	Program	Maximum Loan Amount	Percent of Guaranty	Use of Proceeds	Maturity	Maximum Interest Rates	Guaranty Fees	Who Qualifies	Benefits to Borrowers
	(a) Loans	\$5 million	85% guaranty for loans of \$150,000 or less; 75% guaranty for loans greater than \$150,000 (up to \$3.75 million maximum guaranty)	Term Loan. Expansion/renovation; new construction, purchase land or buildings; purchase equipment, fixtures, lease-hold improvements; working capital; refinance debt for compelling reasons; seasonal line of credit, inventory or starting a business	Depends on ability to repay. Generally, working capital & machinery & equipment (not to exceed life of equipment) is 5-10 years; real estate is 25 years.	Loans less than 7 years: \$0 - \$25,000 Prime + 4.25% \$25,001 - \$50,000 P + 3.25% Over \$50,000 Prime + 2.25% Loans 7 years or longer: 0 - \$25,000 Prime + 4.75% \$25,001 - \$50,000 P + 3.75% Over \$50,000 Prime + 2.75% Fixed Rate: Maximum rate published on Capital Access Financial System: caweb.sba.gov	Fees charged on guarantied portion of loan only. Multiple loans within 90 days may trigger additional fees. Upfront Guaranty Fee: Maturity 1 year or less: \$350,000 or less = 0.00% \$350,001 or more = 0.25% Maturity more than 1 year: \$350,000 or less = 0.00% \$350,001 - \$700,000 = 2.77% \$700,001 - \$1 Million= 3.27% \$1,000,001 - \$5 million = 3.5% up to \$1 million, plus guarantied portion over \$1 million = 3.75% Annual servicing fee \$350,000 and less - 0% \$350,001 - \$1 million - 0.49% More than \$1 million - 0.55%	Must be a for profit business & meet SBA size standards; show good character, credit, management, and ability to repay. Must be an eligible type of business. Prepayment penalty for loans with maturities of 15 years or more if prepaid during first 3 years. (5% year 1, 3% year 2, and 1% year 3) 7(a) Small Loans \$350,000 and less - all loan applications will be credit scored by SBA prior to loan approval or loan number. If score below 155 the loan can be submitted via SBAExpress	Long-term financing; Improved cash flow; Fixed maturity; No balloons; No prepayment penalty (under 15 years)
Ş	SBA Express	\$500,000	50% guaranty	May be used for revolving lines of credit, must have term out period not less than draw; or for a term loan [same as 7(a)].	Revolving plus term out can only have a maturity of 10 years. Otherwise, same as 7(a).	Loans \$50,000 or less; prime+ 6.5% Loans over \$50,000; prime + 4.5%	Same as 7(a) Loans	Same as 7(a) Loans	Fast turnaround; Streamlined process; Easy-to-use line of credit
	SBA Express For Veterans	Processed under SBA Express Same maximum	Same as SBA Express	Same as SBA Express	Same as SBA Express	Same as SBA Express	No guaranty fee. <u>Annual servicing fee</u> \$350,000 and less - 0% \$350,001 - \$500,000 - 0.49%	Same as 7(a) plus business must be 51% owned and controlled by individual(s) in following groups: Veterans or Service-Disabled Veterans; Active Duty Military participating in TAP; Reservist and National Guard Members; current spouse; Widowed spouse of ser- vice member who died during service or of a service-connected disability.	Same as SBA Express No guaranty fee
1 2 3	CAPLines: . Working Capital; 2. Contract; 3. Seasonal; and 4. Builders	\$5 million	Same as 7(a) Loans	Finance seasonal and/or short-term working capital needs; cost to perform; construction costs; advances against existing inventory and receivables; consolidation of short-term debts. May be revolving.	Up to 10 years, except Builder's CAPLine, which is 5 years	Same as 7(a) Loans	Same as 7(a) Loans	Same as 7(a) Loans Plus, all lenders must execute Form 750 & 750B (short-term loans)	Working Capital - (LOC) Revolving Line of Credit Contract - can finance all costs (excluding profit). Seasonal - Seasonal working capital needs. Builder - Finances direct costs in building a commercial or residential structure.
	Community Advantage	\$250,000	Same as 7(a) Loans	Same as 7(a) Loans	Same as 7(a) Loans	Prime plus 6%	Same as 7(a) Loans	Same as 7(a) Loans Small Loans	Same as 7(a) Plus lenders must be CDFIs,

North Dakota District Office

Maximum

Fargo 701-239-5497

Lending

Dakota Business

U.S. Small Business Administration

CDCs, micro-lender or SBA

Intermediary Lenders

targeting underserved

market.

