessons, promoting wellness and fostering a supportive school environment for the freshman class.

Carnegie Mellon University – Varsity Soccer Player | Pittsburgh, PA

08/2024 – Present

- Compete as a first-year player on Carnegie Mellon's varsity soccer team, engaging under high-pressure situations for nationally ranked NCAA Division III Varsity Soccer team (25+ hours a week)
- Selected by the head coach as 1 of 7 players (from a roster of 37) to serve on the team's leadership group, collaborating with coaches to discuss team dynamics and contribute to strategic decision-making.

Clothing Drive for Homeless – Founder | Olney, MD

01/2024 – 03/2024

- Initiated and organized a school-wide clothing drive, collecting essential clothing and accessories to support the local homeless community during colder months.
- Mobilized peers to donate items that provided warmth, helping to improve the well-being and comfort of those in need.

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): English, Microsoft Excel, Financial Analysis and Modeling, PowerPoint
- Interests: East Asian Cuisine, Singing in the Shower, Playing & Watching Soccer (Chelsea F.C.), Investing in Stocks, Traveling to New Places

# RONIN JONES

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## EDUCATION

**University of Pennsylvania, School of Engineering and Applied Sciences** – Philadelphia, PA

GPA: 3.0/4.0

B.S. in Mechanical Engineering | Minor in Data Science | ACT: 34

**Anticipated Graduation: May 2028**

- Activities: Varsity Lightweight Rowing Team, Penn Athletic Wharton Leadership Academy
- Research: Shenoy Research Group, Multiscale Mechanobiology and Biomaterials Laboratory
- Relevant Courses: Physics Mechanics, Multivariable Calculus, General Chemistry, Scientific Computing, Engineering Ethics, Engineering Electromagnetics, Linear Algebra, Craft of Prose

## PROFESSIONAL EXPERIENCE

### Museum of Science

*Volunteer* | Fort Lauderdale, FL

**June 2021 - August 2024**

- Improved guest experiences by managing ticket sales averaging around 100 tickets a day, answering inquiries, and ensuring efficient museum operations.
- Maintained exhibits and facilities through cleaning, repairs, and repainting, enhancing visitor satisfaction and museum aesthetics.

## LEADERSHIP & COMMUNITY DEVELOPMENT

### University of Pennsylvania, Men's Lightweight Varsity Rowing

*Student Athlete* | Philadelphia, PA

**August 2024 - present**

- Dedicate 20+ hours per week to practice, conditioning, and competition while balancing a full academic course load

### Pine Crest School, Asian and Pacific Islander Club

*Vice President, Treasurer* | Fort Lauderdale, FL

**August 2020 - August 2024**

- Spearheaded event planning for meetings, club fairs, and multicultural dances, boosting club membership by 40 people over two years.
- Increased cultural awareness by sending reminders and curated historical insights on Asian holidays, fostering deeper member engagement.
- Managed annual hoodie orders, overseeing design and distribution of 40 hoodies.

### Pine Crest Varsity Swim Team

*Student Athlete* | Fort Lauderdale, FL

**August 2017-August 2024**

- Sun Sentinel All-Broward County Boys and Miami Herald Broward County Swimming Honorable Mention
- FHSAA State Qualifier in 100 Breast (2021, 2022, 2023)
- Pine Crest Club Swimming Record Holder 400 Free Relay and 400 Medley Relay

### Pine Crest Varsity Crew Team

*Student Athlete* | Fort Lauderdale, FL

**August 2017-August 2024**

- 2024 US Rowing Youth Nationals 2- 7th in Nation
- 2024 US Rowing Southeast Youth Championship 2- 1st Place in Region

## NON-TECHNICAL SKILLS & INTERESTS

- Language(s): English (Native), Mandarin Chinese (Intermediate)
- Skills: Python, Java, Adobe Photoshop, Adobe Illustrator, Waveforms
- Programs: Microsoft Office Suite (Word, Excel, PowerPoint), Google Suite (Docs, Sheets)
- Interests: cooking, stock trading, chess

# RUITONG (LILY) ZHANG

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## EDUCATION

University of Pennsylvania – Philadelphia, Pennsylvania

GPA: 3.85/4.0

B.A. in Economics | Minor in Statistics | SAT: 1490

Graduation Year: 2028

- Accomplishments: Student athlete
- Relevant Courses: STAT 1110, ECON 0200

## PROFESSIONAL EXPERIENCE

Po Ke Ji – *Part-Time Journalist* | online

January 2024 – Present

- Authored engaging articles on university applications, organizational skills, and personal experiences in Chinese on various platforms to give tips for high school students.
- Collaborated with editors to refine content and meet publishing deadlines for target views.
- Conducted interviews to gain information for article-writing purposes to create engaging contents.

Self Employed – *Private Swim Coach* | Vancouver, BC

July 2023 – Present

- Provided personalized coaching to athletes aged 6–25, enhancing swimming techniques.
- Organized schedules and communicated progress updates with parents to ensure coaching plans were tailored to meet athletes' individual goals.
- Developed specific sets and workouts for athletes to help them gain extra practice and succeed in club swimming.

Forestry Innovation Investment – *Intern* | Vancouver, BC

January 2024 – January 2024

- Researched ESG investment strategies and analyzed environmental survey results to gain insights on sustainable wood development in Canada to help decide on investment projects.
- Assisted with budget finalization and presented findings to team leads for creating annual budget reports.
- Researched on different countries' sustainability policies and presented findings to team leads for discovering potential clients.

## LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

Feb. 2025 – Present

Selected Case Experience:

- **Leading scrum team of 6 tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months (ongoing)**
  - Nominated by leadership to serve as scrum master, leading 1-2 sprint planning meetings per week to streamline 5+ workstreams in 6 weeks, creating a burndown chart on Air Table to ensure we meet 100% of our deadlines
  - Assigning teammates to 5 distinct "sprints" (planning, execution, control, monitoring, closure) based on skill/strength/experience, initiating a comprehensive workflow analysis to resolve any bottlenecks in our process
  - Created and actively managing the team's sprint backlog, clearly outlining deliverables for each sprint (6 tasks per sprint), to ensure teammates are on the same page + have a visual representation of their specific tasks/activities

Crofton House School – *Crofton Chronicle Co-Captain* | Vancouver, BC

September 2022 – June 2024

- Planned club meetings and organized events such as photography contests to gain engagement from the school community.
- Edited submissions of articles and reviewed other forms of art before posting onto the Crofton Chronicle's website for publications.
- Communicated with other co-captains and sponsor teachers to make sure club meetings run smoothly.

Semi Study Circle – *Volunteer Tutor* | Vancouver, BC

October 2020 – September 2022

- Taught various subjects over 2 times a week to help over 4 students in accelerating their learning.
- Communicated with parents to develop a schedule and provided specific updates on their child's learning progress.
- Created slideshows for each lesson based on students' interests and goals to help them reach their potential in school.

Crofton House School – *Chess Drop-in Organizer* | Vancouver, BC

January 2020 – November 2021

- Organized over 5 chess drop-in sessions during lunch for all students to engage in and learn how to play chess.
- Communicated with teachers from senior and junior school for approval of the event across the two schools.
- Established chess group for our school on Chess.com for more student engagement during Covid-19.
- Created several posters for promotion of chess drop-in sessions throughout the year to advertise for the event.

## ADDITIONAL SKILLS

- Skills and Language(s): Communication | Leadership | Adaptability | Critical Thinking | Time Management, English | Mandarin | Spanish
- Programs: Canadian National Lifeguard Certified | Workplace Safety BC | Standard First Aid with CPR-C
- Interests: Running | Baking | Reading | Cooking | Spending time with Family

# RYAN T. CHANG

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## EDUCATION

### University of Pennsylvania

GPA: NA/4.0

B.A. in Economics | ACT/SAT: 1540

Anticipated Graduation: 2028

- Involvement: Penn Varsity Men's Golf Team, Wharton Undergraduate Sports Business Club, Wharton Investment Trading Group GBM, Wharton Asia Exchange GBM, Penn CSA, Phi Gamma Delta Fraternity
- Relevant Courses: Microeconomics Econ 0100, Mathematics of Change 1070, Game Theory for Business & Life BEPP 2840, Rivers, Culture and Power STSC 0668, Macroeconomics Econ 0200, Statistics 1020, Music 160 K-Pop, Difficult convos in business MGMT 2240, Writing Seminar 030

### Windermere Preparatory School

Graduated Summa Cum Laude

- Accomplishments: National Merit Commended Scholar, Optimist Hugh Cranford All Scholastic Scholarship Winner, NLE Cum Laude Achievement, IB Scholar
- Relevant Courses: AP US History, AP Environmental Science, IB Business Management (7), IB Mathematics A&A (6), IB English Lang & Lit (7), IB International Relations, IB Sports Science

## PROFESSIONAL EXPERIENCE

### Agrify – Student Intern | Boston, MA

June 2022 – August 2024

- Learned to facilitate sales, acquisitions, negotiations, and IPO process at a public listed company (NASDAQ: AGFY) offering the total solution from cannabis/hemp cultivation to extraction to distillation and post-processing, revising/analyzing NASDAQ SEC filings such as the 10k and 8k
- Participated in negotiation calls and sales CRM data analysis which led to over 100k in successful sales purchases and new customer acquisition

### University of Pennsylvania – Golf team member | Philadelphia, PA

August 2024 – Present

- Representing the University of Pennsylvania as a NCAA Division I Golfer, showcasing commitment, discipline, and teamwork
- Collaborate and push teammates to enhance team performance, demonstrating leadership skills and contributing to the overall success of the golf program

## LEADERSHIP & COMMUNITY DEVELOPMENT

### Bank of America Investment Banking Case Competition – MAP Phase 2 Fellow | Remote

February 2025 – Present

#### Selected Case Experience:

- **Executing a valuation analysis of an emerging healthcare company to help BofA advise a PE firm on a new acquisition (ongoing)**
  - Collaborating with a small deal team of peers to advise a PE firm on the potential acquisition of a new healthcare company, managing 5+ workstreams collectively to submit a 10-page CIM + deliver a final management presentation to BofA's Talent Acquisition team.
  - Co-designing a 3-statement model to forecast the healthcare company's income statement, balance sheet, and cash flow statement for up to 5 years, simultaneously researching key healthcare data market trends to clearly articulate the company's positioning + strategy.

