

Ellen Wang

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EDUCATION

STANFORD UNIVERSITY

GPA: 3.95/4.00

B.A. in Economics, Minor in Data Science

- **Athletic Involvement:** Stanford Division I Fencing Team
- **Campus Involvement:** Stanford Finance, Stanford Women in Business (Director), Scholars of Finance (VP), Blyth Fund (Analyst)

STANFORD, CA

Sep 2023 – Jun 2027

LEXINGTON HIGH SCHOOL

GPA: 4.15/4.00

LEXINGTON, MA

Sep 2019 – Jun 2023

PROFESSIONAL EXPERIENCE

INCOMING 2025 AUDAX GROUP

Portfolio Operations Analyst

BOSTON, MA

Dec 2024 - Present

KKR & CO. (SYLVAN INC. PORTFOLIO COMPANY)

Private Equity Summer Analyst

BEIJING, CHINA

Jun 2024 – Sep 2024

- Staffed on multiple deals in collaboration with KKR, each valued at USD \$300M+ EV.
- Reviewed and revised multiple 70+ page confidential information memorandums (CIMs) in collaboration with leading investment banks and consulting firms.
- Constructed and presented investment memos to KKR senior executives including full-LBO model with multi-scenario forecasting, precedent transactions, comparable company comp sets, and insights from industry expert calls.

EVERGREEN SERVICES GROUP (ALPINE INVESTORS SPIN-OFF)

Sourcing Analyst

SAN FRANCISCO, CA

Jan 2024 – May 2024

- Collaborated with Evergreen's operating executives to establish the company's fifth vertical.
- Built and list-scrubbed 1,200+ potential targets, ensuring alignment with Evergreen's hold-only strategy and investment criteria.

AMINO CAPITAL VENTURE FIRM (TOP 10 FORBES MIDAS SEED LIST 2023, 2024)

Analyst

PALO ALTO, CA

Jan 2024 – May 2024

- Constructed and presented pitch decks for managing partners, documenting business model, competitive landscape, and growth prospects for portfolio companies and potential investments.
- Participated in seed pitch meetings and gained direct exposure to entrepreneurs' investment narratives.

LEADERSHIP & ACTIVITIES

STANFORD DIVISION I FENCING TEAM

Varsity Women's Foil

PALO ALTO, CA

Sep 2023 – Present

- Starter on Division I Fencing team, weekly commitment of 20+ hours including training, conditioning, and film analysis.
- 1 of 2 NCAA collegiate fencers selected to the US Olympic and Paralympic & NCAA fencing board to support policy initiatives.
- Spearheaded the first women's collegiate fencing championship and college recruiting seminars, impacting 500+ current NCAA collegiate fencers and generations forward.

STANFORD WOMEN IN BUSINESS

Director, Board Member

PALO ALTO, CA

Sep 2023 – Present

- Directed and organized Stanford's Annual Young Women's Leadership Summit for 250+ attendees.
- Led and developed a robust pre-professional program teaching financial accounting, negotiation strategies, and career development.
- Organized and moderated panels in collaboration with McKinsey, BCG, and Stanford Graduate School of Business.

WARBURG PINCUS INVESTMENT BANKING CASE COMPETITION

Team Lead

REMOTE

Dec 2024 – Present

- Selected to lead a small deal team tasked with recommending a new HVAC company to Warburg Pincus, responsible for managing 5+ process workstreams, ultimately approving our team's 3-statement model + presenting our final recommendation to senior leaders

ADDITIONAL INFORMATION

- **Programs:** Girls Who Invest, Make a Play Foundation Fellow, Recalc Academy, D.E. Shaw Discovery, Goldman Sachs Virtual Insight Series, J.P. Morgan Career.edYOU Academy, J.P. Morgan Asset & Wealth Management Insights Program
- **Skills:** Python (NumPy, Pandas, Scikit-learn), Microsoft Suite, Mandarin

Flora Caiyi Zhang

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EDUCATION

Princeton University, Princeton, NJ August 2023 - May 2027

A.B., Economics | Intended Minor: Finance | GPA: 3.776 / 4.000

Coursework: Microeconomic, Macroeconomics, Econometrics, Financial Accounting, Asian Capital Markets, Entrepreneurial Finance and Private Equity, Corporate Finance and Financial Institutions | *Award*: 2024 WGCA Scholar All-American

IMG Academy, Bradenton, FL August 2019 - June 2023

Honors and Activities: Salutatorian, Yale Book Award Recipient, National Honor Society, International Club | GPA: 4.82 / 4.33

PROFESSIONAL EXPERIENCE

Girls Who Invest, Remote January 2025

Incoming OIP Scholar

- Selected for a rigorous self-directed program on accounting, financial modeling, and investment principles, utilizing CFA Institute and Wall Street Prep resources; plan to collaborate with other scholars through assigned study pods

Make A Play Foundation, Remote August 2024 - Present

Diamond League Fellow; Women PITCH Too Fellow

- Leading the Project Execution phase in the Warburg Pincus Case Competition, gaining foundational skills in DCF analysis
- Collaborated with 4 female student-athletes in weekly sessions, culminating in the Bank of America stock pitch competition

Bazaar Ventures, Remote September 2024 – December 2024

Search Fund Business Analyst

- Conducted research on niche segments within the Healthcare industry using both broker and proprietary approaches
- Identified over 100 target companies, and initiated outreach to business owners through cold emails and phone calls
- Contributed to weekly strategic meetings by proposing acquisition targets and assisting with lead generation efforts

Fortune Capital, Beijing, China May 2024 - August 2024

Venture Capital Summer Investment Analyst - AI Team

- Prepared 20+ question lists for management, clients, and supplier interviews; assisted with 4 due diligence processes
- Delivered in-depth presentations on AI long-form text generation and AI companions to the entire company across offices
- Participated in weekly strategy meetings with senior partners, providing updates on logistics and insights from on-site visits
- Collaborated with analysts and interns to create research reports on generative AI market trends and industry insights

JP Morgan Investment Banking Virtual Experience Program via Forage, Remote July 2024

Participant

- Developed M&A screening and analysis skills by integrating DCF valuation techniques with insights from current events

LEADERSHIP AND EXTRACURRICULAR EXPERIENCE

Princeton University Varsity Women's Golf Team, Princeton, NJ August 2023 - Present

Team Member

- Commit 20+ hours weekly to practice and competition year-round; posted Top-15 finishes at UNC and Princeton Invitational
- Team Champion at 2025 Nittany Lion Invitational and Princeton Invitational

Asian Student-Athletes of Princeton, Princeton, NJ October 2023 - Present

Alumni Outreach Officer

- Host speaker events and study breaks during the semester to strengthen connections among 128 current and alumni members

IMG Golf Elite Leadership Team, Bradenton, FL August 2021 - May 2023

Captain; Director of Mental Health and Wellness

- Collaborated with mental coaches to lead biweekly sessions focused on implementing performance-enhancing strategies
- Led mental-toughness discussions following Cross-Sports Training Sessions for Track, Lacrosse, Tennis

Activities: Business Today, Princeton Corporate Finance Club, First-Year Orientation Leader, McGraw Learning Cohort (Winter'25)

SKILLS & INTERESTS

Skills & Applications: Microsoft Excel, PowerPoint, Canva, Bloomberg Market Concepts | **Language**: English, Mandarin

