## **Local Market Update for September 2023**

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®

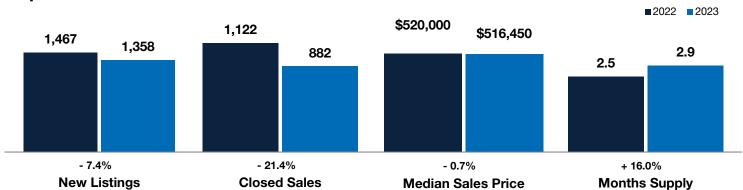


## **Salt Lake County**

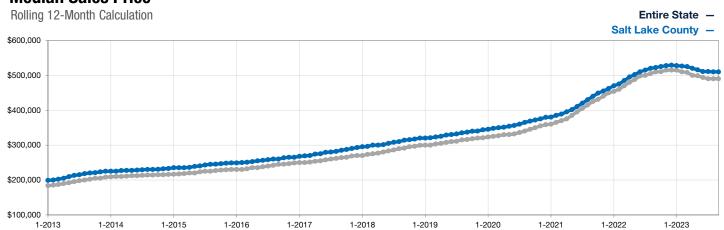
|  | September |           |                | Year to Date |             |                |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics                              | 2022      | 2023      | Percent Change | Thru 9-2022  | Thru 9-2023 | Percent Change |
| New Listings                             | 1,467     | 1,358     | - 7.4%         | 15,054       | 11,800      | - 21.6%        |
| Pending Sales                            | 871       | 848       | - 2.6%         | 10,655       | 8,978       | - 15.7%        |
| Closed Sales                             | 1,122     | 882       | - 21.4%        | 10,964       | 8,774       | - 20.0%        |
| Median Sales Price*                      | \$520,000 | \$516,450 | - 0.7%         | \$534,500    | \$514,600   | - 3.7%         |
| Average Sales Price*                     | \$602,046 | \$604,393 | + 0.4%         | \$613,643    | \$598,275   | - 2.5%         |
| Percent of Original List Price Received* | 95.9%     | 96.9%     | + 1.0%         | 100.9%       | 97.1%       | - 3.8%         |
| Days on Market Until Sale                | 35        | 38        | + 8.6%         | 21           | 43          | + 104.8%       |
| Inventory of Homes for Sale              | 3,053     | 2,659     | - 12.9%        |              |             |                |
| Months Supply of Inventory               | 2.5       | 2.9       | + 16.0%        |              |             |                |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## **September**



## **Median Sales Price**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.