

REQUEST FOR PROPOSAL
Dr M L Garza-Gonzalez Charter School
Erate FY 2026

Network Upgrades - Switchgear and Network Drops

Superintendent: Dr. Michael Sandroussi
DELIVER SEALED PROPOSALS TO:
Dr M L Garza-Gonzalez Charter School
ATTN: Guadalupe Ganceres
4129 Greenwood Drive
Corpus Christi, TX 78416

DELIVER ELECTRONIC PROPOSALS TO:
lupe.ganceres@gcclr.org

MANDATORY WALKTHROUGH

December 1, 2025 - December 5, 2025
See below for details

BID DUE DATE:
January 6, 2026 No Later Than 1:30 PM

BID OPENING
January 6, 2026 at 3:30 PM
Dr. ML Garza-Gonzalez Charter School
4129 Greenwood Drive
Corpus Christi, TX 78416

1.0 General Information:

The Dr M L Garza-Gonzalez Charter School is soliciting sealed proposals to upgrade switches and replace network drops. See Section 8.0 for details. This Request for Proposals (RFP) states the instructions for submitting proposals, the procedure and criteria by which a vendor may be selected, and the contractual terms by which the Dr M L Garza-Gonzalez Charter School intends to govern the relationship between it and the selected Vendor. It is the intention of the Dr M L Garza-Gonzalez Charter School to award the contract to the company or companies that appear most advantageous to the District.

Contact Person: Jose Soliz, Technology Director, 361.881.9988.

Proposals are due on January 6, 2026 at 1:30 PM.

Proposals may be hand delivered to the District Administrative Offices located at 4129 Greenwood Drive, Corpus Christi, TX 78416. Proposal may be mailed to

**Dr M L Garza-Gonzalez Charter School
Attention: Guadalupe Ganceres
4129 Greenwood Drive
Corpus Christi, TX**

Envelope must be clearly labeled with the following information:

**Name of Bidder
Address of Bidder
FY 2026 Erate Bid
Bid Due Date**

Electronic proposals may be sent to lupe.ganceres@gcclr.org.

**Emails must include the following subject line:
FY 2026 Erate**

FAXED PROPOSALS WILL NOT BE ACCEPTED.

**SPAM AND/OR ROBOTIC RESPONSES WILL NOT BE CONSIDERED VALID BID RESPONSES
AND WILL BE DISQUALIFIED FROM CONSIDERATION**

Mandatory Walkthrough

All vendors who wish to bid on this project must schedule a walkthrough on Jose Soliz between December 1, 2025 and December 5, 2025. Walkthroughs will be scheduled on a first come first served basis between 9:30 AM and 3:30 PM on the dates listed above. Vendors must contact Jose Soliz at jose.soliz@gcclr.org or via phone at 361-881-9988.

1.1 Communication with the Dr M L Garza-Gonzalez Charter School: It is the responsibility of the bidder to inquire about any requirements of this RFP that are not understood. Inquiries must be submitted by email to jose.soliz@gcclr.org and answers will be posted online at <https://tinyurl.com/4u9vkffb>. The deadline for submitting questions is **December 15, 2025**. Q and A document will be posted in the EPC on that same date. If a change or clarification to the RFP is made in a substantial manner, addenda will be posted online. The Dr M L Garza-Gonzalez Charter School will not be bound by oral responses to inquiries or written responses other than the RFP Q&A Page posted above.

Please direct all inquiries to:

Jose Soliz,

Dr M L Garza-Gonzalez Charter School

jose.soliz@gcclr.org

1.2 Award of Proposal:

Dr M L Garza-Gonzalez Charter School Board of Trustees reserves the right to award this proposal on an item-by-item basis or a group of items. Dr M L Garza-Gonzalez Charter School reserves the right to reject any or all proposals, in whole or in part, and is not necessarily bound to accept the lowest cost proposal. Dr M L Garza-Gonzalez Charter School will conduct a comprehensive, fair and impartial evaluation of all Proposals and will analyze each Proposal to determine overall responsiveness and completeness. The District, in its sole discretion, may deem a Proposal non-responsive if the Proposer fails to comply with the instructions in this RFP or submits an incomplete Proposal. The District may, in its sole discretion, disqualify non-responsive proposals from further evaluation.

