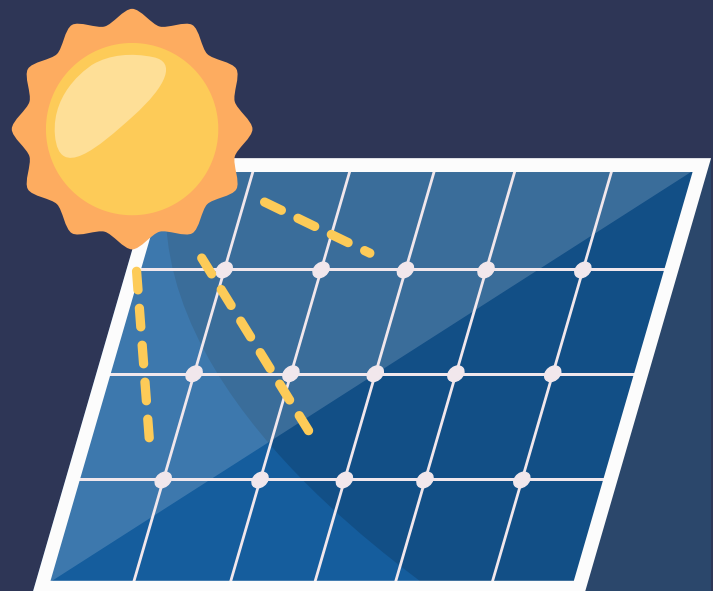




# Sailfish SOLAR

FL CVC#57245  
FL CBC#1267211

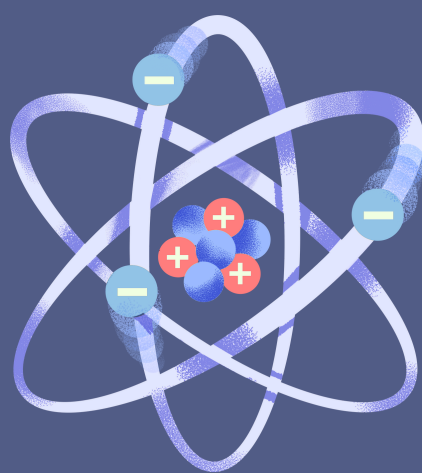


## MODERN SOLAR MYTHS

Let's separate the outdated rumors from the real facts about installing commercial solar in 2025 and beyond.

### MYTH 1: SOLAR ISN'T EFFICIENT ENOUGH TO BE WORTH IT

Modern commercial solar panels average 20–23% efficiency, nearing the theoretical maximum of ~33% for silicon-based photovoltaic cells (known as the Shockley-Queisser limit).



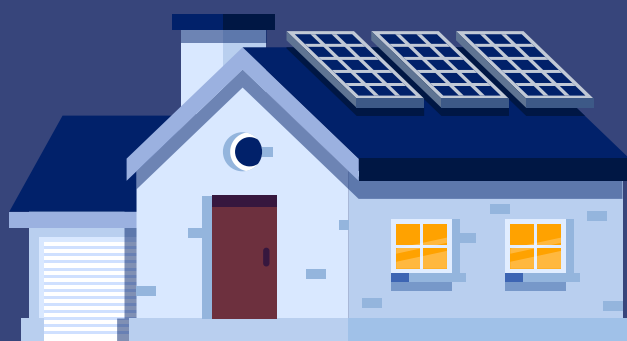
### MYTH 2: SOLAR CAN'T BE INSURED

Most commercial property insurers do cover solar installations. Only a small number have restrictions, and even then, riders or specialty insurers can easily fill the gap. Solar is treated as a fixed improvement, just like a new roof or HVAC system.



### MYTH 3: SOLAR DAMAGES THE ROOF

Properly installed commercial solar can strengthen your roof. Panels shield roofing materials from UV rays and water. Reputable commercial solar firms partner with licensed roofing contractors and often offer roof warranties with installs.



### MYTH 4: SOLAR IS TOO EXPENSIVE

Thanks to the 30% Federal Tax Credit, MACRS accelerated depreciation, and state/local incentives, solar ROI can hit 3–5 years. With leases, PPAs, and bank financing available, many systems are cash-flow positive from year one.



### MYTH 5: SOLAR REQUIRES A LOT OF MAINTENANCE

Commercial PV systems are low-maintenance, with no moving parts. Cleaning and inspections once per year is enough. Most systems include real-time monitoring for easy performance tracking and diagnostics.



### MYTH 6: SOLAR COMPLICATES CONSTRUCTION

Incorporating solar during construction is often cheaper and more efficient. Structural load considerations, conduit runs, and utility interconnection can be designed upfront, avoiding costly retrofits later.

