# ALEXANDER (ALEKOS) Y. BINDER

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## **EDUCATION**

Columbia University - New York, NY

**GPA: 4.05** 

B.A. in Financial Economics, Comparative Literature | Minor in East Asian Studies Anticipated Graduation: May 2028

• Accomplishments: Dean's List, 4.0 Club Student-Athlete

Loyola High School of Los Angeles - Los Angeles, CA

GPA: 4.65

Graduated Summa Cum Laude | Jesuit Schools Network Award | ACT 35/36 August 2020 - June 2024

• Accomplishments: CA State Record Holder (200 medley), Scholar Athlete of the Year (2024)

#### PROFESSIONAL EXPERIENCE

Yelo (Forbes 30 under 30 Startup) – Head of Growth | New York, NY

07/2021 - Present

- Spearheading growth for 13 campus-specific markets, scaling brand presence and executing campaigns to accelerate early user acquisition.
- Driving venue and brand partnerships, sourcing and negotiating partnerships to generate revenue streams and expand community presence.

Project Destined x Link Logistics (Blackstone Portfolio company) – Real Estate Private Equity Intern | Remote

06/2025 - 08/2025

- Underwrote three multifamily acquisitions from end-to-end in a 5-week program, presenting investment theses in a committee-style pitch.
- Analyze industrial real estate markets through a 6-week Link Logistics Bridge Program, focusing on asset valuation, portfolio strategy, and underwriting fundamentals tied to Blackstone's \$150B+ real estate platform.

MAP x Vista Equity Partners – Investment Banking Fellow | New York, NY

05/2025 - 08/2025

- Selected as 1/40 athletes (from 1,200+ Fellows) to compete in MAP's Pro Bowl Games, an elite, gamified investment banking tournament.
- Completed 6 Scouting Reports on technical topics (Accounting, Valuation, DCF, LBO, M&A, Equity Value) with 6 MAP partner firms.

Caprae Capital Partners – Private Equity Analyst | Remote

05/2025 - 08/2025

- Contributed 15+ hours weekly to deal origination, market analysis and industry research in a 3-month private equity analyst program.
- Produced weekly investment theses on target sectors, sourcing 100+ acquisition leads using PE screening tools and investment filters.

**UNI Future Together Foundation** – *Founder* | Los Angeles, CA

01/2021 - Present

- Founded a 501(c)(3) nonprofit building student-led, open-source solutions to address systematic educational inequality through logistics.
- Launched and scaled several initiatives like AccessEdTech (600+ devices donated) and FoodSource CA (student-run food redistribution).
- Raised \$45,000+, scaled to 16 high schools with 300+ members, served 10,000+ families, and built a 13k+ digital following with verified Google SEO nonprofit presence, partnering with LAUSD, public officials, and the 2023 AIDS Walk.

Columbia University Program for Economic Research (PER) - Administrative Assistant | New York, NY

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- Plan and coordinate program events—alumni receptions, guest lectures, faculty luncheons, mini-courses with top international scholars.
   Oversee marketing—flyers, newsletters, and website updates—to drive visibility and engagement across Columbia's Econ community.
- The state of the s

Ivy Athlete Recruiting – Swim & Dive Overseer, Mentor | New York, NY

12/2024 - Presen

- Personally mentor high school swimmers through the Ivy League recruiting process, providing 6-week tailored guidance and support.
- Selected as 1 of 10 national sport leads from 400 mentors to oversee swim and dive mentorship and manage a team of 30 mentors.

Ignis Journal - Contributor | Los Angeles, CA

08/2023 - Present

Produced research titled "The World of Yōkai: Exploring Japan's Cultural Folk Spirituality," which was published in Ignis, Volume V.

#### LEADERSHIP & COMMUNITY DEVELOPMENT

Columbia University Varsity Men's Swimming and Diving – NCAA Division I Athlete | New York, NY

08/2024 – Present

- Train and compete 20+ hours weekly at the NCAA Division I level, balancing rigorous athletic demands with a full course load.
- Lead 3-day recruit visits for prospective high school swimmers, showcasing Columbia's offerings over eight separate weekends of the year.

Columbia University Japanese Student Association – Director of External Affairs and Communications | New York, NY 08/2024 – Present

- Manage all outreach and communications, executing events to foster the Japanese community on campus for a club with 100+ members.
- Led marketing for 2025 Matsuri Festival, securing \$13,000 in sponsorships, 12 external vendors and emceeing for 2,000+ attendees.

**American Enterprise Institute** – *Summer Honors Scholar* | Washington, DC

05/2025 - 06/2025

- Studied economic policy and democratic capitalism under Dr. Michael Strain, participating in intensive seminars and policy discussions.
- Engaged directly with policymakers at the Joint Economic Committee, examining how macroeconomic research informs legislative action.

**Ignatian Scholars Tutoring Program** – *Head Academic Tutor* | Los Angeles, CA

08/2022 - 06/2024

- Selected to spearhead tutoring program (out of 1,300 students), overseeing 70 peer tutors and tutoring for 12+ hours weekly.
- Expanded the program by establishing tutoring initiatives at primary schools in low-income neighborhoods.

## **SKILLS & INTERESTS**

- Skills and Languages: Japanese (Business Proficient), basic Java, Wall Street Prep (Accounting, Technical Finance Interview Guide)
- Interests: Japanese and Greek culture, NFL, Fashion, Surfing, Triathlon, Rock music, Astronomy

# ALICIA S. GUO

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#### **EDUCATION**

Harvard University May 2028

B.S. in Economics | Minor in Computer Science

• **GPA: 3.9/4.0** | ACT: 35

#### WORK EXPERIENCE

## Primavera Capital Group - Private Equity Summer Analyst | Palo Alto, CA

May 2025 – July 2025

Global private equity firm with investments in Asia and North America; \$20 billion AUM across PE, VC, and public equity strategies

- Conducted market and industry research across consumer services, renewable energy, and education sectors to assess control and buyout opportunities, analyzing competitive landscapes and identifying value-creation strategies to support investment theses
- Performed due diligence on 4 potential investments, executed financial modeling and valuation analysis in Excel, and delivered notes and research to executives on 3 private equity deals

#### FirmaFit LLC - Co-Founder | Cambridge, MA

August 2024 – Present

- Developed and launched FirmaFit, a private, data driven, collaborative wearable built for injury prevention and team performance optimization, with ultimate goal of expanding into industries such as construction, military, and medical fields
- Secured \$11K of funding from the Medici Grant (1517) through research, interviews, networking, and more
- Validated market demand; 100% of 80+ interviewed athletes and coaches expressing willingness to use or recommend product

## The Player's Club Golf Course - Business & Sales Intern | Beijing, China

June 2024 – August 2024

- Spearheaded redesign and implementation of streamlined marketing strategies to enhance outreach, leveraging data analytics and member engagement tools to optimize communication with 1,000+ members
- Negotiated and secured \$500K+ in sponsorships and marketing deals by conducting market research, preparing persuasive pitch decks, and engaging in bilingual (English & Mandarin) negotiations, expanding club's financial partnerships and brand visibility

# Special Olympics Massachusetts - Officer | Boston, MA

January 2019 – Present

• Lead strategic initiatives with Special Olympics leadership, organizing training sessions, coordinating volunteers, and securing community partnerships to promote inclusivity and expand access for athletes with intellectual disabilities

# LEADERSHIP & EXTRACURRICULARS

# Harvard Undergraduate Venture Capital Group - Associate | Cambridge, MA

February 2025 – Present

- Lead and mentor sourcing analysts, reviewing 30+ investment memos and improving team output quality and efficiency by 10%
- Approve/deny sourcing reports, directly influencing investment theses, serving as a voting Investment Committee member
- Conduct in-depth market research and financial analysis on early-stage startups, connecting 500+ founders with 25+ top-tier VC firms (including Warburg Pincus, DCVC, F-Prime Capital) to expand overall qualified deal flow by 15%

#### Harvard Undergraduate Women In Business - Finance Committee | Cambridge, MA

August 2025 – Present

Manage financial operations, overseeing budgets, sponsor payments, and grants to secure sustainable funding for organization

## Make-A-Play Foundation (MAP) - Pro Bowl Games & Winter Formula 1 Fellow | Remote

January 2025 – Present

- Selected as 1 of 40 athletes (from 1,200+, top 3%) to compete in Pro Bowl, an elite, gamified investment banking tournament
- Collaborated with peers to advise a PE firm on a healthcare acquisition with Bank of America; completed 6 technical Scouting Reports (Accounting, Valuation, DCF, LBO, M&A, Equity Value) and 6 partner firm analyses

#### Harvard Women's Varsity Volleyball Team - Player, Outside Hitter | Cambridge, MA

August 2024 – Present

Balance 30+ hours/week commitment while being a high-achieving student-athlete, developing time management and resillience

## Harvard Financial Analyst Club - Investment Analyst | Cambridge, MA

January 2025 – Present

• Conducted equity research on undervalued public companies using fundamental and technical analysis, and collaborated with analysts for stock pitches while engaging in HFAC's financial education programs

#### Groton School - Class President/Form Officer | Groton, MA

September 2019 – June 2022

- Elected by peers three years in a row to represent grade at regular meetings with Groton Administration and Board of Trustees
- Advocated, collaborated with Deans and medical staff for weekly, hybrid community-building events under COVID protocols

#### ADDITIONAL INFORMATION

- Languages: Mandarin Chinese (native), Latin (AP Level)
- Interests: Acoustic guitar, Oil painting, Golf, Tennis, Formula 1 Racing, Snowboarding, Enthusiastic foodie on Beli
- Work Eligibility: Eligible to work in the U.S. with no restrictions

# Alima Kassim

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## **EDUCATION**

Vanderbilt University - Nashville, TN

B.S. in Political Science | Minor in Business | Anticipated Graduation Year: 2028

#### **Relevant Involvement:**

- Accomplishments: Chancellor's Scholar at Vanderbilt University; SEC Division I Student-Athlete
- Relevant Courses: Human Organizational Development 1250
- <u>Language(s)</u>: Business proficient in Spanish

## PROFESSIONAL EXPERIENCE

**Brentwood Country Club** 

Brentwood, Tennessee

Hostess

May 2021- Present

GPA: 3.94/4.0

- Applied hospitality skills to 500+ members, delivering fine dining while developing adaptability and strong communication
- Provided thoughtful feedback and customer service to meet the needs of individuals working for and attending the club

#### **Bank Director**

Brentwood, Tennessee

Intern

July 2022– August 2022

- Participated in training with Excel to strengthen skills in utilizing software for diverse data analysis and organization
- Researched banking trends across major institutions to develop in-depth forecasts, shaping finance industry strategy
- Supported loan/transaction processing and account management by preparing reports and reviewing client documentation

## **EXTRACURRICULARS & LEADERSHIP**

Make a Play Foundation

Remote

Extern

January 2025 – Present

- Led financial closure phase, managed 10-task sprint backlog 20% ahead of schedule, improved team productivity
- Delivered weekly retrospectives and collaborated on senior leadership materials, including slide decks and fact sheets
- Developed interview questions, company research, and professional skills while strengthening workforce productivity
- Selected as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) to compete in MAP's Pro Bowl Games, an elite, gamified investment banking tournament.

## Citi's 2025 D1 Athlete Development Program

Remote

Extern

May 2025- August 2025

- Paired with a Citi mentor to build career readiness through resume reviews, mock interviews, and LinkedIn optimization
- Selected to participate in selective program specializing in banking skills (professionalism, behavioral, and technical skills)

#### Varsity Track and Field

Nashville, Tennessee

NCAA Division 1 Student Athlete

August 2024- Present

- Committed 20+ hours/week to training, meetings, travel, and community service to enhance physical performance
- Developed management, adaptability, and commitment skills through team-based activities, track meets, and practice

#### **Black Student Athlete Group**

Nashville, Tennessee

General Board Member

August 2024- Present

- Fostered a supportive network focused on empowering peers and promoting inclusivity within athletics and beyond
- Educated Black students on diversity, self-advocacy, and ways to contribute these skills in business settings and Nashville

#### Restorative Justice Committee

Nashville, Tennessee

Creator

August 2020- May 2024

- Led RJC through promotions of inclusivity and addressing identity-targeted violence, elevating student conduct standards
- Conducted 100+ hours of research on restorative practices, presented 20+ times, produced Restorative Justice Proposal

#### **Habitat For Humanity**

Nashville, Tennessee

Leader

August 2020- May 2024

- Delegated numerous tasks to volunteers while raising \$10,000+ for the Habitat Build, benefiting 7.1M families annually
- Organized meetings for 30+ members, sharing updates on events and initiatives while fostering collaboration and positivity

## **SKILLS & INTERESTS**

Skills: Public Speaking, Research, Leadership

Interests: Restorative Justice, School to Prison Pipeline, Hot Yoga, Toni Morrison, Nigerian Food, Streetwear Fashion

# **ALLY LIN**

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#### **EDUCATION**

#### WASHINGTON UNIVERSITY, OLIN BUSINESS SCHOOL | St. Louis, MO

May 2028

Bachelor of Science in Business Administration

Major in Finance and Accounting

• Student Athlete: Women's Tennis

#### PROFESSIONAL EXPERIENCE

#### PROJECT DESTINED

September 2025 - Present

Private Equity Intern

 Participated in a 5-week real estate private equity training program, underwriting three multifamily deals in both team and individual settings, culminating in a private equity investment competition.

**IRONGROVE** | Houston, TX

June 2025 - August 2025

Accounting Intern

- Supported internal accounting operations, using QuickBooks to process transactions, reconcile accounts, manage invoicing, and track
  expenditures. Provided IT cybersecurity and financial solutions for clients.
- Maintained a relationship with Uplinq, integrating real-time financial data and analytics to improve reporting accuracy and streamline
  operations.

#### TEXCEL REAL ESTATE | Houston, TX

June 2025 - August 2025

Real Estate Finance Intern

- Supported the team with reviewing, organizing, and processing real estate transaction documents and lease agreements. Assisted in preparing financial summaries, reports, and data entry to support property analysis and decision-making.
- Conducted property tours and site visits, providing clients with insights on optimal prices and evaluating property selection.

#### MAKE A PLAY FOUNDATION

June 2025 - August 2025

Sales and Trading Fellow

- Advanced to the case competition round with Morgan Stanley's Institutional Equities & Fixed Income Divisions.
- Collaborated with a team to create a traditional retirement portfolio for a client valued at \$2.5M to deliver a final investment recommendation. Led the monitoring phase by submitting 10 deliverables, producing a profit and loss scenario analysis, developing a risk and mitigation assessment matrix.
- Completed 6 Scouting Reports spotlighting technical topics (Accounting, Valuation, DCF, LBO, M&A, Equity Value) and 6 MAP partner
  firms, earning 250+ points toward team standings. Showcased leadership, communication, and technical ability in front of 6 investment
  banking partner firms, securing exposure to professionals across front-office roles.

