



Sailfish **SOLAR**

Solar Proposal for:

Customer: Ty Webb
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A Solar PV System provides a levelized, predictable cost of electricity and significant savings starting on Day 1 of operation and is an effective hedge against rising energy costs and inflation.

HOW DOES A SOLAR SYSTEM WORK?

1 SOLAR PANELS

Each panel contains photovoltaic cells that convert sunlight into direct current (DC) electricity.

2 MICROINVERTERS

The DC electricity from the panel is sent to a microinverter on the back of the panel, where it's converted into alternating current (AC) electricity used in your home.

6 UTILITY GRID

You're still connected to the utility grid. This ensures you can always draw power whenever your family is using more electricity than your solar power system is producing. During the night, you consume electricity from the power grid, but you get credited for what you exported.

5 BIDIRECTIONAL UTILITY METER

The meter measures the electricity flowing from either direction. When your solar system produces more electricity than you need at that time, the excess electricity is fed back into the grid. This excess gets credited under your utility's Net Metering Program and will offset your nighttime or future usage.

4 ELECTRICAL PANEL

Electricity travels from the inverter to the electrical panel where it's distributed and consumed throughout your home.

3 TESLA POWERWALL (OPTIONAL)

Excess solar power is stored during the day on the battery. You can use that stored power during the evening or during blackouts.

Our Equipment Standards

Solar panels in Florida, particularly in high velocity wind zones, require solar installations to adhere to the highest possible equipment standards, in addition to local permitting and code requirement expertise. Our engineering team has designed hundreds of solar systems in High Velocity Wind Zones with adherence to weather, wind, and conversion efficiency minimum standards.

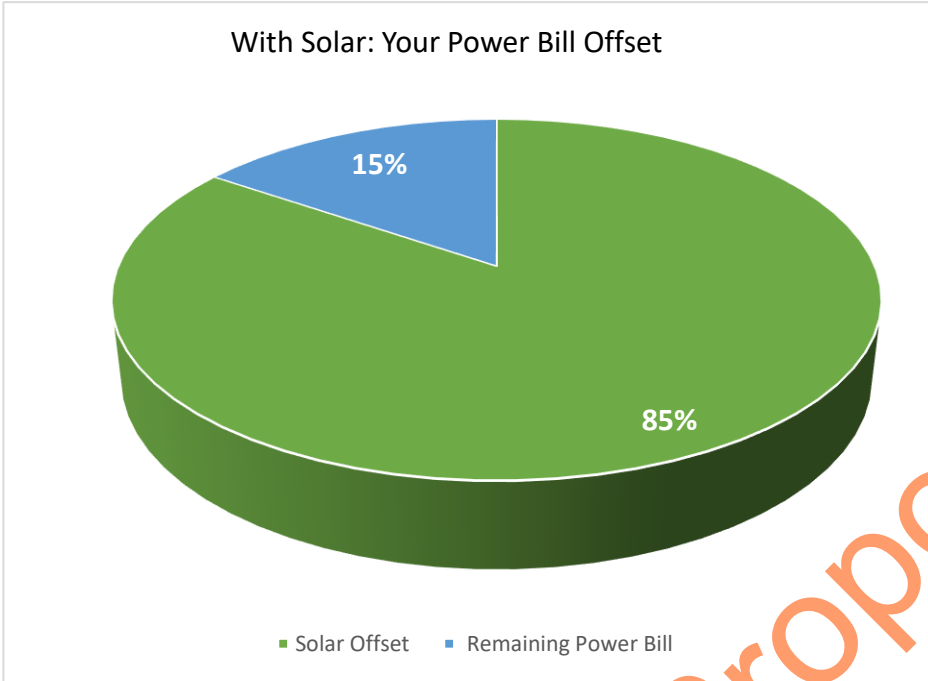
| Metric | Minimum Rating |
|-----------------------|----------------|
| Windload Rating | 2400Pa |
| Temp. Coefficient | -0.37% |
| Frame | 35mm |
| Conversion Efficiency | 20% |



After engineering analysis and calculations for your home, we propose the following solar PV System:

- 29 Canadian Solar 400 Watt Modules
- 29 Enphase IQ7+ Microinverters
- 11.75 System size in total kilowatts (kW)
- 16912.8 Annual system production in kilowatt hours (kWh)