### FASA – Founder | Windermere, FL

August 2021 – May 2024

- Started a nonprofit organization to help teenage victims of sexual abuse
- Helped victims in high school and in the local area with prevention and how to address the issue among friends and strangers
- Raised 5.3 thousand dollars and worked with national organizations (RAINN, NSVRC) to enhance awareness

### Golfzon Leadbetter Golf Academy – Volunteer Coach | Orlando, FL

January 2021 – May 2024

- Volunteered to teach fundamental aspects of golf to young children through the Leadbetter Kids program (ages 5-11)
  - 3-7 hours per week for 20 weeks in the school year
- Instilled trust and love for the game among my students and inspired them to strive to play collegiate and professional golf with multiple US Kids, FJT and DCP wins

### American Junior Golf Association – Player Fundraiser | Braselton, GA

August 2022 – August 2024

- Raised 2.6 thousand for the Jimmy Fund for cancer research through birdies for bucks program/leadership links

### Highrock Church – Student Leader | Arlington, MA

January 2018 – Present

- Youth group leader and served on worship team playing guitar and singing
- Raised funds through organization of events such as jog for joy 5k, etc

## NON-TECHNICAL SKILLS, INTERESTS & CERTIFICATIONS

- Interests: Golf, Basketball, Finance, Entrepreneurship, Cello, Jazz
- Certifications: Bloomberg Finance Fundamentals, Microsoft - Career Essentials in Generative AI, LinkedIn - Business Analytics Foundations

# SAMATHA M. MAHONEY

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## EDUCATION

**Columbia University** – New York City, New York

**GPA: 3.6/4.0**

B.A. in Economics | ACT: 34

Anticipated Graduation: 2028

Active Member of Columbia Women's Varsity Soccer Team

- Relevant Courses: Calculus I, Principles of Economics, Macroeconomics, Calculus Based Statistics

## PROFESSIONAL EXPERIENCE

**Sales Associate (The Great Out On)**

**Edgartown, MA**

- Curate clothing and jewelry selections for clients, tailored to individual preference and occasions
- Manage and maintain high-value inventory to ensure smooth operations

May 2025 - Present

**Teacher's Assistant (Buckingham Browne & Nichols Elementary School)**

**Cambridge, MA**

- Implemented lessons plan to help students learn and master skills in math, reading, and writing
- Monitored student progress by conducting assessments and evaluating student performance

March - June 2024

**Nanny (Family of three children)**

**Edgartown, MA**

- Monitored and ensured the safety of three children in my care (ages 6, 9, & 11)
- Responsible for transporting children to and from extracurricular activities

June - August 2023

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Team IMPACT Fellow (Connecting Kids with Disabilities to College Sports Teams)**

**New York, NY**

- Selected as a lead representative for Columbia Women's Varsity Soccer
- Lead the strategy and execution of match events for the Columbia Women's soccer team
- Represent Columbia Women's Varsity Soccer at Team IMPACT National Conference

May 2025 - Present

**Make A Play Foundation Fellow**

**New York, NY**

- Selected for Make a Play finance fellowship focused on student athlete professional development
- Explore Fortune 500 career paths, network with industry leaders and compete in a case competitions

May 2025 - Present

**A Shot For Life Volunteer**

**Boston, MA**

- Selected for a charity soccer event which raised over \$80,000 for furthering cancer research
- Personally raised over \$1000 for the event

January 2024

**Margaret Fuller Neighborhood House Food Pantry**

**Cambridge, MA**

- Maintained a clean and organized pantry environment
- Assisted customers to ensure they received adequate goods

November 2023 - March 2024

**Athletic Team Captain, Buckingham Browne & Nichols Girls Varsity Soccer**

**Cambridge, MA**

- Elected Captain for the varsity soccer team during my senior year of high school
- Helped lead team to ISL Conference Championship
- Received ISL First Team All Conference honors

May - December 2024

**Independent School League (ISL) Changemakers Conference Representative**

**Milton, MA**

- Selected to represent Buckingham Browne & Nichols high school at the conference focused on diversity, equity, and inclusion
- Facilitated conversations about identity and student leadership in sports

November, 2023

## NON-TECHNICAL SKILLS & INTERESTS

- I am a member of Black Gen Capital where we learn about financial modeling, equity research, and investment strategies
- I love spending time outdoors with my dogs and family
- Working proficiency in Spanish
- I enjoy solving puzzles and competing in trivia competitions

# SARA N. KHIRI

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## EDUCATION

**University of Pennsylvania** – Philadelphia, PA  
B.A. in Political Science Economic | ACT/SAT: 1360  
2028

**GPA: 3.3/4.0**

Anticipated Graduation:

- Accomplishments: Penn Named Scholarship Receiver, John Thayer Scholarship Receiver
- Relevant Courses: Microeconomics, Macroeconomics, Business in the Global Political Environment

## PROFESSIONAL EXPERIENCE

**Hotel Noma Trademark Collection by Wyndham** – *Maitre D'* | New Rochelle, NY

**06/2021 – Present**

- Directed front-of-house operations for high-profile events averaging 180 guests per shift, ensuring exceptional service for weddings, conferences, and private functions.
- Supervised and coordinated a team of 5 hosts and waitstaff to maintain smooth seating rotations and consistent guest engagement.
- Contributed to a 5-star experience by resolving issues quickly and receiving multiple guest commendations for professionalism and hospitality.

**Jersey City The Little Gym** – *Role* | Jersey City, NJ

**04/2-024 – 09/2024**

- Facilitated birthday events and activity-based sessions for groups of up to 25 children, prioritizing safety, engagement, and physical development.
- Delivered energetic instruction tailored to different age groups while maintaining order and enthusiasm in a dynamic recreational environment.
- Communicated effectively with parents and colleagues to ensure events ran smoothly and reinforced the gym's positive reputation in the community.

