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UNCONFERENCE 2022**

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October 17 to 21, 2022

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The background is a lush green tropical scene. It features various types of foliage, including large monstera leaves with characteristic holes, long, thin palm fronds, and bird of paradise flowers with bright orange and blue petals. A vibrant pink hibiscus flower is visible in the bottom left corner. On the right side, a toucan with a large yellow and black beak and dark blue feathers is perched among the leaves. The central text is enclosed in a white rectangular border.

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PLEASE GIVE GENEROUSLY



Join me at the Hawai'i unconference

October 17 – 21, 2022

Waikoloa Beach Marriott Resort & Spa – Naupaka Ballroom
69-275 Waikoloa Beach Drive
Waikoloa, HI 96738

Here are some options:

Meeting of Self Storage Hawaiian Owners/Operators

Date: Tuesday, October 18, 2022

Time: 11:00am – 1:00pm (including lunch)

Location:

Waikoloa Beach Marriott Resort & Spa – Naupaka Ballroom
69-275 Waikoloa Beach Drive
Waikoloa, HI 96738

Program:

- “Increasing Value in Hawaiian Self Storage Properties” – discussion lead by Carol Mixon, *SkilCheck*
- “Challenges and Needs of Hawaiian Self Storage Properties” – discussion lead by Ross Hutchings, *CSSA Executive Director*
- Lunch and networking

Cost: Complimentary for Owners/operators of self storage
\$65 – for Business Partners

RSVP: Must register at <https://californiaselfstorage.org/event-4977869>

Morning Breakfast Meetings

Dates: Wednesday, October 19, 2022, or Thursday, October 20, 2022

If you would like to get together to discuss self storage issues in California please contact me at 949-554-3292 to set up time during breakfast. Potential topics:

- CSSA's new Legal Help Center
- Legislation
- Education and training
- Events (Napa Conference or Newport Beach Annual Summit)
- Networking

Our days in Hawai'i

SCHEDULE OF EVENTS

BREAKFAST

8:00 AM

9:00 AM TO 1:00 PM

SESSIONS

LUNCHES

SPLIT UP AND ENJOY

THE REST OF THE DAY

**NETWORKING
& LEISURE**

Wednesday, Thursday, & Friday

What's happening?

Activity options. Contact the organizers.

Monday Snorkel Cruise. Ocean Sports

<https://hawaii oceansports.com/boat-cruises-2/snorkel-cruises/>

Star gazing tour, or volcano visit. Mike Richards. mike@sciencecampsamerica.com

Tour of nearby storage facilities Carol Mixon helped develop. Carol Mixon.

carol@skilcheck.com

Golf Outing. John Budd, john@coverroofing.net

.....
Tuesday 11 am to 1 PM. CSSA meeting for owners and operators of self-storage in the state of Hawaii. Go to <https://www.californiaselfstorage.org/events>

.....
Tuesday and Thursday receptions on the Paniolo Terrace in The Marriott. 5:30 to 6:30 pm.

Tuesday is included in the full registration. Thursday requires an additional registration.

Tuesday reception is brought to you by Storelocal, and is a fundraiser for Kure it Cancer Research. Bring a big check. Board member Pam Domnigue will be there to collect donations. Or donate online ahead of time. Also check out the “round-up” program.

.....
Breakfasts at the hotel restaurant or the hotel coffee shop on Wednesday, Thursday, and Friday for people who purchased the full registration. Join a roundtable discussion to get a \$25 breakfast voucher each day.

.....
Sessions are in the Naupaka Ballroom Wednesday, Thursday, and Friday. 9:00 am to 1:00 pm

.....
Name tags/badges: Bring your own name tags if you can

Checking in for the unconference. See Tron between 4:30 and 5:30 at the Paniolo Terrace on Tuesday evening. Or See Tron at 7:15 at the Naupaka ballroom on Wednesday Morning.

<https://hawaiiunconference.com/>

A decorative border of tropical plants and flowers surrounds the central text. It includes green palm fronds, large green monstera leaves, orange Bird of Paradise flowers, and pink Hibiscus flowers. Some leaves have small water droplets on them.

Our Experts in Residence

BRIAN MASSEY

CAROL MIXON

DAN MORISAKU

HOWARD PRYOR

RICK PENDYKOSKI

ALEX BRAUN II

LAUREN BRYCHELL

DANNY AKAKA, JR.



Our Receptions

Tuesday 5:30

Included in full registration



Thursday 5:30

additional registration required



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Testimonials

“Over the last four years John has become an integral part of our acquisition process. He gives us the crucial information we need regarding roof conditions prior to purchase and makes sure any work needed to be done after purchase is professional, timely, and competitive.”

Rick Schontz, President and CEO of City Line Capital

“It is a pleasure to work with John Budd. He understands the importance of getting an accurate survey in a timely manner and then executing the project with little to no deficiencies. He explains the options available in a simple language that anyone can understand so you can choose wisely.”

