

# 2024

**Annual Report** 



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### A note from the President

Dear Friends,

Warm greetings to all of you, and thank you for giving me the privilege of presenting our **Sixth Annual Report.** 

As I reflect on our journey over the past six years, I am filled with gratitude and awe for the strides we have made together. From our humble beginnings, with little more than a shared dream to break the cycle of inequity, we have grown into a thriving community that stands resilient, learns relentlessly, and perseveres through every challenge.



This year has been a landmark in our story—a story that continues to be enriched by your unwavering trust and support. Let me take you through some of the highlights that have defined our progress in Year 6.

### A Renewed Spirit, A Renewed Space

We undertook a transformation of all our learning centers this year, giving them a brand-new look that reflects the vibrancy and joy of learning. With more space, cheerful colors, and child-friendly designs, these centers have become beacons of inspiration for our children. Their smiles and excitement as they walk into these spaces reaffirm our belief that the right environment can truly spark curiosity and creativity.

### **Expanding Horizons: A New Center in Tamil Nadu**

The foundation of our upcoming center in Coimbatore, Tamil Nadu, marks an exciting chapter. A joint venture with our **international partner Archis Foundation**, this is not just a geographic expansion into a new state but also an opportunity to embrace and learn from a new community. As we extend our reach, we look forward to sowing seeds of hope and creating pathways to knowledge in this vibrant region.

### **Strengthening Communities**

Our expanded community development program, in collaboration with Mundakara School in Kozhikode, Kerala, is another milestone. Through this partnership, we are enhancing the quality of education while supporting the school with infrastructural upgrades. Together, we are nurturing a generation of self-confident, capable learners who will lead their communities to a brighter future.

### A Curriculum for the Future

This year, we launched a revamped curriculum and pedagogy, designed to cultivate 21st-century skills and promote self-learning. By focusing on critical thinking, creativity, and independence, we are preparing our students to thrive in an ever-changing world. This approach is not just about academics—it's about equipping our children to become lifelong learners and thoughtful contributors to society.



### **Dreams Realized: Our First Batch Steps Out**

One of our most heartwarming achievements this year is seeing **our first batch of students** gain admission into aspirational colleges such as **Christ University**, **Mount Carmel College**, **Jyoti Nivas**, **REVA University**, **and more**. These young leaders are proving that dreams, when nurtured with the right support and opportunities, can indeed come true.

### **Empowering Through Leadership**

This year brought a deeply fulfilling and humbling milestone. We saw some of our very own students step into leadership roles—as teachers, facilitators, and **even members of my advisory board**. It is an **incredible privilege to report to these young leaders** and learn from their insights and feedback. Their active involvement ensures that our initiatives remain grounded in the needs and aspirations of the very communities we serve.

As we step into our seventh year, it is a time to pause, reflect, and chart the course **for Shifting Orbits Foundation Phase 2.0**. While our DNA of "**Depth of Involvement**" remains sacred, we are determined to explore innovative ways to scale our impact. This **balance of depth and reach** will be at the heart of our vision as we strive to bring transformative change to even more communities.

As we celebrate these achievements, we remain humbled by the challenges ahead and inspired by the resilience of our children. Today, we support **over 500 families across three states**, and our vision for the future only grows bolder.

My favorite part of this journey is seeing the "sapling" we planted six years ago blossom into a vibrant "forest." Each success story, each smiling face, is a testament to the power of education and the collective efforts of a community united by a shared purpose.

Thank you, dear friends, for being our pillars of strength, our source of encouragement, and our partners in this transformative mission. With your continued support, we will reach new heights and open new doors of opportunity for every child we serve.

Here's to another year of learning, growth, and impact. Together, let us shift orbits and create a universe of possibilities.

