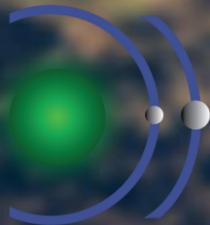


Shifting Orbits
Foundation

2019

Annual Report



Shifting Orbits
Foundation

CONTENTS

A note from the President	02
About Shifting Orbits Foundation	04
Our Impact	08
Our Cohort Profiles	10
Financials	13
The Road Ahead	15
Our Team and the Board	16
Our Donors	18
Your role in our journey	19

A note from the President

Dear Friends,

It is an honor indeed to be having this opportunity to present to you our first annual report.

What started as a small seed of thought today stands as a sapling ready to be watered and groomed into a big giving tree for the future!

Shifting Orbits Foundation is a manifestation of a decade old dream of wanting to do our bit for making the world a better place in our own lifetime. What started as an innocuous contribution towards a family's want for getting their child educated today has become our single biggest obsession.

With over 78 million families in India struggling with poverty, education holds a key to a better trajectory that can combat their inter-generational poverty. However when looked at from their vantage point, in spite of fully knowing this - this path is often long, non-generic and full of cracks which inhibits them from keeping that as a priority. That bothers us!

We at Shifting Orbits Foundation have taken the mandate on ourselves to be the "partners" for these families and make their children's education our single most obsessive mission.

With 21 low income families that have embraced us in our first year of operations, we look forward for being their constant support system through their child's educational journey and seeing them make the shift to a much glorious future!

Needless to say, none of this would have been possible without our well-wishers encouragement and our donors trust. We are especially grateful to **Senthil Namasivayam** and **P Ambikapathy** for placing their blind trust on us so early on when we ourselves were figuring out how to take this to its next stage!

Now with a much bigger audacious dream for the future, we seek all your well wishes and support in making this dream as much as yours as it is ours!

The orbits have started to shift.

Thank you!

With Gratitude and Regards,

Shekar Hariharan
Founder and President



A satellite in orbit over a mountainous landscape. The satellite is depicted with a green core and blue orbital rings. The background shows a dark, cloudy sky over a rugged, mountainous terrain.

**1 IN 5 CHILDREN DON'T
QUITE MAKE IT TO
COLLEGE...NOT BECAUSE
THEY CHOSE NOT TO BUT
THEY WERE UNABLE TO**

WE ARE ON A MISSION TO CHANGE THIS
NARRATIVE

About Shifting Orbits Foundation

What are we trying to do?

We are a nonprofit organization focused on embracing the economically challenged families and providing them a sustained support to continue their children's educational journey.

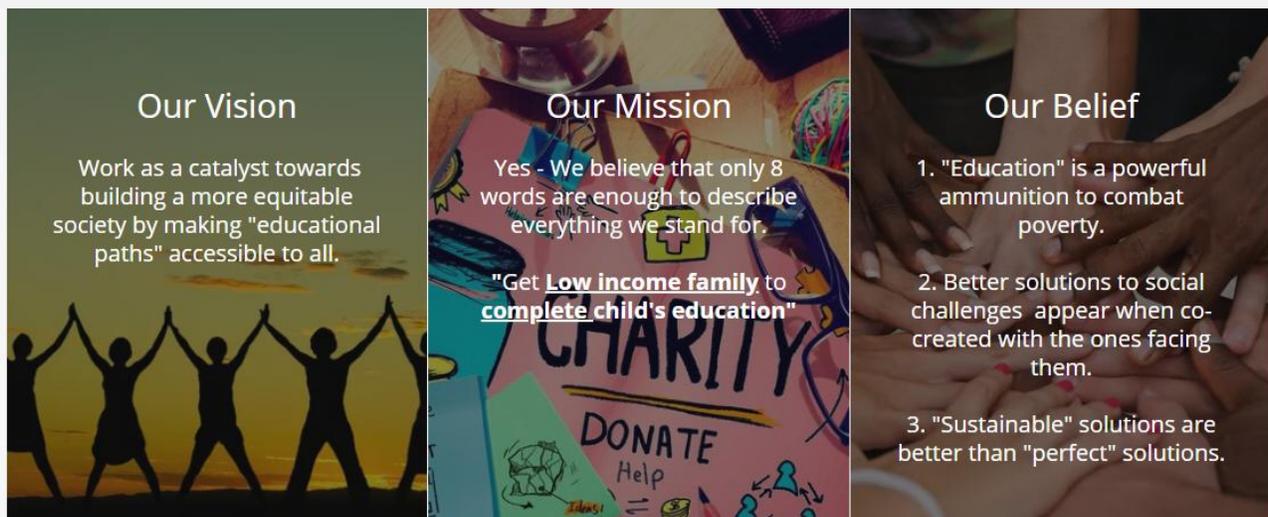
We love to imagine ourselves as the **"Uber for the low income family's educational journey"**

Like Uber, we **go to their doorsteps**, be with them **through the journey** and drop them **only at their final destination!**

Why are we doing this ?

We strongly believe education is a life altering tool that can help "defeat" the vicious cycle of inter-generational poverty. However we also learnt that continuing this educational journey is an overwhelming ordeal for the economically challenged families! The "cracks" and the "constraints" surrounding their lives are just too many for them to continue keeping their children's "education" as their priority! That's the issue that bothers us deeply!