## LEADERSHIP & COMMUNITY DEVELOPMENT

OLIN PEER AMBASSADOR August 2025 - Present

Active Member

- Selected to serve as a student leader supporting the transition of incoming Olin Business School freshmen. Fostered peer mentorship, encouraged professional growth, and promoted campus engagement.
- Acted as a liaison between the Undergraduate Programs office and prospective students, providing guidance and insight.

#### STUDENT ATHLETE ADVISORY COMMITTEE

December 2024 - Present

Community Development

- A student-athlete run organization of 70 general body members & 16 exec members aimed to elevate 550+ student athletes' journey
- Coordinate events with hospitals and organizations to engage students with the community

# SECOND SERVE December 2024 - Present

Volunteer Chair

 Hosted tennis clinics and community events for underserved youth, impacting over 50 participants. Assisted in organizing events, setting up fundraisers, and managing logistical needs for equipment.

#### FINDING FINANCE ASSOCIATION

August 2024 - Present

Active Member

• Engaged in bi-monthly seminars with finance professionals to explore career paths across investment banking, asset management, fintech, and corporate finance.

# GREEN EARTH TENNIS

July 2019 – May 2024

Chairman, General Manger

Managed 13+ charity tennis tournaments, organizing 700+ matches and generating \$7,000+ in revenue. Supported program sustainability
and outreach efforts through targeted campaigns and school partnerships. Created tournament draws using Excel and organized participant
lists efficiently.

#### **SKILLS & AWARDS**

- Technical Skills: QuickBooks, Tableau, JASP Data Visualization, Data Analysis, Descriptive statistics, Structured Query Language SQL, Data visualizations, Risk Assessment, Public Speaking Microsoft Word, Excel, PowerPoint, Outlook, Teams
- Awards: Washington University in St. Louis Scholars in Olin Business School Recipient, 2025 NCAA DIII Women's Team Tennis National Champion, Olin Business School's annual Foundations of Business Product Pitch Case Competition: Finalist Team out of 49 teams.

# **Anahat Bawa**

Medford, MA | (609) 906-3048 | anahat.bawa@tufts.edu | LinkedIn

## **EDUCATION**

Tufts University Medford, MA

Bachelor of Science in Quantitative Economics

Expected May 2028

• **GPA:** 3.83/4.00 | **Honors:** Dean's List

Relevant Coursework: Statistics for Quant. Econ, Microeconomic Theory, Linear Algebra, Principles of Economics,
 Programming Fundamentals, Health Economics, Global Health

# **Montgomery High School**

Skillman, NJ

• **GPA:** 4.0/4.0 | **Honors:** AP Scholar with Distinction, Principal Honors Roll

June 2024

#### PROFESSIONAL EXPERIENCE

## **Coord Health (HBS Startup)**

Cambridge, MA

Intern

September 2025 - Present

- Conducted market research for a women's healthcare startup and did outreach to over 500 prospective users, helping refine the company's go-to-market strategy and consumer targeting
- Designed and executed multi-channel marketing campaigns (email, social, direct engagement) that boosted early user engagement

Soravine Advisors Skillman, NJ

Intern

June 2025 - August 2025

- Supported live M&A and restructuring transactions, including a distressed debt deal in bankruptcy.
- Conducted industry research and buyer's list development; engaged in diligence outreach with potential acquirers.
- Built coverage databases in the restaurant and healthcare sectors to support business development.
- Collaborated with senior bankers (ex-bulge bracket) on pitches in a fast-paced, long-hours environment.

## MAP x Morgan Stanley - "Skills Challenge" Sales & Trading Fellow

Medford, MA

Fellow

December 2024 - June 2025

• Collaborating with a team of 6 to deliver an investment recommendation to Morgan Stanley's Fixed Income Team (i.e., Dan Lentz, Stephen Dance) using a 60/40 split between equity & fixed income for a client's \$1M retirement portfolio, analyzing market fundamentals in process.

#### Sahara Mediterranean Restaurant

Princeton, NJ

Server

Spring 2023 - Fall 2023

• Responsible for taking orders, managing take-out calls, and cleaning tables at a small family-owned restaurant, to ensure efficiency in order completion and customer satisfaction.

## **EXTRACURRICULAR ACTIVITIES**

## **Tufts Investment Banking Club**

Medford, MA

Analyst

January 2025 - Present

- Selected into a competitive mentorship, and training program teaching investment banking fundamentals.
- Receiving rigorous training in accounting, valuation, M&A, and financial modeling concepts.

Division 3 Fencing Medford, MA

Athlete

September 2024 - Present

- Recruited saber fencer for Tufts University.
- Recognized by the US Fencing Coaches Association as an All-American for the 2025 season.
- Competed at North American Cups in Y14, Cadet, Junior, and D1A divisions.

#### **Tufts Community Union Senate**

Medford, MA

Senator September 2024 - Present

• Elected for the 2025-2026 Term. Working on projects with student organizations and university departments across campus to address students' needs and enhance their experiences on campus.

# **SKILLS & INTERESTS**

**Skills:** Python, Financial Statements, Discounted Cash Flow Model, Microsoft Powerpoint, Excel, Wix **Interests**: Cooking, Blogging, Poetry, Film, Stand-up Comedy, Wordle, Thrifting, Fashion, Traveling

# ARIAN NAIM

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#### **EDUCATION**

#### University of California, Berkeley - Berkeley, CA

GPA: 3.2/4.0

B.A. in Economics & Intended Business Administration

Grad. May 2027

• Relevant Courses: Math 16B: Calculus II, UGBA 10x: Principles of Business, Stat 20: Intro to Probability and Statistics, Econ 1: Introduction to Economics, Social 121: Innovation and Entrepreneurship – Cultural Context

#### **PROFESSIONAL EXPERIENCE**

#### MAP Pro Bowl Games - Team Captain | Remote

June 2025 - Present

- Selected as 1/12 captains (out of 40 Pro Bowlers & 1,200+ MAP Fellow, top 1%) for leadership, technical skills, and performance in assessments
- Led a 10-person team through a gamified investment-banking tournament showcasing top-performing athletes from MAP's IB fellowship
- Completed 6 Scouting Reports on technical topics (Accounting, Valuation, DCF, LBO, M&A, Equity Value) profiling 6 MAP partner firms
- Executed 3-statement links, comps/precedents, DCF, and LBO/M&A analysis; presented to judges from Guggenheim, Morgan Stanley, & Evercore

#### MAP x Vista Equity Partners - "Victory Formation" Alternative Investments Fellow (Phase 1 & 2) | Remote

June 2025 - Aug 2025

- Ranked in top 5% of a highly competitive fellowship for college athletes, selected to advance to Phase 2 and collaborate with a small deal team of 4 to recommend a new software company to Vista Equity Partners & deliver final presentation in six weeks
- Leading the "execution phase" workstream, responsible for completing ~5 individual deliverables in under 2 weeks (i.e., building team balance sheet, creating financial assumptions, completing Accounting Crash Course), sense checking each task
- Analyzing historical performances, operational strategy, market conditions, industry projections, and other key metrics to create an assumptions tab
  in Excel with 5-8 financial forecasts on how our company will perform for Vista over next 5 years
- Preparing ~5 final outputs including: Confidential Information Memorandum (CIM) + Due Diligence Questionnaire (DDQ)

#### Bazaar Ventures - Private Equity Analyst | Remote

May 2025 - Present

- Researched high-growth industries to identify mid-sized B2B companies with strong financials, focusing on SMBs generating \$1–5M in EBITDA
- Conducted buy-side M&A sourcing and proprietary outreach to business owners and brokers, expanding the firm's deal pipeline
- Led due diligence on prospective acquisitions, including financial statement analysis, valuation modeling, and DCFs for car wash industry targets
- Produced in-depth investment memos across sectors, summarizing business models, market trends, financials, competitor landscapes, and key risks
- Supported the execution of two transactions brought under LOI through coordinated due diligence and cross-team collaboration

#### Vermont Med Property - Assistant Property Manager | Los Angeles, CA

Dec 2023 – Aug 2024

- Managed tenant relations and lease renewals for an 11-unit apartment complex, addressing concerns to support operations and high retention
- Researched local rental comps and screened applicants by reviewing credit, paychecks, and income to secure qualified tenants at market rates

# LEADERSHIP & COMMUNITY DEVELOPMENT

# **Tamid Group** – *Incoming Director of Fund* | Berkeley, CA

Jan 2024 - Present

- Completed 10-week education program in finance and consulting; trained in stock pitching, financial modeling, and investment thesis development
- Elected as Incoming Director of Fund for Fall 2025; will lead a team of 5-6 analysts preparing investment pitches for national competitions
- Will co-lead workshops on valuation, market research, and pitch strategy while managing deadlines and reviewing pitch submissions

## UC Berkeley Track and Field Team - Division 1 Athlete | Berkeley, CA

Jan 2024 – Present

- Lead by example as a Division 1 400m sprinter, contributing to a competitive team culture through discipline, consistency, and high performance
- Balance 20+ hours/week of training and travelling while maintaining a full academic course load and involvement in campus organizations
- Set a UC Berkeley school record (3:12.69) as a member of the 4x400m relay team at a major invitational

## **Student Athlete Business Network** – *Member* | Berkeley, CA

Jan 2024 - Present

- Participated in networking events with professionals from firms like Wells Fargo and Bain to explore professional careers & build connections
- Engaged in professional development and interview prep workshops, receiving mentorship to strengthen career readiness as a student-athlete

#### E-Commerce Reseller - Self-Employed | Los Angeles, CA

Aug 2020 - Jan 2024

- Built and scaled a resale business reselling sneakers, apparel, and electronics on eBay, StockX, and GOAT, generating \$10-15K in annual profits
- Leveraged automated purchasing tools to acquire high-demand items at release, increasing sourcing efficiency and maximizing resale margins

# West Los Angeles College – Academic Peer Mentor | Culver City, CA

Oct 2023 - May 2024

- Worked 5 hours per week in the campus tutoring center, supporting 20+ students with coursework, study strategies, and exam prep.
- Provided peer-to-peer academic support across subjects including math and economics, helping improve student outcomes and confidence

### **NON-TECHNICAL SKILLS & INTEREST**

• Interests: Running, Travel, Weightlifting, Fitness, Nature, Coffee, Entrepreneurship, Sushi, Music, Surfing, Soccer, & Ba

# ASHLEY M. YANG

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#### **EDUCATION**

Cornell University, SC Johnson College of Business

Ithaca, NY

THE CHARLES H. DYSON SCHOOL OF APPLIED ECONOMICS AND MANAGEMENT

Anticipated Graduation: May 2028

Candidate for Bachelor of Science in Applied Economics and Management

GPA: 4.04

## **WORK EXPERIENCE**

#### MAKE-A-PLAY FOUNDATION PRO BOWL GAMES

Remote

Captain

Sep 2025 – Present

- Selected as 1 of 1,200+ MAP Fellows to compete in MAP's Pro Bowl Games, an elite, investment banking tournament
- Led 6 reports on technical topics (Accounting, Valuation, DCF, LBO, M&A, Equity Value) and 6 partner firm interviews
- Directed a 10-person roster in competitions and training, developing strategy to drive performance and accountability

#### GI CAPITAL MANAGEMENT LTD.

New York, NY

Summer Intern

May 2025 – Present

- Screened distressed and special situation companies in Asia, analyzing financials, debt structures, and key credit risks
- Prepared investment summaries outlining target IRRs, competitive positioning, and industry outlook for portfolio decision
- Assisted on live deal discussions for cross-border investment opportunities in the financial services and hospitality sectors

## MORGAN STANLEY & MAKE-A-PLAY FOUNDATION

Remote

Sales and Trading Fellow

March 2025 – May 2025

- Developed 3 diverse investment strategies for a \$1M retirement portfolio, within a 60/40 equity-to-fixed income split
- Performed in-depth PESTEL analysis to assess macroeconomic and geopolitical risks, informing final investment thesis
- Delivered final investment recommendation to investment analysts, leading a live Q&A session on strategic reasoning

## BANK OF AMERICA & MAKE-A-PLAY FOUNDATION

Remote

Private Equity Fellow

January 2025 – March 2025

- Collaborated with a lean deal team to advise a private equity client on a potential emerging healthcare acquisition
- Analyzed historical performance, operating strategy, and industry outlook to develop forecasts and assess key value drivers
- Constructed a dynamic balance sheet and developed 5+ critical financial assumptions to support our investment thesis

#### **IPMORGAN CHASE**

New York, NY

Leveraged Finance Intern

June 2024 – August 2024

- Created investment memos and developed pitch materials for a MedTech company under the guidance of vertical staffers
- Performed industry and market research on non-investment grade companies using 10-Ks, 10-Qs, and earnings calls
- Supported client calls and presentation materials, gaining exposure to active deals within the Natural Resources vertical

## COMMUNITY FOOD ADVOCATES

New York, NY

Youth Food Advocate

January 2020 – May 2024

- Researched policy reform, city budgeting, and resource allocation in public schools, identifying systemic inefficiencies
- Spearheaded citywide advocacy initiative to advance food equity, mobilizing community stakeholders and youth voices
- Delivered testimony before City Council members in numerous budget hearings, obtaining an \$50M budget increase

## LEADERSHIP & EXTRACURRICULAR ACTIVITIES

# **CORNELL FINANCIAL ANALYSTS**

Ithaca, NY

Industrials Sector Head, Healthcare Sector Analyst

September 2024 – Present

- Produced weekly investment banking deliverables including financial modeling, industry analysis decks, and stock pitches
- Performed industry research for the Healthcare and Industrials Group, leading new analysts in developing pitch materials

## CORNELL UNIVERSITY NCAA DIVISION 1 FENCING

Ithaca, NY

Fencer

September 2024 — Present

- Appointed representative for the Cornell NCAA Varsity Fencing Team on the Student Athlete Advisory Committee
- Selected to represent Team USA on the 2023 International Cadet World Team, competing in France and Romania

## **SKILLS & INTERESTS**

Skills: Microsoft Powerpoint, Microsoft Excel

**Interests:** Running, NFL Football, Cooking, Baking Banana Bread, NYT Games, The Amazing Race, Traveling **Organizations:** The 400 Club, Make-A-Play Foundation, Korea Finance Society, Society for Women in Business

# Ava G. Cornell

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#### **EDUCATION**

#### Severn School High School - Annapolis, Maryland

GPA: 4.36/4.0

High School Diploma with Cum Laude | ACT: 34 Graduation Year: 2024

• Accomplishments: Heads List, Cum Laude Society, Most Valuable Player on the Varsity Sailing Team as well as two time national champions

#### Stanford University – Palo Alto, California

GPA: 3.824/4.0

B.A. in Management in Science and Engineering | ACT/SAT: 34 Graduation Year: 2028

- Relevant Courses: Principles of Economics, Linear Algebra, Multivariable Calculus, Programming Methodology, Intro to Matrix Methods, Probabilistic Analysis
- Accomplishments: Varsity Sailing Student Athlete, Women's Sailing Team and Fleet Race National Champion and Co-ed Fleet Race Champion in 2025, Atlantic Coast Conference Academic Honor Roll

#### University of Pennsylvania - The Wharton School - Remote

07/2025 - 08/2025

Online Specialization, Coursera - Introduction to Finance and Accounting

• Completed a comprehensive online specialization designed and taught by Wharton faculty, providing a rigorous foundation in financial analysis and decision making. The curriculum covered core topics including time value of money, risk return tradeoff, capital budgeting, NPV and IRR analysis, financial statement preparation and interpretation, accrual accounting principles, and the valuation of stocks and bonds.