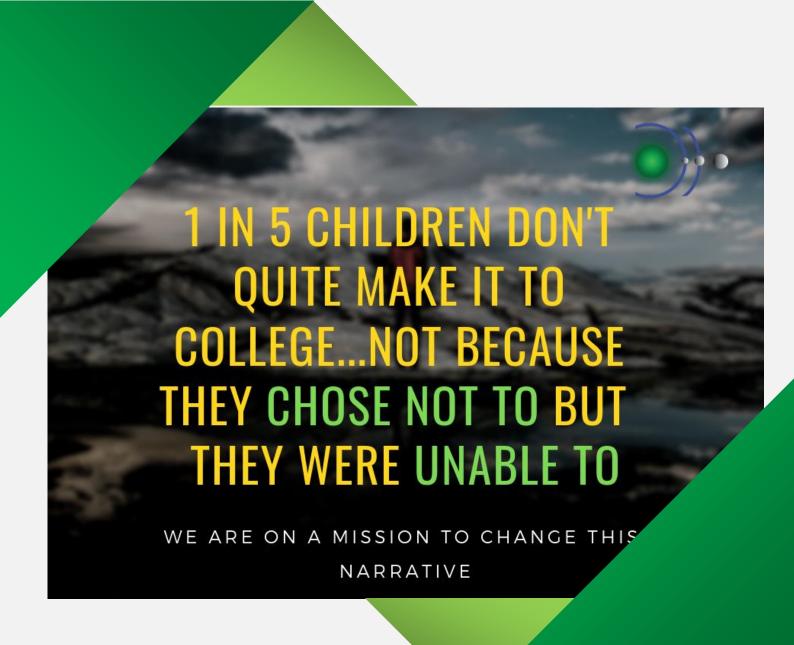
With Gratitude and Regards,

Shekar Hariharan

Shekar Hariharan Founder and President









### **Our Vision, Mission and Beliefs**

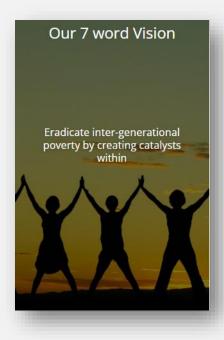
### What are we trying to do?

We are a simple nonprofit organization focused on increasing the number of **educated youths** emerging from **underserved communities**. To do so we run chains of "After School Learning Centers" setup within the communities providing access and exposure to everything that an affluent counterpart may get and an **unwavering commitment to be** with the students in their educational journey till the end!

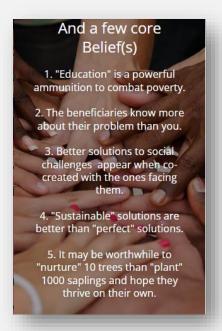
### Why are we doing this?

We strongly believe education is a life altering tool that can help "defeat" the vicious cycle of inter-generational poverty. However, we also learnt that continuing this educational journey is an overwhelming ordeal for economically challenged families! The "cracks" and the "constraints" surrounding their lives are just too many for them to continue keeping their children's "education" as their priority! That's the issue that bothers us deeply!

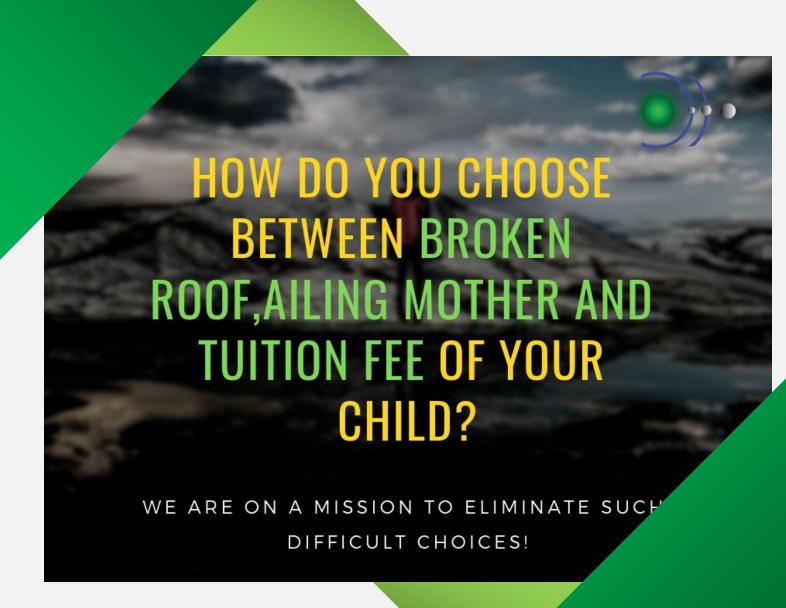
We also learnt that to address the scale of inequity - the defaults of the communities need to change. And to do that we need to flood the communities with more and more educated youths. We are just triggering a BIGGER MOVEMENT of changes through each student we touch!