Our Vision, Mission and Belief



Simply put - We are on a mission to do "everything" possible to get low-income families complete their child's education



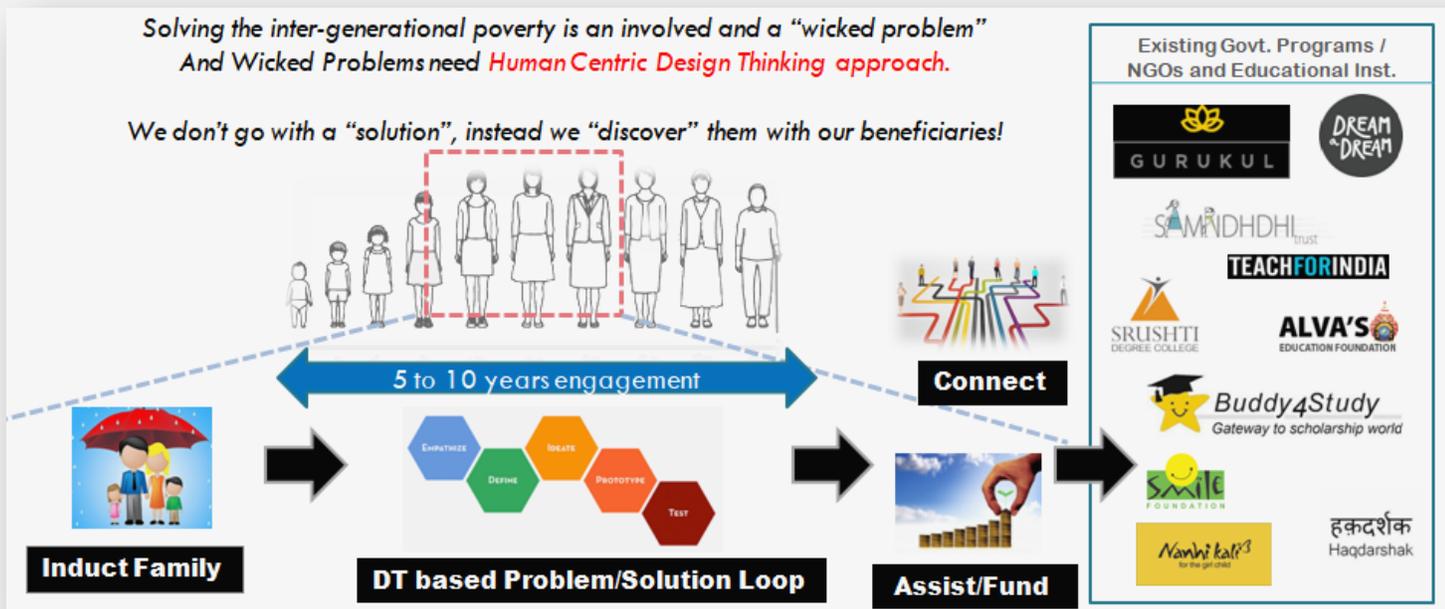
**HOW DO YOU CHOOSE
BETWEEN BROKEN
ROOF, AILING MOTHER AND
TUITION FEE OF YOUR
CHILD?**

WE ARE ON A MISSION TO ELIMINATE SUCH
DIFFICULT CHOICES!