Interests: Outdoor Activities, Running, Cooking, Coffee

GIORDAN M. ISMAEL

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EDUCATION

Columbia University – New York, NY

GPA: 3.7/4.0

B.A. in Economics | ACT: 34

Anticipated Graduation: May 2027

- Accomplishments: NCAA D1 Athlete (Rowing); Coaches Award in 2022 and 2023; Rowing Team Captain; Cum Laude Society; Bioethics Scholar
- Relevant Courses: Principles of Economics, Calc 1, Calc 3, University Writing, Literature Humanities
- Industry Education by Spring 2024: 5 Phases of Project Management; Agile Framework; Creating Business Presentations 101; Scrum

PROFESSIONAL EXPERIENCE

Deloitte – *Incoming Olympic Global Partnership Student Analyst* | New York, NY (Remote)

1/ 2024- Present

- Expected to deliver a transformation strategy to Deloitte outlining innovative ways to bolster the International Olympic Committee's (IOC) Olympic & Paralympic Agenda 2020+5, specifically addressing personalization of the fan experience and enhancement of digital services
- Expected to collaborate with a team of 6 to assist the Olympic Movement in driving progress on critical challenges identified in Olympic Agenda 2020+5 related to corporate governance, strategy, sustainability, diversity, equity and inclusion, and athlete support and well-being

Indian Trail Club – *Lifeguard* | Franklin Lakes, NJ

06/2023 – 08/2023

- Supervised swimming pool and lake areas to ensure patron safety, developing strong observation and quick response abilities.
- Performed water rescues and first aid when necessary, forming communication skills for interacting with the public.
- Conducted regular checks of safety equipment and facilities ensuring a safe environment with 5-star reviews.

Café Amici – *Cashier* | Wyckoff, NJ

01/2023 – 05/2023

- Managed daily financial transactions with precision by totaling bills, receiving payments, and distributing receipts, demonstrating strong numerical proficiency and attention to detail.
- Handled phone calls for processing to-go orders and customer inquiries developing the ability to multi-task in fast-paced environments.
- Provided fast, efficient, and courteous service to all customers, enhancing customer satisfaction.

LEADERSHIP & COMMUNITY DEVELOPMENT

Make A Play Foundation (MAP) – NXT Fellow '23 (Winter Cohort) | Remote

12/ 2023 – Present

- Selected as 1 of 100 college athletes to participate in a fellowship designed to prepare first-year minority athletes for professional success.
- Receive 20+ hours of targeted interview preparation, professional development coaching & industry-specific training for competitive roles.
- Collaborate with a 6-person scrum team to develop a multi-year strategy for Deloitte's 2024 Olympic agenda against a 5-week deadline.
 - Technical Skills Acquired: Agile Project Management | Scrum Methodology | Tuckman's 5 Stages of Group Development

Columbia University Rowing Team – NCAA Division I Student-Athlete | New York, NY

09/2023 – Present

- Adapted to team dynamics, participated in team practices and events, raced in 3V boat at the first team scrimmage.
- Recommended improvements to team captains, helping initiate changes to better prepare the team for racing season.

City Island Rowing – Team Captain | Bronx, NY

09/2023 – Present

- Motivated a team of varsity, JV, and novice rowers, fostering a cohesive and competitive environment and driving the team to achieve high-placing results in 8 regattas.
- Acted as a connection between coaches and team members, ensuring clear communication and effective resolution of team issues..
- Cultivated a supportive team culture, encouraging collaboration and support among team members, leading to an enhanced team environment for over 40 rowers.

City Island Rowing – Volunteer Assistant Coach | Bronx, NY

06/2022 – 08/2022

- Instructed groups of 5-10 students in novice rowing practices, helping new rowers develop and become confident in their rowing skills in 4 to 6 week cycles.
- Supervised 3-4 boats at a time, ensuring safety and proper rowing technique for rowers.

Kent Place School Bioethics Team – Bioethics Scholar | Summit, NJ

09/2020 – 06/2021

- Studied the intersection of ethics, medicine, public policy, and science, participating in 3-5 scholarly bioethics discussions a week.
- Conducted college-level research on a bioethics topic of my choice, culminating in an extensive 30-page academic research paper.
- Presented research and findings at the Kent Place Bioethics Symposium, giving a presentation to over 300 community members.

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Traveling, reading, playing the piano/guitar/ukulele
- Fun Fact: I am a certified lifeguard.
- Biggest Sports Lesson: Determination is much more than just a desire to win; it's about maintaining focus and effort, even when circumstances are tough and outcomes are not exactly what you expect.

HENRY C. LIU

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EDUCATION

Amherst College – Amherst, MA

B.S. in Economics/Computer Science | ACT: 35 | SAT: 1510

Anticipated Graduation: May 2027

- Accomplishments: NCAA DIII Student Athlete – Swimming, 3x USA Swimming Academic All-American, All NEPSSA Team, Investment Club Member, Phillips Exeter Highest Honors Graduate
- Relevant Courses: Introduction to Economics, Introduction to Computer Science, Multivariable Calculus, The Economic of Inequality in the United States, Introduction to Computer Science II
- Industry Education by Spring 2024: 5 Phases of Project Management; Agile Framework; Creating Business Presentations 101; Scrum

EXPERIENCE

Morgan Stanley – *Fixed Income Student Analyst; Scrum Master* | New York, NY (Remote)

March 2024 – Present

- Achieved the role of “scrum master,” given to 15 top performers from MAP’s fellowship of 1,250+ high-achieving college athletes, leading a team of 5 first-year athletes tasked with delivering an investment thesis to MS’s Fixed Income team + Managing Director, Stephen Dance

Wells Fargo – *Housing Affordability Student Analyst* | New York, NY (Remote)

February 2024 – March 2023

- Collaborated with a team of 5 to deliver an affordable housing strategy to the bank to expand affordable rental housing opportunities in URM communities, spearheading the development of a 4-phase marketing strategy (trigger, action, reward, investment) to build awareness
- Created a buyer persona by illustrating ~5 characteristics (i.e., personal info, challenges, values, common objections) on 1 slide to assess the expectation(s) of target consumers and their value to our plan, helping the bank understand their goals, pain points, and buying patterns
- Re-engineered the team’s workflow process on Air Table by directing discussions for the execution phase to determine the scope of ~5 workstreams (i.e., target persona, “The Hook” Marketing Strategy), resulting in the team completing 50% of our tasks ahead of schedule

Kedron Swim Lessons – *Manager/Instructor* | Peachtree City, GA

June 2022 – September 2023

- Boosted enrollment from nine to 22 by strategically leveraging flyers and neighborhood Facebook pages to promote swim lessons.
- Managed all aspects of communications, scheduling, customer service, and contributed to company growth in a managerial role
- Instructed children spanning ages 4 to 18, encompassing true beginners to advanced swimmers

Centralplas LLC – *Marketing and Sales Intern* | Newnan, GA

June 2023 – August 2023

- Conducted comprehensive market research to analyze four key competitors, reaching out to potential clients with a demand for high volumes (>275 sheets per month) of corrugated plastic
- Spearheaded the marketing efforts for a new product, engaging with over 150 individual sign shops. Presented compelling pitches for both corrugated plastic and the innovative new offering
- Collaborated directly with the CEO as a liaison for approximately 20 new clients and companies seeking smaller-scale (<\$1000), non-wholesale orders of corrugated plastic

