

Real Estate Business Academy

28 B EAST ROSEVILLE ROAD | LANCASTER, PA 17601

Pre-Licensing Student Course Catalog

Phone: 717.869.4727
Admissions@theREBA.com





REAL ESTATE BUSINESS ACADEMY

28B E. Roseville Road, Lancaster, Pa 17601

OBTAINING A REAL ESTATE SALESPERSON LICENSE

- **PENNSYLVANIA STATE REAL ESTATE COMMISSION: Real Estate Salesperson License Requirements**
 - Individuals who wish to obtain a Pennsylvania State Real Estate Salesperson License must be **at least 18 years of age, have a high school diploma or equivalent, and must successfully complete 75 hours of education.**
 - The 75 hours of Pre-Licensing education are made of up the **Real Estate Fundamentals** and the **Real Estate Practice** courses.
 - After completion of the 75 hours of Pre-Licensing education, the applicant must take an administered exam utilizing the **Pearson VUE Testing services, implemented by the PA Real Estate Commission and receive a passing grade on the State and National Licensing exams.**
 - **Once the State and National Licensing exams are completed and passed accordingly, the individual must complete an on-line application at www.Pals.PA.Gov if they wish to receive their Pennsylvania State Real Estate Salesperson License.**
- **PALS APPLICATION REQUIREMENTS**
 - A **Criminal History Report** will automatically be submitted to the PA State Police which includes a fee upon payment for the application.
 - Applicants must submit their **Real Estate Fundamentals and Real Estate Practice transcripts and their Score Cards from the State and National Licensing exams.**
 - Fundamentals and Practice transcripts must have been completed **within 5 years** of the application submission date.
 - State and National Licensing Score Cards must have been completed **within 3 years** of the application submission date.





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PRE-LICENSING COURSE COSTS AND EDUCATION GUIDE

- **PRE-LICENSING IN-CLASS EDUCATION GUIDE**

- **Pre-Licensing Course Schedule:**
 - Monday, Tuesday & Thursday from 6:00 pm to 9:00 pm
- **Real Estate Fundamentals: \$225**
 - This course provides an understanding of the terminology, principles and laws which govern real estate business.
 - This course constitutes **30 hours of the 75-hour requirement.**
- **Real Estate Practice: \$275**
 - This course provides an understanding of the ethical guidelines, basic procedural and regulatory practices, techniques, and ancillary services.
 - This course constitutes **45 hours of the 75-hour requirement.**
- **Required Textbook: \$42.40**
 - *Modern Real Estate Practice In Pennsylvania, 14th Edition*

- **PRE-LICENSING ONLINE EDUCATION GUIDE**

- **Online Courses: Cost Varies with Promotions Discounts**
 - Online courses are available for completing Pre-Licensing education at your own pace. You can start anytime and typically have 1 year to complete both courses.
 - The **Real Estate Business Academy** has partnered with The CE Shop to **provide online education to our students at a discounted cost.**
 - Enroll at **<https://REBA.theCEshop.com>**.
 - There are also many online and in-person education providers available that have been approved by the PA Real Estate Commission
 - If you'd like to know what other online options are available to you, please request a copy of the **Approved Education Providers list.**

- **REAL ESTATE BUSINESS ACADEMY GRADING SYSTEM**

- A passing grade in the Pre-Licensing Fundamentals and Practice classes are based off each course's final exam score. All students will be **required to obtain a score of 60% or higher to receive credit for each course.**
- Any student that receives a **grade lower than 60% will get one (1) opportunity to re-take each course exam.**





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PRE-LICENSING COURSE CALENDAR

2024

Fundamentals Course	Practice Course	Fundamentals Course	Practice Course	Fundamentals Course	Practice Course
Mon Jan 8	Mon Feb 5	Mon Mar 18	Mon Apr 15	Mon May 20	Mon Jun 17
Tue Jan 9	Tue Feb 6	Tue Mar 19	Tue Apr 16	Tue May 21	Tue Jun 18
Thu Jan 11	Thu Feb 8	Thu Mar 21	Thu Apr 18	Thu May 23	Thu Jun 20
Mon No Class	Mon Feb 12	Mon Mar 25	Mon Apr 22	Mon No Class	Mon Jun 24
Tue Jan 16	Tue Feb 13	Tue Mar 26	Tue Apr 23	Tue May 28	Tue Jun 25
Thu Jan 18	Thu Feb 15	Thu Mar 28	Thu Apr 25	Thu May 30	Thu Jun 27
Mon Jan 22	Mon No Class	Mon No Class	Mon Apr 29	Mon Jun 3	Mon Jul 1
Tue Jan 23	Tue Feb 20	Tue Apr 2	Tue Apr 30	Tue Jun 4	Tue Jul 2
Thu Jan 25	Thu Feb 22	Thu Apr 4	Thu May 2	Thu Jun 6	Thu No Class
Mon Jan 29	Mon Feb 26	Mon Apr 8	Mon May 6	Mon Jun 10	Mon Jul 8
Tues Jan 30	Tue Feb 27	Tue Apr 9	Tue May 7	Tue Jun 11	Tue Jul 9
	Thu Feb 29		Thu May 9		Thu Jul 11
	Mon Mar 4		Mon May 13		Mon Jul 15
	Tue Mar 5		Tue May 14		Tue Jul 16
	Thu Mar 7		Thu May 16		Thu Jul 18
	Mon Mar 11				Mon Jul 22

Fundamentals Course	Practice Course	Fundamentals Course	Practice Course
Mon Jul 29	Mon Aug 26	Mon Oct 7	Mon Nov 4
Tue Jul 30	Tue Aug 27	Tue Oct 8	Tue Nov 5
Thu Aug 1	Thu Aug 29	Thu Oct 10	Thu Nov 7
Mon Aug 5	Mon No Class	Mon No Class	Mon No Class
Tue Aug 6	Tue Sep 3	Tue Oct 15	Tue Nov 12
Thu Aug 8	Thu Sep 5	Thu Oct 17	Thu Nov 14
Mon Aug 12	Mon Sep 9	Mon Oct 21	Mon Nov 18
Tue Aug 13	Tue Sep 10	Tue Oct 22	Tue Nov 19
Thu Aug 15	Thu Sep 12	Thu Oct 24	Thu Nov 21
Mon Aug 19	Mon Sep 16	Mon Oct 28	Mon Nov 25
	Tue Sep 17	Tue Oct 29	Tue Nov 26
	Thu Sep 19		Thu No Class
	Mon Sep 23		Mon Dec 2
	Tue Sep 24		Tue Dec 3
	Thu Sep 26		Thu Dec 5
	Mon Sep 30		Mon Dec 9



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PRE-REGISTRATION FOR CLASSROOM EDUCATION

To pre-register for any of the education courses through Real Estate Business Academy please submit the following information to our School Administrator at Admissions@theREBA.com or by calling 717.869.4727

- FULL NAME
- MAILING ADDRESS
- PHONE NUMBER
- EMAIL ADDRESS
- DESIRED COURSE TITLE
- PREFERRED START DATE

The fees for tuition and the necessary textbook are required to be submitted prior to the first day of the course. Upon registering, the prospective student will receive an emailed invoice and have 15 days to submit payment. Acceptable payment methods are ApplePay, GooglePay, bank account, check, money order or debit/credit card.

Make checks or money orders payable to:

Real Estate Business Academy
28 B East Roseville Rd
Lancaster, Pa 17601

Please notify Admissions@thereba.com if you plan to submit payments via mail prior to the first day of the course.

SPACE IS LIMITED

Phone: 717.869.4727 **Email:** Admissions@theREBA.com
Web Address: www.theREBA.com