#### RELEVANT EXPERIENCE

#### Premier Planning Group - Summer Shadow Intern | Annapolis, Maryland

06/2025 - 06/2025

- Shadowed meetings with clients and observing the employees at the practice, entering data and learning about the reason and effect, gathering more knowledge in the
  world of finance
- End Goal of learning more about the finance industry and understanding one of the many possible avenues of the finance world along with building connections

#### **Surf City Yacht Club** – Sailing *Instructor* | Surf City, New Jersey

06/2024 - 08/2024

- Classroom and on the water instruction for an eight week program, planning and logistics, responsibility for my students and boats, boat maintenance and repair, leadership of program and children, large group presentations
- Certifications: US Sailing Level 1 Instructor, CPR certification, SafeSport

# LEADERSHIP & COMMUNITY DEVELOPMENT

#### MAP x Vista Equity Partners – Investments Fellow | Remote

06/2025 - Present

- Ranked in top 1% of a highly competitive mock interview competition for high-achieving college athletes from top universities and selected as 1 of only 8 Scrum
  Masters to lead a team responsible for recommending a new software company to Vista Equity
- Selected Case Experience:
  - o Managing team's sprint backlog, meticulously outlining deliverables for 5 phases (i.e., initiation, planning) with 10 tasks each, ensuring alignment across team as we work to deliver a final CIM + management presentation to Vista leadership in 6 weeks
  - o Lead the "execution phase" workstream in addition, responsible for completing ~5 individual deliverables analyzing historical performances, operational strategy, market conditions, industry projections, and other key metrics to create an assumptions tab in Excel with 5-8 financial forecasts on how our company will perform for Vista over next 5 years
  - o <u>Individual tasks include/d</u>: (1) hosting weekly team meetings; (2) performing due diligence on potential targets; (3) overseeing the creation of team's 3-statement model; (4) completing accounting coursework on Wall Street Prep; (5) developing value creation strategies for Vista; (6) preparing ~5 final outputs to deliver toVista leadership (i.e., CIM, slide deck, 1-page fact sheet, impact statement)
- Selected as 1 of 40 athletes (from 1,200+ MAP fellows, top 3%) to compete in MAP's Pro Bowl Games, an elite, gamified investment banking tournament
- Completing 6 Scouting Reports spotlighting technical topics (Accounting, Valuation, DCF, LBO, M&A, Equity Value) and 6 MAP partner firms along with
  competing in 3 skills showdowns (mock interviews), receiving direct evaluation from bankers at Guggenheim, Bank of America, Morgan Stanley, UBS, Wells Fargo,
  and Evercore

#### Stanford Sailing Team - Student Athlete | Palo Alto, California

09/2024 - present

- Worked along with and led my teammates to work together and preserve through hard work and difficult times in order to achieve our own personal goals as well as the common goals of the team
- Used skills like time management, dedication, perseverance, discipline, selflessness, and cooperation in order to balance the student and athlete lives in order to be able to commit to both passions, foster a supportive and encouraging environment allowing us to win both team race and fleet race women's nationals in the 2025 spring season and to be an all conference crew

#### Marshall Learning Center - volunteer | Annapolis, Maryland

09/2021 - 06/2024

- Tutored and taught underprivileged children who had immigrant parents and worked to help them not only just complete their work but more to understand the
  concepts and the process of learning and gaining knowledge.
- As someone who values their education, a high importance was placed on valuing the learning being done and giving back to those who were not able to receive the same educational opportunities as me while also developing a deeper passion for learning

#### GEMS- Girls Eliminating Mathematical Stereotypes - Founder | Severna Park, Maryland

02/2023 - 06/2024

Founded the GEMS-Girls Eliminating Mathematical Stereotypes Club at Severn School High School where it aimed to support women pursuing their mathematical
interests in an area that seems more male dominant. Met weekly to foster an environment where women felt comfortable and confident in their mathematical abilities
and opportunities while encouraging participation in the math competitions

# **NON-TECHNICAL SKILLS & INTERESTS**

- Skills and Language(s): Agile Methodology, Project Management Professional (PMP) Training, Scrum
- Interests: watersports, fashion and design, numbers and math, traveling, hiking, cooking and food culture

# Carly Hamilton

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#### **EDUCATION**

## Boston College - Carroll School of Management

Chestnut Hill, MA

B.S. in Management, Concentration in Finance

Expected May 2028

• **GPA:** 3.76 / 4.00

• Honors: Dean's List First Honors (All Semesters)

• Relevant Coursework: Fundamentals of Finance, Financial Accounting, Statistics, Coding for Business

#### WORK & LEADERSHIP EXPERIENCE

# Boston College Women's Varsity Ski Team

**Chestnut Hill, MA** 

Team Member

Aug 2024 – Present

- Recruited for D1 team ranked top 15 nationally, competing at the highest NCAA level in 50+ races per year
- Train 30+ hours per week on the mountain and in the gym in-season while balancing competition, weekly travel and a full academic course load requiring strong time management and organizational skills
- Ranked top 10 nationally for birth year in the slalom discipline, competing in FIS and USSA events

# **Boston College Women in Business**

Chestnut Hill, MA

Treasurer

Sep 2024 – Present

- Collaborate with 20 board members to evaluate funding requests and develop semester budgets
- Manage \$9,000+ in annual gift, donation, and university funding accounts, reconciling expenditures and maintaining compliance with university policies, financially supporting 100+ events for 500+ members
- Designed 60+ graphics to advertise networking events promoted in the newsletter driving attendance

Juvenon Remote

Digital Marketing Assistant and Finance Intern

Apr 2024 – Aug 2025

- Produced 100+ digital ad campaigns on Meta/TikTok targeting customers 40+, helping drive \$30M in sales
- Integrated AI software to rapidly iterate and test ads, reducing costs by \$30K and saving 60+ hours weekly
- Launched and analyzed customer surveys, captured 5,000+ customers' feedback, influencing future products
- Developed a Cash Conversion Cycle dashboard to optimize liquidity and working capital during rapid growth

Tahoe Toddlers

Lake Tahoe, NV

Founder/Entrepreneur

Dec 2019 - Aug 2025

- Founded and scaled a childcare business by identifying a market gap, executing targeted outreach, and establishing a recurring client base of 30+ families to deliver high-quality, individualized care
- Generated \$15,000+ in revenue over 5 years through strategic marketing to local parents and personalization of client experience to maximize client retention within the community, fostering long-term customer loyalty

Apex 2100 Tignes, France

Team Member

Apr 2023 – May 2024

- Selected among 8 top female U.S. and international teammates for postgraduate professional ski team
- Dedicated 40+ hours weekly to training and competing in 50+ leading European races, placing top 15 in 5+ Italian and French national junior championship races against elite international fields

## **ACTIVITIES & INTERESTS**

**Activities:** Goldman Sachs Possibilities Summit, Women Innovators Network, Make a Play Foundation Captain **Interests:** Rock Climbing, Depop, Mountain Biking, *Criminal Minds*, Eckhart Tolle, Gluten-Free Baking

# Colleen R. Maloney

<u>LinkedIn Profile</u> • (202) 491-5923 • <u>crm206@georgetown.edu</u>

#### **EDUCATION**

Georgetown University - Washington, District of Columbia

B.A. in Finance and Management Graduation Year: 2028

London School of Economics - London, England

Completed an intensive three-week introductory course in Microeconomics

Academic Accomplishments: St. John's College High School Salutatorian & Math Excellence Awardee, NFHCA National Academic Squad & Scholar of Distinction Relevant Courses: Operation Analytics 1101 & 2101, Marketing 1101, Management 1101, Financial Accounting 1101, Communicating in Business Leadership 3200

#### PROFESSIONAL EXPERIENCE

#### **MAP Pro Bowl Games** – *Undergraduate Fellow* | Remote

August 2025-Present

GPA: 3.964/4.0

• Selected as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) to compete in MAP's Pro Bowl Games, an elite, gamified investment banking tournament.

#### MAP x Vista Equity Partners - "Victory Formation" Alternative Investments Fellow (Phase 1 & 2) | Remote

June 2025 - August 2025

- Ranked in top 5% of a highly competitive fellowship for college athletes, selected to advance to Phase 2 and collaborate with a small deal team of 4 to recommend a new software company to Vista Equity Partners & deliver a final presentation in six weeks.
- Led the "planning phase" workstream, responsible for completing ~5 individual deliverables in under 2 weeks (i.e., due diligence for comparable companies, financial assumptions, income statement), sense checking each task to ensure accuracy.
- Built my team's income statement in under 1 week, applying the lessons learned from ~5 hours of instruction on Wall Street Prep (Chapter 2: Income Statement) to track our company's revenue, expenses, gains, and losses.

#### MAP x Morgan Stanley – "Skills Challenge" Sales & Trading Fellow (Phase 1 원 2) | Remote

March 2025 - May 2025

- Ranked in top 1% of a highly competitive fellowship for college athletes focused on professional development and interview preparation, advancing to the case competition round with Morgan Stanley's Institutional Equities & Fixed Income Divisions.
- Selected by MAP leadership to serve as Scrum Master, leading team of 4 in the creation of a traditional retirement portfolio for an MS client valued at \$2.5M, allocating \$1.5M to equities & \$1M to fixed income, maintaining a 60-40 split between the two.
- Managing the team's sprint backlog, meticulously outlining deliverables for 5 phases (i.e., initiation, planning, execution) with 10 tasks each, ensuring alignment across team as we work to deliver final investment recommendations to MS leaders in 6 weeks.
- <u>Individual tasks include/d</u>: (1) hosting weekly team meetings; (2) creating project charter; (3) developing sprint goals for all 5 phases of the project; (4) liaising between team + MS leadership; and (5) creating/managing team's kanban board on AirTable.

## Rem and Company - Junior Strategist | District of Columbia, Washington

January 2025 – Present

- Consult local DC businesses to enhance marketing and financial strategies, creating innovative solutions to drive revenue growth. Collaborate with cross-functional teams to design tailored approaches that improve client success and overall company performance.
- Developed and implemented strategic recommendations that improved business performance, optimized marketing efforts, and increased revenue for clients.

## Georgetown Collegiate Investors - Analyst | District of Columbia, Washington

September 2024 – Present

- Researched and analyzed consumer and retail sector stocks.
- Completed the fall trainee section, attending weekly proprietary GCI training sessions to develop expertise in finance, valuation, markets, and presentation skills. Conducted thorough stock research and prepared valuation models to assess investment opportunities.
- Delivered well-researched stock pitches, contributing to investment decisions. Strengthened financial analysis and presentation skills through hands-on experience in equity research.

#### LEADERSHIP & COMMUNITY DEVELOPMENT

# Georgetown Field Hockey - Athlete | District of Columbia, Washington

August 2024 - Present

- Led the team in scoring and fostered discipline by managing roll call to ensure teammates arrive 15 minutes early to practice. As a high school senior captain, organized the program's first overnight trip and implemented a buddy system to strengthen team culture by pairing upperclassmen with underclassman.
- Enhanced team cohesion and accountability, helping drive a 300% improvement in team record compared to the previous year.

#### Caregiver - District of Columbia, Washington

May 2020 – August 2025

- Delivered childcare and dog-sitting tailored to neighbors' needs for 30+ hours a week in the summer.
- Facilitated communication between parents, managing school pickups, and creating interactive activities like basketball and obstacle courses. Developed a fictious report card system to encourage positive behavior. Regularly checked in on homes and cared for pets.

#### **Tutor** – District of Columbia, Washington

September 2020 - May 2024

- Tutored underprivileged middle school San Miguel students monthly. Customized practice problems for each student's different learning style and predominantly tutored in math homework, improving their academic performance.
- Led private field hockey lessons for 10-year-olds. Designed fun training games, increasing young female athletes' skill level and sports confidence.

#### St. John's Entrepreneurial Club - CFO & President | District of Columbia, Washington

September 2020 - May 2024

- Led the Entrepreneurial Club by attending the club all four years of high school, progressing from CFO to President.
- Organized weekly meetings and created fictitious business activities and mock Shark Tanks. Brought in guest entrepreneurial speakers, increasing club
  engagement with thirty new members.

## ADDITIONAL SKILLS & EXPERIENCE

Skills: Advanced Excel, AirTable, and Public Speaking

<u>Programs</u>: John's Hopkins Center for Talented Youth Web Design (2021) and Honors Precalculus (2022)

# CONNOR T. LIANG

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#### **EDUCATION**

Harvard College - Cambridge, Massachusetts

Sept. 2024 – May. 2028

B.A. in Economics | Minor in Environmental Science and Public Policy

GPA: 3.46/4.0

• <u>Relevant Courses</u>: Microeconomics, Confronting Climate Change

#### London School of Economics and Political Science | London, England

Jun. 2025 – August. 2025

 <u>Relevant Courses</u>: Financial Markets and the Global Economy: the History of Bubbles, Crashes and Inflations, Environmental Economics and Sustainable Development

## PROFESSIONAL EXPERIENCE

C-Kicks - Founder of Independent Entrepreneurship Project | San Diego, California

Aug. 2019 - Present

- Achieved impressive revenue generation of over \$80,000 by successfully selling exclusive, limited-edition items including sneakers, streetwear, and handbags, effectively capitalizing on their exclusivity and appeal to a niche market
- Devised and executed a customer appreciation bonus plan that resulted in a 60% increase in client retention, demonstrating an
  understanding of customer satisfaction and the importance of fostering long-term relationships
- Leveraged a diverse range of sales platforms (5+ platforms) to reach a wider audience, both domestically and globally

#### Tim Morehouse/Harvard Coaches and Olympians Sleepaway Camp - Camp Counselor | Southborough, MA

Aug. 2024 - Aug. 2024

- Coached and mentored 15+ fencing athletes ages 10-15, providing individualized guidance and support to enhance their skills, techniques, and overall performance
- Collaborated with 10 other coaches and counselors to create effective drills and lesson plans to ensure skill development for all fencers
- Organized and directed camp tournaments for 200 fencers, enforcing respect, sportsmanship, and healthy competition among campers

#### Scraps2Sparkle - Founder | San Diego, California

Sept. 2022 – May. 2024

- Founded a nonprofit initiative to collect and recycle broken fencing blades from local clubs, advancing environmental sustainability
- Collaborated with clubs in Southern California to streamline the collection, recycling, and repurposing process, maximizing impact and efficiency
- Managed operations, logistics, and community outreach efforts, ensuring seamless execution and maximizing engagement with the Southern California community

#### **USA Fencing** – *National Referee* | Nationwide

May. 2017 - Dec. 2023

- Officiated at local, regional, and national fencing tournaments, ensuring proper calls, maintaining the integrity of the competition
- Led and coordinated a team of 10 referees, ensuring an efficient and timely event
- Demonstrated strong decision-making and attention to detail while managing high-pressure situations and resolving disputes effectively

# LEADERSHIP & COMMUNITY DEVELOPMENT

## Make a Play Foundation (MAP) - Undergraduate Fellow | Remote

Jan. 2025 – Present

- Selected as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) to compete in MAP's Pro Bowl Games, an elite, investment banking tournament.
- Completed 50+ hours of technical prep, casework, and interview simulations during the tournament to mirror Superday intensity.
- Completed 6 Scouting Reports spotlighting technical topics (Accounting, Valuation, DCF, LBO, M&A, Equity Value) and 6 MAP partner firms, earning 250+ points toward team standings.