**Radisson Hotel New Rochelle** – *Sales Manager Executive Assistant Internship* | New Rochelle, NY

**05/2023 – 08/2023**

- Coordinated 10+ client meetings and event briefings weekly, supporting the sales team with scheduling, presentation prep, and lead follow-ups.
- Managed confidential communications and logistics for two senior executives while streamlining internal operations and client communications.
- Assisted with proposals and follow-ups that contributed to measurable increases in group bookings and long-term client retention.

**Radisson Hotel New Rochelle** – *Front Desk Representative* | New Rochelle, NY

**05/2021 – 08/2021**

- Checked in and out an average of 100+ guests per shift using Opera PMS while handling guest inquiries and resolving concerns efficiently.
- Collaborated with housekeeping and management to expedite room readiness and ensure all guest preferences were met.
- Provided upsell recommendations for premium rooms and amenities, directly contributing to enhanced guest satisfaction and revenue growth.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Make A Play Foundation** – *Student Fellow* | Remote

**05/2025 – Present**

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules + ~10 hours of instruction on behavioral, technical, and hybrid interview preparation.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.

**West Philadelphia Tutoring Project** – *Tutor* | Philadelphia, PA

**01/2025 – Present**

- Tutored a middle school student on the autism spectrum weekly, helping build vocabulary, reading comprehension, and confidence through individualized instruction.
- Created tailored lesson plans and interactive strategies that fostered engagement and measurable academic improvement over time.
- Advocated for inclusive learning environments while adapting tutoring methods to meet the specific needs of neurodiverse learners.

**NCAA Division One** – *Student-Athlete* | Philadelphia, PA

**08/2024 – Present**

- Committed 20+ hours per week to rigorous training, travel, and competition while maintaining full-time academic responsibilities at the University of Pennsylvania.
- Represented the university at Ivy League-level meets, consistently contributing to team scoring and school recognition.
- Cultivated discipline, resilience, and leadership through sport, supporting teammates and mentoring underclassmen in balancing athletics and academics.

**Empowering the Next Gen** – *Panel Host* | Remote

**01/2025 – 01/2025**

- Founded and moderated a 4-person college panel featuring students from Harvard, MIT, Johns Hopkins, and Penn to support college readiness for first-gen, low-income students.
- Managed outreach, logistics, and discussion topics, ensuring meaningful dialogue on financial aid, academic preparation, and student life.
- Delivered resources and mentorship to dozens of high school juniors, helping demystify the admissions process and inspire higher education access.

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Languages: Fluent in Moroccan Arabic, B2 French Proficiency, Time Management, Group Collaboration
- Programs: Division 1 Cross Country, Division 1 Track & Field, West Philadelphia Tutoring Project
- Interests: Investing, Running, Community Involvement, Creative Writing

# SARA RIVAS

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## EDUCATION

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### Stanford University

*Bachelor of Aerospace Engineering (Interest in Finance, Business Management)*

GPA: 3.4

Relevant Coursework: Aeronautics and Astronautics, International Law, Physics, Calculus

**Stanford, CA, US**

*June 2028*

## EXPERIENCE

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### Stanford Track and Field Team

*Athlete*

**Stanford, CA, US**

*September 2024-present*

- Embodied values of discipline, perseverance, and excellence during practice and competitions to achieve personal goals and long term improvement.
- Led and motivated teammates to achieve collective goals amidst chaotic competition environments, contributing to becoming one of the top 10 nationally ranked collegiate track and field teams.

### Stanford Aeronautics and Astronautics Project

*Aerospace Engineering Student*

**Stanford, CA, US**

*September 2024-October 2024*

- Collaborated with and led a team to design and construct a functional glider, applying principles of aerodynamics and structural integrity; researched advancements in aeronautical technology to produce a glider with a range among the top 10% in the class.
- Conducted testing and optimization, improving flight performance by analyzing lift, drag, and stability metrics.

### IVHQ Sea Turtle Conservation

*International Volunteer*

**Bali, Indonesia**

*August 2024-September 2024*

- Conducted care for endangered species, directly contributing to a 90% survival rate for baby turtles during their critical early months.
- Designed and led educational initiatives on sustainability to address environmental challenges, resulting in 20% less beach trash and improved local community awareness.

### Dutch Bros Coffee

*Barista*

**Bend, OR, US**

*September 2023-August 2024*

- Fostered strong customer relationships through prioritizing personalized service, leading to improved retention.
- Mentored team members in resolving operational challenges, such as optimizing workflows and leading troubleshooting of technical issues, enhancing overall team efficiency.
- Coordinated team efforts to maintain quality and consistency during high-demand periods, increasing customer satisfaction estimate 30%.

### Bend Parks & Recreation

*Lifeguard*

**Bend, OR, US**

*May 2021-August 2023*

- Monitored the safety of valued customers, utilizing quick problem-solving skills to address emergencies, resulting in 100% patron safety rates
- Led team members in safety drills and creating detailed incident reports during high-stress situations, improving systematic information documentation.

### Youth Track Coach

*Volunteer Mentor*

**Bend, OR, US**

*May 2021-June 2022*

- Designed and led training programs for athletes, enhanced with technological data-driven feedback and analysis.

