

LEVELING UP MY LEADERSHIP

FEEDBACK AND BLIND SPOTS

“Average Players want to be left alone. Good players want to be coached. Great players want to be told the truth.” – Doc Rivers

Starting the leadership journey as a collegiate begins with the ability to embrace one key idea, - that feedback is not good or bad, but it is necessary. Great leaders do not wait for feedback. They seek it out and make adjustments as they go. Based on your leadership style, there can be blind spots that feedback will help you uncover. See some examples below:

PIONEERING LEADER

- Attraction to Adventure
- Desire for Status
- Bias toward Action
- Confidence in Your Own Vision
- Desire to be important
- Enjoyment in the act of persuading or charming others

AFFIRMING LEADER

- Relationship oriented
- Open Posture
- Need for acceptance and affection
- Avoids conflict
- Tendency to put problems out of mind
- Avoids complex analysis

HUMBLE LEADER

- Desire to be reliable
- Desire to avoid trouble
- Fear of rocking the boat
- Quality of self-restraint
- Lower level of ambition
- Desire to be inconspicuous

RESOLUTE LEADER

- Tends to be skeptical
- Desire to master a skill or task
- Drive to overcome obstacles no matter what
- Can experience disgust
- Disdain for weakness
- Over-reliance on what you “should” do

ENERGIZING LEADER

- Spirited drive
- Preference for experience over analysis
- Desire to avoid tension
- Drive for forward momentum
- Desire to express your enthusiasm
- Tendency to speak freely and fluidly

INCLUSIVE LEADER

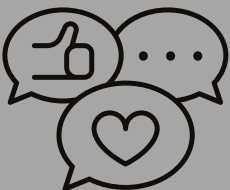
- Desire to accept
- Desire to surround yourself with the familiar
- Desire to accommodate others
- Tendency to internalize problems
- Desire for harmony
- Less concerned about achievement and status

DELIBERATE LEADER

- Desires freedom and privacy
- Does not show emotions
- Skeptical of others ideas
- Distaste for being vulnerable
- Desires objectivity
- Desires a comfort zone of personal space

COMMANDING LEADER

- A realist
- Need for triumph
- Need for high achievement
- Dislikes “soft” emotions
- Tough-minded
- Drive to move forward quickly



TAKE ACTION | ACTIVITY:

Choose three people that are close to you. This could be a parent, your coach, a teammate, a significant other, professor, etc. Ask them to give you feedback on the areas under your leadership style. Ask them **“does this help or hinder my leadership?”** When you have their responses, see if there is anything the answers have in common.