

*Development of renewable energy
and
Eco-sustainable solutions*

GIRSUN



We are a company that focuses on the development of real and innovative solutions in the field of the energy sector.

We have a highly competent staff and technology partners with high value in the energy market.

We believe in the added value given by seriousness, quality and innovation.

Our vision is to have a leading position in the development of renewable energy in the American and European continents.



In addition to just the economic return, investing in renewable energy offers numerous strategic benefits, including:

- **Market growth** – The renewable energy sector is booming, with global investment increasing and government policies favorable.
- **Long-term viability** – Renewables offer stable and predictable returns, thanks to incentives, long-term contracts (PPAs) and reduced operating costs.
- **Risk reduction** – Diversifying your portfolio with sustainable assets reduces exposure to fossil fuel volatility and regulatory risks related to CO₂ emissions.
- **Sustainability and compliance** – ESG (Environmental, Social, Governance) investments are increasingly in demand by institutional investors and regulators, increasing the value of green assets.
- **Innovation and competitiveness** – *Technological progress is reducing the costs of renewables, making them increasingly competitive with traditional sources.*
- **Social responsibility and reputation** – Investing in renewables improves the corporate image and strengthens the commitment to sustainability, an increasingly strategic value for companies.



PATRICIO HERNAN GIRALT

CEO and Co-Founder

MBA

INDUSTRIAL ENGINEER

GUILLERMO HECTOR GIRALT

CTO and Co-Founder

MASTER IN EERR

MECHANICAL ENGINEER

OUR SERVICES

Partial and total management of renewable energy generation plants

Scouting, Screening and Development of the RTB Project

License and Permit Management

Financing

Project Management – EPCM

Owner Engineer Management - OEM

EPC implementation – Turnkey

Construction of BOS systems

Start Up – Pre e Commissioning

Cold and Hot Test – FAT and SAT Test

O&M Operation and Maintenance

Asset Management AM

Revamping of photovoltaic systems

H2green renewable projects, wind power, etc

Technical Consultancy - Engineering - Technical Assistance

Preliminary and final engineering for energy projects of all kinds



OUR TEAM



Ing. Alberto Agustín Pose – Country Manager USA

Domenico Ferrise – Sales and Country Manager Italy

Angelo Todaro – Mechanical Engineer – C.O.O. Italy Office

Francesco La Rosa – Administration – Head of the Italian Office

Nicola De Stefano – Sales and Large Clients Central America

Ruby Estrella – Accountant – Head of the RD Office

Giuseppe Giampa – Geometra – Site Manager Sede Italia

Fabio Marinaro – Electrical Engineer – Resp. Engineering Italy
Headquarters

Antonio Duarte – Electrical Engineer – Latam Technical Manager

Ignacio Delgado – Communications Engineer – Head of Engineering
Argentina

Juan Manuel Mondino – Electromechanical Engineer

Pablo Benavidez – Industrial Engineer – Back Office Manager

Karina Escalante – Natural Resources Engineer – Geologist, Renewable
Energy Specialist

Rosamaria Scaramuzzino – Back office Italy office

Claudio Mangiagli – Topographer and Surveyor – Field Manager

Daniel Martín Lozano – Electrical Engineer – Head of Substations and
Transmission and Distribution Networks

Sebastian Torres – Civil Engineer – Back office

Purchasing office, assistants, clerks, supervisors and workers for
a total of 20 people

Local External Technical Consultants



-  **Barcellona,**
Spagna
-  **Lisbona,**
Portogallo
-  **Sto. Domingo,**
R. Domenicana
-  **Buenos Aires**
Argentina
-  **Jujuy**
Argentina
-  **Miami**
USA
-  **Vermont**
USA
-  **Santiago**
Chile
-  **Milano**
Italia
-  **Calabria**
Italia



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Providencia – Santiago – Chile
Phone: +5491150602100
-  **Buganvilia Plaza 1, Quinta do Lago,**
Almancil, Loulé, 8135-024 – Portugal
Tel: +351 964 580705



Our Global track record

PV 5 SISA Hypermarkets Project

Solar system on the roof of hypermarkets located in Lamezia Terme
Basic and final site engineering: execution of electrical, connection and productivity studies.