1.3 Confidentiality: The information contained in proposals submitted for Dr M L Garza-Gonzalez Charter School's consideration will be held in confidence until all evaluations are concluded and an award has been made. Pricing and other information that is an integral part of the offer cannot be considered confidential after an award has been made. Dr M L Garza-Gonzalez Charter School will honor requests for confidentiality for information of a proprietary nature to the extent allowed by law and Erate rules. Bidders should clearly mark any information considered confidential and/or proprietary.

1.4 Costs of Preparation: Bidder assumes all costs of preparation of the proposal and any presentations necessary to the proposal process.

1.5 Debarment: Submission of a signed proposal in response to this solicitation is certification that the bidder (or any sub-vendor) is not currently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by any City, State or Federal

department or agency including, but not limited to the FCC and USAC. Submission is also an agreement that Dr M L Garza-Gonzalez Charter School will be notified of any change in this status.

1.6 Proposal Understanding: By submitting a proposal, the bidder agrees and assures that the specifications are adequate, and the bidder accepts the terms and conditions herein. Any exceptions should be noted in the bidder's proposal.

1.7 Proposal Validity: Unless otherwise specified, all proposals shall be valid for 180 days after the due date of the proposal.

1.8 Errors: Proposals may be withdrawn or amended by bidders at any time prior to the proposal opening. If a significant mistake has been made by the apparent low bidder, the bidder will be given the option of fulfilling the contract at the proposed price or withdrawing the proposal. If an extension error has been made, the unit price will prevail.

2.0 General Terms and Conditions:

2.1 Contract Documents: If a separate contract is not written, the contract entered into by the parties shall consist of the RFP, the signed proposal submitted by the Vendor, the specifications including all modifications thereof, and a purchase order or letter of agreement requiring signatures of Dr M L Garza-Gonzalez Charter School and the Vendor, all of which shall be referred to collectively as the Contract Documents.

2.2 Contract Validity: In the event one or more clauses of the contract are declared invalid, void, unenforceable or illegal, that shall not affect the validity of the remaining portions of the contract.

2.3 Contract Administration: If the Vendor needs clarification of, or deviation from the terms of the contract, it is the Vendor's responsibility to obtain written clarification or approval from Guadalupe Ganceres, Dr M L Garza-Gonzalez Charter School, 4129 Greenwood Drive, Corpus Christi TX 78416 or at lupe.ganceres@gcclr.org.

2.4 Litigation: The Contract and the rights and obligations of the parties hereunder shall be governed by and construed in accordance with the laws of the State of Texas without reference to its conflicts of laws principles. The Vendor agrees that any litigation action or proceeding arising out of this Contract shall be instituted in a state court located in the State of Texas

2.5 Tax Exemption: The Dr M L Garza-Gonzalez Charter School is a governmental entity and is exempt from the payment of Federal Excise Taxes on articles not for resale, the Federal Transportation Tax on all shipments, and state sales tax. The vendor and sub vendor shall quote and shall be reimbursed less these taxes. Upon application, exemption certificates will be furnished when required.

2.6 Equal Opportunity: In the execution of the contract, the Vendor and all sub vendors agree, consistent with Dr M L Garza-Gonzalez Charter School policy, not to discriminate on the grounds of race, color, religion, sex, sexual orientation, national origin or citizenship status, age, disability or veterans status and to provide reasonable accommodations to qualified individuals with disabilities upon request.

