

# **Marketing and Advertising Policy**

## **Purpose**

The purpose of the Macedon Ranges Education Marketing and Advertising policy is to provide guidelines and a framework to ensure that all Marketing and Advertising material meets the regulatory and organisational compliance requirements as per the standards for Registered Training Organisations (RTOs) 2015, specifically Clause 4.1.

## Scope

The scope of the Marketing and Advertising policy extends to all mediums and channels that include but are not limited to:

- Advertising newspaper, radio, television.
- Brochures both digital and hard copy.
- Websites including any 3rd party or related websites that Macedon Ranges Education is referred to.
- Social media Facebook, Twitter, LinkedIn, YouTube, Instagram.
- 3rd-party listing sites such as Seek.com.au.
- Online directories.
- Online advertisements such as Google AdWords.
- Any marketing by third parties that relates to Macedon Ranges Education.

### Requirements

- All Marketing and Advertising material must be approved by the Macedon Ranges Education's Chief Executive Officer before being published.
- All Marketing and Advertising posts must include the Macedon Ranges Education's RTO (Registered Training Organisation) code.
- Course title and code are clearly stated on all relevant marketing and advertising material in the prescribed format.
- Any marketing and advertising materials including interviews, advertisements, and
  periodicals produced by external parties need to be reviewed and compliance checked by
  the CEO (Chief Executive Officer) before publishing.
- Instructions on the compliance and publishing requirements attached to marketing and advertising material should be issued to external providers at the time of commission.
- All marketing material including course and training information documents such as course guides and student information guides are recorded in the Marketing Assets Register to manage version control.
- Written consent must be issued for any person or organisation that is referring to or using Macedon Ranges Education for marketing and advertising purposes.
- Macedon Ranges Education website is regularly reviewed and updated to ensure that all information pertaining to course and student information is true and correct.



- Only courses, pathways, and professional designations that are officially established are to be published, marketed, and advertised.
- Accreditations such as Nationally Recognised Training are only applied to courses that attract such designation and are officially listed on Macedon Ranges Education's scope.
- No marketing or advertising material should refer to a guarantee of employment, promotion, or other job-related outcomes based on students' completion of the course.
- Information pertaining to course fees, payment plans, terms of payment, and inclusions such as online workshops should be clearly identified and described on all relevant marketing and advertising material.

#### Communication

- Marketing and Advertising Policy
- Social media policy

#### Resources

Standards for Registered Training Organisations (RTOs) 2015, - Clause 4.1. <a href="https://www.legislation.gov.au/Details/F2017Coo663">https://www.legislation.gov.au/Details/F2017Coo663</a>

Australian Skills Quality Authority – Marketing and advertising Fact Sheet - <a href="https://www.asqa.gov.au/resources/fact-sheets/marketing-and-advertising">https://www.asqa.gov.au/resources/fact-sheets/marketing-and-advertising</a>

#### **Related Documents:**

- Marketing and Advertising Process Flow
- Social Media Policy

#### **Version Control**

This document is under version control.

Version	1.1	Created Date	18 Apr 2023
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Policy Group	Marketing and Technology	Approved By	Iona McKimmie