Turnkey construction of photovoltaic systems

1MW ground plant on owned land

3 MWp Calabria

OWNER: Europa Commerciale SA

GENERAL CONTRACTOR: GIRSUN IT srl

Ground-based PV co-development - Agrovoltaic

Solar installations on agricultural/industrial land in Girifalco/Petilia
Basic and final site engineering: surveying, execution of electrical studies, connection and productivity.

Request all permissions until ready to build

11 MWp Calabria

OWNER: Innovatec sa

GENERAL CONTRACTOR: GIRSUN IT srl

Project 3 PV on the ground

Solar plants on industrial land located in Tarsia - Cosenza
Turnkey BOS construction of photovoltaic systems

3 MWp Calabria

OWNER: KB Development sa/Finint S.E.

GENERAL CONTRACTOR: GIRSUN IT srl

PV project on the ground

Solar plant on agricultural land located in Racalmuto
Basic and detailed engineering: execution of electrical,
connection and productivity studies.

1 MWp Sicily

OWNER: Falco Energy srl

GENERAL CONTRACTOR: GIRSUN IT srl

Revamping Project 6 PV on the ground



Solar plants on agricultural land located in Puglia – Marche and Abruzzo

Dismantling of existing systems

Turnkey BOS PV plants

7 MWp Apulia

OWNER: PLC S.A.

GENERAL CONTRACTOR: GIRSUN IT srl

Revamping Project 5 PV on the ground

Solar plants on agricultural land located in Abruzzo - Marche

Dismantling of existing systems

Turnkey BOS PV plants

4 MWp Abruzzo Marche

OWNER: ENERQOS S.A.

GENERAL CONTRACTOR: GIRSUN IT srl

Rooftop PV project with BSS

Solar system on the roof of a farm with lithium battery storage located in Crotona

Turnkey construction of the photovoltaic system

100 KWp + 60kWh Crotona - Calabria

OWNER: Azienda Agricola Saraceno srl

GENERAL CONTRACTOR: GIRSUN IT srl

Rooftop PV projects (Agrosolar) and ground-mounted PV projects (Agrivoltaics)

Rooftop and ground-mounted solar systems for farms in Calabria

Turnkey construction of photovoltaic systems

5 MWp Calabria

OWNER: Various farms

GENERAL CONTRACTOR: GIRSUN IT srl



Wind and Photovoltaic Plants in: Italy, Spain, Romania, Germany

Engineering and Assembly Subcontractor 30 MWp Lees Mes - France for CONCOM s.l.

Detailed Engineering, Topography, MW Workstation Provider from ABB 5.5 MWp Lees Mes for TW Solar

Project Management – Construction Manager and Site Manager 40 MWp Puglia Italy + 30 MWp Calabria Italy for Green Power Monitor - Owner: BP Solar

Main Contractor, Preliminary and Detailed Engineering and Provider (Eurener, Jema, ABB) for various owners for more than 1,000 MWp (Industrial and Residential, Land, Roof, etc.) in Sicily, Calabria, Puglia - Italy

Principal Contractor (EPC) and project management 15 MWp Lazio Italy - Owner: AES Solar – Silver Ridge

Main Contractor and Project Management 2.5 MWp Braila Romania - Owner: World Exchange

Development of licenses and preliminary and detailed projects for Micro Wind in Sardinia 70 MWp - Owner: Gruppo Maresca s.a.



Sallemi Carburanti srl – Headquarters Comiso (RG) - Italy

Agip – Italiana Petroli – ERG – Total Service Stations

Development of licenses and projects for service stations

Retail Engineering, Turnkey Service Station Project Management

Implementation of renewable energy and energy saving



PV PLANT 8 MWP CARDIFFSHIRE UK

Project Management (by EPC) – Project Management & Site Manager –
Logistics – H&S

OWNER: Sun Edison

GENERAL CONTRACTOR: Negratin Renewable slu Company (Contratista principal de EPC)

PV PLANT 16 MWP BEDFORDSHIRE UK

Granja solar Lorshire

Project Management (EPC) -Project Management and Site Manager -
Logistics– H&S

OWNER: Sun Edison

GENERAL CONTRACTOR: Prosolia (General Contractor) –
Negratin Renewable slu Company (Main EPC Contractor)



PV PLANT 19 MWP LEICESTERSHIRE UK

Granja solar Six Hills

Project Management (EPC) -Project Management and Site Manager -
Logistics– H&S

OWNER: Lightsource

GENERAL CONTRACTOR: Martifer Solar (General Contractor) - Elmya s.a. Empresa
(Main EPC Contractor)



