



Company:	Well Established TEXAS Pest Control
Listing #:	D19051401
Listing Heading:	Profitable 30 Year old Pest Control Business
Web Address:	

Listing Price:	\$360,000.00
Gross Revenues:	\$337k - \$367k
Cash Flow:	
Year Established:	1988
Number of Emp:	

Facilities	Excellent highly visible location with signage and major highway exposure. The office space supports a reception area, meeting room, a three desk work area, a product and equipment/parts store room, and a large private office, all separate rooms in one convenient structure. There is a multi-number phone network in place as well. The office location has easy access with two large parking areas, side and paved frontage. This makes for easy access for service vehicles or the Do-It -Yourself client for walk-in sales.
-------------------	--

Support & Training	In-house company training twice each week and continued company support among the individual employees. Training really never stops. There are two local educational sources, within 5 miles of the office (one class each Spring & one class in the Fall), for full Continuing Education Units (CEU's) as required by the State of Texas Agricultural Department for commercial applicators.
-------------------------------	---

Reason for Selling	The owner wished to retire.
---------------------------	-----------------------------

Market Pros & Cons	The service market area radius is approximately 50 miles and is considered medium to large (pricing of jobs will reflect travel distance). Service personal are knowledgeable and are trained to be capable problem solvers. This market area has great growth potential and this purchase is an excellent market opportunity for expansion in a growing economy. Service pricing is average to above average for the Texas area.
-------------------------------	---

Growth Pros & Cons	With 3100+ in the customer data base, no cross selling or promotional blast are being utilized at this time. The average length of employment of the service CA's & Tech's is 16 years with the company, providing strong stability. There is room for some staff consolidation, proving additional profits, an aggressive outside sales person would help to grow the business. The older computer service routing program may need an upgrade, but it is adequate for present needs.
-------------------------------	--

Listing Summary	Once in a lifetime opportunity to own a well established Brand know for service quality for three generations. Great visibility located on prime highway make the perfect location to service all of East Texas. The company name is a well known trade mark for quality and go to place for both the Do-It-Your-Self person and professional service. The owner is looking for a quality buyer that will continue building on the professional reputation they have started. With a friendly work environment and professional atmosphere the average employment of service personal is 16 years! This service business is priced right so with little effort, this business should pay for itself quickly!
------------------------	--

FORM 123

American Business Brokerage
 POB 131, Mason Texas 76856
 (877) 349-8773 Fax

mshields@ABBCS.com ♦ dstetler@ABBCS.com
 (210) 872-3030 ♦ (281) 881-1080