Mickey Huaroto, Director of Facilities Maintenance at SmartStop Self Storage

“I was introduced to John of Cover Commercial Roofing Solutions a year ago and he has changed the roofing world for me. As the Facilities & Maintenance Manager for 200 self-storage locations across the United States, many with different types of roofs, John is my go-to guy. He has established a network of roofers who are reliable, trustworthy, and have a high standard of workmanship. Along the way, he educates me on the pros and cons of roofing applications and what will be the best fit for our company. We have developed a great partnership with Cover Commercial Roofing Solutions (John) and I look forward to a long and mutually beneficial relationship.”

Rhonda Rivera, Facilities & Maintenance Manager The William Warren Group, Inc. StorQuest Self Storage



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512.368.9291, Austin, Texas. Brian Massey. bmassey@conversionssciences.com

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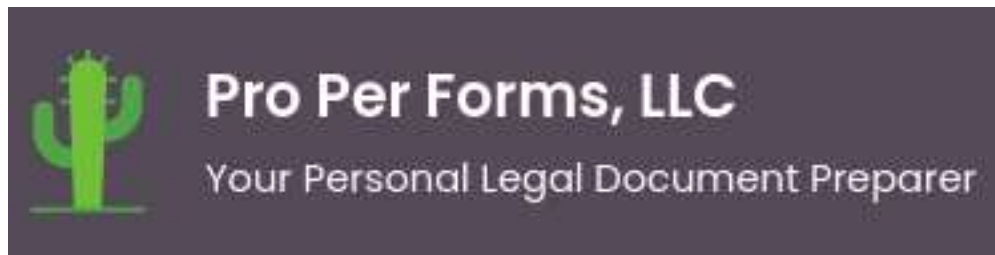
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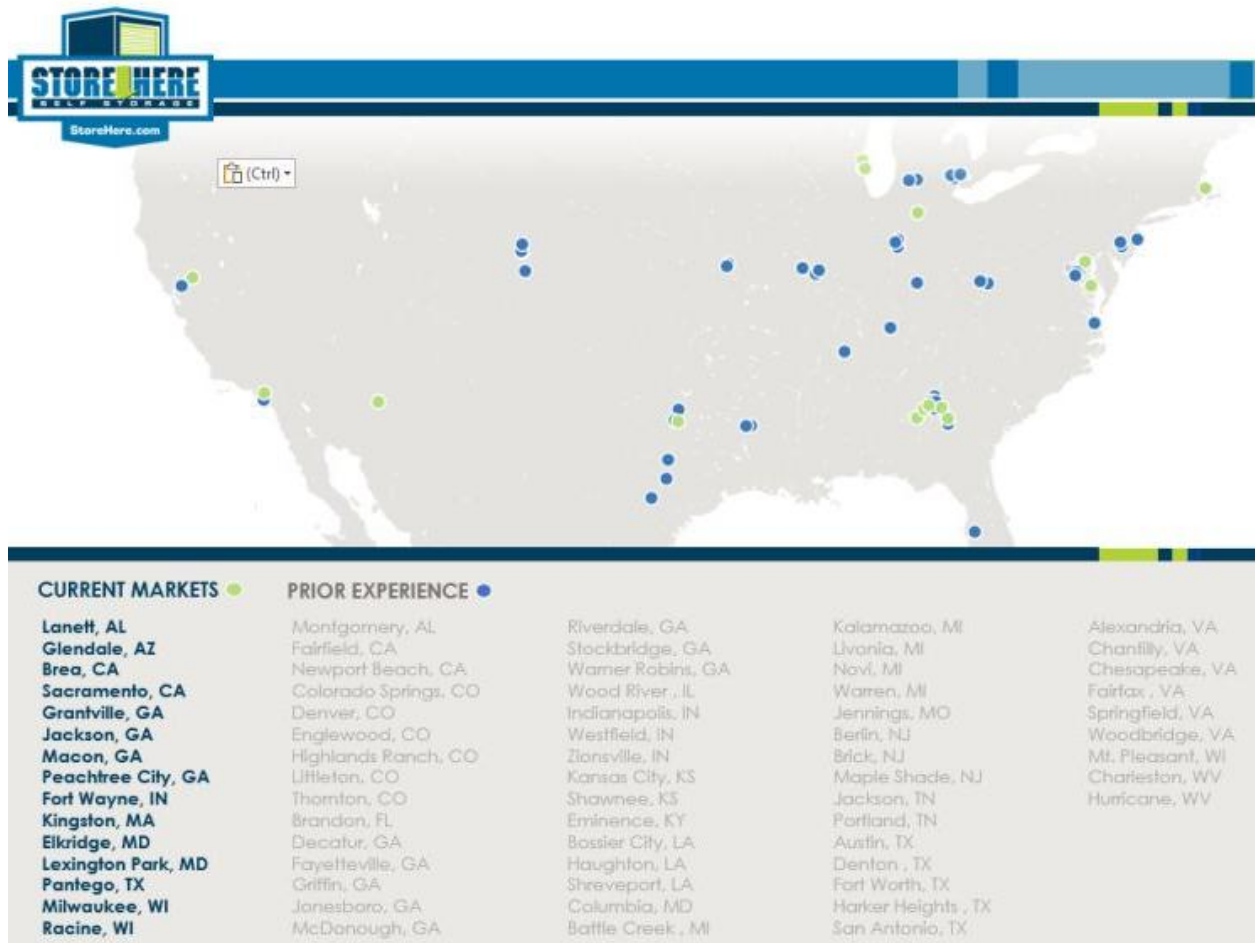


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Breakfasts

The following people will host a breakfast roundtable Wednesday, Thursday, and Friday. The idea is for people to get to know each other, and for people to chat about whatever interests them.

