

# Fees of Services

---



## Trustee Services Fees –

### Services include but are not limited to:

- ~ Trust Administration
- ~ High touch communication with beneficiaries
- ~ Asset gathering, appraisal, liquidation (if appropriate) and distribution
- ~ Addressing legal administrative details of estate (with legal counsel, as needed)
- ~ Accounting , Bill Paying and Oversight of Investment Management
- ~ Real Estate Management and/or Liquidation
- ~ Determining and paying final taxes, costs and debts
- ~ Coordination of final income and trust/estate tax returns
- ~ Continued administration of on-going trusts (annual fees based on below scale)
- ~ Distribution to Beneficiaries According to Trust Terms

### **One-Time Fee (Based on gross value of assets at date of death or appointment)**

<b>1.25% on the first</b>	<b>\$2 million</b>
<b>.90% on next</b>	<b>\$2 million</b>
<b>.60% on next</b>	<b>\$2 million</b>
<b>.40% on next</b>	<b>\$5 mil to \$10 mil</b>
<b>.20% on next</b>	<b>\$10 mil to \$20 mil</b>

Fees and costs incurred for tax return preparation, appraisals., investment management, property management fees, and administration costs are billed to the trust. Legal fees for trustee representation will be paid by the trust. Extraordinary fees may be charged for extraordinary services. A 1% fee based on the sales price of real estate is collected on sale (realtor's commission will be reduced as allowed by law). Code compliant trust accountings are provided at no additional fee. If litigation or disagreement among heirs causes administration to go beyond one-year, additional fees may be charged.

**Monterey Trust Management**  
**Private Client Services**  
26435 Carmel Rancho Blvd, Suite 100  
Carmel, California 93923  
Ph: (831)646-5262 Fax: (831)293-7086