

## QUALIFICATIONS

Claire M. Aufrance, MAI, SRA

### Designations:

MAI (2010), Appraisal Institute; SRA (2018), Appraisal Institute

### Employment:

February 2011 to Present: Aufrance Valuations, LLC, Greensboro, NC

Aufrance Valuations, LLC is a full-service appraisal and real estate consulting firm. Our varied client base includes property owners, banks, attorneys, investors, and others.

May 2009 to February 2011: John McCracken & Associates, Greensboro, NC

In this position, Claire Aufrance, MAI worked as an eminent domain specialist, focusing entirely on appraisals for eminent domain proceedings. A wide variety of property types, including residential and commercial properties, were valued for several different road widening projects, bridge projects, etc.

November 2004 to April 2009: McNairy & Associates, Greensboro, NC

Completed appraisals and consulting assignments for properties in NC and VA.

August 2002 to November 2004: Williams Appraisers, Raleigh, NC & Analytical Consultants, Chapel Hill, NC

Completed appraisals and consulting assignments across NC.

### Professional Affiliations:

Member of the NC Chapter of the Appraisal Institute (AI)  
Member of the International Right of Way Association (IRWA)  
Member of Commercial Real Estate Women (CREW)  
Member of Greensboro Regional Realtors Association (GRRA)

### Education:

- B.A., The University of North Carolina at Chapel Hill, 2002
- Passed General Comprehensive Examination, Appraisal Institute, 2010
- Leadership Development and Advisory Council, Appraisal Institute, 2008, 2009, 2010; Discussion Leader 2011
- 510: Advanced Income Capitalization, Appraisal Institute, 2006
- 520: General Market Analysis and Highest and Best Use, Appraisal Institute, 2008
- 530: Advanced Sales Comparison and Cost Approach, Appraisal Institute, 2008
- 540: Report Writing and Valuation Analysis, Appraisal Institute, 2006
- 550: Advanced Applications, Appraisal Institute, 2009
- Appraising Convenience Stores, Appraisal Institute, 2019
- Condemnation Appraising, Appraisal Institute, 2018
- Right of Way Acquisition for Pipeline Projects, IRWA, 2016
- Litigation Skills for the Appraiser, Appraisal Institute, 2015
- Analyzing Operating Expenses, Appraisal Institute, 2015
- 2015 VDOT Appraisal Workshop
- Introduction to VDOT Appraisal Work Seminar, 2011
- Uniform Appraisal Standards for Federal Land Acquisitions: Practical Applications for Fee Appraisers, Appraisal Institute
- Online Eminent Domain and Condemnation Seminar, Appraisal Institute, 2009
- Passed Final Level Experience Review, Appraisal Institute, 2008
- Subdivision Valuation Seminar, Appraisal Institute, 2008
- Business Practices and Ethics, Appraisal Institute
- General Demonstration Report Writing Seminar, Appraisal Institute, 2008

- Broker Transition Course, Dan Mohr Real Estate School, 2008
- Analytics with the Site to do Business Seminar, Appraisal Institute, 2007
- NC Appraisal Board Trainee Supervisor Class
- G-1, G-2, G-3 Dan Mohr Real Estate School, 2004-2005
- Real Estate Sales Class, Dan Mohr Real Estate School, 2004
- 410: National USPAP Course, Appraisal Institute
- Appraising in North Carolina, Appraisal Institute
- Cool Tools: New Technology for Real Estate Appraisers, Appraisal Institute, 2004
- R-1, R-2, R-3 Williams Appraisers, 2002
- Various other courses and seminars

Professional Licenses/Certifications:

NC State-Certified General Real Estate Appraiser, #A5835  
 State-Licensed N.C. Real Estate Broker, B 229791

Professional & Community Positions Held:

2019-2022 Governor-Appointed Member of North Carolina Appraisal Board  
 2019-2020 Appraisal Institute Board of Directors  
 2019-2020 Vice Chair of Region V of the Appraisal Institute  
 2020 Strategic Planning Committee, Appraisal Institute  
 2018-2020 Appointed Trustee, Appraisal Institute Education and Relief Foundation  
 2020 Director, AI Holdings Board, Appraisal Institute  
 2019 President of AI Holdings Board, Appraisal Institute  
 2018-2019 Finance Committee Member, Appraisal Institute  
 2017-2019 International Relations Committee Member, Appraisal Institute  
 2017-2019 Director, AI Holdings, Appraisal Institute  
 2018 Third Director of Region V of the Appraisal Institute  
 2018 Co-Chair of Programs Committee, Piedmont Triad Commercial Real Estate Women  
 2018 Appointed Trustee, AI Education Trust (AIET)  
 2018 Vice President of the Appraisal Institute Relief Foundation  
 2016-2018 Director, AIRF (Appraisal Institute Relief Foundation)  
 2016 President, NC Appraisal Institute  
 2015 President Elect, NC Appraisal Institute  
 2014 Vice President, NC Appraisal Institute  
 2014 Education Chair, NC Appraisal Institute  
 2013 Secretary, NC Appraisal Institute  
 2013, 2014, 2015 & 2016, Member of the School Board of Our Lady of Grace School  
 2012, 2013, 2014 & 2015 Diversity Committee, Member-at-Large, Appraisal Institute  
 2013 Member of the Government Relations Committee, NC Appraisal Institute  
 2010, 2011 & 2012 Co-Chair Government Relations Committee, NC Appraisal Institute  
 2012 Region V Alternate Representative, NC Appraisal Institute  
 2007 & 2011 Region V Alternate Representative, NC Appraisal Institute  
 2010 Community Service Committee Member, NC Appraisal Institute  
 2009 Associate Liaison Chair to the Members' Board, NC Appraisal Institute  
 2006 Chair of the Associates Committee of the NC Appraisal Institute  
 2005 Vice Chair of the Associates Committee of the NC Appraisal Institute  
 2004 Finance Chair of the Associates Committee of the NC Appraisal Institute  
 2003 Program Chair of the Associates Committee of the NC Appraisal Institute