



Our capability and commitment as a growth partner will help ensure acceleration of economic growth in Mindanao and the BARMM, opening and unleashing the region's full potential in national and international growth corridors.

We cater to the need and demand of business and development firms for investment studies, business and development solutions, inquiries and implementation to set up, expand and consolidate business opportunities in Mindanao and the newly established Bangsamoro Autonomous Region in Muslim Mindanao (BARMM). As a homegrown firm, IDCI has extensive network, expertise and knowledge of local economic, socio-political, security, environmental and cultural milieu to help clients enhance opportunities, growth and sustainability of investments in the region.

OUR MISSION

- Synergize investment priorities and development plans of the region and business solutions offered to clients.
- Organize investment forum and campaigns in national and international venues.
- Provide relevant consultancy service in areas of business matching and set-up, policy studies and researches, risk assessment, community consultation, feasibility studies and full business development, executive coaching, conduit for Private-Public Partnership arrangement.
- Provide back-room services in Human Capital, Finance, Marketing and Logistics.
- Develop our organization to cater and dispense with our service with utmost quality and satisfaction to our clients.

INNOVATING BUSINESS AND DEVELOPMENT SOLUTIONS

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OUR CORPORATE OFFICERS

STRATEGIC PLATFORMS OF ENGAGEMENT

PARTNERS

Partners are institutions and/or leaders that we collaborate with in broad and long-term engagement.

BOARD OF ADVISERS

Advisers are exemplary individuals and leaders in business, governance and development. They share their wisdom and counsel towards achieving the mission of IDCI and for building peaceful and prosperous communities.

AFFILIATES

Our affiliates are experts in their fields and act as resource persons or consultants to address general or specific needs of our clients.



MR. REY D. BILLENA, CPA **President & Chief Executive Officer**

Rey has 20 years of corporate experience in the fields of finance, sales, human capital, logistics and manufacturing.



ATTY. ISHAK MASTURA **Chief Operating Officer**

As the former and previous Chairman and Managing Head of the Regional Board of Investments of the Autonomous Region in Muslim Mindanao (RBOI-ARMM) now Bangsamoro-ARMM, Atty. Mastura presided over an unprecedented registration of about P24-B investments in the region.



MS. MARY JACQUELINE C. FERNANDEZ

Chief Finance Officer

Jacque has more than 20 years extensive experience in managing finance and administration of business enterprise, finance institution and international aid programs.



ATTY. BENEDICTO R. BACANI **Chairman of the Board**

Atty. Bacani brings to IDCI 20 years of experience in policy formulation and capacity development as the founding Executive Director of the Institute for Autonomy and Governance.

BUSINESS DEVELOPMENT SERVICES



INNOVATING BUSINESS AND DEVELOPMENT SOLUTIONS

1. BUSINESS SET-UP

- **Registration, Licenses and Permitting**
- **Government Compliance**
- **Building Planning and Permitting**
- **Organizational Development**
- **Corporate Launching and Events**

Doing business requires the ideal platform for engaging the market with your products and services including marketing your business ideas for financing or start-up capital. We help you in your decisions on the ideal set-up for the particular product or services you have in mind.

3. BUSINESS DEVELOPMENT

- **Product Development and Launching**
- **Supply and Value Chain Development**
- **Marketing and Distribution**
- **In-store execution**
- **Project Management – Construction and Manufacturing set-up**
- **Relationship Management**

Business plans require good timing and execution and this is where our business development services come in as we help you in project execution or simply provide sound business advice and mentorship.

2. BUSINESS RESEARCH

- **Pre-feasibility**
- **Final Feasibility**
- **Community Research**
- **Market Research**

Whether it is off-the-shelf ready-made business plans or bespoke business plans that are tailor fit to the product or services you have in mind, we can help provide the necessary research to complete and test your business plans or refer and match you with the right research partners and professional consulting services.

4. BUSINESS BACK ROOM SERVICES

- **Trade Marketing**
- **Human Capital Management and Development**
- **Logistics Outsourcing**
- **Events Management**
- **Corporate Social Responsibility Management**

Outsourcing backroom services has become standard practice as part of business office solution and efficiency in today's fast moving market place. We offer to find answers to your outsourcing needs.

ECONOMIC DEVELOPMENT SERVICES



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1. COMPREHENSIVE LAND USE

- **Surveying to pre-proposal**
- **Drafting and Final Reporting**

Land use is an essential component of every project execution and we hope to provide you with an array of business models on land use or refer you to professionals that can help you execute your land use plans.

