Local Market Update for November 2023

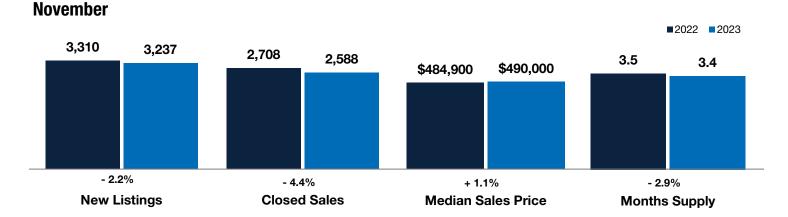
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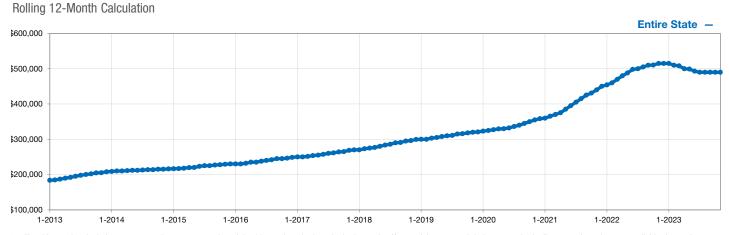
Entire State

	November			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 11-2022	Thru 11-2023	Percent Change
New Listings	3,310	3,237	- 2.2%	59,796	49,051	- 18.0%
Pending Sales	2,484	2,380	- 4.2%	39,877	35,896	- 10.0%
Closed Sales	2,708	2,588	- 4.4%	42,218	35,792	- 15.2%
Median Sales Price*	\$484,900	\$490,000	+ 1.1%	\$510,000	\$485,000	- 4.9%
Average Sales Price*	\$612,524	\$653,527	+ 6.7%	\$628,910	\$616,753	- 1.9%
Percent of Original List Price Received*	94.1%	95.7%	+ 1.7%	99.5%	96.3%	- 3.2%
Days on Market Until Sale	52	54	+ 3.8%	30	54	+ 80.0%
Inventory of Homes for Sale	12,486	10,760	- 13.8%			
Months Supply of Inventory	3.5	3.4	- 2.9%			

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price



I rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.