#### Harvard Undergraduate Clean Energy Group (HUCEG) - Policy Consultant | Cambridge, Massachusetts

Feb. 2025 – Present

- Selected for HUCEG's policy division from a competitive pool of 350+ applicants to contribute to the group's mission of advancing clean energy through policy research and advocacy
- Conducted research and analysis on federal and state-level clean energy policies, regulations, and trends to inform recommendations and initiatives
- Collaborated with policymakers, industry leaders, and stakeholders to develop clean energy solutions that accelerate renewable energy adoption

#### Behavioral Strategy Group (BSG) – Board Member | Cambridge, Massachusetts

Feb. 2025 - Present

- · Applied behavioral economics insights to address real-world challenges faced by startups, companies, and organizations
- Organized social events for 200+ participants and managed the organization's website to strengthen outreach and engagement
- Collaborated with a biotech company on sustainable innovation and clean energy applications in the life sciences sector

## Harvard Varsity Fencing Team - Starter | Cambridge, Massachusetts

Sept. 2024 - Present

- Committed over 30 hours per week to training and traveling for meets, all while successfully managing a full academic course load
- Coordinated team outings once a month to enhance overall team bonding and cohesion

#### USA Fencing - Team USA Fencer | San Diego, California

Jul. 2015 - Present

- Nationally ranked #1 in multiple seasons, 19x National Medalist, including 7x Gold Medalist
- 4x USA National Team Member and placed 5th at 2022 World Championships

#### NON-TECHNICAL SKILLS & INTERESTS

- <u>Skills and Language(s)</u>: ASL (Intermediate), Mandarin (Advanced)
- Programs: Microsoft Office, Excel, PowerPoint, Word
- Interests: World food and culture (20+ countries), Cooking, Basketball, Golf, Tennis, Fashion, Formula 1

# Elizabeth E. Brown

Elizabeth Brown LinkedIn • (615)-689-5443 • eeb2185@columbia.edu

## **EDUCATIONS**

## Columbia University - New York, NY

GPA: 3.58/4.0

Expected

Major: Financial Economics | Minor: Italian | ACT/SAT: 1380

Graduation: 2028

• Relevant Courses: Calculus I, Calculus III, Principles of Economics

## RELEVANT EXPERIENCE

#### Make A Play Foundation Pro Bowl Games - Selected Fellow | New York, NY

July 2025 - Present

- Selected as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) to compete in MAP's Pro Bowl Games, an elite, gamified investment banking tournament.
- Participate in a competitive fellowship simulating real-world investment banking challenges through multi-round case studies, technical assessments, and market analysis.
- Build expertise in financial modeling, valuation, and deal execution while competing against college athletes nationwide.
- Completed 50+ hours of technical prep, casework, and interview simulations during the tournament to mirror Superday intensity.
- Engage with industry professionals and sponsors in mock interviews to strengthen analytical, teamwork, and client-facing skills

#### **Lionsbridge: Financial Services Bootcamp** – *Lionbridge Fellow* | Remote

January 2025 - May 2025

- Chosen to participate in a selective program led by Columbia University alumni who are distinguished leaders in finance.
- Gained knowledge of accounting, finance, and valuation through lectures, group exercises, and individual financial modeling
  exercises.
- Conducted a comprehensive financial analysis of Domino's Pizza to evaluate performance, growth potential, and investment
  viability.
- Received on-going personalized mentorship from industry experts and participate in monthly lectures to sharpen financial services career readiness.

#### Brown Investment Group - Member | Nashville, TN

May 2024 - Present

- Assist in managing a small family portfolio.
- Collaborate with family members to discuss and select individual stocks.
- Track and evaluate portfolio performance.

## Elite Sports Medicine and Orthopedics - Shadow Student | Nashville, TN

January 2023 – January 2023

- Shadowed Dr. David Moore in clinical and office settings to gain experience in patient care and medical decision-making.
- Engaged in the operations of a private orthopedic practice through patient consultations, diagnostics, and treatment planning.
- Collaborated with interdisciplinary teams to strengthen knowledge of orthopedic roles and procedures.

# LEADERSHIP & COMMUNITY DEVELOPMENT

## Columbia University Women's Lacrosse Team - NCAA Division 1 Student Athlete | New York, NY September 2024 - Present

- Commit 40+ hours a week to practices, meetings, strength/conditioning, and games during both fall and spring semesters.
- Develop leadership, work ethic, desire to succeed, constant communication, organization skills, and the ability to work with a
- team, under pressure, and in the face of adversity.
- Volunteer with community organizations such as Harlem Lacrosse, supporting youth development through mentorship and athletic engagement.

# MAP x Morgan Stanley "Skills Challenge" – Team Leader | Remote

March 2025 - May 2025

- Ranked in top 1% of a highly competitive fellowship for college athletes focused on professional development and interview
  preparation, advancing to the case competition round with Morgan Stanley's Institutional Equities & Fixed Income Divisions
- Appointed as "Scrum Master", leading a 4-member team in designing a \$2.5M retirement portfolio with a 60/40 equities-fixed income allocation.
- Managed sprint backlog across 5 project phases, aligning deliverables and timelines to ensure on-time investment recommendations to MS leaders.
- Team Leader tasks included: Hosting weekly team meetings; Creating project charter; Developing sprint goals for all 5 phases of the project; Liaising between team + MS leadership; and creating/managing team assignments.

## Belle Meade Country Club- Swim Coach | Nashville, TN

May 2022 - July 2022

Coached swimmers aged 4-16 in a competitive summer league, providing skill development and technique improvement.

# Elizabeth E. Brown

Elizabeth Brown LinkedIn • (615)-689-5443 • eeb2185@columbia.edu

• Led youth training sessions to develop teamwork and sportsmanship, contributing to improvement in team cohesion and athlete engagement.

# **ADDITIONAL SKILLS**

- <u>Languages</u>: English, Italian (Proficient)
- <u>Certificates:</u> London School of Economics Summer School, Wall Street Prep: Accounting & Financial Statement Analysis
- <u>Skills:</u> Financial Statement Analysis, Microsoft Office Suite, Wall Street Journal, Problem Solver, Decision Making, Communicative
- Interests: Traveling, Reality TV, Delta Gamma Sorority, Cooking, Exercising, Podcasts, College Football, Hiking

# Isabel M. Allori

(970) 481-2463 • <u>iallori@nd.edu</u>

## **EDUCATION**

## University of Notre Dame - Notre Dame, IN

GPA: 4.0/4.0

B.S. in Applied and Computational Mathematics and Statistics

Minor in Glynn Family Honors Program Minor, Concentration in Biological Sciences

SAT: 1550

Graduation Year: 2028

Relevant Courses: Introduction to Applied Mathematics I, Applied Linear Algebra

### PROFESSIONAL EXPERIENCE

**Liberty Common High School** - Community Outreach Officer (Volunteer) | Fort Collins, CO

[November 2021 - May 2024]

- Acted as main student leader for annual Grandparents Day event, which involved over 1000 grandparents and took place
  across three campuses, by attending frequent meetings, recruiting student volunteers, and setting up decor
- Coordinated with parent volunteers, students, and administrators to plan decorations, presentations, food, parking, etc. to put on a well-run and enjoyable Grandparents Day
- Spoke to audience of grandparents to provide insight about their grandchildren's school experience
- Facilitated a Student-Led Candidates Forum where the public questioned potential school board members about their views and policy ideas
- Trained another student to take over the role

#### LEADERSHIP & COMMUNITY DEVELOPMENT

**Make-A-Play Foundation (MAP)** – *Winter Fellow (Phase 1), Pro Bowl Member* | Remote **January 2025** – **Present** 

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 50+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Led the "execution phase" workstream by managing a well-organized sprint backlog of ~10 tasks, including the target persona and marketing strategy, enabling me to complete ~20% of the project ahead of schedule, boosting overall team productivity
- Collaborated with team to deliver 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to tactically outline the specific actions/tactics needed to market our plan
- Selected as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) to compete in MAP's Pro Bowl Games, an elite, gamified
  investment banking tournament.
- Competed in 3 Skills Showdowns (mock interviews), receiving direct evaluation from bankers at Guggenheim, Bank of America, Morgan Stanley, UBS, Wells Fargo, and Evercore.

University of Notre Dame Cross Country and Track Team-Distance Athlete | Notre Dame, IN [August 2024 - Present]

- Developed strong time management skills by competing in three different seasons and dedicating 20+ hrs per week to athletics-related activities, all while balancing a full course load
- Implemented strong communication and adaptation skills to successfully transition from high school to collegiate competition and immediately contribute to the team's success

Finished 31st at the 2024 ACC Cross Country Championships, playing a key role in the team's first ever ACC title

National Honor Society- Peer Tutor | Fort Collins, CO

[May 2022-May 2024]

- Mentored younger students in a variety of subjects, especially math and Latin, to help them perform well in the classroom
- Fostered a growth mindset and promoted self-confidence in students through encouragement and positivity

**Liberty Common High School**-Mu Alpha Theta Club Member | Fort Collins, CO

[August 2023 - May 2024]

- Worked with two classmates by allocating tasks and performing under pressure to win Colorado State University Math Day, a bowl-style tournament with over 64 teams
- Presented to other club members on interesting math topics
- Promoted enthusiasm for math through math-related activities and art

•

## **ADDITIONAL SKILLS**

- Skills: Moderate experience with Python; some exposure to R and CAD software
- Interests: Hiking, reading, paddle-boarding

#### Isabel Lee

ial2130@columbia.edu | (201) 732-6281 | www.linkedin.com/in/isabel-lee930

#### **EDUCATION**

## Columbia University, New York, NY

Expected May 2028

Bachelor of Arts Candidate in Economics-Mathematics & Minor in Computer Science

• GPA: 3.8/4.0, Dean's List Semester 1 & 2; Relevant Coursework: Principles of Economics, Microeconomics, Calculus I-IV, Linear Algebra, Data Structures, Calculus-Based Statistics

#### PROFESSIONAL EXPERIENCE

## **A-CAP,** Strategic Insurance Investor Intern, New York, NY

Summer 2025

- Developed an automated credit ratings system using Python and SQL, reducing portfolio review time by 85% (from multiple hours to <30 minutes) and enabling real-time tracking of \$500M+ in private credit investments.
- Built Securities Master database consolidating 1,000+ data points across multiple deals, increasing reporting accuracy and efficiency for 3 cross-functional teams.
- Performed due diligence and competitive benchmarking on 3 target companies utilizing PitchBook and AlphaSense, producing Level I & II memos that informed investment committee decisions.

#### Ramapo Wealth Advisors, Intern, Ramsey, NJ

June 2023 - May 2024

- Conducted equity research and valuation analysis for a faith-based investment mandate, contributing to a successful pitch that secured \$2M+ client investment.
- Assisted advisors in portfolio management and asset allocation strategies for high-net-worth clients.
- Created comprehensive marketing materials, enabling a 20% increase in the client acquisition pipeline.

#### PRE-PROFESSIONAL LEADERSHIP & ACTIVITIES

## Make a Play Foundation - Morgan Stanley Sales & Trading Fellowship

March 2025 - Present

- Selected to compete in MAP's Pro Bowl Games (top 3%), a gamified investment banking tournament; Led 10-person team in competitions and developing a team charter + lineup strategy to drive accountability.
- Selected for Phase II (top 10% of candidates) after delivering \$1M retirement portfolio recommendation using 60/40 equity-fixed income allocation strategy to Morgan Stanley Fixed Income team.
- Ranked top performer among 200+ student-athletes through 3 mock interviews and 10+ hours of market analysis preparation.

#### Columbia Venture Partners, Associate

October 2024-Present

- Evaluated 10+ early-stage investment opportunities using PitchBook, conducting market sizing, competitive analysis, and financial modeling; presented investment recommendation against VoltPost after comprehensive competitor analysis.
- Passed rigorous selection process (4% acceptance rate), including case studies, pitch deck presentation, and technical interviews.
- Collaborated with senior associates to source deals and coordinate industry speakers for educational programs.

Columbia Women's Business Society, Corporate Engagement Committee Member September 2024-May 2025

- Secured 5 corporate sponsors (12.5% success rate) for the Annual Women's Business Leadership Conference through targeted outreach to 80 firms.
- Selected through a competitive 2-round interview process (10% acceptance rate).

## OTHER EXPERIENCE

## **Isabel Lee Aquatic Academy,** Founder and Head Coach

June 2024 - Present

- Founded and managed a private coaching business serving 15+ clients, generating \$5K+ in Revenue.
- Achieved 100% client retention through data-driven performance tracking and customized training programs.

  Oasis, Manager and Volunteer 2020-2023 Summers
- Partnered with Wyckoff YMCA to create a summer swim program for underprivileged children, managing weekly 3-hour lessons for 40 students and coordinating 20 volunteer coaches; 30% of students passed a rigorous deep-water test.

## **EXTRACURRICULARS**

#### Columbia Division I Swimming & Diving

September 2024 - Present

Varsity Athlete, Ivy League Championship Team | Sprint Freestyle/Butterfly | 400Y Freestyle Relay Record Holder

- Balance 20+ hours weekly training with a full academic course load while maintaining a 3.8 GPA.
- USA Today HS Sports Northern NJ Swimmer of the Year Nominee | Scholastic All-American (2023, 2024).