## COMPUTER AND LANGUAGE SKILLS

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Computer: Microsoft Office, CAD Programming: Onshape and Autodesk

Language: Spanish (Fluent), French (Comprehension)

# SARAH [C.] WANG

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## EDUCATION

**University of Pennsylvania, College of Arts and Sciences** | *Candidate for Bachelor of Arts in Economics* **Philadelphia, PA**  
*The Wharton School: Minor in Urban Real Estate & Development* *May 2028*

**Cumulative GPA: 4.0/4.0**

**Relevant Coursework:** Introductory Business Statistics, Intro to Microeconomics, Intro to Macroeconomics, Consumer Neuroscience, Business Ethics, Wharton Field Challenge, Writing Seminar, Globalization, Intro to Psychology

**Selected Programs:** Eastdil Real Estate Finance Selected Fellow, Vista Equity Partners MAP Private Equity Selected Fellow, BCG Bridge to Consulting Selected Fellow, Penn Athletics Wharton Leadership Academy Selected Fellow

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## PROFESSIONAL EXPERIENCE

**Avondale Insurtech Ventures** – *Venture Capital Intern* | Chicago, IL **May 2025 – Present**

- Evaluated early-stage startup for potential investment by analyzing pro-forma, pitch deck, and data room; authored full investment memo and due diligence summary
- Conducted financial and operational due diligence in support of merger transaction; designed Avondale's standardized due diligence process by conducting market research to create best practices document
- Built comprehensive investor database of 2,000+ investors for Avondale's upcoming fundraise, mapping Series A and strategic capital sources to support exit planning and portfolio scaling

**LWS Group LLC** – *Real Estate Associate* | Lake Forest, IL **Jun 2021 – Aug 2024**

- Identified 2 rental properties for acquisition through conducting financial analysis in Excel of projected cash flow, market research, and investment due diligence, resulting in ROE of 6.5% in 2024
- Reduced rental vacancies by 40% and saved \$15,000 in legal fees during COVID-19 by initiating innovative payment plans to increase tenant retention and prevent evictions
- Secured housing for single mother in 2023 and improved sustained cash flow by 30% by initiating a tenant support strategy and collaborating with survivor aid program

**Wharton MUSE Finance** – *Financial Analyst* | Philadelphia, PA **Sep 2024 – Present**

- Analyzed financial statements to assess company performance and identify key value drivers in case studies and pitch prep
- Collaborated with team to research and develop comprehensive stock pitch for pharmaceutical firm, evaluating financial performance through DCF analysis and assessing key market trends
- Engaged in intensive Excel training sessions focused on financial modeling, with emphasis on EBITDA, IRR, and cap rate

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## LEADERSHIP & EXTRACURRICULARS

**Wharton Undergraduate Real Estate Club** – *Head Photographer* | Philadelphia, PA **Sep 2024 – Present**

- Spearheaded branding of Penn's largest undergraduate real estate club (300+) by developing digital media and capturing high-quality content at 7+ events, engaging 1,000+ across all online platforms
- Directed, produced, and edited high-impact promotional video featured on website and all digital platforms, reaching 9,700+ student body

**Wharton Asia Investments** – *Real Estate Analyst* | Philadelphia, PA **Sep 2024 – Present**

- Conducted in-depth analyses of 6 real estate deals using Excel, ranging from city-level trends to individual property assessments
- Collaborated in weekly training sessions; built financial models in Excel, including free cash flow, buyout analysis, and real estate debt

**The Wharton School** – *Finance Mentor* | Philadelphia, PA **Jan 2025 – Present**

- Developed and facilitated interactive weekly finance lessons for 10+ high-school students per session, incorporating active listening and goal-setting to foster success
- Advised individual investment decisions on stocks, mutual funds, and ETFs while empowering personal and career goals

**Education Consulting at Penn** – *Consulting Analyst* | Philadelphia, PA **Jan 2025 – Present**

- Directed strategy for client Philly Book Bank by analyzing existing marketing content and competitors to create branding framework and develop strategic client-facing summary reports
- Initiated and managed 1st ECP Instagram account through content creation, boosting club visibility by 30 people

**University of Pennsylvania** – *Division 1 Student-Athlete* | Philadelphia, PA **Aug 2024 – Present**

- Dedicated 25+ hours/week to training, in addition to competition, weekly travel, and team meetings
- Selected by **Women's Athletic Association** to coordinate fundraising efforts for 459 female student-athletes on campus, reaching 2,000+ students and raising \$5,000+, while communicating cross-functionally across campus organizations

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## ADDITIONAL SKILLS & INTERESTS

**Skills:** Microsoft Office (Excel, Word, PowerPoint), Financial Analysis, Pro-Forma Financial Modeling, Market Research, Java

**Interests:** Chicago affordable housing research, behavioral economics, sustainable urbanization solutions, classical piano (10 yrs) & orchestral violin (6 yrs), aspiring impact investor, astronomy enthusiast, visited 20+ national parks

**\Experience:** Make A Play Foundation

**Title:** Winter Fellow (Phase 1)

**Location:** Remote

**Length:** January 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules + ~10 hours of instruction on behavioral, technical, and hybrid interview preparation.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

# TAKUNDA MHETE

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## EDUCATION

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**University of Pennsylvania** – Philadelphia, PA

B.S.E. in Systems Engineering | Minor in Engineering Entrepreneurship and Mathematics

Graduation Year: 2028

- Accomplishments: NCAA Division I Student-Athlete (Penn Track & Field – Jumps) Cambridge Learner's Award for the highest-scoring IGCSE Design and Technology project in Zimbabwe.

