

|                         | Closed Sales |         |          |          |          |         | Median Sales Price* |           |          |           |           |         |
|-------------------------|--------------|---------|----------|----------|----------|---------|---------------------|-----------|----------|-----------|-----------|---------|
|                         | Q4-2017      | Q4-2018 | +/-      | 2017 YTD | 2018 YTD | +/-     | Q4-2017             | Q4-2018   | +/-      | 2017 YTD  | 2018 YTD  | +/-     |
| Beaver County           | 26           | 15      | - 42.3%  | 93       | 83       | - 10.8% | \$128,000           | \$139,000 | + 8.6%   | \$139,000 | \$132,500 | - 4.7%  |
| <b>Box Elder County</b> | 174          | 137     | - 21.3%  | 742      | 676      | - 8.9%  | \$210,500           | \$237,000 | + 12.6%  | \$198,600 | \$224,175 | + 12.9% |
| Cache County            | 363          | 362     | - 0.3%   | 1,510    | 1,563    | + 3.5%  | \$229,000           | \$243,250 | + 6.2%   | \$210,950 | \$239,800 | + 13.7% |
| Carbon County           | 70           | 59      | - 15.7%  | 236      | 254      | + 7.6%  | \$97,765            | \$115,000 | + 17.6%  | \$107,000 | \$110,765 | + 3.5%  |
| Daggett County          | 3            | 4       | + 33.3%  | 13       | 18       | + 38.5% | \$119,900           | \$179,950 | + 50.1%  | \$124,900 | \$117,500 | - 5.9%  |
| Davis County            | 1,262        | 1,175   | - 6.9%   | 5,305    | 5,083    | - 4.2%  | \$270,000           | \$309,900 | + 14.8%  | \$272,500 | \$305,000 | + 11.9% |
| <b>Duchesne County</b>  | 41           | 61      | + 48.8%  | 219      | 210      | - 4.1%  | \$150,000           | \$155,000 | + 3.3%   | \$149,900 | \$155,000 | + 3.4%  |
| <b>Emery County</b>     | 20           | 20      | 0.0%     | 85       | 69       | - 18.8% | \$86,500            | \$138,000 | + 59.5%  | \$87,000  | \$105,000 | + 20.7% |
| Garfield County         | 11           | 7       | - 36.4%  | 41       | 29       | - 29.3% | \$130,000           | \$205,000 | + 57.7%  | \$132,000 | \$192,000 | + 45.5% |
| <b>Grand County</b>     | 41           | 28      | - 31.7%  | 164      | 139      | - 15.2% | \$329,900           | \$351,950 | + 6.7%   | \$329,000 | \$340,000 | + 3.3%  |
| Iron County             | 322          | 323     | + 0.3%   | 1,257    | 1,432    | + 13.9% | \$184,700           | \$208,500 | + 12.9%  | \$189,900 | \$208,000 | + 9.5%  |
| Juab County             | 16           | 22      | + 37.5%  | 97       | 106      | + 9.3%  | \$207,500           | \$271,000 | + 30.6%  | \$225,000 | \$248,000 | + 10.2% |
| Kane County             | 16           | 11      | - 31.3%  | 46       | 35       | - 23.9% | \$240,500           | \$285,000 | + 18.5%  | \$205,000 | \$252,000 | + 22.9% |
| Millard County          | 27           | 28      | + 3.7%   | 105      | 88       | - 16.2% | \$129,000           | \$170,500 | + 32.2%  | \$127,000 | \$140,900 | + 10.9% |
| Morgan County           | 24           | 27      | + 12.5%  | 124      | 105      | - 15.3% | \$400,000           | \$375,000 | - 6.3%   | \$390,000 | \$410,000 | + 5.1%  |
| Piute County            | 1            | 0       | - 100.0% | 10       | 9        | - 10.0% | \$148,000           |           |          | \$120,000 | \$178,400 | + 48.7% |
| Rich County             | 18           | 26      | + 44.4%  | 92       | 95       | + 3.3%  | \$293,000           | \$301,000 | + 2.7%   | \$261,375 | \$309,000 | + 18.2% |
| Salt Lake County        | 4,498        | 4,170   | - 7.3%   | 17,964   | 18,007   | + 0.2%  | \$299,000           | \$322,150 | + 7.7%   | \$292,000 | \$319,900 | + 9.6%  |
| San Juan County         | 17           | 11      | - 35.3%  | 70       | 66       | - 5.7%  | \$143,900           | \$150,000 | + 4.2%   | \$144,950 | \$164,000 | + 13.1% |
| Sanpete County          | 58           | 58      | 0.0%     | 263      | 277      | + 5.3%  | \$155,000           | \$186,500 | + 20.3%  | \$175,000 | \$185,000 | + 5.7%  |
| Sevier County           | 66           | 66      | 0.0%     | 237      | 296      | + 24.9% | \$139,950           | \$164,950 | + 17.9%  | \$146,000 | \$154,750 | + 6.0%  |
| <b>Summit County</b>    | 399          | 361     | - 9.5%   | 1,612    | 1,478    | - 8.3%  | \$662,378           | \$759,900 | + 14.7%  | \$728,750 | \$800,000 | + 9.8%  |
| <b>Tooele County</b>    | 363          | 322     | - 11.3%  | 1,363    | 1,393    | + 2.2%  | \$238,000           | \$259,000 | + 8.8%   | \$227,250 | \$260,000 | + 14.4% |
| Uintah County           | 115          | 120     | + 4.3%   | 465      | 517      | + 11.2% | \$170,000           | \$177,950 | + 4.7%   | \$155,000 | \$170,000 | + 9.7%  |
| Utah County             | 2,323        | 2,160   | - 7.0%   | 9,217    | 9,266    | + 0.5%  | \$279,000           | \$310,000 | + 11.1%  | \$273,250 | \$308,800 | + 13.0% |
| Wasatch County          | 236          | 183     | - 22.5%  | 939      | 876      | - 6.7%  | \$494,050           | \$526,613 | + 6.6%   | \$450,000 | \$507,401 | + 12.8% |
| Washington County       | 1,253        | 1,189   | - 5.1%   | 5,027    | 5,109    | + 1.6%  | \$281,900           | \$306,800 | + 8.8%   | \$271,000 | \$300,000 | + 10.7% |
| Wayne County            | 8            | 10      | + 25.0%  | 18       | 31       | + 72.2% | \$151,500           | \$323,750 | + 113.7% | \$191,000 | \$215,000 | + 12.6% |
| Weber County            | 1,166        | 1,118   | - 4.1%   | 4,645    | 4,675    | + 0.6%  | \$214,000           | \$239,950 | + 12.1%  | \$207,500 | \$231,125 | + 11.4% |
| Entire State            | 12,891       | 12,042  | - 6.6%   | 51,808   | 51,840   | + 0.1%  | \$274,990           | \$300,000 | + 9.1%   | \$267,575 | \$296,195 | + 10.7% |

<sup>\*</sup> Does not account for seller concessions. | Some figures are for one month worth of activity and can look extreme due to small sample size.