LEADERSHIP & COMMUNITY DEVELOPMENT

Make A Play Foundation (MAP) – NXT Fellow ’23 (Winter Cohort) | Remote

December 2023 – Present

- Selected as 1 of 100 college athletes to participate in a fellowship that prepares first-year under resourced athletes for professional success
- Receive 20+ hours of targeted interview preparation, professional development coaching & industry-specific training for competitive roles
- Collaborated with a team of 6 to develop a multi-year strategy for Wells Fargo’s 2024-25 Housing Affordability Breakthrough Challenge
 - Technical Skills Acquired: Agile Project Management | Scrum Methodology | Tuckman’s 5 Stages of Group Development

Amherst College Varsity Swimming – Student Athlete | Amherst, MA

August 2023 – Present

- Commit 25+ hours a week to practice, tournaments, film sessions, individual/team meetings, travel, community service
- Provide thoughtful leadership that is inclusive, transparent & empowering & supports the team’s goal to develop teammates on/off the field
- Develop a results-oriented focus & skills in communication, critical thinking, accountability, resiliency, teamwork, and time management

Kedron Swim Lessons – Manager/Instructor | Peachtree City, GA

June 2022 – December 2023

- Drove enrollment growth from nine to 22 by strategically utilizing flyers and neighborhood Facebook pages to promote swim lessons
- Managed comprehensive responsibilities as a manager, overseeing communications, scheduling, customer service, and contributing to the company's overall growth
- Instructed a diverse range of children, aged 4 to 18, encompassing both true beginners and advanced swimmers

Phillips Exeter – Proctor | Exeter, NH

August 2022 – June 2023

- Fostered an inclusive environment, ensuring the safety and inclusion of 40 community members
- Effectively communicated concerns to the dormitory team during weekly meetings, prioritizing the well-being of all students in the dorm
- Provided mentorship to 8 younger students, offering academic and developmental support through daily check-ins

Phillips Exeter Boy’s Swimming – Team Captain | Exeter, NH

November 2022 – March 2023

- Orchestrated weekly Captain’s Practices and orchestrated team outings to foster a cohesive community spirit
- Collaborated with coaches to devise high-scoring meet line-ups that showcased teammates' strengths, resulting in an impressive 8-1 record
- Guided the team to achieve 6 High School All-American accolades and maintained an outstanding 8-1 dual meet record

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Traveling, Investigative Journalism, Puzzles, Music, Food (I have over 30,000 lifetime Chick-Fil-A points!)

Hudson Rivera

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EDUCATION

Stanford University

Bachelor of Science in Science, Technology, and Society (Innovation Focus)

Stanford, CA
Expected June 2027

- GPA: 3.91/4.0
- Relevant Coursework: Financial Accounting, Economics, Ethics of AI, Designing Regenerative Societies

PROFESSIONAL EXPERIENCE

Lakeside Succession

Palo Alto, CA

Private Equity Fall Analyst

September - December 2024

- Collaborating with HBS alum Stephen Monk on industry research and sourcing acquisition targets for B2B white-collar businesses such as MSPs, HVACs, and TPAs by screening and assessing investment criteria using Capital IQ and Pitchbook
- Preparing financial projections, conducting valuation analyses (DCF), and drafting personalized outreach to business owners

Rhythm Holdings

San Francisco, CA

Investment Analyst

June - December 2024

- Assisting Stanford GSB alum Patrick Despres-Gallagher in sourcing deal flow for over 1,000 companies, resulting in 3 sourced targets proceeding to LOI and conducting in-depth market analyses for businesses focused on deepening human connection through experiences that intersect with technology, multimedia, events, and entertainment
- Performing market due diligence by researching the growth potential and competitive analysis for Venues, Venue SaaS, and Premium Event Equipment Rentals with EBITDA ranging between \$1M-\$10M and revenue between \$2M-\$50M
- Presenting actionable recommendations to the team by reviewing CIMs, speaking to founders and brokers, presenting scorecards, and conducting financial modeling to support deal evaluations using Excel and PowerPoint

LEADERSHIP & INVOLVEMENT

Warburg Pincus Investment Banking Case Competition – Make a Play Foundation (MAP)

Stanford, CA

Selected Case Experience:

December 2024 - Present

- Executing a comprehensive valuation analysis of a new potential acquisition of an HVAC company to fit within Warburg's investment strategy, approving the design of a 3-Statement Model used to forecast my team's financial statements for 5 years
- Producing a comparable company analysis, DCF sensitivity check, 5 financial assumptions to forecast key business drivers that will impact financials, and submitted a final pitchbook and CIM to Warburg's Human Capital Team

Stanford Finance

Stanford, CA

Analyst

November 2024 - Present

- Creating a 5-year DCF model for Apple using the perpetuity growth method and a sensitivity analysis on price-per-share
- Performing growth rate vs. WACC sensitivity analysis on Apple's implied price-per-share
- Attending exclusive networking events and workshops to prepare analysts for professions in the financial services industry

Charles R. Blythe Fund

Stanford, CA

Investment Analyst

March 2024 - Present

- Co-managing \$250,000 of Stanford University's endowment by investing in stocks, bonds, and cryptocurrencies
- Conducting competitive analysis and due diligence to optimize portfolio performance and manage risk

Stanford Varsity Men's Tennis

Stanford, CA

Student-Athlete

September 2023 - Present

- Team Captain for the 2024-2025 season
- Entered Stanford on scholarship as the #4 ranked recruit in the United States and #1 player in California
- Committing 25+ hours weekly to practices, training, and competition while managing a rigorous academic schedule
- Won the 2023-2024 Pac-12 Championship title and achieved a national team ranking of #9
- Competed in singles and doubles at the 2022 US Open Junior Championship

SKILLS, INTERESTS & VOLUNTEER

Technical Skills:

- Proficient in Microsoft Office | Google Suites | Pitchbook | Capital IQ | Financial Modeling | Grata

Personal Interests:

- Golf | Pickleball | Poker | Modeling (*Vuori*) | San Diego Padres | Stanford Blockchain | Kappa Alpha Order
- Actor in the movie, *Challengers*

Volunteer:

- Co-founded an afterschool program at Perkins Elementary, helping underserved K-8 students

Isabela A. Carvalho

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EDUCATION

Cornell University – College of Arts and Sciences

Ithaca, NY

Bachelor of Arts in Economics and Government | GPA 3.5 (Spring 2024)

Class of 2027

- Relevant Coursework: Calculus I, Microeconomics, Macroeconomics, Accounting, Intermediate Microeconomics

The Brearley School

New York, NY

Highschool Diploma | GPA 3.98

Graduated Jun 2023

PROFESSIONAL EXPERIENCE

44 Capital

São Paulo, Brazil

Investment Banking Summer Analyst

Jul 2024 – Aug 2024

- Performed financial analysis on 3 mid-sized companies, acquiring hands-on experience in deal execution and financial strategies.
- Created PowerPoint presentations on potential merger, evaluating operational efficiencies, risks, and long-term financial projections.
- Analyzed firm performance, growth potential, and industry trends with data-driven insights for team input and recommendations.