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## PROFESSIONAL EXPERIENCE

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**Black Wharton Consulting** – *Analyst* | Philadelphia, PA

**August 2024 – Present**

- Conducted in-depth financial analysis to identify and evaluate funding opportunities for The Tiny Farm Wagon, ensuring alignment with strategic growth goals.
- Developed a comprehensive grant research strategy to maximize funding potential, targeting grants in wellness and arts sectors to diversify client revenue.
- Analyzed and optimized for-profit offerings, designing a membership model that increased revenue by 15%, enhancing long-term financial stability.

**St John's Preparatory School** – *Track and Field Coach* | Harare, Zimbabwe

**January 2024 – April 2024**

- Trained and mentored 50 track and field athletes (ages 5 to 13), refining techniques and fostering teamwork, leading to an undefeated season with all meets won.
- Designed tailored conditioning programs, enhancing athlete endurance and speed, resulting in a 20% improvement in team performance metrics.

**Zimbabwe National Track & Field Team** – *Long and Triple Jumper* | Harare, Zimbabwe

**January 2021 – Present**

- Secured a Bronze medal in the Triple Jump at the African Junior Championships, earning international recognition in competitive athletics.
- Achieved Silver in the Triple Jump at the Southern African Regional Games, reinforcing competitive dominance at the regional level.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Wells Fargo Affordable Housing Innovation Case Competition** – *MAP Phase 2 Fellow* | Remote

**February 2025 – Present**

Selected Case Experience:

- **Leveraging an innovation mindset to design ~5 housing affordability solutions for the bank (ongoing)**
  - Working on a high-impact team of scholar-athletes with various core disciplines to support the build, launch, and delivery of our strategy that introduces innovative housing solutions to solve affordability challenges.
  - Established the strategic direction of our approach by leading and participating in weekly all-hands meetings, helping to guide the execution of our matrixed priorities and evaluate the tactical possibilities available to us.
  - Designed and delivered the executive summary to 5+ stakeholders at Wells Fargo through a 1-minute pitch that defined our: (1) offering, (2) audience, (3) problem, (4) key differentiator, and (5) defined market/value.

**Society of African Internationals at Penn** – *First Year Ambassador* | Philadelphia, PA

**August 2024 – Present**

- Co-founded *The Missing Piece*, an initiative providing tailored one-on-one talks and counseling to uplift the mental well-being of students adjusting to life far from home.
- Connected over 50 incoming freshmen with campus resources and peer mentors before their arrival, ensuring a smoother transition and reducing initial adjustment challenges.
- Designed and hosted mental health-focused events that fostered a stronger support network, increasing student engagement by 30% and improving overall resilience.

**Make-A-Play Foundation (MAP)** – *MAP Phase 1 Fellow* | Remote

**January 2025 – February 2025**

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning.

**LEO and Interact** – *President* | Marondera, Zimbabwe

**November 2021 – November 2023**

- Raised over \$7,000 through various fundraising events, benefiting local orphanages, elderly homes, and schools for students with disabilities. Funds were allocated toward essential needs like food, school fees, and utility bills.
- Led and organized regular outreach activities, including bi-weekly visits to an orphanage and elderly home, as well as weekly sessions with children with disabilities at Kukura NeShungu School, engaging them in games, conversations, and creative activities.

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## ADDITIONAL SKILLS

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- Skills and Language(s): Proficient in soldering.
- Programs: Basic proficiency in Java and Visual Basic.
- Interests: Safari Trips, Vocal Performance, Hiking, Baking, Cooking, Creative Writing.

# TESS T. HERRICK

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## EDUCATION

**Stanford University** – Stanford, California

**GPA: 3.76/4.0**

B.A. in *Management Science and Engineering*

Anticipated Graduation: 2028

- Relevant Coursework: Math 51: Linear Algebra, Multivariable Calculus and Modern Applications, Econ 1: Principles of Economics, Econ 43: Introduction to Financial Decision-Making

**Crystal Springs Uplands School** – Hillsborough, California

**GPA: 3.96/4.0**

B.A. in *Management Science and Engineering* | ACT: 34

Graduated: 2024

- Activities: Cooking for Causes Club president, Women in Sports Club, Crystal Investment Club

## PROFESSIONAL EXPERIENCE

**LOVE Fund**– *AI Research Intern* | remote

**06/2025 – Present**

- Leveraged AI models to analyze and identify high-potential consumer goods equities by evaluating fundamental and sentiment data across a range of stocks; regularly synthesized insights from investment bank calls and independently pitched top picks to my portfolio manager, contributing to data-driven idea generation and portfolio discussions.