3. FINANCING DEVELOPMENT

- **Private-Public Partnership**
- **Joint Ventures**

For the most part, whether it is a private sector business or other economic development initiatives, they require not only start-up capital or development investments but also need to show that there is actual revenue stream, or other manifestations of economic viability, or return on investment from the start of operations if not long-term pay-off in terms of public good, and as such, we offer help in coming up with innovative financing solutions while leveraging your relationship and social capital.

5. GOVERNANCE & TRANSPARENCY

- **Social Services**
- **Media and External Affairs Relations**
- **Resource Development**

Good governance has been shown to be catalytic for economic development and growth of businesses in localities and we hope to leverage business solutions from the market place in order to foster good governance, or help come up with a virtuous cycle of transparency and governance that leads to business confidence in localities.

2. SITE DEVELOPMENT & CONCEPTS

- **Concepts and proposal**
- **Site Development and Marketing**

Site development and finding the best concepts to maximizing use of site space is part of the menu of our services as we hope to find clients or partners for your project proposals.

4. INVESTMENT PRIORITIES & CODE

- **Inputs and crafting**
- **Investment Promotions**

We offer to provide services in determining investment priorities based on resource mapping and based on your available comparative or competitive advantages. We can even provide inputs in crafting local investment codes and other investment promotion measures or mechanisms suited to your existing resources, locational or geographic advantages.

6. PROJECT MANAGEMENT

- **Project Management Consultant**

We can provide project management consultancy, be your partner ourselves or find you the right partners.

7. LOCAL EXECUTIVE TRAINING & DEVELOPMENT

- **Manpower Training and Development**

In any project or venture, the available human capital is mostly what it all boils down to. The search for talent or trainable work force need not be your bane instead we offer to help develop and train local manpower, or look for solutions to your human capital needs.

**COMMUNITY
DEVELOPMENT
SERVICES**



**INNOVATING
BUSINESS AND
DEVELOPMENT
SOLUTIONS**

1. LIVELIHOOD TRAINING & IMPLEMENTATION

- **Product focus training**
- **Agri-services and technology**

Besides our own in-house experience, our grassroots network and Civil Society Organization affiliates, who are involved in community development, are ready to lend their experience and expertise especially in rural enterprise development and on farming communities and their livelihood needs.

2. INCLUSIVE BUSINESS MATCHING

- **Market matching**
- **Product Consolidation**

Inclusive business models and social enterprises have been around for sometime where the community are part of the value chains of business enterprises. Finding and even vetting potential partners for inclusive business models or social enterprises are what we can offer you.

3. SPECIAL INTERESTS

We offer to work with you on your special requirements on community development based on your unique situation or particular contingencies and constraints.

RISK ASSESSMENT SERVICES



INNOVATING BUSINESS AND DEVELOPMENT SOLUTIONS

1. PEACE & ORDER SITUATION

- **Government Assessment**
- **Independent Assessment**

We offer our services in looking at the potential risks regarding peace and order in the locality or site of your investments and other projects. We leverage our network and decades of experience working in conflict affected areas, particularly in Mindanao.

2. RISK MANAGEMENT

- **Threats mitigation**
- **Security Requirement**

We offer to provide risk management assessment and suggest potential solutions to threats whether in terms of physical safety or a wider risk mitigation strategy.

3. ENVIRONMENTAL ASSESSMENT

- **Responsible resource utilization**

Environmental risk compliance is not only a legal obligation but also part of business sustainability goals and planning. As such, we hope to help innovate with you practical solutions in this growing field of business risk assessment.

PRIVATE- PUBLIC COMPLIANCE SERVICES



INNOVATING BUSINESS AND DEVELOPMENT SOLUTIONS

1. RESOURCE UTILIZATION

At the nexus of public and private engagement, resource utilization is often the key question due to the finite nature of resources. We can help analyze and work together with key constituencies to help provide answers or help work out the necessary compromises for projects to push forward.

2. GAIN SHARING

We can work on models of public and private benefit sharing. Aside from standard business models, being based in Mindanao, which also has a big minority Muslim population, we can also offer solutions from Islamic banking and finance, where profit-sharing and risk-sharing has been developed as the archetype.

3. HEALTH IMPACT

Health and public safety are primary concerns for any public and private engagements. We hope to work with you together with health and safety experts in bridging the gap of public expectations and the unique situation or special circumstance of individual programs and projects.

4. COMMUNITY ACCEPTANCE

No public-private engagement can long endure without community acceptance. While lobby groups and special interest constituency work is standard for any public-private engagement, we hope to leverage our experience in community-based engagement and grassroots work in order to foster and balance community interests with business and the wider public interest needs.



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