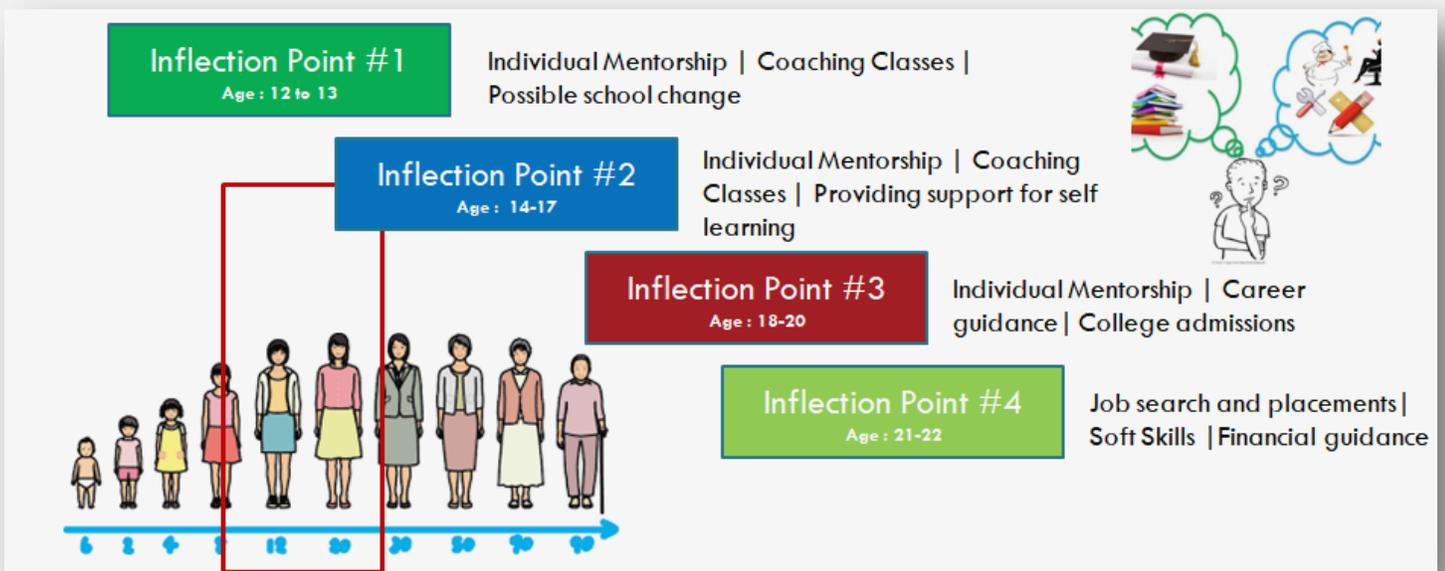
About Shifting Orbits Foundation

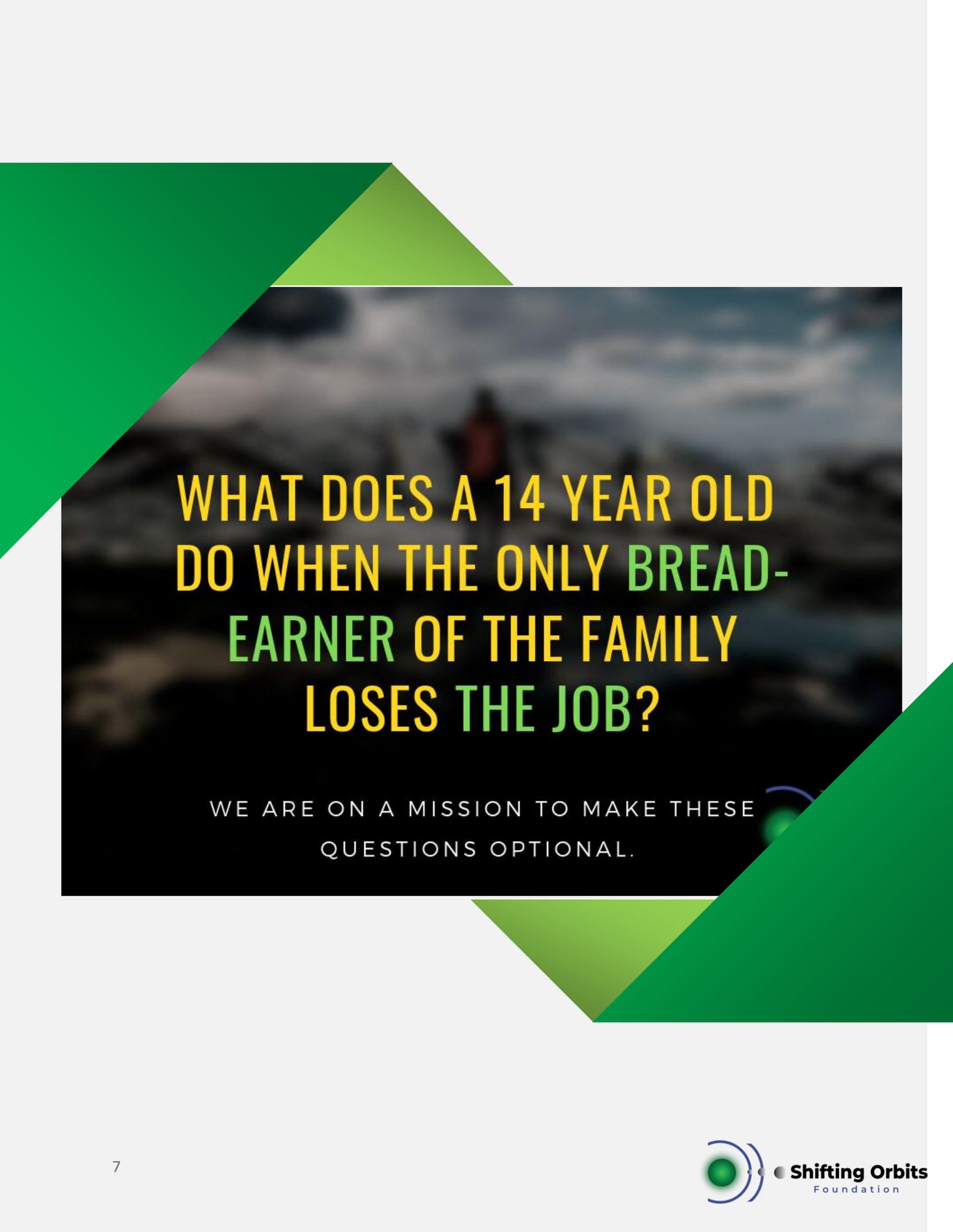
Our Approach

We start on the premise that we are ill equipped to understand any problem that we ourselves don't face, no matter how empathetic we may think we are. Also we strongly believe in a long term involvement where we are with the family for anywhere between 5 to 10 years. Once inducted we start a series of **Human Centered Design Iterations** with the family to solve EVERY hurdle that might impair the ability of their child to complete their education. We do this by either connecting them to existing solutions or funding them.