**Norcal Crew**– *Summer coach* | Redwood City, California

**06/2024 – Present**

- Instructed middle and high school athletes (grades 6–11) in rowing technique by leading drills and tailored feedback sessions in a team setting; helped build technical proficiency and confidence, contributing to a positive and cohesive team dynamic.
- Led and structured on-water rowing practices with a focus on safety and progression by designing skill-building workouts and monitoring boat traffic and athlete fatigue; enhanced overall training efficiency while reducing injury risk.
- Mentored novice coxswains through one-on-one coaching and guided race simulations to instill leadership, communication, and tactical skills; prepared them to make confident, high-stakes decisions in competitive environments.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Stanford University, NCAA Division I Coxswain for Women's Rowing Team**– *Varsity Athlete* | Stanford, California

**09/2024 – Present**

- Modeled leadership and accountability by committing 20–30 hours weekly to practice, travel, and competition as a core team member; set a standard for discipline and consistency that strengthened team culture and fostered a shared sense of commitment.
- Motivated and coordinated teammates in high-pressure race settings, maintaining focus and unity to drive peak performance and build trust under competitive stress.
- Made quick, strategic decisions mid-race to guide the team, demonstrating composure, leadership, and tactical thinking to maximize efficiency and competitive advantage.

**Make A Play Foundation** – *Summer Fellow*

**06/25 – Present**

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules + ~10 hours of instruction on behavioral, technical, and hybrid interview preparation.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.

**Stanford Athletes in Finance**– *Member* | Stanford, California

**01/2025 – Present**

- Participate in weekly meetings where members discuss finance related topics.

## NON-TECHNICAL SKILLS & INTERESTS

- Skills: Leadership under pressure, Strategic decision-making, Time management and commitment
- Interests: Skiing, Hiking, Cooking, and Running

# TINA SHE

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## EDUCATION

**Amherst College** – Amherst, MA

**GPA: 3.8/4.0**

B.A. in Mathematics & Economics

Anticipated Graduation: 2028

- Relevant Courses: Introduction to Computer Science I, Introduction to the Calculus, An Introduction to Economics, Intermediate Calculus, Intro to Stats Modelling
- Supplemental Industry Education: Completed the Introduction to the Finance Industry 9-week workshop series
- FMC® Program Level 1 Certification from Adventis

## VOLUNTEER EXPERIENCE

**TT Math** – *Math Grader* | Markham, ON, Canada

**07/2022 – 08/2023**

- Evaluated and graded math homework for younger students, ensuring accuracy and consistency
- Provided constructive feedback and support to help students strengthen their understanding of key mathematical concepts

**Tennis Clubs of Canada** – *Assistant Tennis Coach* | Toronto, ON, Canada

**07/2022 – 10/2022**

- Assisted in running the junior high performance tennis summer camp, developing collaboration and mentorship skills to guide young athletes
- Collaborated with head coaches to design engaging drills and activities, enhancing both individual and team development

**Whitchurch-Stouffville Public Library** – *Activism and Advocacy Club Member* | Stouffville, ON, Canada

**04/2022 – 07/2022**

- Participated in discussions and research on critical social issues relevant to teenagers
- Contributed to the design of a resource guide with collages and art, fostering creativity and teamwork

## ATHLETIC EXPERIENCE

**Amherst College** – *Amherst College Women's Tennis* | Amherst, MA

**09/2024 – Present**

- Committed 20+ hours weekly to practices, training, and competitions during the season
- Balanced practice schedule and weekend competition schedule with academic responsibilities

**Ontario Tennis Association** – *Junior Tennis Player* | Toronto, ON

**01/2021 – 08/2024**

- 2024 U18 Indoor & Outdoor Provincials Singles Champion
- 2022 and 2023 U18 Outdoor Provincials Doubles Runner-up
- Made several appearances in the U18 National Championships

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Proficient in Office 365, Word, PowerPoint, Excel, OneNote, Google Suite, Zoom; Basic knowledge in Java, Adobe Lightroom, Photoshop
- Interests: Photography, scrapbook journaling, poster design

# Victoria Pevzner

917-723-2647 | vpevzner@nd.edu | www.linkedin.com/in/victoria-pevzner/

## EDUCATION

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**University of Notre Dame, Mendoza College of Business** | Notre Dame, IN May 2028  
*Candidate for Bachelor of Business Administration* GPA: 3.67  
Major: Finance

## EXPERIENCE

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**Makrod Investment Associates** | Verona, NJ Summer 2023, 2024  
*Summer Intern*

- Researched companies in the energy, healthcare, and pharmaceutical industries to support investment recommendations, staying current with market and sector trends
- Assisted with creating client presentations, incorporating portfolio summaries, asset allocations, and top holdings into professional PowerPoint decks to support client meetings
- Engaged with Schwab brokerage site for compliance testing and company research
- Attended virtual industry webinars and presentations; prepared summary reports for client distribution

**JP Milan LLC** | South Orange, NJ 2022 – Present  
*Accounting Intern*

- Assist with accounting activities such as recording of revenues and expenses, preparation of income statements, and ad-hoc analysis to assist decision-making
- Perform monthly bank reconciliations

## LEADERSHIP ACTIVITIES AND MEMBERSHIPS

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**Student International Business Council** | Notre Dame, IN September 2024 – Present  
*McKinsey and Co. Project Travel Team Analyst*

- Selected for SIBC Travel Team as a freshman from a highly competitive applicant pool
- Collaborated with a diverse team of students across various majors and academic years to address operational and funding challenges for Montaña de Luz
- Conducted research on market trends and solutions, including outreach and fundraising initiatives
- Presented findings and recommendations to McKinsey and Montaña de Luz leadership, enhancing presentation skills and building professional connections

**Minuteman Newspaper** | Newark Academy | Livingston, NJ September 2020 – June 2024  
*Held Positions from Writer, to Arts and Entertainment Section Editor, to Editor-in-Chief*