## **SKILLS**

Technical: Excel, PowerPoint, PitchBook, Java, Python, SQL, JavaScript, AWS (CloudWatch, Lambda, S3)

**Other:** Competitive Analysis, Company Valuation, Project Management, Client Relations, Time Management, Adaptability

# **JACK F. STAHL**

www.linkedin.com/in/jackstahl/ • (978) 847-4155 • Jstahl28@amherst.edu

#### **EDUCATION**

**Amherst College** | Amherst, MA | Bachelor of Arts in Economics and Mathematics

**Expected May 2028** 

- GPA: 3.4/4.0
- Relevant Coursework: Introduction to Economics, Macroeconomics

#### Adventis Financial Modeling Certification (FMC®) Program | Remote | Participant

June 2025 - Present

- Built a three-statement, fully circular, and properly formatted financial model from scratch in under 90 minutes
- Scored at least 90% on a multiple-choice exam covering key concepts in financial modeling, accounting, and corporate finance

#### **PROFESSIONAL EXPERIENCE**

MAP x Morgan Stanley | Remote | "Skills Challenge" Sales & Trading Fellow (Phase 1 & 2)

March 2025 - Present

- Selected by MAP leadership to serve as Scrum Master, leading team of 4 in the creation of a traditional retirement portfolio for an MS client valued at \$2.5M, allocating \$1.5M to equities & \$1M to fixed income
- Managed the team's sprint backlog, meticulously outlining deliverables for 5 phases with 10 tasks each, ensuring alignment to deliver final investment recommendation to leadership
- Selected as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) to compete in MAP's Pro Bowl Games, an elite, gamified investment banking tournament.

#### CJISteals | Online | Co-Founder

August 2022 - April 2024

- Established a successful e-commerce business with two associates that repurposed thousands of pounds of second hand clothes to resell; completed business plan including sourcing and suppliers and obtaining inventory; generated over \$10k in profit with 300+ pieces sold
- Spent 100+ hours analyzing market trends to determine best inventory acquisition methods to acquire pieces
  and market inventory to increase revenue; implemented AI to create an automated system for listing items to
  maximize efficiency and engagement.

## **Lumin Tools** | Online | *Sole Proprietor*

**August 2022 – October 2022** 

- Developed and sold tools to a niche customer base, made a product for sneaker resellers and learned their market, generated over 3k in revenue with over 30 happy customers in a short period of time.
- Networked with complementary companies to gain a wider customer base, worked with different groups to plan advertising deals with one another, created a strong networking group that benefit everyone.

# **LEADERSHIP ACTIVITIES**

Amherst College Cross Country and Track & Field Teams | Amherst, MA | Member

September 2024 – Present

Assisted in 10+ recruiting visits and met with prospective Amherst College student-athletes

## Amherst Poker Club | Amherst, MA | Co-President

March 2025 - Present

 Established The Amherst Poker Club focusing on teaching game theory, strategy, and risk management to likeminded students; successfully getting it approved and growing to over 100 members

#### Boy Scouts Of America | Harvard, MA | Eagle Scout

January 2018 - April 2024

- Completed 100+ volunteer hours over 50 community events
- Project: Researched issue and supervised 15 scouts to build and install bridges on trails in community

# Amherst College SAAC | Amherst, MA | Representative

March 2025 – Present

• Selected to represent Amherst student-athletes, collaborating with peers and administrators to strengthen the connection between athletics and the broader campus community

#### **INTERESTS**

Chemistry, Pharmaceutical Companies, Thrifting, Entrepreneurship, Running, watching sports

# Kaitlyn Liu

kaitlynliu@uchicago.edu | 347-633-7481 | New York, NY

## **EDUCATION**

The University of Chicago

Chicago, IL

**GPA**: 3.95/4.00

Expected, Jun. 2028

B.A. in Economics, B.A. in Psychology | Dean's List 2024-25

Activities/Awards: 2025 EYP Case Competition Winner, Alpha Kappa Psi (Professional Business Fraternity), Women in Business, Nomura Early Insights, Goldman Sachs Possibilities Summit, 1st Author Research under Dr. Connie Hsu

#### EXPERIENCE

## Maverick SMF (Student Managed Fund)

Chicago, IL

Trader

Sep. 2025 - Present

Analyze risk, position sizing, portfolio positioning, and entry/exit points for a \$60K student-managed equity portfolio

# AllCampus (EdTech)

Chicago, IL

Strategy Intern

Jun. 2025 - Aug. 2025

- Reduced projected total Meta ad expenses by 31% and improved projected Meta lead quality by 92% by identifying and eliminating inefficiencies in age-based ad targeting through analysis of Excel prospect data
- Optimized budget efficiency across 11 accounts by monitoring daily spend trends and delivering budget reallocation recommendations towards higher-conversion marketing initiatives, maximizing ad spend ROI
- Pitched to C-suite an AI solution to data usability issues by consolidating 10+ fragmented data sources into a centralized database and integrating GPT, eliminating manual data searching and improving analysis efficiency

# Morgan Stanley & Wells Fargo x Make A Play Foundation

Chicago, IL

Investment Banking Fellow

Jan. 2025 - Present

- Building proficiency in accounting, valuation, DCF, merger models, and LBOs through Wall Street Prep financial modeling training & 6 technical skill competitions, one of 40 students (from 1,200+; top 3%) selected to participate
- Presented a \$2.5M investment pitch to Morgan Stanley's Fixed Income Team, conducting analysis of macroeconomic drivers, tariff risk, and capital market conditions to inform equities and fixed income recommendations
- Analyzed economic and demographic data to pitch recommendation for Wells Fargo's Special Purpose Credit Program to Wells Fargo leadership, named one of top 10 performers out of 200+ students for quality and delivery of pitch

## LEADERSHIP & ACTIVITIES\_

## University of Chicago Residence Life

Chicago, IL

Resident Assistant

Sep. 2025 - Present

Manage 100+ residents, coordinating programming and leading conflict/crisis resolution to foster unified community

# Trott Business Program - Investment Banking Track

Chicago, IL

Selected Cohort Participant

May 2025 - Present

 Engage in extensive technical skill training through weekly workshops, personalized advising, employer events, and MBA-level coursework at the Booth School of Business as part of UChicago's most selective business program

#### **Prism Consulting Group**

Chicago, IL

Consultant

Apr. 2025 - Present

- Research market trends, identify growth and optimization strategies, and create comprehensive slide decks to deliver data-driven recommendations for clients ranging from startups to Fortune 500s
- 1st Place, 2025 EY-Parthenon Case Competition conducted market sizing, revenue modeling, and competitor benchmarking to identify \$500K+ in annual growth opportunities for SF Ballet via strategic acquisitions/expansions

# UChicago Varsity Swimming & Diving

Chicago, IL

Student-Athlete

Sep. 2024 - Present

Commit 20+ hours/week to intensive training as part of a top NCAA DIII swim team; 3x Conference Finalist

# **SKILLS & INTERESTS**

**Skills**: Excel, PowerPoint, Python, R (Completed 3-Part Training the Street Excel Workshop Series) **Interests**: Music (Indie, R&B, House), NHL, Tennis, NYT Word Games, Italian Food, Thrifting

# Katherine C. McConnachie

New York, NY • www.linkedin.com/in/katemcconnachie kcm2209@columbia.edu • (631)-655-6240

#### **EDUCATION**

#### Columbia University, Columbia College

New York, NY

Bachelor of Economics

Expected Graduation May 2028

- **GPA: 3.9/4.0**, Dean's List (All Semesters Enrolled)
- Coursework: Principles of Economics, Calculus III, Intermediate Macroeconomics

#### **London School of Economics**

London, UK

Summer 2025

Course Certification

Finance: Asset Markets and Corporate Finance

Analyzed investment valuation and capital structure deicisons; studied asset pricing, capital markets, and derivatives, with a focus on trading strategies and risk management.

## St. Anthony's High School

Melville, NY

High School Diploma

Graduated May 2024

- GPA: 4.3/4.0, High Honor Roll (All Semesters Enrolled)
- Awards: St. Bonuventure Academic Award, Nathaniel Bacon Scholar Award, Leadership Team Executive Board

#### **EXPERIENCE**

**Make a Play Foundation** 

Remote

"Skills Challenge" Sales & Trading Fellow

October 2024 - Present

- Collaborated with a 10-person roster, serving as team captain in Coin Toss competitions and developing a team charter + lineup strategy to drive accountability.
- Completed 6 Scouting Reports spotlighting technical topics (Accounting, Valuation, DCF, LBO, M&A, Equity Value) and 6 MAP partner firms, earning 250+ points toward team standings.

**MC1** Development

**Huntington**, NY

*May* 2025 – *August* 2025

- Intern Oversaw real estate development from acquisition to sales, leveraging financial models to evaluate ROI and optimize returns.
- Assisted with comprehensive financial analysis for 4 residential projects valued between between \$1M and \$8M.
- Conducted in-depth research on zoming laws, property records, and market conditions to support redevelopment planning.

**Project Destined** 

Remote

Intern

February 2025 – May 2025

- Built financial models and evaluated commercial property performance to support a simulated \$20M private equity portfolio.
- Underwrote 3 multifamily deals and analyzed 8 case studies, applying financial modeling and market comparables research.
- Collaborated with a team of 4 to assess market trends and portfolio performance, contributing to a 15% increase in ROI.

2 Spring Street

Oyster Bay, NY

Waitress/Hostess

*May* 2024 – *September* 2025

- Managed reservations and front-of-house operations for 100+ daily guests, ensuring smooth service in a fine-dining restaurant.
- Executed event preparation, table service, and coordinated kitchen communication in a fast-paced environment.

#### **LEADERSHIP & ACTIVITIES**

#### NCAA Division 1 Varsity Lacrosse Defender

New York, NY

Commit 40+ hours a week to practices, meetings, strength, conditioning, and games during both fall and spring semesters.

Awards: All-American Spotlight Team (2023), All-Academic: USA Lacrosse (2023), St. Anthony's Workhorse Award (2024)

#### Columbia University Red Cross Organization

New York, NY

Communications Chair

April 2024 - Present

September 2024 – Present

- Manage external communications, coordinating with businesses and partners to organize events and secure sponsorships.
- Lead weekly planning meetings to coordinate campus-wide events, including volunteer drives and donation campaigns.

## **Columbia Organization of Rising Entreprenuers**

New York, NY

Founderschool Team Member

September 2024 – December 2024

- Selected to participate in a 10-week venture capital education program and collaborated with a team to pitch innovative ideas.
- Analyzed user needs and market data to evaluate feasibility of a health tech concept and inform early-stage investment.

#### SKILLS, CERTIFICATIONS & INTERESTS

Skills and Language(s): Microsoft Word, Excel, and PowerPoint, Spanish (Intermediate II)

Certifications: Wall Street Prep Accounting & Financial Accounting Course, Girls Who Impact X Girls Who Consult Bootcamp Interests: Kappa Alpha Theta, Gardening, New York Giants, Needlepointing, Land Conservation

#### Katherine Wei

klwei@mit.edu | Lexington, MA | (781) 732-1998

#### **EDUCATION**

# Massachusetts Institute of Technology (MIT)

Cambridge, MA

Candidate for B.S. in Biological Engineering and Finance | GPA: 5.0/5.0

Anticipated Graduation: June 2028

Activities: Global Platinum Securities (Investment Analyst), Sloan Business Club (Recruitment Chair), MIT Biotech Group

(Undergraduate Associate), Camp Kesem, Women's Division I Lightweight Rowing, Kappa Alpha Theta (Deputy of Alumni Relations).

Noble & Greenough School

Dedham, MA

High School Diploma | **GPA:** 11.0/11.0 | **SAT:** 1590/1600 (EBRW: 790, Math: 800)

Aug. 2020 – June 2024

Activities: Science Olympiad (Founder, President), Varsity Rowing (Captain), Model UN/Debate (Captain), Mock Trial (Vice President), Red Cross Club (Vice President), Greensleeves A Cappella Group (President), Varsity Cross Country.

Honors/Awards: USA Biology Olympiad Semifinalist, National Merit Scholarship Recipient, Sheldon Prize for Excellence in Science, Trustees' Prize for Scholarship, AP Scholar with Distinction, Highest Academic Distinction, National Spanish Exam Gold.

#### PROFESSIONAL EXPERIENCE

#### **Global Platinum Securities**

Cambridge, MA

Investment Analyst, Healthcare Sector

• Intercollegiate, student-run, long-only value investment fund with ~\$450k AUM. Collaborating with seven other partner universities.

- Selected as 1 of 4 MIT students in the class of 2028 to undergo a rigorous 6-month education program focused on business intuition, accounting, financial modeling, and securities analysis and selection.
- Pitching Crinetics Pharmaceuticals, Inc. (NASDAQ: CRNX) and Biohaven Ltd. (NYSE: BHVN)

## MIT Laboratory for Financial Engineering

Cambridge, MA

Undergraduate Researcher

May 2025 – present

- Leading a case study of the Cancer Focus Fund by conducting literature review and interviewing key stakeholders and fund leadership.
- Synthesizing findings in academic paper under the direction of Dr. Andrew Lo.

Sloan Business Club

Cambridge, MA

Executive Board Member, Recruitment Chair

Sept. 2024 – present

- MIT's premier undergraduate business club. Gives members experience and education in finance, consulting, and entrepreneurship.
- Selected as 1 of 25 students to complete semester-long education program, now organizing events to recruit members for fall of 2025.

#### Hemann Laboratory at MIT Koch Institute for Integrative Cancer Research

Cambridge, MA

Undergraduate Researcher

Jan. 2025 - present

- Conducting assays to study mechanisms of antigen modulation in B-ALL during CAR-T cell treatment, and how interactions between target and effector cells contribute to treatment failure and cancer relapse.
- Using mouse models of hematological cancer to examine pathways of fratricide and exhaustion due to CAR-mediated trogocytosis.

#### Make-A-Play Foundation

Remote

Morgan Stanley Skills Challenge Spring Fellow (Phase 1 & 2)

*Mar.* 2025 – June 2025

- Ranked in top 1% of competitive fellowship for college athletes focused on professional development and interview preparation.
- Led a team of 6 to create a \$2.5 million traditional retirement portfolio for a Morgan Stanley client, delivered recommendation to Fixed Income and Institutional Equities teams at Morgan Stanley.

## LEADERSHIP AND ACTIVITIES

#### MIT Women's Lightweight Rowing

Cambridge, MA

Varsity Rower

Sept. 2024 – present

- Division I lightweight rowing team, competing as part of the Intercollegiate Rowing Association.
- 3rd place at 2025 IRA National Championships, 1st place at National Open Collegiate Sculling Championships.