Our Interventions through the journey of the child





WHAT DOES A 14 YEAR OLD DO WHEN THE ONLY BREAD- EARNER OF THE FAMILY LOSES THE JOB?

WE ARE ON A MISSION TO MAKE THESE
QUESTIONS OPTIONAL.

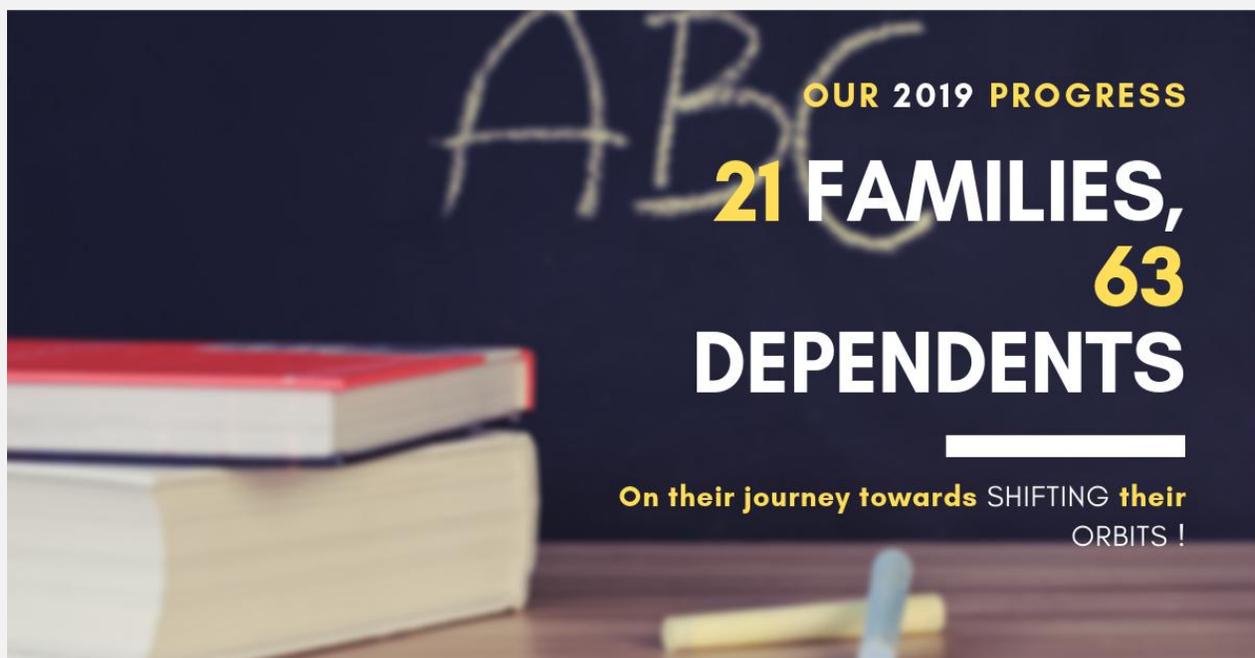
Our Impact so far

Year 1 progress

We strongly believe **that the only metrics** that matters to us is the "destination" that we dream for each of our cohorts. In fact we call each of our cohorts NOT by the year of them joining us, but the year they will graduate and get their job!

Our Year 1 journey has 21 families who have embraced us for helping them in their child's educational journey. The children's age range from 10 to 21 and are currently studying in different grades / schools and colleges.

Our interventions at this point includes taking over full/partial finances of their school expenses, bi-monthly progress check with schools and parents, enrollment for appropriate coaching classes and mentoring/counseling sessions with both parents and children. We are also in talks with partner organizations on providing a "financial umbrella" (Insurance, Saving Plans and access to low interest loans) and "re-skilling" to the families so that we get the financial worries out of the way.



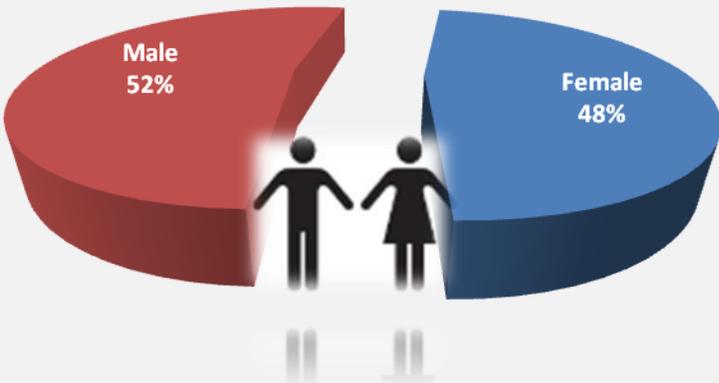


WHAT DO YOU DO IF YOU GET TO
KNOW YOUR CHILD HAS TALENT
FOR SPORTS AND NOT
ACADEMICS? WILL YOU ENROLL
FOR COACHING INSPITE OF YOUR
LIMITED FUNDS?