- Co-led a team of 40 student writers, editors, layout designers, and social media interns to produce captivating and relevant content on a strict schedule
- Organized regular meetings and workshops to clarify expectations and streamline the publishing process
- Increased online visibility via Instagram; strengthened partnerships with school administration and faculty

## NCAA ATHLETICS AND SPORTING ACHIEVEMENTS

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**Notre Dame Division I Fencing Team** | Notre Dame, IN September 2024 – Present  
*Freshman Foil Fencer; Starter*

- Dedicate 30+ hours weekly to training, competing, and traveling while maintaining a rigorous academic course schedule, demonstrating excellent time management skills
- Acquire mental toughness and develop the ability to remain focused and successfully perform under pressure; incorporate feedback from coaches and peers to improve performance overall
- Participant and contributor on the 2025 National Championship-winning team

**U20 USA National Team** | Colorado Springs, CO September 2024 – Present  
*Foil Fencer*

- Travel nationally and internationally as part of Team USA; member of Team USA at the 2025 Junior Fencing World Championships in Wuxi, China
- Awards: 2025 World Champion (Team) in Wuxi, China; 2024 Pan American Junior Champion in Rio de Janeiro, Brazil; Silver at 2025 U20 World Cup in Tbilisi, Georgia; Bronze at 2024 U20 World Cup in Istanbul, Turkey

## SKILLS AND INTERESTS

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**Skills:** Microsoft Office Suite, Canva, Adobe Lightroom

**Interests:** Traveling, Skiing, Cooking, Listening to Fleetwood Mac

# Zahir X. McLean-Felix

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## EDUCATION

**Cornell University SC Johnson College of Business** – Ithaca, NY

**GPA: 3.3/4.0**

B.S. in Hotel Administration | Concentration in Finance and Data Analysis | Graduation Year: 2028

- Relevant Courses: Business Computing, Business Writing, Financial Accounting

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## PROFESSIONAL EXPERIENCE

**The Statler Hotel** – *Bellperson* | Ithaca, NY

**05/2025 – Present**

- Delivered high-touch valet and transportation services at a 4-Diamond hotel, efficiently handling 200+ guest vehicle requests weekly while coordinating airport pickups to ensure seamless luxury arrival experiences
- Coordinated across front desk, reservations, and management teams to resolve guest issues in real time, enhancing service efficiency and contributing to a 15% improvement in satisfaction scores over peak periods
- Upheld a calm, solution-oriented presence while managing guest interactions in a high-traffic luxury hotel setting, ensuring consistent service quality under time-sensitive conditions

**Moelis & Company** – *Shadow* | Manhattan, NY

**06/2023**

- Analyzed financial modeling techniques and valuation methodologies while shadowing senior dealmakers on two active restructuring transactions, gaining exposure to distressed capital structures, covenant analysis, and strategic advisory frameworks
- Attended restructuring meetings and teleconferences alongside senior bankers, observing covenant negotiations, balance sheet optimization strategies, and cross-functional coordination during early-stage distressed advisory processes

**Greens Farms Academy** – *Investment Research and Analysis* | Westport, CT

**09/2022 – 05/2023**

- Spearheaded a yearlong independent study focused on probability theory and financial modeling, developing 3+ portfolio simulations and presenting findings to 100+ students, faculty, and external attendees
- Successfully developed various portfolio models using Investopedia, ultimately achieving an estimated 20% return on investments, and presented my research to students, faculty, staff, and the public

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## LEADERSHIP & COMMUNITY DEVELOPMENT

**Make A Play Foundation** – *Summer Fellow* | Remote

**05/2025 – Present**

- Chosen from a competitive pool of student-athletes to complete a selective two-month finance fellowship, receiving training in valuation, networking, and interview prep tailored for careers in financial services
- Collaborated with finance professionals and former fellows to deepen understanding of behavioral interview frameworks and technical concepts, enhancing preparedness for competitive financial services recruiting pipelines

**Athlete to Athlete** – *Mentor* | Remote

**02/2025 – Present**

- Led youth mentorship initiatives after being competitively selected as an ideal student-mentor, designing personalized programs that fostered mental resilience, physical wellness, and lasting confidence across diverse age groups
- Coordinated individualized development meetings with designated athletes and their families, facilitating weekly 30-minute sessions to identify growth areas and track progress toward personal performance and mindset goals

**Cornell Women's Wrestling** – *Head Coach* | Ithaca, NY

**12/2024 – Present**

- Strategically designed and managed seasonal training schedules and competition logistics for 12+ athletes, optimizing performance while aligning with individual academic timelines and university facility constraints
- Developed and delivered customized nutrition, physical training, and mindset programs for female athletes across the competitive season, enhancing individual performance, resilience, and team cohesion through tailored planning

**Cornell Wrestling** – *Team Member* | Ithaca, NY

**08/2024 – Present**

- Compete at the Division I level within a nationally ranked wrestling program, balancing 15+ hours of weekly training and travel while maintaining academic excellence in a rigorous curriculum
- Represented fellow Division I student-athletes in cross-campus initiatives, fostering long-term engagement and dialogue across a diverse student and alumni network to strengthen community, equity, and shared leadership

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## ADDITIONAL SKILLS

- Skills and Language(s): Excel (Certified), Powerpoint, Google Suite, Photoshop, CHIA Certified, Conversational Spanish
- Interests: Cooking International Dishes, Electric Scooter Riding, Card Games, Freelance Writing