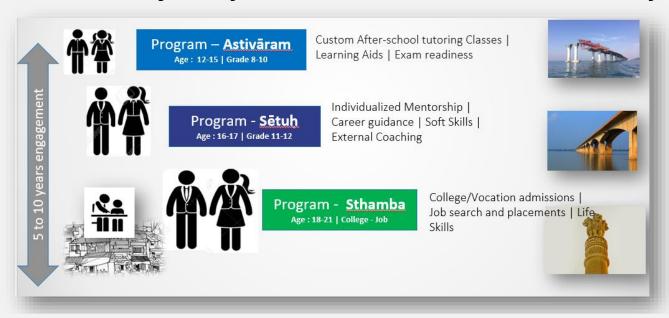


### **Our Vision, Mission and Beliefs**

### **Our Approach**

We start on the premise that we are ill equipped to understand any problem that we ourselves don't face, no matter how empathetic we may think we are. We also strongly believe in **a long-term deep involvement** where we be with the family for anywhere between 5 to 10 years. Once inducted we start a series of **Human Centered Design**Iterations with the family to solve EVERY hurdle that might impair the ability of their child to complete their education. We do this by either connecting them to existing solutions or funding them.

### What does a journey with SOF look like for our future catalysts?





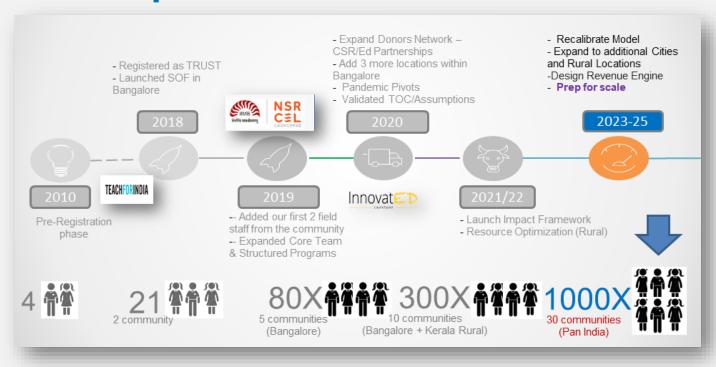


# WHAT DOES A 14 YEAR OLD DO WHEN THE ONLY BREAD-EARNER OF THE FAMILY LOSES THE JOB?

WE ARE ON A MISSION TO MAKE THESE
QUESTIONS OPTIONAL.



## Our Impact so far and road ahead



We strongly believe **that the only metrics** that matters to us is the "destination" that we dream for each of our cohorts and the community. Everything else is just fluffy numbers!

In fact, we call each of our cohorts NOT by the year of them joining us, but the year they will graduate and get their job! **Our and their job is not done till then!** 

"Between Year 1 and 6 - We were able to increase our tribe from 21 families (2019) to 520+ families across 8 locations in Bangalore and Rural Kerala – hopefully triggering a new future for 10-15 communities in years to come"

**Now in Year 7 and ahead -** We enter our "SOF Phase 2.0". We are ambitiously looking at expanding to **1000+ families / 30+ communities** across **PAN India** with our recalibrated replication model BUT keeping our **"essence" of "DEPTH"** - sacred and intact!

As part of this strategy, our latest experiment is in **our 9<sup>th</sup> location at Coimbatore, Tamil Nadu** where we are looking at replicating our Bangalore model and learn how it unfolds.



Hopefully, each of our centers which get staffed with our own alumni/teachers from the community will soon start playing the role of "force-multipliers" and uplift the 250-200 households in each of the communities we touch!

Our interventions at this point includes providing **a safe learning space** with access to all kind of resources, daily/weekly Academic and Non Academic classes, offering full/partial finances of their college expenses through our scholarship programs, regular progress check with schools and parents and lastly internship/mentoring/counselling sessions with both parents and children on a regular basis.

We are also constantly in talks with partner organizations on adding more services like "financial umbrella" (Insurance, Saving Plans and access to low interest loans), Career Awareness, Re-skilling, Health Insurance/Checkups and more that will help families stay on the path towards educating their child!