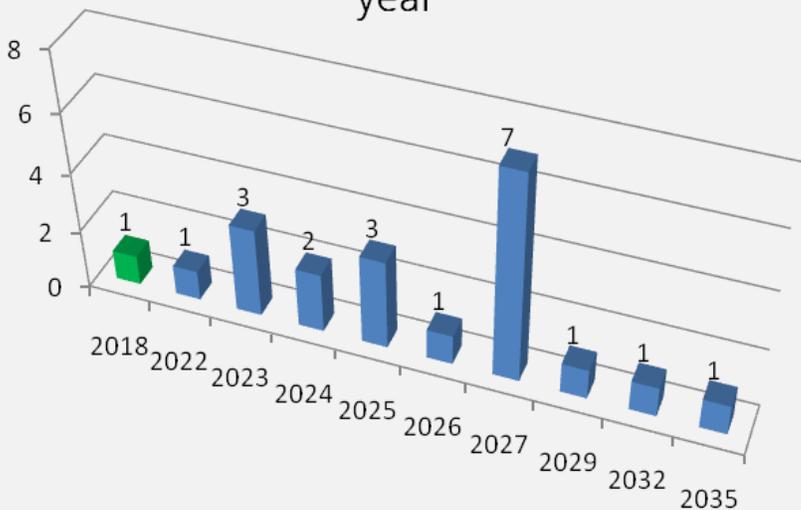
WE ARE ON A MISSION TO MAKE THAT A
POSSIBILITY!

Our Cohort Profiles

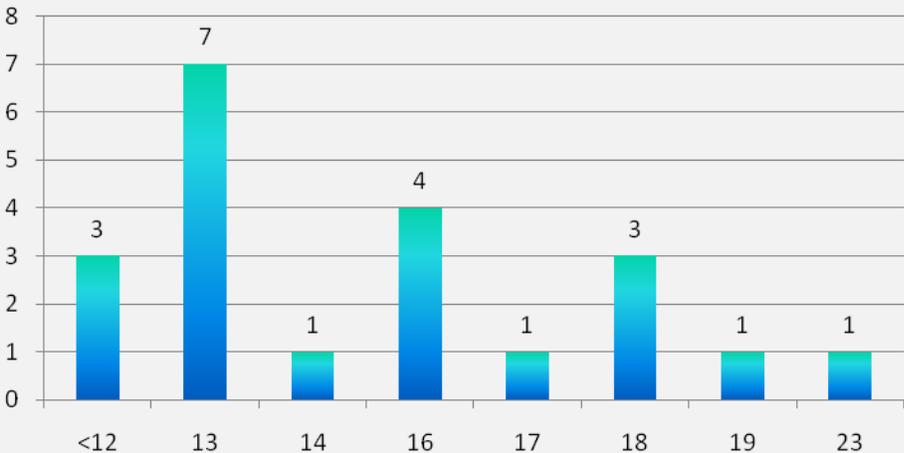
Spread of our cohorts across gender



Spread of our cohorts across their graduating year



Spread of our cohorts across age

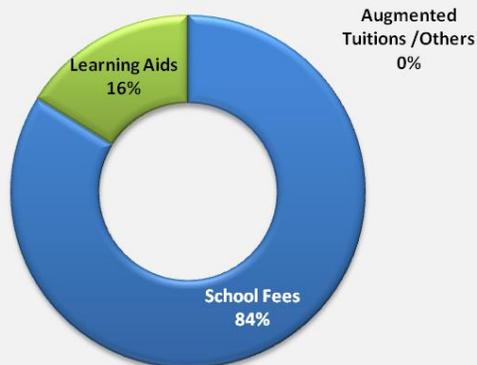


Journey map of our cohorts

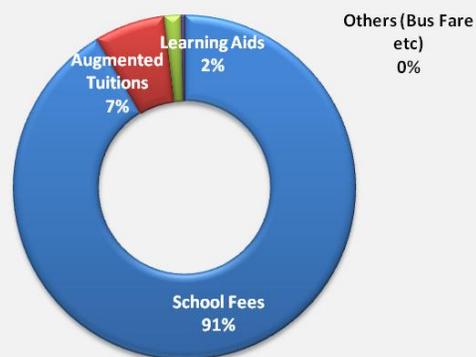
Name	Gender	Age	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
John Ratnam	Male	23	Job	Post Job Support										
Ujwal Das	Male	18		10th Exam		12th Exam			Graduation	Job	Post Job Support			
Sampa Das	Female	18		12th Exam			Graduation	Job	Post Job Support					
Sanjeev	Male	16		10th Exam		12th Exam			Graduation	Job	Post Job Support			
Chethan N	Male	13				10th Exam		12th Exam			Graduation	Job	Post Job Support	
Afreen	Female	13				10th Exam		12th Exam			Graduation	Job	Post Job Support	
Almaz	Female	16		10th Exam		12th Exam			Graduation	Job	Post Job Support			
Noorjan	Female	13				10th Exam		12th Exam			Graduation	Job	Post Job Support	
Pravalika	Female	<12												
Giridhar Singh	Male	17		12th Exam			Graduation	Job	Post Job Support					
Vishwas	Male	<12												
Kiran Kumar	Male	13				10th Exam		12th Exam			Graduation	Job	Post Job Support	
Pavan C	Male	13				10th Exam		12th Exam			Graduation	Job	Post Job Support	
Shafiya	Female	<12												
Ayeesha	Female	13				10th Exam		12th Exam			Graduation	Job	Post Job Support	
Dinesh	Male	14			10th Exam		12th Exam			Graduation	Job	Post Job Support		
Indu	Female	13				10th Exam		12th Exam			Graduation	Job	Post Job Support	
Hanumashree	Female	16			12th Exam			Graduation	Job	Post Job Support				
Mahesh	Male	16			12th Exam			Graduation	Job	Post Job Support				
Srinivasulu	Male	18		12th Exam			Graduation	Job	Post Job Support					
Padmashree	Female	19				Graduation	Job	Post Job Support						

