SEVEN SEAS International Business Brokers





MISSION

Delivering innovative and efficient solutions in the buying and selling of commodities, maximizing value for our clients through professional and responsible management, grounded in experience, technology, and excellence in customer service.

VISION

To be recognized as leaders in the commodities market, providing a service of quality and excellence in the buying and selling of raw materials, generating value for our clients and shareholders through ethical, transparent, and responsible management that contributes to the economic and social development of the regions in which we operate.





At SEVEN SEAS INTERNATIONAL BUSINESS BROKERS, we take pride in offering a wide range of high-quality commodities that meet the highest standards of the international industry.

Our product catalog includes:

- Metals: Gold, silver, copper, aluminum, iron, zinc, magnesium.
- Energy: Natural gas, coal, coal byproducts, petcoke, anthracite, semi-anthracite.
- Agricultural products: Wheat, barley, corn, soybeans, beans, rice, coffee, cocoa, sugar.
- Food: Beef, chicken, pork, lamb.
- Chemicals: Gasoline, diesel, biodiesel, ethanol, kerosene, urea. • Building materials: Steel, wood.
- Oil: Olive oil, sunflower oil, vegetable oils.

OUR PRODUCTS

COAL

Coal is a fossil fuel of plant origin composed mainly of carbon, along with other elements such as hydrogen, oxygen, nitrogen, and sulfur. It is widely used as a source of energy and raw material in various industries. Colombia is known for being one of the main producers and exporters of coal in the world.

Thermal Coal: Also known as steam coal or coal for power generation, this type of coal is primarily used for electricity production in thermal power plants. It has a high carbon content and low sulfur content, making it suitable for combustion and reducing emissions of pollutant gases.

Metallurgical Coal: Also known as metallurgical coke, it is used in the steel industry for the production of iron and steel. This type of coal has a high fixed carbon content and low impurity content.





COPPER AND IRON

Copper is a reddish metal with excellent electrical and thermal conductivity properties. It is used in a wide variety of applications, including electrical cables, pipes, electronic equipment, and industrial components.

Iron ore is a rock or mineral that contains iron oxides, such as hematite, magnetite, and limonite, as well as other minerals and impurities. Iron is a ductile and malleable metal, silver-gray in color, which is essential in steel production. Steel is used in the construction of buildings, bridges, vehicles, industrial machinery, and numerous manufactured products.

Both minerals, copper and iron, are important natural resources and are extracted in mines around the world to meet the global demand for metals in various industries.





SUGAR RICE AND CEREALS

Sugar is a common ingredient in many processed foods and beverages, such as soft drinks, sweets, desserts, and bakery products. When we consume sugar, our body breaks it down into glucose, which is an important source of energy for our body.

Rice is a staple food consumed worldwide, leading many countries to both buy and produce rice. Many countries import rice due to a combination of factors, including domestic demand, insufficient local production to meet local needs, and culinary preferences.

Cereal production involves the cultivation of varieties such as wheat, maize, rice, barley, oats, rye, among others. Farmers grow these cereals on their agricultural lands, following appropriate agricultural practices, and then harvest the mature crops.

It is important to note that the production, purchase, and sale of cereals are subject to regulations and standards at both the national and international levels, which may vary in each country.



HYDROCARBONS DERIVED FROM PETROLEUM AND BIOFUELS

Hydrocarbons are a fundamental part of the oil and gas industry. Crude oil refining involves the separation and transformation of various hydrocarbon components to produce products such as gasoline, diesel, kerosene, lubricants, and other petrochemical products.

Hydrocarbons have a wide range of industrial and commercial applications. In addition to being used as fuels, they are also used as raw materials in the production of plastics, chemicals, lubricants, fertilizers, and other petroleum-derived products.

- JET FUEL A1JP54
- JF54
- D2
- D6
- EN-590
- LNG

- Bio-Diesel
- Urea Nitrogen (N) 46%





VEGETABLE OILS

Vegetable oils are fatty liquids extracted from various plants and seeds. They are widely used in cooking, the food industry, cosmetics, and other sectors. These oils are rich in monounsaturated, polyunsaturated, and/or saturated fats, and often contain a variety of health-beneficial nutrients and compounds.

Vegetable oils are obtained through extraction processes such as cold pressing or chemical refining.

Each vegetable oil has its specific characteristics in terms of flavor, fat content, and culinary applications.

- Olive Oil.
- Sunflower Oil.
- Canola Oil.
- Coconut Oil.
- Soybean Oil.





At SEVEN SEAS INTERNATIONAL BUSINESS BROKERS, we specialize in providing knowledge, expertise, and services that can facilitate operations in these markets. Our role is to act as reliable and efficient intermediaries, helping you seize opportunities and manage the risks associated with commodity investment and trade.

- Access to markets and products: We can provide you with up-todate information on prices, market trends, and investment opportunities.
- Experience and technical expertise: We have a deep understanding of the factors that affect commodity prices, such as supply and demand, weather conditions, geopolitical events, and other economic factors

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SEVEN SEAS nternational Business Brokers

• Transaction Execution: We act as intermediaries between buyers and sellers, ensuring that transactions are conducted efficiently and securely. We can assist you in negotiating contracts, managing documents, and complying with regulatory requirements.

• Risk Management: We can advise you on hedging strategies to protect against price volatility and minimize potential losses.

• Extensive Network of Contacts: We have an extensive network of contacts in the commodities industry, including producers, distributors, carriers, and other key participants.

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