

DISC PERSONALITY STYLES WE DISCUSSED IN THE LEADERSHIP WORKSHOP

D

Dominance - "Just Do It"

Describes people who are driven and forceful. They usually have strong opinions about how things should be done and are direct, if not blunt, with those opinions. They often describe themselves as aggressive, strong-willed, and demanding.

DIRECT, INSPIRATIONAL, DECISIVE, DOER, RESULTS, ACTION-ORIENTED

Influence - "Have Fun Doing It"

i

Describes people who are enthusiastic and high-spirited. They're quick to seek out new social opportunities and are generally very talkative. This style combines a high level of energy with a strong positive disposition.

ENERGETIC, SOCIABLE & FRIENDLY, POSITIVE, IMPULSIVE, COLLABORATIVE

C

Compliance - "Do It Right"

Describes people who are analytical and reserved. They place a high value on accuracy and take a systematic approach to their work. Emotional displays are kept to a minimum, as they put a strong emphasis on logic and reason.

STRUCTURE, ORGANIZATION, ANALYTICAL, CAREFUL, ACCURACY, CHALLENGER

Steady - "Do It Together"

S

Describes people who are gentle and accommodating. They're very considerate of other people's needs and show a great deal of patience. They work to create an environment around them that is stable and harmonious.

PATIENT, PERSISTANT, SUPPORTIVE, STABLE, HELPFUL, CONSISTENT