2.7 Independent Vendor: Whether the Vendor is a corporation, partnership or other legal entity, the Vendor is an independent vendor. The manner in which services are performed shall be controlled by the Vendor, however, the nature of the services and the results to be achieved shall be specified by the Dr M L Garza-Gonzalez Charter School. The Vendor is not to be deemed an employee or agent of Dr M L Garza-Gonzalez Charter School and has no authority to make any binding commitments or obligations on behalf of Dr M L Garza-Gonzalez Charter School except as expressly provided herein.

2.8 Indemnification: The Vendor agrees to be responsible for, and to protect, save harmless, and indemnify Dr M L Garza-Gonzalez Charter School and its employees from and against all loss, damage, cost and expense (including attorneys fees) suffered or sustained by Dr M L Garza-Gonzalez Charter School or for which Dr M L Garza-Gonzalez Charter School may be held or become liable by reason of injury (including death) to persons or property or other causes whatsoever, in connection with the operations of the Vendor or any sub vendor under this agreement.

2.9 Quantities: The quantities shown on this request are based on estimated needs. Dr M L Garza-Gonzalez Charter School reserves the right to adjust quantities up or down to meet actual needs.

2.10 Payment: It is the District's desire to use **Service Provider Invoicing (SPI)** for all services and equipment related to this RFP. If a vendor is unable or unwilling to provide Service Provider Invoicing, the vendor must notify the district in their response to this RFP. Payment of the undiscounted portion of the project will be made upon receipt of a correct invoice for goods and/or services that have been delivered, installed and accepted. A vendor may submit an invoice for partial installation. All materials must be installed, inspected and approved by Dr M L Garza-Gonzalez Charter School prior to final

payment. If materials are damaged during installation, the vendor must replace the product with like product prior to final payment.

2.11 Cancellation: Dr M L Garza-Gonzalez Charter School reserves the right to cancel this contract without pecuniary risk or penalty upon written notice of the intent. The District reserves the right to cancel this contract upon written notice of the intent. If at any time the vendor fails to fulfill or abide by the terms, conditions, or specifications of this contract, Dr M L Garza-Gonzalez Charter School reserves the right to cancel upon thirty days written notification of the intent.

3.0 Insurance:

3.1 Liability Insurance: Vendor must provide evidence of liability and workers comp insurance with this proposal. Dr M L Garza-Gonzalez Charter School retains the right of approval for insurance coverage. Dr M L Garza-Gonzalez Charter School shall be named as an Additional Insured on the Commercial General Liability insurance. Certificates of Insurance for all of the above insurance shall be filed with the Dr M L Garza-Gonzalez Charter School. Certificates shall be filed prior to the date of performance under this Agreement.

4.0 Evaluation Process:

Dr M L Garza-Gonzalez Charter School will award the contract to the responsible service provider who best meets the needs of the District. To determine this service provider, Dr M L Garza-Gonzalez Charter School will apply the best value concept. Evaluation Criteria will include:

- Purchase price of Erate eligible goods and services.
- The reputation of the vendor and of the vendor's goods and services.
- The quality of the vendor's goods or services.
- The extent to which the goods or services meet the District's needs.
- The vendor's past relationship with the District.
- The impact on the ability of the District to comply with laws relating to historically underutilized businesses.
- The total long-term cost to the District to acquire the goods or services.

4.1 Disqualification Criteria

The following criteria will be used by the District to disqualify a bid.

- Bids submitted via fax
- Non-responsive proposals (see 1.2)
- Responses that do not include pricing for specific services or equipment requested in this RFP

Bids that do not include site- or project-specific details, and/or are not responsive to the applicant's requests

SPAM bids¹

Robotic bids

Absence of valid Service Provider Identification Number (SPIN)

Absence of current FCC Form 473, Service Provider Annual Certification (SPAC) on file with USAC/SLD.

FCDC Red-Light Status of Red

5.0 Confidential Information:

Bidders are advised that materials contained in their proposals are subject to the Public Information Act and may be viewed and/or copied by any member of the public, including news agencies and competitors. Dr M L Garza-Gonzalez Charter School reserves the right to reject any or all proposals received, or to award a contract on the basis of initial offers received without discussions or clarifications. Therefore, the proposal should contain the vendor's best price and technical response based on the RFP.