Investments on our Assets (our cohorts)

Investment split (2018-2019)



Investment split (2019 till date)



Investment Head	2018-2019	2019-till date
School Fees	₹ 26,000.00	₹ 1,74,425.00
Augmented Tuitions	₹ -	₹ 12,650.00
Learning Aids	₹ 5,000.00	₹ 2,976.00
Others (Bus Fare etc)	₹ -	₹ 650.00
Total	₹ 31,000.00	₹ 1,90,701.00



As a principle, we try not to publish or broadcast photos of our cohorts until we get them to their destination. Hence John is all you will get to meet at the moment!

Financials – Audited Reports (FY 2018-19)

	A.Y. 2019-2020	
Name : SHIFTING ORBITS FOUNDATION		P. Y. : 2018-2019
Address : Villa 144/Phase 2, Adarsh Palm Meadows, Ramagondanahalli, Bangalore - 560 055		P.A.N. : AAWTS 7344 D D.O.F. : 19-Nov-2018 Status : Trust

Statement of Income				
	Sch.No	Rs.	Rs.	Rs.
Taxable income u/s 11 to 13	2			1,192
Total Income				1,192
Total income rounded off u/s 288A				1,190
Tax on total income				0

Schedule 1
Taxable income u/s 11 to 13

Return to be furnished u/s 139(4A) 139(4A)

Whether registered u/s 12A / 12AA? Yes

Whether approved u/s 10(23C) (iv) to (vii)? No

Aggregate income referred to in sections 10, 11 & 12		32,002	
Income available for application u/s 11		32,002	
- 11(f): applied in India during the FY			
- Revenue account	26,010		
- 11(1): Accumulation to the extent of 15%	4,800	30,810	
Income after application		1,192	
Total deemed income			1,192
Taxable income			1,192

Bank A/c: ICICI Bank 389605000262 IFSC: ICIC0003696

Date : 17-Sep-2019 Place : Bangalore	For SHIFTING ORBITS FOUNDATION Authorised Signatory
---	---

For MOHAN & CHANDRASEKHAR
CHARTERED ACCOUNTANTS

M. Mohan Babu

M. MOHAN BABU
PARTNER
MEMBERSHIP NO : 205598
FIRM Regd No : 10014822



Financials – Audited Reports (FY 2018-19)

Shifting Orbits Foundation

Receipts and Payments Account for the Year ended 31.3.2019

To - Opening Balance		By - Educational Assistance	
- Cash in Hand		- Omesh Das Fees	26,000.00
- Cash at Bank		By - Sundry Expenses	10.00
To - Corpus Received	1,001.00		
To - Donation Received	32,002.00		
	<u>33,003.00</u>	By - Closing Balance	
		- Cash in Hand	
		- Cash at Bank	6,993.00
			<u>33,003.00</u>

Income and Expenditure account for the Year ended 31.3.2019

To - Educational Assistance		By - Donation Received	
- Omesh Das Fees	26,000.00		32,002.00
To - Sundry Expenses	10.00		
To - Surplus	5,992.00		
	<u>32,002.00</u>		<u>32,002.00</u>

Balance Sheet as on 31.3.2019

Liabilities		Assets	
General Fund	5,992.00	Cash at Bank	6,993.00
Corpus Fund	1,001.00		
	<u>6,993.00</u>		<u>6,993.00</u>