Roof Type:
Standing seam metal



Environmental Equivalent (EPA.Gov)

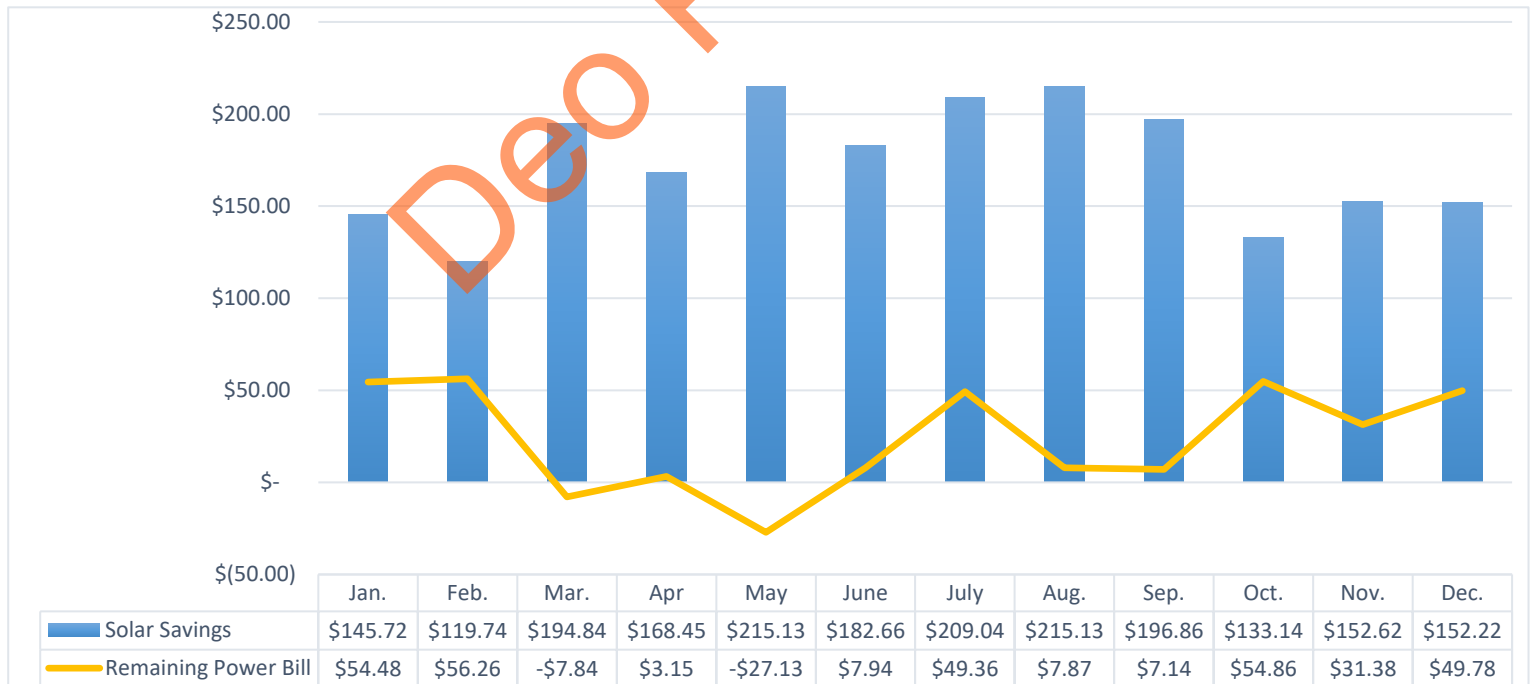
12.03 Tons of Carbon Offset



198.25 Trees Planted



29935.66 Miles of Driving Offset



Monthly Savings Estimate

Over the next 10 years, you will pay your utility company: **\$29,762.93**
 And in 25 years you will pay them more than: **\$109,657.77**
 Your current monthly power bill: **\$200.00**

