

# SERVICES REALTORS PROVIDE TO SELLERS

01

I can do a comparative market analysis for you to see what other properties in the area have sold for.

02

I can help advise you on what work should be done to the property before listing it for sale.

03

I can help advise you on how to stage the house to maximize its sales price.

04

I can prepare marketing materials and photographs for you to maximize the ability to sell the property.

05

I can have the property listed in a multiple listing service where it will receive maximum exposure.

06

I can answer questions from other real estate agents and buyers about the property and a potential transaction.

07

I can answer basic questions regarding NC Contract Forms in non-legalese.

08

I can provide contract forms that allow you to make counteroffers, send notices, terminate contracts, and take numerous actions in real estate transactions.

09

I can recommend an attorney if you have any legal questions.

10

I can help you negotiate the best price for your property.

11

I can make you aware in non-legalese of certain laws affecting you such as fair housing laws and lead-based paint laws.

12

I can make you aware of various professionals you may need to consult with or help you in a real estate transaction including lawyers, surveyors, termite companies, engineers, contractors, etc.

13

I can explain the different steps in the home selling business.

14

I can try to help you avoid a wire fraud.

15

I can help make you aware of and manage various time limits and deadlines in a real estate transaction.

16

I can provide you with a laymen's explanation of your disclosure duties.

17

I can help make you aware of and draft special stipulations that the seller may want to add to a contract.

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I can help you understand the various provisions in the Contract Forms.

19

I can help you do an economic and risk analysis of different offers.

20

I can help advise you on how much earnest money is typical.



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