Alex Braun II	alex@unitseastbay.com
Brian Massey	bmassey@conversionsciences.com
Carol Mixon	carol@skilcheck.com
Howard Pryor	howard@sparespacestorage.com
John Budd	john@coverroofing.net
Peter Staver	Peter@storagestructuresinc.com
Lauren Brychell	lauren@spartan-investors.com
Mike Richards	mike@sciencecampsamerica.com
Rich Seaberry	richs@janusintl.com
Rick Pendykoski	rpendy@msn.com
Ross Hutchings	ross@californiaselfstorage.org
Ryan Rogers	rrogers@storehere.com
Alex Braun II	alex@unitseastbay.com

Show up at the Hawaii Calls restaurant at the Marriott, or the coffee shop on the Paniolo Terrace at 8:00 AM. Attendees should be there looking for a group to sit with. Attendees are encouraged to contact hosts ahead of time to make arrangements to meet for breakfasts. The hosts will have \$25 breakfast vouchers that they will pass on to any attendees who sit with them for breakfast. This way, everyone has \$25 towards their breakfasts each morning on Wednesday, Thursday, and Friday.

Sessions.

A reminder on the format of the presentations:

The presenter/expert-in-residence will have 15 minutes to frame a hypothesis, pose a question, build a case for an assertion, or explain an issue. Then we will work as a group to talk through the topic with the presenter/expert-in-residence as a moderator. At the end of the session, we'll have a group of take-aways, ah-has, and some more questions to explore.

Here is the schedule of sessions.

		Wednesday 19th	Thursday. 20th	Friday. 21st
8:00 - 9:00	Breakfast			
9:00 - 9:45	session 1	Intros	Carol Mixon. Auditing	Danny Akaka, Jr. Hawaii Stories
9:45 - 10:30	session 2	Howard Pryor. Alignment	Brian Massey. conversion science pt 2	Lauren Brychell .Investor relations
10:30 - 11:00	Break			
11:00 - 11:45	session 3	Dan Morisaku. Sustainability	Rick Pendykoski. Tax strategies	Brian Massey. Conversion Science pt 3
11:45 - 1:00	session 4	Brian Massey. conversion science pt 1	Alex Braun II .Homeless tenants	Carol Mixon & Alex Krendl. Drones!

A big “Mahalo” for participating and making this such a wonderful event!

Use code UnCon22 for 20% off for all UnConference attendees!



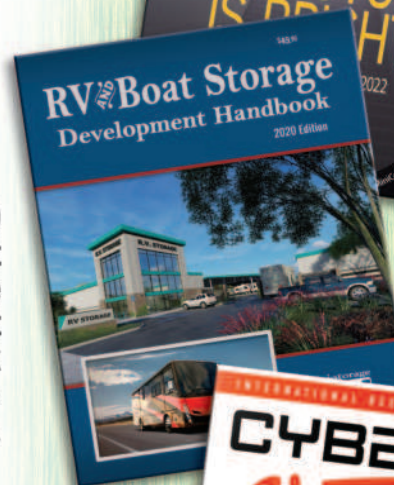
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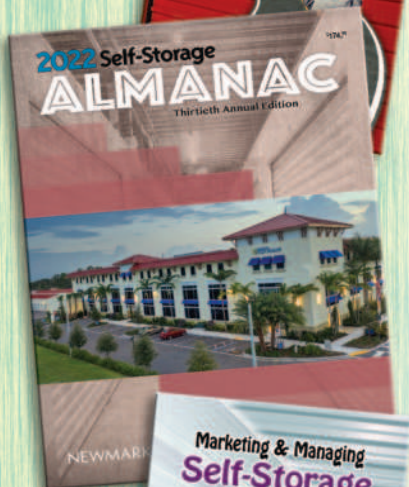


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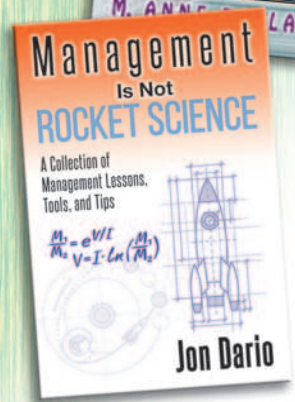
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The background of the entire image is a dense, repeating pattern of various tropical leaves. The leaves are rendered in shades of green, from light lime to deep forest green, with some showing natural-looking holes and veins. The pattern is layered, giving it a sense of depth and texture.

See you next year!!

Same venue.

October 16th - 20th, 2023