Wall Street Oasis

New York, NY

Financial Research Analyst

Feb 2024 – Apr 2024

- Authored 4 articles on business performance, corporate finance, and investment strategies, offering insights on future market trends.
- Completed 100+ hours of self-study in accounting, financial modeling, and valuation, including Excel and 3-statement modeling.
- Researched various financial industry practices, regulatory changes and trends to enhance article quality for an informed audience.

The Bar Room

New York, NY

Hostess

May 2024 – Jun 2024

- Optimized seating arrangements to reduce wait times by 15%, improving overall customer satisfaction and decreasing turnover time.
- Collaborated with Bar Room staff to anticipate customer needs, resulting in an 18% increase in service efficiency and response time.
- Reduced guest complaints by 20%, effectively solving issues and ensuring higher customer satisfaction, loyalty, and repeat business.

LEADERSHIP & EXTRACURRICULAR ACTIVITY

Cornell University NCAA Fencing Team

Ithaca, NY

Brazilian National Team

Aug 2023 – Present

- Brazilian Achievements: Pan-American Games Bronze Medalist, 4x National Champion, Junior and Senior World Team 2020-24.
- Cornell Achievements: NCAA Championship qualifier, two-time U.S. National Championship Medalist, Rookie of the Year.
- Demonstrated leadership and teamwork as key member of Cornell Fencing Team, resulting in improved team performance.

Cornell Latinos in Business

Ithaca, NY

Club Member

Sep 2024 – Present

- Completed a 10-week New Member Education in English and Spanish, focusing on technical and accounting financial principles.
- Engaged in weekly quizzes and coffee chats with club members to deepen knowledge of current events, markets, and investments.
- Attended networking and guest speaker events with prominent LatAm leaders, developing professional and leadership skills.

Delta Gamma Chi Chapter

Ithaca, NY

VP of Finance & Treasurer

Feb 2024 – Present

- Established and managed \$500,000 annual budget, ensuring accurate allocation and tracking of funds for sorority operations.
- Maintained comprehensive and accurate accounting records for 200 members, encompassing member dues, expenditures, and events.
- Managed 15+ sorority contracts and agreements, ensuring 100% compliance with all terms to effectively safeguard sorority interests.

Cornell M&A

Ithaca, NY

Club Member

Dec 2023 – Sep 2024

- Developed and presented detailed valuation and financial considerations of 5 past M&A transactions to senior club members.
- Conducted comprehensive industry research and due diligence on 4 companies, identifying potential mergers and acquisition targets.
- Collaborated with peers on financial models to assess company valuations, refining analytical skills through M&A simulations.

SKILLS, LANGUAGES & INTERESTS

Fellowships: Make-a-Play Foundation Incoming D-League Fellow

Languages: Fluent in Portuguese, highly proficient in Spanish, proficient in French

Skills and Certifications: Proficient in Excel, PowerPoint, completed Wall Street Oasis accounting course.

Interests: DJing house music, travelling, reading fiction, a-cappella singing, foreign languages, road-biking, breakfast foods, podcasts.

ISABELLA K. CHIN

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EDUCATION

Harvard University – Cambridge, Massachusetts

GPA: 3.7/4.0

B.A. in Economics | Secondary in Computer Science | SAT: 1480

Anticipated Graduation: May, 2027

- Accomplishments: Harvard Varsity Fencing Team, Division I NCAA – 2024 NCAA Team National Champions and 2024 NCAA Individual Fencing Second Team All-American
- Relevant Courses: Introduction to Computer Science, Multivariable Calculus, Introduction to Microeconomics, Introduction to Macroeconomics, Intermediate Microeconomics, Intro Quant Methods for Econ (Statistics)

PROFESSIONAL EXPERIENCE

Bank of America Investment Banking Case Competition – *MAP Phase 2 Fellow* | Remote

02/2025 – Present

Selected Case Experience:

- **Executing a valuation analysis of an emerging healthcare company to help BofA advise a PE firm on a new acquisition (ongoing)**
 - Collaborating with a small deal team of peers to advise a PE firm on the potential acquisition of a new healthcare company, managing 5+ workstreams collectively to submit a 10-page CIM + deliver a final management presentation to BofA's Talent Acquisition team
 - Co-designing a 3-statement model to forecast the healthcare company's income statement, balance sheet, and cash flow statement for up to 5 years, simultaneously researching key healthcare data market trends to clearly articulate the company's positioning + strategy

New York Fencing Academy – *Camp Counselor and Referee* | Manhasset, New York

09/2020 – Present

- Led and coached intermediate athletes in skill development and strategy; conducted training sessions at international fencing camps, Enhanced athletes' technical abilities and prepared them for competition
- Guided younger athletes through college recruiting process and preparation for domestic and international competitions; provided mentorship and strategic advice to aspiring fencers; helped athletes navigate recruitment and excel in global fencing events
- Refereed multiple sanctioned fencing competitions; oversaw matches at the fencing academy, ensuring adherence to official rules and fair play, Maintained competitive integrity and supported athletes' development

LEADERSHIP & COMMUNITY DEVELOPMENT

London School of Economics and Political Science – *Student* | London, England

07/2024 – 07/2024

- Participated in an exclusive summer study abroad program; collaborated with a diverse group of students from around the globe; expanded global perspectives and engaged in cross-cultural academic and personal growth
- Engaged in hands-on problem-solving and group discussions; applied macroeconomic theories to real-world scenarios, exploring their practical implications; fostered analytical skills and teamwork to address complex global economics challenges
- Completed Intermediate Macroeconomics coursework, Mastered concepts including budget constraints, monetary and fiscal policy, credit-market imperfections, business cycles, inflation, banking, and unemployment; developed foundation to evaluate macroeconomics trends

Women in Computer Science – *Club member* | Cambridge, Massachusetts

09/2023 – 12/2023

- Attended meetings and social events focused on community-building; connected with other women interested in computer science during the fall semester; fostered a supportive network and explored shared interests in computer science
- Engaged in discussions on challenges faced by women in tech; explored solutions and strategies to promote inclusion and equity; aimed to create a more diverse and innovative industry
- Attended career development workshops and mentorship programs; created a supportive environment for underrepresented voices in technology; built confidence and gained skills to advance career

USA Fencing/Harvard Varsity Fencing Team – *Team Member* | Cambridge, Massachusetts

09/2013 – Present

- Competed internationally and domestically in fencing at World Cups and National Championships, Represented the US in Junior and Cadet age categories; secured multiple titles, including World Cup and National Championship golds
- Led the Harvard Varsity Fencing Team in the 2024 NCAA championship; played a crucial role in the team's success during the competition; contributed to securing a historic victory for the team
- Ranked 5th in the world in the Junior age category and 10th in the US in the Senior age category; achieved these rankings in 2023 through consistent high-level competition; established a top-tier standing in both global and national fencing competitions

Harvard Financial Analysts Club – *Club Member* | Cambridge, Massachusetts

09/2024 – 12/2024

- Learned how to evaluate businesses, read financial statements, understand accounting principles, and build financial models; developed skills to assess company performance and value, Gained expertise in comparing and quantifying businesses' financial health and value
- Analyzed prominent companies through group discussions; evaluated their strengths, weaknesses, and market strategies; gained insights into their competitive advantages to understand what drives their success
- Prepared and pitched a stock at the end of the semester; utilized financial analysis, modeling, and valuation techniques to access the stock; convinced others of the stock's investment potential based on solid evidence

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Crocheting, pickleball, baking, dystopian action movies

