



## Case Study: Food Safety Plus Cost Savings \$

### Purpose

To prove the ROI (Return On Investment) for using digital Food Safety Plus™ (FSP) Software Suite at 3 months Vs 1 Full Year” On-Paper” System Implementation.

### Problem Statement

Companies spend over 1 year of time/labor prepping with a minimal of two Employees for GFSI Implementation (SQF/BRC) and additional audits with low scores due to insufficient training/preparation. Manual “On-Paper” system can exhaust resources and cost effectiveness.

### Background and Context

With all the new Regulatory Requirements: FSMA, PCQI, Label Law, and Food Fraud Laws, etc and combined GFSI Standard Requirements the average food company is not prepared for audits. This lack of preparation creates a high risk for food safety market recalls and brand label reputation. Having a digital integration of your Food Safety Systems, not only saves you time and money, but can save you company.

### Study Outline

Food Safety Plus™ has been on the market for over 7 years and now a leader in advancement for a complete Food Safety system solutions. Our software not only is the most competent solution, it is the most affordable solution for your money (3 month ROI).

### The Numbers

Simply Unique Snacks based in PA, Evan Ardnt-Owner purchased FSP in 2015. The company had a tight timeline for SQF certification. GFSC Group, Inc installed and consulted for Food Safety Plus™ and went for 0% to 100% in 3 months’ time frame. They scored an Excellent Rating with support of Food Safety Plus and GFSC Group, Inc Support. They were able to prove that within 3 months the ROI for the software purchase was paid back. See Table A:

#### Without FSP Software

Files/Development/Approved Suppliers (1 QA Manager) 1Yr	\$70,000.00
Floor Implementation/Paper 1 Employee 1Yr	\$30,000.00
Total	\$100,000.00

#### Using Food Safety Plus™ Software

Software/Floor Implementation (QA Manager-3 months)	\$17,500.00
Software Purchase	\$20,000.00
Optional Onsite Software Consulting (\$10,000.00)	
Total	\$37,500.00

Total Savings (60% Savings)	\$62,500.00
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### Benefits

Using the Food Safety Plus™ Software will provide additional benefits to your company:

- ✓ Audit Ready – being prepared for audits
- ✓ Supports FSMA/Regulatory Compliance
- ✓ Increase Audit Ratings/Scores
- ✓ Staff Accountability through Software Dashboard
- ✓ Optional Onsite Consulting Support
- ✓ Environmentally Sustainable – Could Vs Paper
- ✓ Brand Name Integrity (Lowers risk for market recalls)

### Conclusion

Using Food Safety Plus Software™ is not only pays for itself in 3 months, but can ultimately save your company’s reputation.