Hospital Employed-A peak behind the curtain

SEAN HIGGINSON MD. CHIEF OF RADIOLOGY AUGUSTA HEALTH BOARD OF DIRECTORS, AUGUSTA MEDICAL GROUP

Sign of the times

In 2012 → 64% of Radiologists worked in private practice

In 2023 → 50% of Radiologists worked in private practice

In 2025 \rightarrow 47% of Radiologists worked in private practice

Percentage of radiologists in private practice continues to plummet, AMA says

Marty Stempniak | May 30, 2025 | Radiology Business | Practice Management













CAVEAT

If you've seen one employed medical group, you've seen.....one employed medical group

ACR board chair discusses radiology's 'culture clash' between 'suits and white coats'

Dave Fornell | July 22, 2025 | Radiology Business | Economics





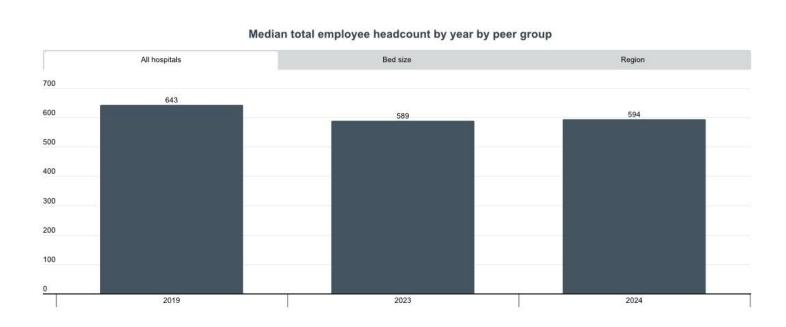






3 Accepted Realities According to the "Suits"

1st: Post covid recruiting is harder





3 Accepted Realities According to the "Suits"

Post covid → Radiology workforce is more fragmented ORIGINAL ARTICLE · Articles in Press, July 04, 2025

Remote Arbitrage in Radiology: Multiple Affiliations as a Specialty Specific Adaptation to Changing Practice Demands

Curtis L. Simmons, MD, MBA $\stackrel{\triangle}{\sim}$ $\stackrel{\boxtimes}{\boxtimes}$.

Laura K. Harper, MD b · Luis F. Goncalves, MD c · Richard E. Sharpe, MD, MBA d

Affiliations & Notes ✓ Article Info ✓

3 Accepted realities according to the "suits"

2nd: For radiology (and everyone)—the workload is not increasing... <u>it's accelerating</u> (credit Dr. M Schnall SVP UPenn)

3 Accepted Realities According to the "Suits"

▶ 3rd: The dinosaurs are becoming extinct



How are the "Suits"

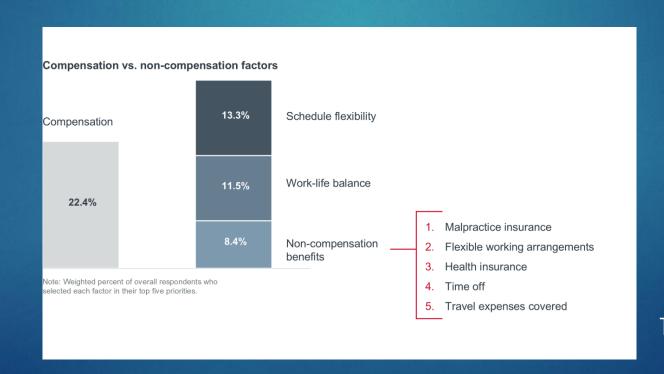
Addressing the physician workforce shortage?



Employed groups marketing strategy

FLEXIBILITY

WORK-LIFE BALANCE



The Advisory Board, Feb 2025

Employment from the white coat perspective—common traits

- Risks of Private practice
 - Practice Selling out
 - Hospital contract stability
 - Buy in/required investments

- Employment
 - No partner hierarchy
 - Paid the same day 1
 - "Stable"

Education LoanRepayment

A note about compensation

- Compensation
 - Locally standardized, but Different EVERYWHERE
 - May be worse, similar, or better vs PP
 - Hospital may get higher rates from commercial payers vs a smaller/medium sized group







MEDICAL GROUP MANAGEMENT ASSOCIATION

WHAT ABOUT AUTONOMY?

- Operations
- Staff
- Metrics/QA



AUTOMOMY

- Less autonomy is attractive??
 - The "Whose problem is it" paradox?



IF I were to look at employed medical groups

GET TO KNOW THE CULTURE OF THE HEALTH SYSTEM!

Thank you

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