JACKSON H. DUNCAN

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EDUCATION

Amherst College – Amherst, MA

GPA: 3.84/4.00

B.A. in Economics & Psychology

Anticipated Graduation: May 2027

- Accomplishments: Selected to football leadership council; DEI committee rep for football team
- Relevant Courses: Economics, Environmental, Social, & Governance Policies, Calculus
- Wall Street Prep Education by 2025: Accounting Crash Course, Investment Banking Interview Guide, Investment Banking Soft Skills

PROFESSIONAL EXPERIENCE

Advent International – Incoming Deal Team Intern | Boston, MA

July 2025 – August 2025

- Expected to create investment thesis about a company, present it to senior management, and assist with deal/portfolio work

Presidio Park Group – Private Equity Fall Analyst | New York, NY (Remote)

July 2024 - Present

- Selected as one of 8 search fund analysts out of a pool of 200+ applicants
- Conduct company research within specific industry niches and rank these companies based on their overall compatibility with Presidio Park's investment methodology; researched over 225 companies in over 10 unique industry niches so far
- Assist in live deal work & investor engagements, including deal-specific analysis and investment memo creation

Visa – Treasury as a Service Intern | Wilton, CT

May 2023 - June 2023

- Analyzed business model and revenue generation; synthesized consumer transactions, issuing/acquiring banks, and merchants under the direction of GM in TaaS
- Discussed strategies for creating new revenue flows, which included new methods of transactions within the 5 realms that Visa focuses on: P2P, B2C, B2B, B2b, and G2C
- Presented findings to a cohort of 12; educated them on the basics of Visa and its business model

Silver Spring Country Club – Senior Golf Caddy / Outside Operations Staff Member | Ridgefield, CT

May 2021 - Present

- Oversaw the training of three new caddies and two new outside operations staff members; provided club and course advice

LEADERSHIP & COMMUNITY DEVELOPMENT

Warburg Pincus Investment Banking Case Competition – MAP Participant | New York, NY (Remote)

December 2024 – Present

Selected Case Experience:

- Executing a comprehensive valuation analysis of a new HVAC company to fit within Warburg's investment strategy (ongoing)
 - Advising Warburg on the potential acquisition of an HVAC company, approving the design of a 3-Statement Model used to forecast my team's income statement, balance sheet & cash flow statement for up to 5 years
 - Submitting a final pitchbook + single master document (CIM) outlining the materials produced by the project, formally closing the project & transferring all materials/solutions to Warburg's Human Capital Team

Make A Play Foundation (MAP) – Diamond League Fellow (Fall '24) | Remote | Rating: Very Strong

September 2024 – November 2024

- Participated in a 2-part fellowship for second-year college athletes from under-resourced backgrounds looking to prepare for success in the financial services industry, completing 3 modules on interview preparation and business communications
- Competed in 3 group mock interviews against 50+ other college athletes, receiving a 'very strong' rating in at least 2 of the interviews, advancing to Phase 2 of the fellowship ("the team competition") with Warburg's Human Capital Team

BLK Capital Management – Equity Research Trainee | Cambridge, MA

October 2024 - Present

- Complete semester-long education program covering the fundamentals of industry analysis, accounting, and financial modeling

Black in Business Club – President & Co-Founder | Amherst, MA

September 2024 - Present

- Established group that allows Black & Latino students to discuss business and finance-related topics
- Coordinate guest speaker events with Black & Latino Amherst alumni who have become successful within the finance world

SEO Career – SEO EDGE Participant | New York, NY

March 2024 - Present

- Received coaching and online instruction to achieve targeted interview, technical, and professional developmental goals
- Completed industry-specific training and learned business fundamentals to develop technical skills, institutional knowledge, and attention to detail to successfully compete for internship opportunities

Scholars of Finance – VP of Member Experience | Amherst, MA

December 2023 - Present

- Organize club events such as chapter socials, Q&A sessions, and engagement events; increased membership by 25% in 2024
- Formulated a chapter mentorship program that pairs junior club members with senior club members who provide guidance regarding finance recruiting, networking, and interview prep

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Agile Project Management | Scrum Methodology | Tuckman's 5 Stages of Group Development | Spanish (Limited Working Proficiency)
- Interests: Golf course architecture, Green Bay Packers, 20th-century U.S. military history, Visiting family in six different countries

JAMARI A. MYERS

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EDUCATION

Brown University – Providence, Rhode Island

GPA: 3.75/4.0

B.A. in Business Economics & East Asian Studies (Chinese)

Anticipated Graduation: May 2027

- Accomplishments: NCAA Division I Student-Athlete (Football)
- Relevant Courses: Principles of Economics, Intermediate Microeconomics, Financial Accounting, Intermediate Chinese
- Industry Education by Spring 2024: 5 Phases of Project Management; Agile Framework; Creating Business Presentations 101; Scrum

EXPERIENCE

National Football League (NFL) – *Incoming DE&I Student Consultant* | New York, NY (Remote)

February 2024

- Expected to introduce a new policy to the NFL that fosters + provides opportunity to diverse leadership across the league, performing a gap analysis of the current “Rooney Rule” to reimagine ways to increase the % of ethnic minorities hired in head coach & executive positions

Vector Marketing/Cutco Cutlery – *Sales Representative* | Plano, TX

June 2023 – August 2023

- Presented Cutco Products directly to consumers through virtual and in-person appointments, successfully securing over 90 appointments
- Generated leads and called potential customers through over 200 personal referrals, executing 300+ calls with a 30% conversion rate
- Participated in a regional Summer Conference, interacted with accomplished speakers and expanded my professional network to enhance knowledge and connections

PINSTACK – *Party/Group Host* | Allen, TX

June 2022 – June 2023

- Hosted birthday parties and large group events, collaborating with managers, kitchen staff, and technical workers to ensure a positive experience for all customers
- Effectively upsold additional products and services, elevated customer experiences, and increased revenue growth
- Adapted in a chaotic environment by skillfully navigating dynamic situations, ensuring flawless event execution; maintained a steadfast commitment to customer satisfaction and contributed to sustained growth

LEADERSHIP & COMMUNITY DEVELOPMENT

Make A Play Foundation (MAP) – King’s Court Fellow ’23 (Winter Cohort) | Remote

December 2023 – Present

- Selected as 1 of 50 college athletes to participate in a fellowship that prepares African American male athletes for professional success
- Receive 20+ hours of targeted interview preparation, professional development coaching & industry-specific training for competitive roles
- Collaborating with a team of 6 to develop a multi-year strategy for NFL to increase the % of ethnic minorities in executive positions
 - Technical Skills Acquired: Agile Project Management | Scrum Methodology | Tuckman’s 5 Stages of Group Development

Brown Football Team – NCAA Division I Student-Athlete | Providence, Rhode Island

August 2023 – Present

- Demonstrated commitment to continuous learning by actively participating in film analysis, playbook reviews, and discussions on defensive strategies, while investing over 25 hours weekly in sports-related activities
- Balanced academic responsibilities with the demands of being a Division I student-athlete while maintaining an academic GPA of 3.5+
- Enhanced team culture by exhibiting a strong work ethic and discipline, contributing to the improvement of the team record to (0.500)

