

EIC ACCELERATOR 2022 TRAINING

21-22. January 2022 Onsite and Online

21 st January 2022	Day I - EIC ACCELERATOR 2022 TRAINING	
09.00 – 10.30	EIC Accelerator dismantled – How to design a winning proposal	
10.45 – 12.00	List all stakeholders and create a Value chain graph	
	Achievements - What are your achievements so far	
12.15 – 13.00	Features - Idea or technology based innovation	
13.45 – 14.45	Workplan - the work plan is a kind of "storytelling"	
	Work packages - How do you develop your innovation from a technological point of view	
	Declare the milestones of your project	
15.00 – 16.30	Your team - The staff members	
	Your key partners	
	Your other partners	
22 nd January 2022	Day II - EIC ACCELERATOR 2022 TRAINING	
09.00 – 10.30	Market Analysis	
	Willingness to pay	
	Competitors and Threats - what you declared in your value chain	
10.45 – 12.00	SWOT analysis	
	Past achievements Form	
12.15 – 13.00	Current situation	
	What are the risks	
	Corporate strategy	
	Business model	
13.45 – 14.45	Finance	
	Intellectual Property	
	What is your exploitation strategy to enter the market	
	Legal and regulatory requirements to be fulfilled	
15.00 – 16.30	Scaling strategy	
	Future Developments	
	Impact	
	Future legal and regulatory requirements	