PV Project - 525 MWp Jujuy + 96 Mw Jujuy + 33 MWp CSP Jujuy – Argentina

- Cauchari Solar I, II and III Solar Plant 315MWp Phase 1 + Cauchari Solar Plant 210MWp IV and V Phase 2
- Project management (by the owner)
- Basic and detailed engineering: execution of electrical and productivity studies.
- Site inspection and inspection for progress of the work (by the owner)
- Provincial distributed project - RTB and PPA signed - In competition (BID)
- CSP Technology
- Management of projects on CSP technological development together with INVAP

OWNER: Jujuy Energia and Minería Sociedad del Estado (JEMSE)
GENERAL CONTRACTOR: Shanghai Electric Power Construction Company Ltd (SEPCC) and Power China Ltd



117 MWp PV Project San Juan – Argentina

Guanizuil IIA Phase 1 Solar Plant

Engineering Commissioning – Technical Support

Commissioning and Start-Up (hot and cold start-up) transformer

cabins from Huawei

Oil analysis and technical work solutions (inverters, MV

disconnectors and transformer cabins)

OWNER: Scatec Solar

GENERAL CONTRACTOR: Scatec Solar and Equinor



Wind Project 250 MWp Chubut + 100 MWp

Buenos Aires – Argentina

Loma Blanca I, II, III and IV Phase 1-4 Wind Farm

Miramar (PEMSA) Phase 1

Connection Engineering Commissioning – Technical Consultancy

Management and strategies for job finalization and connection.

OWNER: GoldWind

GENERAL CONTRACTOR: Power China

PV Project 260 MWp Dubai + 1080 MWp Dubai – AEU

Mohammed bim Rashid Al Maktoum Solar Park Phase 2 Mohammed
bim Rashid Al Maktoum Solar Park Phase 3

Assistant Manager (EPC) – Engineering Manager

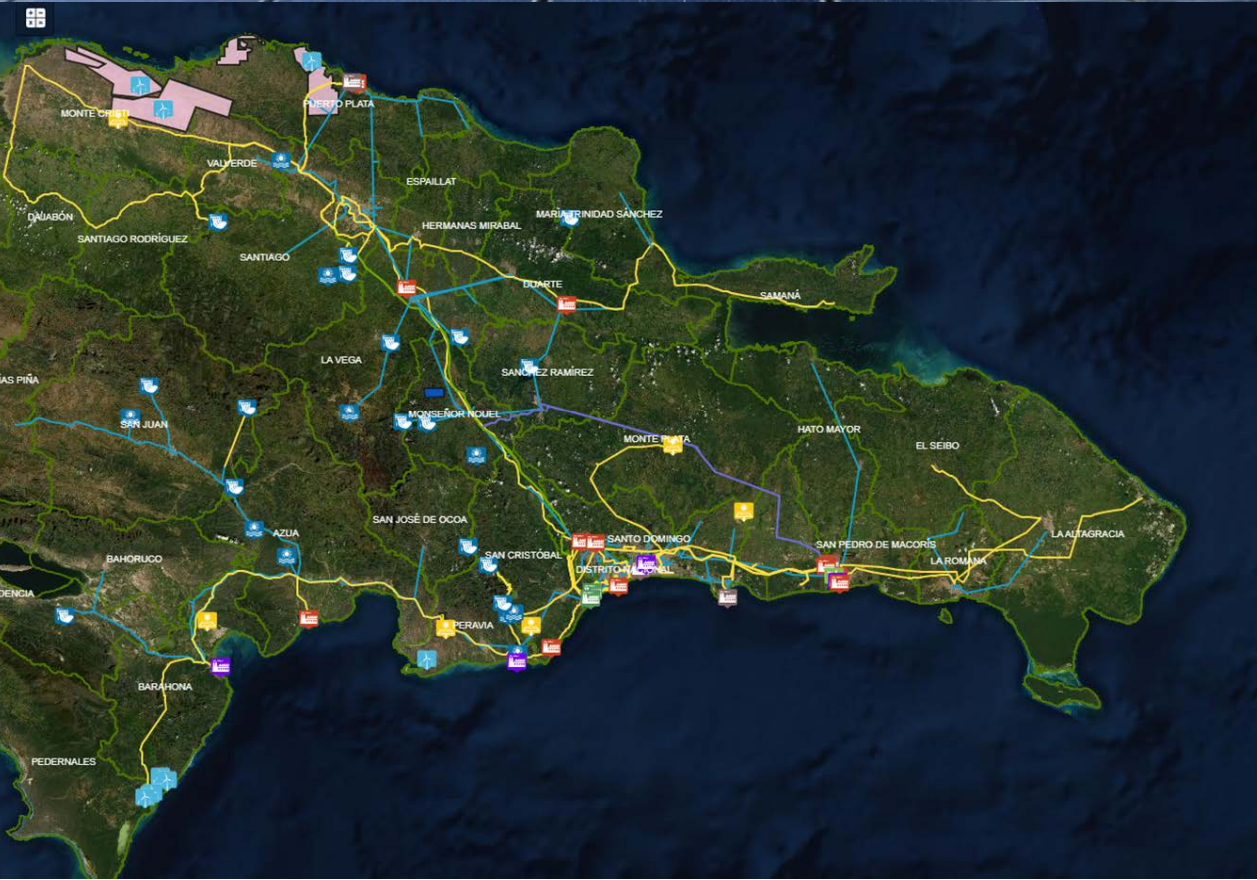
Document Controller – Base and Detail Engineering – Project
Management Assistance