Chinese Learners Connect – Chief of Outreach, Tutor | Remote

June 2023 – January 2024

- Contributed to the creation of a non-profit initiative promoting Chinese language and culture education for students of color; facilitated the recruitment and management of four active tutors, expanding the network's educational resources
- Provided weekly tutoring and mentoring services, dedicating up to 3 hours per week; established enduring relationships and connections with People of Color (POC) engaged in Chinese language studies
- Cultivated a conducive learning atmosphere, equipping tutors with effective study habits and skills for tutees, resulting in a 100% improvement in test scores, listening, and reading comprehension for all participants under my guidance

Families in Transition – Service Learning Team Member | Manchester, NH

November 2022 – March 2023

- Volunteered over 50 hours to Process and contribute donations to help FIT carry out their mission of hunger relief, emergency shelter, safe affordable housing, and supportive services to individuals enabling them to gain self-sufficiency and respect
- Implemented a new processing system to enhance the efficiency of donation processing, collaborating with a team of 10 students; the expedited process enabled the team to undertake new tasks and expand the range of services for previous volunteers
- Collated school-wide donations from each dormitory and delivered a presentation to a student body of over 500, shedding light on food insecurity and the American poverty issue to effectively raise awareness

North Texas Food Bank – Volunteer | Plano, TX

June 2022 – August 2022

- Volunteered 40 hours during school breaks to volunteer, assisting in packing and shipping nutritious care packages for low-income families and senior citizens in Collin County
- Assisted in processing and packaging meal boxes, contributing to the organization's ability to produce over 200,000 meals for individuals in need during my hours volunteered

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Mindfulness & meditation, culture enthusiast, journaling, investing, photography, cryptocurrency/blockchain, real estate.

JIM JI

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EDUCATION

Yale University – New Haven, CT

GPA: 3.93/4.0

B.A. in Economics and Math | ACT: 34

Anticipated Graduation: May 2027

- Accomplishments: NCAA D1 Athlete, U18 National Champion, Junior US Open Participant, Blue Chip Recruit, AP Distinguished Scholar
- Relevant Courses: Microeconomics, Macroeconomics, Data Exploration and Analysis, Calculus I, Calculus II
- Industry Education by Spring 2024: 5 Phases of Project Management; Agile Framework; Creating Business Presentations 101; Scrum

EXPERIENCE

Morgan Stanley – *Fixed Income Student Analyst; Scrum Master* | New York, NY (Remote)

March 2024 – Present

- Achieved the role of “scrum master,” given to 15 top performers from MAP’s fellowship of 1,250+ high-achieving college athletes, leading a team of 5 first-year athletes tasked with delivering an investment thesis to MS’s Fixed Income team + Managing Director, Stephen Dance

Wells Fargo – *Housing Affordability Student Analyst* | New York, NY (Remote)

February 2024 – March 2024

- Collaborated with a team of 5 to deliver a 3-year transformation strategy to Wells’ Talent Strategy team, specifically tasked with managing my team’s finances to expand the wealth-building capacity of property ownership and affordable rental housing in URM communities
- Conducted a performance benchmarking analysis on 3 of Wells’ competitors in the affordable housing space, evaluating 5+ financial metrics (i.e., business model, size, growth rate, data availability, geography) to identify best practices that have worked for other banks
- Created a zero-based budget to guide Wells on how it should deploy its budget across 3 tiers (~30% - \$6M in Tier 1 | ~40% - \$8M in Tier 2 | ~30% - \$6M in Tier 3), applying a S.M.A.R.T. framework to ensure expenses were specific, measurable, achievable, relevant, and timely
- Developed a KPI framework that organized our business objectives, goals & key performance indicators into a single chart, systematically articulating my team’s shared vision & providing the bank with a centralized framework to track our progress/take improvement action(s)

ICL Academy – *House Leader* | Los Angeles, CA

August 2021 – May 2023

- Planned school events such as game nights and spirit weeks that drew the participation of 100+ students which helped increase camaraderie
- Selected 5 students based on their merit and capabilities and delegated them to roles such as treasurer & secretary to help organize events
- Gauged many ideas and suggestions from students on the chances of their potential responses from the school’s leadership and then communicated over 20 of them to school supervisors and administrators

Youth Tennis San Diego Junior Council – *Treasurer* | San Diego, CA

October 2021 – September 2022

- Managed over 1000 dollars in funds and was in charge of keeping track of and authorizing all purchases, recommending event ideas for multiple events to the council that would more effectively allow us to fundraise money
- Took suggestions from others on the council on which events and fundraisers would be the most successful, which led to the council gaining over 3000 dollars in funds

LEADERSHIP & COMMUNITY DEVELOPMENT

Make A Play Foundation (MAP) – *NXT Fellow ’23 (Winter Cohort)* | Remote

December 2023 – Present

- Selected as 1 of 100 college athletes to participate in a fellowship that prepares first-year under resourced athletes for professional success
- Receive 20+ hours of targeted interview preparation, professional development coaching & industry-specific training for competitive roles
- Collaborating with a team of 6 to develop a multi-year strategy for Wells Fargo’s 2024-25 Housing Affordability Breakthrough Challenge
 - Technical Skills Acquired: [Agile Project Management](#) | [Scrum Methodology](#) | [Tuckman’s 5 Stages of Group Development](#)

Yale Men’s Varsity Tennis Team – *Member* | New Haven, CT

August 2023 – Present

- Provided feedback to coaches twice each semester to discuss areas of improvement in practice and scheduling, resulting in a four-point improvement in the team’s UTR rating
- Hosted three potential recruit prospects for our team, and it resulted in a commitment from one of the five-star recruits
- Coordinated weekly team dinners that improved bonding between teammates and increased teammate chemistry, especially allowing the first-year recruits to bond with their teammates

USTA – *Regional Team Captain* | Grand Rapids, MI

July 2022 – August 2022

- Worked with team’s coach to coordinate 5 team practices throughout the week of competitions & eventually found tennis courts to train on
- Planned three team dinners, a player party, and other gatherings with the team to create chemistry and bonds
- Wrote a thank you letter on behalf of the team to thank our coach for guiding us and coaching us through this tournament; gathered signatures and notes from all 10 team members

The Bishop’s School Varsity Fencing Team – *Team Captain* | La Jolla, CA

August 2019 – May 2021

- Planned weekly team dinners to increase already established team chemistry and form greater bonds between teammates on/off the court
- Facilitated around 6 practices, when the coach was unable to be present, leading practice on my own and guiding them through training drills and speaking with my head coach each week to point out and discuss areas of improvement and recommend training drills to help improve our team

San Diego Food Bank – *Packager* | San Diego, CA

August 2019 – May 2021

- Handled fruits and vegetables by packaging them and assorting them for the food bank, in total I packaged over 1000 sorted bags of vegetables and fruits
- Inspected all of the fruits and vegetables to ensure that they are fresh and ripe. Examined over 5000 fruits and vegetables to ensure that they are fresh and ripe for the food bank
- Assembled over 5000 boxes of canned fruits and soups for the food bank. Constructed over 500 cardboard boxes of soups and fruit

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Math, Computer Science, Finance | Languages: Fluent in English and Mandarin.