## Noble & Greenough School Science Olympiad

Dedham, MA

Founder, President

Sept. 2020 – June 2024

- Founded Science Olympiad team, grew club by 40+ people and improved performance by 20+ places in MA state competition.
- Awarded 2nd place at MA state competition in Anatomy & Physiology, 2nd place at Harvard Invitational in Anatomy & Physiology.

# Noble & Greenough School Model UN and Parliamentary Debate

Dedham, MA

Captain

Sept. 2020 – June 2024

- Led largest school club (~200 students), organized weekly meetings, moderated discussions and debates on politics and current affairs.
- Awarded at local and regional debates as well as local, regional, and international model UN conferences.

#### Noble & Greenough School Varsity Crew

Dedham, MA

Captain

Sept. 2020 - June 2024

- Captained largest sports team (roster capacity of 55), raced in 1st varsity boat, led team to win consecutive NEIRA championships.
- Awarded on local, regional, national (Youth Nationals), and international (Head of the Charles, Canadian Henley) levels.

## **SKILLS AND INTERESTS**

- Skills: Mandarin (bilingual proficiency), Spanish (working proficiency), EMT-B, Python, Java, Microsoft Excel.
- Interests: Classical piano (12 years), hiking, folk pop, Grey's Anatomy, Cormac McCarthy books.

# LEIGH M. FORAN

LinkedIn profile • (917) 900-6451 • Leighmfor an@gmail.com

## **EDUCATION**

Columbia University - New York City, New York

GPA: 3.9/4.0

B.A. in Financial Economics and Cognitive Science | SAT: 1590/1600

Anticipated Graduation: May 2028

- Accomplishments: United States Presidential Scholar, Valedictorian of Staples High School, Dean's List Honoree, National Merit Scholarship Winner, AP Scholar with Distinction, Harvard Book Award, President of National Honor Society, 2x Connecticut Girls Soccer State Champion
- Relevant Courses: Principles of Economics, Macroeconomics, Microeconomics, Calculus III, Statistical Reasoning

#### PROFESSIONAL EXPERIENCE

Mangusta Capital - Venture Capital Analyst | New York, New York

April 2025 - August 2025

- Screened 150+ startups across AI, tech, and consumer sectors; built datasets to evaluate investment potential and supported pipeline prioritization
- Conducted due diligence and investor outreach for portfolio fundraising, identifying LPs across family offices, institutions, and angels, and
  preparing materials to articulate fund strategy and value proposition

#### Centre for Global Health Inequalities Research - Quantitative Research Analyst | Trondheim, Norway

April 2024 – March 2025

- Co-authored a 30-page systematic review and meta-analysis (27 studies, 11 countries) quantifying relationship between educational attainment and COVID-19 mortality, applying mixed-effects meta-regression
- Produced executive-level policy briefs and statistical reports for academic and government stakeholders, synthesizing findings on mortality disparities to inform international public health strategy as part of WHO Technical Advisory Group
- Collaborated with a 30+ member global research consortium (including institutions in the U.S., Europe, South America, Africa, and Asia), strengthening cross-cultural project management and advanced quantitative analysis skills

#### **PopUp Bagels** – Corporate Strategy Analyst | New York, New York

April 2024 - June 2024

- Conducted consumer and sales data analysis across 15+ store locations, producing reports and presentations that guided strategic decisions on pricing, promotions, and customer engagement, influencing marketing ROI and product launch strategies
- Applied Excel modeling and data visualization to optimize campaigns that drove a 12% increase in customer engagement and 18% growth in Instagram/TikTok reach (25k+ followers)
- Managed partnerships with national brands (Poppi, Buzzfeed), gaining experience in cross-company collaboration and relationship management

#### Yale University Center for Analytical Sciences – Research & Analytics Intern | New Haven, Connecticut

June 2023 – August 202

- Led a 12-person research team analyzing large-scale datasets provided by 6 research centers (Yale University, Emory University, Indiana University, Ohio State University, University of Pittsburgh, and University of Rochester), applying regression models, scenario analysis, and sensitivity testing
- Assessed treatment impact and variance between control and test groups, applying statistical risk assessment and return trade-off analysis
- Produced executive-level reports and presentations to Yale School of Public Health faculty and New Haven city officials, directly informing
  allocation of a \$3.4M community health grant from YSPH and shaping funding deployment decision

## LEADERSHIP & COMMUNITY DEVELOPMENT

#### Make A Play Fellowship - Investment Banking Fellow | Remote

March 2025 - Present

- Selected as 1 of 40 student-athletes (top 3% of 1,200+ Make A Play Fellows) in a highly competitive fellowship for college athletes to compete in MAP's Pro Bowl Games, an elite gamified investment banking tournament with direct banker evaluations.
- Showcased leadership, communication, and technical ability, completed 50+ hours of technical casework, mock interviews, and live competitions (Accounting, Valuation, DCF, LBO, M&A, Equity Value), contributing to a first place team finish.
- Represented team in finals and competitive events (Quiz Bowls and Skills Showdowns), earning "Hire within 24 hours (exceptional)" feedback from partner firms (Evercore, Morgan Stanley, Guggenheim, UBS, Bank of America, Wells Fargo).

## Student Ambassadors for Columbia College Alumni - Ambassador | New York, New York

September 2024 - Present

- Selected through a competitive application and interview process to represent Columbia College students to alumni
- Plan and coordinate networking events, speaker panels, and alumni dinners for Columbia College Women (CCW) alumni network

#### NCAA Division 1 Cross Country and Track and Field - Middle Distance Runner | New York, New York

August 2024 – Present

- Dedicate 25+ hours per week to training, competitions, and team commitments while balancing academic responsibilities
- Compete in middle-distance events, demonstrating discipline, mental resilience, and strategic race execution
- Develop strong leadership, teamwork, and time management skills in a high-pressure, competitive environment
- Selected by coaches from a pool of 120+ teammates to represent team on the Columbia Student-Athlete Advisory Committee (SAAC), serving as Representative for Track and Field Team to foster open communication across all varsity sports

# **SKILLS & INTERESTS**

- Skills and Languages: Statistical analysis using R, literature review and academic writing, Spanish (Awarded Connecticut Seal of Biliteracy)
- <u>Programs</u>: Microsoft Word, Excel, PowerPoint, Google Sheets, Google Slides
- Interests: Professional Track and Field, New York Yankees, Travel, Tennis
- <u>Clubs:</u> Columbia Athletics Finance Society, Columbia University Global Ambassador Program, Columbia Women's Business Society

# TALMADGE M. HILL

www.linkedin.com/in/marekhill • (312) 639-1040 • THILL28@AMHERST.EDU

#### **EDUCATION**

Amherst College - Amherst, MA

GPA: 3.4/4.0

B.A. in Economics | Minor in Psychology, Black Studies | ACT/SAT: 31 | Anticipated Graduation: May 2028

- Accomplishments: All-State Academic Team, State Champion, Kairos Leader, Alumni Relations Leader, Offensive Rookie of the Year
- Relevant Courses: Inequality in the US, Financial Economics, Introduction to Economics, Introduction to Stats

Certifications: Wall Street Prep Certified | Adventis FMC Level 1

#### PROFESSIONAL DEVELOPMENT

Collective Uplift Agency - Summer Intern: Outreach

05/2025 - 08/2025

- Attended NIL industry events and reviewed athlete agreements to build expertise in contract structures, negotiation terms, and athlete
  compensation strategies.
- Analyzed the evolving NIL landscape to identify opportunities for leveraging my Division III athlete status in a shifting college sports market.

#### **MAP Pro Bowl** – Spring League Fellow | Remote

03/2025 - Present

- Selected as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) to compete in MAP's Pro Bowl Games, an elite, gamified investment banking tournament.
- Completed 50+ hours of technical prep, casework, and interview simulations during the tournament to mirror Superday intensity.
- Showcased leadership, communication, and technical ability in front of 6 investment banking partner firms, securing exposure to professionals
  across front-office roles.

## **Mora** – Server/Runner | Oak Park, IL

05/2025 - 08/202

- Delivered fast and accurate restaurant customer service with clear communication through taking and serving orders, and ensuring guest satisfaction
- Maintained building cleanliness, prepared dining areas, and coordinated with kitchen staff to ensure a smooth dining experience for all patrons.

# Oak Park Varsity Club - Speed and Agility Coach | Oak Park, IL

06/2021 - Present

Coached youth athletes in speed, agility, and strength development through structured drills and individualized feedback, enhancing their athletic
performance and personal discipline.

#### CHAMPS Athletic Mentoring - 1:1 Mentor | Remote

07/2025 - Present

• Strengthened skills in leadership and active listening while guiding peers in academic, athletic, and personal growth.

#### LEADERSHIP & COMMUNITY DEVELOPMENT

#### Student Athlete Advisory Committee - Representative | Amherst, MA

09/25-Present

 Collaborated with peers across varsity programs to organize community service projects, promote campus engagement, and strengthen the student-athlete voice in shaping policies and programming.

#### Council of Amherst College Student-Athletes of Color - Representative | Amherst, MA

09/2025 - Present

• Fostered dialogue, mentorship, and initiatives that support equity, inclusion, and community among athletes of color on campus.

#### Foundations of Finance Club - Member | Amherst, MA

02/2025 - Present

- Attend weekly finance meetings covering investing, market trends, and business strategy while engaging with peers to explore professional
  applications of financial concepts.
- Apply learned finance principles through group discussions, building critical thinking and business acumen in a collaborative learning environment.

# $\textbf{Varsity Football} - \textit{Member}, \textit{Team Leadership Council} \mid Amherst, MA$

08/2024 – Present

- Attend weekly meetings on Team Leadership Council and participate in team-led community service projects, such as local clean-ups and youth mentorship programs, demonstrating commitment to service and positive community impact.
- Commit over 25 hours weekly to games, practices, film study, and strength training to support team success and maintain peak athletic
  performance.

#### Alumni Relations Leader - Member - Fenwick High School | Oak Park, IL

05/2024 - Present

 Oversee donation efforts by organizing communication campaigns, encouraging alumni contributions, and supporting initiatives that benefit current and future students.

# **NON-TECHNICAL SKILLS & INTERESTS**

- Skills and Language(s): Proficient in Spanish, Proficient in Microsoft Office, Proficient in R, Proficient in Data Manipulation
- <u>Interests</u>: Beyond Hunger, QBs for the Cure, Volunteer Sports Coaching, Golf, Basketball, Cooking, Music

# MARYAM A. MIAN

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#### **EDUCATION**

# University of Virginia - Charlottesville, VA

McIntire School of Commerce – Bachelor's in Commerce

- Accomplishments: Dean's List, MASC All-Academic Team
- Relevant Coursework: Foundations of Commerce, Principles of Microeconomics and Macroeconomics, Calculus, Foundations of Financial Accounting, Foundations of Finance

The Lawrenceville School - Lawrenceville, New Jersey

High School Diploma | Cum Laude

• Accomplishments: High Honors, Jan Baker Female Scholar Athlete Nominee, Varsity Squash Captain

#### PROFESSIONAL EXPERIENCE

## Giant Leap Capital – Intern | New York, New York

06/2025- Present

Graduation Year: 2028

Graduation Year: 2024

GPA: 3.86/4.00

- Researched and presented high-conviction investment themes, funding trends, and market leaders.
- Evaluated the role of artificial intelligence in private equity, identifying sourcing, diligence, and operational use cases to recommend strategic applications for firm adoption.
- Developed public market investment theses through a growth equity lens, benchmarking scalability, capital efficiency, and profitability to build actionable investment cases.

## Valuation Research Company – Intern | Yardley, Pennsylvania

08/2024-08/2024

- Gained valuable exposure to finance fundamentals, including financial statement analysis, valuation and capital market
- Completed several DCF models, developing significant efficiencies in Excel and financial statement analysis
- Engaged in multiple professional development seminars and networking opportunities, strengthening internal relationships and developing insight into careers within finance

## **Squash Tigers** – *Coach* | Princeton, New Jersey

04/2024- Present

- Coached and supervised 30-40 children ages 6-15 in full-day summer camp activities
- Provided individualized technical training and strategic guidance during 5-10 student rotations, developing significant leadership acumen improving ability to identify strategic growth areas and refining project implementation abilities

#### LEADERSHIP AND ACTIVITIES

# Make A Play Foundation (MAP) – *Undergraduate Fellow* | Remote

11/2024- Present

- Chosen for a 2-part fellowship preparing high-achieving college athletes for careers at top firms
- Selected as 1 of 40 (from 1,200+ fellows, top 3%) for MAP's gamified investment banking tournament.
- Completed 50+ hours of technical prep, casework, and interview simulations mirroring Superday intensity.
- Appointed Scrum Master, leading 1–2 sprint meetings weekly and coordinating 5+ workstreams to deliver 100% of project deadlines on time.

# UVA Varsity Squash Team – Team Member (4th Position) | Charlottesville, Virginia

08/2024- Present

- Committing 10-15 hours a week off-season and 15-20 hours in-season for training and competition
- Competing in intercollegiate squash matches nationwide
- Playing as the 4th seed on a roster of 14 players for the 6th-ranked women's squash team in the U.S.

## Delta Sigma Pi Professional Business Fraternity – Exec Team Member | Charlottesville, Virginia

02/2025- Present

- Serve as DEI Chair on the Executive Team, leading workshops and supporting professional events
- Contributed 10+ hours to recruitment and interview process, assisting in selection of new members

# Kirby House Prefect - Prefect | Lawrenceville, New Jersey

08/2023-05/2024

- Supervised 40 underclassmen, developing significant leadership experience ability to manage competing work streams
- Met with campus leadership regularly, including student council to align house activities with school-wide initiatives

#### ADDITIONAL PROFICIENCIES AND INTERESTS

- Skills and Language(s): Microsoft Office Suite (Excel, Power Point, Word), Spanish
- Interests: Long Distance Running, Oil Paintings, Volunteering, Mystery Books, Hiking and Travelling

# MICHAEL TZITZIKAKIS

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#### **EDUCATION**

Columbia University - Student | New York City, United States

d States Aug 2024 – May 2028 (Anticipated)

GPA: 3.5/4.0

B.S. in Mechanical Engineering

• Dean's list (Awarded to top 20% of students)

- Relevant Courses: Accelerated Multivariable Calculus, Introduction to Java, Frontiers in OR & Data Analysis
- Extracurriculars: Heavyweight Men's Rowing Team (D1), Columbia Financial Investment Group, Undergraduate Mathematics Society, Asian & Pacific Islanders in Sport

## Westminster School - London, United Kingdom

Aug 2019 - Jun 2024

- A-Levels: Physics (A\*), Maths (A), Further Maths (A) | ACT: 35
- Awards: British Physics Olympiad Gold, Maclaurin Maths Olympiad Merit, Senior Physics Online Challenge Gold, Intermediate Maths Challenge Gold, Senior Maths Challenge Gold

## PROFESSIONAL EXPERIENCE

## Beacontech Venture Capital – Intern | London, United Kingdom

Jun 2025 – Jul 2025

- Automated transforming raw financial data into complex graph visualizations using Python for the firm's Limited Partner report.
- Assisted in drafting and refining the LP report shared with key investors.
- Collected and analyzed data on 50+ companies using Pitchbook, filtering by valuation multiples to build peer groups of public comps for private investment benchmarking.
- Authored an article on the implications of Agentic AI on venture capital and early-stage startups, published in the LP report.

