## ARMSTRONG TRANSPORTATION Truckload © Dedicated Fleets © Capacity Solutions

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# ACTUAL DRIVER MILEAGE & EARNINGS REPORTS





### Our top driver in 2022 averaged 3,091 miles per week.

Over 160,000 miles
Over \$85,000 in gross pay
Driver was home *every* week
100% legal log

JANUARY		
Week	Miles	Gross Pay
1/8/2022	2,457	\$1,209
1/15/2022	2,546	\$1,407
1/22/2022	2,999	\$1,559
1/29/2022	3,273	\$1,719

FEBRUARY		
Week	Miles	<b>Gross Pay</b>
2/5/2022	2,717	\$1,469
2/12/2022	2,547	\$1,409
2/19/2022	3,283	\$1,693
2/26/2022	2,782	\$1,473

MARCH			
Week	Miles	<b>Gross Pay</b>	
3/5/2022	3,229	\$1,662	
3/12/2022	3,246	\$1,667	
3/19/2022	3,049	\$1,570	
3/26/2022	2,865	\$1,505	

APRIL			
Week	Miles	<b>Gross Pay</b>	
4/2/2022	3,427	\$1,748	
4/9/2022	3,040	\$1,614	
4/16/2022	3,891	\$2,059	
4/23/2022	3,066	\$1,613	
4/30/2022	2,761	\$1,436	

MAY		
Week	Miles	<b>Gross Pay</b>
5/7/2022	3,347	\$1,828
5/14/2022	3,242	\$1,728
5/21/2022	2,936	\$1,558
5/28/2022	2,923	\$1,514

Week	Miles	<b>Gross Pay</b>
6/4/2022	3,470	\$2,023
6/11/2022	2,530	\$1,315
6/18/2022	3,582	\$1,951
6/25/2022	3,368	\$1,799

JULY			
Week	Miles	<b>Gross Pay</b>	
7/2/2022	3,347	\$1,780	
7/9/2022	1,962	\$1,027	
7/16/2022	3,449	\$1,829	
7/23/2022	3,442	\$1,825	
7/30/2022	3,408	\$1,816	

Week	Miles	<b>Gross Pay</b>
8/6/2022	3,144	\$1,646
8/13/2022	4,023	\$2,186
8/20/2022	2,238	\$1,120
8/27/2022	3,494	\$1,857

SEPTEMBER		
Week	Miles	<b>Gross Pay</b>
9/3/2022	3,466	\$1,876
9/10/2022	2,941	\$1,675
9/17/2022	3,076	\$1,632
9/24/2022	3,386	\$1,825

OCTOBER		
Week	Miles	<b>Gross Pay</b>
10/1/2022	2,992	\$1,570
10/8/2022	3,392	\$1,813
10/15/2022	3,411	\$1,807
10/22/2022	2,959	\$1,569
10/29/2022	3,521	\$1,886

NOVEMBER		
Week	Miles	<b>Gross Pay</b>
11/5/2022	2,831	\$1,485
11/12/2022	2,998	\$1,592
11/19/2022	3,174	\$1,749
11/26/2022	2,990	\$1,669

DECEMBER		
Week	Miles	<b>Gross Pay</b>
12/3/2022	3,668	\$1,961
12/10/2022	2,588	\$1,313
12/17/2022	3,566	\$1,900
12/24/2022	2,698	\$1,483
12/31/2022	2,083	\$1,100



### This regional driver averaged 2,665 miles per week in 2022.

The driver earned over \$72,000 for the year and was home every weekend and even some nights during the work week.

JANUARY			
Week	Miles	<b>Gross Pay</b>	
1/8/2022	2,117	\$1,031	
1/15/2022	2,144	\$1,107	
1/22/2022	2,782	\$1,401	
1/29/2022	2,999	\$1,572	

FEBRUARY			
Week	Miles	<b>Gross Pay</b>	
2/5/2022	2,439	\$1,372	
2/12/2022	2,587	\$1,402	
2/19/2022	2,888	\$1,486	
2/26/2022	2,726	\$1,341	

MARCH		
Week	Miles	<b>Gross Pay</b>
3/5/2022	3,452	\$1,815
3/12/2022	3,129	\$1,589
3/19/2022	2,606	\$1,327
3/26/2022	2,663	\$1,347

	<b>APRIL</b>	
Week	Miles	<b>Gross Pay</b>
4/2/2022	2,974	\$1,513
4/9/2022	1,933	\$1,021
4/16/2022	2,953	\$1,517
4/23/2022	2,588	\$1,324
4/30/2022	3,081	\$1,648