Kaitlyn Pak

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Education

Harvard College

Cambridge, MA

GPA 3.7/4.0, A.B. Candidate Applied Math with Secondary in Computer Science

May 2027

- *Related Coursework:* Intro to CS and Programming, Intro to Statistics and Data Science, Using Big Data to Solve Economic and Social Problems, Discrete Mathematics for CS, Introduction to Probability, Linear Algebra
- Varsity Women's Fencing Team (Saber), Division I NCAA, commit 25 hours per week
- 2024 NCAA Team National Champions, 2025 Women's Ivy League Champions

High Tech High School

Secaucus, NJ

GPA 4.7, ACT 35, Academy for Design and Fabrication: Computer Science

June 2023

- *Eagle Scout BSA:* Founding member of local troop, achieved Eagle Rank through fundraising and organizing the renovation of prayer space at local church
- *ENGIN (501(c)3, nonprofit):* Providing English instruction to Ukrainian youth through conversation

Professional Experience

BDO USA

New York, NY

Incoming Strategy and Innovation Intern

June - August 2025

Harvard Academic Resource Center

Cambridge, MA

Tutor

August 2024 - Present

- Providing tutoring for Computer Science, Economics, Math, and Statistics courses
- Guiding students on coursework, practical application, and conceptual understanding of materials

Harvard University Math Department

Cambridge, MA

Teaching Leader

June - September 2024

- Instructed 10+ students on college-level calculus. Broke down coursework into simple materials
- Held bi-weekly classes, supplementary assistance, and problem-solving sessions. Reviewed assignments and provided personalized feedback in a timely manner

Mayo Clinic

Rochester, MN & Jacksonville, FL

Clinical Research Intern

May - August 2024

- Researched Ehlers-Danlos Syndrome through statistical analysis and interpretations. Evaluated the application of NLP tools in qualitative analysis using NVivo, Excel, PowerPoint, and R. Compiled and presented findings at conferences
- *Research Presentations:* "Evaluation of Human and AI Performance in Identifying Decision Making Themes from Clinical Encounters," "The Evidence of Racial Bias in Artificial Intelligence for Women's Health"

LEADERSHIP COMMUNITY DEVELOPMENT

Make a Play Foundation

Remote

Winter Fellow

January 2025 - Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules + 10 hours of instruction on behavioral/technical/hybrid interview preparation.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

Tech and Global Health Initiative: Harvard University

Cambridge, MA

Member

September 2024 - Present

- Participating in conversations, workshops, and lessons with leaders at the intersection of technology and healthcare
- *Topics:* AI and Global Health, Diagnostics and Bioengineering, Precision Medicine

Harvard Financial Analyst Club

Cambridge, MA

Member

September 2024 - Present

- Engaging in a community of undergraduates passionate about real-world investing. Practiced basics including comparative analysis and stock pitching
- Stock Pitch (December 2024) including investment thesis, industry analysis, and risk analysis

USA Fencing

New York, NY

National Team Member

September 2019 - Present

- Competing in individual and team competitions domestically and internationally in various age groups.
- Junior and Senior Women's Saber National Team Member (Junior and Cadet World Championships, World University Games, Pan American Junior Championships)

Skills & Interests

Skills: Microsoft Excel, Word, PowerPoint, R, C, SQL, Java, Python, HTML, CSS

Interests: Cooking Asian cuisine, traveling, reading literary fiction, indoor cycling, learning Mandarin

KENNEDY A. GRIPPO

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EDUCATION

Washington University in St. Louis – St. Louis, MO

GPA: 3.89/4.0

B.S.B.A. in Finance and Accounting; Student-Athlete

Anticipated Graduation: May 2027

- Accomplishments: Dean's List (All Eligible Semesters) and Easton/NFCA All-America Scholar-Athlete
- Relevant Courses: Capital Markets and Financial Management, Financial Accounting, Microeconomics, Managerial Statistics I and II, Intermediate Financial Accounting I, Carbon Accounting, Advanced Financial Management, Small Business Initiative
- Wall Street Prep Education by 2025: Accounting Crash Course, Investment Banking Interview Guide, Investment Banking Soft Skills

PROFESSIONAL EXPERIENCE

Insight Enterprises – Jr. Client Solutions Director Intern | Chicago, IL

06/2024 – 08/2024

- Led a comprehensive team-wide assessment, including interviews, data analysis, PowerPoint creation, recommendations for improvement, and presentation to the team's head executive to improve sales efficiency
- Performed 10 client-facing Discovery and PreSales calls to identify requirements, pain points, and goals
- Analyzed 64 clients' financial data, contributing to accurate account forecasting and budgeting, and developing a solid understanding of how financial metrics drive sales strategies

Virtual Enterprises International (VEI) – Purchasing Vice President | Crystal Lake, IL

08/2022 – 05/2023

- Formulated purchasing strategy by creating a pricing database in Excel and performing a break-even analysis
- Managed a virtual B2C promotional items company, including product ideation and development of 11 unique products
- Controlled trade show operations, overseeing logistics, in-booth sales, and delivering a compelling pitch at the Illinois Business Plan Competition

LEADERSHIP & COMMUNITY DEVELOPMENT

Warburg Pincus Investment Banking Case Competition – *MAP Participant* | New York, NY (Remote)

12/2024 – Present

Selected Case Experience:

- *Executing a comprehensive valuation analysis of a new HVAC company to fit within Warburg's investment strategy (ongoing)*
 - Advising Warburg on the potential acquisition of an HVAC company, approving the design of a 3-statement model used to forecast my team's income statement, balance sheet, and cash flow statement for up to five years
 - Submitting a final pitchbook and single master document (CIM) outlining the materials produced by the project, formally closing the project and transferring all materials/solutions to Warburg's Human Capital Team

Student-Athlete Advisory Committee (SAAC) – *Career Engagement Committee Member* | St. Louis, MO

08/2024 – Present

- Coordinate four workshops, panels, and events per year focused on career readiness topics like resume building, interview preparation, and networking to help student-athletes confidently transition from athletics to the workforce
- Administer peer support by sharing insight into leveraging athletic experiences in career-focused environments
- Collaborate with athletic and career departments to effectively tailor resources and opportunities to student-athletes

Washington University in St. Louis Varsity Softball – *Student-Athlete and Leadership Representative* | St. Louis, MO

08/2023 – Present

- Dedicate 30+ hours to weekly training, practices, meetings, games, and travel in addition to academic obligations
- Campaign as a nominated team representative for the WashU Bauer Leaders Academy, cultivating advanced leadership techniques to empower teammates to set and achieve attainable goals
- Analyzed game footage to identify growth opportunities, track progress, and develop effective game plans, resulting in a second-place finish in the conference and hosting Regional Playoffs for the first time in WashU Softball history
- Arranged effective athletic drills and mental health initiatives to strengthen team productivity and camaraderie, which led to seven University Athletic Association honors and a winning team performance record

Make A Play Foundation (MAP) – *Diamond League Fellow (Fall '24)* | Remote | Rating: Very Strong

09/2024 – 11/2024

- Participated in a 2-part fellowship for second-year college athletes from under-resourced backgrounds looking to prepare for success in the financial services industry, completing three modules on interview preparation and business communications
- Competed in three group mock interviews against 50+ other college athletes, receiving a 'very strong' rating in at least two of the interviews, advancing to Phase 2 of the fellowship ("the team competition") with Warburg's Human Capital Team

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Agile Project Management, Scrum Methodology, Tuckman's 5 Stages of Group Development, Microsoft Office, Data Analysis, Leadership, Relationship-building, Time Management, Communication, Collaboration, Adaptability
- Interests: Hiking, Pickleball, Softball, Animals, Traveling, Volunteering