6.0 Dr M L Garza-Gonzalez Charter School Obligations:

Dr M L Garza-Gonzalez Charter School accepts no obligations for costs incurred by vendors responding to this RFP or on being awarded the contract. Dr M L Garza-Gonzalez Charter School reserves the right to select a proposal without discussion with the vendors. It is understood that proposals shall become part of Dr M L Garza-Gonzalez Charter School's official files. Retention of these proposals does not obligate Dr M L Garza-Gonzalez Charter School to any action. Dr M L Garza-Gonzalez Charter School reserves the right to reject any and all proposals received.

7.0 Default Conditions:

If the contracted service provider breaches any provision, becomes insolvent, enters voluntary or involuntary bankruptcy or receivership proceedings, or makes an assignment for the benefit of creditors, Dr M L Garza-Gonzalez Charter School will have the right (without limiting any other rights or remedies that it may have in the contract or by law) to terminate this contract with five days written notice to the service provider.

¹ Emails to the applicant saying that the service provider can provide the general type of service requested and asking for a call-back is not a good faith response to an FCC Form 470 posting and will be considered a SPAM bid

Dr M L Garza-Gonzalez Charter School will then be relieved of all obligations, except to pay the value of the service provider's prior performance (at not exceeding the contract rate). The service provider will be liable to Dr M L Garza-Gonzalez Charter School for all cost exceeding the contract price that Dr M L Garza-Gonzalez Charter School incurs in completing or procuring the service as described in this document. Dr M L Garza-Gonzalez Charter School's right to acquire strict performance of any obligation in this contract will not be affected by any previous waiver, forbearance or course of dealing.

ERate Contract Terms

The contract may be subject to Dr M L Garza-Gonzalez Charter School receiving ERate funding in the form of a funding commitment decision letter in the amount requested. Prices must be held firm for the duration of the ERate 2026 funding year ending June 30, 2027, or until all work associated with the project(s) are complete (including any SLD approved extensions). The work shall be subject to the following conditions:

1. Only applicants holding a valid Service Provider Identification Number (SPIN) are eligible to respond to this RFP. Entities holding "Red-Light Status" with the FCC or are under any state of debarment as stated in the "Debarment" section listed above are not eligible to respond to this RFP and no proposals submitted by such entities will be considered.
2. Dr M L Garza-Gonzalez Charter School expects the proposer/Service Provider to make themselves thoroughly familiar with any rules and regulations regarding the ERate program.
3. All contracts entered into as a result of this RFP may be contingent upon the specific funding of the FRN at the percentage rate submitted for.
4. Once a funding commitment decision letter has been issued the maximum percentage Dr M L Garza-Gonzalez Charter School will be liable for is the pre-discount amount minus the ERate funded amount.
5. No Category 2 installation work can take place before April 1, 2026.
6. In the event of questions during the ERate audit process, the successful vendor is expected to reply within 3 days to questions associated with their proposal(s).
7. Dr M L Garza-Gonzalez Charter School reserves the right to deny any or all proposals associated with this RFP, even after ERate funding approval.
8. Dr M L Garza-Gonzalez Charter School reserves the right to fund, or partially fund (proceed with project or purchase) regardless of ERate approval.

8.0 Scope of Work

Switchgear

- **The District is seeking bids for the purchase, installation, and initial configuration of six (6) or more 48 port access switches such as the Cisco Catalyst C9300L-48PF-4X-M Meraki Managed.**
- Switchgear bids should include all the necessary auxiliary equipment, cabling and software needed to successfully put the equipment into service in our network environment such as stacking modules, patch cables, patch panels, racks, fiber connection equipment such as SFPs, and licenses.