	MAY	
Week	Miles	<b>Gross Pay</b>
5/7/2022	2,910	\$1,552
5/14/2022	2,881	\$1,536
5/21/2022	1,617	\$820
5/28/2022	2,619	\$1,356

JUNE		
Week	Miles	<b>Gross Pay</b>
6/4/2022	2,396	\$1,299
6/11/2022	2,765	\$1,445
6/18/2022	2,818	\$1,484
6/25/2022	2,298	\$1,180

JULY			
Week	Miles	<b>Gross Pay</b>	
7/2/2022	2,722	\$1,430	
7/9/2022	2,420	\$1,316	
7/16/2022	2,500	\$1,285	
7/23/2022	2,413	\$1,258	
7/30/2022	2,806	\$1,466	

AUGUST		
Miles	<b>Gross Pay</b>	
2,620	\$1,369	
3,192	\$1,718	
2,583	\$1,345	
2,287	\$1,285	
	Miles 2,620 3,192 2,583	

SEPTEMBER		
Week	Miles	<b>Gross Pay</b>
9/3/2022	3,127	\$1,659
9/10/2022	2,758	\$1,519
9/17/2022	2,619	\$1,365
9/24/2022	2,790	\$1,454

OCTOBER		
Week	Miles	<b>Gross Pay</b>
10/1/2022	2,734	\$1,411
10/8/2022	3,045	\$1,624
10/15/2022	2,846	\$1,512
10/22/2022	2,407	\$1,239
10/29/2022	2,693	\$1,401

NOVEMBER		
Week	Miles	<b>Gross Pay</b>
11/5/2022	3,131	\$1,691
11/12/2022	2,771	\$1,437
11/19/2022	2,166	\$1,108
11/26/2022	1,749	\$922

DECEMBER			
Week	Miles	<b>Gross Pay</b>	
12/3/2022	2,551	\$1,314	
12/10/2022	2,694	\$1,433	
12/17/2022	2,791	\$1,468	
12/24/2022	2,157	\$1,169	
12/31/2022	1,627	\$837	



# This new driver hired in February is averaging 2,879 miles per week and 53.1 cents per mile over his first 22 weeks with Armstrong.

This driver has been home for the weekend every week since he started. The driver did start his week on Sunday afternoon most weeks.

<b>Week Ending</b>	Miles	<b>Gross Pay</b>	Per Mile
2/18/2023	2,606	\$ 1,416.36	\$ 0.543
2/25/2023	2,577	\$ 1,422.43	\$ 0.552
3/4/2023	3,194	\$ 1,698.32	\$ 0.532
3/11/2023	2,873	\$ 1,507.52	\$ 0.525
3/18/2023	2,382	\$ 1,200.99	\$ 0.504
3/25/2023	2,597	\$ 1,368.28	\$ 0.527
4/1/2023	3,258	\$ 1,749.88	\$ 0.537
4/8/2023	2,850	\$ 1,458.50	\$ 0.512
4/15/2023	3,208	\$ 1,695.82	\$ 0.529
4/22/2023	3,032	\$ 1,610.35	\$ 0.531
4/29/2023	3,086	\$ 1,635.34	\$ 0.530
5/6/2023	3,197	\$ 1,678.70	\$ 0.525
5/13/2023	2,487	\$ 1,300.41	\$ 0.523
5/20/2023	2,860	\$ 1,498.59	\$ 0.524
5/27/2023	3,141	\$ 1,657.80	\$ 0.528
6/3/2023	2,520	\$ 1,319.50	\$ 0.524
6/17/2023	2,709	\$ 1,426.84	\$ 0.527
6/24/2023	2,864	\$ 1,560.06	\$ 0.545
7/1/2023	2,890	\$ 1,562.16	\$ 0.541
7/8/2023	3,079	\$ 1,721.81	\$ 0.559
7/15/2023	3,033	\$ 1,675.76	\$ 0.553
7/22/2023	2,898	\$ 1,498.80	\$ 0.517
Totals	63,341	\$33,664.22	\$ 0.531
Averages	2,879	\$ 1,530.19	\$ 0.531

HomeWeekends.com

Drop & Hook Regional | Consistent Miles | Top Pay

## Every driver receives this detailed report showing all the miles and pay for the previous week...

The driver's run to Kentucky was a live load and unload. All others were a preloaded pickup and a drop delivery, so 80% drop & hook for the week.