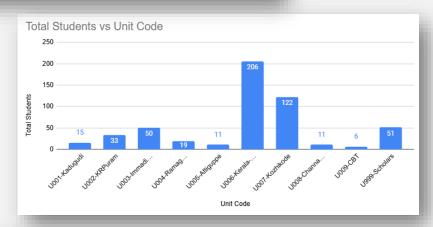




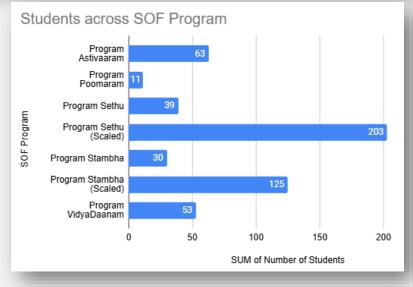


# **Our Programs and Cohorts**

				Age group	
SOF Learning Center	Location	Geography/Communities Covered	SOF Programs in effect	Coverage	Current impact
			Program Astivaram, Program		
		Kadugudi, Belthur, Seegehalli,	Sethu, Program Sthamba, Program		
SOF Unit 001 - KDG	Kadugudi, Bangalore	Channasandra (Bangalore-Urban)	EYF-DISHA	12-18	15
			Program Astivaram, Program		
		KR Puram, Devasandra, Medahalli,	Sethu, Program Sthamba, Program		
SOF Unit 002 - KRP	KR Puram, Bangalore	Bytarahalli (Bangalore-Urban)	EYF-DISHA	12-21	33
		Immadahalli, Gandhipuram,	Program Astivaram, Program		
		Vijayanagara, Nallurhalli	Sethu, Program Sthamba, Program		
SOF Unit 003 - IMD	Immadihalli, Bangalore	(Bangalore-Urban)	EYF-DISHA	12-21	50
		Ramagondanahalli, Varthur, Siddhapura,			
	Ramagondanahalli,	Thubarahalli, Maratahalli	Program Sethu, Program		
SOF Unit 004 - RGH	Bangalore	(Bangalore-Urban)	EYF-DISHA	16-18	19
SOF Unit 005 - ATG	Attiguppe, Bangalore	Attiguppe, Vijaynagar (Bangalore-Urban)	Program Astivaram	10 - 12	11
		Ottapalam,	Program Astivaram, Program		
		Kothakursi, Vaniyamkulam, Panamana, Patr	Sethu, Program Sthamba, Program		
SOF Unit 006 - OTP	Ottapalam, Kerala	ipala, Chellupurasseri (Kerala-Rural)	EYF-DISHA	12-21	206
		Panangad, Avitanallur,			
		Ballusseri,Kottur,Naduvannur			
SOF Unit 007 - KZK	Kozhikode, Kerala	(Kerala-Rural)	Program Astivaram	12-17, 30-70	122
	Channasandra,	Channasandra, Gandhipuram,			
SOF Unit 008 - CSD	Bangalore	Immadihalli (Bangalore-Urban)	Program Astivaram	12-13	11
		Peelamedu, Nava India			
SOF Unit 009 - CBT	Coimbatore, Tamil Nadu	(Coimbatore-Urban)	Program Astivaram	Yet to start	0
	Scholars Group (PAN				
SOF Unit 999 - SCH	India)	PAN India	Project Vidyadaanam	9-21	46

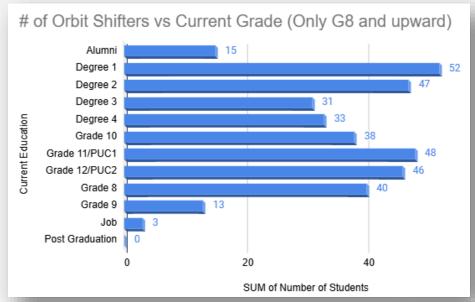


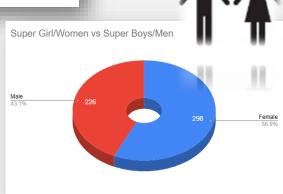
Program Name	Age Group	Program Goals	Program Highlights
Program Astivaaram / Foundation	12 to 14	Cover the Learning Gaps (Academic + Skills + Values)     Provide access to Resources     Plan the Stream/Career Selection	Tuition Support, Learning Aids, Teacher Support + Value/Skill Add classes
Program Sethu / Bridge	15 to 16	Develop Communication and Personality     Refine the Career Plans for higher studies     Plan and Execute the College Admissions	School/College Fee, Group Mentorship, Career Readiness, Communication
Program Sthamba / Pillar	17 to 21	Develop Personality, Life and Soft Skills     Plan for Job Readiness     Plan the Job Placements and Giving Back	College Fee, College Admissions, Internships, Job Readiness, Individualized Mentorships
Program VidyaDaanam	5 to 24	Provide Educational grant based on performance/conditions     Motivate students to gain skills via our PDU program     (Personality Development Units)	This is a ed-sponsorship program for corporates/donors for helping students with needs. SOF takes care of screening/administrating and providing additional support

