

Ally Lin

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EDUCATION

Washington University – St. Louis, MO

GPA: 3.5/4.0

B.A. Finance and Accounting | Minor in Chinese | Graduation Year: 2028

- Student Athlete: Women's Tennis
- Relevant Courses: Principles of Financial Accounting, Microeconomics, Managerial Statistics I, Introductory Psychological Statistics, Individual in a Managerial Environment, Foundations of Business, Calculus II, Macroeconomics

PROFESSIONAL EXPERIENCE

Irongrove – *Internship* | Houston, TX

05/2025 – 08/2025

- Selected to intern for Irongrove, a Houston-based IT startup currently building a next-generation DNS platform called Javelina to learn how accounting functions in a real start up environment.
- Support internal accounting operations by leveraging QuickBooks to process transactions, reconcile accounts, and track expenditures. Manage coordination with external bookkeeping firms to ensure timely and accurate financial reporting. Maintain a productive relationship with Uplinq for financial data integrations, improving system reliability.

Tennis Coach – *Coach* | Houston, TX

12/2024 – 08/2024

- Instructed weekly tennis lessons for young athletes, tailoring drills to skill levels, resulting in improvement in player performance metrics over a 8 -month period. Mentored junior players on proper technique, sportsmanship, and discipline, contributing to students showing measurable progress in match play and confidence. Developed and implemented strategic training plans focusing on footwork, shot selection, and game strategy, leading to high results in tournaments.

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) x Morgan Stanley – *"Skills Challenge" Sales & Trading Fellow (Phase 1 & 2)* | Remote

03/2025 – Present

- Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to deliver an investment recommendation to Morgan Stanley's Fixed Income Team (i.e., Dan Lentz, Stephen Dance) using a 60/40 split between equity & fixed income for a client's \$1M retirement portfolio, analyzing market fundamentals in process.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.

Second Serve – *Outreach Committee* | St. Louis, MO

12/2024 – Present

- Organized and hosted tennis clinics and community events for underserved youth, directly impacting over 50 participants while expanding access to quality equipment and instruction. Implemented a "buddy letter" writing system connecting volunteers with program recipients. Distributed the organization through flyers, social media marketing, connecting with professors and school administration.
- Promotion of organization led to a boosted event attendance to 30+ active members and grew volunteer participation across school chapters. Built and maintained meaningful connections, helping kids feel seen, supported, and inspired through one-on-one mentorship.

Green Earth Tennis (GET) – *Chairman, General Manager* | Katy, TX

07/2019 – 04/2024

- A non-profit organization to increase accessibility to tennis, spread awareness about the environment, and create a stronger tennis community in Houston. Organized and managed 13+ charity tennis tournaments, resulting in 700+ matches played and generating over \$7,000 in revenue to support program sustainability and outreach. Directed marketing and digital engagement strategy, driving 3,000+ website visits and significantly boosting community involvement through targeted campaigns and school partnerships.
- Expanded program reach by collaborating with local schools and tennis clubs, resulting in 700+ members and deeper community ties. Advocated for environmental sustainability through tennis-based initiatives, successfully integrating eco-awareness activities into all events and amplifying GET's mission at a city-wide level.

Future Business Leaders of America – *Competitor* | Katy, TX

08/2020 – 05/2024

- FBLA is one of the largest Business Career and Technical Student Organizations in the world. Competed in presentation and testing events across regional, state, and national levels of over 100+ competitors, demonstrating advanced professional business and communication skills in a highly competitive environment.
- Created data-driven business proposals and market analyses under timed conditions, contributing to consistent advancement to state and national competitions over 4 years. Collaborated with teammates to research, write, and design strategic business plans, resulting in high-scoring presentations and recognition among top-performing teams.