Network Cabling Drops

- **The District is seeking bids for two (2) Cat-6e network drops.**
- All bids should include materials, installation, termination testing, and any auxiliary equipment needed to put the cabling into service in our network environment including but not limited to patch cables from switches to patch panels.

Brands:

Brand names that are included in this proposal request are for descriptive purposes, to indicate the quality, design and utility desired. These specifications are not intended to restrict competition. Brands of equal make or type to those specified are acceptable unless otherwise indicated in this proposal request. Each proposer shall indicate the manufacturer's name and model number of the brands being proposed.

Or Equal:

Whenever any materials, apparatus, equipment or process is indicated or specified by patent or proprietary name and/or manufacturer, the name so indicated shall be deemed and constructed to be followed by the words, "or approved equal or greater". If an "or equal or greater" is proposed, the proposer will specify what brand, grade, model, etc. of any proposed substitute. The proposer must also provide a specification sheet and picture of the proposed product. The proposer shall clearly state any differences on the proposal sheet, not on an attachment of any kind. Dr M L Garza-Gonzalez Charter School shall determine if the substitution is an equal or greater product after reviewing these items.

Substitutions:

Substitutions of brands after the award are not allowed unless prior approval from Dr M L Garza-Gonzalez Charter School has been received. Substitutions must be submitted to Dr M L Garza-Gonzalez Charter School 30 days prior to substitution. If an item is purchased and later discovered not to meet the original specifications, the vendor shall assume all responsibility and make adjustments as required by the district.

Notice: Lowest Corresponding Price

As required by Section 54.500(f) of Part 47 of the Code of Federal Regulation all bids in response to this RFP must offer the lowest corresponding price (LCP) which is defined as the lowest price that a service provider charges to nonresidential customers who are similarly situated to a particular E-rate applicant (school, library, or consortium) for similar services. See

<http://www.usac.org/sl/service-providers/step02/lowest-corresponding-price.aspx> for more information on the requirements relating to LCP.

9.0 Dr M L Garza-Gonzalez Charter School Responsibilities

Dr M L Garza-Gonzalez Charter School will provide access during the process of the installation to allow the vendor and its employees access to the premises at all reasonable hours or at such hours as the school district and vendor may agree.

It is understood that the vendor will not be held accountable for any delays caused/permitted Dr M L Garza-Gonzalez Charter School.

If the purchase is being made on an E-rate funded equipment or service and Dr M L Garza-Gonzalez Charter School does not receive the full amount of requested E-rate funding, the applicant has the discretion to nullify and cancel the contract.

10.0 Vendor's Responsibilities

The vendor must provide all supervision, labor construction tools, equipment, hardware, wiring materials as specified, transportation, construction, unloading, inspecting, and inventory. Whenever in the RFP the terms "provide," "furnish," "supply," or "install," etc. can be interpreted as requiring the vendor both to furnish and/or install materials, unless specifically notified that provisioning/installation of the materials will be handled by the School District, such tasks will be performed by the vendor.

The vendor will;

- Provide for the installation of all conduits and sleeves through firewalls as required meeting codes,
- Install the wire, cable, and any associated hardware in accordance with the manufacturer's specifications,
- Conduct tests and inspections in the presence of the School District personnel after installation has been completed in order that the School District may be assured that the requirement for the installations are met
- Promptly correct all defects for which the vendor is responsible
- Coordinate all work with the School District's contact. This contact will be designated at a future date, before the commencement of the installation.

Upon completion of the work each day, the vendor must remove all tools, equipment, rubbish and debris from the premises and must leave the premises clean and neat. Vendors may use subcontractors to perform work. However, all responsibilities rest with the vendor. The vendor will provide the School District with complete detailed test results as outlined in this RFP. The test results must be delivered to the School District prior to payment. The vendor shall describe and provide a written document of the

appropriate product and/or cable plant warranty periods and conditions. Access to buildings with children will occur with proper notification to Guadalupe Ganceres.