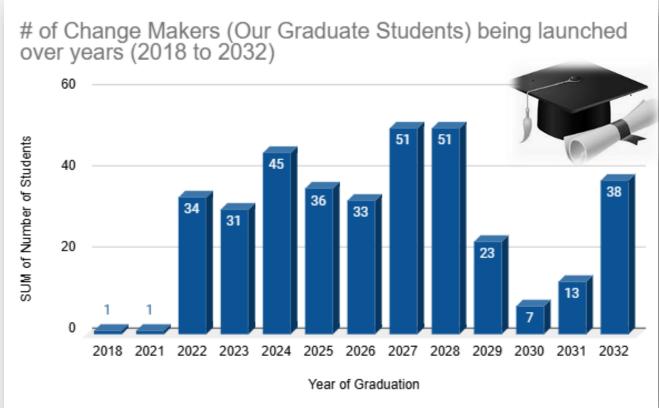




## **Our Programs and Cohorts**







# Financials – Audited Reports (FY 2023-24)

### SHIFTING ORBITS FOUNDATION

### INCOME & EXPENDITURE A/C FOR THE YEAR ENDED 31st MARCH, 2024

EXPENDITURE	AMOUNT	INCOME	AMOUNT
То	HERE AND DEVELOPMENT		
Program Expenses:		Donations	1,45,67,74
Education Fees	24,06,457	FCRA Donations	82,35
Coaching / Mentoring charges - Program Staff	11,01,853	Interest income	90,45
Program Support	2,80,976		
Rent Expense	3,33,000		
Learning Aids	1,04,506		
Field Trips/Events	4,13,638		
Donation paid			
Infrastructure	4,78,465		
Stationery	40,416		
Dues and Subscriptions	24,500		
Travel Expense - Program	93,599		
Conveyance	-		
Community Upgrade Expenses	44,68,997		
Digital Enablement expenses	20,59,423		
Other Program Expenses	1,42,681	1	
Non Program Expenses:	- 3		
Non Program Support	8,64,940		
Professional Fees	1,62,500		
SOF Office Rent	60,000		
Software Expenses	41,162		
Miscellaneous Expense	480		
Advertising/Promotional			
Depreciation Expense	11,198	11	
Bank charges	23,833		
FCRA account bank charges	2,969	1.1	
Travel Expense - Non Program	911		
Excess of income over expenditure	16,24,047		
TOTAL	1,47,40,552	TOTAL	1,47,40,552

As per our Report of even date

For Pavan Reddy & Associates

Chartered Accountants Firm Reg, No.:0179085

B Pavan Reddy

Proprietor

Membership No. :211338 UDIN : 24211338BKGYNL7076

Place: Hyderabad Date: 02-09-2024 For Shifting Orbits Foundation

Shekar Hariharan

Trustee



# Financials – Audited Reports (FY 2023-24)

BALAN	NCE SHEET AS	ON 31st MARCH 2024		
LIABILITIES	AMOUNT	ASSETS		AMOUNT
Corpus Fund Retained Earnings 21,34,143.27 Add: Excess of Income over Expenditure  Provision for expenses TDS Payable	1,001 37,58,190 45,000 35,290	Fixed Assets Less: Depreciation  Fixed Deposits Security Deposit TDS Receivables Accrued Interest Investments in Mutual Funds Other Receivable Bank Balances -ICICI -SBI FCRA	27,996.00 11,198.00	16,793 10,09,999 2,00,000 51,234 16,393 24,00,000 21,000 44,68 79,38
TOTAL	38,39,481		TOTAL	38,39,48
As per our Report of even date  For Pavan Reddy & Associates Chartered Accountants Firm Reg. No.:017908S  B Pavan Reddy Proprietor Membership No.:211338 UDIN: 24211338BKGYNL7076 Place: Hyderabad Date: 02-09-2024		For Shifting Orbits Foundate  Shekar Hariharan  Trustee	THE TING OF THE PURPLE OF THE	RELIES OF