Trip#	Trip Finish	Date	Origin		Destinatio	n	Miles	Pay	Per Mile
811286	6/13/2023	6:54	Bartlett TN		Hebron	KY	472	\$236.00	\$0.50
					Empty l	Miles	11	\$5.50	\$0.50
					Loaded I	Miles	461	\$230.50	\$0.50
812442	6/13/2023	18:18	Plainfield	IN	Memphis	TN	561	\$307.90	\$0.55
	•				Loaded I	561	\$280.50	\$0.50	
					Strong Zone	0	\$27.40		
812011	6/14/2023	16:11	Memphis	TN	Palestine	TX	457	\$228.50	\$0.50
					Empty l	5	\$2.50	\$0.50	
					Loaded I	Miles	452	\$226.00	\$0.50
812354	6/15/2023	14:37	Dallas	TX	Brookhaven MS		536	\$268.00	\$0.50
					Empty l	Miles	108	\$54.00	\$0.50
					Loaded I	Miles	428	\$214.00	\$0.50
812298	6/16/2023	14:19	Opelousas	LA	Olive Branch	MS	555	\$277.50	\$0.50
	•		Empty Miles				152	\$76.00	\$0.50
					Loaded I	403	\$201.50	\$0.50	
					D.:		2 501	¢1 217 00	\$0.511
					Driver To	2,581	\$1,317.90	1 20.211	

- ← Driver has a base pay of 50 cents per mile.
- Here is the driver's bonus pay for the week.

#### **HOME TIME**

In addition to being home 3 nights for the weekend, this driver also got home on Tuesday night as well.

The runs this driver did for the week are a great example of what a typical week looks like for our regional drivers.



### Here are the actual miles for every regional driver in our fleet for the week ending July 29, 2023.

Every driver shown was home for the weekend.

Average: 2,627 miles

The top 50% of drivers averaged 2,885 miles.

The bottom 50% averaged 2,364 miles.

The next 5 pages show the load by load detail for the week for 5 example drivers. (A, B, C, D and E)



Week Ending	Driver	Miles	Notes
7/29/2023	See detail page A	2,926	
7/29/2023	See detail page B	2,924	
7/29/2023		2,943	
7/29/2023		2,708	
7/29/2023		2,644	
7/29/2023		1,936	Owner-operator. Truck went down.
7/29/2023		2,831	
7/29/2023		2,753	
7/29/2023		2,808	
7/29/2023	See detail page C	2,574	
7/29/2023		2,284	
7/29/2023		2,187	Normal miles for this driver.
7/29/2023		3,117	
7/29/2023		2,625	
7/29/2023		2,451	
7/29/2023	See detail page D	2,765	
7/29/2023		3,233	New driver in his 4th week.
7/29/2023		1,885	Brand new driver. Worked only 4 days.
7/29/2023		2,740	
7/29/2023	See detail page E	2,664	
7/29/2023		2,311	Normal miles for this driver.
7/29/2023		2,663	
7/29/2023		2,909	
7/29/2023		2,144	Normal miles for this driver.

Driver names are hidden.

#### Driver A had 2,926 miles for the week and gross pay of \$1,528.

Trip#	Trip Finish	Date	Origin		Destination		Miles	Pay	Per Mile	
816548	7/24/2023	12:28	Meridian	MS	/IS Memphis TN		566	\$335.60	\$0.59	
					Empty	Miles	283	\$141.50	\$0.50	
					Loaded I	Miles	283	\$141.50	\$0.50	
			Strong Zone Pay			0	\$52.60		← Weekly bonus pay	
NR128661	7/24/2023	12:51	Memphis	TN	Memphis	TN	5	\$2.50	\$0.50	
					Empty	Miles	5	\$2.50	\$0.50	
816452	7/25/2023	9:58	Jonesboro	AR	Frankfort	IN	549	\$274.50	\$0.50	
					Empty	Miles	79	\$39.50	\$0.50	
					Loaded	Miles	470	\$235.00	\$0.50	
816312	7/26/2023	8:06	Frankfort	IN	Memphis	TN	515	\$257.50	\$0.50	
					Loaded	Miles	515	\$257.50	\$0.50	
816574	7/27/2023	3:58	Memphis	TN	Baton Rouge	LA	377	\$188.50	\$0.50	
					Loaded	Miles	377	\$188.50	\$0.50	
816424	7/27/2023	14:28	Opelousas	LA	Olive Branch	MS	534	\$267.00	\$0.50	
					Empty	Miles	83	\$41.50	\$0.50	
					Loaded	Miles	451	\$225.50	\$0.50	
816470	7/28/2023	5:56	Memphis	TN	Cullman	AL	235	\$130.70	\$0.56	
	_				Empty Miles		15	\$7.50	\$0.50	
					Loaded Miles		220	\$123.20	\$0.56	← Extra per mile pay
NR128775	7/28/2023	9:05	Cullman	AL	Pontotoc	MS	145	\$72.50	\$0.50	for shorter trip
				Empty Miles			145	\$72.50	\$0.50	
					Driver To	tals:	2,926	\$1,528.80	\$0.522	