ALEXA H. FRIESEL

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EDUCATION

Cornell University – Ithaca, NY

GPA: 4.164/4.300

B.A. in Economics | Minor in Business | ACT: 36

Graduation Year: 2027

- **Accomplishments:** NCAA Division I Student-Athlete (Women's Polo) | Society for Women in Business Executive Board | Big Red Ambassador for Cornell Admissions | President's Service Award - Gold Level | 2X AP Scholar with Distinction | National Merit Commended Student
- **Relevant Courses:** Finance | Financial Accounting | Intermediate Microeconomics | Intermediate Macroeconomics | Probability Models | Marketing | Business Management

PROFESSIONAL EXPERIENCE

Searchlight Capital Partners – *Incoming Summer Analyst, Private Equity* | New York, NY

06/2025 – 07/2025

- Accepted offer to partake in eight-week summer private equity internship program at leading alternative investment firm

Cornell Football Team – *Student Manager & Photographer* | Ithaca, NY

08/2023 – PRESENT

- Manage equipment, support drills, and team operations, and handle videography to aid coaching and performance
- Take extensive and dynamic photographs of game action and team practices, promoting Cornell University's football team

Oak Hill Advisors – *Summer Analyst, Private Credit* | New York, NY

05/2024 – 06/2024

- Analyzed financial performance of prospective and current portfolio companies, including projecting future cash flows
- Researched SEC filings for model updates and drafted company summaries for past and present investment opportunities
- Created Excel-based dashboard to track and display financial metrics including private credit holdings and credit spreads

Lululemon – *Educator* | Burlingame, CA

01/2023 – 08/2023

- Provided personalized product knowledge and fitness advice to enhance customer experiences and to drive store revenues
- Conducted SWOT and store financial performance analyses, communicated internally to coworkers to drive sales efficiency

Mountain Camp Woodside – *Summer Camp Counselor* | Woodside, CA

06/2021 – 08/2022

- Engaged elementary-age campers in various activities, promoting teamwork, safety, and development of life skills

LEADERSHIP & COMMUNITY DEVELOPMENT

Warburg Pincus Investment Banking Case Competition – *MAP Participant* | New York, NY (Remote)

12/2024 – PRESENT

Selected Case Experience:

- **Executing a comprehensive valuation analysis of a new HVAC company to fit within Warburg's investment strategy (ongoing)**
 - Advising Warburg on the potential acquisition of an HVAC company, approving the design of a 3-Statement Model used to forecast my team's income statement, balance sheet & cash flow statement for up to 5 years
 - Submitting a final pitchbook + single master document (CIM) outlining the materials produced by the project, formally closing the project & transferring all materials/solutions to Warburg's Human Capital Team

Make A Play Foundation (MAP) – *Diamond League Fellow (Fall '24)* | Remote | Rating: Very Strong

11/2024 – PRESENT

- Participating in a 2-part fellowship for high-achieving college athletes looking to prepare for professional success in banking
- Meet with MAP's various partners in finance to learn more about the banking industry (i.e., Bank of America, Evercore, Guggenheim)

Society for Women in Business – *Vice President, Alumni Relations* | Ithaca, NY

09/2024 – PRESENT

- Lead Cornell's largest undergraduate women's organization, driving initiatives to empower and support women in business
- Coordinate mentorship programs, manage alumnae database, organize NYC trip, and liaise between alumnae and members
- Design behavioral and technical interview prep programs to help club members prepare for competitive job interviews
- Evaluated Mars-Hotel Chocolat M&A deal in fall investment banking cohort, earning top presentation score of 20 groups

Cornell University Women's Polo – *Student-Athlete* | Ithaca, NY

09/2024 – PRESENT

- Dedicate 10-15 hours weekly to mounted practices, strength training, conditioning, matches, and completing facility chores

Big Red Sports Network – *Photographer & Digital Media Content Creator* | Ithaca, NY

08/2023 – PRESENT

- Capture and curate visual content as sports photographer, demonstrating proficiency in various technical settings and editing
- Contribute creative ideas to assist in producing high-quality multimedia content for visual storytelling of campus athletics

Cornell Admissions – *Big Red Ambassador* | Ithaca, NY

08/2023 – PRESENT

- Collaborate with team of students and university staff to improve admissions process for prospective Cornell applicants
- Develop marketing materials and educate high school students about academics and extracurricular opportunities on campus

NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language(s):** English (Native) | Spanish (Intermediate) | American Sign Language (Elementary)
- **Programs:** Evercore Women's Leadership Summit | RBC Women's Advisory Program | KKR Diversity Insights Symposium | JP Morgan Career.edYOU Academy | Morgan Stanley Investment Banking Early Insights | Bain & Company C.R.E.W.
- **Interests:** Weight Lifting | Fitness | New York Sports Fan | Morning Brew | Restaurants | Hiking | Travel | Running

LILY K. BRITT

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EDUCATION

Harvard University – Cambridge, MA

GPA: 3.859/4.0

B.A. in Applied Mathematics (Engineering Track) | Minor in Arts, Film, & Visual Studies | ACT: 36

Graduation Year: 2027

- Accomplishments: Varsity Water Polo, Women in Entrepreneurship
- Relevant Courses: Math through 21b, STAT 110, ES120 (Solid Mechanics), Physics 15a, AM 50 (Python and modelling)

London School of Economics – London, UK

GPA: 4.0/4.0

- Courses in Macroeconomics and Microeconomics

Summer 2024

PROFESSIONAL EXPERIENCE

Poppy Street Interiors – *Design Intern* | Newport Beach, CA

May 2023 – September 2024

- Contributed to design planning process for large scale residential tear-downs
- Organized office operations to improve workflow and efficiency
- Contributed to procurement of materials, ensuring quality and staying within budget

Harvard Athletics – *Analyst* | Cambridge, MA

September 2024 – Present

- Extracting team and player offensive and defensive metrics from water polo games to assess game performance
- Generating quantified scouting reports on opponent strategy and tendencies in order to best inform our team's game plan

Girls' Girl Co. – *Co-Founder* | New York, NY

March 2021 – August 2023

- Along with my two sisters, founded a hat company with aims of spreading empowering messages for women globally
- Proceeds went back to WSF, Black Girls Code, Malala Fund, BRAVE, and Girls on the Run

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – *Winter Fellow (Phase 1)* | Remote

January 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

Boys and Girls Club of Boston – *Volunteer* | Boston, MA

September 2023 – Present

- Running Water Polo clinics for youth in the greater Boston area in an effort to expose more East Coast youth to the sport, make lasting connections with and empowering underserved kids in Boston
- Program has received tremendous feedback for fostering technical and teamwork, abilities, getting children more comfortable in the water, and teaching the power of sports opportunity

Thirst Project – *Volunteer* | Newport Beach, CA

September 2019 – June 2023

- Fundraising efforts for wells for the Thirst Project - world's largest youth-led water organization that works with the support of students to end the global water crisis by building freshwater wells in developing communities in need of safe, clean drinking water
- My cohort within the Academy of Global Studies built a well in Lumphondvweni/Mdumezulu, Swaziland

ADDITIONAL SKILLS

- Skills and Language(s): Proficient in Spanish, Python, Excel
- Interests: Painting, Photography, Open Water Swimming, Reading