

# ALTA DISTRIBUTION ALTA

*Sourcing vital products and services for our clients when they need them for over 15 years*



## CAPABILITY STATEMENT

ALTA DISTRIBUTION LLC  
DUNS: 080658642  
CAGE CODE: 8AR63

OFFICE LOCATION  
Detroit, MI

GOVERNMENT CONTACT  
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ALTA Distribution is a certified minority-owned business operating in the Greater Detroit area. Having over 15 years of experience in the distribution industry, ALTA provides crucial wellness, safety, amenities, electronics, household, healthcare, hospitality, logistics, and light & heavy-duty equipment to an array of customers. We serve government agencies, healthcare, hotels, manufacturing, and retail facilities. ALTA supplies solutions to maximize customer efficiency, sustainability, and response.

### Core Competencies

We can supply government clients with products within the industries listed. To see what products we source under these industry categories, see Core Competencies At-A-Glance (pg 2).

- Electronics & Manufacturing
- Facilities & Construction
- Healthcare & Hospitality
- Industrial
- Information Technology
- Office Management
- Security & Protection
- Transportation & Logistics

### Differentiators

- Strategic In-State Relationships
- Section 889 Compliance
- Competitive Pricing
- Responsible Global Product Sourcing
- Strategic Reseller Partnerships
- Focused & Diligent Customer Service

### NAICS Codes

**Primary: 812331 - Linen Supply**

- |          |          |          |          |          |          |          |
|----------|----------|----------|----------|----------|----------|----------|
| • 311710 | • 324110 | • 332510 | • 335129 | • 337214 | • 423210 | • 488991 |
| • 314120 | • 324191 | • 332913 | • 335210 | • 337215 | • 423220 | • 532281 |
| • 315190 | • 325320 | • 333120 | • 335911 | • 339112 | • 423420 | • 532282 |
| • 315210 | • 325611 | • 333414 | • 335999 | • 339113 | • 423620 | • 532283 |
| • 315220 | • 325612 | • 333912 | • 337121 | • 339114 | • 423830 | • 532284 |
| • 315240 | • 325998 | • 333914 | • 337122 | • 339115 | • 423840 | • 532289 |
| • 315280 | • 326112 | • 333922 | • 337124 | • 339930 | • 424120 | • 532310 |
| • 315990 | • 326113 | • 333993 | • 337125 | • 339940 | • 424130 | • 532412 |
| • 316210 | • 326130 | • 333997 | • 337127 | • 339950 | • 444130 | • 541614 |
| • 321920 | • 327910 | • 335121 | • 337211 | • 339991 | • 453210 | • 561910 |
| • 322220 | • 332439 | • 335122 | • 337212 | • 339999 | • 484210 | • 811212 |



### Past Performance



## Electronics & Manufacturing

ALTA provides government clients with household gas and electric appliances and equipment.

- Audio or Video Equipment
- Plumbing, Cooling, and Heating Equipment
- Video Walls
- Heavy Duty Equipment and Appliances

## Facilities & Construction

ALTA provides government clients with facilities and construction materials to support core missions. This includes:

- Materials for Temporary Structures
- Building Materials
- Facility & Construction Equipment Lease/Rental
- HVAC & Plumbing Equipment
- Electrical Systems & Components
- Cleaning Equipment
- Grounds Keeping Equipment

## Industrial

ALTA provides government clients with industrial products sourced from within the US and around the globe. We only source from companies that are able to provide all necessary information to show where and under what conditions the products were produced.

- Cleaning Supplies
- Fuel Management
- Hardware and Tools
- Industrial Maintenance and Repair
- Machinery and Components
- Packaging
- Test and Measurement Supplies.

## Information Technology

ALTA provides government clients with a suite of IT and telecommunications products and solutions that allow fast procurement and fulfillment and great prices. We fully comply with Section 889. Products sourced under this category include:

- Cybersecurity
- Data Center Services
- Hardware Products and Services
- Software Products and Services
- Telecommunications and Network Services

## Healthcare & Hospitality

ALTA provides government clients with:

- Safety Products
- Cleaning & Sanitation Solutions
- Bedding Materials
- Linen & Textile Supplies

## Office Management

ALTA provides government clients with office management solutions that support a functioning workplace.

- Furniture and Furnishings
- Office Management Products and Tools
- Audio-Visual Products and Services
- Document Services
- Mail Management
- Publication Media Products & Services
- Office Supplies
- Office Services
- Office Management Maintenance and Repair
- Printing and Photographic Equipment
- Records Management

## Security & Protection

ALTA provides government clients with products, services, personnel, and support to help with protection, prevention, apprehension, and investigation on government and public grounds. We offer:

- Marine Craft Equipment and services
- Helicopters
- Personal, Vehicular, or Facility Applications
- Professional Security
- Facility Management
- Guard Services

## Transportation & Logistics

ALTA offers the following products and services needed to meet your Transportation and Logistics mission-related goals efficiently and effectively when you need them:

- Automotive Body Maintenance and Repair
- Motor Vehicles
- Package Delivery
- Packaging Services
- Automotive equipment rental and leasing