#### Driver B had 2,924 miles for the week and gross pay of \$1,525.

Trip#	Trip Finish	Date	Origin		Destination	Destination		Pay	Per Mile	
816308S	7/25/2023	12:13	Memphis	TN	Baton Rouge	LA	381	\$190.50	\$0.50	
		•	Loaded Miles			381	\$190.50	\$0.50		
815765	7/26/2023	11:08	Opelousas	LA	Olive Branch	MS	534	\$319.40	\$0.60	
•					Empty N	∕Iiles	83	\$41.50	\$0.50	
					Loaded N	∕liles	451	\$225.50	\$0.50	
					Strong Zone	Pay	0	\$52.40		← Weekly bonus pay
NR128727	7/26/2023	11:55	Olive Branch	MS	Memphis	TN	9	\$4.50	\$0.50	
					Empty N	∕liles	9	\$4.50	\$0.50	
816188	7/27/2023	10:14	Memphis	TN	Spring Valley	IL	505	\$252.50	\$0.50	
				Empty Miles			5	\$2.50	\$0.50	
					Loaded N	∕liles	500	\$250.00	\$0.50	
816370	7/28/2023	12:59	Plainfield	IN	Searcy	AR	737	\$368.50	\$0.50	
					Empty N	∕Iiles	234	\$117.00	\$0.50	
					Loaded N	∕liles	503	\$251.50	\$0.50	
817114	7/28/2023	17:08	N Little Rock	AR	Memphis	TN	183	\$102.46	\$0.56	
•					Empty N	∕Iiles	46	\$23.00	\$0.50	
				Loaded Miles			137	\$79.46	\$0.58	← Extra per mile pay
816505	7/29/2023	17:39	Memphis	TN	<b>Grove City</b>	ОН	575	\$287.50	\$0.50	for shorter trip
			Loaded Miles				575	\$287.50	\$0.50	
				2,924	\$1,525.36	\$0.522				

#### 100% DROP AND HOOK.

All the runs this driver did for the week were preloaded shipments and drop-and-hook deliveries.

#### Driver C had 2,574 miles for the week and gross pay of \$1,304.

Trip#	Trip Finish	Date	Origin		Destination	ı	Miles	Pay	Per Mile
816499	7/25/2023	7:52	Covington TN		Dallas	Dallas TX		\$320.90	\$0.53
					Empty N	/liles	104	\$52.00	\$0.50
					Loaded N	/liles	503	\$251.50	\$0.50
					Strong Zone	Pay	0	\$17.40	
816135	7/25/2023	19:33	Dallas	TX	Brookhaven	MS	476	\$238.00	\$0.50
					Empty N	/liles	25	\$12.50	\$0.50
					Loaded N	/liles	451	\$225.50	\$0.50
816423	7/27/2023	7:05	Opelousas	LA	Olive Branch	648	\$324.00	\$0.50	
					Empty N	/liles	197	\$98.50	\$0.50
					Loaded N	/liles	451	\$225.50	\$0.50
8164855	7/27/2023	15:33	Memphis	TN	Baton Rouge	LA	390	\$195.00	\$0.50
					Empty N	/liles	9	\$4.50	\$0.50
					Loaded N	/liles	381	\$190.50	\$0.50
817046	7/28/2023	13:40	Baton Rouge	LA	Memphis	TN	390	\$195.00	\$0.50
					Empty N	/liles	7	\$3.50	\$0.50
					Loaded N	/liles	383	\$191.50	\$0.50
NR128795	7/28/2023	17:01	Memphis	TN	Walnut MS		63	\$31.50	\$0.50
					Empty N	/liles	63	\$31.50	\$0.50
					Driver Tot	als:	2,574	\$1,304.40	\$0.507

