



Provisioning Center Course Budtending

Instructor: Linette DeSano

Location: 17 S Saginaw St, Pontiac, MI 48342

Schedule: TBD

Start Date: Week of June 29 - July 25, 2020

Required Classroom Hours: 20

Required Lab Hours: 10

COURSE DESCRIPTION

4 weeks - 2 classes per week for 2.5 hours each

Students are required to attend two classes and one hour lab per week.*

This course will give you the basic understanding of the history, current laws, medical applications and basic uses of cannabis. The class will cover the foundation of Provisioning Center operations with a primary concentration in Budtending. Students will gain knowledge on the types and forms of cannabis and which strains will assist with the qualifying conditions. There will be a concentration in customer service skills, with a focus on listening and empathy. Students will also learn how to do effective selling through practical lab experience and classroom presentations.

COURSE STRUCTURE

The material for this course will consist of lectures, interactive media, handouts, in-class exercises, homework, current events, exams, and a textbook. All homework and exam materials will be derived from the books, slides and from lectures. Homework and reading assignments must be completed on time, independent of classroom study.

EVALUATION

Students will be evaluated on homework, a midterm, final exam and lab attendance. One of the assignments will be presented to the class.

HOMEWORK

The students will have 1 homework assignment due each week.

EXAMS

The midterm will test all material covered in the first three weeks of class. The final exam will test all material covered after the midterm. Make up exams will only be granted in exceptional circumstances.

LAB

Students are required to work 2 hours per week in the predetermined lab location.

GRADING

Homework = 25 points

Lab = 25 points

Midterm = 25 points

Final = 25 points

Grade	%	Scale
A+	97-100	4.0
A	93-96	4.0
A-	90-92	3.7
B+	87-89	3.3
B	83-86	3.0
B-	80-82	2.7
C+	77-79	2.3
C	73-76	2.0
C-	70-72	1.7
D+	67-69	1.3
D	65-66	1.0
E/F	>65	0.0

BOOKS

Cannabis Pharmacy: The Practical Guide to Medical Marijuana – Revised and Updated
November 14, 2017 by Michael Backes

The Leafly Guide to Cannabis: A Handbook for the Modern Consumer - December 2017 by
The Leafly Team

This syllabus is subject to change, as necessary, at the discretion of the instructor and the Higher Learning Institutions Administration.

SCHEDULE

Week 1 History, Law and Cannabis Basics

Orientation: Course Overview - Introductions and Class Expectations

Class 1 History of Cannabis as Medicine

Class 1 Michigan vs Federal Law - Medical vs. Rec

HW1 History and Law

Class 2 Different Types of Cannabis - Sativa, Indica, Rudaralis

Class 2 Cannabis Strains, Terpenes and Cannabinoids

Week 2 Qualifying Conditions and Provisioning Center Staff

Class 1 Qualifying Conditions

Class 2 Uses of Cannabis - extracts, edibles, topicals, smokables, suppositories

Class 2 Provisions Center Staff and Roles & Midterm Review

HW2 Cannabis Basics/Provisioning Center Operations and Applications

Week 3 Consulting and Business Procedures

Class 1 Midterm Returned and Discussed

Class 1 Managing the Patient/Customer Experience

Class 2 Retail Policy and Procedure, Metrc, HIPPA

HW3 Patient Recommendation

Week 4 Provisioning Center Role Play and Final

Class 1 Provisioning Center Role Play - Final Review

HW4 Current Event

Class 2 Final Exam