CONTIGO MOBILITY

FUTURE OF MOBILITY

01 WHO ARE WE?

CoMo (Contigo Mobility) Group is an innovative mobility company offering a comprehensive EV motorcycle managed services and multi-brand subscription scheme for B2B, B2G and B2C. Our advantage is that on top of our core offerings, we offer the whole EV ecosystem including ICE to EV conversion, battery swapping solution and IoT/fleet management solution enabled with proprietary technology driven by AI and big data. Due our unique offerings, we have gained quick traction and coverage in the market.

02 WHAT ARE WE ADDRESSING

After extensive study of the market outlook, subsidies and grants, CoMo started with the Indonesian market considering that there are over 180 million vehicles on the road. Out of that, 120 million are motorcycles. Combustion engine pollution has been one of the main pollution contributor in Indonesia and the government is strongly promoting zero emission plans. We are offering our EV motorcycles to address this issues along with offering it on subscription to speed up the transition of owning and adopting an EV. We are also taking advantage of the various grants and incentives offered by the government. The Indonesian government had announced a target of 6 million units of EV motorcycles on the road by the end of 2025.

03 HOW ARE WE ADDRESSING THE MARKET (COMO ECOSYSTEM)

EV Managed Service

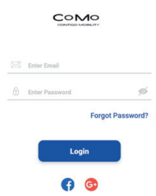
EV subscription/ subscribe to own options with a contract term of 2-3 years, along with after-sales service and TLO insurance for customer convenience. Our main customer currently is B2B but we are expanding the model to B2G, B2B2E and B2C

ICE to EV Conversion

Converting ICE motorcycles to EV to accelerate the zero emission transition with strong support from the government to save cost and also avoid scrapping.

Battery Swap Station

Offering battery subscription to the EV motorcycle users for ease of replacing empty batteries. Helping local community networks with swap stations, customers don't need to invest in batteries with affordable subscription fees.



IoT & Fleet Management

Comprehensively integrating our platform with dealer/branch network/end-users comprehensively. Once connected, our clients enjoy a seamless journey, receive timely invoices and notifications to enjoy the customer experience journey every step of the way

https://contigomobility.com

PT. Contigo Technology Indonesia
Belezza BSA 1st Floor 106
Jl. Letjen Soepeno, South Jakarta 12210

CONTIGO MOBILITY

FUTURE OF MOBILITY

04

OUR TEAM

Our team consists of automotive, technology and industry experts. The team, helmed by Zuhri Yusof who has more than 20 years of automotive experience and known as one of the automotive thought and prominent leaders. He has served as PwC Head of Automotive and also CIO for one of the automotive OEMs amongst his many career experiences. CoMo is supported by a dynamic team led by Anggitrizaka Subagyo who has strong knowledge of the local market and overlook the operations. Our strong technology team is led by a leader with over 30 years across different industries.

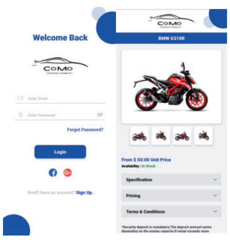
05

OUR ALLIANCE

We are proud to collaborate with multiple brands and offer a variety of options to our customers. We cater the needs of our customer according to their requirements and specifications. We also collaborate with local and foreign brands. We are also expanding through our more than 60 dealer network.

06

TECHNOLOGY DRIVEN



We utilize state of the art technology to fuel the needs of the business to ensure user friendliness, traceability as well as scalability. Utilizing technology will ensure that we are always in touch with customers being able to support them throughout the whole lifecycle. We also leverage on AI/ML and also big data technology to enhance our technological offerings.

07

OUR CURRENT CUSTOMERS

We are very fortunate to receive favorable response from the market since our entry to the Indonesian market due to our unique offerings. We have a variety of B2B and B2G customers and will be extending our portfolio to B2C segment as we. Our customer base is growing by day and we are discussing strategic partnerships with various customers and government agencies.

https://contigomobility.com

PT. Contigo Technology Indonesia
Belezza BSA 1st Floor 106
Jl. Letjen Soepeno, South Jakarta 12210

CONTIGO MOBILITY

FUTURE OF MOBILITY

08

IN THE PRESS

We have gained a lot of coverage since the start of our operations. Most of the customers are based on referrals and we have been approached by various media houses for interviews. This gives us the necessary awareness to what we offer to the market.


TheJakartaPost

INFORIAL

CoMo takes pole position in Indonesia's global EV potential

CoMo team with brand partners.


TribunnewsDepok.com

Home News

Otomotif

PT Contigo Technology Indonesia Hadirkan Penjualan Motor Listrik Semua Merek dan Layanan Konversi

Kamis, 14 Desember 2023 18:25 WIB Baca di App

Editor: dipaanggara

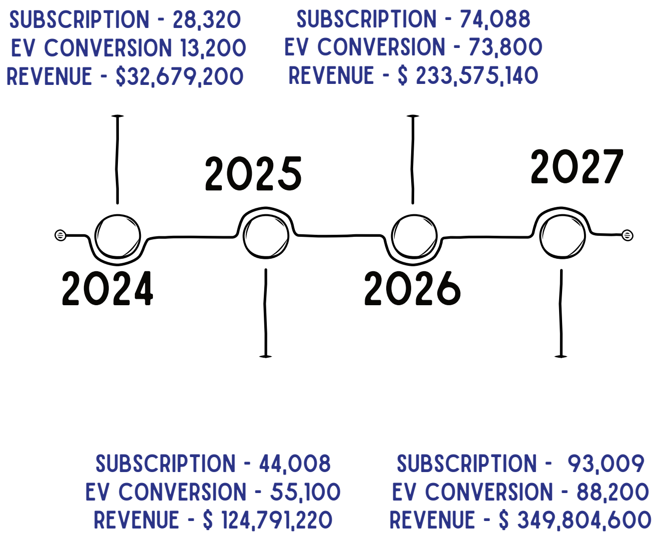
dok. PT Contigo Technology Indonesia

PT Contigo Technology Indonesia hadirkan penjualan

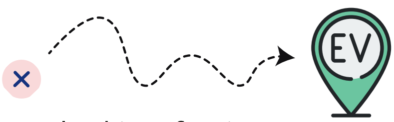
09

REVENUE PROJECTION

Based on the current contract and commitment we are aiming the full year of operations ending December 2024 to generate $32.7million from our operations. We anticipate 28,320 subscribers, 21,200 ICE to EV conversion and 50,900 BSS subscribers by end of 2024. This projection is based pipeline commitment from clients along with commitment derived from our dealer network for the next 5 years. Our profit margin is between 31% to 54%. The numbers stated in the graph are new annual customers



10



INVESTMENT NEEDED

We are looking for investors to fuel our hypergrowth. We wish to expand faster with purchase of further fleets to cater the current demand. We will also be monetizing other related revenue streams close to the ecosystem. Considering the business is easily scalable, it is an interesting prospect for us to expand to other ASEAN, MENA and EU countries. We also have future roadmap to be future proof by offering hydrogen fleets.