

Resorts & Hotels Solar Program



Sailfish
SOLAR

Solar power production,
battery backup & water
heating program.

Sailfish Solar is affiliated with certified solar
contractors throughout Florida.

15 Years of Experience



Serving
all of
Florida

About the program

*Only for eligible Florida resorts & hotels.

- The Resorts & Hotels Solar Program is designed to deliver uniform cost savings and system design standards for resorts and hotels in Florida. With it's unique climate and wind/weather patterns, Florida solar systems must be uniquely engineered to withstand the toughest conditions and produce steady, reliable power.
- The Program offers only Tier 1 solar panels , batteries and electrical equipment while also passing through a bulk purchase discount in aggregate with other resorts & hotels throughout the state.
- Resorts & hotels are uniquely fit solar installations, primarily due to high power draws from heating & cooling, water heating, maintenance and interior entertainment operations, in addition to typically unshaded common areas, parking lots, and roof structures.
- Special financing packages available for systems larger than 30kW, including conventional and lease programs as well as alternative financing such as PACE assessments and equity partnerships.
- Battery backup systems provide power and resiliency during utility grid outages.
- FREE hot water system for every with solar PV installation. (100 gallon per 20kW installed.)



for



The bottom line is that you are paying for electricity either way – you might as well invest in stable return and a short ROI/long warranty at the same time.



8 Key considerations about Solar PV at resorts & hotels .

Solar PV is a powerful investment which delivers compelling and reliable savings.

Superior returns- An average return-on-investment (ROI) of 5-7 years on equipment that is warranted to produce power for more than 25 years.

Powerful hedge - Solar electricity can act as a hedge against not only the rising cost of electricity, but as a fixed asset it is also a hedge against inflation.

Battery backup systems can power your operations during power outages and provide energy independence , resiliency and emergency management operations.

Federal Tax Credit - A federal tax credit of 26% expires at the end of 2023. 26% is a significant offset of the upfront cost of a solar system.

Accelerated Depreciation schedule – Under the Modified Accelerated Cost Recovery System (MACRS), solar systems can be depreciated/deducted for the full cost of the system over a 6 year schedule.

Reliable backup power - Battery backup systems can power your operations during power outages and provide energy independence.

Carbon offsets - Solar is a well known and quantifiable offset of carbon emissions. You can lock in monthly carbon offsets with your own locally generated solar power and have access to a new line of marketing or promotion for your business.

Solar panels can lower a roof’s temperature by 5 degrees Fahrenheit, or about 3 degrees Celsius. This can significantly reduce cooling costs over the life of the solar system.

About the installation:

This program offers only Tier 1 rated solar equipment specific to Florida climate and wind conditions. Our primary panel is a Qcells 350 Watt panel and we typically use Enphase IQ7 Inverters. The general philosophy of the program is to use panels that have only the strongest warranties and made designed to local codes by an engineering team with vast experience in 180MPH HVWZ areas. System designs include roof-mount on any type of roof or parking lot/shade structures. Battery backup systems also available.



About us:

Relying on his 15 years of experience in the solar industry, program manager Mike Antheil expertly guides the solar design, installation and financing process from beginning to end. Mike has spent the past decade developing and financing renewable energy and energy efficiency projects all over the United States. Mike serves on several boards of Florida and US based non-profits dedicated to the responsible advancement of renewable energy in the United States and he has been a key leader in statewide initiatives to bring clean energy to scale in Florida.

Sailfish Solar is subsidiary of Energy Finance Group, LLC offering solar project finance and project design & management with a comprehensive suite of construction services through certified solar contractors, roofers and electricians in Florida.



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