



Choose a Guide That Has Taken Your Journey: Follow Mount Evans Consulting from QuickBooks to Business Central

Customer:

Mount Evans Consulting

Industry:

Microsoft Partner

Organization Size:

4 employees

Headquarters:

Pine, Colorado

Former System:

QuickBooks

New Solution:

Microsoft Dynamics 365 Business Central

Highlights:

- **Small business uses the same system as their clients.**
- **Just a few key add-on tools eliminate manual processes.**
- **Focus on helping to simplify the transition from QuickBooks.**

About Mount Evans Consulting

When you embark on a trip, you want to choose a guide who understands the route and has been there before.

Moving from QuickBooks to Microsoft Dynamics 365 Business Central is a journey.

Mount Evans Consulting was formed in 2018 and ran on QuickBooks. Since 2022, the business has gained traction using Microsoft Dynamics 365 Business Central with a few key add-on tools and customizations.

Kristen Hosman and her team have been on your path and understand what it takes to transition your business from QuickBooks to Business Central successfully.

The Starting Line

Initially, Kristen Hosman worked as a controller at a large manufacturing company that ran on QuickBooks and then moved to Microsoft Dynamics GP. With this experience, she began working for a Microsoft Dynamics Partner and then struck out independently as a consultant, assisting multiple Partners with complex projects.

In 2022, Kristen faced a fork in the road and decided that Mount Evans Consulting should become a reselling Microsoft Partner. The legal requirements were an uphill climb, but she stuck with it and has never looked back.

Her first client was Power Platform expert Mary Myers at WorldMax.

The Trail: QuickBooks to Microsoft Dynamics 365 Business Central

At this point, it made sense for her to start using Microsoft Dynamics 365 Business Central to run her own business. For the first couple of years, the needs were strictly AP, AR, and Banking.

Kristen and her first employee, Crystal, managed their billable time in Excel.

Then she asked other friends, "Who is running their business on QuickBooks and needs a new ERP?"

Immediately, she moved two companies, including [Evaporative Solutions](#), from QuickBooks to Dynamics BC.

The largest client Mount Evans Consulting started working with in 2022 was a holding company that used QuickBooks to manage 18 [Wingstop franchise](#) locations and \$20 million in revenue. They were live on Microsoft Dynamics 365 Business Central in four weeks.

"We are small. We understand small business. We touch every single thing related to a client. When we recommend something, we know that it will work for your Business Central system because we use Business Central, too."

Kristen Hosman, Owner
Mount Evans Consulting

Route Marker 1: Time Tracking with Clockify Integration

When Mount Evans Consulting added a second full-time employee, they started using Clockify for time tracking and project billing.

They could now see reports of billable hours and no longer had to create weekly sales invoices manually from Excel. While Clockify does not have a native integration with Business Central, Kristen worked with Stefan Maron, who built a [Clockify Integration](#) that is now used by many Business Central customers.



Route Marker 2: Subscription Billing from Binary Stream

Once Mount Evans Consulting went from billing for services only to selling licenses, they added the [Subscription Billing Suite by Binary Stream](#).

This application allows them to track and manage the subscriptions they sell and quickly create invoices.

Route Marker 3: Financial Reporting from Cosmos

The cloud reporting and analytics solution from Cosmos gives Mount Evans Consulting more powerful financial reporting.

Route Marker 4: Custom Tools

Because Mount Evans Consulting knows what QuickBooks users want, the team has built its own tools to make the transition easier.

The first tool brings GL history from QuickBooks into Business Central. Another tool allows Business Central users to set up schedules to email reports to specific users.

The Destination

Kristen likes to take a "less is more" approach, so even as MEC grows, it is unlikely they will need to add to their

"I have used QuickBooks at a large corporation. I have been in your shoes, and I know what it takes to make that change the right way. We allow you to decide how much help you need."

*Kristen Hosman, Owner
Mount Evans Consulting*

Business Central system.

Now, Mount Evans Consulting has 4 employees and works with over 20 Microsoft Dynamics 365 Business Central clients. The majority have come from QuickBooks.

Why Choose Mount Evans Consulting as your Guide?

Mount Evans Consulting is coming up on their sixth year in business, and they run on Microsoft Dynamics 365 Business Central.

Implementing a new ERP system is a journey. Let Mount Evans Consulting be your guide; they know the way.