# Financials – Audited Reports (FY 2023-24)

### SHIFTING ORBITS FOUNDATION

### RECEIPTS & PAYMENTS A/C FOR THE YEAR ENDED 31st MARCH, 2024

RECEIPTS	AMOUNT	PAYMENTS	AMOUNT
Opening Cash balance	2,61,428,27	Investments in Mutual Funds	23,00,000.00
-P Curi Dannice	2,01,420.27	Security Deposit	70,000.00
Donations Received	1,45,67,744.00	Security Deposit	3038363335
FCRA Donations Received	82,350.00	Expenses paid	
Interest Received	93,292.85	FCRA account charges	2,969.30
IT Refund Received	30,350.00	Education Fees	23,97,410.90
Receipts from Fixed Deposits	5,46,157.00	Coaching / Mentoring charges - Program Staf	11,07,853.00
and the state of t	pyrograma	Program Support	2,80,976.00
		Rent Expense	3,33,000.00
		Learning Aids	1,04,506.00
		Field Trips/Events	4,13,638.05
		Donation paid	
		Infrastructure	4,78,465.41
		Stationery	40,416.00
		Dues and Subscriptions	24,500.00
		Travel Expense - Program	93,598.94
		Conveyance	
		Other Program Expenses	1,42,681.00
		Non Program Support	8,64,940.00
		Professional Fees	1,47,500.00
		SOF Office Rent	60,000.00
		Software Expenses	41,162.19
		Miscellaneous Expense	480.00
		Advertising/Promotional	23,833.00
		Bank charges	44,68,997.00
		Community Upgrade Expenses	20,59,423.00
		Digital Enablement expenses	911.00
		Travel Expense - Non Program	911.00
		Closing Bank Balance	44,680.63
		Closing FCRA account balance	79,380.70
	1,55,81,322.12		1,55,81,322.12

As per our Report of even date

For Pavan Reddy & Associates

Chartered Accountants Firm Reg. No.:017908S

B Pavan Reddy

Proprietor Membership No. :211338

UDIN: 24211338BKGYNL7076

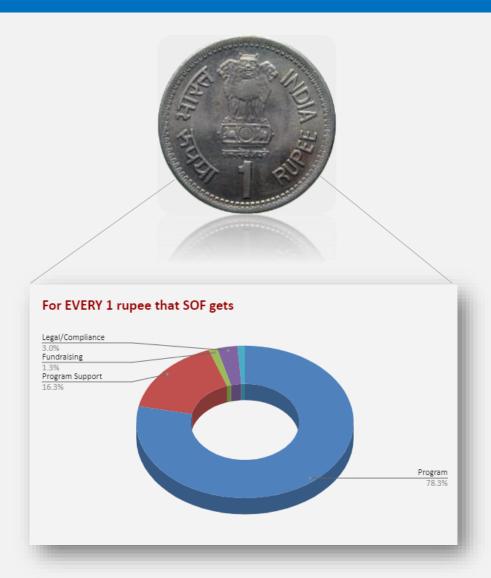
Place: Hyderabad Date: 02-09-2024 For Shifting Orbits Foundation

Shekar Hariharan

Trustee



# Financials – In our own words



### Split of our donor base FY2018 to FY2024

Donor Category	FY20	18-2019	FY2019-2020 F		FY2020-2021		FY2021-2022		FY2	022-2023	FY2023-2024		
Corporate					Rs.	2,855,704.00	Rs.	8,466,210.00	Rs.	9,255,189.00	Rs. :	14,053,586.00	
Foundation													
Foundation/Scholarships					Rs.	3,000.00	Rs.	2,000.00					
Individual	Rs.	5,000.00	Rs.	43,200.00	Rs.	85,503.00	Rs.	161,000.00	Rs.	118,152.00	Rs.	122,258.00	
Individual/HNI	Rs.	26,000.00	Rs.	217,970.00	Rs.	341,993.00	Rs.	724,455.00	Rs.	434,000.00	Rs.	389,000.00	
Trustees	Rs.	2,000.00	Rs.	93,300.00	Rs.	7,700.00	Rs.	25,785.00	Rs.	2,200.00	Rs.	2,700.00	
Grand Total	Rs.	33,000.00	Rs.	354,470.00	Rs.	3,293,900.00	Rs.	9,379,450.00	Rs.	9,809,541.00	Rs. 1	14,567,544.00	