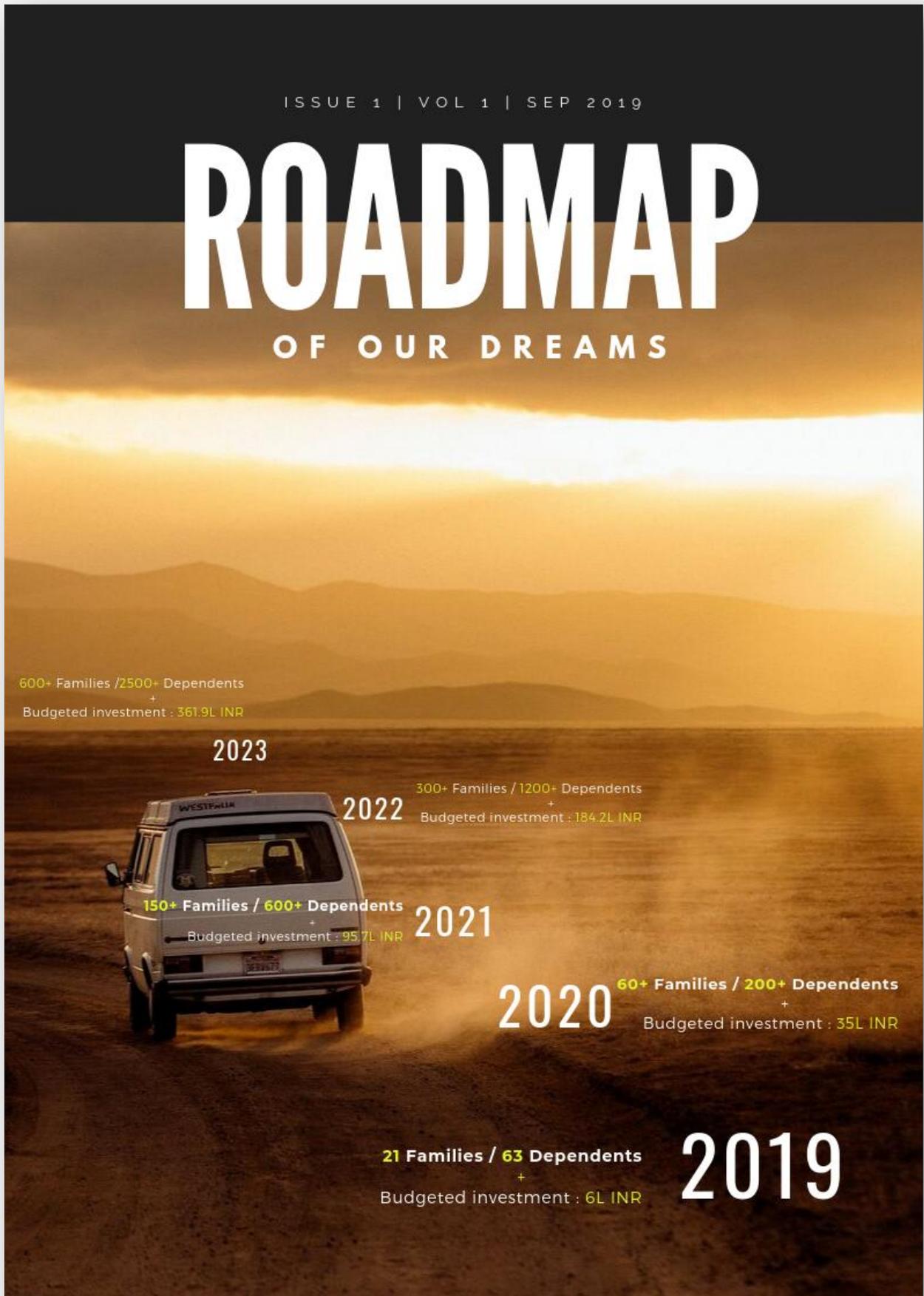
For MOHAN & CHANDRASEKHAR
CHARTERED ACCOUNTANTS

M. G. S. Jha

M. GURAN SINGH
FIRM
207, BANGALORE ROAD, 220002
KOLKATA-700010



The Road Ahead



Our Team and the Board

THE TEAM



**SHEKAR
HARIHARAN**

CEO / Field
Staff



**RAJESHWARI
KRISHNAMOORTHY**

COO / Field
Staff



**RAJAN
THOMAS**

Programs and
Education



**PRABHA
THAKUR**

Counselling and
Career Planning

BOARD OF TRUSTEES



**SHEKAR
HARIHARAN**

President



**RAJESHWARI
KRISHNAMOORTHY**

Managing Trustee



**SANKARAN
KRISHNAN**

Treasurer



WHAT IF YOU HAD THE
POWER TO SHIFT THE
DESTINY?
WILL YOU?

WE ARE ON A MISSION TO ENABLE THAT!
ONLY IT MAY NOT BE JUST YOURS..

www.shiftingorbits.org

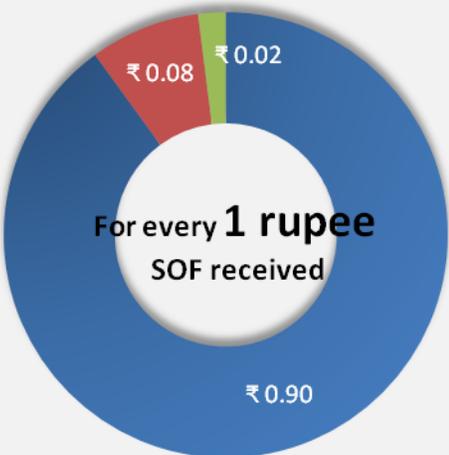
Our Donors

THANKS!

Our heartfelt thanks to all our early donors, who placed such an immense trust on us and contributed to our cause even before we could clearly validate the path we were heading towards! We assure you, the dents have been made in the universe and we will continue shifting the orbits and the destiny of many more!



The story of your contributions

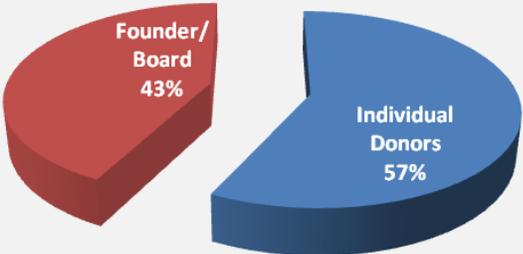


Where does our money go?

