

# **Brand Identity and Standards**

Brand identity and standards are important to ensure brand recognition and common messages are received. A brand is more than a logo. Use this guide to establish your business brand identity and standards.

**Mission:**

**Vision:**

**Core Values:**

**Brand Personality/Voice/Tone:**

**Tagline/Slogan:**

**Elevator Speech:**

**Story:**

**Graphics/Photos/Images:**

**Logo:**

**Color Palette** (HEX Code Colors):

**Typography/Fonts** (fonts size, font styles):

**Keywords/Verbiage/Vocabulary:**

**Objections to the Sale and What to Say:**