# Financials – In our own words

### **Split of our spending from FY2018 to FY2024**

Category	Standardized Sub Category	FY2018-2019	FY20	019-2020	FY20	020-2021	FY20	021-2022	FY2	022-2023	FY20	023-2024
Program												
	Additional Ed Support		Rs.	17,500.00	Rs.	6,000.00	Rs.	113,366.00	Rs.	116,652.00		
	Community Development								Rs.	2,400,197.00	Rs.	6,153,570.0
	Ed Workshops and Tours								Rs.	81,949.04	Rs.	330,106.0
	Educational Fees	Rs. 26,000.00	Rs.2	256,275.00	Rs.	1,125,589	Rs.	2,616,464.44	Rs.	4,008,735.50	Rs.	2,415,317.8
	Extended Family Support				Rs.	97,000.00	Rs.	334,558.20	Rs.	1,978,537.00	Rs.	145,180.0
	Infrastructure Setup/Upgrade				Rs.	154,234.0	Rs.	92,460.00	Rs.	383,802.00	Rs.	383,826.5
	Legal and Finance Charges				Rs.	39,482.75	Rs.	80,105.00	Rs.	00	Rs.	17,500.0
	Others								Rs.	80,000.00		
	Program Mngmt						Rs.	114,075.00	Rs.	284,150.00	Rs.	463,660.0
	Program Support				Rs.	421,315.0	Rs.	586,248.00	Rs.	559,460.00	Rs.	435,500.0
	Rentals				Rs.	61,626.00	Rs.	184,500.00	Rs.	478,559.00	Rs.	433,395.
	Salary (Interns)											
	Salary (Program Staff)				Rs.	313,905.3	Rs.	562,309.00	Rs.	753,725.00	Rs.	1,092,641.
	Stationary / Printing		Rs.	250.00			Rs.	710.00	Rs.	16,600.00	Rs.	1,757.
	Teaching/Learning Aids		Rs.	11,334.00	Rs.	220,787.3	Rs.	340,918.00	Rs.	468,667.00	Rs.	199,698.
	Team Building and Retreats				Rs.	2,222.00	Rs.	21,584.00	Rs.	53,907.00	Rs.	27,666.
	Trainings								Rs.	550.00		
	Travel/ Fuel		Rs.	5,778.20	Rs.	5,000.00	Rs.	7,094.00	Rs.	38,914.48	Rs.	120,295.
	Utilities				Rs.	5,469.51	Rs.	60,564.29	Rs.	31,186.23	Rs.	58,965.
Program Total		Rs. 26,000.00	Rs.2	291,137.20	Rs.	2,452,631	Rs.	5,114,955.93	Rs.	11,735,591.25	Rs.	12,279,080.0
Non-Program	Admin								Rs.	30,000.00	Rs.	900.0
	Balance Sheet - Assets/Liability	y										
	Fundraising and Promotions		Rs.	16,420.00	Rs.	13,873.00	Rs.	32,088.00	Rs.	31,338.50	Rs.	27,915.0
	Infrastructure Setup/Upgrade		Rs.	1,450.00	Rs.	554.00			Rs.	2,047.00		
	Legal and Finance Charges		Rs.	22,800.00	Rs.	94,398.00	Rs.	82,338.90	Rs.	98,000.00	Rs.	93,867.0
	Others											
	Professional Services				Rs.	237,020.0	Rs.	369,200.00	Rs.	415,500.00	Rs.	627,800.0
	Rentals				Rs.	45,000.00	Rs.	108,500.00	Rs.	60,000.00	Rs.	60,000.0
	Stationary / Printing		Rs.	1,140.00	Rs.	480.00			Rs.	5,100.00	Rs.	191.0
	Teaching/Learning Aids											
	Team Building and Retreats											
	Trainings				Rs.	1,250.00			Rs.	6,526.00		
	Travel/ Fuel		Rs.	1,440.00			Rs.	300.00				
	Webhosting/Email/Platform		Rs.	3,723.43	Rs.	18,966.78	Rs.	14,473.21	Rs.	27,702.00	Rs.	43,909.6
Non-Program Total			Rs.	46,973.43	Rs.	411,541.7	Rs.	606,900.11	Rs.	676,213.50	Rs.	854,582.6
Grand Total		Rs. 26.000.0	Rs.3	338.110.63	Rs.	2.864.172	Rs.	5.721.856.04	Rs.	12,411,804.75	Rs.	13.133.662.7