## LEXIFinance Real Estate Capital Advisory – Intern | London, United Kingdom

Jul 2025 – Aug 2025

- Investigated operational workflows to identify inefficiencies; presented strategic tech-driven recommendations to LEXI's directors to reduce time and cost overheads.
- Applied AI tools to categorize, and enhance a CRM database of 3,000+ clients, boosting data accessibility and sales targeting.
- Supported lead generation and investor communications for £10M+ commercial real estate deals.

# Wells Fargo Affordable Housing Innovation Case Competition – MAP Phase 2 Fellow | Remote

Jan 2025 – Apr 2025

- Working with a team of student-athletes and Wells Fargo to construct and implement 5+ regionally compatible strategies to solve
  housing affordability issues through weekly meetings.
- Evaluating possible ideas' risks, benefits, feasibility, and processes through extensive research.
- Ultimately working towards delivering the executive summary to 5+ stakeholders at Wells Fargo.

#### **MAP x Morgan Stanley** – *Sales & Trading Fellow (Phase 2)* | Remote

Mar 2025 – Jun 2025

- Ranked top 5% in a highly competitive fellowship for college athletes; advanced to the case competition round where I conducted research alongside employees from Morgan Stanley's Institutional Equities & Fixed Income Divisions.
- Co-developed a \$2.5M retirement portfolio; presented investment recommendations to Morgan Stanley MDs.

#### Trinny London Cosmetics Company – Intern | London, United Kingdom

Iul 2022 - Sep 2022

- Optimized the website by incorporating eye-tracking insights, enhancing usability and overall user engagement.
- Constructed a chemical ingredients database, filtering from a catalog of 500+ product information documents.
- Observed daily business operations & acquired an improved understanding of R&D and product marketing.

#### LEADERSHIP & COMMUNITY DEVELOPMENT

# Westminster School Boat Club - Boat Club Captain | London, United Kingdom

Sep 2023 – Jun 2024

- Competed at the highest level of schoolboy rowing in international competitions; competing again at college through recruitment with the goal to eventually make team GB.
- Appointed team captain by school senior management committee for being an exceptional role model to younger students
- Organized events for the boat club, negotiated brand deals with clothing companies, handled all admin tasks.
- Worked closely with schoolteachers and staff members to mentor and guide 50+ younger athletes.

## St Vincent De Paul Primary School - Volunteer | London, United Kingdom

Sep 2022 - Sep 2023

- Nominated by high school teachers to be one of first in a mentorship program at a local primary school. 4+ hours a week.
- Taught underprivileged children to read, seeing huge improvements in pupils.
- Helped to run the after-school club, managing ~30 children a day alongside members of staff.

## ADDITIONAL SKILLS

- Languages: English (Native), GCSE French & Mandarin
- **Technical:** Java, Python, First Aid
- Interests: Chess, Rock Climbing, Swimming, Poker, Dog Breeding

# Morgan Boonshaft

69 Brown St, Box 8020 | Providence, RI 02912 | Phone: (704) 345-3900 | Email: morgan boonshaft@brown.edu

#### **EDUCATION**

**Brown University,** B.A. Business Economics, Political Science, 3.86/4.0 GPA Providence, RI | **Expected Graduation May 2028** Relevant Courses: Principles of Economics, Intermediate Macroeconomics, Gender and the Economy, Advanced Spanish I & II, Comparative Politics

Activities and Honors: Varsity Cross Country & Track, Residence Hall Council Vice President of Finance and Administration, NCAA Student-Athlete Advisory Committee, Meiklejohn Peer Advisor, Team IMPACT Leadership Board

## **Providence Day School, 4.57/4.0 GPA | ACT: 35**

Charlotte, NC | Class of 2024

Activites and Honors: Varsity Cross Country & Track (5xNCISAA State Champion, 3xAll-American Honors), Four-Year Elected Class Officer, Model United Nations Leadership Team, Cum Laude, National Honor Society, Spanish National Honor Society, Spanish Seal of Biliteracy, National Merit Commended Scholar, AP Scholar with Distinction

## **EXPERIENCE**

#### Conflict Research and Security Studies Lab, Lab Supervisor, Lead Intercoder

Providence, RI | January 2025 – Present

- Serve as 1 of 14 students for the inaugural lab cohort, focusing on analyzing the efficacy of mass anti-government protests
- Manage a 29-person research team for the Mass Protest Project to compile an event history dataset on protest concessions, outcomes, and consequences
- Facilitate development of data management workflows and intercoder reliability checks, improving team accuracy and standardization

## The Charlotte Ledger, Election Hub Intern

Charlotte, NC | May – November 2024

- Researched and compiled 200+ comprehensive candidate profiles for state and local elections across five counties, enhancing voter awareness through *The Charlotte Ledger's* Election Hub
- Designed and published targeted social media campaigns using Canva and TikTok, boosting Election Hub engagement by 20% during the 2024 election cycle
- Coordinated podcast content development and facilitated in-person voter education workshops, contributing to community outreach and informed voter participation

#### **LEADERSHIP**

#### Make A Play Foundation. Student Fellow

Remote | January 2025 – Present

- Ranked in the top 5% of a highly competitive fellowship for college athletes, advancing to the Morgan Stanley Skills Challenge case competition
- Executed the "Planning Phase" sprint, responsible for creating and submitting 10 deliverables to Morgan Stanley leadership on behalf of the broader team, including a detailed analysis of the micro and macroeconomic factors that informed our team's strategic investment thesis
- Selected as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) to compete in MAP's Pro Bowl Games, an elite, gamified investment banking tournament.
- Collaborated with a 10-person roster, serving as team captain in Coin Toss competitions and developing a team charter + lineup strategy to drive accountability.

#### Mighty Striders Running Club, Founder and Head Coach

Charlotte, NC | May 2020 – Present

- Lead weekly practices for a growing team of children and teens with special needs, building confidence, physical fitness, and inclusion through sport
- Maintain the @mightystridersrunningclub Instagram account and website, driving community outreach, recruiting over 30 volunteers, and building partnerships with local organizations to support club expansion
- Spearhead the development of new cohorts in Providence, Los Angeles, Williamsburg, and Charleston, scaling the club's impact beyond Charlotte

#### Charger Asset Management Board, Student Endowment Fund Trader

Charlotte, NC | August 2023 – May 2024

- Collaborated with a team of student traders to actively manage a \$140,000 diversified portfolio for an autonomous, student-led endowment board
- Increased portfolio valuation by 11.2% during board tenure, and reallocated \$4500 of free cash to local community service projects
- Presented an annual investment report and performance analysis to Endowment Board senior leadership

## **SKILLS & INTERESTS**

Language: Bilingual proficiency in Spanish

Technical Skills: Proficient in Microsoft Office, Google Apps, Canva; experience with Java, Python, and R

Interests: Long-distance running, hiking, journaling, baking

# RILEY K. RESMER

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## **EDUCATION**

Harvard University - Cambridge, MA

B.A. in Economics | Minor in Computer Science

ACT: 33 | SAT: 1500 **GPA: 3.9/4.0** 

• Relevant Courses: Econ 10a: Principles of Microeconomics, Econ 10b: Principles of Macroeconomics, Math 1a, Stat 100

#### PROFESSIONAL EXPERIENCE

**Delta Wealth Advisors** – Operations Intern and Assistant to CPO | Indianapolis, IN

**August 2023 – June 2024** 

Graduation Year: 2028

Fee-only, registered investment advisor offering financial planning, tax, business advisory, and private real estate services with \$120 million AUM

- Created and implemented 10+ new company wide organization processes in order to streamline company operations
- Facilitated and executed preliminary tax return work to learn about accounting and make initial, operational work easier for CSAs
- Sat in on and took notes for partner tax and strategy meetings to learn more about business operations at highest level

#### **Resmer + Ryan Orthodontics** – *Lab & Sterilization Assistant* | Noblesville, IN

**January 2021 - August 2025** 

- Streamlined daily operations by sterilizing instruments and completing lab work
- Created and executed company marketing campaigns in order to improve customer experience and bring in 3+ new patients a month

# LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Harvard Women's Varsity Volleyball Team – Sophomore Middle Blocker | Cambridge, MA

August 2024 - Present

- Balanced demands of being a student at a high academic institution with 15+ time commitment of a D1 athlete, improving time management, responsibility, and ability to overcome adversity
- Cooperated with 15+ girls in hard environments daily to achieve a common goal improving teamwork, commitment, and resilience

#### Wells Fargo Affordable Housing Innovation Case Competition – MAP Phase 2 Fellow | Remote

**February 2025 – March 2025** 

- Leading "control phase" workstream by managing a well-organized sprint backlog of ~10 tasks, including 3-part budget + KPI framework, enabling me to complete ~20% of project ahead of schedule, boosting overall team productivity
- Collaborating to produce 4 outputs for senior leadership, featuring a comprehensive slide deck + one-page fact sheet, crafting 2 key slides illustrating how to optimize our pricing, marketing, and operational strategies

#### $\textbf{Goldman Sachs Possibilities Summit \& Virtual Insights Program} - \textit{Member} \mid \textit{Remote}$

January 2025 - Present

- Engaged in simulated job training in controllers, risk, and operations divisions to learn about the industry
- Attended 15+ webinars and lectures to gain insight into finance industry and Goldman Sachs as a company, as well as networked with many current Goldman Sachs employees and gained insight into ir daily life, culture, and values

#### Make-A-Play Foundation (MAP) – Pro Bowl/ Phase 1 Fellow | Remote | Rating: Very Strong

January 2025 - Present

- Selected as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) to compete in MAP's Pro Bowl Games: elite investment banking tournament
- Completed 50+ hours of technical prep, casework, and interview simulations during the tournament to mirror Superday intensity
- Showcased leadership, communication, and technical ability in front of 6 investment banking partner firms, securing exposure to professionals
  across front-office roles

#### Harvard Women in Business Club - Board Member - Marketing | Cambridge, MA

February 2025 – Present

- Creating marketing tools for club's instagram and promotional flyers for club events and collaborations to encourage member engagement
- Collaborated with a team to create an idea for a company and pitch it to board, acted as CFO and presented a plan to gain \$100,000+ venture capital funding for our startup

#### Harvard Financial Analyst Club – Member | Cambridge, MA

February 2025 - Present

- Attended weekly lectures and sections to gain key understanding of financial concepts such as DCFs, relative valuation, balance sheets, etc
- Collaborated with a team to create a stock pitch, using 10+ different models and multiples to evaluate and predict state of company

# **Northview Church Kids Ministry** – *K-12 Sunday School Leader* | Noblesville, IN

June 2021 – August 2024

- Managed and led large classrooms of 30+ third and fourth grade students through games, worship, and learning activities to encourage development and strengthen spiritual confidence
- Volunteered for 20+ different Northview Church events in order to build community and encourage young girls in their faith

#### **INTERESTS**

Interests: sports, avid fantasy, romance, and fiction reader, breakfast foodie, travel, water skiing and surfing Work Eligibility: Eligible to work in the US with no restrictions

# **RONIN JONES**

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#### **EDUCATION**

# University of Pennsylvania, School of Engineering and Applied Sciences - Philadelphia, PA

BSE in Mechanical Engineering | Minor in Data Science | ACT: 34

**Anticipated Graduation: May 2028** 

 Courses: Multivariable Calculus, Linear Algebra, Intro to Partial Differential Equations, Programming Languages and Techniques, Scientific Computing, Engineering Electromagnetics, Physics Mechanics

Pine Crest School - Fort Lauderdale, FL

- Activities: Varsity Rowing, Varsity Swim, Technology Student Association, Computer Science Club
- North Palm Beach Rowing Club: 2024 US Rowing Youth Nationals Championships in 2- (pair) 7th in Nation

#### **EXPERIENCE**

# Make A Play Foundation (MAP)

Pro Bowl Games Fellow '25

August 2025 - present

Graduated: May 2024

Summer League Training Camp Fellow '25

June 2025 - August 2025

- Selected for an exclusive Summer League fellowship, competing among ~200 high-performing college athletes in a
  gamified, career-focused development program featuring case competitions, leadership challenges, and performance
  rankings.
- Advanced to the Fall 2025 Pro Bowl Games, a four-part tournament showcasing the top-performing sophomores from the investment banking track, and competing in a series of individual and collaborative finance-related challenges

## **Shenoy Research Group**

Researcher | Philadelphia, PA

May 2025 - present

- Conduct experiments on cardiomyocytes with the Shenoy Research Group using applied mechanobiology to study how different cell patterns affect cellular behavior
- Hands-on training in techniques such as cell culture, high-resolution microscopy (Airyscan), immunostaining, and quantitative image analysis

# LEADERSHIP & COMMUNITY INVOLVEMENT

## University of Pennsylvania, Men's Lightweight Varsity Rowing

Student Athlete | Philadelphia, PA

August 2024 - present

- Dedicate 25+ hours per week as a Division 1 athlete to practice, conditioning, and competition while balancing a full academic course load
- Helped lead boat to an undefeated dual season (2025) and a 3rd place finish at IRA National Championships
- Earned The Leonard-Bryfogle Award (2025) Freshman award from team coaches

# Penn Athletic Wharton Leadership Academy

• Engaged in training focused on teamwork, communication, and high-performance leadership in academics and athletics

## Museum of Discovery & Science

Volunteer | Fort Lauderdale, FL

June 2021 - August 2024

- Improved guest experiences by managing ticket sales averaging around 100 tickets a day, answering inquiries, and ensuring efficient museum operations.
- Maintained exhibits and facilities through cleaning, repairs, and repainting, enhancing museum aesthetics

# **SKILLS & INTERESTS**

- Languages: English (Native), Mandarin Chinese (Conversational)
- Programming: Python, Java, OCaml, Waveforms, Adobe Photoshop, Adobe Illustrator
- Software: Microsoft Office Suite (Excel, PowerPoint, Word,), Google Suite (Sheets, Docs)
- Interests: stock trading, cooking, chess