Program	Loan Amount	Percent of Guaranty	Use of Proceeds	Maturity	Maximum Interest Rates	Guaranty Fees	Who Qualifies	Benefits to Borrowers
International Trade	\$5 million	90% guaranty (up to \$4.5 million maximum guaranty) (Up to \$4 million maxi- mum guaranty for work- ing capital)	Term loan for permanent working capital, equip- ment, facilities, land and buildings and debt refinance related to international trade	Up to 25 years.	Same as 7(a) Loans	Same as 7(a) Loans	Same as 7(a) Loans Plus, engaged or preparing to engage in international trade or adversely affected by competi- tion from imports.	Long term financing to allow small business to compete more effectively in the inter- national marketplace
Export Working Capital Program	\$5 million	90% guaranty (up to \$4.5 million maximum guaranty)	Short-term, working- capital loans for export- ers. May be transaction based or asset-based. Can also support standby letters of credit	Generally one year or less, may go up to 3 years	No SBA maximum interest rate cap, but SBA monitors for reasonableness	\$350,000 or less = 0.00% - regardless of maturity \$350,001 or more = 0.25% - maturity of 12 months or less \$350,001 or more = 0.525% - maturity of 13 to 24 months \$350,001 or more = 0.80% - maturity of 25 to 36 months	Same as 7(a) Loans Plus, need short-term working capital for direct or indirect ex- porting.	Additional working capital to increase export sales without disrupting domestic financing and business plan
Export Express	\$500,000	90% guaranty for loans of \$350,000 or less; 75% guaranty for loans greater than \$350,000	Same as SBA <i>Express</i> plus standby letters of credit	Same as SBAExpress, Except LOC: Revolving plus term out can only have a maturity up to 7 years.	Same as SBA <i>Express</i>	Same as 7(a) Loans	Applicant must demonstrate that loan will enable them to enter a new, or expand in an existing export market. Business must have been in operation for at least 12 months (though not necessarily in exporting).	Fast turnaround; Streamlined process; Easy-to-use line of credit Loan can be for direct or indirect exporting.
- Dakota Business Lending - Lake Agassiz Certified Development Co. - Lewis & Clark Certified Development Co.	504 CDC maximum amount ranges from \$5 million to \$5.5 million, depending on type of business or project.	Project costs financed as follows: CDC: up to 40% Lender: 50% (Non- guaranteed) Equity: 10% plus addi- tional 5% if new busi- ness and/or 5% if special use property.	Long-term, fixed-asset loans; Lender (non-guaranteed) financing secured by first lien on project assets. CDC loan provided from SBA 100% guaranteed debenture sold to investors at fixed rate secured by 2nd lien.	CDC Loan: 10-, 20- or 25-year term fixed interest rate. Lender Loan: Unguaranteed financing may have a shorter term. May be fixed or adjustable interest rate	Fixed rate on SBA 504 Loan estab- lished when the debenture backing loan is sold. Declining prepay- ment penalty for 1/2 of term.	Upfront Guaranty Fee = 0.50% Annual service fee: 0.2475% of the outstanding balance Contact a CDC for details on fees.	Alternative Size Standard: For-profit businesses that do not exceed \$15 million in tangible net worth, and do not have an average two full fiscal year net income over \$5 million. Owner Occupied 51% for existing or 60% for new construction.	Low down payment - equity (10,15 or 20 percent) (The equity contribution may be borrowed as long as it is not from an SBA loan) Fees can be financed; SBA /CDC Portion: Long-term fixed rate Full amortization and No balloons
504 Loan Refinancing Program Same as 504 Loan	Same as 504	Loan to Value (LTV) Qualified and Secured Debt 90%. For projects that include "Business Operating Expenses (BOE)" the LTV is 85%. BOE may not exceed 20% of the fixed asset.	At least 85% of the proceeds of the loan(s) to be refinanced had to be originally used for eligible fixed assets. May include the financing of eligible business expenses as part of the refinancing.	Same as 504	Same as 504	Same as 504. Without Expansion: Upfront guarantee fee = 0.05% Annual service fee total = 0.2590% of the outstanding balance Contact a CDC for details on fees	Loan(s) to be refinanced can't be subject to a guaranty by a Federal agency, can't be a Third Party Loan which is part of an existing SBA 504 project and must have been current on all payments for the past 12 months. Both the business and loan(s) to be refinanced must be at least 2 years old.	Business can access equity in its commercial real estate for business operating expenses or refinance property on reasonable terms. Fees can be financed; SBA /CDC Portion: Long-term fixed rate Full amortization and No balloons
Microloans Lake Agassiz Certified Development Co.	\$50,000	Not applicable	Working capital, supplies, machinery & equipment, fixtures; etc. Intermediary may chose to refinance debt. Cannot be used for real estate.	Shortest term possible, not to exceed 6 years	Negotiable with intermediary. Subject to either 7.75 or 8.5% above intermediary cost of funds.	No guaranty fee	Same as 7(a)	Direct loans from nonprofit intermediary lenders; Fixed-rate financing; Very small loan amounts; Technical assistance available
SBA ILP Loan Dakota Business Lending	\$200,000	Not applicable	Working capital Equipment and inventory Real estate.	Terms: 5—15 years 10% minimum pay- ment	Fixed rate.	No guaranty fee	Same as 7(a)	Direct loans from nonprofit intermediary lenders

North Dakota District Office

Fargo 701-239-5497

U.S. Small Business Administration

Information effective as of October 1, 2021 (Fiscal Year 2022)