# Our Management team and the Board

# THE MANAGEMENT TEAM











SHEKAR HARIHARAN

Founder / CEO

AN KRISHNAMOORTHY

RAJESWARI

Founder / Operations

RAJAN THOMAS CHOONDAL

Strategy / Program

VANDANA MUDRADI

Careers and Education APARNA

Curriculum and Pedagogy

# **BOARD OF TRUSTEES**



SHEKAR HARIHARAN

President



RAJESHWARI KRISHNAMOORTHY

Managing Trustee



SANKARAN KRISHNAN

Treasurer



# **Our Advisory Board**



Senthilvelan Namasivayam Director, IQVIA



**Shailendra Kumar** Co-founder - FinAtoZ.com



Ram Ganesan
Fintech Consultant | Co-Founder Archis
Foundation



Hema Subramanian

Business Technology Leader | Co-Founder Archis



**Tulika Verma**Consultant , Non-Profit and Education



**Manoj Kabre**Vice President - Sales & Marketing at INDO-MIM
Pvt. Ltd.



Shravanth Kumar Student - BE Year 1

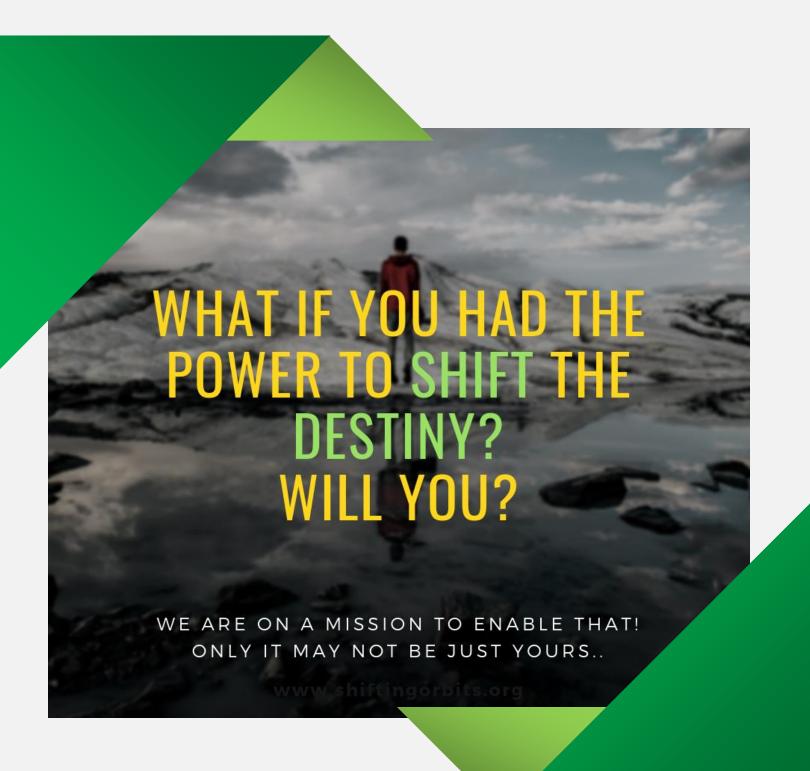


**Govardhan Krishnappa** Student - BE Year 1



Aliya Yasmin Student Alumni - B Com (2023)







### **Our Donors and Partners**

### THANKS!

Our heartfelt thanks to all our donors and partners, who placed such an immense trust on us and contributed to our cause and made it their own! We assure YOU the dents are being made in the universe and we will continue shifting the orbits and the destiny of many more as we go along.

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### **Our Enabling Partners**











































# A pictorial recap of the year



# **Our new look SOF Learning Centers**

## Our Urban Learning Centers















# **Our Rural Learning Centers**

















A pictorial recap of the year





# A pictorial recap of the year















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