← Weekly bonus pay

#### Driver D had 2,765 miles for the week and gross pay of \$1,419.

	Trip#	Trip Finish	Date	Origin		Destination		Miles	Pay	Per Mile	
	8160415	7/24/2023	17:41	Memphis	TN	Whitestown	IN	480	\$240.00	\$0.50	
•						Loaded N	/liles	480	\$240.00	\$0.50	
	815993	7/25/2023	14:43	Frankfort	IN	Horn Lake	MS	538	\$305.40	\$0.57	
•					Empty Miles			29	\$14.50	\$0.50	
				Loaded Miles			/liles	509	\$254.50	\$0.50	
				Strong Zone Pay			Pay	0	\$36.40		← Weekly bonus pay
	816190	7/26/2023	17:48	Memphis	TN	<b>Grove City</b>	ОН	584	\$292.00	\$0.50	
				Empty Miles			9	\$4.50	\$0.50		
						Loaded N	/liles	575	\$287.50	\$0.50	
	816369	7/28/2023	10:32	Plainfield	IN	Brookhaven	MS	901	\$450.50	\$0.50	
•				Empty Miles			/liles	192	\$96.00	\$0.50	
					Loaded Miles			709	\$354.50	\$0.50	
	NR128781	7/28/2023	15:26	Brookhaven	MS	Memphis	TN	262	\$131.00	\$0.50	
•					-	Empty N	/liles	262	\$131.00	\$0.50	
						Driver Tot	als:	2,765	\$1,418.90	\$0.513	

#### 100% DROP AND HOOK.

All the runs this driver did for the week were preloaded shipments and drop-and-hook deliveries.

#### Driver E had 2,664 miles for the week and gross pay of \$1,528.

Trip#	Trip Finish	Date	Origin		Destinatio	n	Miles	Pay	Per Mile	
815615S	7/24/2023	7:24	Memphis	TN	Plainfield	IN	461	\$230.50	\$0.50	
			Empty Miles			5	\$2.50	\$0.50		
					Loaded I	Miles	456	\$228.00	\$0.50	
816175	7/24/2023	19:24	Frankfort	IN	Memphis	TN	563	\$307.80	\$0.55	
			Empty Miles			48	\$24.00	\$0.50		
					Loaded I	Viles	515	\$257.50	\$0.50	
					Strong Zone	Pay	0	\$26.30		← Weekly bonus pay
816313	7/26/2023	2:38	Jonesboro	AR	Frankfort	IN	562	\$451.00	\$0.80	
					Empty <b>I</b>	Miles	92	\$46.00	\$0.50	
					Lay	over	0	\$170.00		← Layover pay **
					Loaded I	Viles	470	\$235.00	\$0.50	
816553	7/27/2023	12:08	Plainfield	IN	Memphis	TN	505	\$252.50	\$0.50	
					Empty <b>I</b>	Viles	48	\$24.00	\$0.50	
					Loaded I	Miles	457	\$228.50	\$0.50	
816997	7/27/2023	21:49	Meridian	MS	Memphis	TN	573	\$286.50	\$0.50	
			Empty Miles			290	\$145.00	\$0.50		
			Loaded Miles				283	\$141.50	\$0.50	
Driver Totals:							2,664	\$1,528.30	\$0.574	

\*\* Layover. Driver's original load in Indiana cancelled and the driver was paid a double layover while waiting for another load.

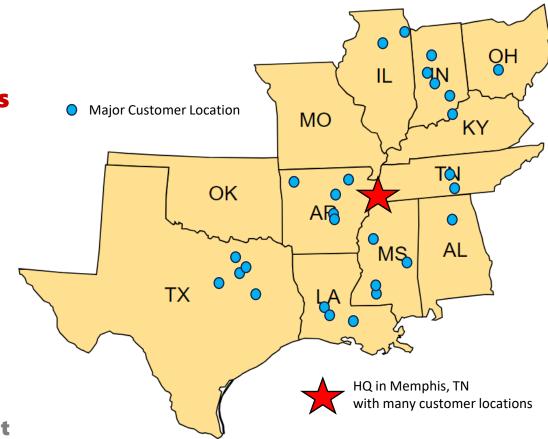
#### WHERE WE RUN

All of our runs are within a 600-mile radius of headquarters in Memphis, TN.

We currently do not run anywhere other than the states shown and haven't for a very long time.

85% Drop & Hook

**Consistent Customer Freight** 







#### **OUR REGIONAL PRINCIPLES**



All our drivers are home every weekend. Some drivers use part of the weekend to get some extra miles. Almost all our regular runs are drop & hook, many with 24-hour open pickup and delivery windows.

Many of our customers offer safe overnight parking. Many others have truck stops in the area very close by.

As often as we can, drivers will know their next load well in advance of delivering their current load.

We'll learn how you like to run and put you on your favorite runs every chance we get.





To apply and get more details, please visit us at...



QUESTIONS?
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