# Ruitong (Lily) Zhang

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#### **EDUCATION**

University of Pennsylvania – Philadelphia, Pennsylvania

GPA: 3.9/4.0

B.A. in Economics | Minor in Statistics and Data Science

Anticipated Graduation: 2028

Relevant Courses: MATH 1070 & 1080, ECON 0200 & 2100, BEPP 2500, STAT 1110

Crofton House School - Vancouver, BC

GPA:4.23/4.0

Proficiency prize in AP Microeconomics, AP Statistics, AP Spanish

09/2019 - 06/2025

Ivy pin recipient | Barbara walker pin recipient | multiple First Class Distinction with Honours | Co-Captain of Crofton Chronicles

#### RELATED EXPERIENCE

#### Make A Play Foundation (MAP) – Pro Bowl Games Team Winter League Captain | Remote

07/2025 – present

- Selected as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) to compete in MAP's Pro Bowl Games, an elite, gamified investment banking tournament
- Strengthened résumé through targeted upgrades by benchmarking against MAP Legends (alumni at Evercore, Guggenheim, UBS), revising bullets with measurable impact
- Led and collaborated with a 10-person roster, serving as team captain in Coin Toss competitions and developing a team charter + lineup strategy to drive accountability

## Synergy CPA Tax & Financial Services – Financial Advising Intern | Remote

07/2025 - present

- Manage financial operations for 100+ mobile home units by systemizing Excel and Rentec to track rents, property valuations, and portfolio performance
- Monitor and validate ~\$55K in monthly cash flow, ensuring reporting accuracy and supporting long-term financing and tax strategy discussions
- Research mobile home park markets across 3 regions, analyze comps and competitive landscape to develop portfolio structuring recommendations that improved tax efficiency

# **IFM Planning & Solutions Inc.** – *Financial Planning Intern* | Vancouver, BC

05/2025 - 07/2025

- Conducted outreach to 10+ prospective clients in British Columbia and developed literacy in retirement, insurance, and investment solutions
- Contributed to the development of IFM's New Agent Fundamentals Program by providing feedback and building foundational knowledge in financial planning, client engagement, and compliance best practices
- Delivered weekly research and reflection reports that informed team learning, decision making and strengthened industry knowledge at weekly team strategy meetings and engaged in case discussions with senior advisors

#### ACTIVITIES / EXTRACURRICULARS

# University of Pennsylvania - Student - Athlete | Philadelphia, PA

08/2024 - present

- Committed 20+ hours per week to training, including pool sessions, weightlifting, and dryland conditioning, while maintaining full academic course load at Penn
- Contributed to team performance by scoring points at dual meets and championship events, supporting overall team standings
- Qualified as a finalist at the 2025 Ivy League Championship, competing under high-pressure conditions at the Division I level

#### **Weigarden Center** – MATH 1070 Peer Tutor | Hybrid

03/2025 - present

- Tutored students in application: economics math, covering calculus concepts such as Taylor series, integrals, and optimization techniques
- Prepared problem sets and balanced tutoring sessions with academic commitments, ensuring effective support while managing a rigorous schedule
- Applied teaching techniques from professional development sessions to enhance student engagement and improve academic performance

#### Wharton Sports Analytics and Business Initiative – Application reader | Hybrid

03/2025 - 05/2025

- Reviewed and evaluated over 30 applications holistically, assessing academic records, personal statements, and recommendation letters against established selection criteria
- Maintained consistency and fairness in scoring while adhering to confidentiality and ethical review standards
- Collaborated with the admissions team to discuss borderline cases and ensure alignment across evaluators

#### SKILLS & INTERESTS

<u>Technicals:</u> Financial Modeling (Microsoft Excel) | Accounting & Financial Statement Analysis | PowerPoint <u>Languages:</u> English (Native) | Mandarin (Native) | Spanish (Working Proficiency)

Interests: Swimming | Running | Baking | Reading | Cooking | Family Time | Golfing | Chinese Calligraphy

# Ryan Taylor Chang

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#### **EDUCATION**

## University of Pennsylvania, College of Arts & Sciences

Philadelphia, PA

Candidate for Bachelor of Arts in Philosophy, Politics and Economics, Minor: Consumer Psychology (intended)

May 2028

GPA: 3.73

Windermere Preparatory School

Windermere, FL

Graduated Summa Cum Laude, IB distinguished scholar, 3.93 GPA

May 2024

#### PROFESSIONAL EXPERIENCE

ClearVue Partners

Remote

Private Equity Analyst

July 2025 - Present

- Advise a robo-auto infrastructure portfolio company on U.S. and European market entry, conducting competitive benchmarking, TAM/regulatory analysis, and go-to-market planning to guide executive strategy in the \$100B+ robotaxi sector.
- Support development of a 5-year operating model for the company's car wash expansion, running sensitivity/scenario analyses on wash volumes, pricing, and EBITDA to optimize capital allocation, supporting 2 pilot launches in the U.S.

G'EATS Philadelphia, PA

Founder and CEO

January 2025 - Present

- Founded a robotic kitchen and smart locker startup backed by the Wharton Venture Lab VIP Incubator to address food waste, inequity, and unhealthy eating and spending habits in the \$30B+ U.S. college dining market
- Raised \$70K+ in non-dilutive capital through first round and pitch competitions; awarded Wharton Innovation Fund Grant and secured a contracted pilot partnership with New England Innovation Academy to validate product-market fit and unit economics.
- Lead 10+ team including engineers, school partners, school collaborators, and investors to develop automation technology, drive supplier onboarding, pricing analysis, and partnership growth.

Leader Bank Arlington, MA

VC, PE and Tech Banking Intern

May 2025 - August 2025

- Built and scaled Leader Link, a capital-matching platform linking startups to 50+ investors across VC, PE, and accelerator partners; integrated venture debt and equity financing solutions to broaden funding access
- Conducted onboarding and financial due diligence for 10+ high-growth clients, analyzing revenue drivers, unit economics, and
  market positioning to evaluate product-market fit and structure tailored banking solutions.

**Agrify** (NASDAQ: AGFY)

Hybrid - Boston, MA

Student Intern

- June 2022 August 2024
- Contributed to sales, acquisitions, and due diligence during IPO process, supporting cross-team coordination and documentation.
   Analyzed SEC filings (10-K, 8-K) for NASDAQ compliance, cross-checking disclosures for accuracy and producing compliance write-ups to strengthen IPO readiness and mitigate regulatory risk.

#### LEADERSHIP AND ATHLETICS EXPERIENCE

# Penn Men's Varsity Golf

Philadelphia, PA

Competitor

August 2024 - Present

- Represent the University of Pennsylvania in collegiate golf, competing in the Ivy League Championship, All-American Intercollegiate, with top finishes including 11th at the Alex Lagowitz Memorial and 8th at the Roar EE Invitational
- Balance rigorous academic schedule with 35+ hour weekly athletic commitment, via excellent time management and discipline
- Collaborate with coach and teammates to develop weekly team skills challenges to improve stroke averages and monthly community service initiatives including teaching golf to West Philly students and food packaging for cultural organizations

#### Make-A-Play Foundation (MAP)

Remote

Student Fellow

January 2025 – Present

- Selected as 1/40 athletes (1,200+ MAP Fellows, top 3%) to compete in Pro Bowl Games, an elite, gamified IB tournament.
- Collaborated with fellow student-athletes to conduct due diligence and build financial models for a healthcare-tech startup, presenting investment recommendations to Bank of America sponsors.

#### ADDITIONAL INVOLVEMENT, SKILLS AND INTERESTS

Activities: Venture Lab fellow, Wharton Sports Business, Phi Gamma Delta, Marks Center Writing Fellow, Fellowship of Christian Athletes Skills: Chinese Mandarin (Fluent), Excel (WSP), Powerpoint, Financial Analysis, Generative, Ethical AI, Non Violent Communication Interests: Golf, Basketball, Social Entrepreneurship, Cello, Tokyo Jazz, Collecting Snow Globes, and Watching Figure Skating

#### SARA RIVAS

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#### **EDUCATION**

**Stanford University** 

Stanford, CA

Bachelor of Aerospace Engineering (Interest in Finance, Business Management)

June 2028

#### **EXPERIENCE**

#### Make A Play Foundation-Skills Challenge Fellowship | Sponsored by Morgan Stanley

Remote

Fellow

March 2025 - Present

- Rank in top 5% of a highly competitive fellowship for college athletes focused on professional development and interview preparation, earning a top stop on MAP's leaderboard to advance to the case competition round with Morgan Stanley's Institutional Equities & Fixed Income Divisions.
- Collaborate with team of 4 to create a traditional retirement portfolio for an MS client valued at \$2.5M, allocating \$1.5M to equities & \$1M to fixed income (maintaining a 60-40 split between the two) & delivering a final investment recommendation.
- Lead the Execution Phase, responsible for creating and submitting ~10 deliverables for final presentation to MS leadership.
- Compete as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) in MAP's Pro Bowl Games, an elite investment banking tournament and ranked #1 during Interview Rounds

Stanford University Stanford, CA

Division I Track and Field Student Athlete

September 2024 – Present

- Embody values of discipline, perseverance, and excellence during practice and competitions to achieve personal goals and long-term improvement.
- Lead and motivate teammates to achieve collective goals amidst chaotic competition environments, contributing to becoming one of the top 10 nationally ranked collegiate track and field teams.

## **Stanford University- Department of Aeronautics and Astronautics**

Stanford, CA

Aerospace Engineering Student

September 2024 – October 2024

- Led a team to design and construct a functional glider, applying principles of aerodynamics and structural integrity; researched advancements in aeronautical technology to produce a glider with a range among the top 10% in the class.
- Conducted testing and optimization, improving flight performance by analyzing lift, drag, and stability metrics.
- Explored aerodynamic optimization to improve flight stability and duration.

Dutch Bros Coffee Bend, OR

Barista

September 2023 – August 2024

- Fostered strong customer relationships through prioritizing personalized service, leading to improved retention.
- Mentored team members in resolving operational challenges, such as optimizing workflows and leading troubleshooting of technical issues, enhancing overall team efficiency.
- Coordinated team efforts to maintain quality and consistency during high-demand periods, increasing customer satisfaction by approximately 30%.

#### ADDITIONAL SKILLS

Computer: Microsoft Office: Excel, Word, PowerPoint, CAD Programming: Onshape and Autodesk

Language: English (Fluent), Spanish (Fluent)

# SYNA SONY

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## **EDUCATION**

Cornell University - Ithaca, New York

GPA: 3.914

B.S. in Industrial and Labor Relations with a business minor

Anticipated Graduation: May 2028

- Accomplishments: Girl Scouts USA National Delegate, Cornell Freshman High Jump Record Holder, 2025 Ivy League Women's High Jump Champion, and Founder of Sustainability Initiative
- Relevant Coursework: Psychology and Sociology of Work, Labor History, Microeconomics and Macroeconomics, Labor Relations, Intro to Marketing, International and Comparative Labor, Women in the Economy, Foundations of Diversity Management, and Financial Accounting

#### PROFESSIONAL EXPERIENCE

High Road Fellowship - Intern at Stitch Buffalo | Buffalo, New York

06/2025 -08/2025

- Selected for Cornell's competitive, prestigious 17-year-old fellowship to support a nonprofit empowering 70+ refugee women through textile arts
- Conducted software research, focus groups, and pricing analysis to identify operational best practices and significantly improve efficiency
- Created a digital lookbook that streamlined communications and improved internal operations for product presentation and outreach

#### Make a Play Foundation - Winter & Pro Bowl Fellow | Remote

01/2025 - Present

- Completed 50+ hours of technical prep, casework, and interview simulations during the tournament to mirror Superday intensity
- Created a roadmap to visually represent the team's multi-year strategy, including creating a future value stream map for 5 stakeholders at Wells Fargo
- Competed in 3 Skills Showdowns (mock interviews), receiving direct evaluation from bankers at Guggenheim, Bank of America, and Morgan Stanley

#### Girl Scouts of The USA - National Delegate | Orlando, Florida

03/2022 - Present

- Serving Girl Scouts of Ohio's Heartland as a National Delegate at the 56th National Council session
- Spoke to an audience of 1,200 delegates, addressing policies on diversity and discrimination affecting scouts nationwide
- Advocating for initiatives aimed at improving diversity, empowerment, and equality, resulting in increased awareness among delegates

#### Fashion for Life - Founder | Dublin, Ohio

06/2023 - Present

- Advocating for sustainable fashion through teaching others upcycling techniques to 7 different organizations and clubs
- Organized 5 clothing swap events and provided rental options for special occasions to community members
- Shared 50+ detailed tutorials and ways to upcycle clothing through social media and a website to encourage combating fast fashion

#### LEADERSHIP & COMMUNITY DEVELOPMENT

The Cornell Traditional Fellowship - Fellow | Ithaca, New York

08/2024 - Present

- Selected as a top student to participate in a program for outstanding commitment to community service and work
- Dedicating 100+ hours of service, including community service and campus service, positively impacting local organizations and campus initiatives
- Engaging in leadership and service initiatives to improve the community and school environment

# Cornell Varsity Track & Field - Athlete | Ithaca, New York

08/2024 - Present

- Dedicating 20 hours per week to improving athletic performance, representing Cornell University in Ivy League and NCAA competitions
- Placed first at the 2025 Ivy League Championships with a winning height of 5'8.5
- Balanced rigorous academics with athletic commitments, showcasing strong time management and dedication

#### **Cornell's The Wardrobe** – *Operations committee leader* | Ithaca, New York

09/2024 - Present

- Streamlining inventory management processes, ensuring an efficient and organized system to provide professional attire to students
- Leading the planning and execution of events, promoting accessibility to career resources, and enhancing student engagement
- Managing a team of members to maintain operations and improve outreach efforts, fostering a supportive and inclusive environment

## Cornell's Spiked Shoe Board- Community Service Committee | Ithaca, New York

05/2025 - Present

- Collaborating with teammates and alumni to promote a culture of service, tradition, and social impact within the athletics community
- Support the planning and execution of team-based community service initiatives to strengthen athlete engagement with local causes
- Selected through a competitive application process to serve on the community service committee recognizing leadership within Cornell Track & Field

## Cornell's CSalt - Community Connections Subteam Member | Ithaca, New York

01/2025 - Present

- Leading community outreach initiatives to promote awareness of desalination and build partnerships with local organizations & stakeholders
- Facilitated collaboration across business, engineering, and sustainability subteams to ensure clear communication and unified project goals

#### Cornell University - Resident Advisor | Ithaca, New York

08/2025 - Present

- Leading and mentoring a community of 475 residents, planning and facilitating weekly programs that promote inclusion and belonging
- Mediating conflicts, responding to incidents, and maintaining a safe, respectful, and supportive environment for the entire residential hall
- Providing individualized guidance and mentorship by supporting academic success, personal growth, and social well-being

#### NON-TECHNICAL SKILLS & INTERESTS

- <u>Interests</u>: Social impact, politics, coaching, public speaking, traveling, biking, and crocheting
- Fun Fact: I made 1,000 paper cranes to get a wish during my sophomore year of high school