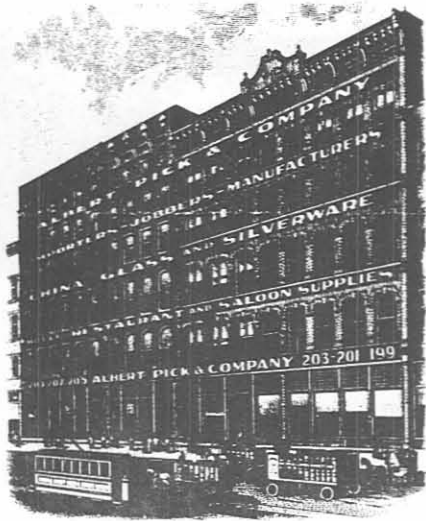


RETURN IN 5 DAYS TO
ALBERT PICK & COMPANY



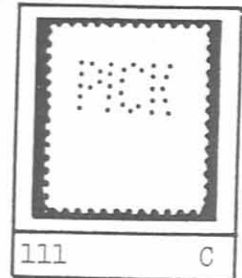
199-201-203-205-207-209 RANDOLPH ST.
CHICAGO, U.S.A.



Brand Brew. Co.,

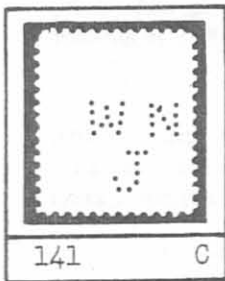
#1251 Elston

City



INSURANCE COMPANY OF NORTH AMERICA,
WESTERN DEPARTMENT
76 W. MONROE STREET, CHICAGO, ILL.
W. N. JOHNSON, GEN'L AGENT,

Return, if not called for in five days.



VIRGIL STOCKON,
CARROLLTON,

OHIO.

A Confirmation and a New Identification

Don Haynes (#2890)

The 1908 mailing from the windy city confirms that the users' name was "Albert Pick & Company." This is a second confirmation that the name "Albert Pick Co" in *Catalog of U.S. Perfins* is an incomplete name. The original report of this was reported by Roy Gault (#744). That report was illustrated and listed on page 31 of the February 1192 issue. It is interesting to note that the firm listed its address as 199-201-203-205-207-209 Randolph Street rather than 199-209 Randolph Street. We also learn from this cover that the company was Jobbers - Importers - Manufactures. Apparently the company specialty

was silverware, glass, and china for the hotel, restaurant, and saloon trade.

One of the problems that faces every us every time that we find a cover with a previously unidentified user is do the initials fit the user. Well, "WN/J" certainly does not match "Insurance Company of North America." But it is a perfect match for "W.N. Johnson." Johnson's office was located at 76 W. Monroe St, Chicago, IL. According to the corner card, he was the general agent of the Western Division of the Western Division of the Insurance Company of North America in 1913. Perhaps someone with access to a city directory of that era can let us know if Johnson was connected with other insurance companies.