ADDITIONAL SKILLS

Skills and Language(s):

- Data Analysis: Novice JASP and Tableau data analysis and communication skills: descriptive statistics, data visualizations
- Microsoft Office 365: Word, Excel, Powerpoint, Outlook, Teams

AWARDS

- Washington University in St. Louis Scholars in Olin Business School Recipient
- Olin Business School's annual Foundations of Business Product Pitch Case Competition: Finalist Team out of 49 teams.
- West Houston Ladies Tennis Association Scholarship Recipient
- National Competitor and 2nd Place at State in FBLA Introduction To Social Media Strategy and Banking and Financial Systems
- 1st Place Texas State Grand Slam United States Tennis Association (USTA)

ARIAN NAIM

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EDUCATION

University of California, Berkeley – Berkeley, CA

GPA: 3.5/4.0

B.A. in Economics & Intended Business Administration

Grad. May 2028

- Relevant Courses: Math 16B: Calculus II, UGBA 10x: Principles of Business, Stat 20: Intro to Probability and Statistics, Econ 1: Introduction to Economics, Social 121: Innovation and Entrepreneurship – Cultural Context

PROFESSIONAL EXPERIENCE

MAP x Vista Equity Partners – “Victory Formation” Alternative Investments Fellow (Phase 1 & 2) | Remote

June 2025 – Present

- Ranked in top 5% of a highly competitive fellowship for college athletes, selected to advance to Phase 2 and collaborate with a small deal team of 4 to recommend a new software company to Vista Equity Partners & deliver final presentation in six weeks
- Leading the “execution phase” workstream, responsible for completing ~5 individual deliverables in under 2 weeks (i.e., building team balance sheet, creating financial assumptions, completing Accounting Crash Course), sense checking each task
- Analyzing historical performances, operational strategy, market conditions, industry projections, and other key metrics to create an assumptions tab in Excel with 5-8 financial forecasts on how our company will perform for Vista over next 5 years
- Preparing ~5 final outputs including: Confidential Information Memorandum (CIM) + Due Diligence Questionnaire (DDQ)

Bazaar Ventures – Private Equity Analyst | Remote

May 2025 – Present

- Researched high-growth industries to identify mid-sized B2B companies with strong financials, focusing on SMBs generating \$1–5M in EBITDA
- Conducted buy-side M&A sourcing and proprietary outreach to business owners and brokers, expanding the firm’s deal pipeline
- Led due diligence on prospective acquisitions, including financial statement analysis, valuation modeling, and DCFs for car wash industry targets
- Produced in-depth investment memos across sectors, summarizing business models, market trends, financials, competitor landscapes, and key risks
- Supported the execution of two transactions brought under LOI through coordinated due diligence and cross-team collaboration

Vermont Med Property – Assistant Property Manager | Los Angeles, CA

Dec 2023 – Aug 2024

- Managed tenant relations and lease renewals for an 11-unit apartment complex, addressing concerns to support operations and high retention
- Researched local rental comps and screened applicants by reviewing credit, paychecks, and income to secure qualified tenants at market rates

Sports Performance Trainer – Self-Employed | Los Angeles, CA

Jan 2023 – July 2024

- Designed personalized training and nutrition plans for athletes across multiple sports, focusing on speed, strength, and rehabilitation
- Managed client outreach, parent communication, and scheduling to ensure consistent sessions and track progress toward performance goals

LEADERSHIP & COMMUNITY DEVELOPMENT

Tamid Group – Incoming Director of Fund | Berkeley, CA

Jan 2024 – Present

- Completed 10-week education program in finance and consulting; trained in stock pitching, financial modeling, and investment thesis development
- Elected as Incoming Director of Fund for Fall 2025; will lead a team of 5–6 analysts preparing investment pitches for national competitions
- Will co-lead workshops on valuation, market research, and pitch strategy while managing deadlines and reviewing pitch submissions

UC Berkeley Track and Field Team – Division 1 Athlete | Berkeley, CA

Jan 2024 – Present

- Lead by example as a Division 1 400m sprinter, contributing to a competitive team culture through discipline, consistency, and high performance
- Balance 20+ hours/week of training and travelling while maintaining a full academic course load and involvement in campus organizations
- Set a UC Berkeley school record (3:12.69) as a member of the 4x400m relay team at a major invitational

