



MTA Carrier Spotlight

Volk Transfer, Mankato, Minnesota

For over 75 years, Volk Transfer, Inc. has been at the heart of American industry, quietly fueling progress from its headquarters in Mankato, Minnesota. What began as a modest family operation has evolved into a third-generation powerhouse in transportation, logistics, warehousing and distribution. Today, Volk is a name synonymous with urgency, dedication, professionalism, and trust—core values that guide every shipment, every mile, and every partnership.

At the core of Volk's business lies a simple promise: helping companies improve their business by delivering end-to-end supply chain solutions. Whether it's full truckload, LTL, expedited delivery, brokerage, or warehousing, Volk delivers not only freight—but peace of mind. Their performance speaks volumes, thanks to a team of experienced staff using cutting-edge technology, seamless tracking systems, and a commitment to getting the job done right the first time. From the dispatcher's screen to the driver's cab, the goal is clear: precision, dependability, and satisfaction at every step.

All Volk trucks are equipped with GPS tracking tech-

nology, allowing real-time visibility of our entire fleet. This ensures they maintain seamless, efficient operations. When challenges arise, our operations team responds with urgency - quickly identifying solutions and proactively communicating updates and resolutions to our customers. It's this commitment to excellence and transparency that drives customer satisfaction and fuels our continued growth.

At Volk, the operations team is truly second to none. They embody our company's values every single day—especially our core value of Dedication, which we define as being “devoted to an unwavering purpose of providing excellence in everything we do.” With the leadership of our CEO, who has consistently prioritized investments in both training and technology, we've built a team that delivers exceptional customer experience.

Volk Transfer prides itself on moving America—one load at a time. Their portfolio of freight reflects the breadth of industries they serve. From retail goods and consumer packaged goods to food and beverage products, manufacturing supplies, and even non-hazardous medical freight, they move it all with care



and efficiency. They also specialize in hauling building materials and commercial paper products, often customizing solutions to meet each client's specific needs through their brokerage and warehousing services.

In every haul, Volk's promise of speed, security, and professionalism rings true. Clients trust Volk to deliver more than cargo—they deliver results.

Volk's success is driven by its people. Across departments, team members operate with a sense of urgency that sets the company apart. The culture at Volk is one of mutual respect, integrity, and teamwork. Here, every voice matters, every win is shared, and every challenge becomes an opportunity to get better.

As everyone in the industry knows, transportation comes with daily challenges—some predictable, others entirely unexpected. At Volk, we took a proactive step two years ago by implementing a structured corporate operating structure to help keep us aligned and focused. Through this framework, we've learned that challenges can arise at every level of the orga-

nization and solving them effectively starts with identifying their root causes.

Their departments are empowered to work collaboratively, using a structured problem-solving approach that includes identifying, discussing, and resolving issues. Weekly meetings are held across all levels of the organization to surface both current and potential challenges. This consistent, disciplined approach not only helps us address issues quickly, but often prevents them from becoming problems in the first place.

In today's uncertain economic climate—where many transportation companies are exiting the market—we've made the strategic decision to grow. At Volk, we're expanding our fleet and hiring additional drivers, signaling our confidence in the future and commitment to serving our customers at the highest level.

The flexibility of our new equipment allows us to respond to evolving customer needs while attracting top-tier driving talent. They've also maintained their standard equipment rotation, ensuring that every

Volk driver operates a power unit less than five years old. A newer fleet means fewer breakdowns, higher reliability, and most importantly—freight that stays on the move and arrives on time.

It's this relentless pursuit of excellence that makes Volk a standout in the logistics world. Whether it's RFID scanning in the warehouse, optimizing routes for fuel efficiency, or improving turnaround times through Lean practices, the Volk team brings the same commitment to every task. It's not just a job, it's a mission to help clients build stronger, smarter businesses.

While Volk Transfer moves freight globally, its heart has belonged to Mankato since 1948. As the presenting sponsor of Mankato RibFest, Volk helps deliver one of the region's biggest community celebrations. But their commitment to the community goes well beyond summer festivals. They invest in local nonprofits, support education through mentorship and tours, and encourage volunteerism across the organization.

They also advocate for local business and economic growth, partnering with chambers and civic organizations to keep the region thriving. It's part of how they live their values—not just internally, but in the streets and neighborhoods they call home.

As technology and logistics evolve, so does Volk. Their recent expansion to over 700,000 square feet of managed warehouse space, including a new

flagship facility set to become the Volk Corporate Headquarters and Distribution Center, is a bold move that signals their long-term commitment to innovation, efficiency, and scale. With advanced capabilities like RFID tracking, FDA compliance, SQF certification, and dynamic racking systems, Volk is prepared to meet the future of freight—head-on.

While none of us has a crystal ball to predict the next decade, one thing is certain: trucks will continue to play a vital role in moving goods across the country. As technology evolves at a rapid pace, we anticipate even safer and more efficient fleets, which will help reduce accidents and improve the overall driving experience for everyone on the road.

The rise of autonomous vehicle technology is also gaining momentum, with many companies working to make driverless trucks not only reliable but economically viable. Still, the human element remains crucial—especially when it comes to service, adaptability, and customer relationships. Ultimately, controlling transportation costs will be key to sustaining economic growth, ensuring that products remain accessible and affordable for consumers across the nation.

In an industry that never stops moving, Volk Transfer continues to lead with passion, purpose, and pride. They're not just a freight company. They're a partner in progress—for their clients, their employees, and the communities they serve. **TM**



Volk Transfer, Inc.'s Executive Team (L-R) and Scott Ostermann, VP of Finance; Joe Pruitt, VP of Sales and Marketing; Ben Froehlich, VP of Operations; Jane Goettl, VP of HR and Safety; Troy Volk, CEO and Owner; and David Tiede, President