

Dear Friends-

I hope everyone is staying safe in these challenging times. As business closures get extended, time before our busy summer season gets short. Unfortunately it is unlikely that I will have the time to visit each of you to show you our new product and write the orders for the summer. I will make every effort to get to as many as I can. Any customer that feels comfortable in placing an order based on seeing the photos of the new items plus adding on their reorder items will help the situation immensely. You can then choose the ship date so as not to get items before you want them. I would also be happy to put together suggested orders based on my knowledge of your shop and your past purchases. Please feel free to contact me by phone with any questions.

Our wholesale showroom is still available by appointment only, Monday – Friday. I will not schedule any other buyers the same day as your scheduled visit. A visit would allow you to not only see samples of all of the new items but to also view the backlist items to see if anything has been missed. You also would be allowed to take any inventory we have in stock to save shipping charges.

-Rob Igoe, Jr.