Student Athlete Business Network – Member | Berkeley, CA

Jan 2024 – Present

- Participated in networking events with professionals from firms like Wells Fargo and Bain to explore professional careers & build connections
- Engaged in professional development and interview prep workshops, receiving mentorship to strengthen career readiness as a student-athlete

E-Commerce Reseller – Self-Employed | Los Angeles, CA

Aug 2020 – Jan 2024

- Built and scaled a resale business reselling sneakers, apparel, and electronics on eBay, StockX, and GOAT, generating \$10-15K in annual profits
- Leveraged automated purchasing tools to acquire high-demand items at release, increasing sourcing efficiency and maximizing resale margins

West Los Angeles College – Academic Peer Mentor | Culver City, CA

Oct 2023 – May 2024

- Worked 5 hours per week in the campus tutoring center, supporting 20+ students with coursework, study strategies, and exam prep.
- Provided peer-to-peer academic support across subjects including math and economics, helping improve student outcomes and confidence

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): DCF modeling, Excel, market research, due diligence, financial analysis, industry analysis; conversational Farsi
- Interests: Fitness, nature, coffee, entrepreneurship, sushi, jazz, poker, travel

CAROLINE FIXTER

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Education

- Carnegie Mellon University**, Pittsburgh, PA May 2028
- B.S. in Political Science, Security, and Technology, Dietrich College of Humanities and Social Sciences
- Morristown High School**, Morristown, NJ June 20
- STEM Academy Scholar - Biomedical Pathway

Relevant Courses

- War and Peace in the Contemporary Middle East January - May 2025
- DC-First Year Seminar: Mistrust in Research August - November 2024

Project Experience

- MAP x Vista Equity Partners** – “Victory Formation” Investments Fellow (Phase 1 & 2) | Remote 06/2025 – Present
- Ranked in top 5% of a highly competitive fellowship for college athletes, selected to advance to Phase 2 and collaborate with a small deal team of 4 to recommend a new software company to Vista Equity Partners and deliver a final presentation in six weeks.
 - Leading the “execution phase” workstream, responsible for completing ~5 individual deliverables in under 2 weeks (i.e., building team balance sheet, creating financial assumptions, completing Accounting Crash Course), sense checking each task.
 - Analyzing historical performances, operational strategy, market conditions, industry projections, and other key metrics to create an assumptions tab in Google Sheets with 5-8 financial forecasts on how our company will perform for Vista over the next 5 years.
- DC-First Year Seminar: Mistrust in Research** | Research Project Name: Public Health Services August - November 2024
- Led a team research project on public health services, developing a team charter and coordinating responsibilities for effective collaboration.
 - Extracted and analyzed data from 50+ peer-reviewed articles using Sysrev to answer research questions.
- War and Peace in the Contemporary Middle East** January - May 2025
- Led a team of three in a government simulation addressing a crisis in the Middle East, coordinating strategy and delegation under pressure.
 - Strengthened negotiation skills through policy discussions that led to a cease-fire and peace treaty.

Leadership Experience

- Peer Group Connections Leader** September 2023 - June 2024
- Mentored a cohort of 25 Freshman through weekly sessions, fostering academic and social adjustment.
 - Designed weekly sessions to build community and student leadership skills.
- American Legion Auxiliary New Jersey Girls State** June 2023
- Served as an Election Board member, facilitating and counting state-level mock elections to ensure accuracy and fairness.

Athletics Experience

- NCAA Division III Student-Athlete | Women’s Golf, Carnegie Mellon University August 2024 - present
- Balance approximately 15 hours of training with academics; developing teamwork in an individual sport.

Community Engagement

- First Tee, Associate Instructor** Morristown, NJ January 2021 - June 2024
- Taught weekly golf lessons to 30+ children, emphasizing fundamentals and First Tee core values like integrity, perseverance, and sportsmanship.