Construction site inspection and Site Management (EPC)

Commissioner of the plant and internal logistic support

OWNER: Phase 2 - SHUUA - Acqua Power - Phase 3 - Dewa - Masdar

GENERAL CONTRACTOR: Phase 2 - TSK Electronics & Electricity –
Phase 3 - GranSolar - Acciona - Ghella



Residencial Bella Vista – 13 KW

Residencial Sto Domingo Este and Bonao – 11 KW

Manati Park Bavaro - 30 KW

Hotel Costa Love Bavaro – 20 KW

Residencial Pedernales – 30 KW

CALL MAX – 60 KW Sto Domingo

Residencial Arroyo Hondo – 15KW

Luperon Residential – 10KW

Hotel Matum - 250 KW Santiago

Santiago de los Caballeros Cement Factory - 250 KW

Santo Domingo Residential – 15KW

WE ARE:

PATRICIO HERNAN GIRALT

CEO and Co-Founder

MBA – INDUSTRIAL ENGINEER

- Dynamic professional with more than 15 years of experience as a Sales manager.
- More than 10 years of experience in management positions in various LATAM industries.
- Strong ties with investors in America and Europe.
- Experience in entrepreneurship. Start Ups
- Skills to manage key areas of the organization's industry.
- Strategic vision and leadership for commercial management.
- Great leadership skills in dynamic teams, oriented towards results and medium and long goals term.
- Able to relate to anyone, thus generating a pleasant working environment.

Academic career

- Professional career – Industrial Engineering
- Master of Business Administration specialization in strategy (MBA)
- Postgraduate in Finance and Financial Planning - Accounting - Quality Six Sigma Project Manager - Black Belt Certification – Specialized in Project Management

WE ARE:

GUILLERMO HECTOR GIRALT

CTO and Co-Founder

MASTER IN EERR – MECHANICAL ENGINEER

- An experienced professional with more than 15 years of experience as a Project Manager.
- More than 10 years of experience in project design, project management, operation, planning and execution, planning of appeals, management of places and equipment.
- Experience in different cultures, business and political relationships, and regional work ethic.
- Has taken part in more than 3,200 MWp of photovoltaic and wind projects, from conceptual to detailed engineering, from design through implementation, testing and start-up.
- Comprehensive knowledge of construction practices, excellent management and communication skills.

Academic career

- Professional Career – Mechanical Engineering specialized in Environment, Health, Safety and Quality.
- Mechanical Engineer - University of Catania - Italy - European Degree - Engineer registered in the register n. 972 - Mechanical Competence,
Civil, Electrical and Electronic - Certification - Specialized in environmental hygienic-sanitary services - Master in Environment, Health and Safety - University of Buenos Aires - Argentina - Specialized in Worker Health and Safety - Bachelor's Degree -
Mechanical Engineer – Universidad Tecnológica Nacional – Argentina – Specialized in the petroleum industry – Specialized in Quality processes – Specialized in ongoing mobile work – road works, installations, certifications

Thank You !



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