The total cost of your PV system, inclusive of design, engineering, permit preparation and filing, and installation is:

| | |
|--------------------|---|
| \$32,298.75 | Total Solar System Cost |
| \$23,500.00 | Total Battery Cost |
| \$55,798.75 | Total Combined Cost |
| \$14,507.68 | 26% Federal Tax Credit |
| \$41,291.08 | Net Solar System Cost after Tax Credit |
| 7.31 | ROI (in years) |
| 10.13% | Annual ROR |
| \$1,860.41 | Year 1 Savings (prior to rate increases or inflation) |
| \$2,469.24 | Year 5 annual savings estimate |
| \$120,408.99 | Lifetime Savings |

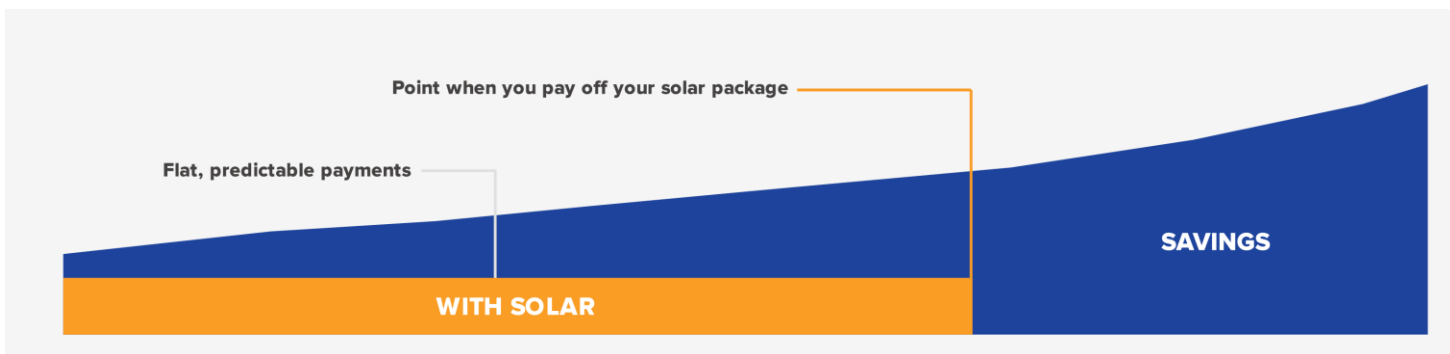
Payment Options

| | | | | | |
|-------------|-------------|------------|------------|------------|------------|
| Term & Rate | 25 Yr 1.99% | 20Yr 1.49% | 20Yr 6.99% | 15Yr 3.49% | 10Yr 3.99% |
| Payment | \$ 235.47 | \$268.95 | \$345.95 | \$367.16 | \$474.29 |

Optional Premium Adders

| | |
|-------------|--|
| Included | Remote System Performance Monitoring & User App Access |
| Included | Cell Card Monitoring |
| Included | 25 Year Panel Warranty |
| \$ 6,929.55 | LG 375 Watt Black on Black Modules |
| \$ 2,231.55 | Qcells 400 Watt Black on Black Modules |
| \$ 2,349.00 | Canadian Solar 400 Watt Black on Black Modules |

Flat, Predictble Savings



The bottom line is that you are paying for electricity either way – you might as well invest in a fixed cost, a stable return

and a short payback/long warranty at the same time.

About Us:

Sailfish Solar is a leading solar developer in the State of Florida and manages a team of engineers and installers with the highest possible standards on every installation. Relying on his 15 years of experience in the solar industry, our principal, Mike Antheil expertly guides the solar design, installation and financing process from beginning to end.

Mike has spent the past decade financing renewable energy and energy efficiency projects all over the United States. Mike serves on several boards of Florida and US based non-profits dedicated to the responsible advancement of renewable energy in the United States and he has been a key leader in statewide initiatives to bring clean energy to scale in Florida.

15 Years of Experience



- 25 Year System Production Warranty
- Lifetime Workmanship Warranty
- Industry Leading Engineering & Design Team
- Local Installation Team

Have a competing quote?



Highest Average Customer Reviews in Florida

Google 5.0 ★★★★★

Great system, great service. These guys really know what they are doing and it was such a smooth process from beginning to end.

Thank you!

~Ted T

You need a company to trust and Sailfish Solar will be open and honest. Ask for Mike and he'll happily work with you to get it done. They are true experts

~Phu N

The team was professional from start to finish. There was no high pressure sales like we heard from the other solar companies. Instead they took their time to help us learn and finally make the right

~Shane M

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