Work Experience

- Baby Crossing, Retail Sales Assistant** Morristown, NJ November 2022 - December 2023
- Build customer relationships by identifying needs and recommending tailored product solutions to drive sales.
 - Maintained organized, well-stocked displays through detailed inventory management.

Activities

- Economics Club | Alexander Hamilton Society | Pre-Law Society September 2024 - present

MORGAN A. BOONSHAFT

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EDUCATION

BROWN UNIVERSITY

B.A. in Business Economics and Political Science

Providence, Rhode Island

August 2024-May 2028

- *Cumulative GPA:* 4.00/4.00
- *Honors and Organizations:* Varsity Cross Country & Track (D1), Residence Hall Council, Run Your City -Providence, Assistant Researcher at the Watson Institute for International and Public Affairs - Civil Resistance and Security Studies Lab
- *Relevant Coursework:* Principles of Economics, Gender in the Economy, Advanced Spanish I, The Digital World

PROVIDENCE DAY SCHOOL

High School Diploma

Charlotte, North Carolina

August 2010-May 2024

- *Cumulative GPA:* 4.57/4.00 | *ACT:* 35
- *Honors and Organizations:* Varsity Cross Country & Track (5xNCISAA State Champion, 3xAll-American Honors), Four-Year Elected Class Officer, Model United Nations Leadership Team, Big Brother Big Sister, Cum Laude, Spanish Seal of Bilitracy, National Honor Society, Spanish National Honor Society, National Merit Commended Scholar, National AP Scholar with Distinction, Charlotte's 20 Under 20 Awards Recipient

PROFESSIONAL EXPERIENCE

THE CHARLOTTE LEDGER – Election Hub Intern | Charlotte, NC

05/2024 – 11/2024

- Researched and compiled 200+ comprehensive candidate profiles for state and local elections across five counties, enhancing voter awareness through *The Charlotte Ledger's* Election Hub.
- Designed and published targeted social media campaigns using Canva and TikTok, boosting Election Hub engagement by 20% during the 2024 election cycle.
- Coordinated podcast content development and facilitated in-person voter education workshops, contributing to community outreach and informed voter participation.

CHARGER ASSET MANAGEMENT BOARD – Student Endowment Fund Trader | Charlotte, NC

05/2023 – 05/2024

- Collaborated with a team of student traders to actively manage a \$140,000 diversified portfolio for an autonomous, student-led endowment board.
- Conducted in-depth market research on Health Care and Consumer Staples sectors, utilizing Bloomberg Terminal and Yahoo Finance to identify investment opportunities and support data-driven decisions.
- Oversaw portfolio allocation for fixed-income and equity investments, contributing to key trades that enhanced diversification, increased dividend yield exposure, and optimized risk management.

LEADERSHIP & COMMUNITY DEVELOPMENT

WELLS FARGO AFFORDABLE HOUSING INNOVATION CASE COMPETITION –Fellow | Remote 02/2025 – Present

Selected Case Experience:

- *Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)*
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

MIGHTY STRIDERS RUNNING CLUB – Founder, Head Coach | Charlotte, NC

05/2020 – Present

- Founded and actively lead a running team for children and teens with special needs, growing the team from 2 to 15 athletes and fostering physical fitness and confidence through weekly practices.
- Organize and coordinate participation in local races, enabling athletes to set goals, track personal growth, and celebrate achievements in inclusive environments.
- Manage the @mightystridersrunningclub Instagram account and website, driving community outreach, recruiting over 25 volunteers, and building partnerships with local organizations to support club expansion.
- Spearheading the development of new cohorts in Providence, Los Angeles, Williamsburg, and Charleston, scaling the club's impact beyond Charlotte.

ADDITIONAL

- Languages: English (fluent), business proficiency in Spanish (both spoken and written)
- Programs and Technology: Microsoft Office, HTML, Python, Java, Social Media
- Interests: Finance, business, entrepreneurship, investment strategies, political science, data analysis