- Program Expenses
- Admin, Compliance and Reporting
- Fund Raising

Contribution Split

2018-2019 (including projections for rest of the year)



Your role in our journey

1 in 5

children from low income family may not make it to Grade 10 or higher unless we do something about it!

We are on a mission to eliminate this proportion



HELP US DO MORE

We want to

- Extend our reach to **600+ families** in next **3-5 years**
- Force-multiply our impact by **adding paid staff** from our own alumni and their family members
- Develop a **scalable model** for open source replication

VISIT US @ WWW.SHIFTINGORBITS.ORG TO SEE HOW YOU CAN **DONATE**

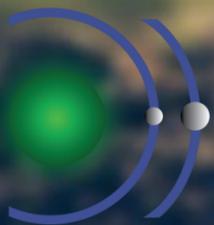
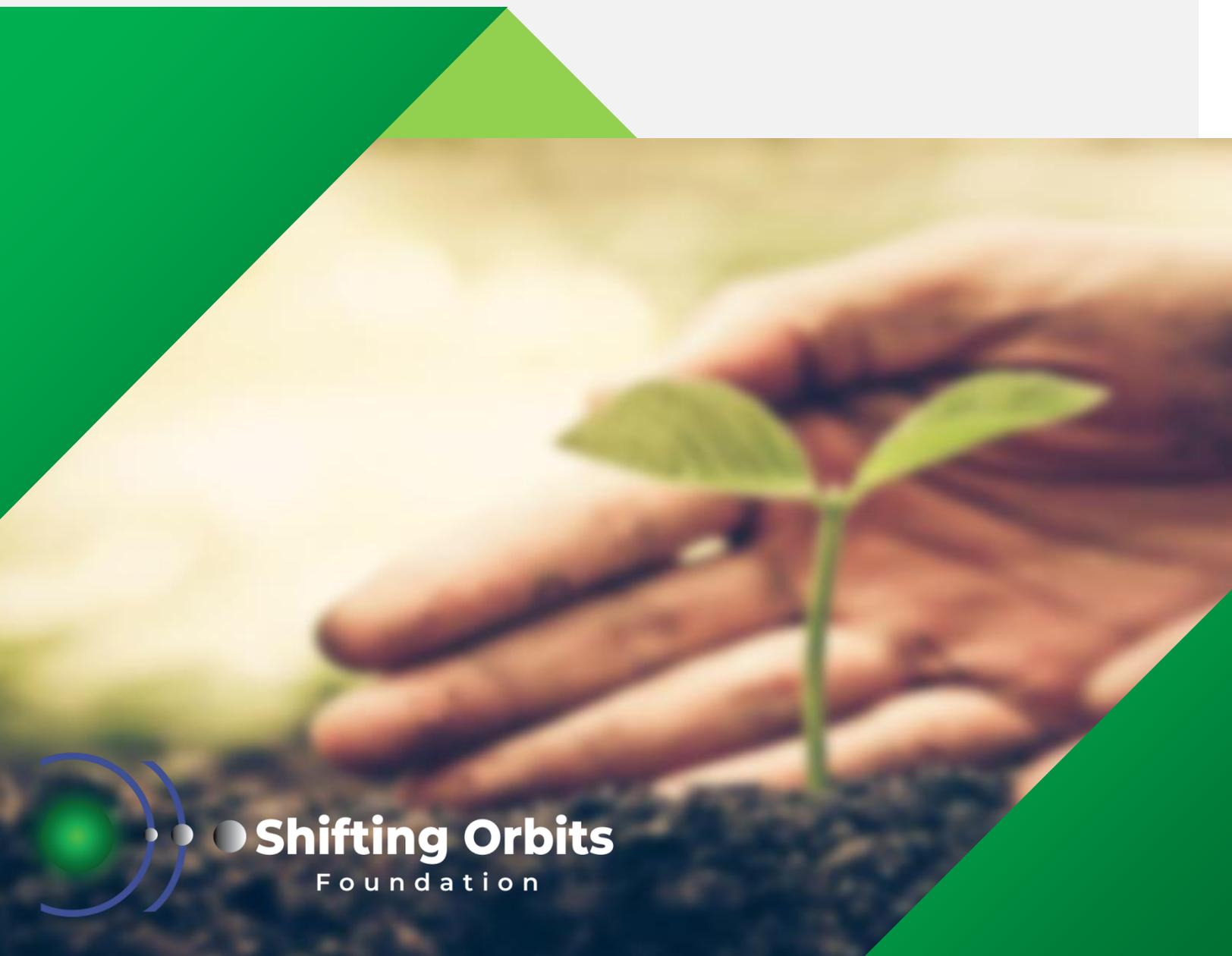


SHIFTING ORBITS FOUNDATION

A FOR-PURPOSE NON-PROFIT FOCUSED
ON PROVIDING SUSTAINED SUPPORT TO
FAMILIES FOR THEIR CHILDREN'S
EDUCATION.

2019

Annual Report



Shifting Orbits
Foundation

Connect With Us!

+91 968 657 7038 | +91 934 106 4964 | shariharan@shiftingorbits.org

