

$T \ H \ E \ R \ M \ A$ – $T \ R \ U^{\circ}$



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Having a hard time selecting the perfect door for your home? Visit www.thermatru.com, where you can play with our interactive door designer. It lets you create thousands of different door system combinations, by choosing various styles, sizes, decorative glass options, sidelites, transoms and stain or paint colors, so you can instantly see and print the results.

Or, there's our idea showcase, where you can view hundreds of idea-stimulating combinations, as well as our product catalog, where you can view each door line by specific glass styles.

In addition, the web site offers detailed technical information, step-by-step videos and instructions on installation and finishing, a dealer finder and so much more.

The number one brand of exterior doors, Therma-Tru manufactures the industry's largest, most innovative collection of beautiful fiberglass doors with quality and craftsmanship in every detail. To learn more, receive our full line catalog or find the name of your nearest dealer, visit our web site or call us toll-free.

> To find out more about Therma-Tru's fiberglass doors visit us online at: www.thermatru.com or call 1-800-THERMA-TRU (843-7628)

The Most Preferred Brand in the Business™



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Front Cover Style: Classic-Craft® CC59 with CC2279SL sidelites and CC060T transom – Arcadia[™] Glass °2002 Therma-Tru Corp Part # XXXXXXX Printed July 2002

Impact of Front Entryways on Home Values

A national study by independent research organization NFO WorldGroup* found that a beautiful entryway has a big impact on the perceived value of a home.

The Study

Researchers divided a national sample of thousands of recent home shoppers into two groups. Using a web-based survey, each group was asked to look at photos of homes and estimate how much each would cost.

Group I saw four test homes: two with a Smooth-Star entry system and two with standard 6-panel doors (near right). Group II saw photos of the same four homes upgraded with a complete Classic-Craft entry system on three of the

homes and a Fiber-Classic entry system on the fourth (far right). To eliminate bias, each group saw only

one set of homes, and none of the participants knew that the study was about entryways. They were simply asked to evaluate the homes.

The Results

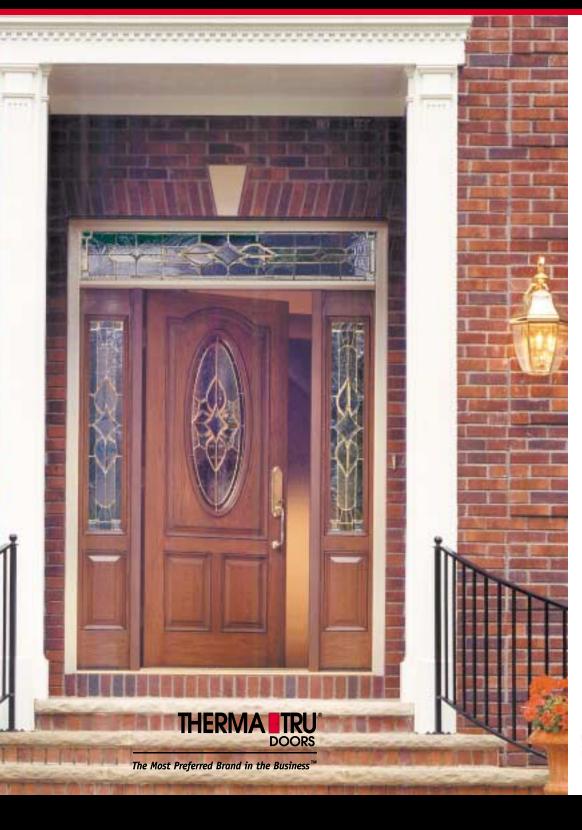
Consumers placed a higher value on the homes with the upgraded entryways - up to 6% more than the market selling price.

Test Home	Original Value	Enhanced Value	Difference	% Difference
1	\$427,540	\$441,190	\$13,650	+3.2%
2	\$284,730	\$303,630	\$18,900	+6.6%
3	\$403,470	\$428,310	\$24,840	+6.2%
4	\$189,300	\$197,020	\$ 7,720	+4.1%

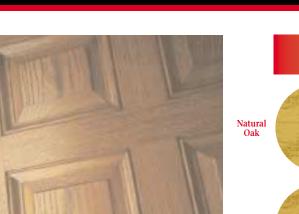
The Bottom Line

A beautiful entryway adds big value to the home! * NFO WorldGroup is a world-leading provider of Internet-based research,

researched-based marketing information and counsel. For more than 50 years, NFO WorldGroup has provided in-depth understanding of consumers and brands to more than 3,000 clients in North America, Europe, the Middle East and Asia.



THERMA-TRU FINISHING SYSTEM



The secret to a great looking door.

The Therma-Tru Finishing System gives you the look of real stained wood with a finish that lasts three times longer. Since fiberglass doors don't contract or expand in changing temperatures, they keep their "just stained" look for years. And you get a five-year satisfaction warranty on the finish.

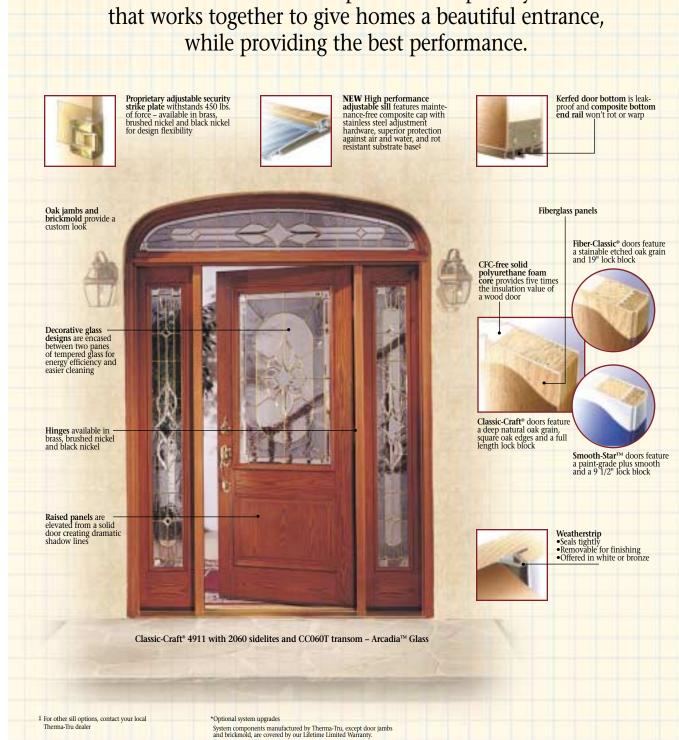
Our finishing system offers you a full range of the most popular stain colors, so you can easily match your home's exterior and interior design. You can control the stain colors for a custom finish that is as light or dark as you like. To purchase the Therma-Tru Finishing

System, contact your local dealer, call toll free 1.877.99STAIN or order on-line at www.thermatru.com.



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